

**POSITIVELY UK**

**ANNUAL REPORT AND FINANCIAL STATEMENTS**

**YEAR ENDED 31 MARCH 2020**

**Charity Registration Number 1007685**

**Registered Company Number 02424032**

**AZETS AUDIT SERVICES LIMITED**

**Greytown House  
221/227 High Street  
Orpington  
Kent BR6 0NZ**

**POSITIVELY UK**  
**(A company Limited by Guarantee)**

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## **CHAIR'S FOREWARD**

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This has been another year of transformation for Positively UK.

We have new leadership as Silvia Petretti was appointed as Positively UK's CEO at the beginning of 2019. Silvia has been involved in the organisation for over 20 years, and brings a wide breadth of knowledge, experience and passion in developing and implementing peer led services for people with HIV.

The new leadership has been reflected in new board members joining, including myself, invited to join as a co-opted member in July 2019, and elected as Chair in June 2020. We have a new treasurer Peter Oswaldt, LeaSuwanna Griffith who brings her experience of being first a service user and then a volunteer; Corinne Squire, Professor of Social Science, brings research and academic skills; Shema Tariq HIV Consultant and Researcher brings a clinical perspective, and Glyn Richard brings legal and strategic expertise.

This year has also seen the end of **Project100 (P100)**, which has been a centrepiece of our work to establish a national peer mentor network. The end of **P100** has had a significant impact on our finances, as it meant the loss of a third of our income. We were able to manage this challenge through a restructuring of our staff team and moving to more affordable premises. However, the legacy of **P100** has not been lost, and we have secured funding to continue delivering Train the Trainers modules, nationally. This will play a key role in the sustainability of our **P100** peer mentoring model, as local organisations will be able to train their own peer mentors.

It has also been a year of innovation and collaboration. **The Seeds Project**, in partnership with Calthorpe Centre, Food Chain, and YMCA, combined gardening, nutrition and exercise with a peer approach. The external qualitative evaluation demonstrated the project to be effective in improving the health and wellbeing of its participants. **The Seeds Project** was designed to include mostly people with HIV over 50 years old, and successfully engaged with individuals who were very isolated, and had not accessed any other form of support.

The **Catwalk4Power** project this year has also exceeded expectations: delivering 5 performances, instead of the 3 initially planned, and involving over 120 women with HIV in leadership roles. The project collaborated with many prestigious partners, including: Royal School of Speech and Drama, George House Trust in Manchester, Sussex Beacon in Brighton, British HIV Association, AIDS Impact Conference and Fast Track City Conference in London.

All our services have worked extremely hard this year having engaged with over 700 people one to one, plus providing group support for over 350 members. We now have clinical outreach in 15 clinics and have trained 74 new peer mentors. This year we also ran our first ever **Youth Residential** with 16 young people who were born with HIV.

Our future looks bright, as in January 2020 **Positively UK** were successful in securing three years funding for three new projects, as part of the Fast Track City Initiative. Firstly, **ChalWest Peer Support Programme**, will lead with a new model of peer support integration within clinical settings, in collaboration with Chelsea & Westminster NHS Trust, NAZ project and Plus Health. Secondly, we will have a new **Welfare & Benefits Project** which will be able to support over 300 people a year in London to access the benefits they are entitled to. Finally, the **GROWS Project** will collaborate with the Sophia Forum, developing new training modules and an advocacy strategy, to improve the quality of life of older women with HIV, and ensure clinical services meet their needs.

Finally, at the beginning of 2020 the COVID-19 pandemic hit the world. **Positively UK** responded promptly by stopping all face-to-face services at the beginning of March, ahead of the lockdown. Our team showed incredible flexibility and resilience in adapting to working from home and delivering peer support remotely, with minimum interruptions to the services. In the first few months of the pandemic we have engaged with an unprecedented demand for peer support, as people with HIV wanted information and reassurance from **Positively UK**, a trusted resource, at a time of exceptional uncertainty.

As someone who has only joined the board in the last 12 months, and been a witness to the commitment, enthusiasm and perseverance of all who work and volunteer at **Positively UK**, I want to thank all our staff and volunteers who have contributed to our ongoing success during such an extraordinary time. It's an absolute joy to be part of **Positively UK's** growth and development, which just keeps on happening, in the face of adversity.

**Will Daniel-Braham**  
**Chair of The Board of Trustees**

**Over 700 people accessed 1-2-1 support and over 350 people group support.**

**240 new people** living with HIV accessing services, in addition to 433 existing service users.

**337 gay men** have accessed our peer support and 110 gay men have accessed specialised support, including groups, social events and workshops through the gay men's project

**434 women have accessed peer support through our services and 127 women** have received specialised support through the Women's project in the last year

**116 heterosexual men** have accessed peer support through our services

**125 Women** living with HIV were involved in 5 public events to challenge stigma with the Catwalk4Power Project in London, Manchester and Brighton

**The youth project** held its first peer lead residential with 16 young people

**74 Peer mentors were trained** to provide peer support

**419 people** accessed support through our Clinical outreach services, our presence in 15 London Clinics is the main the entry point into our services, and allow us to engage with the most vulnerable people

**1500+ hours** of peer support and over 2000 interventions were delivered by our case workers and peer mentors

**Changing Perceptions** campaign was launched, with 3 written reports and a short film

**Seeds Project evaluation** demonstrated that 85% of participants had an improved physical and mental wellbeing through the innovative approach integrating peer support with outdoor gardening, physical activities and nutritional support

**Fast Track City-** Positively UK is playing a key role in this program which aims to get London to 0 HIV transmissions and 0 Stigma. Three new projects have been funded: extending Peer Support to 4 clinics in collaboration with Chelsea and Westminster NHS Trust; addressing poverty with a pan London Welfare and Benefits support; and tackle the challenges older women with HIV face through: GROWS Women with HIV Growing Older Wiser and Stronger in collaboration with Sophia Forum

**Positively UK responded promptly to Covid-19 crisis**, suspending all face to face services and moving all services on line by the 16th March 2020

## **REPORT OF THE DIRECTORS**

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The Directors, who are also Trustees, present their Annual Report together with the Audited Financial Statements for the year ended 31 March 2020. The Directors have adopted the provisions of the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" (FRS 102) in preparing the annual report and financial statements of the charity.

