

# The Brilliant Club

THE BRILLIANT CLUB

(A COMPANY LIMITED BY GUARANTEE)

REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 JULY 2018

Registered Company No. 07986971





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## Reference and Administrative Details

Trustees	Dame S John E Ritchie (Resigned 12 <sup>th</sup> June 2018) J B Williams J E Turner J Saxton J Timothy M Hood R K Hobby
Charity Registration Number	1147771
Company Registration Number	07986971 (England and Wales)
Registered Office	17 <sup>th</sup> Floor, Millbank Tower, 21-24 Millbank London SW1P 4QP
Auditor	Buzzacott LLP 130 Wood Street London EC2V 6DL
Banker	HSBC Bank 210 High Holborn London WC1V 7HD



## Key Management Personnel

Dr Christopher Wilson – Chief Executive Officer

Simon Coyle – Co-Chief Executive Officer (Resigned  
31<sup>st</sup> December 2017)

Ciara Lynch – Chief Operating Officer (Appointed  
28<sup>th</sup> November 2018, formerly Operations Director)

Richard Eyre – Chief Programmes Officer (Appointed  
1<sup>st</sup> September 2017)

Angel-Ann D'Souza – Finance Director

Angela Sammon – Partnerships Director (Resigned  
July 27<sup>th</sup> 2018)

Jed Cinnamon – National Programme Director,  
Researchers in Schools (Resigned 29<sup>th</sup> September  
2017)

Kike Agunbiade – National Programme Director,  
Researchers in Schools (Appointed 16<sup>th</sup> October 2017)

Dr Lauren Bellaera – Research and Impact Director

Leanne Adamson – National Programme Director,  
The Scholars Programme (Appointed 1 October 2017,  
formerly Area Director for The Scholars Programme)

Susie Whigham – National Programme Director, The  
Scholars Programme

Sabrina Luisi – External Affairs and Fundraising  
Director (Appointed July 23<sup>rd</sup> 2018)



## Report of The Trustees

The trustees, who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year end 31<sup>st</sup> July 2018. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

### Objectives and Activities

The objects of the Charity are to promote the advancement of education, in particular by seeking to widen university access amongst high performing pupils from low participation communities; and to pursue any other purpose that is charitable under English law. The Brilliant Club is now in the third year of the charity's five year-strategy, *The Path to Outcomes*. This strategy outlines The Brilliant Club's commitment to support 6,500 pupils from underrepresented backgrounds to progress to highly-selective universities by 2021. This will be achieved by mobilising the PhD community to share its expertise with non-selective state schools, focusing on areas of significant underrepresentation across the UK. The Brilliant Club delivers two programmes aligned to this aim.

The Researchers in Schools programme supports PhD graduates to become excellent teachers and research leaders, who share The Brilliant Club's commitment to closing the gap in attainment and university access. The Brilliant Club delivers this programme by recruiting PhD graduates, placing them as trainee teachers in schools and offering regular training and support throughout the programme. The programme focuses on subject areas experiencing a teacher shortage. To ensure that participants are able to focus on the university access element of the role as well as their teaching responsibilities, participants are allocated one day per week off-timetable. During this time, they share their expertise, lead on education research and champion university access. In 2017/18, The Brilliant Club supported 349 pupils through the Uni Pathways intervention delivered as part of the Researchers in Schools programme.

Through The Scholars Programme, The Brilliant Club delivers academically-rigorous programmes to small groups of pupils by recruiting PhD researchers and training them as university access professionals. Tutorials are combined with trips to highly-selective universities. These visits give pupils the opportunity to experience university life and receive tailored information, advice and guidance. Pupils can also ask questions they may have about applying and going to university on the visits, as well as during their engagement with their PhD tutor throughout the programme. Through The Scholars Programme, The Brilliant Club worked with 11,378 pupils in 2017/18.

Collaboration remains one of The Brilliant Club's values and the charity continues to foster partnerships between schools and universities. This has strengthened the charity's presence and voice within the education sector. For example, in 2017/18, The Brilliant Club worked with schools to host 68 Members of Parliament on school visits. These visits encouraged pupils to interact with an MP, gave schools the opportunity to share their work and provided a mechanism for The Brilliant Club to engage with MPs on university access. Our annual conference was held at Nene Park Academy and attracted 172 delegates, plus pupils and teachers from Nene Park Academy. Our delegates included teachers, university staff, policy-makers, regulators and representatives from educational charities.



## Achievements and Performance

### Public Benefit Statement

The Directors of The Brilliant Club have considered the requirements on the Charity Commission website with regards to public benefit. The sections of this report titled "Objectives and Activities" and "Achievements and Performance" set out The Brilliant Club's objectives and report on the activity and successes in the year to 31 July 2018 and outline the plans for the current financial year. The Brilliant Club exists to increase the number of pupils from underrepresented backgrounds that progress to highly-selective universities. We do this by mobilising the PhD community to share its expertise with non-selective state schools.

The trustees have considered this matter and concluded that:

- The aims of the organisation continue to be charitable;
- The aims and the work done give identifiable benefits to the charitable sector and both indirectly and directly to individuals in need;
- The benefits are for the public, are not unreasonably restricted in any way and certainly not by ability to pay; and
- There is no detriment or harm arising from the aims or activities.

The trustees confirm that they have referred to the Charity Commission's general guidance on public benefit when reviewing the charity's aims and objectives and planning future activities for the year. In the seven years since The Brilliant Club was founded, the charity has established provision in schools and universities in every region of England, expanding into Wales and Scotland in 2017/2018 and in Northern Ireland in 2018/19. We have agreed formal partnerships with over 40 leading universities and are the country's largest university access programme for pupils aged 10-18.

