Registered number: 05479207 Charity number: 1113382

Open College Network West Midlands

Trustees' Report and Financial Statements

for the year ended 30 September 2019



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Reference and Administrative Details of the Charity, its Trustees and Advisers for the year ended 30 September 2019

Trustees

C D Morecroft

H Woolf

M A Stowell (resigned 8 July 2019) G Layer (resigned 1 April 2019) L T Fon (resigned 7 October 2019) L Toner (resigned 2 April 2019)

J Wood

P Clark-Roden (resigned 29 August 2019)

G Desai (appointed 1 May 2019) O E Burke (appointed 10 June 2019) C Vincent (resigned 16 October 2018)

Company registered

number

05479207

Charity registered

number

1113382

Registered office

Aldersley House

Pendeford Business Park

Wolverhampton West Midlands WV9 5HA

Company secretary

A D Lake

Chief executive officer

C Assheton

Independent auditors

Dains LLP 15 Colmore Row Birmingham B3 2BH

Bankers

Unity Trust Bank plc PO Box 1487 Stafford

Solicitors

Freeths LLP

ST16 3GJ

The Colmore Building 20 Colmore Circus Queensway

Birmingham B4 6AT

Trustees' report for the year ended 30 September 2019

The Trustees present their annual report together with the audited financial statements of for the year 1 October 2018 to 30 September 2019.

Since the Charity qualifies as small under section 383, the strategic report required of medium and large companies under The Companies Act 2006 (Strategic Report and Director's Report) Regulations 2013 is not required.

Charity Trustees

The Board Members have served as the Trustees of the Charity throughout the year except where indicated. They are:

C D Morecroft * (Chair)

H Woolf # (Vice Chair)

M A Stowell # (retired 8th July 2019)

G Layer (retired 1st April 2019)

L T Fon # (retired 7th October 2019)

L Toner # (Retired 2nd April 2019)

J Wood*#

P Clark-Roden* # (Retired 29th August 2019)

G Desai* # (Appointed 1st May 2019)

O E Burke (Appointed 10th June 2019)

C Vincent (Resigned 16 October 2018)

- * Member of the Finance and Resources Committee
- # Member of the Access and Compliance Committee

The nomination, removal and replacement of the Trustees shall be by the Open College Network West Midlands Board as a, whole (from time to time) having regard to the desire to achieve a broad representation of FE (including FE Colleges, adult, voluntary and community organisations, and private training providers), and Higher Education Institutions. The Open College Network West Midlands Board may appoint (and remove or replace) up to 3 Co-opted Trustees having regard to the overall desire of achieving a combined board with a broad representation of relevant stakeholder interests across the West Midlands region.

The members may, at a properly constituted meeting, appoint an additional director(s) by ordinary resolution of those present.

As described in the Charity's Articles of Association the directors to retire by rotation shall be those who have been longest in office since their last appointment or reappointment, but as between persons who became or were last reappointed directors on the same day those to retire shall be determined by lot.

Officers

Chief Executive Officer
Director of Access and Compliance
Director of Business Development
Director of Corporate Services

Christine Assheton Diane Williams Lee Moore Valerie Taylor

Registered Address:

Aldersley House Overstrand Pendeford Business Park Wolverhampton WV9 5HA

Website: www.opencollnet.org.uk

Trustees' report (continued) for the year ended 30 September 2019

Objectives and activities

a. Policies and objectives

Charitable Objects

The Charity's objects are the advancement of the education of the public in or around the West Midlands and elsewhere. These can be summarised as promoting lifetime learning, increasing social inclusion and widening participation, supporting the providers of education and training, improving the quality and flexibility of education provision and access to learning opportunities by facilitating progression to further learning, employment and higher education particularly through the award of credits and credit-based qualifications.

Objectives for the year

The Open College Network West Midlands has a three-year Strategic Plan which was approved in September 2016. There are three key strategic aims which enable the Open College Network West Midlands to achieve its overarching business objective:

"To maintain financial viability by providing the right products and services". The strategic aims are:

Aim 1: To be the AVA of choice throughout the UK.

Aim 2: To sell innovative services and products that meet the requirements of all our stakeholders.

Aim 3: To be a financially viable organisation operating with a surplus

b. Activites for achleving objects

A Company Action Plan and performance targets were developed and monitored throughout the year. These included:

- ensuring compliance with the General Conditions of Recognition issued by Ofqual and Qualification Wales;
- ensuring compliance with the licensing criteria for the Quality Assurance Agency for Higher education (QAA);
- the development and promotion of Open College Network West Midlands Qualifications;
- providing information, training and support for all Open College Network West Midlands recognised centres:
- ensuring that all members, partners, stakeholders and agencies and customers were aware of the distinctive mission, vision and values of the organisation.

Throughout the year, the Board and Executive Officers have focused on:

- ensuring that the Charity fulfilled its objectives;
- ensuring that appropriate resources were in place to fulfil the Charity's operational responsibilities;
- ensuring the continued support and services for the recognised centres.

