

Farming and Wildlife Advisory Group South West Ltd
(A Charitable Company Limited by Guarantee)

Annual Report and Financial Statements

For the Year Ended 31 March 2021

Company Number: 07865031
Charity Registered in England and Wales Number: 1146071

Farming and Wildlife Advisory Group South West Ltd

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Farming and Wildlife Advisory Group South West Ltd

Reference and Administrative Details

For the Year Ended 31 March 2021

Charity name	Farming and Wildlife Advisory Group South West Limited
Other names	FWAG SW
Charity number	1146071
Company number	07865031
Trustees and Directors	R Jackson R Appleton (resigned 21 October 2020) S Bird (resigned 21 October 2020) A Daros C Fowle A Hosford (Chair) M Pope M Morris (appointed 21 October 2020)
General Manager	G Rumbold
Registered Office	Hawkridge House Summerfield Way Chelston Business Park Wellington Somerset TA21 9JE
Auditors	Albert Goodman LLP Goodwood House Blackbrook Park Avenue Taunton Somerset TA1 2PX
Bankers	Natwest Bank PLC 26 - 27 Fore Street Taunton Somerset TA1 1JQ

Farming and Wildlife Advisory Group South West Ltd

Trustees' Annual Report

For the Year Ended 31 March 2021

The trustees, who are also directors for the purposes of the Companies Act, present their report and the financial statements of the charity for the year ended 31 March 2021.

The financial statements have been prepared in accordance with the accounting policies set out in note 1 and comply with the charity's memorandum and articles of association. The provisions of the Statement of Recommended Practice "Accounting and Reporting by Charities" (SORP FRS 102 – implemented 1 January 2019) have been adopted in preparing the annual report and financial statements of the charity, and they are in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

Structure, governance and management

Farming and Wildlife Advisory Group South West Ltd ("FWAG SW"), is a charity registered with the Charity Commission in England and Wales, and is a company limited by guarantee, incorporated on 29 November 2011.

The governing document of FWAG SW is the memorandum and articles of association dated 29 November 2011.

The trustees, who are also the directors for the purpose of company law, who served throughout the year, unless otherwise stated, were:

R Appleton	(resigned 21 October 2020)
S Bird	(resigned 21 October 2020)
A Daros	
C Fowle	
AB Hosford	(Chair)
R Jackson	
M Morris	(appointed 21 October 2020)
M Pope	(Vice Chair)

New trustees are invited to become trustees by the existing trustees and at the subsequent Annual General Meeting they are formally elected to the Board by the existing trustees. Trustees resign after each three-year appointment and can be re-appointed for one further three-year term only.

None of the trustees has any beneficial interest in the company. All the trustees are members of the company and guarantee to contribute £1 in the event of winding up.

Recruitment of Trustees

FWAG SW seeks to have a mix of professional experience on the Board of Trustees (the Board) as well as a broad regional representation from the farming community.

The Memorandum and Articles of Association of FWAG SW state that all members of the Board should give their time voluntarily and receive no benefits from the charity. Trustees may claim reasonable out-of-pocket expenses.

Trustees are elected to the Board at the Annual General Meeting and are put forward by current trustees. Potential trustees are selected to provide a wide range of differing experience and skills that can benefit FWAG SW strategically and to ensure effective governance. From 2021, trustees will also be recruited based on recommendations from legal and other professional firms and also through recruitment advertisements.

Trustee induction and training

Trustees are selected from those that have subscribed to a FWAG SW membership package, work, or have worked, in partner organisations or have a specialism that is of practical use to FWAG SW. They are usually dedicated to the conservation of wildlife, alongside their commercial or professional activities. Therefore, new Trustees are already conversant with the aims and objectives of the charity, prior to their appointment.

FWAG SW Farm Environment Advisers are invited to selected agenda items at Extraordinary General Meetings to provide practical experience and training to the Board of Trustees on the activities that FWAG SW is engaged in.

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Trustees are given copies of the Charities Commission's "The Essential Trustee: What you need to know (CC3)", "Public Benefit: the public benefit requirement (PB1)", "Public Benefit: running a charity (PB2)", "Public Benefit: reporting (PB3)" to provide them with the knowledge to understand their roles and responsibilities as a trustee. Trustees are encouraged to reread this regularly and they are sent to all trustees on an annual basis by the General Manager. Additionally trustees are provided with copies of the Memorandum and Articles of Association of the Charity so that they may familiarise themselves with the governing principles of the charity.

FWAG SW's accountants (Albert Goodman LLP) provide the trustees with an annual overview of the accounts, and training and support is provided to understand the technicalities of charitable accounting and the specialist terms used. The Financial Controller prepares management accounts and presents them to the trustees at board meetings to provide further training and assistance on how the accounts are structured.

Organisational structure of the charity

FWAG SW currently has a Board of six trustees that meet at least quarterly and are responsible for the strategic direction, policy and governance of the charity. To remain quorate, the Board must have at least three trustees present at any meeting. Meetings have been held remotely throughout the year in line with Government restrictions.

A scheme of delegation is in place and the General Manager has day-to-day responsibility for the provision of all aspects of the services of the charity. FWAG SW managers and senior advisers are invited to board meetings regularly to discuss the issues they face and to provide feedback to the board on the charity's activities.

Related parties and cooperation with other organisations

None of the trustees receive remuneration or other benefit from their voluntary role with the charity. Any connection between a trustee or senior manager of the charity and any client, contractor or supplier must be disclosed to the full board of trustees. Any related party transactions would be disclosed in note 7

The charity is a founding partner of the national FWAG Association, with other FWAG organisations, as well as LEAF and GWCT. FWAG SW advisers have been involved with the DEFRA Agri-Environment Stakeholders Working Group (AESWG) to give feedback on current and future agri-environment schemes as well as providing feedback on policy at all levels.

FWAG SW partnered and worked with county councils across the south west region, AONBs, DEFRA, The Wildlife Trusts, The Woodland Trust, WWT Slimbridge, Exmoor NPA, The Game and Wildlife Conservancy Trust (GWCT), Bristol Avon River Trusts, Internal Drainage Boards, National Trust, Natural England, The Environment Agency, The Tree Council, The Countryside and Community Research Institute (CCRI) and many others. The charity also worked with partners across national borders to share best practice in finding innovative solutions to environmental issues.

Risk management

The trustees have identified the risks to which the charity is exposed in a Risk Register which is reviewed at least annually. The major threats that the trustees believe could cause a significant impact on the charity and the policies, procedures and other measures that are in place to mitigate those risks are included within the Risk Register.

Key Management Personnel Remuneration

The trustees consider that the key management personnel for FWAG SW is restricted to the General Manager. The post is currently held by Gary Rumbold and his remuneration for this financial year is detailed in note 6 of the accounts.

The General Manager's starting remuneration was established 8 years ago when Gary Rumbold entered this post and was set based on market considerations and what the charity could afford. The board have reviewed the General Manager's remuneration against other comparable roles within the south west region. Based on this review an incremental pay increase has been awarded to the General manager effective from 1st September 2020.

As more data becomes available for comparable posts at charities of a comparable size and scope, the General Manager's salary will be reviewed annually by the board of trustees to ensure that it remains commensurate with the role and within the FWAG SW budget.

Objectives and activities

1. To promote the protection of wildlife and the conservation of nature and landscape, in particular with relation to modern agricultural needs.
2. To promote the delivery of competent, independent advice to the agricultural sector on the protection of wildlife and the conservation of nature and landscape.
3. To promote research on all matters relating to modern farming, the need to conserve nature and landscape, to protect wildlife on farmland and to disseminate the useful results of such research.
4. To encourage understanding between farmers and conservation interests by promoting liaison and the exchange of information, ideas and experience between individuals and organisations who are concerned with or interested in the objects of the charity.
5. To promote the objects of the charity by conferences, exhibitions, practical demonstrations, publications, the delivery of lectures and addresses and the exchange of research experiences and techniques.
6. To support and co-operate with others in proposals and activities which encourage understanding and co-operation between conservation, wildlife and farming interests and which are calculated to assist the promotion of the charity's objects.

