

Lincolnshire Y.M.C.A. Limited

Registered Charity Number 243017

Company Number 00734870

Audited Consolidated Financial Statements

For the year ending 31 March 2020

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FOR THE YEAR ENDED 31 MARCH 2020

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Lincolnshire Y.M.C.A. Limited

Registered Company Number 00734870

Registered Charity Number 243017

Chairman's Statement

The Financial Statements for the Year Ended 31st March 2020 reflect a very significant year for YMCA Lincolnshire. In this year we celebrated our 150th Anniversary, an impressive milestone for any organisation that is even more significant as it represents 150 years of voluntary and charitable services, serving communities across Lincolnshire as one of its oldest charities.

In the same year we completed our fundraising, initiated and commissioned the major capital build and officially opened the Nomad Centre, a first class replacement facility to respond to and address street homelessness. Fundraising for this project stretched over 3 previous years. Our early successes in supporting those who have suffered from homelessness through to a positive housing outcome are impressive, and the high occupancy levels experienced in the centre's first 6 months confirm its need, and are testament to the accurate specification of the centre and the resources expended.

The year also included a merger with the former Lincolnshire charity Community Lincs, itself a county wide historic charity with substantial reach across Lincolnshire's rural communities. The merger through acquisition brought with it a new operational base and delivery team in Sleaford, and YMCA Lincolnshire is now an active and committed delivery partner working with ACRE (Action with Communities in Rural England). This merger has broadened our breadth of services delivered, and our reach outside of Lincoln, and gives us capacity to work in areas of rural isolation, combatting loneliness and improving peoples' health and well-being. The capital project and the merger are evidenced in our Balance Sheet at our year end, The human capacity, new income streams and knowledge and expertise that each brings to YMCA Lincolnshire are expected to add value to the expanded communities we serve for years ahead.

I M Sackree FCCA
Chairman

Lincolnshire Y.M.C.A. Limited

Registered Company Number 00734870

Registered Charity Number 243017

Report of the trustees for the year ended 31 March 2020

(Incorporating the Strategic Report)

The Trustees, who are also directors of the charity for the purposes of the Companies Act 2006, present their annual report and the audited financial statements for the year ended 31 March 2020.

The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

OUR PURPOSES AND ACTIVITIES

The objectives of the Charity as set out in the governing documents are:

- Lead young people to the Lord Jesus Christ and to fullness of life in him and
- Provide or assist in the provision in the interests of social welfare of facilities for recreation and other leisure time occupation for men and women with the object of improving their conditions of life
- Relieve the poverty of single homeless persons by providing and maintaining accommodation for such purposes
- For the public benefit to advance the education of the public by
 - The provision of children's nursery and day care facilities in conjunction with government initiatives for disadvantaged families
 - The provision of facilities for training and conferences to those in education and involved with young people
 - The provision of vocational training

Our Mission

- Our mission, based on Christian Values, is to develop the mind, body and spirit of individuals, families and communities and improve health and wellbeing for all.

Significant activities

The work of the Lincolnshire YMCA is diverse and includes the provision of supported housing to those in need, Lincoln's only emergency shelter for homeless people, the provision of childcare at two centres, a range of health and wellbeing services including fitness training in a dedicated gym space, climbing instruction through a quality indoor climbing facility, and the provision of youth facilities, mental health support services and other youth services in a dedicated youth centre. The charity also provides community outreach work to the elderly population throughout the county.

The charity also operates a conferencing and café facility at The Showroom site on Tritton Road, for local community use.

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Report of the trustees for the year ended 31 March 2020

ACHIEVEMENTS AND PERFORMANCE

Housing

In the year ended March 2019 the planning for the redevelopment of the former gymnasium site on St Rumbold Street was substantially completed. This project was delivered in the following months and opened in December 2019 by the Lord Lieutenant. The project was fully funded from grant and donations. This provided 20 high quality, en-suite emergency rooms along with 2 self-contained move on rooms, day centre space and kitchen facilities. The former emergency night shelter was sold in January 2020 and the proceeds of sale directed towards the capital fund for the new centre. We are very proud that this project won the much coveted award of 'Residential Development of the Year' at the Greater Lincolnshire Property Award. Occupancy levels in the new development exceed those achieved in the old emergency shelter.

In September we acquired a further 16 rooms in Lincoln which are used to provide a specialised service for young people.

Going forward we continually see and appraise new accommodation opportunities whilst maintain high quality housing supporting those in need.

Nurseries and Children

Through 2019/2020 the two nurseries in Lincoln and Gainsborough supported an increasing number of children. In particular the number of children supported who have additional needs increased by c200%. The health clinic at the Gainsborough nursery continued to work with 'hard to reach families' and we provided families in deprived areas with resources to help, for example, with new-borns.

In 2020/21 we aim to ensure that our nursery provision is able to return to the levels pre Covid-19, supporting children and their parents/carers.

Communities

In November the YMCA acquired with Community Lincs, a venture which has greatly increased the YMCA's reach out into communities across Lincolnshire, whilst continuing to deliver services to young people within Lincoln.

From our Showroom Centre we worked with 88 young people aged 6 to 25 to provided educational music sessions. This was a new venture in the year and included song writing, recording and production and performances were delivered in schools, at our supported housing venues as well as in the Showroom.

In addition to continuing to deliver holiday clubs and evening sessions for young people in the Showroom including the popular Parkour sessions, the activities team engaged youngsters in a production of Bugsy Malone.

Following the successful aquisition of Community Lincs, we continued and enhanced the delivery of support to communities across Lincolnshire. Since November, through the TED (Talk Eat Drink) program 537 volunteers contributed 1820 hours equivalent to £14,942 of value and 13 business have achieved Age-Friendly business accreditation through the TED scheme. In February the TED Banter Buddy initiative was launched in Skegness. The Good Neighbours Scheme (GNS) now supports 22 communities. Every £1 invested in TED generated £11.20 Social Return on Investment.

Working across West Lindsey and North Kesteven, we have supported 8 communities with neighbourhood planning and on 60 occasions we have supported requests for funding, governance or other advice for community buildings.

Next year there will be a major focus on community engagement to support the decommissioning of RAF Scampton in 2022 which was announced this year.

Next year the GNS will support the grass roots Covid response groups and TED will focus on sustainability, legacy, the age friendly work-stream and the Centre for Aging Better Rural Locality Partnership in which we are a key partner with collaboration between County Council and the Centre for Ageing better amongst others.

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Report of the trustees for the year ended 31 March 2020

Sports and Fitness

From the Showroom we offered a range of courses including Pre Joining Fitness Testing for potential military recruits and in partnership with the University of Lincoln we have committed to delivery courses for 2nd and 3rd year Sports & Exercise Science Degree students. This comprises 89 students for year 2 Fitness Instructing, and 15 for year 3 Personal Trainer option.

In addition to the climbing wall the gym at the Showroom offers affordable sport and fitness opportunities to all. We also utilise our mobile climbing wall to engage with the public at various locations throughout the year including Lincolnshire County Show and the Greenbelt festival.

During the year funding was obtained from Sports England to work in collaboration with YMCA Nottingham to deliver physical activity sessions to our residents aged 16-25. This Sport England funded project will last for 2 years.

In 2020/21 we aim to return to the levels of activity seen pre Covid-19 and welcome climbers, gym users and others back to our facility.

Fundraising Activities

The major objective for the year was to complete the fundraising for the new Nomad centre. Having successfully secured funding in 2018/19 from Homes England which enabled construction to begin in April, the target in the year was to raise the balance of funding required to deliver the project without recourse to bank loans. This was achieved with an additional large grant from Landaid, £70k, room sponsorship from companies and individuals and donations from the general public.

We attend several events during the year to engage with the public and collect donations. This year this included Lincolnshire County Show, the Greenbelt Festival, the Dragon Boat race on the Brayford and the annual Duck race. However, our main fundraising activity was the annual Lincoln SleepEasy, where people sleep rough for a night in the Cathedral grounds to help raise funds and awareness of homelessness issues.

We adhere to the Fundraising Code of Practice and publish our Fundraising Promise and Fundraising Complaints Policy on our website.

We are extremely grateful for all the support given to support our work whether financial, volunteering, donations of food or items to sell.

Volunteers

The charity is extremely grateful to those who volunteer to support our diverse work. Nearly 2000 volunteer hours were contributed to the TED program alone. Volunteers support many of our activities including serving Christmas dinner to residents, assisting at fundraising events and collecting and sorting donated goods for the charity retail shop.

Value for Money

Value for money (VfM) is considered in all our activities. In line with the regulatory requirements the required metrics and statements are included below.

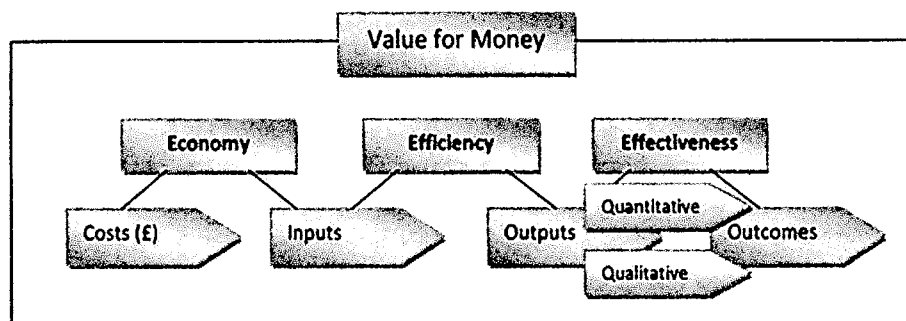
Value for Money Statement

What is VfM?

VfM is about achieving the right balance between the three 'E's'- Economy, Efficiency and Effectiveness. This means spending less, spending well and spending wisely.

- Economy is the price paid for what goes into providing a service.
- Efficiency is a measure of productivity or how much is gained from what is put in.
- Effectiveness is a measure of the impact achieved and can be both qualitative and quantitative.

VfM is high when there is an optimum balance between all three 'E's'; relatively low costs, high productivity and successful outcomes. This can be seen in the VfM flow chart below:



Lincolnshire Y.M.C.A. Limited

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Report of the trustees for the year ended 31 March 2020

Our approach

Our approach to delivering Value for Money focusses on providing high quality services to our diverse customer base which are responsive to the needs and aspirations of the people we serve and ensure a positive impact on their lives.

