

REGISTERED COMPANY NUMBER: 02419631 (England and Wales)
REGISTERED CHARITY NUMBER: 1158859

Report of the Trustees and
Unaudited Financial Statements for the Year Ended 31 March 2020

for

Skills Work and Enterprise Development
Agency Ltd

Altus Business Consulting
Chartered Accountants
88-89 High Street
Wordsley
Stourbridge
West Midlands
DY8 5SB

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for the Year Ended 31 March 2020

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Report of the Trustees
for the Year Ended 31 March 2020

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2020. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

OBJECTIVES AND ACTIVITIES

Objectives and aims

SWEDA's primary objective, as stated in the Memorandum of Association, is 'for the relief of unemployment for the public benefit'. It is SWEDA's mission to be an independent and authoritative advocate to support disadvantaged people across Sandwell and the Black Country towards employment and/or self-employment. Our vision is that all deprived communities have access to equal opportunities for employment. SWEDA have a client focused approach and all views, concerns and suggestion of our clients are taken into account to develop future services and ensure our support suits the needs of our community. Our policies and support services take full account of inequalities, including those linked to age, sexuality, disability, religion, ethnicity and social class. The Trustees have also considered Charity Commission guidance on public benefit when planning all activities.

Significant activities

SWEDA actively promotes and supports Sandwell MBC, West Midland combined Authority and Black Country LEP's (Local Enterprise Partnerships) and Black Country Growth Hub's priorities through all its services. SWEDA is committed to delivering diverse services as an independent organisation providing advice, guidance, mentoring and training to support the relief of unemployment, improve digital skills and creation of new Enterprises across Sandwell and the Black Country. We work closely with a range of organisations across these areas, including Sandwell MBC and other key partners from the voluntary, community and statutory sectors. We also work closely to align our services to Sandwell Councils Vision 2030 which includes the following key themes:

- Workforce and young people have the right skills to access jobs in a growing economy
- High quality education and training opportunities
- More job opportunities for residents
- Promoting community economic development
- Promoting community cohesion and regeneration
- Diverse range of growing businesses and opportunities for inward investment
- Improved health and well-being of local residents through partnership working and joined up services.
- Improved digital skills of local residents

Public benefit

Sandwell has one of the highest rates of unemployment across the UK and is currently the 12th most deprived borough in the UK. It is our aim to provide the following:

- The relief of financial hardship by the provision of free advice and assistance
- The advancement of education, training or retraining
- Business advice / social -enterprise advice or consultancy
- The creation of training and employment opportunities.

SWEDA is based within West Bromwich - one of the six towns within Sandwell. The Trustees confirm that they have complied with the duty in Section 4 of the Charities Act 2006 to have due regard to public benefit guidance published by the Charity Commission. The following activities have been undertaken for the public benefit:

ACHIEVEMENT AND PERFORMANCE

Charitable activities

Advice, Support, Mentoring and Training

Employability & Life Skills

We support unemployed clients and those on low income (working less than 16 hours per week) or zero hour contracts and entitled to welfare benefits.

We deliver a set of employment related workshops to build individuals confidence levels as well as their understanding of what skills are required to successfully enter employment including:

- Effective Communication Skills
- Self Esteem / Confidence Building
- CV preparation
- Effective job searching including searching online
- Interview skills/Techniques/Virtual job interview skills
- Benefits of volunteering
- Personal Budgeting
- In-work benefits advice
- ESOL (English for Speakers of Other Languages) Training

Self-employment/Business:

Support for individuals or groups wishing to set up a new Business or a Social Enterprise.

We deliver a Business / Self-employment programme which includes a range of workshops on a monthly basis. This is followed by individualised support from a qualified Business Advisor. This support includes the following:

- 1-2-1 Advice and Mentoring
- Business planning
- Marketing
- Bookkeeping & self-assessment
- Social Media
- Networking

Support for established Micro-businesses, sole-traders, SME's

We work with a wide range of partners across the Black Country to deliver a number of projects. For all Self-employment and social enterprise clients, we provide on-going advice and mentoring to support their business, sustainability and future growth.