The financial statements have been prepared in accordance with the accounting policies set out in notes to the accounts and comply with the charity's governing document, the Charities Act 2011 and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK published on 16 July 2014 and updated by Bulletin 1 & 2.

### **OUR PURPOSE AND ACTIVITIES**

#### **Our Objects:**

- To protect the health of people by the provision of support services to people who have HIV or any associated health condition.
- To advance education and research about health and particularly the health of those who have AIDS, HIV or any associated health condition.
- To provide community centred, advice and assistance for the benefit of people living with HIV or any associated health condition.

#### **Our Vision:** Positively UK's Vision:

Everyone living with HIV has access to effective peer support to increase their knowledge, confidence and connections, to improve their health and quality of life.

**Our Mission:** To share learning and solutions within HIV and across the health and social care sectors so that people living with HIV receive effective care and support, to achieve the best health and quality of life.

#### **Our Actions:**

- Providing specialist and peer support, advocacy and information
- Campaigning against discrimination
- Promoting positive attitudes and equitable access to health
- Increasing involvement, voice and visibility

#### **Our Values and Personality**

**Champions:** We stand up for the dignity and rights of anybody with or affected by HIV.

**Supporters:** We provide people living with HIV practical and emotional support to help live a fulfilling life free from isolation

**Commitment:** "We don't say, we act". We believe in the active involvement of people living with HIV in developing and delivering services and policy.

**Passionate:** Nobody cares more or is more committed to developing a confident and positive future for people living with or affected by HIV.

**Practical:** Our advice and support are practical and of immediate benefit.

**Our Ambition:** Peer led support to all people living with HIV in the UK by 2025

#### **How We Achieve This:**

##### **We have three over-arching aims to strategy:**

**Engaging** people living with HIV and provision of peer support to enhance quality of life, manage new diagnosis, adhere to medications, promote emotional wellbeing and tackle isolation. Delivered through a range of interventions with one-to-one support, information, mentoring and advocacy, specialist projects for women, gay men and young people and benefits advice service. We provide a range of group work from recently diagnosed to groups for women, gay men, heterosexual men and women, mixed groups, and people aged over 50.

**Influencing** key decision makers and agencies to improve systems, services and policies to improve the quality of life for people living with HIV. We achieve this through the greater involvement of people living with HIV,

provision of training and information to enable people to engage and by hosting events such as the biennial Conference of People Living with HIV, our Changing Perceptions campaign and Catwalk4Power events.

**Reaching** out to communities, clinics and support organisations across the UK to increase the provision of peer support provision for people living with HIV. We have achieved this through the implementation of Project 100, a programme of capacity-building, training people living with HIV to be peer mentors.

#### **The role and contribution of volunteers**

Positively UK is hugely indebted to our volunteers and their dedicated support to the organization. Volunteers have supported people living with HIV through the peer mentoring program, facilitating group support, our recently diagnosed workshops, helping organizing Catwalk4Power events, fundraising and undertaking administrative roles. In 2019/20 volunteers contributed over 1,350 hours to the organization. If costed at our sessional work rate of £13 per hours this equates to over £17,550

#### **In-Kind Donations**

Positively UK would like to thank the following for their donations of gifts and time. MAC Cosmetics, Act-Up Women London and the Royal School of Speech and Drama George House Trust, Sussex Beacon, Lunch Positive Brighton, for their support of The Catwalk for Power.

Positively UK acknowledges the support given to clients in the form of hardship grants from London Catalyst and THT Hardship Fund, and hampers of food from The Food Chain.

#### **Achievements and Performance**

Last year we set ourselves the following goals and delivered on them as follows:

##### **Engaging**

We continued to pilot new projects and deliver direct support in London by:

- **Over 700 peoples accessed** support though our services with 1500 hours of support in a very heterogeneous group of people
- The newly established **Youth Project**, Positive Futures delivered its first residential
- The **Seeds Project** evaluation demonstrated the effectiveness of this mode of delivery of Peer Support for people aged 50+ with over 85% of participants reporting an improvement in physical and emotional wellbeing
- **Mental Health of women with HIV** has been the focus of a new partnership with MIND

##### **Reaching**

- 74 new peer mentors were trained
- 125 women were involved in creating 5 Catwalk4Power events in London, Brighton and Manchester, including performances at AIDS Impact and Fast Track Cities Conferences in front of an audience of 400+
- We continued to offer our two Open College Network level 2 qualifications: Peer Mentoring and HIV treatment literacy
- We successfully piloted a Peer Support training based on our P100 model with a groups of Trans peer supporters for the organization Spectra. Trans communities are disproportionally affected by HIV and often face challenges in accessing mainstream services.

## **REPORT OF THE DIRECTORS**

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### **Influencing**

Our policy work plan has three goals: to promote best quality care for people living with HIV, to promote the role of peer support and to tackle HIV stigma.

- We built on **our Changing Perceptions** campaign by producing a film launched on WAD and piloted an activist training with 16 new advocates from around the UK
- **Catwalk4Power toolkit** – written by and for women with HIV- was launched February 2020 to share the creative empowerment methodology of this projects
- We worked collaboratively with Islington Council facilitating a peer lead consultation a pilot sessions to inform the **co-production of services for people living with long term conditions** in the borough.
- **We shared our learnings** at the AIDS IMPACT conference in London with an oral presentation on the Catwalk4Power at BHIVA Spring conference with posters on Changing Perceptions and Project 100, and at EACS – in Basel, contributing the learning from Seeds project in a symposium on Ageing and HIV

### **Public benefit statement**

We review our aims, objects and activities annually. This review looks at what we achieved and the outcomes of our work for the previous 12 months. The review considers the success of each key activity and the benefits they have brought to those groups of people we were set up to help. The review helps us to ensure our aims, objectives and activities remain focused on our stated purposes. We have referred to the Charity Commissions general guidance on public benefit when reviewing our aims and objectives and in planning our future activities.

All of our charitable activities focus on:

- To protect the health of people by the provision of support services to people who have HIV or any associated health conditions.
- To advance education and research about health and particularly the health of those who have HIV or any associated health condition, in the UK and abroad.
- To provide community-centered, advice and assistance for the benefit of people affected by HIV or any associated health condition.

All activities are undertaken to further our charitable purposes for the public benefit. Directors are satisfied that the charity meets the Charity Commission's guidelines with regard to delivering public benefit.