A key strategic ambition is to be a sustainable charity with a long term horizon, ensuring that our products and services make a positive contribution, financially or through social value.

Housing Highlights of the year

During the last year there have been a number of highlights for the Charity including the following:

- Celebrating YMCA Lincolnshire's 150th birthday year and being able to reflect on our significant achievements.
- Merging with another historic local charity to develop our scale and scope, maximizing our impact and reach delivering services to an elderly demographic across the county.
- Working collaboratively with another charity to provide a specialist bereavement counselling service to our client group.
- Increasing our service offer to provide support to young people with multiple and complex needs, enabling organisational change and learning.
- Increasing our housing portfolio by 20% including a further 16 units to provide a specialist young person's housing offer.
- Securing the funds required and developing the new Nomad Centre with the help of Homes England to provide 20 en-suite units of emergency accommodation and 2 new move on rooms.
- Winning the much coveted award of 'Residential Development of the Year' at the Greater Lincolnshire Property Awards for our Nomad Centre.
- FRAILITY 100 DAY CHALLENGE - We were involved in a countywide NESTA funded frailty project focusing on frailty within the homeless community, a cohort that is all too often overlooked, working with a range of partners, including the City and County Councils, Police, Neighbourhoods, CCG and EMAS. Our goal is to improve the health and wellbeing of the homeless community of Lincoln by improving attendance to services by 70%, to prevent the deterioration and the need to access urgent care.
- LPFT Mental Health Promotion Fund Wave 9 - successful in an application for £15k to fund climbing, exercise and gym related sessions to improve mental health in adults. Securing Sport England funds to provide physical activity opportunities for our residents.
- We secured financial support Ministry of Housing, Communities & Local Government's Cold Weather Fund of £15,686, to fund case worker salaries from 1st Dec 2019 – 31st March 2020.
- Securing additional NHS primary health services to operate within in the YMCA Nomad Centre including a dedicated GP, prescribing nurse, psychiatric nurse and counselling service for homeless community and YMCA residents.

Outcomes for customers

Throughout the period 1st April 2019 – 31st March 2020 the major outcomes delivered are described earlier in this report.

The next 12 months

Whilst we understand our own costs we aim to better understand how we compare to other social housing providers to see where we can improve. We aim to train all our staff to ensure that they understand the importance of VfM and are aware of how to identify ways in which we can improve our services.

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Report of the trustees for the year ended 31 March 2020

Over the next 12 months we aim to better understand our main areas of expenditure and regularly cost test them to ensure they continue to provide VFM. We aim to develop a programme of continuous improvement reviews which examine the services we provide in terms of cost, process, customer expectations and demands, customer satisfaction and performance.

A key priority will be to introduce Outcome Star to better capture and monitor our impact with our residents.

We are also working to embed and achieve the Enabling Environments principles to better create an environment where everyone thrives, succeeds and achieves more positive outcomes.

| RSH Ref | Metric | 2019 -20 | 2018 -19 | Global Accounts Supported Housing |
|---------|--|----------|----------|-----------------------------------|
| 1 | Reinvestment % | 30.3 | 0 | 6.2 |
| 2a | New supply as a % of current units | 24 | 2.9 | 1.5 |
| 2b | New supply (non-housing) as % of total units | 0 | 0 | 0 |
| 3 | Gearing | -8.9 | -3.6 | 43.4 |
| 4 | EBITDA MRI interest cover | 73.6 | 9.9 | 184 |
| 5 | Headline Social housing cost per unit | £7,976 | £8,184 | £4 |
| 6a | Operating Margin (Social Housing) | 6.4 | 6.9 | 29.2 |
| 6b | Operating Margin (Overall) | 33.1 | 0.2 | 25.8 |
| 7 | Return on Capital Employed | 18.30% | 0.10% | 3.80% |

Commentary

1. Reinvestment

The high percentage in 2019/20 represents the construction of the New Nomad Centre, providing a better environment for residents

2a. New Supply

In addition to the capacity created in the new centre the YMCA acquired two leasehold properties with a total of 42 rooms

2b New Supply (non Housing)

The YMCA acquired an office building as part of the acquisition of Community Lincs.

3 Gearing

This represents our net debt to lenders as a percentage of the total cost of housing properties. Change in the year is due to the higher cash balance held at the year end.

4 EBITDA MRI Interest Cover %

This represents the level of surplus compared to the interest payable.

Strong financial performance in the year has increased the level of interest cover.

5. Headline Social Housing Costs per Unit

This represents social housing cost divided by total units owned and managed.

The slight reduction in the year is due to resourcing efficiency gained through the expansion of units managed.

6a. Operating Margin (Social Housing)

This represents operating surplus from social housing lettings divided by turnover from social housing.

6b. Operating Margin (Overall)

As reported operational performance has been good.

7. Return on Capital Employed

This represents the overall operating surplus compared to total assets less current liabilities. The increase on ROCE is due to the improve operating surplus.

Lincolnshire Y.M.C.A. Limited

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Report of the trustees for the year ended 31 March 2020

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company Number

00734870 (England and Wales)

Registered Charity Number

243017

Registered Social Landlord Number

H2676

Registered Office

St Rumbolds Street

Lincoln

Lincolnshire LN2 5AR

Trustees

I M Sackree FCCA

Chairman

C Trigg MBE

Deputy Chair

G Bratby

Treasurer

E Strengiel

M Botterill

R Whittaker

B Curtis

R Mair

D Barron

J Latham

S Smith

Dr R Mackenzie

C Burke

M Sturgess

(Appointed December 2019)

Professor N Curry

(Appointed December 2019)

J Henwood

(Appointed December 2019)

S Melbourne

(Appointed December 2019)

A Showell

(Appointed December 2019)

B Young

(Appointed December 2019)

C Killeavy

(Resigned December 2019)

Chief Executive Officer

C Killeavy

Deputy Chief Executive Officer

G Jackson (Appointed November 2019, resigned April 2020)

Corporate Services Director

M Ward

Director of Housing

S Turner

Director of Communities

A Thomas (Appointed April 2020)

Bankers

NatWest Bank Plc

135 Bishopsgate

London

EC2M 3UR

Auditors

Wright Vigar Limited

15 Newland

Lincoln LN1 1XG

Solicitors

Chattertons

St Swithin's Court

1 Flavian Road

Lincoln LN2 4GR

Lincolnshire Y.M.C.A. Limited

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Report of the trustees for the year ended 31 March 2020

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing Documents

The Charity is constituted as a company limited by guarantee as defined by the Companies Act 2006. It is governed by its Memorandum and Articles of Association. A revision of the memorandum and articles has recently been approved by both the Trustees and Charity Commission updating the objects of the Charity (previous revision dated 2003). These changes are included in the objectives and aims noted below.

Recruitment and appointment of the Board

The Directors of the Company are also charity Trustees for the purpose of charity law and under the Company's Articles are known as members of the Board of Management. Under the requirements of the Memorandum and Articles of Association one third of the members of the Board are elected each year and serve for a period of three years. Each member of the board may serve for three terms of three years before taking a break of at least one year.

The Board of Management seeks to ensure that the diverse range of services and activities provided by the Charity are represented by the broad skills mix of its members. The Board is made up of members who have backgrounds in business, finance, human resources, marketing or experience of working with young people. In the event of particular skills being lost due to retirement, individuals are approached to offer themselves for election to the Board of Management. No other organisation has a right to appoint a Trustee to the Board.

Trustees have left us this year after many years of service. We would like to put on record thanks to each of the trustees who have served on the board of management this year.

Payment of Board Members

No fees or remuneration have been paid to any board member of the Association during the year for their role as board members.

Induction and training of new Trustees

New Trustees attend a short induction session to familiarise themselves with the Charity and the context within which it operates. These are jointly held by the Chair of the Board of Management and the Chief Executive of the Charity and cover:

- The obligations of the Board of Management members.
- The main documents which set out the operational framework for the charity, including the Memorandum and Articles of Association.
- Resources and the current financial position as set out in the latest published accounts and management accounts.
- The future plans and objectives of the Charity.
- The Board Members Handbook.
- Information and newsletters also provided through the Charity Commission and YMCA England for all Trustees.

Additional training for Trustees is encouraged and information passed on to Trustees from local solicitors and accountants around charity law, being a Trustee, and finance in particular. These are circulated for Trustees to take up these opportunities with the YMCA paying the costs associated with attendance.

Organisational structure

Lincolnshire YMCA has a Board of Management of 19 Trustees who meet 6 times a year. They are responsible for the strategic direction, governance and policies of the Charity. The Board also has a number of sub-committees. These are:

- Finance and Audit committee which meets three times a year
- Health and Safety committee which meets three times a year

Each sub-committee reports to the Board. The Chief Executive also sits on the Board of Management but has no voting rights.

A Scheme of Delegation is in place and the day to day responsibility for the provision of services rests with the Chief Executive along with the senior management team. Clear financial rules and regulations around limits of financial spend are contained within our Financial Rules document. Any decisions at Board level are taken by a vote depending on the nature of the decision to be made. This may be by simple majority or a proportion of the Board present in accordance with our Memorandum and Articles of Association.

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Report of the trustees for the year ended 31 March 2020

YMCA Context

Lincolnshire YMCA is located in the Midlands region of the YMCA federation and engages with other YMCAs through the Chief Executives' Network, other functional networks and regional committees.

On a national level Lincolnshire YMCA is supportive of YMCA England and both gives and receives support via an exchange of information and attendance at the National Assembly and the Annual General Meeting of YMCA England.

Lincolnshire YMCA is prominent in the network of local third sector organisations. Staff engage in groups and committees in areas of work such as youth work, housing and childcare. The CEO and senior team maintain professional networks around the city of Lincoln. Lincolnshire YMCA engages with local authorities through housing forums, public health committees and other local action groups when need arises.

Remuneration Policy

The directors consider the board of directors, who are the Trust's trustees, and the senior management team comprise the key management personnel of the charity in charge of directing and controlling, running and operating the Trust on a day to day basis. All directors give of their time freely and no director received remuneration in the year. Details of related party transactions are disclosed in note 23 to the accounts.