Welfare Benefits Advice

We are a part of Sandwell Advice Providers Network (SAPN) and have been providing welfare benefits advice and support to our customers for the last 5 years. This has become a growing area especially with the introduction of Universal credit. Majority of these clients require Digital support.

Welfare Benefit Support includes the following:

- Universal Credit
- Health related Benefits - PIP, ESA
- Understanding Tax Credits and Welfare Benefits
- Better off Welfare Benefits calculations
- Maximising household income
- Budgeting - Money Savings Tips

Digital inclusion/Digital Training

Sandwell and Black Country residents are among the lowest internet users in the Country. This has become more acute with the introduction of Universal Credit and the requirements for the clients to do job search and manage their Universal Credit journal online.

We deliver a range of accredited and unaccredited IT training courses. We are also a UK online approved centre and through this we provide our Clients with basic digital skills and inform our Self-employed Clients about HMRC services.

Digital support includes the following:

- A range of Microsoft Office Accredited courses (Beginners to Advanced)
- A range of courses in Using keyboard & Mouse, Using Email, Using internet safely, Online Banking
- Identity Protection - using IT safely
- Empower client to set up their own Universal Credit and manage their online UC Journals.
- Access online / offline mainstream services.
- Support business clients to develop digital and social media skills for their business
- e.g. Business Facebook page, LinkedIn profile, Business logos and marketing materials.

Delivery of contracts 2019 - 2020

During the past financial year, SWEDA has worked on a number of successful contracts supporting unemployed individuals into further education, training, employment or self-employment/social enterprise. These services have been funded through the following:

Employment & Life Skills

- Sandwell MBC - Service level Agreement
- Building Better Opportunities: (Combination of National Lottery and ESF funding):
 - Bridges: Employment Support 24+ - contract via Sandwell Consortium
 - Family Matters - contract via Sandwell Consortium
 - Community Matters - contract via Heart of England Foundation

Business and Social Enterprise Support

RAISE(Raising Aspirations and Inspiring Self-employment/social enterprise) - European Regional Development Fund (ERDF) through Dept of Housing Communities and Local Government (DHCLG)
Early Years/Sandwell Council

IT and Digital Skills

- Future Digital Skills - Good Things Foundation / UK Online
- BT Skills for Tomorrow - Good Things Foundation / UK Online
- HMRC - Good Things Foundation / UK Online

Achievements 2019 - 2020

Total Customers supported: 1218

Clients into jobs: 63

Business customers engaged: 221

Existing Businesses supported: 28

New businesses set up: 23

Jobs created within businesses: 10

Clients attended Business workshops on: Business Planning, Marketing, Finance, Bookkeeping and Self-Assessment and Social Media: 236

Assisted Business clients to access £24,000 of business loans and grants.

Welfare clients supported 115 with welfare benefits gains of £374,372.

Clients attended IT/Digital skills training: 489

Volunteers supported with work experience: 8

Volunteers supported to gain employment: 2

SWEDA is considered a major community based organisation receiving praise and recognition for our positive impact, sensitivity and empathy with customers. Our ultimate aim is to build the resilience and skills of individuals and communities so they can lead fulfilling lives with the ability to make informed choices.

FINANCIAL REVIEW

Reserves policy

The trustees have set out a policy to maintain a minimum of 6 months overhead costs in reserves. The unrestricted reserves at the 31st March 2020 were £113,670 which is an increase on 2019. The trustees are satisfied meets their policy.

The trustees have agreed to transfer £60,000 from general unrestricted funds to a designated building fund.

FUTURE PLANS

During the next year, SWEDA will continue to diversify our services to deprived communities across Sandwell and the Black Country. SWEDA will also continue to look strategically at funding streams available to complement our current services including the development of consortia and partnership funding applications.

