ANNUAL REPORT AND ACCOUNTS

1 April 2019 to 31 March 2020

Company Registered Number 299291

Registered Charity Number 223668

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REPORT OF THE BOARD OF TRUSTEES for the year ended 31 March 2020

The Board of Trustees present their report and accounts for Sight Support Hull and East Yorkshire ("the Charity") for the year ended 31 March 2020. The financial statements have been prepared in accordance with the Companies Act 2006, the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (October 2019) (effective 1 January 2019).

Objectives and activities

Our mission is to improve and enrich the quality of life for local people at all stages of sight loss, through the provision of a wide range of support services, enabling them to reach their full potential and lead independent lives.

The Charity believes no one in Hull & East Yorkshire should have to face sight loss alone and every visually impaired person can enjoy the same opportunities and quality of life as those who are fully sighted.

The trustees confirm that they have referred to Charity Commission's guidance on public benefit when reviewing the Charity's objectives and activities, and are satisfied that they benefit a sufficient section of the public.

Achievements and performance

During the year we have continued to deliver a wide range of services to people with sight loss in the Hull and East Riding of Yorkshire.

Referrals continue to work well between the Eye Clinic Liaison Officers (ECLOs) at Hull Royal Infirmary, Scarborough Hospital and Sight Support Hull and East Yorkshire Community Advice Officers (CAOs).

We currently have an average of 2,320 individual service users registered with Sight Support Hull and East Yorkshire services including people registered as sight impaired or severely sight impaired as well as people with other eye conditions.

Home Visits and Day Groups

During the year under review our team of CAOs made 3,783 (2019 1,883) visits to people in their own homes, whilst our day groups in Hull and East Riding received approximately 4,598 (2019 4,596) visits from people with sight loss.

Resources

Our resource centre at Beverley Road, Hull allows people to try out and purchase a range of equipment designed to help people with sight loss maintain their independence. Our staff and trained volunteers are on hand to advise on the most suitable items for an individual's requirements.

Our CAOs also facilitate access to resources for those unable to visit the resource centre and regularly host promotional activities for our services and equipment within the communities they serve.

REPORT OF THE BOARD OF TRUSTEES for the year ended 31 March 2020

Clubs and Groups

In addition to direct services, Sight Support Hull and East Yorkshire supports a number of clubs and groups for local people with sight loss. The Beech Holme Tandem Club continues to go from strength to strength, enabling visually impaired riders to enjoy the pleasures of cycling through the countryside with sighted front riders.

Social Groups continue to be developed under the 'SocialEyes' banner including: singing group, walking group, acoustic shooting, ten pin bowling and hand bell ringing. In addition a monthly ladies circle meeting continued during this financial year along with the weekly Arts and Crafts group working in partnership with ArtLink Hull.

An outings group has also enjoyed a variety of trips around the area including trips to the Festival of the Sky in Cleethorpes, the Hull Museum Quarter, Hull Theatre for an audio described performance of Cinderella by the Northern Ballet Company, and Make 'n Take Ceramics.

The SocialEyes group had 36 members at 31 March 2020, 8 of which were new members in the year.

A new SocialEyes Coordinator was recruited in July 2019. Roy Turnham, a Paralympian who plays visually impaired football and tennis at a professional level, joined the Charity and is full of ideas and enthusiasm to expand the SocialEyes service.

Technology

Sight Support continue to provide IT support to visually impaired people either in the IT suite within our own centre in Hull or in people's own homes. This proves to be an invaluable service to many and includes one to one and group sessions covering aspects ranging from emails and word processing to using tablets and smartphones, searching websites and using search engines.

In total 99 one to one support sessions have been held during the last year; 83 of these out in the community in people's own houses.

52 people attended Information sessions for people newly registered with sight conditions and 222 people received either Visual Impairment Awareness Training /Eye Health talk.

A process of assessing the impact of our range of services has continued during this period. Service users completed a self assessment questionnaire when they first start engaging with our services and then completed the same questionnaire approximately 3 – 4 months later.

The questionnaire measures levels of confidence, emotional wellbeing, levels of isolation and social networks. Approximately 90 baseline measurements and 58 follow up measurements have been completed, showing an average overall improvement in general health and wellbeing scores across the four areas of 25%, with some showing as much as 80% improvement against feelings of social isolation.

REPORT OF THE BOARD OF TRUSTEES for the year ended 31 March 2020 (continued)

Supported Accommodation

Sight Support Hull and East Yorkshire continues to support visually impaired tenants of all ages, who wish to live independently with a little support, in 23 flats under a managing agent agreement arrangement with Places for People.