The pay of the senior staff is reviewed annually and normally increased in accordance with CPI. In view of the nature of the charity, the directors benchmark against other charities of a similar nature including other regional YMCAs. If recruitment has proven difficult in the recent past a market addition is also paid with the pay maximum no greater than the highest benchmarked salary for a comparable role. The Board of Management form a Remuneration sub-committee to assess pay levels.

We have referred to the guidance on public benefit issued by the Charity Commission and are satisfied that the Association's activities as described in our review 2019-20 do provide wider public benefit. Board members consider how planned activities will contribute to the aims and objectives they have set for the Association via review and approval in their meetings.

Risk Management

The Board of Management has conducted a review of all major risks to which the Charity is exposed. A risk register has been established and is updated at least quarterly. Where appropriate systems and procedures have been established to mitigate the risks the Charity faces. Policies and procedures are periodically reviewed to ensure they continue to meet the needs of the Charity.

Key areas of risk identified are as follows: -

- The meeting of responsibilities in relation to safeguarding - The board of management takes its responsibility in relation to safeguarding both young people and vulnerable adults very seriously. This is signified by the appointment of the Chief Executive as the main protection officer for both children and vulnerable adults with any issues raised reported direct to the board of management. We ensure that DBS checks are carried out for all trustees, staff and volunteers who have direct contact with children, young people or vulnerable adults on joining the organisation and at least every 3 years thereafter.
- Health and Safety of all stakeholders - These risks are managed by having robust policies and procedures in place, and regular awareness training for staff. All staff undertake health & Safety training as part of four core courses as part of their CPD. These also include; first aid, fire warded and manual handling.
- Fire and H&S compliance. In February 2019 the organisation continued its internal review of all its H&S policies with a particular emphasis on fire safety. To that end a consultant was engaged to review all practices. In 2019/20 the board approved the investment in enhanced fire safety including the substantial purchase of fire doors and fittings. In February 2020 the organisation appointed a H&S and Compliance manager, This position reports directly to the Director of Housing, emphasising the commitment to H&S.
- Financial sustainability - longer term sustainability will be attained through staying focused on the business environments in which we work. Key to this at this present time is being prepared for changes to the way government funds supported housing anticipated in the next two years and the impact of the pension deficit in the YMCA England defined benefit scheme. Internal control risks are minimised by the establishment of robust management reporting and review processes and procedures for authorisation of all transactions and projects.
- General Data Protection Regulations - These risks are managed by having robust policies and procedures in place, and awareness training for staff.

In accordance with the Housing Act 1996 the Charity sets out internal control procedures to protect its assets and also regularly carries out an audit of its rent accounting system.

Pensions liabilities - Please refer to the notes to the Financial Statements.

Lincolnshire Y.M.C.A. Limited

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Report of the trustees for the year ended 31 March 2020

Going Concern

The board members consider it appropriate to adopt the going concern basis of accounting in preparing the financial statements and have identified no material uncertainties as to the Association's ability to continue as a going concern over a period of at least twelve months from the date of approval of the financial statements.

Financial Review

Income

Total income received was £6,120,239 (2019 - £2,808,269); an increase of £3,311,970 or 117.9% against 2019.

The Charity is principally funded by a combination of service users and support grants from a number of different bodies. Income increased primarily due to the grant funding received within the housing activity to develop the New Nomad Homeless shelter as well as further investment in Tennyson House and the addition of 16 new housing units. This resulted in housing income increasing from £1,286,276 (2019) to £2,828,119 (2020); an increase of £1,541,843. There has been the acquisition of Community Lincs in the period which has created an increase in income of £1,648,149. £1,464,294 of which represents the assets transferred on acquisition and £183,855 relating to incoming resources post acquisition.

Investment into the Tennyson House property in September 2019 has generated additional rental income of £154,355 from 16 social housing units.

The Trustees wish to register their gratitude to all funders without whose support the work of Lincolnshire YMCA could not continue. Details of funding sources are shown in note 3 to the Financial Statements.

Expenditure

Expenditure for Lincolnshire YMCA in 2020 increased by £535,111 to £3,680,014 (2019 - £3,144,903). Housing expenditure increased by £280,992 to £1,549,479 (2019 - £1,268,487) due to the increased number of housing units acquired during the year and the overlap of the old and new nomad centres increasing costs. There were also costs relating to the activities undertaken by Community Lincs which came into the accounts following the acquisition. These totalled £394,376.

Expenditure on trading activities reduced by £78,821 to £228,956 from £307,777. This was due mainly to large building and equipment costs in 2019 of £54,066 compared to £12,313 in 2020.

Acquisition

Lincolnshire YMCA acquired Community Lincs during the 19/20 financial year. These financial statements have been prepared using acquisition accounting principles and as such include Community Lincs income and expenditure for the period since acquisition financial year with the balance sheet and associated funds being donated to Lincolnshire Y.M.C.A. Limited on acquisition.

The underlying income for Lincolnshire YMCA in 2020 was £4,472,090; an increase of £1,663,821 compared to 2019 (2019 - £2,808,269). This increase is primarily due to the grant funding received in Housing to develop the New Nomad Homeless shelter as well as further investment in Tennyson House and the addition of 16 new housing units. Housing income increased from £1,286,276 (2019) to £2,828,119 (2020); an increase of £1,541,843.

The underlying expenditure for Lincolnshire YMCA in 2020 increased by £140,735 to £3,285,637 (2019 - £3,144,903). Housing expenditure increased by £280,992 to £1,549,479 (2019 - £1,268,487) due to the increased number of housing units acquired during the year and the overlap of the old and new nomad centres increasing costs.

Reserves policy

The Trustees have reviewed their reserves policy during the year and wish to retain free reserves (not tied up in fixed assets) within the range of two to three months of operating costs which is approximately £500,000 to £750,000. This is considered to be necessary as the Charity supports many vulnerable beneficiaries as well as employing permanent staff and in the event of a failure in funding would want to meet all obligations in this regard. The diversity of the organisation's income streams and the level of insurance cover held have been factors in arriving at the level of reserves the trustees deem to be necessary.

At the year end the balance of free reserves was £290,879 (2018/19 £249,629). In arriving at this figure long term creditors have been excluded as they represent loans secured against properties and pension deficit payments that the trustees believe will be able to be funded from future surpluses generated.

As a Registered Social Landlord the Charity is required to build a Major Repairs Reserve. At the year end the value of this fund was £102,574.

Lincolnshire Y.M.C.A. Limited

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Report of the trustees for the year ended 31 March 2020

STATEMENT OF TRUSTEES RESPONSIBILITIES

The Trustees (who are also directors of the charitable company for the purposes of company law) are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

The Trustees are required to prepare financial statements for each financial year in accordance with the applicable SORPs based on FRS102. The financial statements are required by law to give a true and fair view of the state of affairs of the charitable company and of its incoming resources and application of resources of the charitable company for that period.

In preparing these financial statements, the Trustees are required to:


- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP 2019 (FRS 102)
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time, the financial position of the charitable company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

In so far as the directors are aware there is no relevant audit information (as defined by section 418 of the Companies Act 2006) of which the charitable company's auditors are unaware and the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

ON BEHALF OF THE BOARD



I Sackree FCCA - Chairman

Date: 14 Oct 2020

Lincolnshire Y.M.C.A. Limited

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Report of the Independent Auditors to the Members of Lincolnshire Y.M.C.A. Limited for the year ended 31 March 2020

Opinion

We have audited the financial statements of Lincolnshire YMCA Limited (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31 March 2020 which comprise the Consolidated Statement of Financial Activities, the Group and the Parent Charitable Company Balance Sheet, the Group Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and to the charitable company's trustees, as a body, in accordance with [Part 4 of the Charities (Accounts and Reports) Regulations 2008. Our audit work has been undertaken so that we might state to the charitable company's members and its trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent charitable company's affairs as at 31 March 2020, and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland'; and
- have been prepared in accordance with the requirements of the Companies Act 2006 and the Charities Act 2011;
- and have been prepared in accordance with the Housing and Regeneration Act 2008 and the Accounting Direction for private registered providers of social housing in England 2015.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and parent charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's or parent charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Lincolnshire Y.M.C.A. Limited

Registered Company Number 00734870

Registered Charity Number 243017

Report of the Independent Auditors to the Members of Lincolnshire Y.M.C.A. Limited for the year ended 31 March 2020

Other information

trustees' annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, to consider whether it contains any material misstatements. The previous years financial statements were audited by a predecessor auditor. An unmodified opinion was given on the comparative figures. We have performed procedures to provide assurance in respect of these amounts as part of our opening balance verifications.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report incorporating the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of our knowledge and understanding of the group and parent charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of Trustees.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate and sufficient accounting records have not been kept by the parent charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company's financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

In addition we have nothing to report in respect of the following matter where the Housing and Regeneration Act 2008 requires us to report to you if, in our opinion:

- a satisfactory system of control over transactions has not been maintained.

