



FUNDING FOR ALL
& ALL FOR FUNDING

FUNDING FOR ALL

TRUSTEES' REPORT AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED

31ST OCTOBER 2020

Charity No. 1150204
Company No. 08263265

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Report of the Trustees

The Trustees, who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31st October 2020. The Trustees confirm that the annual report and financial statements comply with the current statutory requirements, the requirements of the company's governing document and in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102 SORP). During this unusual year, the Trustees have also taken into account the Charities SORP Committee's guidance regarding "Implications of COVID-19 control measures and charity financial reporting".

Administrative details

Registered Charity Number:	1150204
Registered Company Number:	8263265
Registered Office:	Maidstone Community Support Centre, 39-48 Marsham Street, Maidstone, Kent ME14 1HH
Trustees	Elizabeth Duckworth - Chair Allison Allan - Vice Chair Carolyn Sims - Treasurer Alison Ranns Mark Skudder
Staff:	Noleen Skudder - Operations Manager (Charity Secretary) Charlotte Coombes - Project Co-ordinator Nicki Voller - Project Administrator
Independent Examiner:	Hedley Dunk Limited Trinity House 3 Bullace Lane Dartford Kent DA1 1BB
Website:	www.fundingforall.org.uk
Facebook:	@fundingforall.org.uk
Twitter:	@FundingforAll

Governance

The Charity is a company limited by guarantee with no share capital (registration no. 8263265) and a registered charity (registration no. 1150204). The Charity's memorandum and articles of association is the primary governing document of the Charity.

Funding for All was registered with the Charity Commission on 17th December 2012. The Memorandum and Articles were incorporated on 22nd October 2012 as amended by special resolution registered at Companies House on 13th December 2012.

Vision

Funding for All is a registered charity and company limited by guarantee set up in October 2012 in response to a recognised need in Kent following the closure of the extremely successful Funding Buddies project.

The vision of Funding for All is to inspire and empower community organisations in Kent and Medway to build their fundraising capacity and ensure sustainable projects.

Objectives and activities

Charitable objectives

The purpose of the charity as set out in its governing document are:

To promote the voluntary sector for public benefit by providing services designed to increase the amount of effective resources available to voluntary sector organisations principally but not exclusively in the local government area of Kent, Medway and its environs.

Public benefit

The Charity's Trustees have complied with their duties under the Charities Act 2011 to have due regard to public benefit guidance published by the Charity Commission. Funding for All's particular public benefit activities are included under Achievements and performance, illustrating the commitment of the Charity to strengthening the community organisations of Kent.

Achievements and performance

Overview

The Board of Trustees is pleased to report on a productive, if unusual, year for Funding for All. This year's Trustees Annual Report must inevitably be set in the context of the Covid-19 pandemic.

But our motivation remains unchanged: to see the county's small Voluntary, Community and Social Enterprises (VCSEs) develop into vibrant and sustainable community assets. To achieve this we pass on the skills of our mentors, who are experienced fundraisers and charity professionals, and provide the advice and guidance groups need to operate efficiently and effectively. As a result, the majority of groups mentored by Funding for All have become more competitive and achieved long-term sustainability through the mentoring support that we provide.

Funding for All covers the geographic county of Kent, which includes the Kent County Council area and the twelve district, borough and city council areas within, and the Medway unitary council area. References to 'Kent' and 'the county' in this document denote the wider geographic area covering all these authorities.

Understanding the need

There are around 5,000 registered charities in Kent, and a similar number of unregistered community organisations, dedicated to committing their own time, energy and resources to delivering small projects in their own communities to tackle local disadvantage, meet community need, offer community activities, or provide a local service.

All face unprecedented challenges with local government support being withdrawn, services being cut and funding being restricted. This year, these challenges have been compounded by the Covid-19 pandemic.

Much research has been conducted in Kent and Medway during the last four years by organisations such as Kent County Council and Lloyds Bank Foundation, to identify the needs of VCSEs. Our own strategic review in 2019 also explored their priorities.

