# REGISTERED COMPANY NUMBER: 06402405 (England and Wales) REGISTERED CHARITY NUMBER: 1127714

Report of the Trustees and

**Unaudited Financial Statements** 

for the Year Ended 31st March 2020

<u>for</u>

**Achieve Potentials Limited** 

cbaSadofskys
Chartered Accountants
Princes House
Wright Street
Hull
East Yorkshire
HU2 8HX

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## Report of the Trustees for the year ended 31st March 2020

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31st March 2020. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

#### **OBJECTIVES AND ACTIVITIES**

Objectives, activities and public benefit

The company's objects are:

To develop the capacity and skills of members of the socially and economically disadvantaged communities of Yorkshire, the surrounding areas and the United Kingdom in such a way that they are better able to identify, and help meet, their needs and to participate more fully in society.

To act as a resource for children by providing advice and assistance and organising programmes of physical, educational and other activities as a means of: a) advancing in life and helping young people by developing their skills, capacities and capabilities to enable them to participate in society as independent, mature and responsible individuals; b) advancing education; c) relieving unemployment; d) providing recreational and leisure time activity in the interests of social welfare for people living in the area of benefit who have need by reason of their youth, age, infirmity or disability, poverty or social and economic circumstances with a view to improving the conditions of life of such persons.

The main activities for the period were:

- a) inclusion and development programmes for 5 to 24 year olds (25 years with SEN) using sport as a tool of engagement;
- b) volunteer development and training, with a particular focus on Level 1 and 2 Developing Community Activities for Youths at Risk, Understanding Wheelchair Sport, Visual Awareness and Sport, Employability;
- c) workforce development First Aid at Work, Manual Handling, Health and Safety, Emergency First Aid, Sports Leaders and Disability Awareness courses.
- d) Delivery of a Fit and Fed, tackling Holiday Hunger Programme
- d) Football session delivery in partnership with Tigers Trust and the County FA.
- e) Inclusive Sports sessions delivered in partnership with Tigers Trust.
- f) Visual Awareness and Sport and Understanding Wheelchair Sport courses written and delivered across the region.
- g) Supporting the delivery of the National Citizenship Scheme with Tigers Trust and Hymers.
- h) Delivery of Inclusive Sports as part of the legacy of StreetGames Doorstep Sports Club initiative.
- i) Greater young people involvement in and leadership of holiday social action programmes.

The company's objects are:

## Report of the Trustees for the year ended 31st March 2020

#### ACHIEVEMENT AND PERFORMANCE

#### Charitable activities

Year 2 of the Lucozade Ribena Suntory B-Active project has been successfully delivered in this period. This is a 3 year investment until 28th February 2021. Achieve Potentials are successfully delivering the programme locally as part of a national programme managed by Active Communities Network.

Achieve Potentials has further developed paid working relations with the Tigers Trust through supporting them to deliver their Kicks programme, Able and Active (disability and inclusive sports) and the NCS summer and October programmes. We hope to continue to develop this working relationship. 2019 has seen Achieve Potentials deliver 8 weeks of NCS summer programmes for the Tigers Trust in addition to weekly activity sessions in football and inclusive sports, including visual impairment. This service provision provides Achieve Potentials with additional unrestricted income.

Achieve Potentials continued to work with Hymers College throughout this financial period, delivering training, activities and supporting their NCS programme.

We continue to deliver our Inclusive Sports Doorstep Sports Club for disabled and non-disabled children and young people, through funding generated from our service provision, originally developed from StreetGames investment.

Awards for All invested in our 'No Grumbles' project, tackling holiday hunger from March 2020 onwards. Unfortunately, Covid-19 has caused this project delivery to be delayed.

Children In Need Small Grant funding was secured for 3 years in 2017; project delivery has been hugely successful in year 2 for children and young people with disabilities aged 5 to 18 years. Due to the Coronavirus the delivery of this project has had to be postponed since March 2020.

The Deflog VQ Stronger Futures Fund project commenced in April 2019 and ran successfully for the full year until March 31st 2020.