SWEDA will continue to provide employment and self-employment advice, guidance, mentoring and training but will look to expand our Digital/IT services to support the current needs of our clients and the growing need to develop digital skills, e.g. Internet Safety, Social Media. We will also look to continue providing training and advice around financial capability and increasing awareness of National Welfare Benefits changes such as Universal Credit to ensure our clients are resilient to future changes.

Due to Covid-19 pandemic our major focus next year would be to develop a blended/hybrid delivery model. This would enable us to provide both face to face as well as online advice mentoring and training using a variety of virtual platforms such as MS Teams, Zoom, WhatsApp, Video calling and emails.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

The organisation is a charitable company limited by guarantee, as defined by the Companies Act 2006, incorporated on 04th September 1989 and registered as a charity on 13th October 2014. The company was established under a Memorandum of Association which established the objects and powers of the charitable company and is governed under its Articles of Association. The Articles of Association were last amended September 2014.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Recruitment and appointment of new trustees

The directors of the company are also Charity Trustees for the purposes of charity law and under the company's articles. Under the requirements of the Memorandum and Articles of Association the Directors of the Charity are elected at the Annual General Meeting, though the Board may co-opt potential new directors on to the Board at any time during the year.

Efforts are made by the Board and Management to recruit new Trustees with appropriate skills and in particular, increase the number of Trustees, which the Board considers too low at present.

Organisational structure

The Board is comprised of three current Directors. Board meetings are undertaken on a regular basis and further meetings involving individual trustees are held as required. Management responsibility for the organisation rests with the Management Team who deal with operational matters. Strategic focus, along with scrutiny of the Management, is the remit of the Board.

Induction and training of new trustees

Trustees are asked to maintain regular contact with the organisation and are invited to attend public events on behalf of the organisation. All new Trustees are given an induction into the organisation by the Management team and Chair.

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

02419631 (England and Wales)

Registered Charity number

1158859

Registered office

The Business Centre
Church Street
West Bromwich
West Midlands
B70 8RP

Trustees

S L Green (resigned 4.4.19)
I O'Conner
P Panesar
M Innis (appointed 4.4.19)
Mrs E Syed (appointed 4.4.19)

Company Secretary

Independent Examiner

Altus Business Consulting
Chartered Accountants
88-89 High Street
Wordsley
Stourbridge
West Midlands
DY8 5SB

COMMENCEMENT OF ACTIVITIES

The company which remains a Ltd company by guarantee under the same board of directors registered for charitable status in September 2014.

Approved by order of the board of trustees on 24 March 2021 and signed on its behalf by:

**Report of the Trustees
for the Year Ended 31 March 2020**



I O'Conner - Trustee

Independent examiner's report to the trustees of Skills Work and Enterprise Development Agency Ltd ('the Company')

I report to the charity trustees on my examination of the accounts of the Company for the year ended 31 March 2020.

Responsibilities and basis of report

As the charity's trustees of the Company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

Independent examiner's statement

Since your charity's gross income exceeded £250,000 your examiner must be a member of a listed body. I can confirm that I am qualified to undertake the examination because I am a registered member of Institute of Chartered Accountants which is one of the listed bodies.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

1. accounting records were not kept in respect of the Company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities (applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.