Explanation of the charity's aims

FWAG SW is a conservation charity that focuses on the interaction between wildlife and the farmed environment. To do this it seeks to support, enthuse & inspire fellow farmers to value the environmental assets on their land & use them to secure sustainable and profitable businesses for the future.

By using a "Whole Farm" approach FWAG SW seeks to embed conservation into the commercial farming model. Farmer members are passionate about the land that they have stewardship over but may lack the specialist knowledge or resources to implement the best practice that would provide the greatest benefit to the environment. FWAG SW advisers can bridge this knowledge gap and seek possible sources of funding for farmers to implement measures on their land that will have the greatest benefit for wildlife.

As well as assisting farmers to be compliant with environmental legislation, the charity also aims to give farmer members a voice at policy level by feeding back into the processes that determine future legislation changes. By representing the farming community within conservation stakeholder forums FWAG SW can influence practical solutions to wildlife conservation that have a "best fit" with current agricultural practices.

Strategies employed to meet the charitable aims and significant activities

The main aims of FWAG SW are to continue to inspire farmers to value the environmental assets on their land and use them to secure sustainable and profitable businesses for the future.

The strategies used to meet these objectives include:

- Providing a range of advisory services to farmers, partner organisations and local authorities that allow farmers and the wider public to benefit from funding programmes that target environmental benefits for wildlife and the public.
- Maximising the impact FWAG SW has to farmers and the conservation of wildlife by seeking funding from project partnerships that address specific ecological challenges.
- Engaging in research programmes that benefit farmers and the farmed environment.
- The provision of a tiered membership system for farmers, landowners and donors to disseminate information, educate and provide inspiration.
- The organisation of a regional award scheme that recognises the work contributed by commercial farmers to the environment and promotes conservation techniques to all.
- A programme of events across south west England to educate and inspire farmers on how they can deliver ecological benefits on land within their stewardship.
- The publication of literature and newsletters with informative articles on relevant topics.
- The maintenance of a website displaying up to date information regarding agricultural and conservation issues.
- Attendance at local and national stakeholder meetings to represent a farming perspective on conservation measures.

- To assist in the running of a national FWAG Association to give FWAG SW a voice at a national policy level and input into the delivery aspect of environmental land management schemes.
- To work with volunteer groups to deliver educational events to school children.
- The provision of a farm plastics recycling scheme for farmers within the south west region.

How our activities deliver public benefit

FWAG SW has a farming membership of over 1000 farmers in the south west region with various membership level entry points. Members receive the greatest direct benefit from the charity through the provision of free telephone advice, educational / training events, organised environmental competition schemes and regular newsletters.

The wider impact of the charity's advisory work is a benefit to all residents in the south west of England. The conservation measures implemented by farmers following advice from our Farm Environment Advisers have direct benefits that increase biodiversity, reduce diffuse pollution into water courses, mitigate against declining populations of targeted endangered species and reduce the impact of flooding from agricultural land run-off.

As well as educating farmers and landowners on the benefits of wildlife conservation, FWAG SW and its educational arm, the Kingfisher Award Scheme, have delivered educational events and award schemes to schools across Somerset, Wiltshire, Devon and Cornwall.

FWAG SW's farm plastics recycling scheme is open to all farmers within the south west, although current coverage is limited by practicality to Somerset, Devon and Dorset. The scheme benefits farmers by providing a simple and cost-effective way of recycling farm plastic materials. The scheme is a benefit to the wider public through the environmental gains of recycling farm plastic into useful goods, as well as the diversion of waste material from costly landfill sites.

The Trustees have been provided with the relevant information regarding the Charity Commission's guidance on Public Benefit. The charity's activities have been reviewed against the Public Benefit requirement.

Achievements and performance

Despite significant coronavirus restrictions curtailing some of our activities, the charity has been very fortunate to have come through the pandemic in a healthy position financially, largely due to the prompt and positive actions of the trustees, management team and the staff of FWAG SW. However, the charity's ability to reach its beneficiaries has been impacted more significantly. Group and one-to-one advice to farmers and other landowners was moved from face to face contact to virtual forms of communication, but sadly our education programme had to be curtailed for schools, which was a great disappointment. Fortunately, our Key Stage 2 Kingfisher Award Scheme was delivered virtually in 2021 / 2022. Although the richness of our events programme was reduced by the lack of face-to-face contact we endeavoured to provide our services as closely as possible using other means.

How we met our charitable aims, achievements and performance

- FWAG SW delivered advisory services across the whole region including an advisory service for Countryside Stewardship applications throughout the south west. Under the Natural England Farm and Land Management Advice Framework contract, we were unable to deliver any workshops, due to the covid pandemic restrictions in force throughout the year, however we delivered 374 one-to-one advisory sessions remotely in 2020/21, predominantly through video conferencing facilities.
- Advice delivery was made to 144 south west farmers on Natural England's Countryside Stewardship 2020 application round. The total area covered by the farms was 23,400 (agreement land 12,400) ha, securing grants for farmers of almost £12m over the next 5 years, plus £5.86m for capital works. This represents a significant increase on the previous year, despite the restrictions posed by the pandemic.
- FWAG SW received grant and project funding from European and UK agencies, partner organisations and grant giving trusts and foundations.
- FWAG SW partnered and worked with county councils across the south west region, AONBs, DEFRA, The Wildlife Trusts, West Country Rivers Trust, The Woodland Trust, WWT Slimbridge, Exmoor NPA, The Game and Wildlife Conservancy Trust (GWCT), Bristol Avon River Trusts, Internal Drainage Boards, National Trust,

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Natural England, The Environment Agency, The Tree Council, Countryside and Community Research Institute (CCRI) and many others. The charity also worked with partners across national borders to share best practice in finding innovative solutions to environmental issues.

- The Hills 2 Levels project in Somerset has continued to form a significant part of FWAG SW's work during 2020/21. The project is a partnership project which received funding from several different sources in this financial year, including Somerset Rivers Authority, EU Interreg and the Environment Agency.
- The Gloucestershire Regenerative Environment and Agriculture Transition project (GREAT), is a three-year project which started in January 2021, aiming to boost the transition to farming methods that restore the soil, water and air, commonly referred to as Regenerative Farming / Agriculture. The project aims to facilitate the changes needed to move towards a resilient future for farms, nature and the earth by working with farmers, communities, advisors and the wider food supply chain to meet these aims. The project has three core aims: build evidence, facilitate knowledge exchange and nurture enterprise.
- We engaged in several large-scale tree and hedge planting programmes during 2020/21, the two largest of which were funded by the Environment Agency, with the aim of mitigating against run off from agricultural land, thereby reducing nutrient loading in water courses and providing a natural flood management solution. Combined, the two projects planted more than 75,000 trees over the autumn / winter planting season. Other tree planting projects of note included a pioneering silvo-pasture trial in Devon funded by a consortium of partners, and a hedgerow restoration project in Gloucestershire funded by the Tree Council and the Network Rail Community Tree Planting Programme.
- During 2019/20 FWAG SW became facilitator for two Environmental Land Management Test & Trials (ELMS T&T) projects & is acting as consultants on seven more. These projects are helping to shape the replacement for the Basic Payment Scheme and Countryside Stewardship grants with an emphasis on 'public money for public goods'.
- In 2020/21 FWAG SW continued to deliver ponds suitable for colonisation by great crested newt in Somerset, Gloucestershire and Wiltshire to mitigate against sites lost to development under the new District Level Licencing scheme - a type of biodiversity offsetting. A total of 83 ponds were created in the 2020/21 financial year.
- FWAG SW continue to work with the Exmoor National Park to deliver the Headwaters of the Exe Catchment Programme, specifically providing farm advice through one-to-one on-farm visits and group workshops to address water quality issues in the upper Exe catchment.
- A four-tiered membership programme is in place for farmers, landowners and others with an interest in farmland conservation.
- Due to the coronavirus pandemic, FWAG SW was unable to host its usual wide range of events. However, there were multiple small group meetings held with catchment member groups (facilitation funds) arranged by advisers, as well as a number of larger regional and National FWAG Association webinars, via Zoom on a variety of agriculture and conservation subjects. Additionally, FWAG SW increased its communication via e-news, including such things as a regular species focus, and through its volume of social media activity.
- FWAG SW made the decision to cancel its four county farmer trophy competitions in 2020/21 and 2021/22 in order to keep both farmers and staff safe during the Covid pandemic. The competitions normally recognise environmental best practice and the regional Barn Owl Award Trophy encourages farmers to showcase the ecological conservation measures they have introduced on their farms, with the winner entered into the FWAG Association National Silver Lapwing Trophy. For 2021, the competitions are being replaced with a photographic conservation competition 'A photo from your farm' to maintain farmer engagement in conservation.
- FWAG SW staff have remotely attended multi-agency meetings with a regional focus, as well as at a national level, representing farmers' interests.
- The charity is a founding partner of the national FWAG Association, with other FWAG organisations, as well as LEAF and GWCT. FWAG SW advisers have been involved with the DEFRA Agri-Environment Stakeholders Group (AESG) to give feedback on current and future agri-environment schemes as well as providing feedback on policy at all levels.
- Each year FWAG SW partners with the volunteer led Kingfisher Award Scheme (KAS) to deliver educational visits to farms and run a competition to encourage school children to investigate the farmed environment for themselves. Unfortunately, due to Covid 19 restrictions, it was not possible to run the Kingfisher scheme in the summer of 2020. When it looked unlikely that it would be possible to run the field visits in 2021, it was decided to produce an online resource for teachers and schools to create their own field day activities so that the competition could still go ahead in the summer of 2021. 29 primary schools will be taking part.
- In autumn 2020 the charity organised 11 waste farm plastic recycling events across the Somerset, Dorset and Devon region with 361 farmers participating, recycling a total of 179 tonnes of plastic. Again, activity was curtailed by the Covid pandemic but a further, more comprehensive programme was run in spring 2021.