### **FINANCIAL REVIEW**

With total income of £591,876 (2019: £937,244) and total expenditure of £738,588 (2019: £991,881), the Statement of Financial Activities shows a deficit on unrestricted activities of £30,649 for the year ended 31 March 2020 (2019: deficit £31,178) and on restricted activities of £116,063 (2019: deficit £23,459).

The planned deficit used underspent funds left over at the end of Project100 to support core activities to improve health and wellbeing of people with HIV, in line with our charitable purpose and with permission from the funders, the Monument Trust.

Total funds carried forward at 31 March 2020 were £222,088 (2019: £368,800), which was made up of unrestricted reserves of £70,698 (2019: £101,347) and restricted reserves of £151,390 (2019: £267,453).

Restricted income came through grants from Charitable Trusts and the Community Lottery. Additional grants were also received from the MAC AIDS Fund for core costs, Lottery Community Fund for our women's and gay men's projects, and youth project, Postcode lottery supported the training of peer mentors in London, and Mind a project to support mental health of women with HIV.

Statutory Income from Local Authority funding this year is stable with a small increase approximately £170,922 (£183,367 in 2018/19). The increase is due to one year additional statutory funding from Public Health England Innovation Fund for the Catwalk4Power.

## **FINANCIAL REVIEW - continued**

Looking forward, statutory income along with project funding from charitable trusts and the Big Lottery Fund continues to perform well with multi-year funding secured. We have addressed the shortfall in income caused by the end of the Monument Trust support of Project100, by securing multi-year funding from Fast Track City Improvement Fund to support 3 new projects alongside a 3 years core funding grant from Henry Smith and further funding from GILEAD, ViiV, Lottery COVID Emergency Fund, London Communities Response, LGBT Futures NET, to adapt and deliver Project 100 peer mentor training online.

### **Principal Funding Sources**

Overall funding remains steady and the charity had an overall income of £591,876 in 2019/20 a decrease on the previous year, which stood at £937,244.

#### **2020 Income: £591,876**

- In total income from charitable trusts stands at £113,968 (2019 - £449,410).
- Income from statutory contracts stands at £170,922 (2019 - £183,367)
- Total income from the Lottery now stands at £185,494 (2019 - £179,946)
- Income from corporates, notably pharmaceuticals, to £95,246 (2019 - £89,872) with grants from Gilead for Changing Perceptions/Positive Voices as well as the Seeds project and ViiV support for Groups and Workshops.

### **Investment Powers and Policy**

The Memorandum and Articles of Association authorises the Directors to make investments using the general funds of the charity. The Directors have the power to invest in any way that they see fit.

### **Reserves Policy**

Positively UK aims to keep a minimum working balance of reserves equaling three months of operating costs, to cover future contractual liabilities, staff salaries and rent. The Directors consider that the Charity's reserves will enhance the services provided and provide financial security for the future. If at any time reserves fall below this target then any positive balance at the end of the financial year, which is not tied to a specific project or programme, will in principle be added to these reserves until they have reached the appropriate level. The target unrestricted funds the Directors wish to hold is £60,000 (2019: £82,500).

Our total unrestricted reserves at 31 March 2020 stood at £70,698 (2019 - £101,347).

### **COVID – 19**

Positively UK responded promptly to the COVID-19 crisis by suspending all face to face services at the beginning of March and organizing the staff team working from home and delivering services online.

Our fundraising strategy has not been affected hugely by the crisis, as Positively UK is not dependent on fundraising events. Most of our funding comes from Charitable Trusts, Corporate Funders, Local Authorities and the Lottery Community Fund and there are not unexpected changes on those fronts.

In the first few weeks following Lockdown we have also been able to secure emergency funding to meet the costs of supporting staff with equipment whilst working at home.

We have focused our energies the first few months of 2020/21 to access more COVID Emergency financial support to strengthen our sustainability and adapt to the unprecedented crisis. Our fundraising efforts have been successful and we have secured approximately 100k Emergency COVID funding streams from GILEAD, ViiV, Lottery, COVID Emergency Fund, London Communities Response, LGBT Futures NET Funds. Those funding streams will allow us to continue our mission to support people with HIV who are disproportionately affected by COVID-19 and adapt our core Project100 training for online delivery.

Moreover we have also been successful in our application to Henry Smith Trust, who has approved a 3 years grant of 60k per annum towards running cost, which will provide further stability to the charity in conjunction with three years funding from Fast Track City Improvement Fund.



**REPORT OF THE DIRECTORS**

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**FUTURE ACTIVITIES**

In line with our strategic vision for Positively UK our activities over the coming year will support us in achieving the best physical, emotional and social wellbeing for people living with HIV across the UK. Because of COVID crisis most of those activities will be delivered online, and we will focus on those who are most vulnerable and isolated, as well as adapt our peer support model for online delivery.

**Engaging**

In 2020/2021 We will continue to pilot new projects and deliver direct support in London to:

- Actively reach out to all people living with HIV through the provision of online groups for women, gay men, young people, mixed group and people over 50.
- Within our Statutory Contracts provide support to over 400 people with 90% of users reporting Improved Quality of Life.
- Provide opportunity for social connections for people 50+ through our Seeds Project
- Develop specialized support to older women with HIV through our GROWS FTC project
- Within the 5th year of our Big Lottery Funded women's project, Positively Women, continue supporting at least 100 women and produce a conference final project report.
- Through our youth project we aim to support 100 young people a year transitioning to adult services and increase opportunities for social interactions including a residential training for young peer volunteers.
- Ensure that Peer support is available in all London Clinics and continue focusing on engaging with those most vulnerable to disengage from services
- Establish peer support services in 4 clinics in Chelsea and Westminster NHS Trust as part of our Fast Track City Improvement Fund project
- Support 300+ people with HIV experiencing poverty through our Welfare & Benefits Project funded by Fast Track City Improvement Fund

**Reaching**

In 2020/2021 we will continue working on our national reach by:

- Adapt our online Project 100 training for online delivery and expand with training modules on comorbidities
- Build on the legacy of project 100 continue to train trainers in peers support at national level using the online platform
- Continue training new Peer Mentors in London and provide supervision and professional development opportunities through specialized workshops on working in clinics, group facilitation etc,
- Pilot Peer support trainings with other health and social conditions
- Develop GROWS a specialized peer training program to support women ageing with HIV in collaboration with Sophia Forum

**Influencing**

In 2020/21 we will continue our policy work plan as follows:

- Continue our efforts to raise the profile of peer support through engaging with key fora and agencies such as NHS England, British HIV Association and Public Health England to promote good commissioning and integration of services.
- Launch the Changing Perception Activism Toolkit
- Deliver the National Conference of People Living with HIV (which was postponed due to COVID-19) and create a new Manifesto on quality of life for the new decade,
- Build on the success of Catwalk4Power and develop other Community Based workshops and public events to challenge stigma and create a platform for the diverse voices of people living with HIV.