Lincolnshire Y.M.C.A. Limited

Registered Company Number 00734870

Registered Charity Number 243017

Report of the Independent Auditors to the Members of Lincolnshire Y.M.C.A. Limited for the year ended 31 March 2020

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group's and parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group or the parent charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Wright Vigar Limited

Paul Colcomb FCCA (Senior Statutory Auditor)
for and on behalf of Wright Vigar Limited
Statutory Auditors
Chartered Accountants & Business Advisers
15 Newland
Lincoln
Lincolnshire
LN1 1XG

Date:

Lincolnshire Y.M.C.A. Limited

Registered Company Number 00734870

Registered Charity Number 243017

Consolidated Statement of Financial Activities, including consolidated Income and expenditure for the year ended 31 March 2020

| | Notes | Unrestricted Funds | Restricted funds | Endowment Funds | 2020 Total Funds | 2019 Total Funds restated) |
|--|-------|--------------------|------------------|-----------------|------------------|----------------------------|
| | | £ | £ | £ | £ | £ |
| Income | | | | | | |
| Donations and Legacies | 2 | 98,066 | 106,449 | - | 204,515 | 205,875 |
| Donation from Community Lincs | 2 | 379,612 | 1,084,682 | - | 1,464,294 | - |
| Income from charitable activities | | | | | | |
| Housing and Support | 3 | 1,869,596 | 958,523 | - | 2,828,119 | 1,286,276 |
| Nomad Homeless Project | 3 | 286,091 | 37,797 | - | 323,888 | 266,765 |
| Nursery and Childcare | 3 | 473,000 | - | - | 473,000 | 376,933 |
| Sports and Fitness | 3 | 64,862 | 40,116 | - | 104,978 | 172,482 |
| The Showroom | 3 | 164,158 | 39,102 | - | 203,260 | 175,412 |
| Other | 3 | 19,853 | 2,015 | - | 21,868 | 16,009 |
| Service Level Agreements | 3 | 27,103 | - | - | 27,103 | - |
| Projects | 3 | - | 156,752 | - | 156,752 | - |
| Income from other trading activities | | | | | | |
| Commercial trading activity | 4 | 312,196 | - | - | 312,196 | 296,956 |
| Investment income | 5 | 266 | - | - | 266 | 11,561 |
| Total Income | | 3,694,803 | 2,425,436 | - | 6,120,239 | 2,808,269 |
| Expenditure | | | | | | |
| Fundraising costs | 6 | 39,376 | - | - | 39,376 | 81,390 |
| Costs of other trading activities | 7 | 228,956 | - | - | 228,956 | 307,777 |
| Expenditure on charitable activities | | | | | | |
| Housing & Support | 8 | 1,525,362 | 24,117 | - | 1,549,479 | 1,268,487 |
| Nomad Homeless Project | 8 | 491,096 | - | - | 491,096 | 498,660 |
| Nursery and Childcare | 8 | 446,576 | - | - | 446,576 | 406,241 |
| Sports and Fitness | 8 | 159,847 | - | - | 159,847 | 158,721 |
| The Showroom | 8 | 306,007 | 36,490 | - | 342,497 | 405,864 |
| Other | 8 | 27,811 | - | - | 27,811 | 17,763 |
| Service Level Agreements | 8 | 40,236 | - | - | 40,236 | - |
| Projects | 8 | - | 354,140 | - | 354,140 | - |
| Total resources expended | | 3,265,267 | 414,747 | - | 3,680,014 | 3,144,903 |
| Net Gains/(losses) on investments | | | - | 10,177 | 10,177 | - |
| Net (deficit)/income before tax for the year | | 429,536 | 2,010,689 | 10,177 | 2,450,402 | (336,634) |
| Tax payable | | - | - | - | - | 575 |
| Net (deficit)/income and net movement in funds for the year | | 429,536 | 2,010,689 | 10,177 | 2,450,402 | (337,209) |
| Unrealised gains/(losses) on revaluation of fixed assets | | 13,707 | - | - | 13,707 | 2,818 |
| Net income/(expenditure) before transfers | | 443,243 | 2,010,689 | 10,177 | 2,464,109 | (334,391) |
| Gross transfer between funds | | 1,036,275 | (1,025,101) | (11,174) | - | - |
| Net income/(expenditure) before other recognised gains and losses | | 1,479,518 | 985,588 | (997) | 2,464,109 | (334,391) |
| Other recognised gains/(Losses) | | - | - | - | - | 363,292 |
| Net Movement in funds | | 1,479,518 | 985,588 | (997) | 2,464,109 | 28,901 |
| Reconciliation of funds | | | | | | |
| Total funds brought forward (as previously stated) | | 3,956,897 | 3,208,852 | 111,029 | 7,276,778 | 6,905,953 |
| Prior year adjustments | 26 | (315,932) | (25,992) | - | (341,924) | - |
| Total funds carried forward | | 5,120,483 | 4,168,448 | 110,032 | 9,398,964 | 6,934,854 |

The statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derive from continuing activities.

Lincolnshire Y.M.C.A. Limited

Registered Company Number 00734870

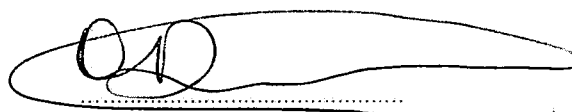
Registered Charity Number 243017

Consolidated Balance Sheet as at 31 March 2020

| | Notes | 2020 | | 2019 | |
|--|-------|-------------------------|-------------------------|-------------------------|--------------------------|
| | | Group | Company | Group (as restated) | Company (as restated) |
| | | £ | £ | £ | £ |
| Fixed Assets | | | | | |
| Tangible assets | 13 | 8,490,700 | 8,490,700 | 6,956,111 | 6,956,111 |
| Investments | 14 | - | 1 | 143,315 | 143,316 |
| | | <u>8,490,700</u> | <u>8,490,701</u> | <u>7,099,426</u> | <u>7,099,427</u> |
| Current Assets | | | | | |
| Stocks | | 16,062 | 11,934 | 15,826 | 12,160 |
| Debtors | 15 | 965,153 | 953,268 | 63,344 | 60,225 |
| Cash at bank and in hand | | <u>1,087,574</u> | <u>1,087,233</u> | <u>626,310</u> | <u>626,292</u> |
| | | <u>2,068,789</u> | <u>2,052,435</u> | <u>705,480</u> | <u>698,677</u> |
| Creditors | | | | | |
| Amounts falling due within one year | 16 | <u>(418,678)</u> | <u>(411,455)</u> | <u>(235,369)</u> | <u>(231,018)</u> |
| Net Current Assets | | <u>1,650,111</u> | <u>1,640,980</u> | <u>470,111</u> | <u>467,659</u> |
| Total Assets less current liabilities | | <u>10,140,811</u> | <u>10,131,681</u> | <u>7,569,537</u> | <u>7,567,086</u> |
| Creditors | | | | | |
| Amounts falling due after more than one year | 17 | <u>(741,848)</u> | <u>(741,848)</u> | <u>(634,683)</u> | <u>(634,683)</u> |
| Net Assets | | <u>9,398,963</u> | <u>9,389,833</u> | <u>6,934,854</u> | <u>6,932,403</u> |
| Funds | 18 | | | | |
| Unrestricted funds | | 3,343,296 | 3,310,141 | 1,863,778 | 1,835,335 |
| Revaluation reserve | | <u>1,777,187</u> | <u>1,777,187</u> | <u>1,777,187</u> | <u>1,777,187</u> |
| Total unrestricted funds | | <u>5,120,483</u> | <u>5,087,328</u> | <u>3,640,965</u> | <u>3,612,522</u> |
| My place capital grant | | 2,919,248 | 2,919,248 | 2,930,092 | 2,930,092 |
| Other restricted funds | | 1,249,200 | 1,273,225 | 252,768 | 278,760 |
| Endowment funds | | <u>110,032</u> | <u>110,032</u> | <u>111,029</u> | <u>111,029</u> |
| Total Funds | | <u>9,398,963</u> | <u>9,389,833</u> | <u>6,934,854</u> | <u>6,932,403</u> |
| Net Income of Parent Company | | | <u>2,457,430</u> | | <u>20,711</u> |

The financial statements were approved by the Board of Trustees on 21/09/2020 and were signed on its behalf


Mr I M Sackree, Chairman


G Bratby, Treasurer

Lincolnshire Y.M.C.A. Limited

Registered Company Number 00734870

Registered Charity Number 243017

Statement of Cash Flows and Consolidated Statement of Cash Flows for the year ending 31 March 2020

| | | 2020 | | 2019 | |
|---|-------|--------------------|--------------------|-----------------|-----------------|
| | Notes | Group £ | Company £ | Group £ | Company £ |
| Cash provided by/(used in) operating activities | 19 | 1,510,621 | 1,523,011 | 73,056 | 73,038 |
| Cash flows from investing activities | | | | | |
| Interest Income | | 266 | 266 | 11,561 | 11,561 |
| Investment disposal | | 137,264 | 137,264 | | |
| Cash inflow from Community Lincs | | 159,312 | 159,312 | - | - |
| Purchase of tangible fixed assets | | (1,485,801) | (1,485,801) | (50,890) | (50,890) |
| Cash provided by/(used in) investing activities | | (1,188,959) | (1,188,959) | (39,329) | (39,329) |
| Cash flows from financing activities | | | | | |
| Interest Paid | | (13,837) | (13,837) | (14,350) | (14,350) |
| New loan | | 190,000 | 190,000 | - | - |
| Repayment of borrowings | | (36,561) | (36,561) | (35,251) | (35,251) |
| Cash provided by/(used in) financing activities | | 139,602 | 139,602 | (49,601) | (49,601) |
| Increase/(decrease) in cash and cash equivalents in the year | | 461,264 | 473,655 | (15,874) | (15,892) |
| Cash and cash equivalents at the beginning of the year | | 626,310 | 626,292 | 642,184 | 642,184 |
| Total cash and cash equivalents at the end of the year | | 1,087,574 | 1,099,947 | 626,310 | 626,292 |

Lincolnshire Y.M.C.A. Limited

Registered Company Number 00734870

Registered Charity Number 243017

Notes to the Financial Statements for the Year ended 31 March 2020

1 Accounting policies

(a) Accounting convention and legal status

The financial statements of the charitable company have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. Additional disclosures required by The Statement of Recommended Practice for Social Housing Providers 2014 have also been included where applicable to the housing operations of the charity.

Lincolnshire YMCA Ltd meets the definition of a public benefit entity under FRS102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s).

The legal status of the charity is that of a limited company, limited by guarantee incorporated in England and Wales. Details of the registered office are disclosed within the reference and administration section of the reports of trustees.

(b) Preparation of the accounts on a going concern basis

The trustees are of the view that from these results the Charity is a going concern for at least the next 12 months from the date of signing the financial statements.

The presentational currency is pound sterling.

(c) Consolidation of subsidiary undertakings

The Group financial statements consolidate the financial statements of the Charity and its subsidiary. As permitted by s408 of the Companies Act 2006, the income and expenditure account of the parent company is not presented as part of these financial statements.

(d) Incoming resources

All incoming resources are included on the Statement of Financial Activities when the Charity has full legal entitlement and the amount can be quantified with reasonable accuracy. All service-related income is accounted for as it is earned.

Legacies

For legacies, entitlement is taken as the earlier of the date on which either: the charity is aware that probate has been granted, the estate has been finalised and notification has been made by the executor(s) to the charity that a distribution will be made, or when a distribution is received from the estate. Receipt of a legacy, in whole or in part, is only considered probable when the amount can be measured reliably, and the charity has been notified of the executor's intention to make a distribution.