Financial review

Total income for the year has increased by 17% to £608,673 (2019: £521,359), including £143,383 of legacies received (2019 £100,434).

Income from day centre attendance decreased slightly to £23,283 (2019: £25,839) as a consequence of lower attendee numbers. Our day group attendance charge was maintained at £5 to ensure that access to day groups continues to be affordable for our members, and this fee compares favourably to similar services offered by other organisations.

Beech Holme Court income increased by 10% from £150,556 to £165,993 as a result of higher service charge and management charge less the loss of housing related support income and, together with decreased expenditure of £14,574, there is a net surplus of £5,162 (2019: (£24,849 deficit)).

Investment income decreased during the year by £15,488, and together with loss on revaluation of investments of £88,669 (2019 gain of £160,599) as a result of Covid-19, there is an overall deficit for the year of £237,398 (2019 £58,832 deficit).

The Coronavirus Pandemic and subsequent lockdown in March 2020 saw a fall in the investment portfolio value of 35% in March 2020, although this has subsequently started to regain value. It is anticipated that dividend income will fall significantly during 2020 / 21. Fundraising income will also be significantly reduced during 2020/21 due to the restrictions of lockdown. However, the Charity remains financially sustainable due to good financial management and sufficient reserves which will be used as necessary during the pandemic to cater for the projected income loss during this period as well as maintaining services.

Reserves policy and going concern

The Charity is committed to providing long term sustainable services and is heavily reliant upon its investment income to enable it to deliver these services. The trustees therefore consider it necessary to continue to hold a high level of reserves to maintain the current level of investment income. This decision is made in a climate of continued volatility in the investment markets with the resultant uncertainty about future returns. The reserves are intended to ensure continuity of operations, which is essential for an operational charitable company providing valuable services to the community. The trustees regularly review the value of reserves and are satisfied that this policy is currently enabling the charity to maintain its level of services, even with the impact of Covid-19.

Except for funds representing specific gifts, all other funds are unrestricted. These are divided into Designated Funds comprising a Development Fund £2,444,357, which has been created by the Board of Trustees to ensure that services can be maintained for the foreseeable future, details of which are shown in the notes to the Accounts under Accounting Policies and note 14(b), and a General Fund, which remains at nil each year following a transfer from the Development Fund to cover annual losses – 2020 £288,633 (2019 £315,772). The combined funds provide free reserves of at least 12 months unrestricted expenditure, providing sufficient funds to cover the welfare and service costs, and the cost of managing and promoting the Charity. Based on this the Charity is able to prepare its financial statements on a going concern basis.

REPORT OF THE BOARD OF TRUSTEES for the year ended 31 March 2020 (continued)

Risk management

The trustees consider that the major risk the Charity faces is financial, which is managed by the Board of Trustees reviewing the financial statements on a two-monthly basis, complemented by twice yearly reviews with our external investment manager. As part of its longer term strategic planning, including the current impact and the ultimate long-term impact of Covid-19, the Board of Trustees continues to work towards a sustainable financial basis for the Charity while trying to maintain service levels.

Investment policy

The Board of Trustees is responsible for the investment of funds in excess of current requirements which are held in investments authorised by law as investments for trust funds. As permitted by the Charity's Memorandum and Articles of Association, the Board of Trustees has given the Investment Managers, Investec Wealth & Investment Limited discretion to manage the portfolio on a medium risk balanced between income and capital growth and a target return of £85,000 p.a. During the current year Investec Wealth & Investment Limited achieved a return of £73,132.

Plans for future periods

The Charity will continue to pursue its core objective of supporting blind and partially sighted people in the Hull and East Riding area. We will seek to consistently improve and innovate the services we provide to meet the changing needs of our members to the extent that our financial resources permit. Covid-19 will limit services currently being provided and may do so for the foreseeable future.

Structure, governance and management

Governing document

The Charity is a company limited by guarantee governed by its Memorandum and Articles of Association. It is a registered charity with the Charity Commission. The liability of the members in the event of the Charity being wound up is limited to a sum not exceeding £10.

Appointment of trustees and Presidency roles

Potential new trustees complete a detailed application form and interview process designed to identify the key skills and experiences they are able to bring to the Charity. The appointment of a new trustee is made by majority vote at a quorate meeting of the Board of Trustees. Once appointed, trustees are put forward to be elected by members at the subsequent Annual General Meeting and submitted for re-election every three years thereafter.