Support with applying for grants and good quality funding advice has consistently been identified as a primary need for the VCSE in Kent. Small community groups and charities continue to make a considerable critical contribution to society, by having local reach and flexibility to tackle disadvantage in a way that bigger charities, business and the public sector cannot. In general, the smaller the charity, the more volatile are

their finances and the greater the need for financial sustainability. Typically, of the groups we have worked with over the past two years:

- 36% had an income of less than £50,000;
- 28% were newly established groups;
- 66% were registered charities or CIOs, the rest were limited companies, Community Interest Companies (CIC) or voluntary groups.

To date we have supported a range of organisations and individuals including those considered marginalised to secure funding including providing support to people with mental health issues, community building and heritage projects, providing support to children, young people and families, sports and arts projects, support to help tackle loneliness and to help people live well with dementia, to name just a few.

Demand for Funding for All support has increased since the demise of a traditional Council for Voluntary Service (CVS) service in the county, as many of the CVS organisations have had to diversify their services and are no longer able to provide specialist one-to-one funding advice.

The need for Funding for All services has never been greater.

Covid-19

Although we are not directly working with people affected by the pandemic, we are providing indirect support through our help to the groups who are supporting them. Whilst our primary beneficiaries are the VCSEs we directly work with, we recognise the ripple effect our support is having and that our secondary and indirect beneficiaries are the communities and individuals who access the services of those organisations we are able to support. By improving an organisation's income stream and fundraising skills we are enabling them to be able to deliver support, services and activities which respond to the pandemic.

The support we provide to the VCSE in Kent and Medway is extremely important, as now more than ever, the sector has been turning to us for help with identifying and applying for funding. Many VCSE staff have been furloughed so securing funding has fallen to those who have not done this before and they have felt overwhelmed and out of their depth. The opportunity for them to run fundraising events has been drastically cut this year, so they are turning to grant applications, many of them for the first time. We support these groups by decoding the mass of information out there and make it user friendly and, with support, easier for them to access the available funding.

Prior to this year, organisations with an annual income of £150,000 or more did not seek our services because they could afford paid fundraising support. However, in 2020 we have seen an increase in requests for support from medium size organisations with incomes of up to £500,000.

Our services

We aim to make a difference to these organisations by helping them diversify their income streams and improve their fundraising skills.

Funding for All helps groups by providing a free mentoring service for community organisations, small charities and social enterprises, helping them to develop skills in bid-writing, income generation, fundraising, organisational set-up, governance, developing business plans and funding strategies, engaging business support, community consultations, and provides links for networking. It delivers this work through mentoring, training and providing information and learning platforms, offering practical solutions exactly at the point of need. We seek to inspire and motivate volunteers and others running voluntary sector projects, to explore a diverse array of solutions to enable the projects to be delivered and provide long term sustainability.

The pandemic has made us examine how we deliver our services in a safe and effective manner, and also how we might support groups in the future. Changes we have implemented include:

- Providing mentoring support online has allowed us to allocate a mentor based on their skills rather than geographical location. This has proved invaluable to groups and more rewarding for our mentors. Less travel helps reduce our environmental impact and means more time can be given to groups.

- Providing online webinars has meant we can be more accessible and inclusive and provide training at a time more suited to the organisations we support, including weekends and evenings. As the training is online, costs are less, meaning we can provide more webinars on the same subject, allowing more people to attend at a time which is convenient to them.

Future plans include:

- More flexible support. Groups increasingly want different levels of support, some needing very little input, others having more complex needs requiring more time and a variety of mentors' input and skills. Going forward we will focus on a total number of hours of mentoring support rather than on the number of groups helped, allowing us to introduce bookable one-to-one sessions with the team and allocate time based on need.
- Feedback on our webinars has been positive but groups have also requested we provide longer half day training sessions, as they miss the networking and interaction with colleagues in the sector. We will look to doing this going forward.

