

## ANNUAL REPORT 2019 – 2020

#### SHEFFIELD SCOUT RESOURCES CHARITY (Charity Registration No. 524796)

#### **OFFICERS**

ChairmanJ.C. Lashmar, 1 Prospect Place, S17 4HZ262 0033Hon. SecretaryA.S. Cull, 10 Chorley Avenue, S10 3RP230 5837Hon. TreasurerVACANT235 1546

#### SHEFFIELD SCOUT RESOURCES CHARITY

Scout Headquarters, 60 - 68 Trippet Lane, S1 4EL Telephone 0114 273 7922

Administrator

D. L.. Worth

#### THE SCOUT AND GUIDE SHOP LIMITED (Company Registration No 3324674)

Company Secretary A S Cull

#### SHEFFIELD SCOUTS (HOLDINGS) LIMITED (Company Registration No. 623191)

Company Secretary A.S. Cull

#### THE SCOUT AND GUIDE SHOP

Scout Headquarters, 60 - 68 Trippet Lane, S1 4EL Telephone - 0114 272 4018 Orders - 0114 270 1752

## ANNUAL REPORT 2019-2020

#### **Report of the Executive Committee**

The Executive Committee met on four occasions during the year. Our normal March meeting to discuss the budget for 2020/2021 was cancelled because of the coronavirus lockdown.

Mr Alan Cull has continued as Honorary Secretary and all members of the committee are grateful for his work. Mr David Worth has continued as Administrator and has ensured that the Committee has been kept up to date with the financial positions of the Charity and other accounts.

The Office in the Trippet Lane building has continued to support the Scout Movement within the City by implementing decisions of the Executive. Additionally the Honorary Secretary and the Administrator have continued to provide supportive advice to Groups for Headquarters building schemes and lease renewals. In appropriate cases the Charity will make available financial resources to Groups for Headquarters building schemes.

The committee has continued to receive reports on items of work that have been undertaken at the Trippet Lane premises. Work to replace the old central heating system was completed for those parts of the building not covered by air conditioning systems.

The committee are also receiving regular reports about work on the Archives held at Trippet Lane covering most Groups in the City of Sheffield. The Archive Team are thanked for all their work.

The Charity, together with the District Commissioners of the four Sheffield Scout Districts, has continued to co-ordinate with local charities and Sheffield City Council.

The Charity has continued to operate the Alec Oates Fund to assist members of the Movement to attend camps and holidays. The committee thanks Mr Brian Hall for his work in seeking grants and overseeing the Alec Oates Fund and also for overseeing our investments that are managed by Investec. The Charity's investment service has continued to offer the best rates we can obtain to Sheffield Districts and Groups. Details of this service are highlighted in the financial review found elsewhere in this report.

The Executive Committee has continued to receive regular reports on the performance of The Scout & Guide Shop, the trading arm of the Charity. The surplus of £18,220 was £4,125 above budget and £22,352 above the previous year. The outcome for 2019/20 gave encouragement for the possibility of even better results for 2020/21 but the impact of the coronavirus from March 2020 on the UK in general and Scouting and Guiding in particular means that this is unlikely to be realised. A fuller financial report is given elsewhere in this report.

The Charity's associated Trust Company, Sheffield Scout (Holdings) Limited , has continued to act as trustee for both the Charity and the majority of Groups and Districts in the City. The Executive Committee monitors the Company's work.

The Executive Committee would especially wish to thank all members of the staff and all voluntary helpers for their unstinting support during the last year.

J C Lashmar Chairman

#### The Scout and Guide Shop

Shop sales grew by 1.4 % to £878k and, as a result of that and strict control of all elements of expenses, the shop recorded a profit of  $\pounds$ 18.9k an improvement of  $\pounds$ 23k.

Sales of both Scout badges and more importantly uniform grew but sales of Guide uniforms continue to fall. These sales are mostly made to Sheffield shop customers but as sales in general of other Guide products remain strong, uniforms will continue to stocked. Sales of our own FDL range of products, and especially our range of Christmas tree decorations, also grew.

