



### **KICK LONDON Annual Report and Accounts**

For the Year Ended 30 September 2019









### KICK LONDON LEGAL AND ADMINISTRATIVE INFORMATION

### **KICK**

KICK is the trading name of Kick London

### **Trustees**

- M. King (Chairman)
- C. Underhay
- M. Wakeham
- J. Dutton
- E. Whitman resigned 23 September 2019
- S. Thomas
- S. Cook
- A. Webb
- P. Newton
- E. Mackenroth appointed 20 November 2019
- P. Burt appointed 1 April 2020

### **Company Secretary**

P. J. Lowther

#### CEO

J. Lowther

### Telephone and web-site

T-07817 519768

W – www.kick.org.uk

### **Premises**

The Registered Office of the Charity is Holy Trinity Church, Sheen Park, Richmond, Surrey TW9 1UP.

### **Main Bankers**

Barclays Bank plc, PO Box 13, 8 George Street, Richmond, Surrey TW9 1JU.

### **Solicitors**

Anthony Collins Solicitors LLP, 134 Edmund Street, Birmingham B3 2ES.

### **Independent Examiner**

Ajay Rajani FCIE, Stewardship, 1 Lamb's Passage, London EC1Y 8AB.



### KICK LONDON TRUSTEES' ANNUAL REPORT

The Trustees (Directors) present the annual report and accounts for the year ended 30 September 2019.

### **Structure, Governance and Management**

### **Status and Governing Document**

Kick London is a charitable company limited by guarantee, company number 4831571, registered charity number 1100072. It is exempt from the requirement to use the word "Limited" in its name. Its governing document is a Memorandum and Articles of Association dated 14<sup>th</sup> July 2003. The Charity is registered in England and Wales. The trading name of Kick London is KICK.

### **Charity and Company Law**

The Trustees have adopted the provisions of the Charities SORP (FRS 102) in preparing the annual report and accounts. The accounts comply with the Charities Act 2011 and the Companies Act 2006. The Company is registered in England and Wales.

### **Governance and Internal Control**

The day-to-day activities of the Charity are monitored by the Trustees. Board Meetings are held every two months and the Trustees are in frequent contact with the CEO (Chief Executive Officer), office team, coaches and volunteers.

Trustees are encouraged to recommend and nominate potential new Trustees. Unanimity is always sought in making such appointments, which are approved by the existing Board. Appointments are made after an assessment of the character, skills and relevant training of possible candidates.

The systems of internal control are designed to provide reasonable, but not absolute, assurance against material misstatement or loss. They include:

- Regular consideration by the Trustees of financial results and activities;
- Delegation of authority and, where possible, segregation of duties;
- Identification and management of risks; and
- The day-to-day availability of the expertise of a Chartered Accountant, who is the Charity's Company Secretary.

### Trustees' Responsibilities in relation to the Financial Statements

The Trustees are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards. The law applicable to charities in England and Wales requires the Trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the Charity and of the incoming resources and application of resources of the Charity for that period.

In preparing these financial statements, the Trustees are required to:

- Select suitable accounting policies and then apply them consistently:
- Observe the methods and principles of the Charities SORP 2015 (FRS102):



- Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any departures disclosed and explained in the financial statements; and preparing the financial statements on the going concern basis unless it is inappropriate to presume that the Charity will continue in business.

The Trustees are responsible for keeping accounting records, which disclose with reasonable accuracy the financial position of the Charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Charity and hence to take reasonable steps for the prevention and detection of fraud and other irregularities. The Trustees are responsible for the maintenance and integrity of the Charity and financial information included in the Charity's website.

### Organisation

The Board of Trustees, which has a minimum of three members, administers the Charity. Board Meetings are held every other month and the Trustees are supported by the Company Secretary, a Chartered Accountant who also does the book-keeping. To facilitate effective operations, delegated authority is given to the CEO and others who take various responsibilities, with terms of delegation agreed by the Trustees.

### **Trustee Induction and Training**

New Trustees are made aware of the seriousness of their responsibilities and obligations under charity and company law. They are able to understand these obligations by reading relevant Charity Commission publications. Trustees are aware of training courses and conferences and may extend their knowledge of matters pertaining to their role in the Charity.

### **Trustees and Cooperation with other Organisations**

The Trustees are unpaid and receive no benefit from their work with the Charity.