In 2017/18, The Brilliant Club exceeded our projection of working with 11,700 pupils in The Path to Outcomes, supporting 11,727 pupils across The Scholars Programme and Researchers in Schools. Of the pupils who took part in The Scholars Programme, 78% met one or more of our targeting criteria, slightly above our aim of 75%.

In Summer 2018, 50 PhD graduates joined the Researchers in Schools (RIS) programme to train as full-time teachers. Since the RIS programme began in 2014, the programme has placed 269 postdoctoral RIS teachers across England. The charity has recruited participants from a wider range of subjects than ever before, including chemistry and history. The programme has also expanded into a new area by working with the Inspiration Trust in East Anglia.

The Brilliant Club continues to prioritise making our programmes available to all schools that want to take part, including those in rural and coastal areas. In 2017/18, The Brilliant Club worked with 119 schools in social mobility cold spots (as defined by the Social Mobility Index 2017).

In 2017, we commissioned the Universities and Colleges Admissions Service (UCAS) to complete an independent evaluation of the impact of The Scholars Programme. UCAS analysed the destinations of pupils who left school in 2016 and 2017 having completed the programme. The UCAS evaluation found that 79% of those pupils made an application to a highly-selective university and 55% progressed to one. 54% of pupils eligible for free school meals progressed to a highly-selective university, compared to a national rate of 12%. UCAS also found a "statistically significant positive impact" on pupil progression, compared to matched control groups.



## Financial Review

The Brilliant Club is committed to robust financial governance. Financial governance of the charity is led by the Finance, Audit and Risk Committee, which consists of two Board members, one of whom is a qualified accountant. The Committee meets on a biannual basis in November and May each year and oversees budgeting, reporting and audit processes. The Committee reports into the Board of Trustees and details financial strategy, reporting and risk at each Board meeting. The day-to-day accounting for 2017-2018 was carried out internally through the charity's Finance Team, which includes two qualified accountants.

Expenditure for the year was £6,150,172 (2017 - £5,076,440) of which £2,789,496 (2017 - £2,233,234) was unrestricted and £3,360,676 (2017 - £2,843,206) was restricted, leading to a surplus for the year of £165,127 (2017 - £53,597). We released £184,014 from restricted reserves and designated £90,000 for an external evaluation and £60,000 for our new alumni programmes. We will add £90,978 into our general reserves, which continue to meet our reserves policy.

The Brilliant Club has a number of income streams, as part of our commitment to financial sustainability. Unrestricted charitable activities generated 40.62% of the charity's income in 2017/2018, while restricted charitable activity made up 0.9% of total income. The Scholars Programme accounts for the majority of unrestricted charitable activities, through sales to schools. DfE funding for the Researchers in Schools Programme accounted for 44.76% of total income. 13.72% was from external sources, which is in line with our financial targets.

The Brilliant Club benefits from generous support from funders, which enables us to expand our programme provision in new regions and supports innovation. The generous support received from the Epic Foundation enables us to fund core costs. The charity has expanded provision into The North of England with the support of The Garfield Weston Foundation. We have been awarded funding by The Waterloo Foundation and The Foyle Foundation in Wales, and The Dulverton Trust in the South West of England to expand The Scholars Programme in 2018/2019.

We received funding from corporate donors including Barings and Allen & Overy in 2017. Allen & Overy London and Allen & Overy Belfast are supporting The Scholars Programme in London and Belfast. London provision of The Scholars Programme is also supported by The Kusuma Trust and The Drapers' Charitable Fund. In addition, Aldgate & Allhallows Foundation is supporting primary provision in Tower Hamlets, London. We continue to seek funding to support expansion to new regions and countries, including Scotland and Northern Ireland. We completed a pilot programme in Scotland in 2017/2018 and will launch a pilot in 2018/2019 in Northern Ireland.

Funding has also enabled the charity to invest in new activities and tools. The Man Charitable Trust funded a Vocabulary Toolkit in 2017/18, whilst the Uni Pathways programme for Researchers in Schools is funded by Sir John Cass's Foundation. Uni Pathways is a RIS participant-led two-year programme that is based on The Scholars Programme, to be delivered in schools.

## Reserves Policy

The Brilliant Club's reserves policy is to maintain a sufficient level of reserves to enable operating activities to be continued, taking account of potential risks and contingencies that may arise from time to time. The Board of Trustees has set the charity's reserves requirement as three to



four months of central costs. This corresponds to one school term, which is the basis of the charity's invoicing cycle. According to this policy, the charity needs to ensure reserves of approximately £739,084 - £985,445. As of 1st August 2018, the charity's reserves were in line with this policy, standing at more than three but less than four months of central costs. The balance sheet shows total funds of £1,177,329 at 31st July 2018 (2017: £1,012,202), which is made up of restricted funds of £217,902, designated funds of £150,000 and remaining general funds of £809,427. We monitor the reserves level internally each month, and report to the Finance, Audit and Risk Committee at each meeting to ensure we maintain the reserves at the necessary levels.

## Plans for Future Periods

The Brilliant Club's five-year strategy, *The Path to Outcomes*, was launched in 2016. The strategy focuses on delivering consistent outcomes for pupils. As we enter year three of *The Path to Outcomes*, we will embed a new pupil targeting system for both programmes. This is to ensure that our programmes are targeted at the pupils who are in the most need of our support. When selecting pupils for The Brilliant Club to work with, we ask schools to use three criteria. These are eligibility for the pupil premium, parental history of higher education and postcode deprivation.