Whilst over the counter sales in the shop remain stable, internet sales and especially those via our Amazon presentation increased. The Amazon growth has been assisted by the Scout Association's new sales policies (see below) and their closer co-operation with us which has provided us with greater ability to compete in that market.

Scout Shops (now branded as Scout Store) have, as at February 2020, completed the rearrangements of their wholesale distribution. They have now ceased to supply all high street and internet non-Scouting retailers. They have identified Sheffield and Glasgow shops as their close partners and in our case offered us a contract including all products for the year 20/21 at attractive margins. They have also re-affirmed that they will not compete with us on Amazon. The result of this, combined with the trend towards internet shopping should lead to increased sales on both the website and Amazon. Accurate estimation of this is difficult due to the lack of knowledge of the volume of residual stock products left with high street retailers. It may therefore be September before the growth fully materialises.

Our subsidiary trading operation under the title of FDL Supplies commenced at the beginning of May. A report of their activities is contained in a separate section of this Annual Report.

Due to the increased co-operation with Scout Store mentioned above the budget for the coming year reflects the improved market open to us for Scout products. Sales are conservatively budgeted at £1.357m, an increase of 42.6 %. Due to the difficulties outlined above in building the budget two alternative budgets were prepared. These were for an under-achievement in sales of 15% and an over achievement of 35%. Due to the Covid-19 situation neither budget was implemented and with the continuing uncertainty for the whole of 2020/21 no alternative has been developed.

Carol and her multi-tasking staff continue to supply a flexible and friendly service for customers face to face, on the phone or by e-mail and this helps to make the shop the asset that it is to Scouting and Guiding in the City.

David Worth Administrator

#### **Scout Archives**

The Archive Team continue with their long-term task of scanning documents so that they can be made available on the Sheffield Scout Achieves website. All of the Annual reports from 1910 to 1996, together with some associated items, are available for viewing. The current tasks are scanning Woodsmoke and Scout News, the two Sheffield City Scout newsletters. Photo images and press cuttings continue to be scanned, added to the website and then mounted into albums.

The project of identifying all Sheffield members of the movement who were killed in the two World Wars has been completed. Two memorial plaques and books of remembrance were produced and these were dedicated at a service of remembrance held at Trippet Lane on Remembrance Sunday 2019. Unfortunately, due to the Covid-19 situation the plaques have still to be mounted for display in the Rover Memorial Room.

The Charity is very grateful for the work of Andrew Jones, the leading member behind both the website and memorial project, who has now moved on to further challenges elsewhere. The team would welcome new additions to its ranks to assist in the Monday morning working parties

The Archive provides a safe home for not only Sheffield, but also any Scouting connected item and welcomes any donations. The team can

be contacted through Scout Headquarters.

The Sheffield Scout Archives Web site can be viewed at <u>http://www.sheffieldscoutarchives.org.uk</u>.

## FDL Supplies

The company commenced trading on May  $1^{st}$  2019 with an initial base of 86 customers. A catalogue and regular e-mail messages have been sent to all of these and sales of £22.5k have been achieved from 28 customers including our own shop. This is a disappointing result when viewed against a budget of £ 124k. The level of sales through our own shop of £ 22k indicates that the market for the products exists the problem is convincing customers to try and then re-order our items. The range of products has been slightly expanded but this has been slowed until a higher volume of sales has been achieved.

Due to the level of sales achieved the budget for the year 21/22 has been pitched at a breakeven level of £23k prior to the inclusion of a share of Trippet Lane's establishment expenses.

David Worth Administrator

## AWARDS

#### Silver Wolf

Heather Davidson

#### Silver Acorn

Michael Ian Pears Peter John White Iain Fraser Scruby

#### **OBITUARIES**

lan Cox Terry Biglands Alan Watson Sheaf/Hallam

Don Hallam Hallam

Sheaf Sheaf Sheaf

## SHEFFIELD SCOUTING ACTIVITIES

## 2019 -2020

## DISTRICT COMMISSIONERS

Don	S Clayton	5 Redwood Glen, S35 1EA	246-1278
Norfolk	D Fiander	11 Ballifield Way,S13 9HY	0774592606
Hallam	H Clayton	3 Hallamshire Road S10 4FN	
Sheaf	D Hoar	50 Wollaton Road S17 4LG	236-2100

## **Sheffield Districts**

The four Sheffield Districts, Don, Hallam, Norfolk and Sheaf have all had a very active year. The total members in each District is 845, 2,573, 736 and 783 respectively. A total of 4,937, a fall of 287 on the previous year. Details of the figures are elsewhere in this report.