Trustees' report (continued) for the year ended 30 September 2019

Objectives and activities (continued)

c. Main activities undertaken to further the charity's purposes for the public benefit

The Trustees are cognisant of the key principles of the public benefit requirement. The Charity continues to demonstrate its objective of widening participation in education by working with groups and communities that have traditionally not benefited from traditional or formal educational opportunities. This includes, for example, learners working at lower educational levels; learners with few formal qualifications; learners based in offender institutions; younger learners who are not in employment or training; and people working in industries that have not traditionally valued formal qualifications.

Open College Network West Midlands have established a scheme to provide annual bursaries for learners who are undertaking Access to Higher Education Diplomas. These awards are made to nominated individuals who are undertaking or have had inspirational learning journeys which have helped them transform their lives.

Achievements and performance

a. Review of activities

Operational Performance

The Open College Network West Midlands continued to provide support for a wide range of organisations including Further Education Colleges, Schools, Voluntary and Community Organisations, Employers and Private Training Providers, both locally, nationally and internationally. Many of Open College Network West Midlands recognised centres deal with learners who have benefited least from their prior educational experiences and who are often the excluded and the "forgotten" members of the society.

Key achievements this year were:

- the effective implementation of the Strategic Plan and Aims and the Company Action Plan for 2018 –
 2019;
- the maintenance of the Ofqual and Qualifications Wales regulated qualifications;
- continuing to be low risk with QAA for the AVA provision;
- the continued excellent customer service and support for centres and learners by the staff;
- the third year in surplus.

Financial review

a. Golng concern

After making appropriate enquiries, the trustees have a reasonable expectation that the Charity has adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the financial statements. Further details regarding the adoption of the going concern basis can be found in the Accounting Policies.

b. Reserves policy

The Open College Network West Midlands has sufficient reserves to fund some six months of total annual expenditure to cover such things as staff salaries and redundancy payments, establishment expenses, outstanding accounts and any committed funds. The actual minimum reserve figure is calculated annually based on current financial accounts and business plans and presented to The Board for agreement on an annual basis. This year, the Board approved designated reserves for specifically identified projects.

Trustees' report (continued) for the year ended 30 September 2019

Strategic report (continued)

Financial review (continued)

c. Material investments policy

Surplus funds are invested for specific periods when appropriate with the Bank.

Structure, governance and management

a. Constitution

The Open College Network West Midlands was incorporated under the Companies Act 1985 on the 13th June 2005. The Company applied for and was confirmed as a Charity in March 2006. The Open College Network West Midlands operates throughout England and Wales and internationally.

Governing Document:

The Memorandum and Articles of Association and accompanying the set of private "Rules", which include the detail of governance of the Company, explain the Open College Network West Midlands legal and constitutional arrangements.

How the Charlty Is constituted:

The Open College Network West Midlands is a company limited by guarantee (registration number 5479207) with charitable status (Charity registration number 1113382).

The Membership acts as the guarantors for the Charity but their liability is limited to £10.00 in the event of business failure. The governance structure of the Open College Network West Midlands consists of the legal Members and a Board of Trustees, the latter being the principal strategy forming and decision-making body.

Membership of the Charity is open to organisations who meet the membership criteria and whose application is approved by the Board of Trustees. Members are required to subscribe to the vision, ethos and objects of Open College Network West Midlands and support the use of credit and are expected to attend any Extraordinary General Meetings that may be called.

b. Methods of appointment or election of Trustees

The Board should consist of the broadest representation in terms of types of organisation and geographical location including up to 12 board members from the Education and Learning Sector who would together constitute a broad representation of FE (including FE Colleges, adult, voluntary and community organisations, and private training providers), and Higher Education Institutions.

The Rules contain a code of conduct for the Trustees which specify their obligations and the need for them to act independently, honestly and in good faith and in the best interests of Open College Network West Midlands and its objects as a whole. Trustees must declare an interest in any item on the agenda and abide by the Nolan Principles of Public Life.

Trustees' report (continued) for the year ended 30 September 2019

Structure, governance and management (continued)

c. Pay policy for key management personnel

The Board of Trustees has adopted a pay policy following consultation with employees in the charity and the charity-based representatives of the recognised unions and professional associations.

The Chief Executive Officer (CEO) is responsible for ensuring appraisal objectives for all members of the senior management team are set and reviews are undertaken in line with the policy, and to report the outcome to the FRC annually.

The remuneration package for the CEO will be determined by the Finance and Resources Committee (FRC), taking into account all of the permanent responsibilities of the role, any challenges that are specific to the role and all other relevant considerations. In the case of a new appointment, when determining the salary, the FRC will consider the requirements of the post and the extent to which the preferred candidate meets those requirements.

