DEVELOPMENT THROUGH CHALLENGE

(A company limited by guarantee)

REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019



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For the year ended 31 December 2019

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Legal and administrative details

For the year ended 31 December 2019

Status The organisation is a charitable Company limited by guarantee,

incorporated on 23 March 1988 and registered as a charity on 24 May

1988.

Governing Document The Company was established under a memorandum of association, which

establishes the objects and powers of the charitable Company and is

governed under its articles of association.

Company number 2238901

Charity number 299332

Registered office and

operational address Mile End Climbing Wall

Haverfield Road

London E3 5BE

Honorary officers Tim Nash(Ex Chair) resigned 20/04/20

Salim Hafejee Matt Teague Hiren Joshi

Martin Soulsby Hon Treasurer

Kevin Murphy Hon Secretary resigned 07/09/20

Damian Jaques resigned 19/11/19

Brenda Taggart

Rod Leefe (new Chair) appointed 20/04/20

Calum Mclean appointed 28/09/20

Principal Staff Andy Reid Chief Executive Officer/ Centre Manager

Bankers National Westminster Bank

PO Box 3242 Albion Yard

331/335 Whitechapel Road

London E1 1AU

Solicitors Russell-Cooke Solicitors

8 Bedford Row

London WC1R 4BX

Auditors Goldwins Limited

Chartered Accountants 75 Maygrove Road West Hampstead

London NW6 2EG

Report of the Trustees

For the year ended 31 December 2019

The Trustees present their report and the audited financial statements for the year ended 31 December 2019.

Legal and administrative information is set out on page 1 forms part of this report. The financial statements comply with current statutory requirements, the Memorandum and Articles of Association and the Statement of Recommended Practice- Accounting and Reporting by Charities: SORP, applicable to charities preparing their accounts in accordance with FRS 102.

Objects of the Charity

The aims of Development through Challenge (DTC) are to help people to develop themselves through challenging physical activity, principally climbing and mountaineering.

Its principal facility is the Mile End Indoor Climbing Wall (MECW), a centre for bouldering and climbing. Recreational climbers attend to train both for an active lifestyle within the urban environment and to prepare for climbing activities in the outdoors. Professional instruction is provided for our own climbing courses and for schools.

The Year's Activities

A wide range of people and groups visit and benefit from the facilities, including recreational climbers both adult and children; youth groups and schools.

Interest in indoor climbing is growing as participants recognise it as an exciting option of exercise in the urban environment. This worldwide interest has led to indoor climbing being included in the 2020 Olympics. We recognise how well this will promote the sport and continue to improve our facilities.

MECW continues to support the development of the National Indoor Award Scheme (NICAS). One of our mangers sits on their board of trustees and the scheme continues to expand.

MECW has committed to continued support of the Grit & Rock programme; as well as local This Girl Can schemes. These schemes aim to increase female participation in the sport within our Borough.

DTC provides expertise to charities and other groups wishing to run fund-raising abseils. A site assessment, risk assessment and full technical operation of the abseil. This is a growing service that we provide.

Report of the Trustees

For the year ended 31 December 2019

Achievements and performance

MECW has faced growing competition as new climbing facilities open in London. All of these facilities offer a similar experience to Mile End; so it is the quality of the facilities that are critical. MECW's share of the market has held up and the finances are robust. MECW is in a good position to finance future developments; and accept the short term drop in revenue that comes with such disruption.

The Future

Funds in hand and control of spending during this period have allowed MECW to operate comfortably; and to plan developments for the immediate and long term future. An on-going business plan is in place, setting out the strategy for the centre over the medium to long term.

Governance and Staffing

A Board of Trustees who initiate, assess and review the work of DTC, its staff and resources undertakes the government of the charity. An Annual General Meeting is held to receive the audited accounts and the annual report.