During this period our long serving and valued President, The Hon. Dame Susan Cunliffe-Lister, DCVO resigned from her role as President of the Charity when her term as HM Lord-Lieutenant of the East Riding of Yorkshire finished. Sincere thanks for her contribution to the Charity were expressed to HM Lord-Lieutenant at the AGM in September 2019. The newly appointed HM Lord-Lieutenant of the East Riding of Yorkshire Mr James Dick OBE kindly agreed to become the President of Sight Support Hull and East Yorkshire from September 2019.

The Chair of the Board of Trustees Ms Hollie Haeney also stepped down at the AGM in September 2019 and again thanks were expressed for her dedicated service. Hollie Haeney will continue as a Trustee of the Charity. Mrs Deborah Rosenberg was appointed as Chairman of the Board of Trustees at the AGM.

REPORT OF THE BOARD OF TRUSTEES for the year ended 31 March 2020 (continued)

Trustees' induction and training

After appointment, new trustees are provided with a range of information to support them in their role as a trustee. Additional training on the statutory responsibilities of trustees is also provided together with specific induction on the activities of the Charity.

Organisation

The composition of the Board of Trustees is regularly reviewed to ensure an appropriate level of skills and expertise is available to the Charity. The Board normally meets six times per year. A Chief Executive is appointed by the trustees to manage the day to day operations of the Charity. To facilitate effective operations, the Chief Executive, together with other members of the Senior Management Team, have delegated authority for operational matters including finance and employment.

Pay policy for senior staff

The directors consider the Board of Trustees, who are the Charity's directors, and the Senior Management Team as the key management personnel of the Charity in charge of directing and controlling, running and operating the Charity on a day to day basis. All directors give their time freely and no director received remuneration for their services to the Charity in the year. Details of directors expenses and related party transactions are disclosed in note 9 to the accounts. The pay of the senior staff is reviewed annually, as for all paid employees of the Charity. Salary increases in excess of any general cost of living award are only made where an individual's responsibilities have changed significantly.

Trustees' responsibilities in relation to the accounts

The trustees (who are directors of the company for the purposes of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

The law applicable to charities in England and Wales requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of its incoming resources and application of resources for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and apply them consistently;
- observe the methods and principles of the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

REPORT OF THE BOARD OF TRUSTEES for the year ended 31 March 2020 (continued)

Reference and administrative details

Charity Number:

223668

Company Number:

299291

Principal and registered office:

466 Beverley Road, Hull, HU5 1NF.

Presidents:

The Hon. Dame Susan Cunliffe-Lister DCVO

HM Lord-Lieutenant of the East Riding of Yorkshire (resigned September 2019)

Mr James Dick OBE

HM Lord-Lieutenant of the East Riding of Yorkshire (appointed September2019)

Vice President:

Valerie Wood

Trustees

The directors of the charitable company ("the Charity") are its trustees for the purpose of charity law. As set out in the Articles of Association, the directors shall be appointed by the Board of Trustees.

Board of Trustees:

Deborah Rosenberg (Chairperson from September 2019)

Hollie Haeney (Chairperson up to September 2019)

Robin Russell Eric Harrod Carol Winter Enid Adams Michael O'Grady

Stephen Alltoft (resigned 26 November 2019)

David Longman James Houston Ann Massam

Malcolm Revell (appointed 25 November 2019)

Key management personnel

Chief Executive Officer

Sandra Ackroyd Alison Stannard

Services Manager

Income Generation and Marketing Manager

Angela Gregory

Advisors

Bankers:

HSBC Bank plc, 3-4 Jameson Street, Hull, HU1 3JX.

Auditors:

Garton Graham & Co, 56 Grammar School Yard, Hull, HU1 2NB.

Solicitor:

Gosschalks, Queens Gardens, Hull, HU1 3DZ.

Investment Advisors:

Investec Wealth & Investment Limited 2 Gresham Street, London, EC2V 7QN

REPORT OF THE BOARD OF TRUSTEES for the year ended 31 March 2020 (continued)

Statement as to disclosure to our auditors

As far as the trustees are aware, there is no relevant audit information of which the company's auditors are unaware. Each of the trustees has taken all steps that he ought to have taken as a trustee in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Approved and authorised for issue by the Directors and Trustees on 28 July 2020 taking advantage of the exemptions available in the small companies regime and signed on their behalf by:

- Director/Trustee (D. Rosenberg)

Garton Graham & Co.