The Charity is linked to Youth for Christ and has good relationships with organisations with a similar vision.

### **Pay Policy**

The Trustees and the CEO are the key management personnel of the Charity in charge of directing, controlling, running and operating the Trust on a day to day basis. All directors give of their time freely and no director received remuneration in the year. Details of directors' expenses and related party transactions are disclosed in a note to the accounts.

The pay of the staff is reviewed annually and normally increased in accordance with average earnings. Salaries reflect the pay levels in other charitable organisations of a similar size. All staff are paid at least the London Living Wage.



### **Objectives and Activities for the Public Benefit**

### **Objects**

The principal objects of the charity are:

Through sport and in particular (but without limitation) football in London, the United Kingdom generally and, at the Trustees' discretion, elsewhere in the world to:

- Advance the Christian faith primarily (but without limitation) by the provision of a Christian witness to young people.

and

- Help young people to reach their potential (especially the disadvantaged and marginalized) by training in life skills and the development of healthy and active lifestyles.

### **Mission and Mission Statement**

The purpose is summarised as "transforming young people's lives with God's love, through sport and support".

KICK LONDON seeks to provide opportunities for young people to develop their physical and life skills through coaching Sport, Street Dance, Solutions Focused Mentoring and Schools-based Chaplaincy. This is led by qualified coaches who coach these areas with social, moral, spiritual and cultural values; underpinned in a Christian ethos.

#### Our Mission - What we do?

To transform young people's lives, with God's love, through sport and support.

### Our Vision - Where we want to be in 15 years?

To reach a generation of young people within a generation.

### Our Ethos – What is our motivation for how we operate?

To follow the example of Jesus who was committed to demonstrating God's love in a relevant way, to bring transformation to our young people and their communities.

### Our Values – How we do what we do?

We aim to transform young people's lives by being:

**Aspirational** on behalf of our young people, being ambitious for their progress and in our desire to reach more young people.

**Compassionate** toward our young people, showing humbleness, being inclusive and making our approach flexible to suit their needs.

**Excellent** in our performance, innovating with continuous improvement for the best outcomes for our young people.

**Intentional** in our relationships with young people, schools, churches, partners, funders and each other to building a family together at KICK LONDON.

**Integral** in our decision making, in our relationships with each other and in our partnerships.

### **Strategies**

The objects of the Charity are being achieved by firstly, engaging in schools delivering professional services across Physical Education, Street Dance, Solutions Focused Mentoring and Schools-based Chaplaincy. Secondly, by setting up and supporting Sport and Street



Dance Kick Academies delivered by local volunteers. All professional and volunteer coaches are committed to KICK LONDON's ethos and are trained coaches.

Kick Academies aim to encourage young people to engage in both physical fitness as well as explore matters of faith. We are disappointed that today, 95% of young people do not attend church (ref. Scripture Union) and that the country's youth are seven times more likely to play sport on a Sunday than go to a church meeting (ref. Football Association, which states that 36% of young people play sport on a Sunday). We seek to enable young people to explore both sport and faith together through the Kick Academies. The Charity works with local churches to train volunteers to provide themed coaching sessions in Football or Street Dance.

Schools work includes delivering School assemblies, values-based PE lessons, Solutions Focused Mentoring, Street Dance provision and Sports Chaplaincy. The Charity has developed a curriculum for this purpose and is taking advantage of Government Sports Premium funding which is available to Infant, Primary, Secondary PRU and Special Schools to reach young people in need.

The Charity has, since its outset had links with Youth for Christ. Staff attend their Annual Conference and other Youth for Christ events.

### **Volunteers**

Many of the necessary activities and tasks of the Charity are undertaken wholly or partially by the Trustees and Company Secretary, who are unpaid volunteers: these include management, strategy formulation, dealing with regulatory authorities, relationships with other organisations, book-keeping and accounts preparation. In addition, there are invaluable contributions from other volunteers in the area of coaching, fundraising, guidance and management of local Kick Academies.

#### **Public Benefit**

The Trustees have considered the advice of the Charity Commission on public benefit. The provision of public benefit is given at no charge or at market rates and is made available to all people, including those on low incomes. We aspire to develop not only the physical skills but life skills of all young people we encounter, enabling them to be trained with values and to grow as people who make informed decisions on life and faith.