*The Path to Outcomes* focuses on delivering consistent and reliable outcomes to support pupils progress to highly-selective universities. We will continue to develop our provision for impact with our Research and Impact Series. The Research and Impact Series includes case studies, reports and seminars. In partnership with universities, The Brilliant Club hosts seminars that examine how academic research can be used to inform practices in schools and widening participation. Uniquely, each seminar features a presentation by at least one academic and one practitioner, linked by a central theme. In 2017/18, The Brilliant Club hosted a seminar series in collaboration with UCL. A second series will be delivered in 2018/19 in partnership with Cardiff University, the University of Sheffield, the University of Strathclyde and UCL. As part of The Brilliant Club's commitment to measuring impact, in addition to the UCAS independent evaluation, the charity has commissioned the Faculty of Education at the University of Cambridge to carry out an external evaluation between 2018-2020. The evaluation consists of a review of our research and impact work to date, beginning in 2018 and a randomised-controlled trial assessing the impact of PhD tutors on pupils' intermediate outcomes.

The Brilliant Club continues to benefit from consultancy and professional support through our partnerships. The charity continues to partner with BCS Consulting who provide financial contribution and support on operational projects designed to improve our cost efficiency, talent development and procurement processes. The Brilliant Club is also supported by Social Business Trust (SBT) as one of their chosen portfolio charities. SBT's mission is to support social enterprises to scale their impact by investing cash grants and providing professional support from their eight partner organisations. We were also awarded funding by SBT to improve our IT efficiency and increase our system automation. As part of the SBT support, we have received support from Bain in evaluating our operating model for both our programmes.

The Brilliant Club and Wellcome Trust continue to deliver a training project to enable Wellcome Trust researchers to become Scholars Programme PhD tutors, in order to develop their public engagement experience.



We are seeking further investment to automate processes through improved IT platforms, enabling our programme teams to focus on delivery. Our plans, partnerships and evaluations enable us to continue our progress towards supporting 6,500 pupils from underrepresented backgrounds to secure a place at a highly-selective university by 2021.

## **Structure, Governance and Management**

### **Constitution**

The Brilliant Club is a Company Limited by Guarantee and a registered charity in England and Wales.

### **Management Structure**

The charity is governed by a Board of Trustees that consists of eight senior professionals from a wide range of backgrounds including education, banking and accountancy. Operationally, there is a three-person Executive team, headed by the CEO and a Senior Leadership Team made up of Heads of Departments and senior charity staff.

### **Management and Decision Making**

Trustees are responsible for decision-making on long-term strategic direction and governance, meeting formally four times per year. Day-to-day running of the charity lies in the hands of full-time staff that make decisions regarding operational matters and is led by the CEO. The Brilliant Club has two divisions, the Programmes Division and the Operations Division, each headed by an Executive Lead who report directly to the CEO. Staff work according to departmental plans agreed in advance and regularly reviewed with the CEO.

### **Method of Appointment or Election of Trustees**

Trustee vacancies are openly advertised, and trustee interviews are conducted with the Chair and Vice-Chair of the Board of Trustees.

### **Policies Adopted for the Induction and Training of Trustees**

New trustees receive an induction with the Chair of Trustees and the CEO. Further to the 2016 governance review, we arrange training in line with new charity protocols and in line with the 2017 Charity Governance code.

### **Arrangements for Setting Pay and Remuneration of Key Management Personnel and Criteria Used**

The salary of the CEO is set by the Remuneration and Benefits Committee, which includes the Chair of Trustees, the Deputy Chair of Trustees and another trustee. The CEO salary is set following an annual performance review, setting out targets and areas for development for the year ahead. The Board of Trustees approve cross-organisational salary band changes and benefits and any salary or salary increase for employees who earn over £60,000. The Brilliant Club aims to be competitive in terms of salary when compared to similar organisations, completing a benchmarking exercise every three years to ensure we attract good talent.



## Risk Management

The Finance, Audit and Risk Committee meets biannually and reports to the Board of Trustees. The committee is chaired by the charity's treasurer, a qualified accountant. The committee includes another trustee, and meetings are attended by the CEO, COO and Finance Director. The Board of Trustees implements an ongoing risk management strategy, covering financial, legal and reputational risks. This includes the trustees sitting on the Finance, Audit and Risk Committee reporting on the risk register at each Board of Trustees Meeting. Risks are rated according to impact and likelihood. This register is used actively to help monitor, evaluate and resolve potential risks to the organisation. The risk management strategy also includes an ongoing actions log, for which the COO is accountable, and an annual assessment of risk at Board level.

## Risk Factors

All significant risks, including business and operational risks, are currently at an acceptable level. The charity regularly monitors risks in line with the above policies and has taken mitigating steps to protect against these risks. The main risks facing the charity are:

Risk	Mitigations in place
Financial Risks	<ul style="list-style-type: none"> <li>• The COO and Finance Director review income streams weekly.</li> <li>• The Senior Leadership team review the management accounts monthly.</li> <li>• The Board of Trustees review management accounts quarterly.</li> <li>• The charity has a qualified accountant on the Board of Trustees and Finance subcommittee and employs two full time accountants.</li> <li>• The charity has robust anti-fraud policies, training and systems in place. The auditor reviews the anti-fraud procedures each year.</li> </ul>
Safeguarding	<ul style="list-style-type: none"> <li>• The charity has a designated trustee with responsibility for Safeguarding and an internal Safeguarding Lead.</li> <li>• The charity has robust policies and training for all staff and PhD tutors.</li> <li>• The charity has completed a safeguarding review with an external consultant and law firm.</li> <li>• Policies are reviewed yearly, and Safeguarding is a standing item on the Board of Trustees agenda.</li> </ul>
Financial Sustainability	<ul style="list-style-type: none"> <li>• The charity has diversified its income streams.</li> <li>• The charity maintains sufficient reserves as per the reserves policy.</li> <li>• The Finance, Audit and Risk Committee review sustainability and income levels each year.</li> </ul>
IT and Data Protection	<ul style="list-style-type: none"> <li>• We received ISO 27001 accreditation.</li> <li>• The charity has an organisation wide data protection group.</li> </ul>

The charity also has a business continuity plan, which outlines contingency steps needed should any risks occur. This is monitored and updated quarterly.