All Districts have held the usual wide range of Scouting activities which have included District Camps, Group Camps, night hikes, swimming instruction and competitions, plus many external visits.

The St Georges Day parade was held at the City Hall although numbers were smaller than usual due to Easter school holidays.

A party of 22 Sheffield Scouts from all the districts attend the World Jamboree in the United States as part of the South Yorkshire contingents.

A team of Explorer Scouts acted as the guard of honour at the City Remembrance Day service.

The year finished on a low note as the Coronavirus pandemic closed all groups from face to face meetings on 23rd March. The challenges for next year will be ways to create activities in a virtual environment until face to face meetings are permitted to be organised.

## MEMBERSHIP

The Annual Census taken as at 31st January 2020 showed total Membership of the Scout Association in the City of Sheffield.

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District	Bea	vers	Ci Ci	ibs	Sco	uns	Expl	orers	Net	work	Youth	Total	Adult	Total	To	lais
Pennennennen	0040	0000	0040	0000	0040	0000	0040	0000	2040	2000	0040	2020	2040	0000	2040	2020
	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2013	2020	2019	2020
Don	178	160	217	218	189	190	62	57	10	0	656	625	241	220	897	845
Hallam	488	496	624	632	621	651	260	248	6	0	1999	2027	718	546	2717	2573
Norfolk	135	133	177	156	159	176	73	73	7	0	551	538	190	198	741	736
Sheaf	155	127	190	197	185	188	47	45	24	0	601	557	268	226	869	783
Total	956	916	1208	1203	1154	1205	442	423	47	0	3807	3747	1417	1190	5224	4937

Scouting cannot exist without the dedicated support of both registered leaders and the many parents and supporters. A huge thank you to all of them. A bigger challenge is ahead of us.

## Grants 2020

## Alec Oates Fund

The fund was established for the Trustees "to apply the income arising towards the provision of financial assistance for camping for Scouts in poor circumstances"

Since the fund was set up in 1943 with the amount of £200, additional legacies and donations have been received by Sheffield Scout Resources Charity in memory of former Scouts and the value of the fund at  $31^{st}$  March 2020 was £38,913. One application was received during the year to  $31^{st}$  March 2020 and a grant of £75 was made towards camp costs.

B.G.Hall

## FINANCIAL REVIEW

The Income and Expenditure Account of the Charity for the year ended 31<sup>st</sup> March 2020 and the Balance Sheet as at that date follows this review. The activities of the Charity fall into three sectors and these are dealt with separately below. The Budget figures for the year 20/21 were produced prior the Covid-19 pandemic and are unrealistic in the light of that event.

#### Administrative Services and Trippet Lane Premises

Income increased by £962 mainly from an increase in headquarters usage. Administration and establishment expenses increased by £3,688 predominantly in building expenses. The overall surplus from administration and the operation of the Trippet Lane premises decreased by £2,706 to £24,012. Our direct financial support for Scouting activities increased to £8,945.

The Executive Committee has continued to provide a subvention to its trading subsidiary, The Scout and Guide Shop. The rate of support remained the same as the previous year at £11,250k. It is emphasised that, as indicated by the accounts, this subvention is provided from the Charity's resources not by an actual capitation fee on members.

The Charity had a surplus after the subvention noted above of  $\pounds$ 3,717 compared with  $\pounds$ 7,753 in the previous year.

The Charity's budget for 2020/21 indicates a surplus of £10,699. This is after the both the S & G Shop's subvention and an increase of  $\pounds$ 1,000 in the level of direct support to the 4 Sheffield Scout Districts.

The Charity expresses its sincere thanks to its lay advisors for the considerable time and effort they expend in providing advice, encouragement and support for the Scout Movement within the City of Sheffield.