### **Achievements and Performance for the Public Benefit**

The Charity is launching a new 5 year strategy and having seen great progress towards their previous 5 year strategy which completes this year. KICK LONDON has quadrupled in size in terms of reach over this period. KICK LONDON has retained a focus on partnerships, quality and commitment to our strong ethos to ensure consistent implementation of provision. KICK LONDON'S CEO has led a consultative process across the past 12 months to arrive with trustee approval at a new 5 year strategy through to 2025, inspired by the trustees long term vision.

At the end of September 2019, the Charity was providing sessions in 74 schools/pupil referral units and there were 25 active Academies/Community Projects which means that over 11,000 young people were benefiting from KICK activities on a weekly basis. These activities take place in the 26 Boroughs across London.



In the past year, the Charity has recruited new coaches and other staff, so the team now stands at 56 employees.

### Significant Events in the Year

KICK LONDON has added a net 27 new schools to their schedule this year.

The continued growth of the Charity's mentoring provision in which the Charity mentors over 600 young people each week gives an opportunity to have in-depth input into the lives of young people, as well as generating income at usual hourly/daily rates. Mentoring has been a significant growth area, which is now 40% of KICK LONDON's work in schools.

The past year has included a re-brand and the introduction of a new website. There has also been an investment in the personnel infrastructure of the Charity, with the appointments of new Relationship Managers in key roles to ensure our work is sustainable and continues to expand.

We have been delighted to secure funding to enable a cohort of 12 Kick coaches to take a PGCE (Postgraduate Certificate in Education) equivalent qualification to become qualified teachers. This qualification will improve the quality of our education provision as qualified coaches become qualified teachers.

### **Financial Review**

### **Income and Expenditure**

The Charity's income for the year was £977,666 (2018 - £720,312). An analysis of the income by category is shown on the Statement of Financial Activities. Expenditure for the year was £929,020 (2018 - £671,086) so that unrestricted funds carried forward grew to £302,388.

### **Risk Assessment**

The major risks to which the Charity is exposed, as identified by the Trustees are reviewed in a systematic manner and systems established to mitigate those risks. The Charity has adequate insurance cover and a Child Protection Policy. Our Risk Register is active in monitoring inherent and residual risks. We have identified up to 20 organisational risks, which are categorised by operational, strategic, reputational and financial risk.

These possible areas of risk are regularly monitored, of which the following are considered to be important:

**Loss of Reputation**. A range of safeguarding polies and practices are in place to avoid a safeguarding incident, including a new safeguarding policy, staff training, having a safeguarding lead on the Board, enhanced DBS (Disclosure and Barring Service) checks and rapid responses to issues at schools.

**Rapid Growth**. The Charity recognises the risk of the substantial growth it is experiencing and accordingly it has restructured the staff team, increased staff capacity and is using techniques such as RACI Matrix (Responsible, Accountable, Consulted and Informed Matrix) SAR (Self-Assessment Report) and QIP (Quality Improvement Plan).

**Loss of income.** The Charity aims to maintain a high quality of service, keep close to its head teachers, increasing the range of sports offered and finding new ways to achieve objectives.



### **Going Concern**

Taking into account reserves and anticipated recurring income, the Trustees are confident that the Charity remains a going concern for at least twelve months from the date of approval of these accounts.

### COVID 19

The special measures introduced by the Government, in response to COVID 19 has impacted Kick London but the Charity continues has continued to operate effectively, albeit at a reduced level. The Board of Trustees has appointed a Board sub-committee (which includes a Chartered Accountant, a Solicitor and an HR expert) to monitor the situation. Financial projections and Cash Flow Forecasts are being produced and scrutinised on a regular basis and at the time of writing, the situation and future prospects are encouraging.

### **Small Company Provisions**

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006.

#### Reserves

The Charity has accumulated unrestricted reserves of £302,388, which is 30.9% (2018 – 35.2%) of total annual income. The Trustees consider that the fund reserves at the year-end were adequate but not excessive. The Charity has a budget surplus for the 2019-2020 financial year. The Trustees aim to hold in unrestricted reserves at least three months' of normal expenditure.

	2019 £	2018 £
Total Unrestricted Reserves	£302,388	£253,742
Free Reserves Requirement: 3 months' budgeted routine expenditure	£230,000	£220,000

### **Independent Examiner**

The Trustees intend to ask Stewardship to once again nominate one of their employees to act as the charity's independent examiner next year (assuming an audit is not required).