Grants

The cost of housing developments financed wholly or partly by Housing Association Grants have been revalued to their market valuation and the grant value taken to reserves. This is in accordance with The Statement of Recommended Practice for Social Housing Providers 2014.

Other grants

Other grants are accounted for in accordance with the guidance in the charities SORP.

Volunteers

We benefit from time given by a number of volunteers across the different services that we offer. In accordance with the Charities SORP (FRS102), the time offered by these volunteers is not recognised and refer to the trustees' annual report for more information about their contribution.

Lincolnshire Y.M.C.A. Limited

Registered Company Number 00734870

Registered Charity Number 243017

Notes to the Financial Statements for the Year ended 31 March 2020

1 Accounting policies (continued)

Donated services and facilities

Donated professional services and donated facilities are recognised as income when the charity has control over the item, any conditions associated with the donated item have been met, the receipt of economic benefit from the use by the charity of the item is probable and that economic benefit can be measured reliably.

On receipt, donated professional services and donated facilities are recognised on the basis of the value of the gift to the charity which is the amount the charity would have been willing to pay to obtain services or facilities of equivalent economic benefit on the open market; a corresponding amount is then recognised in expenditure in the period of receipt.

(e) **Resources expended**

Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to that category. Where costs cannot be directly attributed to particular headings they have been allocated to an activity on a basis consistent with the use of resources. Expenditure is classified under the following activity headings:

- Costs of raising funds comprise the costs of commercial trading including the conference centre and its associated support costs and the cost of fundraising for the charity, alongside their associated support costs.
- Expenditure on charitable activities includes the costs of activities undertaken to further the purposes of the charity and their associated support costs.
- Other expenditure represents those items not falling into any other heading.

(f) **Allocation of support costs**

Support costs of those functions that assist the work of the charity but do not directly undertake charitable activities. Support costs include finance, HR, IT, Facilities and governance costs which support the charity's programmes and activities. These costs have been allocated between cost of raising funds and expenditure on charitable activities. Support costs have been allocated to the associated operating department on the basis of an estimate of their use of the support services involved.

(g) **Tangible fixed assets**

Land and buildings are valued initially at cost and subsequently under the revaluation model. Land and property are held within financial statements at a revalued amount, being its fair value at the date of revaluation. Revaluations are undertaken periodically to ensure that the carrying amount is not materially different. Where the assets carrying value is increased as a result of a revaluation the increase will be included within other comprehensive income and accumulated in equity, where there is a decrease as a result of a revaluation the movement is recognised within Other comprehensive income to the extent that any previously recognised revaluations are diminished. Any remaining decrease is recognised in the profit and loss.

Fixtures, Fittings and Equipment - Assets are capitalised if they cost more than £500. Depreciation is provided in order to write off each asset over its estimated useful life. The following annual rates are in use for the assets within the balance sheet:

Fixtures, Fittings and Equipment - 10% to 33% per annum (on a straight line basis) subject to estimated asset life.

Motor vehicles - 25% on reducing balance.

Lincolnshire Y.M.C.A. Limited

Registered Company Number 00734870

Registered Charity Number 243017

Notes to the Financial Statements for the Year ended 31 March 2020

1 Accounting policies (continued)

(h) Investments

Investments (other than the investment in subsidiary) are stated at market value. Income from the Fixed Asset Investments is recognised as it is earned and credited directly to the Gertrude Alice Major Grant Fund. The net increase in the fund value from income, realised and unrealised changes to market value, and investment management charges are accounted for across both the endowment and restricted elements of the fund, with income and costs allocated to maintain the capital fund value. The investment in subsidiary is stated at cost.

(i) Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items. Donated items of stocks are valued at 50% of their anticipated sale price which is considered to be what the charity would have been willing to pay for items on the open market.

(j) Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

(k) Cash at bank and in hand

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar amount.

(l) Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

(m) Pension costs and other retirement benefits

Lincolnshire YMCA participated in a multi-employer defined benefit pension plan for employees of YMCAs in England, Scotland and Wales, which was closed to new members and accruals from 30 April 2007. The plan's actuary has advised that it is not possible to separately identify the assets and liabilities relating to Lincolnshire YMCA, therefore the scheme is accounted for as a defined contribution scheme.

As described in the notes to the accounts Lincolnshire YMCA has a contractual obligation to make pension deficit payments over the period to April 2027. The value of liability is £22,850 per annum inflating at 3% each year. A discount rate of 3.75% has been applied. In addition, Lincolnshire YMCA is required to contribute to the operating expenses of the Pension Plan and these costs are charged to the Statement of Financial Activities as made.

(n) Financial instruments

Only basic financial instruments as defined in FRS12 are held. Financial assets and financial liabilities are recognised in the accounts only when the entity becomes party to the contractual provisions of the instrument and their measurement basis is as follows:

Financial assets - trade and other debtors are basic financial instruments and are debt instruments measured at amortised cost. Prepayments are not financial instruments.

Cash at bank is classified as a basic financial instrument and is measured at transaction price.

Financial liabilities - trade creditors, accruals and other creditors are basic financial instruments, and are measured at amortised cost. Where a financial liability constitutes a financing transaction it is initially and subsequently measured at the present value of future payments, discounted at a market rate of interest.

Lincolnshire Y.M.C.A. Limited

Registered Company Number 00734870

Registered Charity Number 243017

Notes to the Financial Statements for the Year ended 31 March 2020

1 Accounting policies (continued)

(o) Critical accounting judgements and estimation uncertainty

Estimates and judgements are continually evaluated by the directors and are based in historical experience and other relevant factors, including expectations of future events that are believed to be reasonable under the circumstances.

(p) Tangible fixed asset lives and residual values

The annual depreciation charge for tangible fixed assets is sensitive to changes in the estimated useful economic lives and residual values of the assets. Judgement is applied in determining the residual values of fixed assets by assessing the amount that the company would currently obtain for disposing of the asset in the condition it is expected to be in at the end of its useful life. The estimation of useful lives is based on historic performance as well as expectations about future use. Useful lives are reviewed to reflect current estimates of technological advancement, future investment policy, economic utilisation and the physical condition of the asset.

Tangible fixed assets acquired on finance agreements are depreciated over the lease term even when the intention is to use them for a longer period. The estimate of residual value at the end of the lease is based on what the depreciated amount would have been at this date if the asset was depreciated over its useful life using a residual value at the end of its useful life.

(q) Defined benefit pension scheme

The company has obligations to pay pension benefits to employees within the scheme. The cost of these benefits and the present value of the obligation depends on various factors including; life expectancy, salary increases, asset valuations and the discount rate on corporate bonds. These factors are estimated in determining any net pension obligations and assumptions made reflect historical experience and current trends.

(r) Taxation

The Charity is exempt from corporation tax on its charitable activities. The charity is registered for VAT with its activities variously non business, exempt, zero rated, reduced rated and standard rated. Irrecoverable input tax is allocated to the activity on which it arose. The trading subsidiary is required to pay corporation tax on its profits when the profits are not gift aided.

(s) Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the Trustees. Restricted funds can only be used for particular restricted purposes within the objects of the Charity. Restrictions arise when specified by a donor or when funds are raised for a specific restricted purpose. Endowment funds have been donated as a capital fund with income earned from that capital fund then available for the purpose specified by the donor. Further explanation of the nature and purpose of each fund is included within the notes to the Financial Statements.

Lincolnshire Y.M.C.A. Limited

Registered Company Number 00734870
Registered Charity Number 243017

Notes to the Financial Statements for the Year ended 31 March 2020

2 Voluntary Income

| | 2020 | 2019 |
|------------------------|----------------|----------------|
| | £ | £ |
| Nomad Homeless Project | 194,073 | 166,057 |
| Legacies | 1,010 | 21,318 |
| Other | 9,432 | 18,500 |
| | <u>204,515</u> | <u>205,875</u> |

Many of the donations received are focused on supporting the operation of the Nomad Night Shelter. The donations received are to support the development of the new Shelter project.

In addition, and as referred to in the Trustees report, the company acquired Community Lincs in the current year and the assets and funds acquired have been reflected in the Lincolnshire Y.M.C.A. Limited accounts as a donation. The total of the assets acquired was £1,464,294.

3 Income from Charitable Activities

| | | 2020 | 2019 |
|--|--------------------------------|------------------|------------------|
| | | £ | £ |
| Housing | Rent and service charge income | 1,865,251 | 1,286,276 |
| Housing | Grants | 958,523 | - |
| Housing | Other incoming resources | 4,345 | - |
| Nomad Homeless Projects | Rent and service charge income | 251,323 | 103,989 |
| Nomad Homeless Projects | Grants | 32,000 | 59,000 |
| Nomad Homeless Projects | Sale of donated goods | 9,113 | 97,425 |
| Nomad Homeless Projects | Other incoming resources | 31,453 | 6,351 |
| Nursery and Childcare | Nursery fees | 356,623 | 376,933 |
| Nursery and Childcare | Grants | 116,377 | - |
| Sports and fitness | Gym subscriptions and fees | - | 4,740 |
| Sports and fitness | Grants | 66,707 | 34,061 |
| Sports and fitness | Training and education | 38,271 | 133,681 |
| Sports and fitness | Tuck shop bar income | - | - |
| The Showroom | Grants | 39,102 | - |
| The Showroom | Service level agreements | - | 967 |
| The Showroom | Sports and activities | 156,945 | 163,443 |
| The Showroom | Other incoming resources | 7,213 | 11,002 |
| Other | Other incoming resources | 21,868 | 16,009 |
| Service Level Agreements (Community Lincs) | Grants | 27,103 | - |
| Projects (Community Lincs) | Grants | 155,808 | - |
| Projects (Community Lincs) | Other incoming resources | 943 | - |
| | | <u>4,138,969</u> | <u>2,293,877</u> |