Chartered Accountants

56 Grammar School Yard Hull HU1 2NB

Telephone: 01482 213555

Email: info@gartongraham.co.uk

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SIGHT SUPPORT HULL AND EAST YORKSHIRE

Opinion

We have audited the financial statements of Sight Support Hull and East Yorkshire for the year ended 31 March 2020 on pages 10 to 22. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) including Financial Reporting Standard 102 The Financial Report Standard applicable in the UK and Republic of Ireland.

In our opinion, the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2020 and of its incoming resources and application of resources for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and the provisions available for small entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charity's ability to continue to adopt the going concern basis of accounting for a period of at least 12 months from the date when the financial statements are authorised for issue.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistences or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SIGHT SUPPORT HULL AND EAST YORKSHIRE

Opinions on other matters provided by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the trustees' report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the trustees' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate and proper accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the trustees responsibilities statement set out on page 5, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of the audit report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

David Graham (Senior Statutory Auditor)

for and on behalf of

Garton Graham & Co, Statutory Auditor

56 Grammar School Yard

HULL, HU1 2NB

STATEMENT OF FINANCIAL ACTIVITIES (INCLUDING INCOME AND EXPENDITURE ACCOUNT) for the year ended 31 March 2020

	Notes	Unrestricted Funds £	Designated Funds £	Restricted Funds £	Total Funds £	2019 £
Income from:	2	50,333	143,383	81,944	275,660	181,060
Donations, grants and legacies Charitable activities:	3	50,555	145,565	01,544	273,000	181,000
Catering income		17,034	-	-	17,034	17,163
Attendance charge		23,283	_	-	23,283	25,839
Beech Holme Court		,				
Income	4	165,993	-	-	165,993	150,556
Other trading activities:						
Fundraising events		30,316	-	-	30,316	26,933
Resource Centre income		8,616	-	-	8,616	10,278
Room hire		3,670	-	-	3,670	11,660
Transcription services	_	2,265	-	-	2,265	1,718
Investments	5	73,132	-	-	73,132	88,620
Other		8,704 ————		-	8,704	7,532
Total income		383,346	143,383	81,944	608,673	521,359
						<u> </u>
Expenditure on:						
Income generation costs	6	104,808	-	-	104,808	105,410
Charitable activities	7	567,171	14,088	71,335	652,594	635,380
Total expenditure		671,979	14,088	71,335	757,402	740,790
Net (losses)/gains on investments	11	<u>-</u>	(88,669)		(88,669) ————	160,599
Net (expenditure)/income		(288,633)	40,626	10,609	(237,398)	(58,832)
Transfers between funds		288,633	(288,633)	-	-	-
Net movement in funds		-	(248,007)	10,609	(237,398)	(58,832)
Reconciliation of funds Total funds brought forward		-	2,692,364	7,062	2,699,426	2,758,258
Total funds carried forward			2,444,357	17,671	2,462,028	2,699,426

The statement of financial activities includes all gains and losses recognised in the year. All income and expenditure derives from continuing activities.

SIGHT SUPPORT HULL AND EAST YORKSHIRE (A company limited by guarantee) (Company number 299291)

BALANCE SHEET as at 31 March 2020

		2020	2019
	Notes	£	£
Fixed assets:			
Tangible assets	10	330,787	348,092
Investments	11	2,074,501	2,347,259
	Total fixed assets	2,405,288	2,695,351
Current assets:			
Stocks		11,918	12,473
Debtors	12	17,888	34,443
Cash at bank and in hand		68,925	22,410
Liabilities:	Total current assets	98,731	69,326
Creditors: amounts falling due within one year	13	(41,991)	(65,251)
,		<u> </u>	
Net current assets:		56,740	4,075
	Net assets	2,462,028	2,699,426
The funds of the charity:	14(a)		
Restricted income funds Unrestricted income funds:		17,671	7,062
Designated		2,444,357	2,692,364
General		·	
	Total charity funds	2,462,028	2,699,426
	rotal clianty lunus	<u> </u>	2,033,420

These financial statements have been prepared in accordance with special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Approved by the directors and trustees on 28 July 2020 and signed on their behalf by:

- Director/Trustee (D. Rosenberg)

- Director/Trustge (M.O'/

The notes on pages 13 to 22 form an integral part of these accounts

CASH FLOW STATEMENT for the year ended 31 March 2020

	Notes	2020 £	2019 £
Cash flows from operating activities:			
Net cash (used in)			
operating activities	17	(185,275)	(242,662)
			