## Fundraising Statement

The Brilliant Club adheres to the Fundraising Code of Practice regulated by the Fundraising Regulator for all fundraising activity.

The charity's approach to fundraising is largely focused on trusts, foundations and corporates. We do not employ any third parties to fundraise on our behalf. The process for making enquiries and applications is managed and undertaken by internal staff.

We work with one Foundation which seeks donations from corporate and individual donors on our behalf. In 2017/18, this included an event sponsoring the charity, at which we held a bucket collection, although this is our only instance of general approaches to individuals. We are well informed of this Foundation's approach on our behalf and satisfied that it is compliant with the Fundraising Code of Practice. We have regular contact with the Foundation and retain responsibility for all materials sent out in our name. We are also registered with CAF America which makes us eligible to receive donations through their website.

Our general approach is to not make approaches to individuals for fundraising activity. We do not canvas face to face, nor make general approaches via direct mail or email. We do not currently advertise fundraising activity nor promote individual giving on our website and social media, nor via CAF America.

The Brilliant Club has not received any complaints about its fundraising processes, activity or anyone working on our behalf.

If we were to fundraise directly to individuals, we would ensure all reasonable safeguards were in place in advance to ensure that all potential funders, including vulnerable people, were protected from unreasonable intrusion on their privacy, unreasonable persistent approaches or pressure to give. All fundraising activity adheres to our privacy policy and we are in the process of finalising a donations policy.

## Statement of Trustees' Responsibilities

The trustees are responsible for preparing the Trustees' Report and the financial statements, in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice). Company law requires the trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure of the charitable company for the year. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP 2015 (FRS 102);
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.



The trustees are responsible for keeping adequate accounting records that disclose, with reasonable accuracy at any time, the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditor is unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

## Auditors

A resolution for the re-appointment of Buzzacott LLP as auditors will be submitted to the Annual General Meeting.

This report has been prepared in accordance with the Statement of Recommended Practice, 'Accounting and Reporting by Charities', and in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small entities.

Approved by order of the board of trustees on 4<sup>th</sup> December 2018 and signed on its behalf by:

..... S.E. John

Dame S John - Trustee



## Independent Auditor's Report to The Members of The Brilliant Club

### Opinion

We have audited the financial statements of The Brilliant Club (the 'charitable company') for the year ended 31 July 2018 which comprise the statement of financial activities, the balance sheet, statement of cash flows, the principal accounting policies and the notes to the financial statements. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 July 2018 and of its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions Relating to Going Concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.



## Other Information

The trustees are responsible for the other information. The other information comprises the information included in the annual report and financial statements, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## Opinions on Other Matters Prescribed by The Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the trustees' report has been prepared in accordance with applicable legal requirements.

## Matters on Which We are Required to Report by Exception

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the trustees' report. We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the trustees' report and from the requirement to prepare a strategic report.



## Responsibilities of Trustees

As explained more fully in the trustees' responsibilities statement, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

## Auditor's Responsibilities for The Audit of The Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

## Use of Our Report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Edward Finch (Senior Statutory Auditor)  
For and on behalf of Buzzacott LLP, Statutory Auditor  
130 Wood Street  
London  
EC2V 6DL

Date: 4<sup>th</sup> December 2018



## Statement of Financial Activities (Including the Income and Expenditure Account)

For the Year Ended 31 July 2018

	Notes	Unrestricted Funds £	Restricted Funds £	Total 2018 £	Total 2017 £
<b>Income and Endowment from</b>					
Donations and legacies	2	314,307	3,275,564	3,589,871	2,568,990
Charitable Activities	3	2,565,088	57,000	2,622,088	2,476,093
Trading Activities	4	103,340	-	103,340	84,954
<b>Total Incoming Resources</b>		<b>2,982,735</b>	<b>3,332,564</b>	<b>6,315,299</b>	<b>5,130,037</b>
<b>Expenditure on</b>					
Charitable activities	5	2,789,496	3,360,676	6,150,172	5,076,440
<b>Total resources expended</b>		<b>2,789,496</b>	<b>3,360,676</b>	<b>6,150,172</b>	<b>5,076,440</b>
<b>Net income/(expenditure)</b>		<b>193,239</b>	<b>(28,112)</b>	<b>165,127</b>	<b>53,597</b>
Transfer between funds	15	28,000	(28,000)	-	-
<b>Net movement in funds</b>		<b>221,239</b>	<b>(56,112)</b>	<b>165,127</b>	<b>53,597</b>
Fund balances brought forward 1 August 2017		738,188	274,014	1,012,202	958,605
<b>Fund balances carried forward 31 July 2018</b>	17/18	<b>959,427</b>	<b>217,902</b>	<b>1,177,329</b>	<b>1,012,202</b>

All income and expenditure is derived from continuing activities.

The statement of financial activities includes all gains and losses recognised during the year.

The notes on pages 19 to 33 form part of the financial statements.



## Balance Sheet

For the Year Ended 31 July 2018 (Company Number: 07986971)

	Notes	2018 £	2017 £
<b>Fixed Assets</b>			
Tangible fixed assets	11	24,064	50,235
<b>Total fixed assets</b>		<b>24,064</b>	<b>50,235</b>
<b>Current Assets</b>			
Debtors	12	510,432	632,351
Cash at bank and in hand		1,177,498	851,457
<b>Total current assets</b>		<b>1,687,930</b>	<b>1,483,808</b>
<b>Liabilities</b>			
Creditors: Amounts falling due within one year	13a	(532,555)	(505,826)
<b>Net current assets</b>		<b>1,155,375</b>	<b>977,982</b>
<b>Total assets less current liabilities</b>		<b>1,179,439</b>	<b>1,028,217</b>
Creditors: Amounts falling due after more than one year	13b	(2,110)	(16,015)
<b>Total Net assets</b>		<b>1,177,329</b>	<b>1,012,202</b>
<b>Represented by</b>			
Designated Funds	16	150,000	19,739
General Funds	16	809,427	718,449
<b>Total Unrestricted Funds</b>		<b>959,427</b>	<b>738,188</b>
<b>Total Restricted Funds</b>	<b>15</b>	<b>217,902</b>	<b>274,014</b>
<b>Total</b>		<b>1,177,329</b>	<b>1,012,202</b>

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small entities.