Activities 2019 - 2020

Achievements

Free mentoring programme

Our free mentoring programme remains at the heart of Funding for All's activities. A team of highly experienced and professional mentors shares their skills and experience with volunteers and employees who have a responsibility for raising funding within VCSEs. Previously undertaken on a face-to-face basis, mentoring has been delivered virtually in 2020. This has given added flexibility as mentors can be matched with a group entirely on their skills, without geographical location being an issue. No travelling is required, so the mentor has more dedicated time available. Typically a group has been offered 8 hours of focussed one-to-one support.

As a result, at least one volunteer, trustee or employee from each group will have improved their fundraising knowledge and skills and will have written, and started to implement, a fundraising plan. The mentoring service includes providing groups with our funding guide plus a funder search using our search tool which uses a group's details and funding requirements to identify a list of suitable funders.

Our mentoring was mostly funded in 2020 by a NCLF Covid Emergency grant, awarded in recognition that supporting infrastructure organisations during COVID is as important as directly funding front line groups and charities.

Workshops with mentoring

Attendee feedback from our last Funding Fair held in December 2018 showed us that groups attending really valued the workshop element of the day, because they gained good practical advice which they could use to support their organisation and develop the skills of employees and volunteers. Less popular were the presentations run by third parties and the exhibition space. Also attendees were less keen on having one event a year which occupies a whole day and could involve travelling long distances. They expressed a preference for smaller time critical practical events that are closer to them.

Therefore we redesigned our approach and ran a series of smaller events over the year that focussed on delivering practical support in requested topics and in districts where there was most need.

In 2019, Funding for All successfully applied to NCLF for an Awards for All grant to deliver six two-hour workshops followed by 1-2-1 mentoring sessions in six districts of Kent. Although the funding was secured in the previous financial year, much of the delivery took place in 2019-2020. Topics included:

- Impact Measurement Workshop;
- Building a Digital Marketing Plan for Non-Profits;
- Charity Accounting & Gift Aid.

In March 2020, we adapted our offer in response to Covid-19 and designed two webinars that would help groups boost their fundraising in the shifting landscape.

In the past two years we have worked with more than 260 small VCSEs in Kent and Medway, who subsequently secured more than £2.5m towards the provision of localised community services, an impressive return on investment of 15 to 1.

At the start of 2020, we were also commissioned to run some events for Stronger Kent Communities (SKC) with a similar format of morning workshop and afternoon mentoring, plus some drop-in mentoring sessions.

Consultancy services

As a result of our strategic review in 2019, we put our consultancy services onto a more formal footing, in order to generate income to support the free mentoring, reduce dependency on grants and make Funding for All more sustainable into the future.

At the start of this year we secured two commissions from public sector health organisations in Medway which earned a modest income for Funding for All. In practice, one of the commissions was postponed in March due to the huge Covid pressure on the health service. We hope to resume at a quieter time.

The Funding Guide

Funding for All's comprehensive Funding Guide is the essential toolkit for all small to medium charities, voluntary and community groups and social enterprises. It assists organisations who are new and inexperienced fundraisers. It covers fundraising, and also topics crucial for the development of a small VCSE organisation such as tax, business planning and organisational structure. The Funding Guide is given to each of our mentored groups for free and is available for purchase by other groups across Kent and beyond to provide unrestricted income.

Website, social media and webinars

Our website and social media presence have continued to develop, generating positive feedback from groups and mentors. In 2020, a year that changed the way so many organisations work (perhaps permanently) we received the following:

- 150 new followers on Twitter and 71 new likes on Facebook;
- 82% of visitors to our website were new users (103,961 out of 114,377 users);
- the top 3 searched categories of support were arts and culture, community building and youth;
- 172 people contacted us for support via our website;
- 90 people booked to attend our 5 workshops;
- 110 people booked onto our 7 webinars.

The Funding Alerts on our website complement Inside Track, Kent County Council's funding document circulated to the VCSE sector, by providing a comprehensive, cost effective and timely source of fundraising information via the Funding for All website. They are instrumental in providing a valuable resource to VCSE organisations, offering useful advice and information about funding sources.

The Funding for All website gives organisations the opportunity to search for funding opportunities through specific categories of support, such as health and social care, sport, older people, youth, arts, and buildings, along with a section listing funding opportunities with imminent closing dates. The content is updated whenever new funding opportunities are announced. The website provides top tips to consider when completing a funding application form, written by the Funding for All specialist mentors.