Richard Ashmore
Institute of Chartered Accountants
Altus Business Consulting
Chartered Accountants
88-89 High Street
Wordsley
Stourbridge
West Midlands
DY8 5SB

24 March 2021

**Skills Work and Enterprise Development
Agency Ltd**

**Statement of Financial Activities
for the Year Ended 31 March 2020**

	Notes	Unrestricted funds £	Restricted fund £	31.3.20 Total funds £	31.3.19 Total funds £
INCOME AND ENDOWMENTS FROM					
Charitable activities					
SMBC SLA/Contracts		119,656	-	119,656	120,009
Raise		-	65,768	65,768	72,857
BBO Bridges		-	23,686	23,686	27,172
BBO Community Matters		-	70,125	70,125	62,933
BBO Family Matters		-	23,214	23,214	11,955
UK Online		20,813	-	20,813	12,150
Impact Project		-	-	-	13,465
Awards for All England		9,848	-	9,848	-
Rank Foundation		650	-	650	-
Other trading activities	2	5,102	-	5,102	15,381
Investment income	3	16	-	16	32
Total		156,085	182,793	338,878	335,954
EXPENDITURE ON					
Charitable activities					
SMBC SLA/Contracts		70,135	-	70,135	120,009
Other Income		-	-	-	4,937
Premises Costs		19,838	-	19,838	26,970
Administration		27,681	-	27,681	45,532
Raise		-	81,565	81,565	72,856
BBO Projects		-	136,144	136,144	100,008
Total		117,654	217,709	335,363	370,312
NET INCOME/(EXPENDITURE)		38,431	(34,916)	3,515	(34,358)
RECONCILIATION OF FUNDS					
Total funds brought forward		75,239	34,916	110,155	144,513
TOTAL FUNDS CARRIED FORWARD		113,670	-	113,670	110,155

The notes form part of these financial statements

**Skills Work and Enterprise Development
Agency Ltd**

**Balance Sheet
31 March 2020**

	Notes	Unrestricted funds £	Restricted fund £	31.3.20 Total funds £	31.3.19 Total funds £
FIXED ASSETS					
Tangible assets	8	3,140	-	3,140	4,156
CURRENT ASSETS					
Debtors	9	11,759	32,272	44,031	57,039
Cash in hand		139,441	(32,272)	107,169	78,151
		151,200	-	151,200	135,190
CREDITORS					
Amounts falling due within one year	10	(40,670)	-	(40,670)	(29,191)
NET CURRENT ASSETS		110,530	-	110,530	105,999
TOTAL ASSETS LESS CURRENT LIABILITIES		113,670	-	113,670	110,155
NET ASSETS		113,670	-	113,670	110,155
FUNDS	11				
Unrestricted funds				113,670	75,239
Restricted funds				-	34,916
TOTAL FUNDS				113,670	110,155

The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 March 2020.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 March 2020 in accordance with Section 476 of the Companies Act 2006.

The trustees acknowledge their responsibilities for

- ensuring that the charitable company keeps accounting records that comply with Sections 386 and 387 of the Companies Act 2006 and
- preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

The notes form part of these financial statements

**Skills Work and Enterprise Development
Agency Ltd**

**Balance Sheet - continued
31 March 2020**

These financial statements have been prepared in accordance with the provisions applicable to charitable companies subject to the small companies regime.

The financial statements were approved by the Board of Trustees and authorised for issue on 24 March 2021 and were signed on its behalf by:



J O'Connor - Trustee

The notes form part of these financial statements

Notes to the Financial Statements
for the Year Ended 31 March 2020

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Income

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably.

Expenditure

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Grants offered subject to conditions which have not been met at the year end date are noted as a commitment but not accrued as expenditure.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures and fittings - 25% on reducing balance

Taxation

The charity is exempt from corporation tax on its charitable activities.

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

Pension costs and other post-retirement benefits

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

**Notes to the Financial Statements - continued
for the Year Ended 31 March 2020**

2. OTHER TRADING ACTIVITIES

	31.3.20	31.3.19
	£	£
Training Services	3,800	1,963
Room Hire	1,302	13,418
	<u>5,102</u>	<u>15,381</u>

3. INVESTMENT INCOME

	31.3.20	31.3.19
	£	£
Deposit account interest	16	32

4. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging/(crediting):

	31.3.20	31.3.19
	£	£
Depreciation - owned assets	2,035	1,386

5. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31 March 2020 nor for the year ended 31 March 2019.