Approved by the Board of Trustees on and signed on their behalf on 4<sup>th</sup> December 2018 by:

..... *S E John* .....

Dame S John - Trustee

The notes on pages 19 to 33 form part of these financial statements.



## Cash Flow Statement

### For the Year Ended 31 July 2018

	Notes	2018 £	2017 £
<b>Cash flow from operating activities</b>			
Cash generated from operations	20	341,247	115,959
<b>Net cash flow from operating activities</b>		<b>341,247</b>	<b>115,959</b>
<b>Cash flow from investing activities</b>			
Payments to acquire tangible fixed assets		(3,083)	(14,974)
Receipts on disposal of tangible fixed assets		-	50
<b>Net cash flow from investing activities</b>		<b>(3,083)</b>	<b>(14,924)</b>
<b>Cash flow from financing activities</b>			
Repayment of finance lease liabilities		(12,123)	(16,015)
<b>Net cash flow from financing activities</b>		<b>(12,123)</b>	<b>(16,015)</b>
<b>Net increase in cash and cash equivalents</b>			
Cash and cash equivalents at the beginning of the reporting period		851,457	766,437
<b>Cash and cash equivalents at the end of the reporting period</b>		<b>1,177,498</b>	<b>851,457</b>

The notes on pages 19 to 33 form part of the financial statements.



## Notes to The Financial Statements

### 1. Accounting Policies

#### a) General information and basis of preparation

The Brilliant Club is a company limited by guarantee in the United Kingdom. The address of the registered office is given in the charity information on page 3 of these financial statements. The nature of the charity's operations and principal activities are set out on page 5.

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102), the Companies Act 2006 and UK Generally Accepted Practice.

The charity constitutes a public benefit entity as defined by FRS 102.

The financial statements are prepared in sterling which is the functional currency of the charity.

#### b) Going concern

The financial statements have been prepared on a going concern basis as the trustees believe that no material uncertainties exist. The trustees have considered the level of funds held and the expected level of income and expenditure for 12 months from authorising these financial statements. The budgeted income and expenditure is sufficient with the level of reserves for the charity to be able to continue as a going concern.

#### c) Judgements and key sources of estimation uncertainty

Accounting estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under circumstances.

The following judgements (apart from those involving estimates) have been made in the process of applying the above accounting policies that have had the most significant effect on amounts recognised in the financial statements:

Useful economic lives of tangible assets - the annual depreciation charge for tangible assets is sensitive to changes in the estimated useful economic lived and residual values of the assets. The useful economic lives and residual values are re-assessed annually. They are amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and physical condition of the assets. See note 11 for the carrying amount of the plant and equipment and note 1.J for the useful economic lives for each class of assets.



There are no key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year.

#### **d) Legal status**

The Brilliant Club is a company limited by guarantee and has no share capital. The liability of each member in the event of a winding up is limited to £1.

#### **e) Funds accounting**

Restricted funds – these are funds which can only be used for specific restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes. The aim and use of each restricted fund is set out in the notes to the financial statements.

Unrestricted general funds – these are funds which can be used in accordance with the charitable objects at the discretion of the trustees.

#### **f) Incoming resources**

All incoming resources are included in the Statement of Financial Activities (SoFA) when the charity is legally entitled to the income after any performance conditions have been met, the amount can be measured reliably, and it is probable that the income will be received. The following specific policies are applied to particular categories of income:

- Donation income including core grants, sponsorship, donations and gifts is included in full in the Statement of Financial Activities when receivable. Grants, where entitlement is not conditional on the delivery of a specific performance by the charity, are recognised when the charity becomes unconditionally entitled to the grant.
- Incoming resources from charitable activities includes income from performance fees received under contract. Grant income included in this category provides funding to support performance activities, touring or education projects and is recognised where there is entitlement, certainty of receipt and the amount can be measured with sufficient reliability.
- Investment income is included when receivable.
- All trading income is represented by rental income, and is included in the accounts for the period it relates to.

#### **g) Resources expended**

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Expenditure is recognised where there is a legal or constructive obligation to make payments to third parties, it is probable that the settlement will be required and the amount of the obligation can be measured reliably. The irrecoverable element of VAT is included with the item of expense to which it relates. It is categorised under the following headings:



- Costs of raising funds are those costs incurred in attracting donation income.
- Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs allocated directly to such activities and those costs of an indirect nature necessary to support them.

#### **h) Support costs allocation**

Support costs are those that assist the work of the charity but do not directly represent charitable activities and include office costs, governance costs, administrative and payroll costs. They are incurred directly in support of expenditure on the objects of the charity and include project management carried out at Headquarters. Costs relating to a particular activity are allocated directly; others are apportioned on an appropriate basis, for example, time spent, per capita or floor area.

#### **i) Taxation**

The charitable company is considered to pass the tests set out in Paragraph 1 Schedule 6 Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the charity is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 Part II Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

#### **j) Tangible fixed assets**

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation of fixed assets, less their estimated residual value, over their expected useful lives as follows:

Computer equipment – 33% on cost

#### **k) Debtors**

Prepayments are valued at the amount prepaid. Accrued income is measured at the amount due to be received.

#### **l) Cash and cash equivalents**

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.



### **m) Creditors**

Creditors are recognised when there is a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably.

Other creditors and accruals are recognised at their settlement amount due.

### **n) Financial instruments**

The charity only has assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at amortised cost using the effective interest method.