The FRC and the Board of Trustees will ensure that there is appropriate scope to allow for performance related progress over time, subject to receiving evidence that there has been substantial and sustained high quality of performance having regard to the results of the recent appraisal and achieving the overall expectations and outcomes of the charity.

d. Organisational structure and decision making

The Board, as the Trustees of the Charity, are legally responsible for the overall management and control of Open College Network West Midlands and are responsible for all material decisions on expenditure, contracts, and policy matters. The Board has met four times this year.

The Board can delegate certain matters to the two sub-committees: The Finance and Resources Committee (FRC) and the Access and Compliance Committee (A&CC), pursuant to the remit for each committee and in line with the Delegation Protocol. The sub-committees report and can make recommendations directly to the Board through the sub-committee minutes which are a standing item on the Board's agenda. Each committee has at least three Trustees as members, one of whom acts as the Chair.

The day to day management of the Open College Network West Midlands is delegated to the Chief Executive Officer (CEO) and the three Directors of Access and Compliance, Business Development and Corporate Services, who make up the Senior Management Team (SMT).

e. Relationships

The Open College Network West Midlands was approved by the regulatory authority Ofqual as an Awarding Organisation in May 2011 and by Qualification Wales when this was set up in 2015. As such it is able to develop national qualifications that meet the needs of Open College Network West Midlands learners and providers.

Open College Network West Midlands is also licensed as an Access Validating Agency (AVA) by QAA for the Access to Higher Education provision it offers.

Trustees' report (continued) for the year ended 30 September 2019

Structure, governance and management (continued)

f. Risk management

The Open College Network West Midlands Board of Trustees is responsible for the management of the risks faced by the Charity. Detailed considerations of risk are delegated to the Senior Management Team. Risks are identified and monitored throughout the year.

The key controls used by the Charity include:

- formal agendas for all Committee and Board activity;
- detailed terms of reference for all Committees;
- comprehensive strategic planning, budgeting and management accounting;
- established organisational structure and lines of reporting;
- clear authorisation and approval levels.

Through the risk management processes the Board are satisfied that the major risks identified have been adequately mitigated where necessary. It is recognised that systems can only provide reasonable but not absolute assurance that major risks have been adequately managed.

Plans for future periods

Open College Network West Midlands is committed to raising the profile of the Open College Network West Midlands working in partnership to enhance and extend the provision nationally and internationally enabling learners to access quality learning courses and progress into further and higher education and employment thereby increasing social inclusion and widening participation.

The Strategic Plan 2016 – 2020 and the underpinning Sales and Marketing Strategy and the Company Action Plan provides the key aims and supporting targets for the operational activities of Open College Network West Midlands. The achievement is regularly monitored and reported to the appropriate sub-committees and the Board at their meetings.

Key objectives for 2019 - 2020 are to:

- To continue to meet the AVA's regulatory responsibilities;
- To raise the profile of the company as the leading AVA within the UK;
- Continue to have a proactive and robust approach to defending and increasing our market share;
- To have a proactive approach to developing new Diplomas according to market need;
- Increase the level of registrations and income from Access Diplomas;
- To develop and implement a Sales & Marketing Plan for 2019-20;
- To develop and implement a Qualification Development Plan for 2019-20;
- To focus sales activity and resources on top selling qualifications to increase income;
- To raise the profile of the company and effectively promote our services and products;
- · Where appropriate and financially viable, develop resources for specific qualifications;
- To have a valid, relevant and manageable portfolio of RQF qualifications;
- Work towards maximising any opportunities arising from the devolution of the Adult Education Budget (AEB) from August 2019;
- Remain compliant with Qualifications Wales and become compliant with Ofqual;
- To effectively monitor financial and other management information;
- To keep under review the legal and compliance status of the organisation;
- To develop and maintain cost effective products;
- · To ensure that all staff have the skills to provide a cost effective and efficient service;
- To ensure we have sufficient physical resources to offer a cost effective and efficient service;
- To increase and monitor membership of the Board and Committees to ensure the right skills and diversity mix are represented.

Trustees' report (continued) for the year ended 30 September 2019

Members' liability

The Members of the Charity guarantee to contribute an amount not exceeding £10 to the assets of the charity in the event of winding up.

Statement of Trustees' responsibilities

The Trustees (who are also the directors of the charity for the purposes of company law) are responsible for preparing the Trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year. Under company law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charity and of its incoming resources and application of resources, including its income and expenditure, for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles of the Charities SORP (FRS 102);
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards (FRS 102) have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charity's transactions and disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of information to auditors

Each of the persons who are Trustees at the time when this Trustees' report is approved has confirmed that:

- so far as that Trustee is aware, there is no relevant audit information of which the charity's auditors are unaware, and
- that Trustee has taken all the steps that ought to have been taken as a Trustee in order to be aware of any relevant audit information and to establish that the charity's auditors are aware of that information.

Auditors

The auditors, Dains LLP, have indicated their willingness to continue in office. The designated Trustees will propose a motion reappointing the auditors at a meeting of the Trustees.