## **STRUCTURE, GOVERNANCE AND MANAGEMENT**

### **Organisational Structure**

Positively UK (the word 'Limited' being omitted by licence from the Department of Trade) is registered under the Companies Act 1985 as a company limited by guarantee and not having a capital divided by shares. It is a registered charity constituted as a Limited Company under the Memorandum and Articles of Association.

### **Recruitment and appointment of Directors**

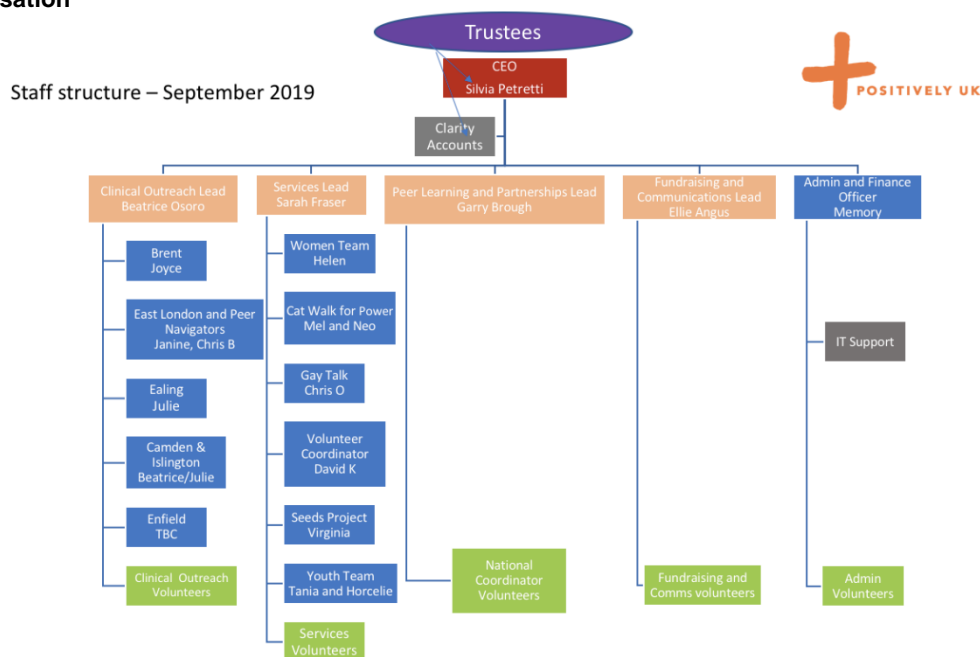
Positively UK's constitution states that 50% of the Board of Directors and the Chair of the Board should be living with HIV.

We recruit Directors through advertisements on our website and through social media, partner organisations, via email and personal contacts. Efforts are made to identify and ensure that we have a good mix of skills on the Committee. People interested in becoming a Director are invited to submit a letter and CV to the Director and Chair of the Board, who then shortlist, interview and appoint suitable candidates. Occasionally a suitable candidate for the Committee is co-opted during the year and appointed formally at the next Annual General Meeting.

### **Director induction and training**

Each new Director goes through a formal induction programme which includes meetings with key staff and briefings on the key responsibilities of Directors, the vision, mission and strategic aims of the organization. Directors receive regular work updates from the various departments, as well as updates on relevant topics and current issues, both within the organization as well as the external environment.

### **Organisation**



The Directors have delegated all day-to-day management to the Chief Executive, Silvia Petretti, who was appointed as Chief Executive in February 2019. The CEO is supported by the Leadership Team who are in turn responsible for service delivery within their areas (see organizational chart above).

Positively UK staff are committed to supporting people living with HIV achieve the best physical, emotional and social well-being. In line with our peer-led ethos, all front-line staff are people living with HIV, who understand the implications of living with the virus. All are fully trained in advice and guidance to help people self-manage their condition.

## **REPORT OF THE DIRECTORS**

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### **Related parties**

We believe working together can best meet the needs of people living with HIV. We complement clinical care, with peer support integrated into HIV clinics at:

- Jefferies Wing, St. Mary's, Westminster
- 900 Youth Clinic, St Mary's, Westminster
- Homerton Hospital, Hackney
- Courtyard Clinic, St George's Hospital, Merton
- Harrison Wing, Guys & St Thomas, Southwark
- TEAM Clinic, Mortimer Market, Camden
- Caldecott Centre, Kings College Hospital, Lambeth
- Level 8 Clinic, Ealing Hospital, Ealing
- Ian Charleson Day Centre, Royal Free Hospital, Camden
- Northwick Park Gum Clinic (Brent)
- Brent Hub, Brent
- Kobler Centre, Chelsea & Westminster Hospital, Kensington & Chelsea
- 56 Dean Street, Chelsea & Westminster NHS Trust- Westminster
- 10 Hammersmith Broadway, Hammersmith
- West Middlesex University Hospital, Hounslow

To ensure the voice of people living with HIV is heard amongst policy makers, staff at Positively UK are community members of NHS England's HIV forum and actively participate with the treatment advocates network UK-CAB. We also support and advise bodies such as NHIVNA, the Clinical Reference Group on HIV, we are on the London Fast Track City Leadership Group and our CEO is part of the World Health Organization Advisory Board on Women and HIV. Staff have presented at national and International conferences including BHIVA, NHIVNA, AIDS IMPACT, The Fast Track Cities Conference and EACS (European AIDS Conference).

This year we were also actively involved as a member of National Voices to ensure greater support across the NHS for people living with HIV and other long-term conditions.

Our Women's Project have worked in partnership with the Royal School of Speech and Drama which have provided creative workshops and supported our Christmas Party. The project has also collaborated with Hillcroft College who has provided workshops to build skills and confidence to move women towards education and employment.

Catwalk4Power project went National collaborating with Sussex Beacon and Lunch Positive in Brighton and George House Trust in Manchester providing a platform for women with HIV to hold public events and challenge stigma.