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Financial review

Despite significant coronavirus restrictions curtailing some of our activities, the year end accounts show a notable swing from a small deficit in 2019/20 to a significant surplus in 2020/21. It has been an exceptionally successful year for the charity, however a single year's results should not be viewed in isolation. To comply with the requirements of charitable accounting, in certain situations such as restricted funds, income must be recorded in the year in which it is received, despite the delivery under that project occurring in future periods. For this reason, it is beneficial to view income and expenditure over the past 9 years, generating the charity's current reserves of £665,464 (2019/20: £331,739) and the split of each period's retained income between restricted and unrestricted funds (**Table 1**).

Significant restricted funding has been received in 2020/21, as can be seen in note 12 on page 28. Total restricted funds at 31st March 2021 amounted to £195,271 (2019/20: £121,001).

Table 1: Income, expenditure and retained income 2011 to 2021

Year-end 31st March:	2013	2014	2015	2016	2017	2018	2019	2020	2021
	£	£	£	£	£	£	£	£	£
Income	1,122,574	883,675	951,848	977,006	1,091,694	1,383,570	1,531,096	1,929,046	2,918,030
Expenditure	751,257	888,263	955,957	1,079,836	1,067,284	1,276,299	1,584,517	1,935,357	2,584,305
Retained income	371,317	(4,588)	(4,109)	(102,830)	24,410	107,271	(53,421)	(6,311)	333,725
Restricted funds	97,475	47,042	3,434	(54,292)	55,088	37,002	(47,717)	(17,031)	74,270
Unrestricted funds	273,842	(51,630)	(7,543)	(48,538)	(30,678)	70,269	(5,704)	10,720	259,455
Retained income	371,317	(4,588)	(4,109)	(102,830)	24,410	107,271	(53,421)	(6,311)	333,725

NB: 'year ending 31st March 2013' was a 15-month period, as the charity was established at the end of 2011

Apart from the anomalous data of 2013, which was an extended financial reporting period due to the charity setting up in late 2011, income has been steadily increasing, reflecting the steadily growing delivery of the charity over time. Despite the impact of Covid-19, this growth has continued on an unprecedented scale in 2020/21, increasing by over 50%.

This growth rate is challenging for a small charity and increasing reserves had been particularly difficult in previous years. In 2020/21 the charity focussed on increasing core, unrestricted income to address this, as well as embracing new restricted funding income streams.

The charity continued to pursue a mix of contract, project and consultancy revenues for 2020/21 to maintain a balance of income streams, which remains a core strand of our risk management.

The statement of financial activities is set out on page 16.

Reserves policy

The Board has examined the charity's requirements for reserves, considering the main risks to the organisation. It has established a policy whereby the charity's unrestricted funds not committed or invested in tangible fixed assets should be equivalent to three months of overhead expenditure. Overhead expenditure is budgeted as £1.89m in 2021/22 and therefore the target reserves level is £471,674 going forward. The level of unrestricted reserves, in the form of general funds, available to the charity of £458,725 at 31st March 2021, as shown in note 12, achieves 97% of the target level.

The reserves are needed to meet the working capital requirements of the charity and the Board are confident that, at this level, they would be able to continue the activities of the charity in the event of a significant drop in funding, albeit it to a prudently lesser extent. The Board has also considered the extent to which existing activities and expenditure could be curtailed, should such circumstances arise.

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With the budgeted ongoing growth in income, overheads are also anticipated to increase. As a result, the strategy is to continue to build reserves through planned operating surpluses as market conditions allow, helping to ensure the longer term financial stability of the charity.

Where reserves held are greater than three months of overhead expenditure the charity will seek to use the excess as match funding for projects, to leverage resources to the greatest extent possible.

The Reserves Policy is reviewed annually by the Board to reflect the changing requirements of the Charities Commission.

Principal funding sources

The principal funding sources for FWAG SW come from fee earning chargeable consultancy work, the completion of contracts on behalf of NGO's, agencies and water companies, grant funding for project related work and, to a lesser extent, income from membership. All the charity's funding sources and the contractual / project work that FWAG SW undertakes fit with its charitable aims and objectives.

Financial Effect of Significant Events and Going Concern

COVID-19

The Board reacted swiftly to the Covid-19 lockdown and restrictions early in 2020/21, setting up regular online meetings to support the General Manager and wider Management Team to make essential operational and business decisions.

Where contracts and grant funding were in place for projects where delivery was affected by the coronavirus restrictions, extensions to projects were requested and delivery was reprofiled. Natural England allowed us to change our face-to-face delivery for advisory sessions under the Farming and Land Management Advice framework contract to be done by remote video conferencing facilities, which allowed us to re-prioritise workloads and focus on work that could be delivered whilst our staff worked from home.

As a previous beneficiary of the Thames Water Community Fund, we were eligible for a generous donation that we employed to provide additional equipment for home workers, upgrade software licences to provide greater home working flexibility and to cover our office costs, all of which saw a significant drop in use, with little other relief in our overheads at this time. We also received Local Authority Discretionary Grants from Somerset West and Taunton Council and Dorset Council.

The Board decided to utilise the Bounceback loan scheme to mitigate against any possible cashflow issues we might encounter during the pandemic. Although the scheme has been of benefit to us, fortunately the anticipated negative impacts to cashflow have not materialised to date, largely due to the generosity of funders and partners afforded to us during the pandemic, for which we are very grateful.

We have further mitigated against the impacts of Covid-19 by seeking additional grant funding and making use of the Government's Coronavirus Job Retention Scheme where necessary. This only ever affected less than 10% of our workforce (FTE) for short periods during the year, mainly as a result of childcare commitments and where staff were solely engaged on group event type activity within our Membership and Communication roles. We are proud that we managed to maintain a high level of economic activity throughout the year and keep most of our staff in full employment throughout the pandemic by using novel solutions to advice delivery.

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Brexit

The effects of Brexit remain a troubling shadow over the agricultural sector, particularly in relation to new trade deals with countries that have lower production standards and therefore costs of production than UK farmers. However FWAG SW have engaged proactively with DEFRA on the design and implementation of new agri-environment schemes that farmers will rely on following the Agricultural Transition Period.

FWAG SW's engagement with the new Environmental Land Management Scheme Tests and Trials across the south west region, and at a national policy level, has been significant. Arguably, with our national FWAG colleagues, we have developed an excellent understanding of the changes that are to come and have positioned ourselves to be a key deliverer of advice for the new schemes during the Agricultural Transition Period and beyond.