#### Consolidated Investment Service and Group Loan Scheme

At 31st March 2020 45 Districts and Groups had active accounts, although 7 of these held zero balances. Deposits with the Charity totalled £528,430, a net increase (including capitalised interest) during the year of £20,780.

Interest of £9,060 was paid to investors during the year. The Scheme's earnings during the year were more than the interest paid by £543 and this reduced the accumulated deficit to £1,101. The current rate of interest is projected to reduce the deficit further during the current year.

The average rate of interest paid during the year to all investors was 1.75%, a rate significantly greater than any available commercially in the High Street for relatively small deposit balances.

The standard rate of interest at 1<sup>st</sup> April 2020 was 1.75%. The continuing low level of bank interest rates and the reduction in dividend levels indicates that the re-introduction of the interest rate supplements will continue to be delayed.

The Charity continues to provide financial support to Sheffield Scout building and repair projects although at present there no active loans.

#### The Scout and Guide Shop

During the year product sales grew by £12.25k (9.8 %) to £878k. The overall gross margin was maintained at the previous year's level.

With one exception both operating and administration expenses, including staffing costs, were kept under close control. Internet advertising expenses were reduced by £23,295. Due to changes in the methods of sales promotion on the internet that area expenditure has changed to a large extent from Internet Advertising to Amazon commission. This has resulted in an increase of 65% but a large but incalculable proportion of that amount has been recovered by increased selling prices in post-free sales. Due to the factors mention above the operation provided a surplus of  $\pounds$ 18,953 compared to a loss of  $\pounds$ 4,037 in the previous year.

Further developments in our relationship with Scout Shops and their view of the UK market was expected to significantly increase sales in 20/21. Due to this the budget was for turnover to increase by almost 50% to  $\pm 1.35$ m resulting in a surplus of  $\pm 87$ k. Whilst this growth has not been achieved due to the pandemic the basis behind it, together with the co-operation with Scout Shops Ltd., it remains in place for the future.

The comments received by the staff from both internet and over the counter customers indicates that the shop continues to provides a very positive service to the movement both locally and nationally. Our thanks go to our Shop Manager and her staff for all their efforts in maximising sales and coping with all the challenges that 2019/20 produced.

#### **Donations and Subscriptions**

The Charity would like to thank all donors and subscribers for their continued support for the Charity and its work in supporting the Scout movement in the City of Sheffield

#### **Overall Position**

The operation of the Charity produced a surplus £19,535 an improvement of £15,819 over the previous year. That surplus is after the application of non-cash depreciation of £12.0k and the Charity providing positive direct financial support to the Scout and Guide movement of £20.0k. The overall budget for 2020/21 is, mainly due to the improvements in the shop mentioned above for a surplus of £95,499. However, as indicated above, the Covid-19 pandemic means that this figure is unlikely to be achieved.

David Worth Administrator

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020

## **Financial Statements**

For the year ended 31 March 2020

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#### SHEFFIELD SCOUT RESOURCES CHARITY ACCOUNTANTS' REPORT ON THE UNAUDITED FINANCIAL STATEMENTS

The members of the Finance and General Purposes Committee are responsible for the preparation of the financial accounts for the year ended 31 March 2020 set out on pages 18 to 22.

In accordance with the terms of our engagement, we have compiled the financial information which comprises the income and expenditure account' the balance sheet and the related notes from the accounting records and information and explanations supplied to us.

This report is made to you in accordance with the terms of our engagement letter dated 31 August 2018. Our work has been undertaken so that we might compile the financial information that we have been engaged to compile, report to you that we have done so, and state those matters that we have agreed to state to you in this report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than Sheffield Scout Resources Charity for our work or for this report.

We have carried out this engagement in accordance with technical guidance issued by the Institute of Chartered Accountants in England and Wales and have complied with the ethical guidance laid down by the Institute.

You have approved the financial information for the year ended 31 March 2020 and have acknowledged your responsibility for it, for the appropriateness of the accounting basis and for providing all information and explanations necessary for its compilation.

We have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the financial information.