### Plans for the Future

KICK LONDON is committed to its mission to transform young people's lives with God's love, through sport and support. The trustees are determined to deliver a high-quality service with a curriculum, clear policy and procedures, thereby developing a consistent brand in both schools provision and in the community. This will be achieved with a structure of Board, CEO, Managers, Coaches and Administrative Officers. Marketing will be through literature, the website, social media, public relations, schools work and the development of the KICK brand. A recruitment strategy aims to employ the requisite numbers of qualified staff and volunteers.

The Charity's services have extended from PE National Curriculum, Street Dance provision and Solutions-Focused mentoring and schools-based Chaplaincy in schools. A strong Self-



Assessment and Quality Improvement Process has been initiated, to review the status of the organisation and assess how quality improvements can be established in the areas of outcomes for young people, coaching, leadership and management, and personal development for the Charity's service users. The Charity remains committed to its Christian ethos to follow the example of Jesus, who loved young people and was relevant in the way He communicated with them. KICK services are open to anybody and everybody of any faith or none.

Fee income from schools will continue to be a key element in financing the growth of the Charity, along with church, individual and grant-making trust income. The organisation is seeking grant funding in order to finance the development of the work. The Trustees believe that prayer is vital and wish to encourage prayer at every step.

The Report was approved by the Trustees on 22<sup>nd</sup> May 2020.

Matthew King Chairman of the Trustees



### INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES OF KICK LONDON ('the Company')

I report to the charity trustees on my examination of the accounts of the Company for the year ended 30 September 2019 on pages 11 to 21 following, which have been prepared on the basis of the accounting policies set out on pages 15 and 17.

### **Responsibilities and Basis of Report**

As the charity's trustees of the Company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

### **Independent Examiner's Statement**

Since the Company's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a Fellow of the Association of Charity Independent Examiners, which is one of the listed bodies.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

- 1. Accounting records were not kept in respect of the Company as required by section 386 of the 2006 Act; or
- 2. The accounts do not accord with those records; or
- 3. The accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair' view which is not a matter considered as part of an independent examination; or
- 4. The accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities [applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)].

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Ajay Rajani FCIE Fellow of the Association of Charity Independent Examiners Stewardship 1 Lamb's Passage, London, EC1Y 8AB

26<sup>th</sup> May 2020



# KICK LONDON STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2019

INCOME AND ENDOWMENTS FRO	Note OM:	2019 £ Unrestricted Funds	2019 £ Restricted Funds	2019 £ TOTAL FUNDS	
Donations and legacies	3	40,345	99,748	140,093	123,495
Investments	3	591	-	591	75
Charitable activities: Education	3	836,982	-	836,982	596,742
TOTAL INCOME AND ENDOWMEN	NTS	877,918	99,748	977,666	720,312
<b>EXPENDITURE ON:</b> Raising Funds Charitable Activities: Education	4	9,872 819,400	99,748	9,872 919,148	,
TOTAL EXPENDITURE		829,272	99,748	929,020	671,086
NET INCOME		48,646	-	48,646	49,226
RECONCILIATION OF FUNDS					
TOTAL FUNDS BROUGHT FORWA	RD	253,742	<b>-</b>	253,742	204,516
TOTAL FUNDS CARRIED FORWAR	RD	302,388	-	302,388	253,742

The statement of financial activities includes all gains and losses recognised in the year. All income and expenditure derive from continuing operations. The statement of financial activities also complies with the requirements for an income and expenditure account required by the Companies Act 2006.

The notes on pages 15 to 21 form part of these accounts.



### KICK LONDON BALANCE SHEET AT 30 SEPTEMBER 2019

### REGISTERED CHARITY NUMBER 1100072 COMPANY NUMBER 4831571

CURRENT ASSETS	Note	2019 £	2018 £
Debtors, falling due within one year Cash at bank and in hand	7	150,586 218,763	
		369,349	312,365
LIABILITIES  Amounts falling due within one year  Sundry creditors  Accruals and deferred income	8	6 66,955 ———	6 58,617
		66,961	58,623
NET ASSETS		£302,388	£253,742
THE FUNDS OF THE CHARITY Unrestricted Funds Restricted Funds	9	302,388	253,742
		£302,388	£253,742

The notes on pages 15 to 21 form part of these accounts.



## KICK LONDON BALANCE SHEET AT 30 SEPTEMBER 2019 (continued)

The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 30 September 2019.