In building the capacity of the HIV sector to provide high quality peer support we have worked in partnership with over 70 HIV charities and clinics through Project 100 including HIV i-Base, Positive East and Africa Advocacy Foundation in London, Brigstowe Project in Bristol, George House Trust in Manchester, Blue Sky Trust in Newcastle, Waverley Care and Hwupenyu Project in Scotland, Positive Life in Northern Ireland and Positive Now in the Island of Ireland, Leeds Skyline, Birmingham Heartlands patient services, Sheffield Hallam University Hospital, Wessex HIV clinical services, Oxford Churchill Sexual Health clinic and Terrence Higgins Trust in England, Scotland and Wales.

### **Pay policy for senior staff**

The benchmark for employee, including management, remuneration is the average of salaries paid in the sector. Positively UK maintains an overview of salaries across the voluntary sector, including HIV sector, to ensure it is competitive; and in assessing remuneration also considers the wider terms and conditions and benefits offered by Positively UK with our staff contracts.

Individual performance and remuneration are not linked: strong individual performance is rewarded by opportunities for further professional development and advancement such as training and personal development. Strong organizational performance and salary review for individuals demonstrating strong performance are linked. In a financial year where Positively UK's balance sheet has strengthened, an employee displaying strong performance will be considered for an increase in salary to ensure their remuneration is at or around the sector average.

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**REPORT OF THE DIRECTORS**

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The performance of all employees is reviewed on an annual basis. The review is formal, recorded, and takes place every March.

**Charitable and political donations**

During the year the company made no political or charitable donations.

**Risk Management**

The Directors have overall responsibility for ensuring that the Charity has an appropriate system of controls, financial and otherwise. Risk assessments are carried out annually and reviewed by the Directors. Appropriate steps are taken to moderate and manage identified risks. The Directors are satisfied that, the Charity's internal controls comply with the guidelines issued by the Charities Commission, and that it complies with relevant laws and regulations.

**REFERENCE AND ADMINISTRATIVE DETAILS**

**Company Number:** 02424032

**Charity Number:** 1007685

<b>Directors:</b>	Will Daniel-Braham	appointed 20 November 2019 – Chair June 2020
	Paul Decle	resigned 24 September 2019
	Pamela Jane Bruton	
	Kevin Baker	
	Triston Barber	resigned 15 September 2019
	Joan Channon	resigned 20 November 2019
	Leasuwan Griffith	appointed 20 November 2019
	Robert James	
	Althea Lawrence	resigned 15 September 2019
	Peter Oswaldt	appointed 20 November 2019 - Treasurer
	Silvia Petretti	resigned 13 November 2019
	Glyn Richards	appointed 12 February 2020
	Fraser Serle	
	Corrine Squire	appointed 12 February 2020
	Shema Tariq	appointed 20 November 2019
	Rob Walton	resigned 10 September 2019

<b>Company Secretary:</b>	Silvia Petretti	appointed 9 April 2019
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<b>Senior Management Team:</b>	Silvia Petretti	Chief Executive
	Beatrice Osoro	Clinical Outreach and Statutory Contracts Lead
	Sarah Fraser	Services Lead
	Memory Sachikonye	Admin & Finance Lead
	Garry Brough	Peer Learning & Partnership Lead

<b>Principal Address:</b>	St Marks Studios 14 Chillingworth Road London N7 8QJ
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<b>Independent Examiner:</b>	M A Wilkes FCA Azets Audit Services Greytown House 221 – 227 High Street Orpington Kent BR6 0NZ
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**POSITIVELY UK**  
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**REPORT OF THE DIRECTORS**

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**Solicitors** Farrer & Co,  
66 Lincoln's Inn Fields  
London WC2A 3LH

**Bankers** NatWest Bank plc  
P.O. Box 83  
Tavistock House  
Tavistock Square  
London WC1H 9JA

**DIRECTORS' RESPONSIBILITIES STATEMENT**

The Directors (who are also trustees of Positively UK for the purposes of charity law) are responsible for preparing the Directors' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business

The Directors are responsible for keeping adequate account records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

**INDEPENDENT EXAMINERS**

On 7 September 2020 Group Audit Service Limited trading as Wilkins Kennedy Audit Services changed its name to Azets Audit Services Limited. The name they practice under is Azets Audit Services and accordingly they have signed their report in their new name.

The report of the directors has been prepared taking advantage of the small companies' exemption of section 415A of the Companies Act 2006.

This report was approved by the Board and signed on its behalf by:

..... **Will Daniel- Braham Chair**

..... **Peter Oswaldt – Treasurer**

**Date**

**POSITIVELY UK**  
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**INDEPENDENT EXAMINER'S REPORT TO THE MEMBERS**

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I report to the charity Directors on my examination of the accounts of the company for the year ended 31 March 2020 which are set out on pages 14 to 25.

**Responsibilities and basis of report**

As the charity Directors of the company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your company's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

**Independent examiner's statement**

Since the company's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of The Institute of Chartered Accountant England & Wales, which is one of the listed bodies.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

1. accounting records were not kept in respect of the company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

**M A Wilkes (FCA)**

For and on behalf of Azets Audit Services  
Greytown House, 221/227 High Street  
Orpington, Kent,  
BR6 0NZ

Date:

**POSITIVELY UK**  
(A company Limited by Guarantee)

**STATEMENT OF FINANCIAL ACTIVITIES**  
**FOR THE YEAR ENDED 31 MARCH 2020**

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**INCORPORATING THE INCOME AND EXPENDITURE ACCOUNT**

	Notes	Unrestricted funds	Restricted funds	Total 2020	Total 2019
		£	£	£	£
<b>Income from:</b>					
Donations	2	5,635	-	5,635	4,719
Charitable activities	3	196,927	374,713	571,640	902,595
Trading Activities	4	14,601	-	14,601	29,930
<b>Total income</b>		217,163	374,713	591,876	937,244
<b>Expenditure on:</b>					
Raising funds		26,720	-	26,720	18,142
Charitable activities		221,092	490,776	711,868	973,739
<b>Total expenditure</b>	5	247,812	490,776	738,588	991,881
<b>Net movement in funds</b>		(30,649)	(116,063)	(146,712)	(54,637)
<b>Funds brought forward at 1 April 2019</b>		101,347	267,453	368,800	423,437
<b>Total funds carried forward at 31 March 2020</b>		70,698	151,390	222,088	368,800

All of the charity's transactions are derived from continuing activities.