Advice delivery on Countryside Stewardship has remained buoyant throughout 2021 and we anticipate that farmers will continue to engage in the grant programme to maximise their income throughout the next 2-3 years.

The additional advisory capacity required nationally is likely to be both an opportunity and a risk for the charity in the coming years. Whilst it seems likely that demand for our services will continue to grow, a shortage of experienced Farm Environment Advisers in the market could make recruitment of new staff more competitive. To mitigate we will be focusing on staff retention and enhanced training programmes for our entry level and less experienced staff.

Going Concern

The trustees believe that there are no material uncertainties regarding the charity's ability to continue in operational existence for the foreseeable future, having reviewed the financial position, level of reserves and future plans. In forming this opinion, the trustees have considered the ongoing financial impact of the coronavirus pandemic, Brexit and other risks to the charity. Trustees continue to believe that the charity remains a going concern and that no adjustments to the accounts are necessary.

The cashflow issues that have required attention in previous years have been greatly improved by an increased level of reserves and the Bounceback loan, allowing us time to focus on other aspects of the charity's performance.

Significant income streams (in excess of 5% of total income) during 2020/21 were through contracts and grant funding from Natural England (£634k), The Environment Agency (£615k), Somerset Rivers Authority (£183k) and Thirty Percy (£170k).

Plans for future periods

The Countryside Stewardship application window in the past 4 years has offered an increasing amount of work for FWAG SW and we will continue to ensure we have the resources to meet this increasing demand during 2021/22.

FWAG SW intends to continue its investment in staff by providing additional training, with a continued focus on Resource Protection advice delivery and now also woodland advisory services. Both are key growth areas that align with the government's 25-year environment plan and meet the charity's objectives to conserve wildlife and improve the natural environment.

Further project funding will be sought from a variety of sources to supplement the potential increase in chargeable work and to find replacement funding streams for projects where funding is due to cease.

The strategies that have been employed to date to meet our charitable objectives will continue for the foreseeable future.

We have found that a hybrid model of employment, working from the home and office, is a winning combination for productivity and for our employees' work-life balance. We aim to continue with this hybrid model in the future, anticipating a 40% occupancy rate of our office, using a hot-desk model. This fits well with largely retaining our current office space as the charity expands, where larger offices would have been required under our previous work location model. However, we will be seeking more flexible accommodation for our Dorset employees during 2021/22.

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Fundraising

FWAG SW predominantly seek grant funding from government agencies and from charitable trusts. To this end, we employ a part-time fundraiser who is directly managed by the General Manager.

Fundraising from the public is not a core strategy of the charity. We do not engage in large scale public fundraising campaigns or in street, door-to-door or private site fundraising. In some instances, donation buckets will be displayed at FWAG SW membership events, for people who may wish to make an additional contribution.

In future periods it is anticipated that we will embark on some targeted donation campaigns through our website and directly with our membership.

The trustees monitor this situation and will adapt their fundraising policy accordingly should the situation change.

Our Supporters

The FWAG SW trustees wish to give special thanks to the following organisations for their financial support during 2020/21:

Thames Water Community Fund, Wessex Water Services Limited, Environment Agency, Natural England, Lucozade Ribena Suntory, Waitrose Partnership Services Ltd, Bridgwater Agricultural Society, Clinton Devon Estates, Cornish Mutual Assurance Co, Dartington Cattle Breeding Trust, Dorset Council, D'Oyly Carte Charitable Trust, Dunster Show, The Hoare Charitable Trust, C A Hughes, Royal Cornwall Agricultural Association, , Somerset County Council, Somerset Rivers Authority, Somerset West and Taunton Council, Christopher Somerville, Thirty Percy, The Tree Council / Network Rail Community Tree Planting Fund and Bill Tucker.

Thank you also to all our members and Friends, sponsors, donors, volunteers and supporters, old and new, who continued to generously help FWAG SW in what has been operationally a very challenging year.

Auditors

Albert Goodman LLP are deemed to be re-appointed in accordance with Section 487(2) of the Companies Act 2006.

Small company provisions

This report has been prepared in accordance with the small companies regime under the Companies Act 2006.

Statement of Trustees' Responsibilities

The trustees (who are also directors of Farming and Wildlife Advisory Group South West Ltd for the purposes of company law) are responsible for preparing the Trustees' Annual Report (incorporating the Directors' Report) and the financial statements in accordance with applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the income and expenditure of the charitable company for that period. In preparing these financial statements, the trustees are required to:

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- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable United Kingdom Accounting Standards have been followed subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

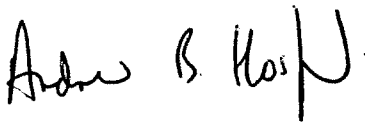
The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

There is no relevant audit information of which the charitable company's auditors are unaware; and

The trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Approved by the Board of Trustees on 25 August 2021 and signed on its behalf by:



A Hosford
Chair of trustees

Farming and Wildlife Advisory Group South West Ltd
Independent Auditors' Report to the Trustees and Members
For the Year Ended 31 March 2021

Opinion

We have audited the financial statements of Farming and Wildlife Advisory Group South West Ltd (the 'charitable company') for the year ended 31 March 2021, which comprise the Statement of Financial Activities, the Balance Sheet, the Statement of Cash Flows, and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102: The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2021 and of its incoming resources and application of resources for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustee's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the entity's ability to continue as a going concern for a period of at least 12 months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the Trustees' Report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Farming and Wildlife Advisory Group South West Ltd
Independent Auditors' Report to the Trustees and Members
For the Year Ended 31 March 2021

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Trustees' Report, which includes the Directors' Report prepared for the purposes of company law for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report included within the Trustees' Report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report included within the Trustees' Report.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- the charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies' regime and take advantage of the small companies' exemptions in preparing the Trustees' Report and from the requirement to prepare a Strategic Report.

Responsibilities of trustees

As explained more fully in the Statement of Trustees' Responsibilities set out on page 10, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Farming and Wildlife Advisory Group South West Ltd
Independent Auditors' Report to the Trustees and Members
For the Year Ended 31 March 2021

The extent to which the audit was considered capable of detecting irregularities including fraud

Our approach to identifying and assessing the risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, was as follows:

- the engagement partner ensured that the engagement team collectively had the appropriate competence, capabilities and skills to identify or recognise non-compliance with applicable laws and regulations;
- we identified the laws and regulations applicable to the company through discussions with management, and from our commercial knowledge and experience of the charity sector;
- we focused on specific laws and regulations which we considered may have a direct material effect on the financial statements or the operations of the company, including the Companies Act 2006, Charity Act 2011, Charities SORP 2019, anti-bribery, employment, data protection and health and safety legislation;
- we assessed the extent of compliance with the laws and regulations identified above through making enquiries of management and inspecting legal correspondence; and
- identified laws and regulations were communicated within the audit team regularly and the team remained alert to instances of non-compliance throughout the audit.

We assessed the susceptibility of the company's financial statements to material misstatement, including obtaining an understanding of how fraud might occur, by:

- making enquiries of management as to where they considered there was susceptibility to fraud, their knowledge of actual, suspected and alleged fraud; and
- considering the internal controls in place to mitigate risks of fraud and non-compliance with laws and regulations.

To address the risk of fraud through management bias and override of controls, we:

- performed analytical procedures to identify any unusual or unexpected relationships;
- tested journal entries to identify unusual transactions;
- assessed whether judgements and assumptions made in determining the accounting estimates were indicative of potential bias; and
- investigated the rationale behind significant or unusual transactions.

In response to the risk of irregularities and non-compliance with laws and regulations, we designed procedures which included, but were not limited to:

- agreeing financial statement disclosures to underlying supporting documentation;
- reading the minutes of meetings of those charged with governance;
- enquiring of management as to actual and potential litigation, claims and breaches of relevant legislation; and
- reviewing correspondence with the Charity Commission and other relevant regulators including the company's legal advisors and insurers.

There are inherent limitations in our audit procedures described above. The more removed that laws and regulations are from financial transactions, the less likely it is that we would become aware of non-compliance. Auditing standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of the directors and other management and the inspection of regulatory and legal correspondence, if any.