Cash flows from investing activities:			
Dividends and interest from investments	5	73,132	88,620
Proceeds from sale of investments	11	460,732	529,052
Purchase of investments	11	(196,678)	(369,413)
Purchases of property, fixtures, fittings and equipment Proceeds of sale of fixed asset	10	(26,531) 1,100	(81,353) 1,400
Proceeds of Sale of fixed asset			
Net cash provided by investing activities		311,755	168,306
Change in cash and cash equivalent	•		
in the reporting period		126,480	(74,356)
Cash and cash equivalents at the			
beginning of the reporting period		93,084	167,440
Code Code and London Address			
Cash and cash equivalents at the end of the period		219,564	93,084
Cach and each aquivalents comprise			
Cash and cash equivalents comprise Cash at bank and in hand		68,925	22,410
Cash deposit held as part of the investment portfolio	11	150,639	70,674
and the second as part of the investment portions	, 		
Total cash and cash equivalents		219,564	93,084
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NOTES TO THE ACCOUNTS for the year ended 31 March 2020

1. ACCOUNTING POLICIES

Basis of preparation

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared under the historical cost convention, with the exception of investments which are included at market value. The financial statements have been prepared in accordance with the Statement of Recommended Practice: Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective January 2019) – Charities SORP (FRS 102), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006. Where necessary the headings laid down in the Companies Act have been adapted to meet the special activities of the Charity.

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

Preparation of the accounts on a going concern basis

The trustees consider that there are no material uncertainties about the Charity's ability to continue as a going concern.

Currency

The Charity's functional currency and presentation currency is pounds sterling (GBP).

Income recognition

Items of income are recognised and included in the accounts once the Charity has entitlement to the income, it is probable that the income will be received and the amounts of income receivable can be measured reliably.

Donations and legacies are accounted for on a receivable basis when conditions for their receipt have been met. Other income is accounted for on an accruals basis as far as it is reasonably certain to do so. Income includes income tax recoverable.

Grants receivable

Revenue grants are credited to the income and expenditure account as received, unless related to a specific period, when they are placed in the restricted fund until used.

Donated services

The Charity receives the benefit of work carried out by volunteers on which no monetary value is placed.

Expenditure recognition

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably.

All expenditure is accounted for on an accruals basis. All expenses including support costs and governance costs have been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of the resources.

Irrecoverable VAT is included in the cost of those items to which it relates.

Fixed Asset Investments

Investments are initially recognised at their transaction value and subsequently measured at their fair value as at the balance sheet date using the closing quoted market price. Realised and unrealised gains and losses are combined in the Statement of Financial Activities

Realised gains and losses on investments are calculated as the difference between sales proceeds and their opening carrying values or their purchase value. Unrealised gains and losses are calculated as the difference between the fair value at the year end and their carrying value.

NOTES TO THE ACCOUNTS for the year ended 31 March 2020 (continued)

1. ACCOUNTING POLICIES (CONTINUED)

Tangible fixed assets

Depreciation of tangible fixed assets is then provided at the following annual rates in order to write off each asset over its estimated useful life:

Freehold buildings 2% on cost
Fixtures, fittings and equipment 10% to 20% on cost
Motor vehicles 25% on cost
Computer equipment 33.33% on cost

No depreciation is provided on freehold land

Profit on sale of tangible assets

Where the cost or part thereof of any asset sold was met from a gift received specifically for that purpose, then any profit will be credited to the Restricted Fund up to the value of the original gift and only any remaining excess will be credited to the General Fund.

Stocks

Stocks consist of goods held for resale and are shown at the lower of cost and net realisable value after making due allowance for obsolete and slow moving items.

Taxation

The charity is exempt from corporation tax on its charitable activities.

Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the Board of Management in furtherance of the general objectives of the Charity and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the Board of Management for particular purposes as follows:

The Development Fund has been designated by the Board of Management to ensure that the Charity can maintain planned development of its services for the foreseeable future from investment income supplemented, if necessary, by the sale of investments. The fund is increased by the value of legacies received and accommodates changes in the value of all investments and is reduced annually by a transfer, if required, to the General Fund to cover any deficit for the year.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the Charity for particular purposes. The aim and use of each restricted fund is set out in the notes to the financial statements.

Pensions

The Charity has a defined contribution Group Personal Pension Plan. The cost of the contributions made by the charity to the Scheme are charged to the Statement of Financial Activities as incurred.

Debtors

Trade and other debtors are recognised at the settlement amount due. Prepayments are valued at the amount prepaid.