Grants received, included in the above, are as follows

| | 2020 | 2019 |
|---|------------------|---------------|
| | £ | £ |
| Mental Health support worker | 9,982 | 12,500 |
| John Dawber trust | - | 6,500 |
| Building better opportunities | 54,599 | 34,061 |
| Nomad centre services | 32,000 | 40,000 |
| New Nomad Capital Project | 917,985 | - |
| Lincolnshire County Council Youth Grant | 88,767 | - |
| Nursery - Woodlands | 17,171 | - |
| Nursery - Beginnings | 10,439 | - |
| Sports England | 4,128 | - |
| Homeless Link | 15,686 | - |
| BBC Children in Need Arts and Music | 9,633 | - |
| Youth Music Project | 22,440 | - |
| Lincoln Co-Op Community Champions | 1,024 | - |
| Shine Project | 24,852 | - |
| One Me | 4,003 | - |
| DEFRA | 27,103 | - |
| <u>Grants: Community Lincs</u> | | |
| Age-Friendly East Lindsey Principal Officer | 25,734 | - |
| Connecting Communities | 68,879 | - |
| Decc Oct 19 | 4,000 | - |
| Lincs Compact | 6,825 | - |
| D2N2 Compact | 10,125 | - |
| Women in Business | 3,199 | - |
| RAF Scampton | 37,047 | - |
| | <u>1,395,621</u> | <u>93,061</u> |

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Notes to the Financial Statements for the Year ended 31 March 2020

4 Income from Trading Activities

| | 2020 | 2019 |
|---------------------------------|----------------|----------------|
| | £ | £ |
| Trading Subsidiary | 130,589 | 246,500 |
| Room hire - Trading Subsidiary | 94,180 | 46,539 |
| Office leasing | 3,545 | 3,215 |
| Design work | - | 702 |
| Conference income | 45,421 | - |
| Other | 9,770 | - |
| Community Lincs Trading | 28,691 | - |
| Activities for generating funds | <u>312,196</u> | <u>296,956</u> |

Many of the donations received are focused on supporting the operation of the Nomad Night Shelter. The donations received are to support the development of the new Shelter project.

5 Investment income

| | 2020 | 2019 |
|--------------------------------------|------------|---------------|
| | £ | £ |
| Gertrude Alice Major fund investment | - | 11,392 |
| Deposit account interest | 266 | 169 |
| | <u>266</u> | <u>11,561</u> |

6 Fundraising costs

| | 2020 | 2019 |
|-----------------------------|---------------|---------------|
| | £ | £ |
| Fundraising | 29,070 | 80,190 |
| Investment management costs | 10,307 | 1,200 |
| | <u>39,376</u> | <u>81,390</u> |

7 Costs of Other Trading Activities

| | 2020 | 2019 |
|--------------------|----------------|----------------|
| | £ | £ |
| Trading subsidiary | 205,448 | 284,274 |
| Office leasing | - | 17,925 |
| Design work | 23,508 | 5,578 |
| | <u>228,956</u> | <u>307,777</u> |

8 Expenditure on Charitable Activities

| | Direct costs | Support costs | Total |
|--|------------------|----------------|------------------|
| | £ | £ | £ |
| Housing & support | 981,560 | 567,919 | 1,549,479 |
| Nomad Homeless Projects | 323,951 | 167,145 | 491,096 |
| Nursery and Childcare | 377,752 | 68,824 | 446,576 |
| Sports and Fitness | 105,409 | 54,438 | 159,847 |
| The Showroom | 254,008 | 88,489 | 342,497 |
| Other | 4,148 | 23,663 | 27,811 |
| Service Level Agreements (Community Lincs) | 40,236 | - | 40,236 |
| Projects (Community Lincs) | 354,140 | - | 354,140 |
| | <u>2,441,204</u> | <u>970,478</u> | <u>3,411,682</u> |

Expenditure on Housing Operations

| | 2020 | 2019 |
|--------------------------------------|------------------|------------------|
| | £ | £ |
| People related | 793,989 | 704,025 |
| Management and Administration | 735,064 | 591,808 |
| IT, Office and Marketing | 25,807 | 24,015 |
| Depreciation | 38,820 | 32,785 |
| Routine Maintenance | 88,038 | 89,181 |
| Occupancy Costs (Rent and Utilities) | 185,589 | 107,560 |
| Resident Related Expenditure | 9,801 | 7,356 |
| Other | 163,467 | 166,125 |
| | <u>2,040,576</u> | <u>1,722,855</u> |

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9 Grants

| | 2020 | 2019 |
|----------------------|------|--------|
| | £ | £ |
| Other grants | - | 19,665 |
| Total Grants payable | - | 19,665 |

Other grants relate to grants expended in relation to sports and fitness.

10 Net Income/(outgoing) Resources

| | 2020 | 2019 |
|---|-------|-------|
| | £ | £ |
| Net resources are stated after charging/(crediting):- | | |
| Auditors remuneration | 9,950 | 8,000 |

The total governance costs during the year amounted to £56,593 (2019: £41,428) of which £41,667 related to legal and professional fees (2019: £29,728), accounts and other advisory services amounting to £4,976 (2019: £3,700) and auditors remuneration of £9,950 (2019: £8,000).

11 Trustees Remuneration and Benefits

Remuneration and benefits paid amounted to £63,017 (one director) in the year to 31 March 2020 and £70,000 (one Director) for the year ended 31 March 2019 - these were for services as an employee and not a trustee. Remuneration continued to be received following resignation as trustee for their role as an employee.

There were no trustee's expenses paid for the year ended 31 March 2020 nor for the year ended 31 March 2019.

The number of officers and Trustees who received emoluments (excluding pension contributions) in the following range was :-

| | | 2020 | 2019 |
|-----------------------|-------------------|------|------|
| Highest paid employee | £70,000 - £79,999 | 1 | 1 |

The highest paid employee is an ordinary member of the organisation's personal pension scheme and does not receive any enhanced benefits.

The Charities SORP (FRS102) and The Statement of Recommended Practice for Social Housing Providers 2014 extend the statutory definition of director to include the chief executive and the senior management team of the charity. The aggregate amount of emoluments payable in respect of the Chief Executive Officer and senior management team in the year was £190,689 (2019: £153,657), which includes pension costs of £14,429 (2019: £14,753) in defined contribution schemes.

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12 Staff Costs

| | 2020 | 2019 |
|------------------------------|------------------|------------------|
| | £ | £ |
| Wages and salaries | 1,966,144 | 1,782,505 |
| Employers National Insurance | 126,721 | 114,274 |
| Pension contributions | 87,148 | 28,575 |
| | <u>2,180,013</u> | <u>1,925,354</u> |

Employees

| Average number of persons (including part time employees) employed during the year | 2020 £ | 2019 £ |
|---|------------|------------|
| Housing | 28 | 26 |
| Nomad Homeless Projects | 14 | 14 |
| Nursery and Childcare | 24 | 23 |
| Sports and Fitness | 5 | 6 |
| The Showroom | 32 | 31 |
| Management and support Communities | 19 8 | 21 |
| | <u>130</u> | <u>121</u> |

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13 Tangible fixed assets - Group and Company

| | | | | My Capital Grant | | |
|--|-------------------------------------|----------------------------------|---------------------|--------------------|---------------------|------------------|
| | Land and Buildings (Social Housing) | Land and Buildings (Non-Housing) | Plant and Machinery | Land and Buildings | Plant and Machinery | Total |
| Cost | | | | | | |
| At 1 April 2019 | 3,558,493 | 110,000 | 974,266 | 2,900,000 | 633,913 | 8,176,672 |
| Additions | 1,484,301 | 338,363 | 1,500 | - | - | 1,824,164 |
| Disposals | - 150,000 | - | - | - | - | - 150,000 |
| | - | - | - | - | - | - |
| At 31 March 2020 | 4,892,794 | 448,363 | 975,766 | 2,900,000 | 633,913 | 9,850,836 |
| Depreciation | | | | | | |
| At 1 April 2019 | - | - | 616,740 | - | 603,821 | 1,220,561 |
| Charge for year | - | - | 128,731 | - | 10,844 | 139,575 |
| On disposals | - | - | - | - | - | - |
| | - | - | - | - | - | - |
| At 31 March 2020 | - | - | 745,471 | - | 614,665 | 1,360,136 |
| Net book value at 31 March 2019 | 3,558,493 | 110,000 | 357,526 | 2,900,000 | 30,092 | 6,956,111 |
| At 31 March 2020 | 4,892,794 | 448,363 | 230,295 | 2,900,000 | 19,248 | 8,490,700 |

Freehold land and buildings owned at that time were revalued by JH Walter LLP on 24 April 2018 based on their current market value uplifting the land and buildings value by £363,262. The Freehold social housing properties provide 132 units of accommodation. If the properties had not been revalued the cost stated in the accounts would be £6,265,201 (2019: £6,265,201).

Assets acquired through the merger with Community Lincs totalled £338,363.

Social Housing - Capital Expenditure

| | 2020 £ | 2019 £ |
|-------------------------------|------------------|-----------|
| Nomad Shelter Capital Project | 1,484,301 | 0 |
| | 1,484,301 | 0 |

Social Housing - Assistance

| | 2020 £ | 2019 £ |
|--|------------------|------------------|
| Accumulated social housing assistance received/receivable to 31 March 2020 | 1,862,231 | 1,626,407 |
| | 1,862,231 | 1,626,407 |

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Notes to the Financial Statements for the Year ended 31 March 2020

14 Investments- Company

| | Listed Investments £ | Cash and settlements pending £ | Total £ | Shares in group undertakings £ |
|----------------------------------|----------------------------|---|------------|---|
| Market Value | | | | |
| At 1 April 2019 | 137,265 | 6,050 | 143,315 | 1 |
| Additions | - | - | - | - |
| Disposals | (137,265) | (2,686) | (139,951) | - |
| Revaluations | - | (3,364) | (3,364) | - |
| At 31 March 2020 | <u>-</u> | <u>-</u> | <u>-</u> | <u>1</u> |
| Investments (at cost) | - | - | - | 1 |

There were no investments outside the UK.

Subsidiary company

The charity owns one ordinary share of nominal value £1 in Lincoln YMCA Trading Company Limited - company number 02802232. This is 100% of the issued share capital of that company.

Nomad Trust - Gertrude Alice Major Fund

Responsibility for the oversight of an investment portfolio for the Gertrude Alice Major fund of The Nomad Trust was assumed on 28 March 2013. The value of capital value of the fund had been maintained at £110,032 since this date with the balance held as expendable amounts retained within the investment portfolio. Management of this portfolio is currently undertaken by Brewin Dolphin Investment Management. The investments of the Gertrude Alice Major fund were disposed of in the period but the capital retained as cash balances.