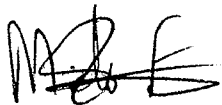
Material misstatements that arise due to fraud can be harder to detect than those that arise from error as they may involve deliberate concealment or collusion.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Farming and Wildlife Advisory Group South West Ltd
Independent Auditors' Report to the Trustees and Members
For the Year Ended 31 March 2021

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members and trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.



Michelle Ferris BSc (Hons) FCA DChA (Senior Statutory Auditor)
For and on behalf of Albert Goodman LLP, Chartered Accountants, Statutory Auditor

Goodwood House
Blackbrook Park Avenue
Taunton
Somerset
TA1 2PX

Date: 08/10/2021

Farming and Wildlife Advisory Group South West Ltd
Statement of Financial Activities including Income and Expenditure Account
For the Year Ended 31 March 2021

	Notes	Unrestricted Funds £	Restricted Funds £	TOTAL 2021 Funds £	TOTAL 2020 Funds £
Income from:					
Donations and legacies	3	121,108	21,544	142,652	110,705
Trading activities: event income		11,022	-	11,022	23,619
Investment income: bank interest		41	-	41	287
Other income		580	-	580	2,231
		132,751	21,544	154,295	136,842
Charitable activities	4	2,083,115	680,620	2,763,735	1,792,204
Total income		2,215,866	702,164	2,918,030	1,929,046
Expenditure on:					
Raising funds		-	4,224	4,224	39,804
Charitable activities	5	2,063,996	516,085	2,580,081	1,895,553
Total expenditure		2,063,996	520,309	2,584,305	1,935,357
Net income/(expenditure) before transfers		151,870	181,855	333,725	(6,311)
Transfer between funds	12	107,585	(107,585)	-	-
Net movement in funds		259,455	74,270	333,725	(6,311)
Reconciliation of funds:					
Total funds brought forward	12	210,738	121,001	331,739	338,050
Total funds carried forward	12	470,193	195,271	665,464	331,739

The results for the year derive from continuing activities and there are no gains or losses other than those shown above.

Farming and Wildlife Advisory Group South West Ltd
Statement of Financial Activities including Income and Expenditure Account
For the Year Ended 31 March 2020

	Notes	Unrestricted Funds £	Restricted Funds £	TOTAL 2020 Funds £
Income from:				
Donations and legacies	3	88,094	22,611	110,705
Trading activities: event income		23,619	-	23,619
Investment income: bank interest		287	-	287
Other income		2,231	-	2,231
		<u>114,231</u>	<u>22,611</u>	<u>136,842</u>
Charitable activities	4	1,629,461	162,743	1,792,204
Total income		<u>1,743,692</u>	<u>185,354</u>	<u>1,929,046</u>
Expenditure on:				
Raising funds		18,587	21,217	39,804
Charitable activities	5	1,719,745	175,808	1,895,553
Total expenditure		<u>1,738,332</u>	<u>197,025</u>	<u>1,935,357</u>
Net (expenditure)/income before transfers		<u>5,360</u>	<u>(11,671)</u>	<u>(6,311)</u>
Transfer between funds	12	5,360	(5,360)	-
Net movement in funds		<u>10,720</u>	<u>(17,031)</u>	<u>(6,311)</u>
Reconciliation of funds:				
Total funds brought forward	12	200,018	138,032	338,050
Total funds carried forward	12	<u>210,738</u>	<u>121,001</u>	<u>331,739</u>

The results for the year derive from continuing activities and there are no gains or losses other than those shown above.

Farming and Wildlife Advisory Group South West Ltd
Company Registration Number: 07865031
Balance sheet
As at 31 March 2021

	Notes	2021 £	2020 £
Fixed Assets			
Tangible Assets	8	11,468	10,293
Current Assets			
Debtors	9	930,413	738,076
Cash at bank and in hand		<u>503,594</u>	<u>96,314</u>
		1,434,007	834,390
Creditors falling due within one year	10	<u>(734,641)</u>	<u>(512,944)</u>
Net Current Assets		<u>699,366</u>	<u>321,446</u>
Creditors falling after more than one year	10	(45,370)	-
Total Net Assets	13	<u><u>665,464</u></u>	<u><u>331,739</u></u>
Funds of the charity			
Restricted Funds	12	195,271	121,001
Unrestricted Designated Funds	12	11,468	10,293
Unrestricted General Funds	12	458,725	200,445
Total Charity Funds	13	<u><u>665,464</u></u>	<u><u>331,739</u></u>

The financial statements have been prepared and delivered in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006 and the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

The notes on pages 20 to 33 form part of these accounts

Approved by the Board for issue on 25 August 2021 and signed on its behalf by:



A Hosford
Trustee



A Daros
Trustee

Farming and Wildlife Advisory Group South West Ltd
Statement of Cash Flows
For the Year Ended 31 March 2021

	Notes	2021 £	2020 £
Net cash provided by / (used in) operating activities	16	371,177	(66,435)
Cash flows from investing activities			
Interest income		41	287
Purchases of tangible and intangible fixed assets	8	(14,425)	(10,175)
Proceeds from sale of fixed assets		487	-
Net cash provided by / (used in) investing activities		<u>(13,897)</u>	<u>(9,888)</u>
Cash flows from financing activities			
Cash inflows from new borrowing	10	50,000	-
Change in cash and cash equivalents in the year		<u>407,280</u>	<u>(76,323)</u>
Cash and cash equivalent at the beginning of the year	17	96,314	172,637
Total cash and cash equivalent at the end of the year	17	<u>503,594</u>	<u>96,314</u>

1 Accounting policies

1.1 General information and basis of accounting

Farming and Wildlife Advisory Group South West Limited is a company limited by guarantee incorporated in the United Kingdom under the Companies Act. The maximum liability of each member is limited to £1. The address of the registered office is given on page 1. The nature of the charity's operations and its principal activities are set out in the Trustees' Report on pages 2-11.

The financial statements have been prepared in £ sterling and in accordance with accounting and reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) – (Charities SORP (FRS 102)) and the Companies Act 2006.

The charity meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

1.2 Income

All income is included in the Statement of Financial Activities when the charity is entitled to the income and the amount can be quantified with reasonable accuracy. The following specific policies are applied to particular categories of income:

- Donation income is received by way of general grants, donations and gifts and is included in full in the Statement of Financial Activities when receivable. Membership amounts are deferred across the duration of the membership.
- Other trading activities income includes income in relation to fundraising and is included in the Statement of Financial Activities when receivable.
- Investment income is included in the Statement of Financial Activities when receivable.
- Income from grants (including government grants), relating specifically to the provision of goods or services as part of charitable activities are included in full in the Statement of Financial Activities when receivable and in the period to which they relate. Grants are deferred when monies have been received in advance of the period to which they relate. Where no period is specified, grants are recognised to the extent to which the charity has the ability to carry out the activities within their control. Performance related grants are included within Charitable Activities income.

1.3 Donated services

In accordance with the Charities SORP (FRS 102), the unpaid volunteer time is not recognised in the financial statements.

1.4 Expenditure

Expenditure is recognised on an accruals basis as a liability is incurred. All expenditure, gross of any irrecoverable VAT, is reported as part of the expenditure to which it relates.

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services to clients. Costs that can be allocated directly to activities and costs of an indirect nature necessary to support them are allocated across individual expenses.

Admin services relates to costs which the charity charge onto projects for administrative time where permitted by the funding.

1.5 Fixed assets

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Furniture and fixtures	over 4 years straight line
Computers and equipment	over 3 years straight line

Farming and Wildlife Advisory Group South West Ltd

Notes to the Financial Statements

For the Year Ended 31 March 2021

1.6 Debtors

Trade debtors are recognised at the settlement amount due after any trade discount offered. Accrued income is recognised at the settlement amount due. Other debtors comprise prepayments, which are valued at the amount of expense relevant to future periods and other debtors, which are recognised at the settlement amount due.

1.7 Cash at bank and in hand

Cash at bank and in hand comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

1.8 Creditors

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are recognised at their settlement amount.

1.9 Taxation

The company is a registered charity applying all income and gains to charitable purposes and is therefore not liable to corporation tax.