The Statement of Financial Activities includes all gains and losses recognised in the year

**POSITIVELY UK**  
(A company Limited by Guarantee)

**COMPARATIVE STATEMENT OF FINANCIAL ACTIVITIES  
FOR THE YEAR ENDED 31 MARCH 2020**

**INCORPORATING THE INCOME AND EXPENDITURE ACCOUNT**

	Notes	Unrestricted funds	Restricted funds	Total 2019
		£	£	£
<b>Income from:</b>				
Donations	<b>2</b>	4,719	-	4,719
Charitable activities	<b>3</b>	165,345	737,250	902,595
Trading Activities	<b>4</b>	29,930	-	29,930
<b>Total income</b>		199,994	737,250	937,244
<b>Expenditure on:</b>				
Raising funds		18,142	-	18,142
Charitable activities		213,030	760,709	973,739
<b>Total expenditure</b>	<b>5</b>	231,172	760,709	991,881
<b>Net movement in funds</b>		(31,178)	(23,459)	(54,637)
<b>Funds brought forward at 1 April 2018</b>		132,525	290,912	423,437
<b>Total funds carried forward at 31 March 2019</b>		101,347	267,453	368,800



**POSITIVELY UK**  
(A company Limited by Guarantee)

**BALANCE SHEET**  
**AS AT 31 MARCH 2020**

**Company number : 02424032**

	Note	£	2020	£	£	2019	£
<b>Fixed Assets</b>	<b>11</b>			840			1,050
<b>Current Assets</b>							
Debtors	<b>12</b>	114,696			134,896		
Cash at bank and in hand		127,542			278,267		
		242,238			413,163		
<b>Creditors: amounts falling due within one year</b>	<b>13</b>	(20,990)			(45,413)		
<b>Net Current Assets</b>			221,248			367,750	
<b>Net Assets</b>			222,088			368,800	
<b>Represented by:</b>							
Restricted funds	<b>14</b>		151,390			267,453	
Unrestricted funds:			70,698			101,347	
<b>Total funds</b>	<b>15</b>		222,088			368,800	

The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 March 2020.

The members have not required the charitable company to obtain an audit of its financial statements for the year ended 31 March 2020 in accordance with Section 476 of the Companies Act 2006.

The Directors acknowledge their responsibilities for:

- (a) ensuring that the charitable company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its surplus or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

Approved by the Board of Directors on

and signed on their behalf by:

**Will Daniel-Braham**  
Chair

**Peter Oswaldt**  
Treasurer

**POSITIVELY UK**  
**(A company Limited by Guarantee)**

**STATEMENT OF CASH FLOWS**  
**AS AT 31 MARCH 2020**

	<b>Notes</b>	<b>2020 £</b>	<b>2019 £</b>
<b>Cash flow from operating activities</b>	<b>16</b>	(150,725)	96,588
<b>Net cash flow from operating activities</b>		(150,725)	96,588
<b>Net (decrease)/increase in cash and cash equivalents</b>		(150,725)	96,588
<b>Cash and cash equivalents at 1 April 2019</b>		278,267	181,679
<b>Cash and cash equivalents at 31 March 2020</b>		127,542	278,267
<b>Cash and cash equivalents consists of:</b>			
Cash at bank and in hand		127,542	278,267
<b>Cash and cash equivalents at 31 March 2020</b>		127,542	278,267

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 MARCH 2020**

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**1. ACCOUNTING POLICIES**

**a. Basis of preparation**

Positively UK is a company limited by guarantee in the United Kingdom. In the event of the charity being wound up, the liability in respect of the guarantee is limited to £10 per member of the charity. The address of the registered office is given in the charity information on page 10 of these financial statements. The nature of the charity's operations and principal activities are set out on page 4.

The charity constitutes a public benefit entity as defined by FRS 102. The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK (FRS 102) issued on 16 July 2014, the Financial Reporting Standard applicable in the United Kingdom (FRS 102), the Charities Act 2011, UK Generally Accepted Practice as it applies from 1 January 2015 and the Charity SORP (FRS102) amended for Update Bulletin 1.

The financial statements are prepared on a going concern basis under the historical cost convention, modified to include certain items at fair value. The financial statements are prepared in sterling which is the functional currency of the charity.

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

**b. Income**

All income is included in the Statement of Financial Activities (SoFA) when the charity is legally entitled to the income after any performance conditions have been met, the amount can be measured reliably, and it is probable that the income will be received.

Voluntary income including donations and gifts are included in full in the SOFA when receivable.

The charity receives grants in respect of its activities. Income from grants are recognised at fair value when the charity has entitlement after any performance conditions have been met, it is probable that the income will be received and the amount can be measured reliably. If entitlement is not met, then these amounts are deferred.

Other income includes income earned from rental and consultancy. Income is received in exchange for supplying services and is recognised when entitlement has occurred.

**c. Expenditure**

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Expenditure is recognised where there is a legal or constructive obligation to make payments to third parties, it is probable that the settlement will be required and the amount of the obligation can be measured reliably. It is categorised under the following headings:

- Costs of raising funds are those costs incurred in attracting voluntary income.
- Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs allocated directly to such activities and those costs of an indirect nature necessary to support them.

Irrecoverable VAT is charged as an expense against the activity for which expenditure arose.

**d. Support costs allocation**

Support costs are those that assist the work of the charity but do not directly represent charitable activities and include office costs, governance costs, administrative payroll costs. They are incurred directly in support of expenditure on the objects of the charity and include project management carried out at Headquarters. Where support costs cannot be directly attributed to particular headings they have been allocated to cost of raising funds and expenditure on charitable activities on a basis consistent with use of the resources.

Fund-raising costs are those incurred in seeking voluntary contributions and do not include the costs of disseminating information in support of the charitable activities.

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 MARCH 2020**

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**e. Funds accounting**

Unrestricted general funds are funds which can be used in accordance with the charitable objects at the discretion of the Directors.

Designated funds comprise unrestricted funds that have been set aside by the Directors for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements.

Restricted funds are funds that can only be used for particular restricted purposes within the objects of the charity. Restriction arises when specified by the donor or when funds are raised for particular restricted purposes. The Directors have designated certain funds for specific purposes. These are set out in note 14.