### **o) Leases**

Assets acquired under finance leases are capitalised and depreciated over the shorter of the lease term and the expected useful life of the asset. Minimum lease payments are apportioned between the finance charge and the reduction of the outstanding lease liability using the effective interest method. The related obligations, net of future finance charges, are included in creditors.

Rentals payable and receivable under operating leases are charged to the SoFA on a straight-line basis over the period of the lease.



## 2. Income from Donations and Legacies

	Unrestricted Funds £	Restricted Funds £	Total 2018 £	Total 2017 £
<b>Grants</b>				
Department for Education	-	2,826,746	2,826,746	1,930,617
Esmée Fairbairn Foundation	-	-	-	10,113
Nuffield Foundation Grant	-	64,375	64,375	93,900
Nuffield Foundation Bursary Grant	-	45,837	45,837	11,771
Epic Foundation UK Limited	103,166	-	103,166	25,134
Epic Foundation – Ardian	-	-	-	43,737
Epic Foundation – Fondation AnBer	30,098	-	30,098	-
The Lancaster-Taylor Charitable Trust Grant	-	118,981	118,981	69,188
Garfield Weston Foundation Grant	-	-	-	300,000
Big Potential Fund	-	26,425	26,425	49,850
The Man Charitable Trust	-	47,200	47,200	-
The Drapers' Charitable Fund	-	20,000	20,000	-
The Foyle Foundation	-	30,000	30,000	-
The Kusuma Trust	-	10,000	10,000	-
The Waterloo Foundation	-	25,000	25,000	-
Allen & Overy	-	10,000	10,000	-
Aldgate & Allhallows Foundation	-	15,000	15,000	-
The Dulverton Trust	-	36,000	36,000	-
<b>Donations</b>				
Business Control Solution	32,140	-	32,140	30,640
Boult Wade Tennant	-	-	-	250
Pirbright Holdings Ltd	13,000	-	13,000	-
Barings Charitable Committee	2,500	-	2,500	-
St Catharine's College Student Body	1,215	-	1,215	-
Other including Gift in Kind	132,188	-	132,188	3,790
<b>Total core grants and donations receivable</b>	<b>314,307</b>	<b>3,275,564</b>	<b>3,589,871</b>	<b>2,568,990</b>

In 2017, £2,465,439 of income from donations and legacies was attributable to the restricted fund and the remaining £103,551 was attributable to unrestricted funds.



### 3. Income from Charitable Activities

	Unrestricted Funds £	Restricted Funds £	Total 2018 £	Total 2017 £
Revenue from Schools	1,835,102	-	1,835,102	1,636,232
Revenue from Universities	445,710	-	445,710	329,519
Revenue from Researchers in Schools	188,700	57,000	245,700	419,963
Revenue from Other Projects	95,576	-	95,576	90,379
<b>Total</b>	<b>2,565,088</b>	<b>57,000</b>	<b>2,622,088</b>	<b>2,476,093</b>

In 2017, £307,513 of income from charitable activities was attributable to restricted funds and the remaining £2,168,580 was attributable to unrestricted funds.

### 4. Income from Trading Activities

	Unrestricted Funds £	Restricted Funds £	Total 2018 £	Total 2017 £
Rental Income	103,340	-	103,340	84,954
<b>Total</b>	<b>103,340</b>	<b>-</b>	<b>103,340</b>	<b>84,954</b>

In 2017, all of the £84,954 income from trading activities related to the unrestricted funds.

### 5. Resources Expended

	Staff Costs £ (note 9)	Direct Costs £	Support Costs £ (note 6)	Total 2018 £	Total 2017 £
<b>Charitable Activities:</b>					
Scholars Programme	1,999,922	516,177	547,843	3,063,942	2,522,684
Researchers in Schools	931,086	1,849,266	288,948	3,069,300	2,523,453
National Programme	13,156	-	3,774	16,930	30,303
<b>Total</b>	<b>2,944,164</b>	<b>2,365,443</b>	<b>840,565</b>	<b>6,150,172</b>	<b>5,076,440</b>

The basis of allocation has changed and so the 2017 allocation has been updated accordingly. In 2017, £1,913,364 of the resources expended costs related to direct costs and £2,489,413 relating to staff costs with the remaining £673,663 relating to support costs.



## 6. Support Costs

	2018 £	2017 £
Governance (note 7)	41,010	25,572
Depreciation	28,195	29,744
Loss on disposal of fixed assets	1,059	2,514
Office costs	481,061	257,673
Other staff costs	80,992	69,186
Computer costs	117,271	204,348
Travel	35,074	25,452
Other	55,904	59,173
<b>Total</b>	<b>840,566</b>	<b>673,662</b>

## 7. Governance Costs

	2018 £	2017 £
Auditor's remuneration – for audit	8,160	7,200
Auditor's remuneration – non-audit	1,620	3,180
Consultancy fees	8,810	6,450
Other professional fees	22,420	8,742
<b>Total</b>	<b>41,010</b>	<b>25,572</b>

## 8. Trustees' Remuneration and Benefits

None of the Trustees received any remuneration or other financial benefits during the year (2017: Nil).

During 2018, one trustee (2017: 1) was reimbursed £583 (2017: £179) for travel and accommodation costs in relation to board meetings.



## 9. Staff Costs and Key Management Personnel

	2018 £	2017 £
Salaries and wages	2,611,154	2,231,737
Social security costs	221,103	181,915
Pension	111,907	75,761
<b>Total</b>	<b>2,944,164</b>	<b>2,489,413</b>

The average number of full-time equivalent staff employed by the company was 60 (2017: 56.08). Part-time tutors are doctoral or postdoctoral researchers and are paid up to three times a year at £500 per placement. The average number of part-time tutors employed by the company was 229 (2017:200 )

The following number of employees received employee benefits (excluding employer pension costs) during the year between:

	2018 No	2017 No
£60,000 - £69,999	3	0
£70,000 - £79,999	0	1
£80,000 - £89,999	1	1

The key management of the charitable company in the 2017/2018 financial year comprised of the two Co-Chief Executive Officers, the Chief Operating Officer, the Chief Programmes Officer, the Finance Director, the three National Programme Directors, the Partnerships Director and the Research and Impact Director (as listed on page 1 of the financial statements). The total employee benefits of the key management personnel of the charity were £736,399 (2017: £501,028).