Financial review

Covid-19

Inevitably our Trustees' report for 2019-2020 is coloured by Covid-19. Our income has traditionally been predominantly public sector funding (e.g. commissions from Kent County Council (KCC) via Stronger Kent Communities (SKC), Members' grants and grant funding (e.g. National Lottery Community Fund (NLCF) and grant-making trusts and foundations).

At the start of the first Covid lockdown we were affected by the impact that the pandemic was having on every area of charity income. The public sector was already reducing VCSE spend and this was compounded by new demands on their budgets resulting from Covid. NLCF and other grant-makers initially announced that they would prioritise charities best placed to directly support Covid affected communities.

We therefore developed an action plan to:

- maintain communication with our funders, particularly NLCF, to put our case and remain aware of changing circumstances;
- investigate alternative ways of delivering services, such as offering webinars and one-to-one mentoring online;
- investigate government assistance such as furloughing staff (which we did not take up);
- remain alert to changes in circumstances which might open up opportunities for consultancy work;
- manage our finances very carefully to try to avoid dipping into reserves unless absolutely necessary;
- reducing costs by moving to smaller office accommodation.

Fundraising activities

Our work in 2019-2020 was funded by:

- NLCF Awards for All grant
Although the grant was secured in 2019, it funded work in this financial year;
- Fidelity grant
Funding for All was awarded a grant of £10,800 towards the development of our customer relationship management database Salesforce. This has greatly increased its usefulness to us, enabling us to:
 - collect both quantitative data and qualitative data on our groups' progress;
 - ensure we better match our mentors to groups;
 - gather training outcome data in terms of increase in confidence and skills;
 - identify changes in individual projects and return on investment;
 - collect more information on group type.
- NCLF grant
In August 2020 Funding for All was awarded a Covid Emergency grant of £31,501 to deliver mentoring. To date we have received 35 organisations requesting support and 155 hours of mentoring has been allocated. The funding has enabled us to trial new ways of working and helped us to identify changes we need to make to deliver our services to the VCSE in the future.
- KCC Member Grant
£1,149 was secured from Kent County Council (Cllr. Martin Whybrow) for a new MacBook.

Income generation

A modest income (£450) was generated by some consultancy work requested by Medway Council on behalf of Medway Community Healthcare. The work was deferred due to Covid and may resume later.

£450 was also secured from Medway Public Health for some initial work on a Digital Inclusion project.

At the start of 2020, we were commissioned by Stronger Kent Communities to run some workshops and mentoring sessions were delivered in early 2020, securing £3,600 income.

A breakdown of funding sources can be found in the notes section of our annual accounts.

Total funds

At the end of this period our total funds were £56,172 (2019: £64,215).

Value for Money

Funding for All has a lean staffing structure. Most personnel work remotely and we have a very low-cost office in the county town of Maidstone, used for trustee meetings, drop-in sessions, mentor training sessions and staff desk space as required.

Adopting the use of Kent-based, peripatetic mentors allows us to provide the best possible advice to groups. Our mentors are paid on an hourly freelance basis, which enables us to monitor project costs closely.

For every £1 spent on mentoring, charitable groups have secured £15 in fundraising, which is significant investment brought into Kent.

Partnership

We have strong partnerships with many organisations across Kent, so at the start of this financial year we were able to access space for events at low or no cost for workshops, use their offices for meetings with groups, input into partners' events to raise the profile of Funding for All and work with partners to deliver more rounded services.

We work to complement the services of other VCSE support organisations to avoid duplication and regularly signpost groups to other organisations who offer complementary support.

Reserves policy

Our Reserves Policy is reviewed annually and we aim to follow the Charity Commission guidelines of 3 - 6 months of running costs to be held in our unrestricted funds.

Our reserves this year are £30,926 so, although less than last year (2019: £55,736), they meet the requirement of our reserves policy.