Approved by order of the members of the board of Trustees on 29 January 2020 and signed on their behalf by:

C D Morecroft

Trustee

Independent Auditors' Report to the Members of Open College Network West Midlands

Opinion

We have audited the financial statements of Open College Network West Midlands (the 'charity') for the year ended 30 September 2019 which comprise the Statement of Financial Activities, the balance sheet, the statement of cash flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 30 September 2019 and of
 its incoming resources and application of resources, including its income and expenditure for the year
 then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Independent Auditors' Report to the Members of Open College Network West Midlands (continued)

Other information

The Trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditors' report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Trustees' report for the financial year for which the financial statements are prepared is consistent with the financial statements.
- the Trustees' report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of our knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' report.

We have nothing to report in respect of the following matters in relation to which Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the Trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the Trustees' report and from the requirement to prepare a Strategic report.

Independent Auditors' Report to the Members of Open College Network West Midlands (continued)

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement, the Trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members, as a body, for our audit work, for this report, or for the opinions we have formed.

Andrew Morris FCA (Senior statutory auditor)

for and on behalf of Dains LLP

Statutory Auditor Chartered Accountants

Birmingham

29 January 2020

Statement of financial activities (incorporating income and expenditure account) for the year ended 30 September 2019

| | Note | Unrestricted funds 2019 £ | Total funds 2019 £ | Total funds 2018 £ |
|--|------|------------------------------------|-----------------------------|-----------------------------|
| Income from: | | | | |
| Charitable activities | 4 | 1,443,304 | 1,443,304 | 1,372,708 |
| Investment income | 5 | 37,300 | 37,300 | 37,183 |
| Total income | | 1,480,604 | 1,480,604 | 1,409,891 |
| Expenditure on: | | | | |
| Charitable activities | 6 | 1,352,441 | 1,352,441 | 1,310,315 |
| Total expenditure | | 1,352,441 | 1,352,441 | 1,310,315 |
| Net gains on investments | | 26,678 | 26,678 | 24,842 |
| Net movement in funds Reconciliation of funds: | | 154,841 | 154,841 | 124,418 |
| | | 2 547 072 | 2 547 072 | 2,393,554 |
| Total funds brought forward | | 2,517,972 | 2,517,972 | • |
| Net movement in funds | | 154,841 | 154,841 | 124,418 |
| Total funds carried forward | | 2,672,813 | 2,672,813 | 2,517,972 |

The Statement of Financial Activities includes all gains and losses recognised in the year.

The notes on pages 15 to 27 form part of these financial statements.

Open College Network West Midlands Registered number: 05479207

Balance sheet

for the year ended 30 September 2019

| | | | 2019 | | 2018 |
|--|------|-----------|--------------|----------|-----------|
| | Note | | £ | | £ |
| Fixed assets | | | | | |
| Tangible assets | 10 | | 978,270 | | 1,001,686 |
| Investments | 11 | | 598,272 | | 633,594 |
| | | | 1,576,542 | • | 1,635,280 |
| Current assets | | | | | |
| Debtors | 12 | 179,178 | | 164,721 | |
| Cash at bank and in hand | | 1,017,850 | | 808,762 | |
| | | 1,197,028 | - | 973,483 | |
| Creditors: amounts falling due within one year | 13 | (100,757) | | (90,791) | |
| Net current assets | | | 1,096,271 | | 882,692 |
| Total net assets | | | 2,672,813 | , | 2,517,972 |
| | | | | | |
| Charity funds | | | | | |
| Unrestricted funds | 14 | | 2,672,813 | | 2,517,972 |
| Total funds | | | 2,672,813 | | 2,517,972 |

The Trustees acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and preparation of financial statements.

The financial statements have been prepared in accordance with the provisions applicable to entities subject to the small companies regime.

The financial statements were approved and authorised for issue by the Trustees on 29 January 2020 and signed on their behalf by:

D Morecroft

Trustee

The notes on pages 15 to 27 form part of these financial statements.

Statement of cash flows for the year ended 30 September 2019

| | 2019 £ | 2018 £ |
|--|-----------|-----------|
| Cash flows from operating activities | | |
| Net cash used in operating activities | 101,704 | 84,529 |
| Cash flows from investing activities | | |
| Proceeds from the sale of tangible fixed assets | 280 | - |
| Purchase of tangible fixed assets | (19,834) | (6,861) |
| Proceeds from sale of investments | 280,288 | 225,929 |
| Purchase of investments | (153,350) | (122,072) |
| Net cash provided by Investing activities | 107,384 | 96,996 |
| Cash flows from financing activities | | |
| Net cash provided by financing activities | | - |
| Change in cash and cash equivalents in the year | 209,088 | 181,525 |
| Cash and cash equivalents at the beginning of the year | 808,762 | 627,237 |
| Cash and cash equivalents at the end of the year | 1,017,850 | 808,762 |

The notes on pages 15 to 27 form part of these financial statements

1. General information

The Charity is a company limited by guarantee. The members of the company are the Trustees named on page. In the event of the Charity being wound up, the liability in respect of the guarantee is limited to £10 per member of the Charity.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with the Charities SORP (FRS 102) - Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Open College Network West Midlands meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

2.2 Going concern

After making appropriate enquiries, the trustees have a reasonable expectation that the Charity has adequate resources to continue in operational existence for the foreseeable future. For this reason they continue to adopt the going concern basis in preparing the financial statements.