Trustees' expenses

There were no trustees' expenses paid for the year ended 31 March 2020 nor for the year ended 31 March 2019.

6. STAFF COSTS

The average monthly number of employees during the year was as follows:

	31.3.20	31.3.19
	15	15

No employees received emoluments in excess of £60,000.

7. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES

	Unrestricted funds £	Restricted fund £	Total funds £
INCOME AND ENDOWMENTS FROM			
Charitable activities			
SMBC SLA/Contracts	120,009	-	120,009
Raise	-	72,857	72,857
BBO Bridges	-	27,172	27,172
BBO Community Matters	-	62,933	62,933
BBO Family Matters	-	11,955	11,955
UK Online	12,150	-	12,150
Impact Project	-	13,465	13,465
Other trading activities	15,108	273	15,381

Notes to the Financial Statements - continued
for the Year Ended 31 March 2020

7. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES - continued

	Unrestricted funds £	Restricted fund £	Total funds £
Investment income	32	-	32
Total	147,299	188,655	335,954
EXPENDITURE ON			
Charitable activities			
SMBC SLA/Contracts	120,009	-	120,009
Other Income	4,937	-	4,937
Premises Costs	26,970	-	26,970
Administration	45,532	-	45,532
Raise	-	72,856	72,856
BBO Projects	-	100,008	100,008
Total	197,448	172,864	370,312
NET INCOME/(EXPENDITURE)	(50,149)	15,791	(34,358)
RECONCILIATION OF FUNDS			
Total funds brought forward	125,388	19,125	144,513
TOTAL FUNDS CARRIED FORWARD	75,239	34,916	110,155

8. TANGIBLE FIXED ASSETS

	Fixtures and fittings £	Computer equipment £	Totals £
COST			
At 1 April 2019	21,767	40,234	62,001
Additions	-	1,019	1,019
At 31 March 2020	21,767	41,253	63,020
DEPRECIATION			
At 1 April 2019	20,658	37,187	57,845
Charge for year	277	1,758	2,035
At 31 March 2020	20,935	38,945	59,880
NET BOOK VALUE			
At 31 March 2020	832	2,308	3,140
At 31 March 2019	1,109	3,047	4,156

**Notes to the Financial Statements - continued
for the Year Ended 31 March 2020**

9. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31.3.20	31.3.19
	£	£
Trade debtors	41,786	54,794
Prepayments	2,245	2,245
	<u>44,031</u>	<u>57,039</u>

10. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31.3.20	31.3.19
	£	£
Trade creditors	5,940	12,456
Social security and other taxes	4,725	4,723
Other creditors	28,805	10,812
Accrued expenses	1,200	1,200
	<u>40,670</u>	<u>29,191</u>

11. MOVEMENT IN FUNDS

	At 1.4.19 £	Net movement in funds £	Transfers between funds £	At 31.3.20 £
Unrestricted funds				
General fund	75,239	38,431	(60,000)	53,670
Designated Building Fund	-	-	60,000	60,000
	<u>75,239</u>	<u>38,431</u>	<u>-</u>	<u>113,670</u>
Restricted funds				
Restricted	34,916	(34,916)	-	-
	<u>110,155</u>	<u>3,515</u>	<u>-</u>	<u>113,670</u>

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	156,085	(117,654)	38,431
Restricted funds			
Restricted	182,793	(217,709)	(34,916)
	<u>338,878</u>	<u>(335,363)</u>	<u>3,515</u>

Notes to the Financial Statements - continued
for the Year Ended 31 March 2020

11. MOVEMENT IN FUNDS - continued

Comparatives for movement in funds

	At 1.4.18 £	Net movement in funds £	At 31.3.19 £
Unrestricted funds			
General fund	125,388	(50,149)	75,239
Restricted funds			
Restricted	19,125	15,791	34,916
TOTAL FUNDS	<u>144,513</u>	<u>(34,358)</u>	<u>110,155</u>