Investment from The Baily Thomas Fund in 2019 (funds landed in January 2020) provided us with the opportunity to deliver an inclusive sports programme for children and young people with intellectual disabilities for a year.

The Crime Reduction Fund, distributed by the Police Crime Commissioners Office, invested in a year-long Lower Holderness Road Area Detached Youth Engagement project to commence in March 2020. The application was supported by the Drypool Ward Area Community Team, who funded 10 weeks of youth engagement at Abbey Street Park after Christmas 2019. Unfortunately, due to the Coronavirus, we have only been able to deliver a few weeks of this programme prior to the lockdown.

We will honour the investments from funders and will continue with the delivery of projects as soon as possible, when it is deemed safe to do so, within Government Coronavirus guidelines. We have maintained contact with participants via social media channels and telephone conversations.

All funders remain committed to their investment and are supportive of the changed/flexible project delivery due to the unforeseen circumstances of Coronavirus.

#### FINANCIAL REVIEW

#### Reserves policy

All reserves will be used to further the charitable objects set out in the company's Memorandum of Association.

#### **FUTURE PLANS**

It is anticipated that the funds generated through the provision of services, many from working in partnership with ACN, will allow us to secure additional funding for the forthcoming period by using this income as match funding. Plans to apply for and secure additional funding in the next financial period should further strengthen Achieve Potentials' financial postilion and be of benefit to our target groups.

Further investment in staff training and development will hopefully present further opportunities in niche markets to generate income and benefit our target groups in the next year.

## Report of the Trustees for the year ended 31st March 2020

#### STRUCTURE, GOVERNANCE AND MANAGEMENT

#### Governing document

The charity is controlled by its governing document, a deed of trust, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006.

The organisation is a charitable company limited by guarantee, incorporated on 18th October 2007 and registered as a charity on 26th January 2009. The company was established under a Memorandum of Association which set out the objects and powers of the charitable company and is governed by its Articles of Association. The Memorandum and Articles of Association were amended by Special Resolution on 30th December 2008. In the event of the company being wound up its members are required to contribute an amount not exceeding £10.

#### Recruitment and appointment of new trustees

Detailed instruction on the recruitment, appointment and election of trustees is included in the Articles of Association

#### **Trustees & Directors**

Mrs K Hepple Mrs T F Robinson Mr M Baker Miss S Rothwell

#### Induction and training of new trustees

The training and induction of new trustees will depend upon existing experience. Where necessary induction will provide training on charity, legal and financial matters

#### REFERENCE AND ADMINISTRATIVE DETAILS

#### Registered Company number

06402405 (England and Wales)

## Registered Charity number

1127714

## Registered office

Princes House Wright Street Hull HU2 8HX

#### Trustees

As above

## **Company Secretary**

IS Reynolds

#### Independent Examiner

cbaSadofskys Chartered Accountants Princes House Wright Street Hull East Yorkshire HU2 8HX

Approved by order of the board of trustees on .2157. JANUAR 12021, and signed on its behalf by:

Mrs T F Robinson - Trustee

#### Independent Examiner's Report to the Trustees of Achieve Potentials Limited

## Independent examiner's report to the trustees of Achieve Potentials Limited ('the Company')

I report to the charity trustees on my examination of the accounts of the Company for the year ended 31st March 2020.

## Responsibilities and basis of report

As the charity's trustees of the Company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006. Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination 1 have followed: the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

#### Independent examiner's statement

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

- 1. accounting records were not kept in respect of the Company as required by section 386 of the 2006 Act; or
- 2. the accounts do not accord with those records; or
- 3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination; or
- 4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities (applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Paul Drant cbaSadofskys Chartered Accountants Princes House