John S Danson & Co

Chartered Accountants 35 Salisbury Road Dronfield Derbyshire S18 1UG

30 August 2020

#### INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2020

FOR THE TEAK ENDED 31 MARCH 2020				
	202		201	19
Donations	£	£	£	2
General donations				
Headquarters donations	0		0	
neadquarters dollations	6,416		6,428	
the first state of the state of		6,416	And a sub-state of the Anti-Solution	6,428
Investment Income etc.				
Income from investments	2,474		2,790	
Interest received	12,615		12,960	
Rents received	19,036		17,905	
Car parking	11,230		11,578	
Management charges	7,037		6,185	
	an dere mennen an aller sinder	52,392	NETWORKS AND STREET, SALE	51,418
Operating surpluses/(losses)				
The Scoul and Guide Shop		15,718		-4,037
		74,526		53,809
		Province of the second states		Cripto accordio activitati Cripto accordio activitati
Administration Expenses				
Salaries	8,800		8,880	
Pensions	530		530	
Printing and stationery	726		718	
Telephone	385		335	
Insurance	6,698		6.973	
Bank charges	15		25	
Professional fees	2,223		1,295	
Miscellaneous expenses	1,113		513	
		20,490	and an an an an angle of the	19,269
Establishment expenses		20,490		19,209
Light and heat	1,604		1,999	
Rates	2,251		1,868	
Repairs and maintenance	1,274		699	
Cleaning	4,147		2,128	
Depreciation	5,030		5,165	
	0,000		0,100	
Scouting activities		14,306		11,859
Grants, training and equipment				
Donations	1,184		1,215	
	7,761		6,500	
		8,945	and the second	7,715
		bioline outstand while a		In Loss Printed and Participation
		43,741		38,843
				in the wint of the weathing pays
Operating (Deficit)/Surplus				
operating (bener/routplus		30,785		14,966
Less subvention payment to S G S Outdoors		11,250		11,250
Retained (Deficit)/Surplus		10 505		0.746
and the second sec		19,535		3,716
		White Touchart days (Constant)		An on the Andrew Constraints (a sec- tion of the Operation (a sec-instraints))

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#### BALANCE SHEET AS AT 31 MARCH 2020

		2020		201	9
	Notes	£	£	£	£
Fixed Assets					
Tangible fixed assets	2	598,311		593,473	
Investments	3	610,002		682,188	
Investment in S G S Outdoors Ltd	4	4		4	
		Server of a constraint of a server	1,208,317	(and the second second second	1,275,665
Current Assets					
Stock		291,296		208,389	
Debtors	5	34,906		45,375	
Loans to groups	1	4,510		3,616	
Cash and bank balances	6	114,349		68,395	
		445,061		325,775	
Creditors		www.windo.co.ton.desativeConce		$(a_1, a_2) \in (a_1, a_2) \cap (a_2, a_3) \cap (a_1, a_2) \cap (a_1, a_2) \cap (a_2, a_3) \cap (a_1, a_2) \cap (a_$	
Amounts falling due within one year	7	104,511		161,058	
Loans from districts and groups		549,931		499,917	
		654,442		660.975	
Net Current Assets			-209,381	***************************************	-335.200
			-		
Net Assets			998,936		940,465
			$\label{eq:states} \begin{split} & = 1  (1 + 1)  (1 + 1$		na particular (C.C. Carlor C.M. Santaria) da se articular (C.C. Santaria) de Carlo (C.C. Santaria) et de Carlo (C.C. Santaria) de Carlo (C.C. Santaria) de Carlo (C.C. Santaria) et de Carlo (C.C. Santaria) de Carl
Reserves					
Capital reserve	8		283,480		243,867
Revaluation reserve	9		207,041		207,041
Designated reserves	10		7,343		8,020
Properties reserve	11		330,753		330,753
General accumulated reserve	12		170,319		150,784
			998,936		940,465

These financial statements were approved on 28 August 2020

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J C Lashmar

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020

#### 1. Accounting Policies

#### Basis of Accounting

The accounts have been prepared under the historical cost convention as modified to incorporate the revaluation of certain fixed assets.

#### Tangible Fixed Assets

Depreciation is provided at rates calculated to write off the cost or valuation of each asset over its estimated useful life.