2.3 Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the Trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the Trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements.

Investment income, gains and losses are allocated to the appropriate fund.

2.4 Income

All income is recognised once the charity has entitlement to the income, it is probable that the income will be received and the amount of income receivable can be measured reliably.

All centre approval and registration fees are included in the statement of financial activities when invoiced.

2. Accounting policies (continued)

2.5 Expenditure

Expenditure is recognised once there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is classified by activity. The costs of each activity are made up of the total of direct costs and shared costs, including support costs involved in undertaking each activity. Direct costs attributable to a single activity are allocated directly to that activity. Shared costs which contribute to more than one activity and support costs which are not attributable to a single activity are apportioned between those activities on a basis consistent with the use of resources. Central staff costs are allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use.

Governance costs are those incurred in connection with administration of the Charity and compliance with constitutional and statutory requirements.

Charitable activities and Governance costs are costs incurred on the Charity's educational operations, including support costs and costs relating to the governance of the Charity apportioned to charitable activities.

All expenditure is inclusive of irrecoverable VAT.

2.6 Tangible fixed assets and depreclation

A review for impairment of a fixed asset is carried out if events or changes in circumstances indicate that the carrying value of any fixed asset may not be recoverable. Shortfalls between the carrying value of fixed assets and their recoverable amounts are recognised as impairments. Impairment losses are recognised in the Statement of financial activities incorporating income and expenditure account.

Tangible fixed assets are initially recognised at cost. After recognition, under the cost model, tangible fixed assets are measured at cost less accumulated depreciation and any accumulated impairment losses. All costs incurred to bring a tangible fixed asset into its intended working condition should be included in the measurement of cost.

Depreciation is charged so as to allocate the cost of tangible fixed assets less their residual value over their estimated useful lives, .

Depreciation is provided on the following bases:

Freehold property - 2% straight line
Integral features - 4% straight line
Fixtures and fittings - 10% straight line
Office equipment - 20% straight line
Computer equipment - 33% straight line

Assets costing less than £1,000 with a useful economic life of less than three years are written off as an expense as acquired.

2. Accounting policies (continued)

2.7 Investments

Fixed asset investments are a form of financial instrument and are initially recognised at their transaction cost and subsequently measured at fair value at the balance sheet date, unless the value cannot be measured reliably in which case it is measured at cost less impairment. Investment gains and losses, whether realised or unrealised, are combined and presented as 'Gains/(Losses) on investments' in the statement of financial activities.

2.8 Interest receivable

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the charity; this is normally upon notification of the interest paid or payable by the institution with whom the funds are deposited.

2.9 Operating leases

Rentals paid under operating leases are charged to the statement of financial activities on a straight line basis over the lease term.

2.10 Debtors

Trade and other debtors are recognised at the settlement amount after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

2.11 Cash at bank and in hand

Cash at bank and in hand includes cash and short-term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

2.12 Llabilities and provisions

Liabilities are recognised when there is an obligation at the Balance sheet date as a result of a past event, it is probable that a transfer of economic benefit will be required in settlement, and the amount of the settlement can be estimated reliably. Liabilities are recognised at the amount that the Charity anticipates it will pay to settle the debt or the amount it has received as advanced payments for the goods or services it must provide. Provisions are measured at the best estimate of the amounts required to settle the obligation. Where the effect of the time value of money is material, the provision is based on the present value of those amounts, discounted at the pre-tax discount rate that reflects the risks specific to the liability. The unwinding of the discount is recognised within interest payable and similar charges.

2.13 Financial instruments

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at amortised cost using the effective interest method.

2. Accounting policies (continued)

2.14 Taxation

The Charity is considered to pass the tests set out in Paragraph 1 Schedule 6 of the Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the Charity is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 Part 11 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

2.15 Pensions

Retirement benefits to some of the Teaching Staff of the Charity are provided by the Teachers' Pension Scheme ("TPS"), which is a defined benefit scheme.

The TPS is an unfunded scheme and contributions are calculated so as to spread the cost of pensions over employees' working lives with the academy in such a way that the pension cost is a substantially level percentage of current and future pensionable payroll. The contributions are determined by the Government Actuary on the basis of quadrennial valuations using a prospective unit credit method. The TPS is a multi-employer scheme and there is insufficient information available to use defined benefit accounting. The TPS is therefore treated as a defined contribution scheme for accounting purposes and the contributions recognised in the period to which they relate.