Wright Street Hull

East Yorkshire

HU2 8HX 21/1/21

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#### Balance Sheet 31st March 2020

|  |       | 2020<br>Unrestricted | 2019<br>Total                           |
|--|-------|----------------------|---|
|  |       | fund                 | funds                                   |
|  | Notes | £                    | £                                       |
| FIXED ASSETS   |       |                      |   |
| Tangible assets  | 6     | 2,610                | 3,171                                   |
| CURRENT ASSETS   |       |                      |   |
| Debtors  | 7     | 1,810                | 6,875                                   |
| Cash at bank and in hand   |       | 11,336               | 30                                      |
|  |       | 13,146               | 6,905                                   |
| CREDITORS  |       |                      |   |
| Amounts falling due within one year  | 8     | (610)                | (11,964)                                |
| NET CURRENT ASSETS/(LIABILITIES)   |       | 12,536               | (5,059)                                 |
| TOTAL ASSETS LESS CURRENT  |       |                      |   |
| LIABILITIES  |       | 15,146               | (1,888)                                 |
| NET ASSETS/(LIABILITIES)   |       | 15,146               | (1,888)                                 |
| The residual of the capture of the c |       | 20,270               | (1,000)                                 |
| FUNDS  | 10    |                      |   |
| Unrestricted funds   |       | 15,146               | (1,888)                                 |
| TOTAL FUNDS  |       | 15,146               | (1,888)                                 |
|  |       |                      | *************************************** |

The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31st March 2020.

The members have not required the company to obtain an audit of its financial statements for the year ended 31st March 2020 in accordance with Section 476 of the Companies Act 2006.

The trustees acknowledge their responsibilities for

- (a) ensuring that the charitable company keeps accounting records that comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

These financial statements have been prepared in accordance with the provisions applicable to charitable companies subject to the small companies regime.

The financial statements were approved by the Board of Trustees and authorised for issue on DIST JANUARY. 2021. and were signed on its behalf by:

TF Robinson - Trustee

## Notes to the Financial Statements for the year ended 31st March 2020

#### 1. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

#### Income

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably.

#### Expenditure

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Fixtures and fittings

- 15% on reducing balance

Computer equipment

- 25% on reducing balance

#### Taxation

The charity is exempt from corporation tax on its charitable activities.

#### **Fund accounting**

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

## Pension costs and other post-retirement benefits

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

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# Notes to the Financial Statements - continued for the year ended 31st March 2020

| 2. IN | V | EST | CMENT | 'INCOME |
|-------|---|-----|-------|---------|
|-------|---|-----|-------|---------|

|                          | 2020                                   | 2019 |
|--------------------------|--|------|
|                          | <b>£</b> · ·                           | £    |
| Deposit account interest | 4                                      | 3    |
|                          | ************************************** |      |

## 3. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging/(crediting):

|                             | 2020 | 2019 |
|-----------------------------|------|------|
|                             | £    | £    |
| Depreciation - owned assets | 561  | 694  |
|                             |      |      |

## 4. TRUSTEES' REMUNERATION AND BENEFITS

|                           | 7070     | 2017                                    |
|---------------------------|----------|---|
|                           | <b>£</b> | £                                       |
| Trustees' salaries        | Æ        | 31,738                                  |
| Trustees' social security |          | 1,738                                   |
| Trustees' pensions paid   | -        | 479                                     |
|                           |          | *************************************** |
|                           | •        | 33,955                                  |
|                           |          |   |

2020

2010

## Trustees' expenses

There were no trustees' expenses paid for the year ended 31st March 2020 nor for the year ended 31st March 2019.

## 5. STAFF COSTS

The average monthly number of employees during the year was as follows:

| 20                                    | 120 | 2019 |
|---------------------------------------|-----|------|
| Directors                             | -   | ĺ    |
| Furtherance of Charity objectives     | 3   | 2    |
| · · · · · · · · · · · · · · · · · · · |     |      |
|                                       | 3   | 3    |
| <del></del>                           |     |      |

No employees received emoluments in excess of £60,000.