Comparative net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	147,299	(197,448)	(50,149)
Restricted funds			
Restricted	188,655	(172,864)	15,791
TOTAL FUNDS	<u>335,954</u>	<u>(370,312)</u>	<u>(34,358)</u>

A current year 12 months and prior year 12 months combined position is as follows:

	At 1.4.18 £	Net movement in funds £	Transfers between funds £	At 31.3.20 £
Unrestricted funds				
General fund	125,388	(11,718)	(60,000)	53,670
Designated Building Fund	-	-	60,000	60,000
	<u>125,388</u>	<u>(11,718)</u>	<u>-</u>	<u>113,670</u>
Restricted funds				
Restricted	19,125	(19,125)	-	-
TOTAL FUNDS	<u>144,513</u>	<u>(30,843)</u>	<u>-</u>	<u>113,670</u>

Notes to the Financial Statements - continued
for the Year Ended 31 March 2020

11. MOVEMENT IN FUNDS - continued

A current year 12 months and prior year 12 months combined net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	303,384	(315,102)	(11,718)
Restricted funds			
Restricted	371,448	(390,573)	(19,125)
TOTAL FUNDS	674,832	(705,675)	(30,843)

Transfers between funds

The trustees agreed to transfer £60,000 from general unrestricted reserves to a designated building fund in order to accumulate funds to enable the charity to move to an appropriate location in due course.

12. RELATED PARTY DISCLOSURES

There were no related party transactions for the year ended 31 March 2020.

Detailed Statement of Financial Activities
for the Year Ended 31 March 2020

	31.3.20 £	31.3.19 £
INCOME AND ENDOWMENTS		
Other trading activities		
Training Services	3,800	1,963
Room Hire	1,302	13,418
	<hr/>	<hr/>
	5,102	15,381
Investment income		
Deposit account interest	16	32
Charitable activities		
UK Online	20,813	12,150
Sandwell MBC Funding	119,656	120,009
BBO Projects	117,025	102,060
ERDF Raise Project	65,768	72,857
Impact Project	-	13,465
Awards 4 All England	9,848	-
Rank Foundation	650	-
	<hr/>	<hr/>
	333,760	320,541
Total incoming resources	<hr/>	<hr/>
	338,878	335,954
EXPENDITURE		
Charitable activities		
Wages	243,202	270,848
Social security	13,638	17,127
Pensions	5,606	4,000
Subcontractors	7,187	11,613
Grants to individuals	333	1,723
	<hr/>	<hr/>
	269,966	305,311
Support costs		
Management		
Rates and water	3,385	3,349
Insurance	3,337	3,268
Light and heat	12,212	5,389
Photocopier & sundry equipment	2,045	6,293
Telephone & broadband	278	4,042
Advertising	841	804
Sundries	375	719
Entertaining	158	-
Waste Collection	878	3,775
Travel Expenses	4,433	4,311
Staff welfare	1,693	4,776
Carried forward	29,635	36,726

**Skills Work and Enterprise Development
Agency Ltd**

**Detailed Statement of Financial Activities
for the Year Ended 31 March 2020**

	31.3.20 £	31.3.19 £
Management		
Brought forward	29,635	36,726
Postage & Stationery	6,193	4,460
IT Costs	1,839	1,191
Accountancy Fees	1,200	1,200
Professional Fees	-	5
Premises Costs	17,447	11,189
Donations	150	510
Subscriptions	1,496	854
Bookkeeping & Claims	5,720	7,180
Fixtures and fittings	277	370
Computer equipment	1,140	1,016
	<u>65,097</u>	<u>64,701</u>
Finance		
Bank charges	300	300
	<u>335,363</u>	<u>370,312</u>
Total resources expended		
	<u>3,515</u>	<u>(34,358)</u>
Net income/(expenditure)		

This page does not form part of the statutory financial statements