Reserves Policy

It is the policy of DTC to maintain, where possible, sufficient general reserves to allow DTC to maintain the climbing wall, premises and core staff and remain open while sustaining a significant temporary drop in customers and revenue. DTC also carries insurance for loss of income arising from any major disruption to the activity of the climbing wall.

Risk Statement

The Trustees of DTC, together with the auditors, conduct regular risk reviews of the activities. Apart from normal commercial risk, the principal areas requiring management are: Health and Safety, internal control and the segregation of duties, and the loss of customers to competing facilities.

A governance document is in place setting out the roles and responsibilities and financial authorities of the trustees and management. All staff have written job descriptions. Financial procedures and internal controls have been reviewed; and monthly management accounts on a full accrual basis is produced.

The Trustees consider that adequate systems exist to identify major risks and that adequate steps have been taken to mitigate those risks currently identified.

Report of the Trustees

For the year ended 31 December 2019

Statement of the responsibilities of the Trustees

The Trustees (who are also directors of the Charitable Company for the purposes of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities Statement of Recommended Practice (SORP);
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by the Board of Directors on 30 October 2020 and signed on their behalf by:

Rod Leefe (Chairman)

Independent Auditor's Report

To the members of

Development Through Challenge

Opinion

We have audited the financial statements of Development Through Challenge for the year ended 31 December 2019 which comprise the Statement of Financial Activities, the Balance Sheet, statement of cash flows and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102: The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 December 2019 and of its income and expenditure for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Charity's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Independent Auditor's Report

To the members of

Development Through Challenge

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report (incorporating the directors' report) for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the trustees' report (incorporating the directors' report) have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Charity and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Annual Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of the trustees

As explained more fully in the Trustees' Responsibilities Statement, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the Charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the Charity or to cease operations, or have no realistic alternative but to do so.

Independent Auditor's Report To the members of Development Through Challenge

Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities]. This description forms part of our auditor's report.

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charity's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's members as a body, for our audit work, for this report, or for the opinions we have formed.

Anthony Epton

Anthony Epton (Senior Statutory Auditor) for and on behalf of Goldwins Limited Statutory Auditor Chartered Accountants 75 Maygrove Road West Hampstead London NW6 2EG

30 October 2020

Development Through Challenge Statement of financial activities (incorporating income and expenditure account) For the year ended 31 December 2019

Income from:	Note	Restricted £	Unrestricted £	2019 Total £	2018 Total £
Donations and grants	3a	4,523	3,455	7,978	45,584
Charitable activities:					
 Climbing facilities 	3 b	-	1,340,138	1,340,138	1,073,949
Other trading activities:	3c				
Sub lettingCafé income		- -	2,981 59,646	2,981 59,646	6,518 49,533
Total income		4,523	1,406,220	1,410,743	1,175,584
Expenditure on:					
 Advertising and fundraising 		-	696	696	2,811
 Café 		-	38,852	38,852	39,413
Charitable activities					
 Climbing facilities 		4,946	1,126,443	1,131,389	1,145,669
Total expenditure	4	4,946	1,165,991	1,170,937	1,187,893
Net income / (expenditure)		(423)	240,229	239,806	(12,309)
Transfer between funds					
Net movement in funds	12	(423)	240,229	239,806	(12,309)
Funds at the start of the year		4,355	591,558	595,913	608,222
Funds at the end of the year		3,932	831,787	835,719	<u>595,913</u>

All of the above results are derived from continuing activities. There are no other recognised gains or losses other than stated above.