1.10 Pension contributions

The charity operates a defined contribution pension scheme. The scheme and its assets are held by independent managers. Contributions are recognised in the Statement of Financial Activities in the period in which they become payable in accordance with the rules of the scheme.

1.11 Fund accounting

General funds are unrestricted funds receivable or generated for the objects of the charity without further specified purpose and are available as general funds.

Designated funds are unrestricted funds earmarked by the trustees for particular purposes. The trustees have designated certain unrestricted funds, representing the net book value of the unrestricted fixed assets used to enable FWAGSW to fulfil its charitable activities.

Restricted funds are to be used for specific purposes as laid down by the donor. Expenditure which meets this criterion is charge to the fund, together with a fair allocation of management and support costs.

1.12 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Statement of Financial Activities so as to produce a constant periodic rate of charge on the net obligation outstanding in each period. Rentals payable under operating leases are charged to the Statement of Financial Activities as incurred over the term of the lease.

1.13 VAT

The charity has a partial exemption from VAT. Irrecoverable VAT is included in the costs of those items to which it relates.

1.14 Covid-19

The trustees have considered the implication of the Covid-19 pandemic on the operations of the charity. Our strategy has been to undertake work that could be achieved remotely earlier than originally planned. Through communication with our funders and contracting authorities we have changed the delivery methods and profile of key contracts and projects to reflect the government guidance and our legal responsibilities.

We have further mitigated against the impacts of COVID-19 by seeking additional grant funding and making use of the Government's Coronavirus Job Retention Scheme where necessary, the Bounceback loan facility and deferring HMRC payments.

Farming and Wildlife Advisory Group South West Ltd

Notes to the Financial Statements

For the Year Ended 31 March 2021

1.15 Going Concern

The trustees believe that there are no material uncertainties regarding the charity's ability to continue in operational existence for the foreseeable future, having reviewed the financial position, level of reserves and future plans. In forming this opinion, the trustees have considered the ongoing financial impact of the coronavirus pandemic, Brexit and other risks to the charity. Trustees continue to believe that the charity remains a going concern, that the going concern basis of accounting is appropriate and that no adjustments to the accounts are necessary.

1.16 Financial Instruments

The charity only holds basic financial instruments as defined in FRS 102. The financial assets and liabilities of the charity and their measurements are as follows:

Financial assets – trade and other debtors are basic financial instruments and are debt instruments measured at amortised cost and details in note 18. Prepayments are not financial instruments.

Cash at bank – is classified as a basic financial instrument and is measured at face value.

Financial liabilities – loans, trade creditors, accruals and other creditors are financial instruments, and are measured at amortised cost and detailed in note 18. Taxation and social security are not included in the financial instruments disclosure definition. Deferred income is not deemed to be a financial liability, as the cash settlement has already taken place and there is an obligation to deliver services rather than cash or another financial instrument.

2 Net income/ (expenditure) before transfers

The net incoming resources for the year are stated after charging:

	2021	2020
	£	£
Operating lease rentals	23,240	20,350
Depreciation and amortisation of owned tangible & intangible fixed assets	11,662	14,398
Loss/(profit) on disposal of fixed assets	1,101	1,359
Auditor's remuneration - audit fees	4,050	3,950
- other services and irrecoverable VAT	1,782	119
	<u> </u>	<u> </u>

Farming and Wildlife Advisory Group South West Ltd

Notes to the Financial Statements

For the Year Ended 31 March 2021

3 Donations and legacies

	Unrestricted 2021 £	Restricted 2021 £	Total 2021 £
Donations and gifts	5,551	250	5,801
Kingfisher scheme	-	1,294	1,294
Membership subscriptions	85,884	-	85,884
Thames Water Community Relief Fund	-	20,000	20,000
Exceptional government funding:			
Coronavirus Job Retention Scheme	16,573	-	16,573
Local Council Discretionary Coronavirus Grants	13,100	-	13,100
	<u>121,108</u>	<u>21,544</u>	<u>142,652</u>
	Unrestricted 2020 £	Restricted 2020 £	Total 2020 £
Donations and gifts	7,394	215	7,609
Kingfisher scheme	-	22,396	22,396
Membership subscriptions	80,700	-	80,700
	<u>88,094</u>	<u>22,611</u>	<u>110,705</u>

The charity has been eligible to claim additional funding in 2020/21 from government support schemes in response to the coronavirus pandemic. This is shown above as exceptional government funding. We have made use of the Government's Coronavirus Job Retention Scheme (CJRS) where necessary. This only ever affected less than 10% of our workforce (FTE) for short periods during the year, mainly as a result of childcare commitments and where staff were solely engaged on group event type activity within our Membership and Communication roles. We are proud that we managed to maintain a high level of economic activity throughout the year and keep most of our staff in full employment throughout the pandemic by using novel solutions to advice delivery.

The CJRS funding relates to staff costs which are included in note 6.

We have also taken advantage of local government discretionary grants.

The Thames Water Community Relief Fund grant was specifically in response to the coronavirus pandemic this year. It was funded via Thames Water's Community Investment Fund, which is financially supported by its shareholders, not through customer bills.

Farming and Wildlife Advisory Group South West Ltd

Notes to the Financial Statements

For the Year Ended 31 March 2021

4 Income from charitable activities

	Unrestricted 2021 £	Restricted 2021 £	Total 2021 £
Core work	179,618	-	179,618
Project work	1,903,497	680,620	2,584,117
Total income from charitable activities	<u>2,083,115</u>	<u>680,620</u>	<u>2,763,735</u>

Project work consists of:	Unrestricted 2021 £	Restricted 2021 £	Total 2021 £
Government grants	776,301	428,188	1,204,489
Other grants	27,638	233,032	260,670
Government contracts	757,296	14,400	771,696
Other contracts	297,292	5,000	302,292
Farm Plastic Recycling	44,970	-	44,970
	<u>1,903,497</u>	<u>680,620</u>	<u>2,584,117</u>

Income from charitable activities - 2020

	Unrestricted 2020 £	Restricted 2020 £	Total 2020 £
Core work	128,655	-	128,655
Project work	1,500,806	162,743	1,663,549
Total income from charitable activities	<u>1,629,461</u>	<u>162,743</u>	<u>1,792,204</u>

Project work consists of:	Unrestricted 2020 £	Restricted 2020 £	Total 2020 £
Government grants	778,313	99,852	878,165
Other grants	83,815	62,891	146,706
Government contracts	412,534	-	412,534
Other contracts	168,151	-	168,151
Farm Plastic Recycling	57,993	-	57,993
	<u>1,500,806</u>	<u>162,743</u>	<u>1,663,549</u>

Farming and Wildlife Advisory Group South West Ltd
Notes to the Financial Statements
For the Year Ended 31 March 2021

Income from government grants comprises grants made by Government agencies and local authorities to fund specific projects.

No performance related grants recognised in income have had any unfulfilled conditions or any other contingencies attaching to them.

Coronavirus grants are included within donations and legacies on the SOFA and are detailed in note 3.

There are no other forms of government assistance from which the charity has directly benefited.

5 Expenditure on charitable activities

	Unrestricted £	Restricted £	2021 £
Salary costs	1,067,540	152,038	1,219,578
Subcontractor costs	53,251	1,790	55,041
Project and core direct costs	782,726	322,441	1,105,167
Travel and subsistence	27,156	4,378	31,534
Office costs	90,111	20,000	110,111
Admin costs	57,210	1,440	58,650
Admin services	(13,998)	13,998	-
	<u>2,063,996</u>	<u>516,085</u>	<u>2,580,081</u>

	Unrestricted £	Restricted £	2020 £
Salary costs	967,789	99,889	1,067,678
Subcontractor costs	42,991	12,966	55,957
Project and core direct costs	475,891	43,173	519,064
Travel and subsistence	76,841	10,836	87,677
Office costs	116,406	746	117,152
Admin costs	48,025	-	48,025
Admin services	(8,198)	8,198	-
	<u>1,719,745</u>	<u>175,808</u>	<u>1,895,553</u>

Admin services are the transfer of costs to restricted funds in line with the individual funding agreements.