The charity also provide a defined contribution scheme. The costs arising on the defined contribution scheme are recognised in the Income Statement in the period in which the related service is provided.

3. Critical accounting estimates and areas of judgement

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Critical accounting estimates and assumptions:

Depreciation and residual values

The Trustees have reviewed the asset lives and associated residual values of all fixed asset classes and have concluded that asset lives and residual values are appropriated.

Fair value of investments

The Trustees have reviewed the investment valuation reports received from the management expert and have concluded that the value of investments is appropriate.

4. Income from charitable activities

| Unrestricted funds 2019 £ | Total funds 2019 £ | Total funds 2018 £ |
|------------------------------------|-----------------------------|-----------------------------|
| 1,443,304 | 1,443,304 | 1,372,708 |
| | | |

| 5. | Investment Income | | | | |
|----|---|---|--|--|--|
| | | | Unrestricted funds 2019 £ | Total funds 2019 £ | Total funds 2018 £ |
| | Rental income | | 37,300 | 37,300 | 37,183 |
| 6. | Analysis of expenditure by activities | | | | |
| | | Activities undertaken directly 2019 £ | Support costs 2019 £ | Total funds 2019 £ | Total funds 2018 £ |
| | Direct costs | 1,265,338 | 87,103 | 1,352,441 | 1,310,315 |
| | Total 2018 | 1,225,252 | 85,063 | 1,310,315 | |
| | Analysis of direct costs | | | | |
| | | | Charitable activities 2019 £ | Total funds 2019 £ | Total funds 2018 £ |
| | Staff costs | | 915,693 | 915,693 | 917,320 |
| | Depreciation | | 43,250 | 43,250 | 38,119 |
| | Quality reviewer and external moderation costs | | 99,777 | 99,777 | 87,282 |
| | Establishment costs | | | | 141,669 |
| | Subscriptions and licence fees | | | | |
| | Annual bursaries | | 6,000 | 6,000 | 7,000 |
| | | | 1,265,338 | 1,265,338 | 1,225,252 |
| | Depreciation Quality reviewer and external moderation costs Establishment costs | | 43,250 99,777 157,153 43,465 6,000 | 43,250 99,777 157,153 43,465 6,000 | 38,119 87,282 141,669 33,862 7,000 |

| 6. | Analysis of expenditure by activities (continued) | | | |
|----|--|---------------------------------------|-----------------------------|-----------------------------|
| | Analysis of support costs | | | |
| | | Charitable activities 2019 £ | Total funds 2019 £ | Total funds 2018 £ |
| | Communications | 19,714 | 19,714 | 27,016 |
| | Travel expenses and conference fees | 34,820 | 34,820 | 38,267 |
| | Miscellaneous | 5,278 | 5,278 | 6,742 |
| | Governance costs | 27,291 | 27,291 | 13,038 |
| | | 87,103 | 87,103 | 85,063 |
| | | | | |
| 7. | Auditors' remuneration | | | |
| | | | 2019 £ | 2018 £ |
| | Fees payable to the charity's auditor for the audit of the charit accounts | y's annual : | 6,850 | 6,650 |
| 8. | Staff costs | | | |
| | | | 2019 £ | 2018 £ |
| | Wages and salaries | | 794,419 | 779,400 |
| | Social security costs | | 65,921 | 77,112 |
| | Contribution to defined contribution pension schemes | | 55,353 | 60,808 |
| | | , | 915,693 | 917,320 |
| | The average number of persons employed by the charity duri | ng the year was | as follows: | |
| | | | 2019 No. | 2018 No. |
| | Average number of employees | , | 27 | 25 |

Notes to the financial statements for the year ended 30 September 2019

8. Staff costs (continued)

The number of employees whose employee benefits (excluding employer pension costs) exceeded £60,000 was:

| | 2019 No. | 2018 N o. |
|-------------------------------|-------------|---------------------|
| In the band £70,001 - £80,000 | 1 | 1 |
| | | |

During the year, key management personnel received total compensation of £268,065 (2018 - £227,189)

9. Trustees' remuneration and expenses

During the year, no Trustees received any remuneration or other benefits (2018 - £NIL).

During the year ended 30 September 2019, expenses totalling £663 were reimbursed or paid directly to 3 Trustees (2018 - £2,999 to 5 Trustees).