Risks

The Trustees have a duty to identify and review the risks to which the Charity is exposed and to ensure appropriate controls are in place to provide reasonable assurance against fraud and error. Regular formal trustee meetings are held to review progress towards achieving the Charity's objectives and to promote strategic direction within the operation.

The Board of Trustees regularly addresses risks and uncertainties and puts in place procedures and controls to ensure those risks are adequately managed. The four principal risks in 2020 and our planned mitigating actions were:

- a) loss of key staff
mitigating actions:
 - succession planning;
 - robust organisational strategy.
- b) loss of Trustees
mitigating action:
 - in October 2020 we launched a trustee recruitment campaign and successfully recruited 4 new Trustees.

- c) securing insufficient income
mitigating actions:
 - robust fundraising strategy and action plan;
 - ensuring necessary reserves;
 - maintaining close contact with funders;
 - earlier in the year we conducted an options appraisal to understand the implications of all scenarios from receiving full funding to securing no funding and having to close.
- d) inability to operate due to Covid-19
mitigating actions:
 - replacing face-to-face mentoring with Zoom meetings with groups;
 - replacing workshops with webinars.

Plans for the future

The future direction of the charity will be shaped by continuing to monitor the organisation's performance and social impact achieved through each of its projects. It will be important to maintain and develop the status we have achieved as a major infrastructure organisation in the county and to ensure our sustainability into the future.

Fundraising

Although Covid-19 limited the grants we could apply for initially, we anticipate that funders will make more opportunities available to infrastructure organisations, in recognition of the part they play in keeping direct delivery organisations going.

Our fundraising plan includes developing and submitting funding applications, in particular to the NLCF, to ensure sustainability. We recognise that to continue our core business of free mentoring services we will need grant funding alongside income generation.

Income generation

The Covid-19 pandemic initially impacted our ability to generate income, particularly by limiting our consultancy work and workshops, but adapting our delivery methods has ensured we can continue to deliver virtually.

Going forward, we will continue to develop and offer our consultancy service, whether online or face-to-face. It brings in some unrestricted income, subsidises free services, and allows Funding for All to work with larger organisations.

We will also continue to explore opportunities to deliver training and support for our colleagues in the sector as well as local councils to help bolster our unrestricted income. We also intend to introduce a £10 fee for attending our online and face to face training sessions in line with other training providers. This will help sustain our training services in the future and help reduce the drop out rate.

Services

We will continue listen to feedback from users and to develop our free core services:

- mentoring and support;
- support from our website, webinars, funding alerts, bulletins and social media activity.

After Covid, we anticipate that some mentoring and workshops will return to face-to-face delivery, but we will remain flexible and retain the ability to deliver remotely for groups who would prefer this.

Monitoring

This year modifications to Salesforce and training for staff has allowed us to make far greater use of the wealth of facilities available in the software. Going forward, we will continue to develop this to capture and use additional information from our users about who they are and the communities they support.

Structure, governance and management

Board of Trustees

Funding for All is a registered charity and company limited by guarantee set up in October 2012 in response to a recognised need in Kent following the closure of the extremely successful Funding Buddies project.

The principal governing body of Funding for All is the Board of Trustees, skilled and committed volunteers with strong backgrounds in finance, fundraising, commissioning and marketing. Their names are listed on page 2.

The Charity considers its key management personnel to be its Board of Trustees and the Operations Manager. The Board is responsible for the strategic direction of the organisation and meets quarterly together with the Operations Manager to review progress and to ensure that Funding for All is on track to meet its objectives.

The Funding for All Board of Trustees met three times during the last financial year as well as convening the Annual General Meeting in May 2020. The next AGM is scheduled for May 2021.

The Board continues to review Funding for All's policies and procedures annually and add new policies as the need arises.

The Trustees have complied with the duties described under the Charities Act 2011, and with proper regard to the guidance published by the Charity Commission.

2019 returns for Charity Commission and Companies House were submitted before the due date and were both accepted.

The Annual Accounts 2020 have been inspected and approved by Hedley Dunk.