Balance Sheet

As at 31 December 2019

	Note	0	2019	2018
Fixed assets		£	£	£
Tangible fixed assets	8		156,031	190,952
Current assets				
 Debtors 	9	70,066		71,989
 Cash at bank and in hand 		691,427		438,108
		761,493		510,097
Creditors: amounts falling due within one year	10	(81,805)		(105,136)
Net current assets			679,688	404,961
Total assets less current liabilities			835,719	595,913
Net assets	11		835,719	<u>595,913</u>
Funds	12			
Restricted funds			3,932	4,355
Unrestricted				
 General funds 			831,787	591,558
Total funds			835,719	<u>595,913</u>

Approved by the Board of Directors on 30 October 2020 and signed on their behalf by:

Rod Leefe

Chairman

Company No. 2238901

Development Through Challenge Statement of Cash Flows For the year ended 31 December 2019

	Note	2019 £	2018 £
Net cash provided by / (used in) operating activities	13	255,020	(28,180)
Cash flows from investing activities:			
Interest/ rent/ dividends from investments		-	-
Sale/ (purchase) of fixed assets		(1,701)	(102,637)
Cash provided by / (used in) investing activities		(1,701)	(102,637)
Change in cash and cash equivalents in the year		253,319	(130,817)
Cash and cash equivalents at the beginning of the year	ar	438,108	568,925
Change in cash and cash equivalents due to exchange rate movements		-	
Cash and cash equivalents at the end of the year		691,427	438,108

1. Accounting policies

a) The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102 - effective 1 January 2015) - (Charities SORP FRS 102) and the Companies Act 2006.

Development Through Challenge meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost.

- b) The trustees consider there are no material uncertainties about Development Through Challenge ability to continue as a going concern.
- c) Voluntary income is received by way of donations and is included in full in the statement of financial activities when receivable. Intangible income is recognised as an incoming resource where the provider of the service has incurred a financial cost.
- d) Grants are recognised in full in the statement of financial activities in the year in which they are receivable.
- e) Grants for the purchase of fixed assets are credited to incoming resources when receivable. Depreciation of fixed assets purchased with such grants is charged against the restricted fund. Where a fixed asset is donated to the charity for its own use, it is treated in a similar way to a restricted grant.
- f) Fees income represents income derived from members to use facilities and is stated exclusive of value added tax. This includes a one off member charge which entitles the member to use the facilities thereafter. These membership charges are recognised when received.
- g) Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the charity; this is normally upon notification of the interest paid or payable by the bank.
- h) Expenditure is recognised in the period in which they are incurred. Total expenditure include attributable VAT, which cannot be recovered.
 - Management and administration costs include the management of the charity's assets, organisational management and compliance with constitutional and statutory requirements.
- i) The costs of generating funds relate to the costs incurred by the charity in raising funds for the charitable work.

Accounting policies (continued)

j) Depreciation is provided at rates calculated to write down the cost of each asset on a straight-line basis to its estimated residual value over its expected useful life. The depreciation rates in use as follows:

Improvement to premises over the remaining life of the lease or

shorter, as appropriate

Climbing wall
 Climbing equipment
 Office equipment
 5 years
 5 years

Depreciation costs are allocated to activities on the basis of the use of the related assets in those activities. Assets are reviewed for impairment if circumstances indicate their carrying value may exceed their realisable value and value in use.

- k) Stocks are started at the lower of cost and net realisable value. In general, cost is determined on a first in first out basis and includes transport and handling costs. Net realised value is the price at which stocks can be sold in the normal course of business after allowing for the cost of realisation. Provision is made where necessary for obsolete, slow moving and defective stocks.
- l) Restricted funds are to be used for specific purposes as laid down by the donor. Expenditure which meets these criteria is charged to the fund.
- m) Unrestricted funds are donations and other incoming resources receivable or generated for the objects of the charity.