Creditors and provisions

Creditors and provisions are recognised when the Charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

NOTES TO THE ACCOUNTS for the year ended 31 March 2020 (continued)

2.	Net income/(expenditure) for the year	2020 £	2019 £
	This is stated after charging:	-	-
	Depreciation	43,836	41,050
	Auditors' remuneration (including VAT)	6,480	5,400
	Audit fee Indemnity insurance	339	3,400
	' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '		002
3.	Income from donations, grants and legacies	2020	2019
		£	£
	Donations	35,227	35,554
	Legacies	143,383	100,434
	Grants	97,050	45,072 ———
		275,660	181,060
	Grants received included in the above Restricted:	- 11	
	NHS Clinical Commissioning Group Hull –		
	Social Prescribing Grant	18,415	18,416
	Anna Marie Charitable Trust	10,000	10,000
	Inman Charity	-	2,500
	Hornsea Lions Revilding Connections Lettery Funding	- 44,676	150
	Building Connections Lottery Funding The Rank Foundation	500	-
	Joseph Rank Benevolent Fund	600	- -
	Job retention scheme	1,737	-
	Job Centre – Access to work scheme	6,016	-
	Unrestricted:	81,944	31,066
	Sir James Reckitt Charity	8,000	8,000
	The Hull Aid in Sickness Trust	1,500	209
	The Joseph & Annie Cattle Trust	3,000	3,000
	Smile Foundation	1,000	<u>-</u>
	The Millie Croysdale Charitable Trust	1 600	1,000
	Bus Services Operators Grant	1,606	1,797
		97,050	45,072

Legacies

Legacy income includes a debtor for legacies of £Nil (2019 £Nil) notified to the Charity before the year end but not received until after the year end.

NOTES TO THE ACCOUNTS for the year ended 31 March 2020 (continued)

4.	Beech Holme Court	2020 £	2019 £
	Rent due from tenants	89,185	90,018
	Void costs	(2,317)	(16,341)
		86,868	73,677
	Housing benefit service charge	55,205	49,258
	Housing Related Support		8,734
		142,073	131,669
	Management charge	23,920	18,887
		165,993	150,556
	·		
	Expenditure Wages, salaries and pension	15,659	14,542
		·	
	Payments to Places for People Ltd - Rent - Service charge	89,185 13,524	90,018 13,452
	- Service Charge	13,324	13,432
	Repairs and maintenance - Day to Day (including support costs)	8,755	17,400
	Overhead costs (including support costs)	33,708	39,993
		160,831	175,405
	Net surplus/(deficit) for the year	5,162	(24,849)

The Institute is the Managing Agent for the Places for People Individual Support Limited Housing Association and is responsible for managing the tenancies of the 23 flats (2019 – 23), maintaining records and collecting rents. It is also responsible for ensuring certain maintenance, repairs and gardening are carried out and services are provided to ensure the welfare of the tenants is protected.

5.	Investment income	2020 £	2019 £
	Dividends and interest receivable	73,132	88,620

NOTES TO THE ACCOUNTS for the year ended 31 March 2020 (continued)

	for the	year ended 31	March 2020 (co	ontinued)		
6.	Income generation costs				2020	2019
	-				£	£
	December control				8,394	10,375
	Resource centre costs				53,294	51,463
	Staff salaries, wages and NIC				•	5,610
	Fundraising costs				6,637	
	Investment management fees				14,088	14,773
	Support costs (see note 8)				22,383	22,608
	Sundry			•	12	581 ———
					104,808	105,410
7.	Expenditure on charitable activiti	es	Welfare	Beech		
			ervices	Holme	Total	Total
		Unrestricted	Restricted	Court	2020	2019
		£	£	£	£	£
	Staff salaries, wages and NIC,	_	_			
	including pension	165,964	52,976	-	218,940	208,204
	Transport costs, including mileage		·			
	and depreciation Social centre costs, including	44,646	2,355	-	47,001	40,441
	catering and depreciation	16,395	600	_	16,995	16,098
	Other overhead costs	7,540	15,404	-	22,944	8,570
	Beech Holme Court	7,5 10	23,40 +		,	0,0.0
	- direct costs	_	_	138,448	138,448	152,797
	- support costs (see note 8)	_	_	22,383	22,383	22,608
	Governance costs (see note 8)	6,819	_	22,303	6,819	5,791
	Support costs (see note 8)	179,064		_	179,064	180,871
	Support costs (see note of					
		420,428	71,335	160,831	652,594	635,380
	2019	425,473	34,502	175,405	635,380	
_			=			
8.	Governance and support costs	144 16			- - 4 1	T-4-1
	Income	Welfare	Beech	_	Total	Total
	Generating	and Services	Holme Court	Governance	2020	2019
	£	£	£	. £	£	£
	Staff salaries, wages and					
	NIC, including pension 11,242	89,942	11,242	-	112,426	103,631
	Repairs and maintenance 2,995	23,963	2,995	-	29,953	19,054
	General overhead costs 8,146	65,159	8,146	-	81,451	103,402
	Statutory audit fee -	-	-	6,480	6,480	5,400
	Indemnity insurance -	-		339	339	391
	22,383	179,064	22,383	6,819	230,649	231,878
	2010	100.074	22.505	F 704	224 070	
	2019 22,608	180,871	22,608	5,791 ———	231,878	