## Notes to the Financial Statements - continued for the year ended 31st March 2020

## 6. TANGIBLE FIXED ASSETS

| u, | TANGIDLE FIXED ASSETS                                   |          |   |  |
|----|---|----------|---|--|
|    |   | Fixtures |   |  |
|    |   | and      | Computer                                |  |
|    |   | fittings | equipment                               | Totals   |
|    |   | £        | £                                       | £  |
|    | COST  |          |   |  |
|    | At 1st April 2019 and 31st March 2020                   | 8,937    | 3,982                                   | 12,919   |
|    | DEPRECIATION  |          | ·-····                                  |  |
|    | At 1st April 2019                                       | 6,622    | 3,126                                   | 9,748  |
|    | Charge for year   | 347      | 214                                     | 561  |
|    |   |          |   |  |
|    | At 31st March 2020                                      | 6,969    | 3,340                                   | 10,309   |
|    | NET BOOK VALUE  |          |   |  |
|    | At 31st March 2020                                      | 1,968    | 642                                     | 2,610  |
|    | TAL D LOVE TANK AND | ====     |   | 2,010  |
|    | At 31st March 2019                                      | 2,315    | 856                                     | 3,171  |
|    |   |          |   |  |
| 7. | DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YE              | A D      |   |  |
| 1. | DEDICKS, AMOUNTS FALLING DUE WITHIN ONE TE              | AR.      | 2020                                    | 2019   |
|    |   |          | £                                       | £  |
|    | Trade debtors   |          | 1,454                                   | 6,652  |
|    | Prepayments   |          | 356                                     | 223  |
|    |   |          |   | Part de la constant d |
|    |   |          | 1,810                                   | 6,875  |
|    |   |          | *************************************** |  |
| 8. | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE               | VEXD     |   |  |
| 0. | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE               | IEAK     | 2020                                    | 2019   |
|    |   |          | £ £                                     | £  |
|    | Bank loans and overdrafts (see note 9)                  |          | a-                                      | 9,081  |
|    | Trade creditors   |          | 178                                     | 167  |
|    | Other creditors   |          | 32                                      | 2,211  |
|    | Accruals and deferred income                            |          | 400                                     | 505  |
|    |   |          |   |  |
|    |   |          | 610                                     | 11,964   |
|    |   |          |   |  |
| 9, | LOANS   |          |   |  |
|    | An analysis of the maturity of loans is given below:    |          |   |  |
|    |   |          | 2020                                    | 2019   |
|    |   |          | £                                       | £  |
|    | Amounts falling due within one year on demand:          |          | - <del>-</del>                          | ~  |
|    | Bank overdraft  |          | -                                       | 9,081  |
|    |   |          |   | ***************************************  |
|    |   |          |   |  |

## Notes to the Financial Statements - continued for the year ended 31st March 2020

## 10. MOVEMENT IN FUNDS

| MEO VERVERIVE RIVE CIVERS   |             | Net            |   |
|---|-------------|----------------|---|
|   |             | movement       | .At                                     |
|   | At 1/4/19   | in funds       | 31/3/20                                 |
|   | £           | £              | £                                       |
| Unrestricted funds  | ~           | ~              | £                                       |
| General fund  | (1,888)     | 17,034         | 15,146                                  |
| Contract tonic  | (1,000)     | 17,054         | 13,140                                  |
|   |             |                | *************************************** |
| TOTAL FUNDS   | (1,888)     | 17,034         | 15,146                                  |
|   | ====        |                |   |
|   |             |                |   |
| Net movement in funds, included in the above are as follows:        |             |                |   |
|   | Incoming    | Resources      | Movement                                |
|   | resources   | expended       | in funds                                |
|   | £           | £              | £                                       |
| Unrestricted funds  | ~           | ~              | ~                                       |
| General fund  | 87,955      | (70,921)       | 17,034                                  |
|   | 073200      | (/0,221)       | 17,054                                  |
|   |             |                | <del></del>                             |
| TOTAL FUNDS   | 87,955      | (70,921)       | 17,034                                  |
|   |             |                |   |
|   |             |                |   |
|   |             |                |   |
| Comparatives for movement in funds                                  |             |                |   |
|   |             | Net            |   |
|   |             | movement       | At                                      |
|   | At 1/4/18   | in funds       | 31/3/19                                 |
|   | £           | £              | £                                       |
| Unrestricted funds  | -14-44      | 7-             | ,2                                      |
| General fund  | 27,093      | (28,981)       | (1,888)                                 |
|   | ,           | (,,            | (2,000)                                 |
|   |             |                |   |
| TOTAL FUNDS   | 27,093      | (28,981)       | (1,888)                                 |
|   |             |                |   |
|   |             |                |   |
| Comparative net movement in funds, included in the above are as for | ollows:     |                |   |
|   | Incoming    | Resources      | Movement                                |
|   | resources   | expended       | in funds                                |
|   | £           | £              | £                                       |
| Unrestricted funds  | -           | - <del>-</del> | ~                                       |
| General fund  | 79,584      | (108,565)      | (28,981)                                |
|   |             | (,000)         | (20,701)                                |
|   | <del></del> |                | *************************************** |
| TOTAL FUNDS   | 79,584      | (108,565)      | (28,981)                                |
|   |             |                |   |