## 10. Net Income/(Expenditure) for the Year

	2018 £	2017 £
This is stated after charging auditor's remuneration		
For audit	(8,160)	(7,200)
For other services	(1,620)	(3,180)
Depreciation	(28,195)	(29,744)
Loss on disposal of fixed assets	(1,059)	(2,514)



## 11. Tangible Fixed Assets

	Office Equipment £
<b>Cost</b>	
As at 1 August 2017	111,590
Additions	3,083
Disposals	(26,155)
As at 31 July 2018	88,518
<b>Depreciation</b>	
As at 1 August 2017	61,355
Charge for year	28,195
Disposals	(25,096)
As at 31 July 2018	64,454
Net Book Values at 31 July 2018	24,064
At 31 July 2017	50,235

Included in the total net book value of office equipment was £12,507 (2017: £25,013) in respect of assets held under finance leases.

## 12. Debtors

	2018 £	2017 £
Trade debtors	331,241	353,769
Prepayments	55,222	109,807
Other debtors	5,712	7,850
Accrued income	118,257	160,925
<b>Total</b>	<b>510,432</b>	<b>632,351</b>

### 13. Creditors

#### a) Creditors: Amounts Falling Due Within One Year

	2018 £	2017 £
Trade creditors	125,050	82,526
Accrued expenses	24,568	158,928
Deferred income (note 14)	168,230	165,689
Finance Lease (note 18 b)	13,905	12,123
Other Payables	200,802	86,560
<b>Total</b>	<b>532,555</b>	<b>505,826</b>

Details of leasing arrangements are provided in note 18.

#### b) Creditors: Amounts Falling Due Within More Than One Year

	2018 £	2017 £
Finance Lease (note 18 b)	2,110	16,015
<b>Total</b>	<b>2,110</b>	<b>16,015</b>

Details of leasing arrangements are provided in note 18.

### 14. Deferred Income

	2018 £	2017 £
Balance at 1 August	165,689	238,700
Amount released to incoming resources	(165,689)	(226,700)
Amount deferred in year	168,230	153,689
<b>Balance as at 31 July</b>	<b>168,230</b>	<b>165,689</b>

The deferred income includes revenue that was invoiced in the 2017/18 financial year but pertains to the 2018/19 year. £70,700 refers to funding that was received in advance to cover the travel and bursary costs of the Nuffield students that will be paid in 2018/19. £97,530 is revenue that was invoiced in advance but refers to partnerships for the 2018/19 financial year.



## 15. Restricted Funds

	Balance 31 July 2017 £	Income £	Expenditure £	Transfers £	Balance 31 July 2018 £
Department of Education Cohort 3-5	-	2,072,964	(2,072,964)	-	-
Department of Education Cohort 2	68,751	753,782	(794,533)	(28,000)	-
Nuffield Bursary and Travel Grant 2017 and 2018	-	45,837	(45,837)	-	-
Nuffield Admin Grant 2017 and 2018	-	64,375	(64,375)	-	-
Garfield Weston Foundation	180,000	-	(90,000)	-	90,000
The Lancaster-Taylor Charitable Trust Grant	25,263	118,981	(132,842)	-	11,402
Big Potential Fund	-	26,425	(26,425)	-	-
Man Charitable Fund	-	47,200	(47,200)	-	-
The Drapers' Charitable Fund	-	20,000	(20,000)	-	-
Foyle Foundation	-	30,000	-	-	30,000
The Kusuma Trust	-	10,000	(9,500)	-	500
The Waterloo Foundation	-	25,000	-	-	25,000
Allen & Overy	-	10,000	-	-	10,000
Aldgate & Allhallows Foundation	-	15,000	-	-	15,000
The Dulverton Trust	-	36,000	-	-	36,000
Industry Partners	-	57,000	(57,000)	-	-
<b>Total</b>	<b>274,014</b>	<b>3,332,564</b>	<b>(3,360,676)</b>	<b>(28,000)</b>	<b>217,902</b>

**Department for Education Cohort 3 - 5 and Cohort 2:** This includes two contracts with the Department for Education, as part of which the charity delivers the Maths and Physics Chairs Programme. These two contracts include: i) a direct grant contract covering the cost of the 2015 Cohort (from 2015/16 to 2017/18) and ii) a competitively tendered contract covering the cost of the 2016, 2017 and 2018 cohorts (from 2016/17 to 2019/20). The funding is broken down into two main areas: general programme costs and salary uplift. The former includes operating costs and overheads for the programme; the latter includes a series of payments that are made to The Brilliant Club and then transferred to participants via their schools.

**Nuffield Bursary and Travel Grant 2017 and 2018:** The Nuffield Bursary and Travel Grant funding comes from the Nuffield Foundation for the co-ordination and delivery of its summer placement programme. This funding covers the participating students' bursary and travel costs.



**Nuffield Admin Grant 2017 and 2018:** The Nuffield Admin Grant funding comes from the Nuffield Foundation for the co-ordination and delivery of its summer placement programme. This funding covers the administrative cost of running the programme.

**Garfield Weston Foundation:** The Garfield Weston grant is for the scaling up of the charity's programmes in the North of England. The payment will cover the costs to establish and grow its programmes in this region over a three-year period.

**The Lancaster-Taylor Charitable Trust:** The Lancaster-Taylor grant is for the funding of the bestCourse4me website and associated mobile application. It funds the maintenance and development of the website for the benefit of the public.