New trustees

Three of our five current Trustees have been on the Board since Funding for All was created in 2012. This year we took up the challenge of recruiting new Trustees in order to:

- bring new experience, skills, interests and ideas to the Board;
- ensure sustainability;
- enable longer-serving Trustees to stand down if they wish.

Therefore in October 2020 we launched a Trustee Recruitment Campaign which took place between the end of the financial year and the publication of this report. We considered skills needs and developed role descriptions and an application pack before advertising nationally. Six potential Trustees expressed an interest and, following shortlisting, interviews and references, four were recruited.

Governing document

Our Memorandum and Articles of Association December 2012 only allowed two new Trustees to be adopted at one time. Therefore the governing document was amended in November 2020 by written resolution (as we were not meeting in person due to Covid-19) to allow four new Trustees to come on board at the December 2020 meeting.

Induction

Newly appointed Trustees follow an induction programme including:

- background documents, including
 - a copy of our constitution;
 - our strategy document;
 - fundraising strategy;
 - last year's audited accounts.
- links to organisation information, including our website;
- policy documents;
- Charity Commission guidance;
- NCVO training;
- opportunities for 'getting to know you' meetings with staff, mentors and a group representative.

Staff

The Board of Trustees wishes to record its gratitude to our passionate and dedicated staff team of Operations Manager, Project Co-ordinator and Project Administrator. Throughout this difficult year they were, as always, crucial to the smooth running of the Charity. They worked tirelessly, responsively and flexibly over the year, continuing to adjust their working patterns as and when necessary to reflect the difficult times and the volume and nature of the work.

All staff take part in performance feedback and appraisal throughout the year. Remuneration is reviewed annually in November in accordance with the pay policy, which applies to all salaried staff, with any changes taking effect from the 1st January each year. Funding for All salaries are based on NJC (National Joint Council) local government salaries.

At the December 2020 Board meeting, it was unanimously decided to change our review date to April each year to align with the NJC schedule.

Mentors

Our team of Funding Mentors are industry experts covering a wide range of funding specialisms including heritage, community buildings, youth, allotments, arts, sports, environmental, and many more, contracted on a freelance basis. We continue to recruit new mentors to meet the specific skills needs of our groups.

Liz Duckworth
Chair of Trustees

Independent Examiner's Report to the Trustees of Funding For All

I report to the charity trustees on my examination of the accounts of the company for the year ended 31 October 2020.

Responsibilities and basis of report

As the charity trustees of the company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your company's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

1. accounting records were not kept in respect of the company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.



Jack Fryer ACA

Hedley Dunk Limited
Trinity House
3 Bullace Lane
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Kent
DA1 1BB

16 April 2021

**Funding for All
Statement of Financial Activities
(Incorporating an Income and Expenditure Account)
for the year ended 31st October 2020**

	Note	Unrestricted Funds 2020 £	Restricted Funds 2020 £	Total Funds 2020 £		Unrestricted Funds 2019 £	Restricted Funds 2019 £	Total Funds 2019 £
Incoming Resources								
Incoming resources from generated funds:	1b							
Voluntary Income								
Donations and gifts		419	-	419		780	-	780
Grants		-	42,301	42,301			9,988	9,988
Activities for generating funds								
Income Generation Activities		6,636	-	6,636		102,432	-	102,432
Commercial trading operations		-	-	-		-	-	-
Investment income		62	-	62		75	-	75
Incoming resources from charitable activities:								
Training		-	-	-		-		-
Conference delivery income	10	-	-	-		4,625	-	4,625
Total Incoming Resources		7,117	42,301	49,418		107,912	9,988	117,900
Resources Expended	1c							
Costs of generating funds:								
Fundraising		-	-	-				-
Conference delivery costs		-	-	-		16,620		16,620
Total Costs of Generating Funds		-	-	-		16,620		16,620
Net income available for charitable activities		7,117	42,301	49,418		91,292	9,988	101,280
Charitable activities:								
Service delivery		31,303	25,534	56,837		111,271	1,509	112,780
Policy & Research		-	-	-		-	-	-
Total Charitable Activities		31,303	25,534	56,837		111,271	1,509	112,780
Governance	2	624	-	624		600		600
Total Resources Expended		31,927	25,534	57,461		128,491	1,509	130,000
Net (Outgoing)/Incoming Resources		(24,810)	16,767	(8,043)		(20,580)	8,479	(12,101)
Gains and Losses on investment assets		-	-	-		-	-	-
Net Movement of Funds in year	9	(24,810)	16,767	(8,043)		(20,580)	8,479	(12,101)
Fund balances brought forward at 1 November 2019		55,736	8,479	64,215		76,316		76,316
Balance carried forward at 31 October 2020		£30,926	£25,246	£56,172		£55,736	£8,479	£64,215