2. Detailed comparatives for the statement of financial activities

Income from:	2018 Restricted £	2018 Unrestricted £	2018 Total £
Donations and grants	1,698	43,886	45,584
Charitable activities:			
 Climbing facilities 		1,073,949	1,073,949
Other trading activities:			
Sub lettingCafé income	-	6,518 49,533	6,518 49,533
Total income	1,698	<u>1,173,886</u>	<u>1,175,584</u>
Expenditure on:			
 Advertising and fundraising 	-	2,811	2,811
 Café 	-	39,413	39,413
Charitable activities			
 Climbing facilities 	60,462	1,085,207	1,145,669
Total expenditure	60,462	1,127,431	<u>1,187,893</u>
Net income / (expenditure)	(58,764)	46,455	(12,309)
Transfer between funds	9,657	(9,657)	-
Net movement in funds	<u>(49,107)</u>	<u>36,798</u>	(12,309)
Funds at the start of the year	53,462	554,760	608,222
Funds at the end of the year	4,355	591,558	<u>595,913</u>

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-3a.	Donations,	legacies	and	sımılar	income
				~	

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	Restricted £	Unrestricted £	2019 Total £	2018 Total £			
Counter Donations	776	-	776	682			
Grants and other donations	3,747	2,406	6,153	2,646			
Gift Aid		1,049	1,049	42,256			
Total	4,523	<u>3,455</u>	7,978	45,584			
3b. Climbing facility income							
			2019 Total £	2018 Total £			
Climbing and equipment hire	fees		931,619	695,234			
Membership fees			63,825	46,635			
Course fees			344,694	332,080			
			<u>1,340,138</u>	<u>1,073,949</u>			
3c. Other trading activities							
			2019 Total	2018 Total £			
Subletting income			2,981	6,518			
Café income			59,646	49,533			

56,051

62,627

4. Total Expenditure						
	Advertising / Fundraising £	Café £	Climbing facilities	Support Costs	2019 Total £	2018 Total £
Staff cost (Note 6)	.	.	673,949	-	673,949	651,165
Premises	-	-	42,640	-	42,640	42,223
General office cost	-	-	97,396	-	97,396	110,584
Insurance	-	-	21,911	-	21,911	22,791
Legal & professional fees	-	-	-	36,333	36,333	19,462
Audit & accountancy	-	-	-	6,420	6,420	6,000
Training costs	-	-	2,793	-	2,793	5,803
Contract climbing costs	-	-	113,753	-	113,753	125,367
Bank charges and interest	-	-	-	27,170	27,170	20,902
Advertising and promotion	696	-	-	-	696	2,811
Climbing equipment	-	-	14,104	-	14,104	15,815
Maintenance Wall	-	-	33,199	-	33,199	18,789
General repair and maintenance	-	-	25,099	-	25,099	27,601
Purchase of goods for resale	-	38,852	-	-	38,852	39,413
Depreciation			36,622		36,622	<u>79,167</u>
<u>Total</u>	<u>696</u>	38,852	1,061,446	69,923	1,170,937	1,187,893
Support costs allocation		_	69,923	(69,923)		
Total Expenditure 2019	<u>696</u>	38,852	1,131,389		1,170,937	
Total Expenditure 2018	<u>2,811</u>	<u>39,413</u>	1,145,669			1,187,893

Support costs are allocated between activities on the basis of staff time spent.

Of the total expenditure £4,946 was restricted expenditure (2018: £60,462) and £1,165,991 was unrestricted expenditure (2018: £1,127,431).

Notes to the Financial Statements

For the year ended 31 December 2019

5. Net income / (expenditure) for the year

This is stated after charging:

This is stated diver enarging.	2019 £	2018 £
Depreciation	36,622	79,167
Auditors' remuneration	6,300	6,120

No trustee received any remuneration during the year and no trustee was reimbursed for travel or any other expenses (2018 - Nil).

6. Staff costs and numbers

Staff costs were as follows:

	2019	2018
	£	£
Salaries and wages	664,092	594,001
Social security costs	0	41,490
Other Staff costs	9,857	15,674
	<u>673,949</u>	<u>651,165</u>

Total employee benefits including pension contributions of the key management personnel were £60,285 (2018: £59,745).

No employee earned more than £60,000 during the year. The average number of employees during the year was as follows:

	2019 No.	2018 No.
Running of the climbing facilities	44	44
Management and administration	_1	_1
	<u>45</u>	45

7. Taxation

The Charity is exempt from corporation tax as all its income is charitable and is applied for charitable purposes. No tax charges have arisen in the Charity.