In 2020/21 grants of £210,075 were paid to landowners (2019/20: £56,392) and £nil to institutions (2019/20: £3,750) on behalf of grant making Government agencies and water companies.

Governance costs of £5,970 (2019/21: £6,106) have been incurred, including external audit £4,050 (2019/20: £3,950), accountancy fees £325 (2019/20: £140) and trustee indemnity insurance £1,595 (2019/20: £1,826). There have been no costs of trustee meetings in 2020/21 (2019/20: £190). Governance costs are included within expenditure on charitable activities in the Statement of Financial Activities.

Farming and Wildlife Advisory Group South West Ltd
Notes to the Financial Statements
For the Year Ended 31 March 2021

6 Wages and salaries

	2021	2020
	£	£
Salaries and wages	1,027,467	899,951
Social Security costs	83,070	74,486
Pension costs	109,041	93,241
	<u>1,219,578</u>	<u>1,067,678</u>

The charity operates a defined contribution pension scheme. The pension charge for the year represents contributions payable by the charity to the scheme and amounted to £109,041 (2020: £93,241). Contributions of £9,746 (2020: £8,946) were payable to the scheme at the end of the year.

No individual employee was paid over £60,000 (2020: none).

During the year, no trustees were reimbursed travel expenses (2020: none). No remuneration was paid to any trustees during the year (2020: none).

The key management personnel of the charity are considered to be the General Manager. The total cost to the charity of employee benefits for the key management personnel was £54,660 (2020: £53,411).

The average monthly number of employees during the year, and their full-time equivalents (FTE) were:

	2021		2020	
	FTE	Total	FTE	Total
Project work	33	40	28	35
Administration	5	7	4	6
	<u>38</u>	<u>47</u>	<u>32</u>	<u>41</u>

7 Related parties

There were no related party transactions requiring disclosure (2020: none).

Farming and Wildlife Advisory Group South West Ltd
Notes to the Financial Statements
For the Year Ended 31 March 2021

8 Tangible assets

	Furniture and fixtures £	Computer and other equipment £	Total £
Cost:			
At 1 April 2020	3,344	47,232	50,576
Additions	869	13,556	14,425
Reclassification	-	-	-
Disposals	(1,114)	(5,890)	(7,004)
At 31 March 2021	<u>3,099</u>	<u>54,898</u>	<u>57,997</u>
Depreciation:			
At 1 April 2020	2,529	37,754	40,283
Charged in the year	708	10,954	11,662
Reclassification	-	-	-
Disposals	(1,076)	(4,340)	(5,416)
At 31 March 2021	<u>2,161</u>	<u>44,368</u>	<u>46,529</u>
Net book value:			
At 31 March 2021	<u>938</u>	<u>10,530</u>	<u>11,468</u>
At 31 March 2020	<u>815</u>	<u>9,478</u>	<u>10,293</u>

9 Debtors

	2021 £	2020 £
Trade debtors	797,049	581,119
Accrued income	118,561	140,896
Other debtors	14,803	16,061
	<u>930,413</u>	<u>738,076</u>

Farming and Wildlife Advisory Group South West Ltd
Notes to the Financial Statements
For the Year Ended 31 March 2021

10 Creditors

Creditors: amounts falling due within one year

	2021	2020
	£	£
Loans and borrowings	4,630	-
Trade creditors	343,358	255,420
Accruals	137,097	91,992
Taxation and social security	177,277	113,688
Deferred income	19,245	18,075
Other creditors	53,034	33,769
	<u>734,641</u>	<u>512,944</u>

Creditors: amounts falling due after more than one year

	2021	2020
	£	£
Bank loans	50,000	-
Less: shown as due within one year	(4,630)	-
	<u>45,370</u>	<u>-</u>
Split as:		
Due within two to five years	22,222	-
Due after more than 5 years	23,148	-
	<u>45,370</u>	<u>-</u>

On 27 May 2020 FWAG SW took advantage of the Government backed Bounceback Loan Scheme in order to help protect the charity's cashflow in such uncertain times. An unsecured loan of £50,000 was received from NatWest Bank plc. Arrangements have been put in place to repay the sum over a nine year period, commencing in June 2021, following the initial 12 months in which no interest accrued and no repayments were due.

A fixed nominal interest rate of 2.5% is applied, resulting in total interest of £5,945 over the term of the loan. 108 monthly repayments of £518 will be made, with the final instalment due in May 2030.

11 Deferred income

Where amounts are received in advance, for a specified period, these funds are deferred and recognised in the period to which they relate. Deferred income comprises of:

	2021	2020
	£	£
<u>Included within donations:</u>		
Membership subscriptions	19,245	18,075
Deferred income as at 31 March 2021	<u>19,245</u>	<u>18,075</u>
Deferred income as at 31 March 2020	18,075	23,277
Released in year	(18,075)	(23,277)
Deferred in year	19,245	18,075
Deferred income as at 31 March 2021	<u>19,245</u>	<u>18,075</u>

Farming and Wildlife Advisory Group South West Ltd
Notes to the Financial Statements
For the Year Ended 31 March 2021

12 Statement of funds

	1 April 2020 £	Income £	Expenditure £	Transfer between funds £	31 March 2021 £
Restricted funds					
Axe & Otter CSF	-	9,500	(855)	(8,645)	-
Bledington & Westcote Brook WILD	-	29,924	(24,853)	(5,021)	50
Brue Priority Catchment Project	-	12,165	(5,058)	(5,831)	1,276
Carrant Overbury Collaboration	9,975	-	(2,198)	-	7,777
Coastal Levels Project	-	16,292	(16,292)	-	-
Compass Project	-	20,000	(18,661)	-	1,339
CPF Catchment Partnership	-	25,000	(25,000)	-	-
CPF Upper Thames	-	7,500	(891)	(6,609)	-
Devil's Brook WEIF Project Ph2	-	13,729	(10,615)	(3,114)	-
Dorset Wild Rivers	-	8,510	(8,510)	-	-
Fairford & Healthy Coln WILD	57,348	-	(57,348)	-	-
GREAT Project	-	170,000	(32,166)	-	137,834
Healthy WILD Windrush Project	5,806	6,625	(10,186)	-	2,245
KAS - General Fund	6,883	1,000	(420)	4,044	11,507
KAS - Cornwall	6,741	-	(1,381)	3,000	8,360
KAS - Devon	14,044	250	(83)	(13,044)	1,167
KAS - Somerset	5,696	25	(1,980)	3,000	6,741
KAS - Wiltshire	1,779	19	(360)	3,000	4,438
Ladden Brook NFM	-	-	(3,687)	3,687	-
Moorlinch Moors Association	-	900	-	-	900
Network Rail Enhancement Corridor	-	-	(194)	-	(194)
Our Parish - Wildlife & Water	1,500	-	-	(1,500)	-
Quantocks & Exmoor CS/ELM Advocacy	-	14,400	(5,035)	(9,365)	-
Saving Devon's Treescapes	-	9,500	(6,793)	-	2,707
Shelterbelts - Great Western CF	-	7,318	(6,838)	-	480
Somerset Frome Multi-Benefit WEIF	-	36,320	(17,965)	(18,068)	287
Somerset Frome (S.106)	-	49,947	(48,276)	-	1,671
Somerset Trees for Water (EA)	-	95,000	(57,980)	(37,020)	-
SRA Preston Brook	-	-	-	-	-
Thames Water Community Relief Fund	-	20,000	(20,000)	-	-
Tree Council - Glos Hedge Restoration	-	32,987	(31,396)	(1,591)	-
Tree Council / NR Community Tree Planting	-	17,497	(15,672)	-	1,825
Trees Seeding Trial	506	-	(250)	-	256
Upper Bristol Frome NFM	-	-	(1,800)	1,800	-
Upper Thames Hedges & Trees	-	92,756	(86,927)	(5,829)	-
WILD 2 Capital	3,646	-	-	(3,646)	-
WILD 2 Cirencester	2,472	-	-	(2,472)	-
WILD 2 EA	4,605	-	-	-	4,605
Woodland Trust Shelterbelt Funding	-	5,000	(639)	(4,361)	-
Restricted funds	121,001	702,164	(520,309)	(107,585)	195,271
Unrestricted funds					
Designated funds	10,293	-	(13,250)	14,425	11,468
General funds	200,445	2,215,866	(2,050,746)	93,160	458,725
Total Funds	331,739	2,918,030	(2,584,305)	-	665,464