The notes on the following pages form part of these financial statements.

All amounts relate to continuing activities. There are no recognised gains or losses other than the net movement in the funds included above.

Funding for All Balance Sheet as at 31st October 2020

Company Registration Number 08263265

	Note	Unrestricted Funds 2020 £	Restricted Funds 2020 £	Total Funds 2020 £	Unrestricted Funds 2019 £	Restricted Funds 2019 £	Total Funds 2019 £
Current Assets							
Debtors	5	770		770	639		639
Cash at the Bank and in hand		30,965	25,246	56,211	55,222	8,479	63,701
		<u>31,735</u>	<u>25,246</u>	<u>56,981</u>	<u>55,861</u>	<u>8,479</u>	<u>64,340</u>
Creditors: Amounts falling due within one year							
	6	809		809	125		125
		<u>809</u>	<u></u>	<u>809</u>	<u>125</u>	<u></u>	<u>125</u>
Net Current Assets		30,926	25,246	56,172	55,736	8,479	64,215
Total Assets less Current Liabilities							
Net Assets		<u>30,926</u>	<u>25,246</u>	<u>56,172</u>	<u>£55,736</u>	<u>8,479</u>	<u>£64,215</u>
Reserves							
Unrestricted Funds							
Designated Funds							
General Funds	1d	30,926		30,926	55,736		55,736
Restricted Funds			25,246	25,246		8,479	
		<u>£30,926</u>	<u>£25,246</u>	<u>£56,172</u>	<u>£55,736</u>	<u>£8,479</u>	<u>£64,215</u>

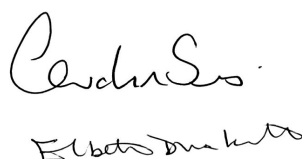
For the financial year in question the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

No members have required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006.

The Directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to companies' subject to the small companies' regime.

The financial statements were approved and authorised for issue by the Board of Trustees on 4th February 2021 and signed on its behalf by:



} Carolyn Sims - Treasurer

} Elizaabeth Duckworth - Chair

The notes on the following pages form part of these financial statements.

Funding for All

Notes to the Financial Statements Year ended 31 October 2020

1. Accounting Policies

a) **Basis of Preparation**

The financial statements are prepared under the historical cost convention and include the results of the Charity's operations which are described in the Trustees' Report.

The accounts have been prepared in accordance with applicable accounting standards and the Companies Act 2006 and follow the recommendations in the Statement of Recommended Practice (SORP FRS 102) Accounting and Reporting by Charities, issued by the Charity Commission, the Charities Act 2011 and the requirements of the Charity's Memorandum & Articles.

b) **Incoming Resources**

Voluntary income and donations are accounted for on an accruals basis. The income from fundraising ventures is shown gross, with the associated costs included in fundraising costs.

Grants are recognised in full in the statement of financial activities in the year in which they are receivable.

Sales of goods and services are recognised when the goods or services are delivered.

c) **Resources Expended**

All expenses are accounted for on an accruals basis. Wherever possible costs are allocated directly to the appropriate activity; other costs common to all activities are apportioned between those activities on the basis of the proportion of staff time spent during each year in connection with each activity.

Fundraising expenditure comprises costs incurred in inducing people and organisations to contribute financially to the work. This includes the cost of advertising for donations and the staging of special fundraising events.

Expenditure incurred in connection with the specific objects of the charity is included under the heading Charitable Activities.