8.	Tangible fixed assets				O 000	
		Improvement to premises £	Climbing wall £	Climbing equipment	Office Equipment £	Total £
	Cost At the start of the year	489,961	661,517	121,184	119,402	1,392,064
	Additions				1,701	1,701
	At the end of year	489,961	661,517	121,184	121,103	1,393,765
	Depreciation					
	At the start of the year	489,961	494,040	113,712	103,399	<u>1,201,112</u>
	Charge for the year		25,468	3,459	7,695	36,622
	At the end of the year	489,961	519,508	117,171	111,094	1,237,734
	Net book value At the end of the year	=	142,009	4,013	<u>10,009</u>	<u>156,031</u>
	At the start of the year		167,477	<u>7,472</u>	<u>16,003</u>	<u>190,952</u>
9.	Debtors					
					2019 £	2018 £
	Trade debtors				66,270	27,554
	Other debtors and prepaymen	ts			3,796 70,066	44,435 71,989
10	. Creditors: amounts falling d	ue within one ye	ear			
					2019 £	2018 £
	Taxation and social security				26,190	21,223
	Accruals and other creditors Deferred income				50,431 5,184	83,913
	Deterred income				81,805	105,136

11.	Analysis of net assets between funds	Restricted Funds	General funds	Total Funds
	Tangible fixed assets	£ -	£ 156,031	£ 156,031
	Net current assets	3,932	675,756	679,688
	Net assets at the end of the year	3,932	<u>831,787</u>	835,719
	Analysis of net assets between funds 2018	Restricted Funds £	General funds £	Total Funds £
	Tangible fixed assets	-	190,952	190,952
	Net current assets	4,355	400,606	404,961
	Net assets at the end of the year	4,355	<u>591,558</u>	<u>595,913</u>

12. Movements in funds

Part of the last o	At the start of the year	Income £	Expenses £	Transfers £	At the end of the year
Restricted funds: Squad funds	4,355 4,355	4,523 4,523	<u>(4,946)</u> (4,946)		3,932 3,932
General funds	591,558	1,406,220	(1,165,991)	-	831,787
Total funds	595,913	1,410,743	(1,170,937)		835,719

Notes to the Financial Statements

For the year ended 31 December 2019

Movement in funds 2018

	At the start of the year	Income £	Expenses £	Transfers	At the end of the year
Restricted funds: Premises funds Squad funds	44,999 <u>8,463</u>	682 	(55,338) (5,124)	9,657	4,355
General funds	53,462 <u>554,760</u>	1,698 1,173,886	(60,462) (1,127,431)	9,657 (9,657)	4,355 591,558
Total funds	608,222	1,175,584	(1,187,893)		595,913

Purpose of restricted funds

Squad fund: this fund represents amounts received and spent on the training and development of climbing squad.

13. Reconciliation of net income / (expenditure) to net cash flow from operating activities

	2019	2018
	£	£
Net income / (expenditure) for the reporting period	239,806	(12,309)
(as per the statement of financial activities)		
Depreciation	36,622	79,167
(Loss)/ profit on the sale of fixed assets	-	-
(Increase)/ decrease in stock	-	-
(Increase)/ decrease in debtors	1,923	(39,113)
Increase/ (decrease) in creditors	(23,331)	(55,925)
Net cash provided by / (used in) operating activities	255,020	(28,180)

14. Related party transactions

No trustee or other person related to the Charity had any personal interest in any contract or transaction entered into by the Charity during the year (2018 – Nil).

15. Post balance sheet event

The World Health Organization declared the outbreak of the coronavirus a pandemic in March 2020. As we progress through 2020, more information is becoming known about the scale and impact of the coronavirus. The pandemic might have a significant financial effect on the charity and its operations and lead to reductions in future donations.