The members have not required the company to obtain an audit of its financial statements for the year ended 30 September 2019 in accordance with Section 476 of the Companies Act 2006 however, in accordance with Section 145 of the Charities Act 2011, the accounts have been examined by an independent examiner and their report has been included in these financial statements.

The directors (who are the charitable company's trustees for the purposes of charity law) acknowledge their responsibilities for:

- (a) ensuring that the charitable company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its net income or expenditure for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

The financial statements have been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

The financial statements were approved by the Board of Directors on 22<sup>nd</sup> May 2020 and were signed on its behalf by:

Matthew King Chairman of the Trustees

The notes on pages 15 to 21 form part of these accounts.



### **KICK LONDON**

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 SEPTEMBER 2019

	2019	2018				
	£	£	Note			
<b>Cash Flows from Operating Activities:</b>						
Net cash provided by operating activities	(15,790)	41,040	a			
Cash flows from Investing activities:						
Dividends, interest and rents from investments	591	75				
Net cash provided by investing activities	591	75				
Change in cash and cash equivalents in the	(15 100)	41 115				
reporting period  Cash and cash equivalents at the beginning of	(15,199)	41,115				
the reporting period	233,962	192,847	b			
Cash and cash equivalents at the end of the reporting period	218,763	233,962	b			
Note a: Reconciliation of net income/(expenditure) to net cash flow from operating activities						
•	2019	2018				
	£	£				
Net income for the reporting period Adjustments	48,646	49,226				
for: Dividends, interest and rents from						
investments	(591)	(75)				
(Increase)/Decrease in debtors	(72,183)	7,468				
Increase/(Decrease) in creditors	8,338	(15,579)				
Net cash provided by operating activities	(15,790)	41,040				
Note b: Analysis of cash and cash equivalents						
	2019	2018				
	£	£				
Cash in Hand	250	250				
Cash at Bank	218,513	233,712				
<b>Total Cash and Cash Equivalents</b>	218,763	233,962				



## KICK LONDON NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2019

### 1. ACCOUNTING POLICIES

These financial statements are prepared on a going concern basis, under the historical cost convention. They have been prepared in accordance with the "Statement of Recommended Practice: Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) ("the Charities SORP"), with the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland ("FRS 102"), with the Companies Act 2006 and with the Charities Act 2011. The charity meets the definition of a public benefit entity as set out in FRS 102.

The principles adopted in the preparation of the financial statements are set out below.

### (a) Company Status

The Charity is a company limited by guarantee. The Members of the Charity are the Trustees named on Page 2. In the event of the Charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the Charity.

### (b) Going Concern

The trustees have assessed whether the use of the going concern basis is appropriate and have considered possible events or conditions (including the recent outbreak of COVID-19) that might cast significant doubt on the ability of the charity to continue as a going concern. The trustees have made this assessment for a period of at least one year from the date of approval of the financial statements. In particular the trustees have considered the charity's forecasts and projections and the possible implications should projected income and / or expenditure vary unexpectedly. The trustees have concluded that there is a reasonable expectation that the charity has adequate resources to continue to operate for the foreseeable future. The charity therefore continues to adopt the going concern basis in preparing its financial statements.

### (c) Fund Accounting

Unrestricted funds are funds which are available for use at the discretion of the trustees in furtherance of the general objectives of the charity. Restricted funds are donations which are to be used in accordance with specific restrictions imposed by donors; they include donations received from appeals for specific activities or projects.

#### (d) Income

Income is recognised in the period in which the charity becomes entitled to receipt, the amount receivable can be measured with reasonable certainty, and receipt is probable. Income is deferred when it relates to services that have not been provided by the balance sheet date, or when the charity has to fulfil conditions before becoming entitled to it, or where the donor has specified that the income is to be expended in a future period.

Income from donations and legacies includes recoverable gift aid, which is recognised when the related donation is received. Gift aid that has not been recovered by the balance sheet date is included as a debtor.



The charity relies on volunteers to carry out many of its activities. However, in accordance with the SORP, the value of these services has not been included in these financial statements as they cannot be reliably measured.

Income from charitable activities represents income receivable from services supplied in furtherance of the charity's charitable objects.

The charity has taken the view that it has only one charitable activity, namely the advancement of the Christian faith among young people using sport, and all income from donations, legacies and charitable activities is in respect of this one activity.