**f. Tangible fixed assets**

All assets costing over £1,500 are capitalised. Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation of fixed assets, less their estimated residual value, over their expected useful lives as follows:

Fixtures, fittings and equipment	- 20% reducing balance
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**g. Debtors and creditors receivable / payable within one year**

Debtors and creditors with no stated interest rate and receivable or payable within one year are recorded at transaction price. Any losses arising from impairment are recognised in expenditure.

**h. Going Concern**

The financial statements have been prepared on a going concern basis as the Directors believe that no material uncertainties exist. The Directors have considered the level of funds held and the expected level of income and expenditure for 12 months from authorising these financial statements. The budgeted income and expenditure is sufficient with the level of reserves for the charity to be able to continue as a going concern. This included consideration of the effect of the Covid-19 virus on the Charity's operations. The charity's budget has not been affected by COVID-19, as Positively UK was not reliant on fundraising events. All Trusts and Local Authorities have confirmed funding levels for the coming year. Moreover, the charity have secured 100k of COVID-19 Emergency Funding from several funders, in the first quarter of 2020/21.

**i. Judgements and key sources of estimation uncertainty**

Accounting estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The following judgements (apart from those involving estimates) have been made in the process of applying the above accounting policies that have had the most significant effect on amounts recognised in the financial statements:

*Useful economic lives of tangible assets*

The annual depreciation charge for tangible assets is sensitive to changes in the estimated useful economic lives and residual values of the assets. The useful economic lives and residual values are re-assessed annually. They are amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets. See note 11 for the carrying amount of the property plant and equipment and note 1.6 for the useful economic lives for each class of assets.

**j. Judgements and key sources of estimation uncertainty (continued)**

There are no key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

**POSITIVELY UK**  
(A Company Limited by Guarantee)

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 MARCH 2020**

**2. DONATIONS**

	<b>2020</b> <b>£</b>	<b>2019</b> <b>£</b>
Other donations	5,635	4,719
	<u>5,635</u>	<u>4,719</u>

**3. CHARITABLE ACTIVITIES**

	<b>2020</b> <b>£</b>	<b>2019</b> <b>£</b>
<b>Engagement:</b>		
Big Lottery Fund – Gay Men’s Project	27,012	16,308
Big Lottery Fund – Women’s Project	67,391	69,193
Big Lottery Fund – Youth Project	91,091	94,445
The Henry Smith Charity	-	30,000
Homerton University Hospital	38,540	18,000
MAC Aids Fund	40,024	42,000
Local Authority Contracts	153,903	155,345
Make a Difference Trust	-	8,160
MIND	15,404	11,250
Public Health England	17,019	28,022
Other Income	6,010	-
	<u>456,394</u>	<u>472,723</u>
<b>Reach:</b>		
Monument Trust	-	340,000
Gilead Fellowship - Project 100 Legacy	20,754	-
Postcode Community Trust	20,000	-
	<u>40,754</u>	<u>340,000</u>
<b>Influencing:</b>		
Gilead Sciences	27,492	79,872
ViiV Healthcare	47,000	10,000
	<u>74,492</u>	<u>89,872</u>
	<u>571,640</u>	<u>902,595</u>

**POSITIVELY UK**  
(A Company Limited by Guarantee)

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 MARCH 2020**

**4. OTHER INCOME**

	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>
Rental income	-	26,500
Consultancy fees	14,601	3,430
	<u>14,601</u>	<u>29,930</u>

**5. EXPENDITURE**

	<b>Staff costs</b>	<b>Other direct costs</b>	<b>Support costs</b>	<b>Total 2020</b>	<b>Total 2019</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Cost of raising funds	-	26,720	-	26,720	18,142
Charitable activities:					
Engagement	346,528	69,400	129,864	545,792	540,948
Reach	74,357	16,463	18,552	109,372	361,033
Influence	26,312	16,507	13,885	56,704	71,758
	<u>447,197</u>	<u>129,090</u>	<u>162,301</u>	<u>738,588</u>	<u>991,881</u>

All costs are allocated between the expenditure categories noted above on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly, others are apportioned on an appropriate basis, being, time spent.

**6. SUPPORT COSTS**

	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>
Premises costs	81,682	119,306
Legal and professional fees	7,182	6,866
Communication costs	15,277	19,940
Information technology	12,915	18,751
Insurance	3,047	3,868
Staff costs and expenses and volunteer expense	3,937	13,716
Depreciation	210	263
Other Costs	22,991	9,312
Equipment costs	-	8,460
Accountancy support	10,560	11,860
Office moving costs	-	4,684
Governance Costs	4,500	4,481
	<u>162,301</u>	<u>221,507</u>

**7. GOVERNANCE COSTS**

	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>
Independent Examination/Auditor's remuneration	3,958	3,600
Directors expenses	542	881
	<u>4,500</u>	<u>4,481</u>

**9. DIRECTORS' REMUNERATION**

None of the Directors received remuneration. Reimbursed expenses during the year totalled £152 (2019: £695). Expenses were reimbursed to 1 Director (2019 : 1).

**POSITIVELY UK**  
(A Company Limited by Guarantee)

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 MARCH 2020**

<b>10. STAFF COSTS</b>	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>
Wages and salaries	407,041	489,975
Employer's National Insurance	31,821	40,747
Pension cost	8,335	10,658
	<u>447,197</u>	<u>541,380</u>

The average monthly number of employees, by headcount, during the year was:  
Direct charitable activities  
Administration - Part time

<b>No.</b>	<b>No.</b>
17	20
1	1
<u>18</u>	<u>21</u>

No member of staff earned more than £60,000 during the year (2019: None).

The key management personnel comprise of those listed on page 1. The total employment benefits (including employer pension contributions and employers NI) of key management personnel was £198k (2019: £191k).