Farming and Wildlife Advisory Group South West Ltd
Notes to the Financial Statements
For the Year Ended 31 March 2021

12 Statement of funds – 2020

	1 April 2019 £	Income £	Expenditure £	Transfer between funds £	31 March 2020 £
Restricted funds					
Carrant Restoration project	(512)	3,826	(1,045)	(2,269)	-
Carrant Overbury Collaboration	-	-	-	9,975	9,975
CPF Catchment Partnership	-	25,000	(25,000)	-	-
CPF Upper Thames	-	7,500	117	(7,617)	-
CSF Collaborative Agreement	-	9,500	(323)	(9,177)	-
Devil's Brook Multi-benefits Project P1	-	5,000	(5,000)	-	-
Dorset Wild Rivers	-	6,200	(6,200)	-	-
Ernest Cook Charitable Trust	-	-	(12,000)	12,000	-
Fairford & Healthy Coln WILD	44,214	41,666	(28,532)	-	57,348
Healthy WILD Windrush Project	-	5,825	(19)	-	5,806
KAS - General Fund	5,000	2,350	(467)	-	6,883
KAS - Cornwall	5,861	4,704	(3,824)	-	6,741
KAS - Devon	10,754	7,500	(4,210)	-	14,044
KAS - Somerset	7,597	4,632	(6,533)	-	5,696
KAS - Wiltshire	4,537	3,425	(6,183)	-	1,779
Ladden Brook NFM	-	20,000	(20,000)	-	-
Our Parish - Wildlife & Water	1,500	-	-	-	1,500
Purbeck Ridge SDF	-	-	(22)	22	-
Rest Assured phase 2	4,670	-	(151)	(4,519)	-
RWCD Coln & Churn Work Party Days	-	20,000	(20,000)	-	-
Somerset Frome	-	4,000	(220)	(3,780)	-
SRA Preston Brook	632	4,371	(5,003)	-	-
Tesco Bags of Help	-	-	(5)	5	-
Trees Seeding Trial	506	-	-	-	506
Upper Bristol Frome NFM	-	9,655	(9,655)	-	-
WILD 2 Capital	9,038	-	(5,392)	-	3,646
WILD 2 Cirencester	39,630	200	(37,358)	-	2,472
WILD 2 EA	4,605	-	-	-	4,605
	138,032	185,354	(197,025)	(5,360)	121,001
Unrestricted funds					
Designated funds	15,875	-	(15,757)	10,175	10,293
General funds	184,143	1,743,692	(1,722,575)	(4,815)	200,445
Total Funds	338,050	1,929,046	(1,935,357)	-	331,739

12 Statement of funds – continued

The transfers made are management charges, release of surplus on the projects and correction of opening balances, all permitted by the relevant funding providers.

Material restricted funds include:

- Bledington and Westcote Brooks - This project aims to tackle the water quality on these two brooks. It involves discussion with farm managers, landowners, communities and local authorities to highlight issues and opportunities on both brooks with the intention to install a number of NFM features to improve water quality.
- CPF Somerset funding is monies provided by the Environment Agency to FWAG SW for hosting, establishing and developing a Catchment Partnership for the South and West Somerset rivers catchment.
- Fairford & Healthy Coln WILD (Glos) - Funded by Thames Water's Community Fund, this project has worked with local volunteer groups and local stakeholders to improve access and deliver environmental benefits to the River Coln and associated watercourses near Fairford, Gloucestershire.
- GREAT Project - This project centres on working with regenerative farmers and growers in Gloucestershire on four streams of work: building evidence, sharing knowledge, nurturing enterprise and co-ordinating the Good Food Revolution Partnership. The aim is to move towards a regenerative system that rebuilds soils, habitats, landscapes and communities.
- KAS Cornwall, Devon, Somerset, Wiltshire. These funds all relate to the monies raised to fund the Kingfisher Award Scheme in each of the counties listed. The scheme provides "hands on" educational days on farms for primary school children to teach them the importance of farming and wildlife.
- Somerset Frome Multi-Benefits Project - producing a comprehensive Catchment Delivery Plan in the Upper Somerset Frome and delivering land management improvements where issues are already known to be present.
- Somerset Frome (S.106) - To develop a robust catchment scale hydrological model which can be used to assess the impact on flood risk from the implementation of a variety of Natural Flood Management measures within the catchment.
- Somerset Trees for Water - This project contributes to the delivery of the Somerset Trees for Water Project and will deliver multiple water quality and Natural Flood Management (NFM) benefits for the water environment across Somerset through a riparian tree planting scheme.
- Gloucestershire Hedge Restoration - This tree planting project focuses on the nature-based solutions ambition of the Tree Council, delivering climate change mitigation and adaptation, focusing on farmland resilience and community engagement. Working with a breadth of landowners, this project is focussing on restoring current hedgerows across the catchment.
- Upper Thames Hedges & Trees - This project focuses on delivering climate change mitigation and adaptation focusing on protection of water quality, slowing the movement of water across the landscape and water resource protection through tree and hedge planting. By targeting water flow pathways and areas at risk of soil erosion, this project can improve water quality and reduce flood risk while improving connectivity, carbon storage and habitat availability.

13 Analysis of net assets between funds

As at 31 March 2021	Unrestricted £	Restricted £	Total £
Fixed assets	11,468	-	11,468
Current assets	1,139,971	294,036	1,434,007
Creditors due within one year	(635,876)	(98,765)	(734,641)
Creditors due after more than one year	(45,370)	-	(45,370)
	<u>470,193</u>	<u>195,271</u>	<u>665,464</u>
As at 31 March 2020	Unrestricted £	Restricted £	Total £
Fixed assets	10,293	-	10,293
Current assets	690,937	143,453	834,390
Creditors due within one year	(490,492)	(22,452)	(512,944)
	<u>210,738</u>	<u>121,001</u>	<u>331,739</u>

14 Company limited by guarantee

The company was incorporated as a company limited by guarantee and has no share capital. The guarantee to the company is £1 per member on the winding up of the company. At 31 March 2021 the company had six members and the total amount guaranteed is therefore £6.

15 Financial commitments

At 31 March 2021 the charity was committed to making the following payments under non-cancellable operating leases:

PREMISES

Payments falling due:	2021 £	2020 £
Within one year	20,005	7,180
Between two and five years	64,280	5,175
In more than five years	3,462	-
	<u>87,747</u>	<u>12,355</u>

OTHER ASSETS

Payments falling due:	2021 £	2020 £
Within one year	3,974	3,974
Between two and five years	9,590	12,672
In more than five years	-	-
	<u>13,564</u>	<u>16,646</u>

16 Note to the cash flow statement

16(a) Reconciliation of net movement in funds to net cash flow from operating activities

	2021 £	2020 £
Net movement in funds	333,725	(6,311)
Add back: Depreciation charge	11,662	14,398
Loss/(profit) on disposal of fixed assets	1,101	1,359
Deduct: Deposit interest	(41)	(287)
(Increase) in debtors	(192,337)	(367,469)
Increase in creditors	217,067	291,875
Net cash provided by / (used in) operating activities	<u>371,177</u>	<u>(66,435)</u>

17 Net debt reconciliation

	Start of year £	Cashflows £	At year end £
Cash at bank and in hand	96,314	407,280	503,594
Bank loan falling due within 1 year	-	(4,630)	(4,630)
Bank loan falling due in less than 5 years	-	(22,222)	(22,222)
Bank loan falling due after 5 years	-	(23,148)	(23,148)
	<u>96,314</u>	<u>357,280</u>	<u>453,594</u>

18 Financial instruments

	2021 £	2020 £
Financial assets that are debt instruments measured at amortised cost	1,422,100	820,560
	<u>1,422,100</u>	<u>820,560</u>
Financial liabilities measured at amortised cost	583,489	381,181
	<u>583,489</u>	<u>381,181</u>

There were no items of income, expense, gains or losses to report (2020: none)