### (e) Expenditure

Expenditure, including irrecoverable VAT, is recognised when it is incurred or, if earlier, when a legal or constructive obligation for a payment arises provided that it is probable that settlement will be required and the amount of the obligation can be measured reliably.

The Charities SORP requires charities with income over £500,000 to allocate costs to the various activities undertaken by the charity. The nature of the work of the charity is considered to be so integrated that it is not possible to separately identify the costs incurred in respect of any one activity.

### (f) Tangible Fixed Assets

Items purchased or donated for the charity's own use are capitalised when the cost of purchased items, or the fair value of donated items, is more than £1,000 per item and the item is expected to benefit the charity over more than one accounting period. Depreciation is charged on a straight line basis so as to write down the value of each asset to its estimated residual value (if any) over its expected useful economic life. To date the charity has not incurred any expenditure that needed to be capitalised.

### (g) Taxation

The company is a registered charity; it has taken advantage of the various reliefs from taxation available to charities and no tax is payable on the charity's income.

### (h) Operating Leases

Leases which do not transfer substantially all the risks and rewards of ownership to the charity are classified as operating leases. Operating lease payments are recognised as an expense on a straight-line basis over the lease term.



### (i) Pension contributions

The charity operates defined contribution pension schemes for its employees. Obligations for contributions to these schemes are recognised as an expense when the liability arises. The assets of these schemes are held separately from those of the charity in independently administered funds. The employer contribution is 6% of gross pay for most employees and 3% for sessional staff.

### (j) Critical accounting estimates and areas of judgement

The trustees do not consider that there are any material sources of estimation or uncertainty at the balance sheet date that could result in a material adjustment to the carrying values of assets and liabilities in the next reporting period.

### 2. EMPLOYEES, TRUSTEES' REMUNERATION AND TRUSTEES' EXPENSES

The average number of employees of the Charity in the year was 29 full time equivalent (2018 – 23). The average number of staff paid in the year was 51 (2018 – 42). No Trustees were paid remuneration, benefits or expenses by Kick. During the year, Trustees C. Underhay and J. Dutton each had adult close family members working as employees receiving the following remuneration: T. Rutter £32,863 (2018 - £29,250) and A. Dutton £26,000 (2018 - £24,312), respectively. The above Trustees are excluded from all appointment, disciplinary and pay decisions in respect of their relatives. T. Rutter and A. Dutton were already employees of the Charity when C. Underhay and J. Dutton become Trustees.

During the year, key management received employment salary, pension and benefits totalling £68,900 (2018 - £63,600). During the year the Charity received donations totalling £2,142 (2018 - £1,600) from related parties (which includes trustees, any other members of key management and anyone closed connected to them).

One employee (2018- 1) received employment salary, pension and benefits that fall within the band £65,000 to £70,000.

Many of the necessary activities and tasks of the Charity are undertaken wholly or partially by the Trustees and Company Secretary, who are unpaid volunteers: these include management, strategy formulation, dealing with regulatory authorities, relationships with other organisations, book-keeping and accounts preparation. In addition, there are invaluable contributions from other volunteers in the area of coaching, fundraising, guidance and management of local Kick Academies.



### 3. INCOME

3. INCOME		
	2019	2018
	Total	Total
<b>77.1</b>	£	£
Voluntary income	140,093	123,495
Legacies	-	-
Investment income	591	75 50 5 <b>7 12</b>
Income from charitable activities	836,982	596,742
	977,666	720,312
4. EXPENDITURE ON CHARITABLE ACTIVITIES		
Staff Salaries	717,989	526,078
Social Security costs	51,900	35,250
Pension Contributions	31,890	23,685
Professional	1,585	-
Training, Conferences and sports Development	22,697	13,317
Equipment, Consumables and IT	16,558	9,920
Insurance	4,163	3,513
Motor and Travel	62,148	41,365
Printing and Stationery	1,244	1,614
Telephone	1,510	1,676
Sundries	4,664	4,018
Independent Examiner's fees	2,800	2,720
	919,148	663,156