10. Tangible fixed assets

| | Freehold property £ | Fixtures and fittings | Office equipment £ | Computer equipment £ | Total £ |
|----------------------|---------------------------|-----------------------|--------------------------|----------------------|------------|
| Cost or valuation | | | | | |
| At 1 October 2018 | 1,194,062 | 72,969 | 51,379 | 157,951 | 1,476,361 |
| Additions | - | 6,102 | 599 | 13,133 | 19,834 |
| Disposals | - | (6,104) | (36,924) | (135,731) | (178,759) |
| At 30 September 2019 | 1,194,062 | 72,967 | 15,054 | 35,353 | 1,317,436 |
| Depreciation | | | | | |
| At 1 October 2018 | 237,896 | 46,329 | 50,122 | 140,328 | 474,675 |
| Charge for the year | 24,216 | 6,092 | 492 | 12,450 | 43,250 |
| On disposals | - | (6,104) | (36,924) | (135,731) | (178,759) |
| At 30 September 2019 | 262,112 | 46,317 | 13,690 | 17,047 | 339,166 |
| Net book value | | | | | |
| At 30 September 2019 | 931,950 | 26,650 | 1,364 | 18,306 | 978,270 |
| At 30 September 2018 | 956,166 | 26,640 | 1,257 | 17,623 | 1,001,686 |

Notes to the financial statements for the year ended 30 September 2019

| 11. | Fixed asset investments | | |
|-----|--------------------------------|-----------|----------------------------|
| | | j | Listed investments £ |
| | Valuation | | |
| | At 1 October 2018 | | 633,594 |
| | Additions | | 153,349 |
| | Disposals | | (280,287) |
| | Revaluations | | 91,616 |
| | At 30 September 2019 | | 598,272 |
| | Net book value | | |
| | At 30 September 2019 | | 598,272 |
| | At 30 September 2018 | • | 633,594 |
| 12. | Debtors | | |
| | | 2019 £ | 2018 £ |
| | Due within one year | | |
| | Trade debtors | 112,332 | 132,040 |
| | Prepayments and accrued income | 66,846 | 32,681 |
| | | 179,178 | 164,721 |

Notes to the financial statements for the year ended 30 September 2019

| 3. | Creditors: Amounts falling due within one year | | |
|----|--|--|--------------------|
| | | 2019 £ | 2018 £ |
| | Trade creditors | 51,829 | 19,742 |
| | Other taxation and social security | - | 20,219 |
| | Other creditors | - | 14,305 |
| | Accruals and deferred income | 48,928 | 36,525 |
| | | | |
| | | 100,757 ——————————————————————————————————— | 90,791 |
| | Income has been deferred in the current year for Centre Regi | | <u>.</u> |
| | Income has been deferred in the current year for Centre Regi | | <u>.</u> |
| | Income has been deferred in the current year for Centre Regi | stration fees and QEL fees paid i | in advance. |
| | | stration fees and QEL fees paid i | in advance. |
| | Deferred Income | stration fees and QEL fees paid i 2019 £ | in advance. 2018 |
| | Deferred Income Deferred income at 1 October 2018 | stration fees and QEL fees paid i | in advance. 2018 £ |

Notes to the financial statements for the year ended 30 September 2019

14. Statement of funds

Statement of funds - current year

| | Balance at 1 October 2018 | Income | Expenditure | Transfers in/out | Gains/ (Losses) | Balance at 30 September 2019 |
|--|---------------------------------|-----------|-------------|---------------------|--------------------|---------------------------------------|
| | £ | £ | £ | £ | £ | £ |
| Unrestricted funds | | | | | | |
| Designated funds | | | · | | | |
| Fixed assets | - | - | - | 978,270 | - | 978,270 |
| Investments | - | - | - | 598,272 | - | 598,272 |
| Investment in digital technologies | . | - | - | 50,000 | - | 50,000 |
| Building future closer working relationships | - | - | - | 50,000 | - | 50,000 |
| | - | - | - | 1,676,542 | . | 1,676,542 |
| General funds | | | | | | |
| General Funds | 2,517,972 | 1,480,604 | (1,352,441) | (1,676,542) | 26,678 | 996,271 |
| Total Unrestricted funds | 2,517,972 | 1,480,604 | (1,352,441) | - | 26,678 | 2,672,813 |

Fixed assets

This designated fund represents the capital element of the fixed assets.

Investments

This designated fund represents the value of the investment portfolio.

Investment in digital technologies

This designated fund has been established to cover investments in new activities in the area of digital technologies.

Building future closer working relationships

This designated fund has been establised to assist in building future closer working relationships with partners.

| 14. | Statement of for | unds (continued) |
|-----|------------------|------------------|
|-----|------------------|------------------|

Statement of funds - prior year

| Unrestricted funds | Balance at 1 October 2017 £ | Income £ | Expenditure £ | Gains/ (Losses) £ | Balance at 30 September 2018 £ |
|--------------------|--------------------------------------|-------------|------------------|-------------------------|--|
| General Funds | 2,393,554 | 1,409,891 | (1,310,315) | 24,842 | 2,517,972 |