# Notes to the Financial Statements - continued for the year ended 31st March 2020

## 10. MOVEMENT IN FUNDS - continued

A current year 12 months and prior year 12 months combined position is as follows:

|                                    |                | Net                       |                    |
|------------------------------------|----------------|---------------------------|--------------------|
|                                    | At 1/4/18<br>£ | movement<br>in funds<br>£ | At<br>31/3/20<br>£ |
| Unrestricted funds<br>General fund | 27,093         | (11,947)                  | 15,146             |
| TOTAL FUNDS                        | 27,093         | (11,947)                  | 15,146             |

A current year 12 months and prior year 12 months combined net movement in funds, included in the above are as follows:

|                                 | Incoming resources | Resources<br>expended<br>£ | Movement in funds |
|---------------------------------|--------------------|----------------------------|-------------------|
| Unrestricted funds General fund | 167,539            | (179,486)                  | (11,947)          |
| TOTAL FUNDS                     | 167,539            | (179,486)                  | (11,947)          |

## 11. RELATED PARTY DISCLOSURES

There were no related party transactions for the year ended 31st March 2020.

## Detailed Statement of Financial Activities for the year ended 31st March 2020

| for the year ended 31st March 2020                               |              |            |
|--|--------------|------------|
|  | 2020         | 2019       |
|  | £            | £          |
| INCOME AND ENDOWMENTS  |              |            |
| Donations and legacies   |              |            |
| Donations  | 90           | 1,467      |
| Investment income  |              | ~          |
| Deposit account interest   | 4            | 3          |
| Charitable activities  |              |            |
| Grants   | 54,649       | 9,021      |
| Training and services  | 33,212       | 69,093     |
|  | 87,861       | 78,114     |
| Total incoming resources   | 87,955       | 79,584     |
| EXPENDITURE  |              |            |
| Charitable activities  |              |            |
| Directors salaries   |              | 31,738     |
| Directors social security  | _            | 1,738      |
| Directors pensions paid  |              | 479        |
| Wages  | 54,061       | 48,262     |
| Social security  | 1,498        | 2,815      |
| Pensions   | 1,164        | 758        |
| Insurance  | 1,965        | 1,943      |
| Telephone  | 436          | 689        |
| Postage and stationery   | 97           | 253        |
| Advertising and promotion  | 716          | 120        |
| Course and activity costs  | 4,677        | 6,649      |
| Motor and travelling   | 2,470        | 10,147     |
| Sundry expenses  | 253<br>414   | 166<br>430 |
| Bank charges Bank interest                                       | 897          | 430        |
| Bank interest  |              |            |
|  | 68,648       | 106,191    |
| Support costs  |              |            |
| Other 2  | 24           |            |
| Interest payable   | 32           |            |
| Governance costs   | 1 400        | 1,680      |
| Accountancy and legal fees Depreciation of tangible fixed assets | 1,680<br>561 | 694        |
|  | 2,241        | 2,374      |
| Total recovered averaged of                                      |              |            |
| Total resources expended   | 70,921       | 108,565    |
| Net income/(expenditure)   | 17,034       | (28,981)   |