### 5. SOFA WITH FULL COMPARATIVES

	2019			2018			
	Unrestricted	Restricte	ed Total	Unrestricted	d Restric	ted Total	
	£	£	£	£	£	£	
INCOME From:							
Charitable Trusts	9,526	99,748	109,274	19,343	89,336	108,679	
Legacies	_	-	_	_	_	_	
Companies	1,200	-	1,200	1,200	-	1,200	
Individuals	29,619	-	29,619	13,616	-	13,616	
Interest	591	_	591	75	_	75	
Charitable							
Activities	836,982	-	836,982	596,742	-	596,742	
<b>Total Income</b>	877,918	99,748	977,666	630,976	89,336	720,312	
EXPENDITURE OF	N:						
Costs of Raising Fun		-	9,872	7,930	-	7,930	
Charitable Activities		99,748	919,148	573,820	89,336	663,156	
<b>Total Expenditure</b>	829,272	99,748	929,020	581,750	89,336	671,086	
NET INCOME	48,646	-	48,646	49,226	-	49,226	
RECONCILIATION OF FUNDS							
TOTAL FUNDS DE	OUCUT						
TOTAL FUNDS BEFORWARD	253,742	_	253,742	204,516	_	204,516	
TOTAL FUNDS CA							
<b>FORWARD</b>	£302,388	£ - £	302,388	£253,742 £	-	£253,742	

### 6. OPERATING LEASES

The charity has an operating lease for a motor vehicle. With respect to this lease, the amount payable within the next year is £1,351 (2018: £2,316); no amounts are payable in subsequent years (2018: £3,667). During the year the charity was charged £2,316 (2018: £2,316) for this operating lease.



### 7. DEBTORS

	2019	2018
	£	£
Fee Debtors	48,818	10,722
Accrued coaching fee income	90,640	65,302
Gift Aid	3,221	1,980
Prepayments	7,907	399
	£150,586	£78,403

### 8. ACCRUALS AND DEFERRED INCOME

Accruals and deferred income includes deferred income of £62,911 (2018 - £54,973), which relates to income received from donors before the accounting year-end but which, in accordance with the terms of the grants is given for future periods. All of the income deferred at the end of current year, and at the end of the preceding year, has been (or will be) released to income in the immediately following accounting period.

### 9. FUNDS

Unrestricted funds comprise those funds which the Trustees are free to use in accordance with the charitable objects. Restricted funds are funds which have been given for particular purposes and projects.

	1 <sup>st</sup> October	Received	Paid	30 <sup>th</sup> September
	2018			2019
	£	£	£	£
Activities in Richmond-upon-Thame	es -	18,000	18,000	-
Kick Camps	-	19,496	19,496	-
Mentoring	-	43,792	43,792	-
Kick Academies	-	2,250	7,185	-
Teacher Training	-	14,800	14,800	-
Other projects	-	1,410	1,410	-
	-	99,748	99,748	-



### 9. FUNDS (continued)

	1 <sup>st</sup> October 2017	Received	Paid	30 <sup>th</sup> September 2018
	£	£	£	£
Activities in Richmond-upon-Thame	es -	20,747	20,747	-
Kick Camps	-	22,643	22,643	-
Mentoring	-	19,124	19,124	-
Kick Academies	-	7,185	7,185	-
Sport and Dance programme	-	15,000	15,000	-
Other projects	-	4,637	4,637	-
	-	89,336	89,336	-

The Trustees are grateful for grants received from Charitable Trusts

Grants from the following Trusts are included in the Restricted Income of the Charity:

Hampton Fuel Allotment Charity (£16,800), Richmond Parish Lands Charity (£30,526), Richmond National Schools Trust (£18,000), East End Community Fund (£14,500), Garfield Weston (£10,000), Barnes Workhouse Fund (6,000), Community Foundation for Surrey (£6,200), Jack Petchey Foundation (£2,250), Chapman Charitable Trust (£2,000), Surrey CC (£960) and Faith in Schools (£450).

The Charity benefits from premises and grants provided by Holy Trinity Church, Richmond.

#### 10. COVID 19

The special measures introduced by the Government, in response to COVID 19 has impacted Kick London but the Charity has continued to operate effectively, albeit at a reduced level. The Board of Trustees has appointed a Board sub-committee (which includes a Chartered Accountant, a Solicitor and an HR expert) to monitor the situation. Financial projections and Cash Flow Forecasts are being produced and scrutinised on a regular basis and at the time of writing, the situation and future prospects are encouraging. Appropriate actions have been taken, including the furloughing of a number of staff. The Charity is expecting to be close to break-even in the current financial year, which is an excellent result in the current unprecedented circumstances.