15. Analysis of net assets between funds

Analysis of net assets between funds - current year

| | Unrestricted funds 2019 £ | Total funds 2019 £ |
|---|------------------------------------|-----------------------------|
| Tangible fixed assets | 978,270 | 978,270 |
| Fixed asset investments | 598,272 | 598,272 |
| Current assets | 1,197,028 | 1,197,028 |
| Creditors due within one year | (100,757) | (100,757) |
| Total | 2,672,813 | 2,672,813 |
| Analysis of net assets between funds - prior year | | |
| | Unrestricted funds 2018 £ | Total funds 2018 £ |
| Tangible fixed assets | 1,001,686 | 1,001,686 |
| Fixed asset investments | 633,594 | 633,594 |
| Current assets | 973,483 | 973,483 |
| Creditors due within one year | (90,791) | (90,791) |
| Total | 2,517,972 | 2,517,972 |

| 16. | Reconciliation of net movement in funds to net cash flow from operating activities | | | | |
|-----|--|-----------|-----------|--|--|
| | | 2019 £ | 2018 £ | | |
| | Net income for the year (as per Statement of Financial Activities) | 154,841 | 124,418 | | |
| | Adjustments for: | | | | |
| | Depreciation charges | 43,250 | 38,119 | | |
| | Losses on investments | (91,616) | (78,698) | | |
| | Loss/(profit) on the sale of fixed assets | (280) | - | | |
| | Increase in debtors | (14,457) | (36,903) | | |
| | Increase in creditors | 9,966 | 37,593 | | |
| | Net cash provided by operating activities | 101,704 | 84,529 | | |
| 17. | Analysis of cash and cash equivalents | | | | |
| | | 2019 £ | 2018 £ | | |
| | Cash in hand | 1,017,850 | 808,762 | | |
| | Total cash and cash equivalents | 1,017,850 | 808,762 | | |

18. Pension commitments

INTRODUCTION

The Teachers' Pension Scheme (TPS or scheme) is a statutory, unfunded, defined benefit occupational scheme, governed by the Teachers' Pensions Regulations 2010 (as amended), and the Teachers' Pension Scheme Regulations 2014 (as amended). These regulations apply to teachers in schools and other educational establishments, including academies, in England and Wales that are maintained by local authorities. In addition, teachers in many independent and voluntary-aided schools and teachers and lecturers in some establishments of further and higher education may be eligible for membership. Membership is automatic for full-time teachers and lecturers and, from 1 January 2007, automatic too for teachers and lecturers in part-time employment following appointment or a change of contract. Teachers and lecturers are able to opt out of the TPS.

THE TEACHERS' PENSION BUDGETING AND VALUATION ACCOUNT

Although members may be employed by various bodies, their retirement and other pension benefits are set out in regulations made under the Superannuation Act (1972) and Public Service Pensions Act (2013) and are paid by public funds provided by Parliament. The TPS is an unfunded scheme and members contribute on a 'pay as you go 'basis – contributions from members, along with those made by employers, are credited to the Exchequer under arrangements governed by the above Acts.

The Teachers' Pensions Regulations 2010 require an annual account, the Teachers' Pension Budgeting and Valuation Account, to be kept of receipts and expenditure (including the cost of pension increases). From 1 April 2001, the Account has been credited with a real rate of return, which is equivalent to

18. Pension commitments (continued)

assuming that the balance in the Account is invested in notional investments that produce that real rate of return.

VALUATION OF THE TEACHERS' PENSION SCHEME

The latest valuation of the Teachers' Pension Scheme has now taken place, in line with directions issued by HM Treasury and using membership data as at 31 March 2016. As a result of this valuation TPS employers will pay an increased contribution rate of 23.68% from September 2019 (this includes the administration levy of 0.8%). The timing of the implementation is to align its introduction with employers' budget planning cycles. Until then, employers will pay the current rate of 16.48%.

A copy of the latest valuation report can be found by following this link to the Teachers' Pension Scheme website

SCHEME CHANGES

The arrangements for a reformed Teachers' Pension Scheme, in line with the recommendations made by Lord Hutton, in particular the introduction of a Career Average Revalued Earnings (CARE) scheme, were implemented from 1 April 2015.

In December 2018, the Court of Appeal held that transitional protection provisions contained in the reformed judicial and firefighter pension schemes, introduced as part of public service pension reforms in 2015, gave rise to direct age discrimination and were therefore unlawful. The Supreme Court, in a decision made in June 2019, have rejected the Government's application for permission to appeal the Court of Appeal's ruling. The case will now be referred to an Employment Tribunal for a decision regarding the remedy which will need to be offered to those members of the two schemes who were subject of the age discrimination.

HM Treasury are clear that the ruling has implications for the other public service schemes, including the Teachers' Pension Scheme. Those implications are currently being considered and any impact on scheme costs is expected to be looked at within the next scheme valuation, which is currently scheduled to be based on April 2020 data and implemented in April 2023.

The pension charge for the year includes contributions payable to the TPS of £32,896 (2018 - £56,400).

A copy of the valuation report and supporting documentation is on the Teachers' Pension website (www.teacherspensions.co.uk/news/employers/2014/06/publication-of-the-valuation-report.aspx).

19. Related party transactions

There have been no related party transactions in the year (2018 - £nil)