#### 2. Tangible Fixed Assets

2. Tangible Fixed Assets				
		2020		2019
		£		£
Freehold land and buildings at valuation	500,000		500,000	
Additions at cost less depreciation	36,539		37,781	
		536,539	water responses and responses	537,781
		000,000		007,701
Fixtures and fittings at cost less depreciation :-				
Computers	0		0	
Furniture and equipment	0		3,501	
S G S Outdoors	61,772		52,191	
		61,772		CC 000
		01,112		55,692
		598,311		593,473
				333,413
				and a function of a state of the state of the
3. Investments				
		2020		2019
staria tas an		£		£
UK fixed interest		119,923		150,123
Overseas fixed interest		85,777		70,679
UK equities		109,833		122,457
European equities		11,256		28,955
North American equities		49,116		54,849
Japanese equities		9,917		19,242
Far East and Australasian equities		10,040		14,534
International equities		36,579		36,898
Emerging economies		15,350		15,350
Property		54,344		69,565
Alternative assets		107,867		99,536
Market Value £610,474 (2019 - £787,851)		010 000		
Market value 1010,474 (2019 - 1707,001)		610,002		682,188
		And and have realized as a set of specific pro-		a construction of the second second second
4. Investment in S G S Outdoors Ltd				
		2020		2019
		£		£
Ordinary shares of £1 each		4		A
croning energe of £1 cdon		4		4

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#### NOTES TO THE FINANCIAL STATEMENTS (Cont.) FOR THE YEAR ENDED 31 MARCH 2020

5. Debtors

5. Deptors	2020 £	2019 £
Trade debtors and prepayments	34,906	45,375
	34,906	45,375
6. Cash and Bank Balances		
	2020 £	2019 £
Bank current and deposit accounts Cash held by Investec Cash balances	76,630 37,281 430	47,413 20,482 500
	114,341	68,395
7. Creditors	2020 £	2019 £
Amounts falling due within one year :-		*
Trade creditors and accruals Taxation and social security	101,719 2,792	158,444 2,614
	104,511	* 161,058
8. Capital Reserve		
P	2020 £	2019 £
Balance brought forward Surplus/(Deficit) on disposals of investments	243,867 39,613	253,555 -9,688
	283,480	243,867
9. Revaluation Reserve		
	2,020 £	2,019 £
Surplus on revaluation of assets brought forward	207,041	207,041

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#### NOTES TO THE FINANCIAL STATEMENTS (Cont.) FOR THE YEAR ENDED 31 MARCH 2020

#### 10. Designated Reserves

To, Designated Reserves	2020 £	2019 £
Memorial Fund	7,343	8,020
	7,343	8,020
11. Properties Reserve		
	2020 £	2019 £
Surplus on disposal of Great Hucklow scout centre Surplus on disposal of land at Abbey Brook Close	199,073 131,680	199,073 131,680
	330,753	330,753
12. General Accumulated Reserve		
	2020 £	2019 £
Balance brought forward (Deficit) / Surplus	150,784 19,535	147,068 3,716
	170,319	150,784
13. Alec Oates Memorial Fund		<i>h</i> .
	2020 £	2019 £
Balance brought forward Investment income	37,821 243	37,554 1,167
Less Camping grants	38,064 75	38,721 900
	37,989	37,821
Represented by: Investments (Market value £27,797 (2019 - £28,768)) Cash and bank balances	25,695 12,294	25,695 12,126
Cash and bailt balances	37,989	37,821
	Score Schuler and Alexandre	

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Are you aged between 18 and 100?

Do you want to have fun and see others enjoying themselves ?

Can you spare some time during the year to help out ?

If you answered all the above in the affirmative then some Sheffield kids need you !

Contact Scout Office for ideas on where <u>YOU</u> can help

> Telephone - 0114 273 7922 or E-mail sheff.scouts@btconnect.com



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## **Providing Support for Scouts & Guides**

#### CONTACT US FOR ALL YOUR SCOUTING AND GUIDING REQUIREMENTS

By Visit - 60 - 68 Trippet Lane Monday to Saturday 9.30 - 5.00

By Phone -

0114 - 2701752

By E-Mail - orderonline@scout-and-guide-shop.co.uk

or

By our fully illustrated fully commercial **Website** 

## www.scout-and-guide-shop.co.uk