<b>11. TANGIBLE FIXED ASSETS</b>	<b>Fixtures &amp; Fittings</b>
	<b>£</b>
<b>COST</b>	
At 1 April 2019	6,257
At 31 March 2020	<u>6,257</u>
<b>DEPRECIATION</b>	
At 1 April 2019	5,207
Charge for the year	210
At 31 March 2020	<u>5,417</u>
<b>NET BOOK VALUE</b>	
At 31 March 2020	840
At 31 March 2019	<u>1,050</u>

<b>12. DEBTORS</b>	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>
Grant, contract and other income	94,444	94,352
Other debtors	16,422	12,162
Prepayment	3,830	28,382
	<u>114,696</u>	<u>134,896</u>

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2020**

**13. CREDITORS**

	<b>2020 £</b>	<b>2019 £</b>
Taxation and social security	8,930	13,939
Other Creditors	1,524	3,153
Accruals	10,536	28,321
	<u>20,990</u>	<u>45,413</u>

**14. RESTRICTED FUNDS**

<b>2020</b>	<b>Balance at 1.4.2019</b>	<b>Income</b>	<b>Expenditure</b>	<b>Balance at 31.3.2020</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Peer Navigators	-	38,540	(38,540)	-
Project 100	161,545	20,754	(101,387)	80,912
Youth	14,523	91,091	(95,150)	10,464
Groups & Workshops	5,319	12,000	(8,889)	8,430
Women's Project	21,678	101,574	(117,569)	5,683
Gay Men	21,983	27,012	(48,995)	-
Seeds	38,472	-	(31,635)	6,837
Welfare and Employment	3,933	-	(3,933)	-
Self Care Toolkit	-	20,000	(6,229)	13,771
Changing Perception	-	48,000	(26,427)	21,573
Fast Track Cities	-	9,492	(9,492)	-
Small Grant Fund	-	1,250	-	1,250
Policy Conference	-	5,000	(2,530)	2,470
	<u>267,453</u>	<u>374,713</u>	<u>(490,776)</u>	<u>151,390</u>

Peer Navigators , clinical integration: specialised peer support embedded in clinical setting funded by Homerton NHS Trust via MAC AIDS Fund

Project 100: Monument Trust – To fulfil our aim of ensuring 100% of people living with HIV have access to qualify peer support by establishing a new project with the aim of training and equipping 1,000 people living with HIV with skills to provide peer mentoring. To develop and disseminate the National Standards of HIV Peer Support. Ended in May 2019

Youth: Big Lottery Fund – Youth Project – Funding to support the engagement of two youth workers to lead our work with young people transitioning from paediatric to adult care.

Groups and Workshops: Quarterly groups and workshops aimed at providing social connection and appropriate up to date information to mixed groups of people living with HIV with the aim to decrease isolation and enabling self-management.

Women's Project: Big Lottery Fund – For the employment of a women's worker and to provide one-to-one and group support for women living with HIV, supported by a team of trained volunteer peer mentors.

Gay Men: Big Lottery Fund – For the employment of a gay men's worker and to provide one-to-one and group support for gay men living with HIV, supported by a team of trained volunteer peer mentors.

Seeds: A project to support people with HIV 50+ through outdoor activities and gardening funded by GILEAD

Welfare and Employment: Henry Smith Charity and MAC AIDS Fund – For the continuation of the Welfare Advice Service for people living with HIV and employment workshops ended in June 2019

Self Care Toolkit is a workshop series to strengthen the skills and resilience of trained volunteers and support professional development



**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2020**

**14. RESTRICTED FUNDS - continued**

Changing Perceptions is a development of the Positive Voices program in collaboration with Public Health England and NAT to support people living with HIV to use Positive Voices Data to advocate for change

Fast Track City- Three new projects have been funded: extending Peer Support to 4 clinics in collaboration with Chelsea and Westminster NHS Trust; addressing poverty with a pan London Welfare and Benefits support; and tackle the challenges older women with HIV face through: GROWS Women with HIV Growing Older Wiser and Stronger in collaboration with Sophia Forum.

Small Grant Fund is a small Hardship payments schemes to support people with HIV who are destitute. People can have one off grants of £40.

Policy Conference is the National Conference of People Living with HIV which due to COVID-19 has been rescheduled for May 2021.

<b>2019</b>	<b>Balance at 1.4.2018</b>	<b>Income</b>	<b>Expenditure</b>	<b>Balance at 31.3.2019</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Clinical Integration	8,297	18,000	(26,297)	-
Project 100	182,565	340,000	(361,033)	161,545
Youth	10,856	94,444	(90,777)	14,523
Groups & Workshops	15,675	-	(10,356)	5,319
Halve It	21,402	-	(21,402)	-
Women's Project	13,218	108,465	(99,915)	21,678
Gay Men	14,938	66,469	(59,424)	21,983
Seeds	-	39,872	(1,400)	38,472
Welfare and Employment	24,038	30,000	(50,105)	3,933
Positive Voices Data	-	40,000	(40,000)	-
	<u>290,912</u>	<u>737,250</u>	<u>(760,709)</u>	<u>267,453</u>

**15. ANALYSIS OF NET ASSETS BETWEEN FUNDS**

<b>2020</b>	<b>Restricted Funds £</b>	<b>Unrestricted Funds £</b>	<b>Total Funds £</b>
Fixed assets	-	840	840
Current assets	151,390	90,848	242,238
Current liabilities	-	(20,990)	(20,990)
	<u>151,390</u>	<u>70,698</u>	<u>222,088</u>
<b>2019</b>	<b>Restricted Funds £</b>	<b>Unrestricted Funds £</b>	<b>Total Funds £</b>
Fixed assets	-	1,050	1,050
Current assets	267,453	145,710	413,163
Current liabilities	-	(45,413)	(45,413)
	<u>267,453</u>	<u>101,347</u>	<u>368,800</u>

**POSITIVELY UK**  
**(A Company Limited by Guarantee)**

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 MARCH 2020**

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**16. RECONCILIATION OF NET EXPENDITURE TO NET CASH FLOW FROM OPERATING ACTIVITIES**

	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>
Net (expenditure) / income for 31 March 2020	(146,712)	(54,637)
Depreciation	210	263
Decrease / (Increase) in debtors	20,200	163,079
Increase / (Decrease) in creditors	(24,423)	(12,117)
	<hr/>	<hr/>
Net cash flow from operating activities	150,725	96,588
	<hr/>	<hr/>

**17. COMPANY LIMITED BY GUARANTEE**

The Charity is limited by guarantee and accordingly has no share capital.

The liability guaranteed by each member is £10. At 31 March 2020 the membership was £10 (2019: £10).

**18. RELATED PARTY TRANSACTIONS**

There were no related party transactions during the year.

**19. POST BALANCE SHEET EVENTS**

Subject to the financial impact of Covid-19 that has arisen in March 2020, the Trustees have assessed the operational and financial impact on the charity in Trustee's Report on pages 3 and 7 and in the Going Concern accounting policy note 1.h.