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15 Debtors : Amounts Falling Due Within One year

| | 2020 | | 2019 | |
|----------------------------------|----------------|----------------|---------------|---------------|
| | Group £ | Company £ | Group £ | Company £ |
| Trade Debtors | 272,077 | 251,826 | 49,188 | 39,665 |
| Amounts due from group companies | - | 8,366 | - | 6,404 |
| Prepayments and accrued income | 40,228 | 40,228 | 14,156 | 14,156 |
| Grants receivable | 652,848 | 652,848 | | |
| | <u>965,153</u> | <u>953,268</u> | <u>63,344</u> | <u>60,225</u> |

16 Creditors : Amounts Falling Due Within One Year

| | 2020 | | 2019 | |
|-------------------------------|----------------|----------------|----------------|----------------|
| | Group £ | Company £ | Group £ | Company £ |
| Bank loans and overdrafts | 49,601 | 49,601 | 36,001 | 36,001 |
| Trade creditors | 164,512 | 160,363 | 96,222 | 94,946 |
| Taxation and social security | 104,339 | 102,264 | 54,258 | 52,183 |
| Accruals and deferred income | 34,327 | 33,327 | 20,123 | 19,123 |
| Provision for Pension deficit | 58,221 | 58,221 | 17,868 | 17,868 |
| Other creditors | 7,678 | 7,678 | 10,897 | 10,897 |
| | <u>418,678</u> | <u>411,455</u> | <u>235,369</u> | <u>231,018</u> |

17 Creditors : Amounts Falling Due After More Than One Year

| | 2020 | | 2019 | |
|---------------------------------|----------------|----------------|----------------|----------------|
| | Group £ | Company £ | Group £ | Company £ |
| Bank loans | 602,642 | 602,642 | 462,803 | 462,803 |
| Provisions for Pension deficits | 139,206 | 139,206 | 171,880 | 171,880 |
| | <u>741,848</u> | <u>741,848</u> | <u>634,683</u> | <u>634,683</u> |

The value of bank loans due after more than 5 years by instalments is £421,694 (2019: £318,798).

Interest payable on these bank loans amounted to £13,836 (2019: £14,350).

Interest payable on these bank loans relating to Social Housing amounted to £10,305 (2019: £10,770).

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Notes to the Financial Statements for the Year ended 31 March 2020

17 Creditors : Amounts Falling Due After More Than One Year (Continued) : Secured Assets/Creditors

| Asset | | 2020 | | 2019 | |
|------------------|--|-----------------|----------|-----------------|----------|
| | | Loan Value £ | NBV £ | Loan Value £ | NBV £ |
| 4 Vernon Street | Natwest bank loan secured on the property - charge dated 9 October 2012 | 38,810 | 150,000 | 47,711 | 150,000 |
| 4 Arboretum View | Natwest bank loan secured on land and buildings - charge dated 9 October 2012 | 35,429 | 125,000 | 43,556 | 125,000 |
| 4 Monks Way | Natwest bank loan secured on land and buildings - charge dated 31 October 2014 | 114,545 | 200,000 | 121,367 | 200,000 |
| Rasen House | Natwest bank loan secured on land and buildings - charge dated 12 August 2016 and additional charge in year dated 28 August 2019 | 463,459 | 401,493 | 286,170 | 401,493 |

The Showroom

Security has been provided over the Showroom asset as a guarantee against the return of the My Place grant should the use of the asset change within the life of the grant agreement, which has a further 13 years to run. The value of the grant amounted to £2,950,000.

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Notes to the Financial Statements for the Year ended 31 March 2020

18 Movement in Funds

| | As at 1 April 2019 | Prior year adjustment | Net Movement in funds | Transfers between funds | As at 31 March 2020 |
|---|-----------------------|--------------------------|-----------------------------|-------------------------------|------------------------|
| | Value £ | £ | £ | Value £ | £ |
| Unrestricted funds | | | | | |
| General fund | 2,021,327 | (315,932) | 423,923 | 1,089,633 | 3,218,951 |
| Trading subsidiary | 2,451 | - | 19,321 | - | 21,772 |
| Revaluation reserve | 1,777,187 | - | - | - | 1,777,187 |
| Designated funds | | | | | |
| Nomad Shelter Project | 53,358 | - | - | (53,358) | - |
| Major repairs reserve | 102,574 | - | - | - | 102,574 |
| | <u>3,956,897</u> | <u>(315,932)</u> | <u>443,243</u> | <u>1,036,275</u> | <u>5,120,483</u> |
| Restricted funds | | | | | |
| My Place grant | 2,930,092 | - | - | (10,844) | 2,919,248 |
| Showroom Activity centre | 3,006 | - | 2,612 | - | 5,618 |
| Gertrude Alice Major fund | 49,927 | - | - | 10,177 | 80,104 |
| Nomad - Emergency Shelter | 225,827 | (25,992) | 37,797 | - | 237,632 |
| Housing | - | - | 16,422 | - | 16,422 |
| Sports and fitness | - | - | 40,116 | - | 40,116 |
| Other | - | - | 2,015 | - | 2,015 |
| Nomad- Capital Project | - | - | 1,024,434 | (1,024,434) | - |
| From Community Lines | | | | | |
| Age Friendly East Lindsay Principal Officer | - | - | 27,319 | - | 27,319 |
| Big Lottery Fund- Ageing Better Grant | - | - | 704,578 | - | 704,578 |
| TED-ELDC | - | - | - | - | - |
| Community Cuppa | - | - | - | - | - |
| DECC October 2018 | - | - | - | - | - |
| D2N2 Compact | - | - | 9,753 | - | 9,753 |
| Lincs Compact | - | - | 5,041 | - | 5,041 |
| Olive Heating Oil | - | - | (1) | - | (1) |
| Reaching Communities | - | - | 50,826 | - | 50,826 |
| Women in Business | - | - | (136) | - | (136) |
| Connecting Communities | - | - | 68,879 | - | 68,879 |
| RAF Scampton | - | - | 21,035 | - | 21,035 |
| DECC October 19 | - | - | - | - | - |
| | <u>3,208,852</u> | <u>(25,992)</u> | <u>2,010,689</u> | <u>(1,025,101)</u> | <u>4,168,448</u> |
| Endowment funds | | | | | |
| Gertrude Alice Major fund | 110,032 | - | 10,177 | (10,177) | 110,032 |
| Arthur and Marjorie Gray fund | 997 | - | - | (997) | - |
| | <u>111,029</u> | <u>-</u> | <u>10,177</u> | <u>(11,174)</u> | <u>110,032</u> |
| TOTAL FUNDS | <u>7,276,778</u> | <u>(341,924)</u> | <u>2,464,110</u> | <u>(0)</u> | <u>9,398,984</u> |

Net movement in funds included above are as follows:-

| | Incoming resources £ | Resources expended £ | Gains and losses £ | Net movement in funds £ |
|---|----------------------------|----------------------------|--------------------------|-------------------------------|
| Unrestricted funds | | | | |
| General fund | 3,470,034 | 3,059,819 | 13,707 | 423,923 |
| Trading subsidiary | 224,769 | 205,448 | - | 19,321 |
| Revaluation reserve | - | - | - | - |
| Designated funds | | | | |
| Nomad Shelter Project | - | - | - | - |
| Major repairs reserve | - | - | - | - |
| | <u>3,694,803</u> | <u>3,265,267</u> | <u>13,707</u> | <u>443,243</u> |
| Restricted funds | | | | |
| My Place grant | - | - | - | - |
| Showroom Activity centre | 39,102 | 36,490 | - | 2,612 |
| Gertrude Alice Major fund | - | - | - | - |
| Nomad - Emergency Shelter | 37,797 | - | - | 37,797 |
| Housing | 40,538 | 24,117 | - | 16,421 |
| Sports and fitness | 40,116 | - | - | 40,116 |
| Other | 2,015 | - | - | 2,015 |
| Nomad- Capital Project | 1,024,434 | - | - | 1,024,434 |
| From Community Lines | | | | |
| Age Friendly East Lindsay Principal Officer | 43,289 | 15,970 | - | 27,319 |
| Big Lottery Fund- Ageing Better Grant | 968,755 | 264,177 | - | 704,578 |
| Community Cuppa | 1,033 | 1,033 | - | - |
| Co-Op GNS Community Champions | 4,000 | 4,000 | - | - |
| DECC October 2018 | 945 | 945 | - | - |
| D2N2 Compact | 13,576 | 3,823 | - | 9,753 |
| Lincs Compact | 9,555 | 4,514 | - | 5,041 |
| Olive Heating Oil | 1,087 | 1,088 | - | (1) |
| Reaching Communities | 82,543 | 31,717 | - | 50,826 |
| Women in Business | 6,725 | 6,861 | - | (136) |
| Connecting Communities | 68,879 | - | - | 68,879 |
| RAF Scampton | 37,047 | 16,012 | - | 21,035 |
| DECC October 19 | 4,000 | 4,000 | - | - |
| | <u>2,425,436</u> | <u>414,747</u> | <u>-</u> | <u>2,010,688</u> |
| Endowment funds | | | | |
| Gertrude Alice Major fund | - | - | 10,177 | 10,177 |
| Arthur and Marjorie Gray fund | - | - | - | - |
| | <u>-</u> | <u>-</u> | <u>10,177</u> | <u>10,177</u> |
| TOTAL FUNDS | <u>6,120,239</u> | <u>3,680,014</u> | <u>23,884</u> | <u>2,464,109</u> |

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18 Movement in Funds (continued)

Designated Funds

Major repairs reserve

The Trustees have designated this reserve for ongoing major property maintenance.

International fund

This fund is designated for the provision of support to overseas projects.

Nomad Shelter Project

Fundraising is progressing to enable the redevelopment of the St Rumbold Street site to modernise the Nomad Emergency Night Shelter and provide day support services for their clients. Unrestricted fundraising receipts have been designated for this purpose.

Restricted Funds

My Place Grant

The My Place grant has been received to support the development and operation of the Showroom as a Youth centre for Lincoln. The funding has been used for the purchase and refurbishment of a former motor showroom on Triton Road in Lincoln as a major youth activity and training centre. The terms of the grant require the provision of youth services at the site for the next 13 years.