**Big Potential Fund:** The Big Potential Fund supported The Brilliant Club to prepare for the recruitment and training of the 2018/19 cohort of Researchers in Schools participants. It did so by supporting Aleron (a social impact consulting firm) to work on a participant outcomes framework and analyse the postgraduate landscape in the UK.

**Man Charitable Fund:** The Man Charitable Trust funded the design of a Vocabulary Toolkit designed to improve pupil vocabulary. Between January and June 2018, over 8,000 pupils took part in tutorials designed to improve their vocabulary.

**The Drapers' Charitable Fund:** The Drapers' Charitable Fund supported The Scholars Programme in East London, through a funding contribution to the salary of a London Regional Manager.

**The Foyle Foundation:** The Foyle Foundation are supporting The Brilliant Club's expansion in Wales. This includes support for tutor salaries, training, learning resources and expenses. The funding also contributes to staff time in the Wales team, programme setup costs and wider charity support.

**The Kusuma Trust:** The Kusuma Trust supported The Scholars Programme in four London schools in Spring and Summer 2018. The funding was used to support tutor salaries, the design and printing of programmes materials, tutor training and tutor travel costs.

**The Waterloo Foundation:** The Waterloo Foundation funding will be used to support the expansion of The Scholars Programme in Wales. The funding will be used to support tutor salaries, training, the development of learning resources and tutor expenses in Wales. In addition, the funding will support staff time on developing our expansion into North Wales, as well as contributing to the costs of programme setup, office costs in Wales and wider charity support.

**Allen & Overy:** The Allen & Overy London funding will support direct project costs for The Scholars Programme, including PhD tutor training and recruitment, PhD tutor salaries and travel, delivery staff salaries, design and print of materials, and university trips for 12 Key Stage 5 placements in Hackney and Tower Hamlets, which will support 96 pupils in total.



**Aldgate & Allhallows Foundation:** The Aldgate & Allhallows Foundation funding will be used to support The Scholars Programme in primary schools in Tower Hamlets. The funding will be used to support programme setup costs, PhD tutor training, the design and print of materials, the ongoing monitoring and evaluation of the programme and the printing of The Brilliant Club publications.

**The Dulverton Trust:** The Dulverton Trust funding will support The Scholars Programme in the South West, through contributions to tutor salaries, learning resources, staff time in the South West team, programme setup costs and wider charity support.

**Industry Partners:** The funding from industry partners relates to Researchers in Schools. This represents donations from a number of leading corporations in support of the 2014 Cohort (from 2014/15 to 2017/18).

## 16. Unrestricted Funds

	Balance 31 July 2017 £	Income £	Expenditure £	Transfers £	Balance 31 July 2018 £
General Funds	718,449	2,814,460	(2,751,482)	28,000	809,427
IT Development	22,000	-	(22,000)	-	-
International Support	(2,261)	18,275	(16,014)	-	-
External Evaluation	-	90,000	-	-	90,000
Alumni Initiatives	-	60,000	-	-	60,000
<b>Total</b>	<b>738,188</b>	<b>2,982,735</b>	<b>(2,789,496)</b>	<b>28,000</b>	<b>959,427</b>

The remaining designated funds relate to:

- £90,000 for the external evaluation costs scheduled for 2018/19.
- £60,000 for the alumni initiatives scheduled for 2018/19.

The remaining unrestricted general funds are reserved for the following year.



## 17. Allocation of Net Assets Between Funds

The funds of the charity are represented by the following net assets:

	Unrestricted £	Restricted £	Total £
Tangible fixed assets	24,064	-	24,064
Current Assets	1,399,328	288,602	1,687,930
Current Liabilities	(461,855)	(70,700)	(532,555)
Long Term Liabilities	(2,110)	-	(2,110)
<b>Total</b>	<b>959,427</b>	<b>217,902</b>	<b>1,177,329</b>

## 18. Leases

### a) Operating Lease

The charity had total commitments under operating leases as follows:

	2018	2017
Expiring:	Property £	Property £
Within one year	209,006	125,165
Between one and five years	390,000	11,443
<b>Total</b>	<b>599,006</b>	<b>136,608</b>

### b) Finance Lease

The finance lease primarily relates to printer rentals. Total future minimum lease payments are £17,584.

	2018	2017
	£	£
Within one year	15,402	15,359
Between one to five years	2,182	17,585
<b>Total</b>	<b>17,584</b>	<b>32,944</b>
Less finance charges within one year	(1,497)	(3,236)
Less finance charges between one and five years	(72)	(1,570)
<b>Total</b>	<b>16,015</b>	<b>28,138</b>



## 19. Related Party

Expense of £90 was made to Teach First during the year to 31 July 2018 (2017: Income £208.60, Expense £nil), where a trustee, Russell Hobby, was the CEO.

Expense of £46,000 and income of £18,274.97 was made to AccessEd during the year to 31 July 2018 (2017: £30,303) where the previous Co-CEO of The Brilliant Club, Simon Coyle and the previous CEO of The Brilliant Club, Jonny Sobczyk, are Directors.

Income of £15,000 was received from Lancaster University during the year to 31 July 2018 (2017: £7,500), where a trustee, Ella Ritchie, was a member of council.

No amounts were outstanding at the year end.

## 20. Reconciliation of Net Income to Net Cash Flow from Operation Activities

	2018 £	2017 £
Net income for the reporting period (as per the statement of financial activities)	165,127	53,597
Adjustments for:	-	-
Depreciation charges	28,195	29,744
Loss on disposal of tangible fixed assets	1,059	2,514
Decrease/(increase) in debtors	121,919	(75,026)
Increase in creditors	24,947	105,130
Net cash provided by (used in) operating activities	<b>341,247</b>	<b>115,959</b>