Support costs, which are the costs of overall direction and administration of each activity, comprising the salary and overhead costs of the central function, are apportioned on the basis of staff costs attributable to each activity.

Expenditure on Governance includes all audit, accountancy and legal fees.

The irrecoverable element of VAT is included with the item of expense to which it relates.

d) **Funds**

General funds are unrestricted funds which are available for use at the discretion of the Trustees in furtherance of the general objects of the charity and have not been designated for other purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes.

e) **Direct Taxation**

The company is a registered charity and is therefore not liable for income tax or corporation tax on its charitable activities, as it falls within the various exemptions available to registered charities.

f) **Pension**

The Charity contributes to a defined contribution group personal pension scheme (NEST).

Funding for All

Notes to the Financial Statements Year ended 31 October 2020

2. Net Incoming/(Outgoing) Resources

The net incoming/(outgoing) resources for the year are stated after charging:

	2020 £	2019 £
Non-audit services	<u>624</u>	<u>600</u>

3. Staff Costs

Staff costs were as follows:

	2020 £	2019 £
Wages and salaries	25,940	50,833
Social Security costs	1,310	
Pension	<u>1,298</u>	<u>2,405</u>
	<u>28,548</u>	<u>53,238</u>

No employee earned above £60,000 in the year.

The average weekly number of employees (full time equivalents) during the year was as follows:

	2020	2019
Charitable activities	1	2
Fundraising		
Governance	<u></u>	<u></u>
	<u>1</u>	<u>2</u>

Trustees' remuneration and related party transactions

The Trustees were neither paid nor voted any emoluments during the year. During the year one trustee, Elizabeth Duckworth, claimed expenses of £210. Mark Skudder was appointed to the Board of Trustees on 7th March 2019. Mark Skudder is related (married) to Noleen Skudder the Operations Manager. Noleen Skudder was a co-founder of the Charity and has been a paid employee since the formation of the Charity in October 2012. Mark Skudder declares an interest in accordance with the Conflict of Interest Policy and does not participate or vote in any matter (financial or otherwise) relating to Noleen Skudder.

4. Analysis of Total Resources Expended

	Charitable Activities £	Conference £	Governance £	2020 Total £	2019 Total £
Salaries	28,548			28,548	53,238
Office Costs	18,493			18,493	11,630
Direct Costs	9,797			9,797	64,532
	<u>56,838</u>			<u>56,838</u>	<u>129,400</u>

Funding for All

Notes to the Financial Statements Year ended 31 October 2020

5. Debtors	2020	2019
	£	£
Debtors, prepayments and accrued income	<u>770</u>	<u>639</u>

6. Creditors:		
Amounts falling due within one year	2020	2019
	£	£
Creditors and Accruals	<u>809</u>	<u>125</u>

7. Ultimate Controlling Party

The Directors listed in the Trustees' Report are the ultimate controlling parties being members of the company.

All Charity policies and executive decisions are determined by the Trustees. The day to day running of the charitable company has been delegated to the Chief Executive.

8. Donations and Gifts

	Unrestricted Funds	Restricted Funds	Total 2020	Total 2019
	£	£	£	£
General donations	419		419	780
	<u>419</u>		<u>419</u>	<u>780</u>

9. Movements in Funds

	Brought forward £	Incoming Resources £	Resources Expended £	Transfers £	Carried forward £
Restricted funds					
The movement on restricted funds comprises the following donations and grants held on trust to be used for specific purposes:					
Service delivery	8,479	42,301	25,534		25,246
Unrestricted funds					
<i>General funds</i>	<u>55,736</u>	<u>7,117</u>	<u>31,927</u>		<u>30,926</u>
Total funds	<u>£64,215</u>	<u>£49,418</u>	<u>£57,461</u>		<u>£56,172</u>

Funding for All

Notes to the Financial Statements Year ended 31 October 2020

10. The charity is grateful for generous grants from:

National Lottery Awards for All
National Lottery Community Fund
Fidelity Foundation

The charity is also grateful to Alex Quayson and Elizabeth Duckworth for their generous donations.

The charity would also like to acknowledge the support of Kent Community Foundation.