The above costs have been allocated to activities on a basis consistent with the use of the resources (see notes 6 and 7).

NOTES TO THE ACCOUNTS for the year ended 31 March 2020 (continued)

9. Staff costs, trustees' remuneration and the cost 2020 2019 of key management personnel £ £ 342,656 Wages and salaries 361,597 **Social Security costs** 17,240 17,015 10,240 7,806 **Pensions** 389,077 367,477

Average number of employees were as follows: Welfare and services Management and administration (including fundraising)	Number 20 9	Number 19 8
	<u> </u>	

29

27

No employee earned more than £60,000 p.a.

'The total employee benefits of the key management personnel of the Charity were £101,334 (2019 - £98,212).

No trustees received remuneration for services to the Charity in the current or previous year.

Related party transactions with trustees and other connected persons

During the year businesses with which trustees M. O'Grady and J. Houston are connected provided support services to the Charity totalling £6,793 (2019 £21,350). At the year end there was a balance owing to these businesses totalling £527 (2019 £4,271).

Trustees expenses paid during the year were £Nil (2019 £Nil).

10.	Tangible fixed assets	Freehold Land and buildings	Fixtures and equipment	Computer equipment	Motor vehicles	Total
		£	£	£	£	£
	Cost					
	At 1 April 2019	557,270	208,597	13,205	157,488	936,560
	Additions	-	12,195	1,336	13,000	26,531
	Disposals	-	-	-	(33,136)	(33,136)
	31 March 2020	557,270	220,792	14,541	137,352	929,955
	Depreciation					
	At 1 April 2019	315,993	166,245	8,115	98,115	588,468
	Charge for year	8,388	9,691	2,157	23,600	43,836
	Disposals	-	-	· •	(33,136)	(33,136)
	31 March 2020	324,381	175,936	10,272	88,579	599,168
				 .		

NOTES TO THE ACCOUNTS for the year ended 31 March 2020 (continued)

10.	Tangible fixed assets - continued		•			
	_	Freehold				
		Land	Fixtures and	Computer	Motor	
		and buildings	equipment	equipment	vehicles	Total
•		£	£	£	£	£
	Net book amount					
	At 31 March 2020	232,889	44,856	4,269	48,773	330,787
	Net book amount					
	At 31 March 2019	241,277	42,352	5,090	59,373	348,092
						
	At 31 March 2020 commitments	or capital			2020	2019
	expenditure were as follows:				2020 £	2015 £
	Authorised by the Board of Mana	gement hut not	contracted for		_	-
	Authorised by the board of Maria	gement but not	contracted for			
11.	Fixed asset investments				2020	2019
					£	£
	Market value at 1 April 2019				2,276,585	2,275,625
	Additions at cost				196,678	. 369,413
	Disposal proceeds				(460,732)	(529,052)
	Net (loss)/gain on revaluation				(88,669)	160,599
	Market value at 31 March 2020				1,923,862	2,276,585
•	Historical cost at 31 March 2020				1,808,031	1,966,346
	UK listed investments are repres	ented by:				
	Government stock	-			203,089	254,068
	Fixed interest stock				146,308	243,427
	Equity shares				1,574,465	1,779,090
	·				1,923,862	2,276,585
	Cash deposit held as part of the i	nvestment port	folio		150,639	70,674
	Total				2,074,501	2,347,259

The investment certificates are held by Investec Wealth & Investment Limited , as Nominee, on behalf of the Board of Management.