Showroom activity centre fund

The Showroom activity centre fund represents the value of grants specifically received to support the work of the Showroom activity centre.

Gertrude Alice Major Fund

The Gertrude Alice Major fund is a fund managed by the Trustees established to provide support to individuals and families in urgent need which cannot be met in time from statutory and other voluntary sources. In giving grants the fund should not knowingly facilitate any purpose contrary to the official teaching of the Roman Catholic Church. Whilst established on an endowment basis, the restricted fund represents the accumulated funds earned in excess of the capital amount available for grant giving.

Nomad emergency shelter

The Nomad emergency shelter fund represents the value of donations given specifically to support work in the emergency night shelter.

Nomad Capital Fund

This represents restricted monies received to enable the redevelopment of the St Rumbold Street site to modernise the Nomad Emergency Night Shelter and provide day support services for their clients. During the year the fund actively sought donations from the public and corporate donors. During the year the fund received significant funding from: Homes England (£710,000), Land Aid (£75,000), Garfield Weston Foundation (£100,000) along with sponsorship for the rooms at £5000 per room. These donations are acknowledged with a presentation plaque in the building.

Youth Music

Partnership with SoundLincs to deliver music sessions including recording and performance.

Children in Need - Art & Music

The project will enable children and young people to learn new skills in the arts and music

Autism Siblings Group

The funding is for delivery of sessions to support the siblings of autistic children

Autism - Peer support Group

The funding is for delivery of support to the careers and parents of autistic children

BBO - Building Better Opportunities

The project aims to get people into education or employment

BBO- Women in Business - Succeeding Together

The Succeeding Together project is to a support and development project for women who are thinking of establishing a business or moving back into the workplace. Delivered through Building Better Opportunities and funded through the Big Lottery Fund and European Social Fund.

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18 Movement in Funds (continued)

Restricted Funds- continued

Sport England

The project is aimed at 16-25 year old homeless people, including YMCA residents to engage in sport and physical activity.

Managed Care Network - REACH

The project aims to get small groups into exercise either YMCA residents or people following up on leaflets distributed to doctors.

Big Lottery Complex Needs Project - Shine

A three year project to employ a complex needs worker, register young people on the Shine project and move young people onto alternative accommodation

TED Ageing Better in East Lindsey

TED Ageing Better in East Lindsey is part of the National Lottery Community Fund Ageing Better Programme. Targeting over 50's in East Lindsey where it is aiming to address loneliness and social isolation.

Good Neighbour Scheme (GNS)

The YMCA, through its Communities work, supports GNS across Lincolnshire. As at March 31st 2020 we had 7 live schemes and 8 in development.

Endowment funds

Gertrude Alice Major Fund

These amounts represent the capital elements of the Gertrude Alice Major fund noted above.

Arthur and Marjorie Gray Fund

The income from this fund is to be used to provide an annual prize.

Transfers between funds

General fund and My Place Grant

This transfer reflects depreciation on assets in the year.

General Fund, Nomad Capital Fund and Nomad Shelter Project

This transfers represents the transfer of restricted funds and designated funds on the completion of the renovation work at St Rumbold street.

Restricted funds transfers

These all represent costs expended within the general fund and therefore have been transferred to the relevant fund expenditure to which the costs related.

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19 Cashflow

Analysis of cash provided by operating activities

| | 2020 | | 2019 | |
|--|------------|--------------|------------|--------------|
| | Group £ | Company £ | Group £ | Company £ |
| Operating surplus/(deficit) | 2,464,109 | 2,457,427 | 7,533 | (656) |
| Add back | | | | |
| Depreciation charges | 139,575 | 139,575 | 129,525 | 129,525 |
| Donated assets | (338,363) | (338,363) | - | - |
| Loss on sale of assets | 2,686 | 2,686 | 6,246 | 6,246 |
| Net interest paid/(received) | 13,381 | 13,381 | 2,789 | 2,789 |
| (Gains)/losses on investments | (13,707) | (13,707) | (2,818) | (2,818) |
| Movement in working capital | (764,739) | (745,667) | (52,352) | (44,181) |
| Pension Deficit movement - YMCA | (27,007) | (27,007) | (17,867) | (17,867) |
| Pension Deficit movement - Community Lincs | 34,686 | 34,686 | - | - |

| | | | | |
|--|------------------|------------------|---------------|---------------|
| Cash provided by/(used in) operating activities | <u>1,510,621</u> | <u>1,523,011</u> | <u>73,056</u> | <u>73,038</u> |
|--|------------------|------------------|---------------|---------------|

20

Pension Commitments

Lincolnshire YMCA participated in a contributory pension plan providing defined benefits based in final pensionable pay for employees of YMCAs in England, Scotland and Wales. The assets of the YMCA Pension Plan are held separately from those of Lincolnshire YMCA and at the year end these were invested in the Mercer Dynamic De-Risking Solution, 40% matching portfolio and 60% in the growth portfolio and Schroder (property units only).

The most recent completed three-year valuation was as at 1 May 2017. The assumptions used which have the most significant effect on the results of the valuation are those relating to the assumed rates of return on assets held before and after retirement of 3.75% and 2.25% respectively, the increase in pensions in payment of 3.35%, and the average life expectancy from normal retirement age (of 65) for a current male pensioner of 22.2 years, female 24.1 years, and 24.0 years for a male pensioner, female 26.0 years, retiring in 20 years time. The results of the valuation showed that the actuarial value of the assets was £141.2m.

The Pension Plan was closed to new members and future service accrual with effect from 30 April 2007. With the removal of the salary linkage for benefits all employed deferred members became deferred members as from 1 May 2011.

Lincolnshire Y.M.C.A. Limited

Registered Company Number 00734870

Registered Charity Number 243017

Notes to the Financial Statements for the Year ended 31 March 2020

20 Pension Commitments (continued)

The valuation prepared as at 1 May 2017 showed that the YMCA Pension plan had a deficit of £33.6m. Lincolnshire YMCA has been advised that it will need to make monthly contributions of £1,904 from 1 May 2015. This amount is based on the current actuarial assumptions (as outlined above) and may vary in the future as a result of actual performance of the Pension Plan. The current recovery period is 12 years commencing 1 May 2015.

| | Repayable | | | | | |
|---------------------|-------------------|---------------------|----------------------|---------------------|-----------------------------|----------------|
| | Within on year | One to two years | Two to five years | After five years | After more than one year | Total |
| | £ | £ | £ | £ | £ | £ |
| As at 31 March 2020 | <u>58,221</u> | <u>58,221</u> | <u>80,985</u> | <u>-</u> | <u>139,206</u> | <u>162,741</u> |
| As at 31 March 2019 | <u>17,868</u> | <u>19,350</u> | <u>67,354</u> | <u>85,176</u> | <u>171,880</u> | <u>189,748</u> |

In addition, Lincolnshire YMCA may have over time liabilities in the event of non-payment by other participating YMCAs of their share of the YMCA Pension Plan's deficit. It is not possible currently to quantify the potential amount that Lincolnshire YMCA may be called upon to pay in the future.

21 Investment in Subsidiary

The charity owns one ordinary share of nominal value £1 in YMCA Trading Company Limited. This is 100% of the share capital of that company.

The subsidiary is used for non-primary purpose trading activities, namely the conference and catering activities at The Showroom. All activities have been consolidated into generating/cost of generating funds in the SOFA. A Summary of the results of the subsidiary is shown below:

YMCA Trading Company Limited - company number 02802232

| | 2020 £ | 2019 £ |
|---|-----------------|-----------------|
| Profit/(loss) before tax | <u>6,682</u> | <u>8,764</u> |
| The aggregate of the assets, liabilities and funds was: | | |
| Assets | 24,724 | 13,206 |
| Liabilities | <u>(15,590)</u> | <u>(10,755)</u> |
| Funds | <u>9,134</u> | <u>2,451</u> |

22 Net Income of Parent Company

As permitted by Section 408 of the Companies Act 2006, the income and expenditure account of the parent company is not presented as part of these financial statements.

Lincolnshire Y.M.C.A. Limited
Registered Company Number 00734870
Registered Charity Number 243017

Notes to the Financial Statements for the Year ended 31 March 2020

23 Related Party Transactions

Transactions with related parties during the year were as follows:-

| Connected person | Details of transaction | Income/ (Expenditure) in the year | Debtor/ (Creditor) at 31 March 2020 |
|---|------------------------------|---|--|
| LAGAT Ltd - connected to G Bratby | Training fees | - | 7,847 |
| J H Walter- connected to S Smith | Property fees | (2,340) | - |
| YMCA England (National Council) | Affiliation/brand fees | (24,880) | - |
| YMCA Derbyshire (Member of the National Council) | Various transactions | 6,500 | (1,000) |
| YMCA Humber (Member of the National Council) | Various transactions | (1,500) | - |
| YMCA Bournemouth (Member of the National Council) | Various transactions | 45 | - |
| YMCA Leicester (Member of the National Council) | Various transactions | 31,686 | - |
| I Sackree - Chairman of the Board | Lease of property to charity | (1,211) | |

The above transactions were made on an arms length basis.

24 Ultimate Controlling Party

The Charity is controlled by the Trustees, who are also directors of the charity.

25 Business Combination

On the 1 November 2019 the charity acquired the activities and assets of Community Lincs, a charity registered with the Charity Commission (registered number 1046569). There was no cost for the acquisition.

The assets of the charity on acquisition were:

| | |
|-------------------|----------|
| Fixed Assets | 338,363 |
| Investments | 1 |
| Debtors | 65,750 |
| Bank | 159,312 |
| Creditors | (10,127) |
| Pension liability | (38,614) |

514,685

The net income since acquisition recognised in these accounts was £86,240.

26 Prior Year Adjustment

On review of the housing ledger there were a number of old balances which were not valid debts. These balances had arisen due to housing income being provided for at full recovery, however some units were let at a reduced rent when residents had successfully found employment. No receivable income has been lost but the debtor balance was overstated which resulted in a prior year adjustment of £194,463

There were also historic balances carried forward in prepayments that had not been reversed amounting to £88,646 relating to prior years.

The purchase ledger and sales ledger listings did not agree to the nominal ledgers due to historic postings made direct to the nominal account in prior years. The impact of this was a reduction in prior year reserves of £58,815.

The overall effect of the prior year adjustments was £341,924.