NOTES TO THE ACCOUNTS for the year ended 31 March 2020 (continued)

2019	2020				DEBTORS	12.
£	£					
17,666	6,105				Trade debtors	
5,353	3,552				Prepayments	•
11,424	6,494				Investment income	
, -	1,737				Other debtors	
34,443	17,888					
2019	2020			in one vear	CREDITORS: amounts falling due with	13.
£	£			in one year	CREDITORS. amounts faming due with	13.
42,711	19,193				Trade creditors	
20,740	20,022				Other creditors	
1,800	2,776				Deferred income	
65,251	41,991					
At 31 March 2020	, Transfer	Resources expended	Incoming resources	At 1 April 2019	Analysis of charitable funds	14(a).
£	£	£	£	£	•	
				nds	Analysis of movement in restricted fur	
11,650	-	(33,026)	44,676		Building Connections Lottery Funding (NHS Clinical Commissioning Group Hull	
-	-	(18,415)	18,415	-	Social Prescribing Grant Anna Maria Charitable Trust SocialEyes	
-	-	(10,000)	10,000	-	Coordinator	
446	-	(54)	500	-	The Rank Foundation (b)	
-	-	(600)	600	-	Joseph Rank Benevolent Fund	
-	-	(1,737)	1,737	-	Job Retention Scheme	
5,575	-	(1,487)	-	7,062	Liz and Terry Bramall Foundation (a)	
-	-	(6,016)	6,016	-	Job Centre – Access to work scheme	

- (a) Grant to cover the cost of CCTV which will be expended over a number of years as the capital cost is depreciated.
- (b) Grant to cover the cost of Bariatric chair which will be expended over a number of years as the capital cost is depreciated.
- (c) Lottery funding to cover various Social-Eyes costs, together with cost of minibus which is being depreciated over its estimated useful life.

NOTES TO THE ACCOUNTS for the year ended 31 March 2020 (continued)

14(a). Analysis of charitable funds (continued)

	At 1 April 2019 £	Incoming resources £	Resources expended £	Transfer £	At 31 March 2020 £
Analysis of movements in unrestri	cted funds				
General Fund Designated development fund -	-	383,346	(671,979)	288,633	-
(see 14(b) below)	2,692,364	143,383	(102,757)	(288,633)	2,444,357
					
Total Funds	2,692,364	526,729	(774,736)	-	2,444,357
2019	2,747,969	650,683	(706,288)	-	2,692,364
					

The general fund represents the free funds of the charity which are not designated for particular purposes.

The designated fund has been designated by the Board of Trustees as a Development Fund to ensure that the charity can maintain planned development of its services for the foreseeable future.

14(b).	Analysis of development fund	2020 £	2019 £
	Balance at 1 April 2019	2,692,364	2.747,969
	Legacies receivable	143,383	100,434
	Net (loss)/gain on revaluation of investment assets	(88,669)	160,599
	Investment management fees	(14,088)	(14,773)
		2,732,990	2,994,229
	Transfer to General Fund	(288,633)	(301,865)
	Balance at 31 March 2020	2,444,357	2,692,364

NOTES TO THE ACCOUNTS for the year ended 31 March 2020 (continued)

15.	Analysis of net assets between funds	General Fund	Designated Funds	Restricted Funds	Total
		£	£	£	£
	Tangible fixed assets	330,787	-	-	330,787
	Investments	· -	2,074,501	-	2,074,501
	Cash at bank and in hand	-	51,254	17,671	68,925
	Other net current assets	29,806	-	-	29,806
	Creditors falling due within one year	(71,960)	29,969	_	(41,991)
	Amount due to designated fund	(288,633)	288,633	-	-
					
		-	2,444,357	17,671	2,462,028

16. Commitments and contingent liabilities

Pension Scheme

The Charity has established an auto-enrolment pension scheme for all employees with effect from 1 August 2016.

The Charity has also made arrangements for senior executives to contribute to a group personal pension scheme. The sole responsibility of the Charity is to make agreed supplementary monthly payments to the administrators of the scheme who have overall responsibility to the members for the scheme assets and administration. The pension cost represents contributions payable by the Charity to the scheme and amounted to £10,240 (2019 - £7,806).

17.	Reconciliation of net (expenditure)/income to net cash flow from operating activities	2020 £	2019 £
	Net (expenditure)/income for the reporting period		
	(as per the statement of financial activities)	(237,398)	(58,832)
	Adjustments for:		
	Loss/(gain) on revaluation of investments	88,669	(160,599)
	Profit on disposal of fixed asset	(1,100)	(1,400)
	Investment income	(73,132)	(88,620)
	Depreciation	43,836	41,050
	Stock decrease/(increase)	555	371
	Debtors decrease/(increase)	16,555	(5,008)
	Creditors (decrease)/increase	(23,260)	30,376
	Net cash (used in) operating activities	(185,275)	(242,662)
			