

Charity number: 1150296  
Company number: 07528154  
(England and Wales)

Leading-Link

Report of the Trustees and Unaudited Financial Statements

For the year ended 31 March 2021

**Leading-Link  
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For the year ended 31 March 2021**

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**Leading-Link**  
**Report of the Trustees**  
**For the year ended 31 March 2021**

The Trustees, who are also directors for the purposes of company law, have pleasure in presenting their report and the financial statements for the charitable company for the year ended 31 March 2021. The Trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and the Republic of Ireland (FRS 102) (effective 1 January 2019).

**OBJECTIVES AND ACTIVITIES**

The charity's objectives are restricted to the following:

1) To act as a resource for young people up to the age of 25 living in South East Northumberland by providing advice and assistance and organising programmes of physical, educational and other activities as a means of:

(a) advancing in life and helping young people by developing their skills, capacities and capabilities to enable them to participate in society as independent, mature and responsible individuals;

(b) advancing education;

(c) relieving unemployment;

(d) providing recreational and leisure time activity in the interests of social welfare for people living in the area of benefit who have need by reason of their youth, age, infirmity or disability, poverty or social and economic circumstances with a view to improving the conditions of life of such persons.

2) To advance the education by such means as the trustees deem fit, in particular but not exclusively by assisting the provision of facilities not required by the local education authority and promoting learning for pleasure by people no longer in full time employment through the continues development of their individual capabilities, competences, skills and understanding in subjects of educational value.

3) To promote the capacity and skills of the members of the socially and economically disadvantaged communities of South East Northumberland in such a way that they are better able to identify and help meet their needs and to participate more fully in society.

4) To promote social inclusion for the public benefit by preventing people from becoming socially excluded, relieving the needs of those people who are socially excluded and assisting them to integrate into society.

**Leading-Link**  
**Report of the Trustees Continued**  
**For the year ended 31 March 2021**

**ACHIEVEMENTS AND PERFORMANCE**

Report of the Trustees  
For the period 1 April 2020 to 31 March 2021

**Significant activities**

This year we have seen significant changes in both the way Leading Link operate strategically and on the ground.

Whilst still remaining close to our 3 core strengths, Young Leaders, Governance and Place-based collaboration, we had to adapt very quickly and change to help tackle the effects of Covid-19.

In March 2020, due to the network of partners already firmly established over the years with Leading Link, we were asked to become one of five Community Network Links between communities and the Northumberland County Councils new Covid Response hub, Northumberland Communities Together (NCT). The primary role of this was to ensure direct 2-way channels of communication and feedback and connect people in the same communities together. This also included working closely with the schools to ensure children and young people were supported where possible.

In addition, Leading Link became the host venue for Bedlington Together which was a Covid response initiative to support all within the community to adapt to the first lock-down to include supplying hardship food, shopping and picking up prescriptions.

Leading Link also became one of five charities to lead on the Bernicia Hardship Fund across Northumberland, overseen by NCT. This meant that collectively we were able to get funding out to families who had been affected by Covid-19 as quickly as possible working with the network of providers who were also offering support.

Once things started to relatively stabilise we then supported the NCT 'Pop-up's' visiting areas targeted around South-East Northumberland helping to reconnect with the communities and identify any needs.

This then led to us running longer sessions in certain communities, offering varied activities to encourage stronger and trusting relations to develop whilst following strict Covid guidelines.

Once the lock-down eased, we had learned that children and young people needed to start to reconnect and so Summer 2020 saw us run a 25-day road show meeting up with children and young people in their 'bubbles' at their own schools. We visited 6 Locality Areas with a total of 172 Children 8 – 12 yrs and 1075 Young Volunteers hours collectively. Each day there was a creative and varied offer of activities and 1200 breakfasts and hot lunches were included. This was all primarily funded through the Community Foundation and its various trust, Blyth based engineering firm Draeger, Asda Blyth, Karbon Homes, NCC and RISE.

Due to the success of the roadshow, we were offered two further roles. Firstly to encourage local residents groups who had newly formed to stay together, become established and continue their good work. They continue today to go from strength to strength being best places to answer their local areas needs funded by National Lottery via Northumberland CVA. Choppington Together have now also been nominated for an award together with Choppington Primary School for their fantastic work.

Secondly we were asked to work in partnership with NCT and North East Child Poverty Trust on a six-month contract from October 2020 through to March 2021 to extend the 'pop-ups' and engagement that we had achieved in SE Northumberland to spread across Northumberland also funded by The National Lottery. As the second lock-down loomed we had to think creatively and also digitally. This was a skills gap for Leading Link but was quickly filled via a short term contract by a volunteer who had been working and supporting us tirelessly throughout this whole time.

In October half term we created a 'spooky bus' with lights, bubbles, smoke, music and a flashmob of Thriller dancers. We worked with local residents and groups in Ellington, Lynemouth, Linton, Choppington and Blyth where there were pumpkin trails established. The bus followed a 'Witch Doctor' at 4mph to simply cheer people up. We did hear one child say 'it's the best Halloween ever!'. Together with our partners we engaged with over 600 children and families and covered over 90 miles in total.

Again due to demand, this was repeated at Christmas 2020 and Easter 2021 which were all equally a success.

In December 2020 the general picture shouted 'Christmas is cancelled', Santa couldn't come into their houses or the elves were not allowed to work. At the same time, relatives were unable to see their elderly families and isolation was on the increase and becoming a growing concern. Leading Link together with Tyne Audio organised their biggest local digital initiative called 'Remotely Christmas' funded by Culture Northumberland and the National Lottery via NECPT. Again, with the

**Leading-Link  
Report of the Trustees Continued  
For the year ended 31 March 2021**

help of amazing partners including NCT, Northumberland Zoo, Libraries, Draeger, Schools across Northumberland this project became a huge success. One headteacher stated 'in all the 20+ years in education, I have never seen children leave school with such euphoria'. The ten-hour live stream had over 12000 views, 42 schools and 10 care homes involved. This made a huge impact on our relations with schools and our network of partners and was definitely the turning point on our strategic thinking.

Our work with NECPT continued to grow and Plan 21 was developed by Leading Link to increase community pop-ups and roadshows from January 2021. However, the next Covid lock-down ensued in January 2021 and Leading Link had to change direction very quickly again.

We enlisted the help of some of the young leaders and created an 8-episode digital offering named 'The Brightsiders' streaming out over the whole lock-down. This was to celebrate open spaces around Northumberland and to help families struggling with home schooling.

Whilst the year had been challenging, Leading Link has now set up a much more strategic approach working in close partnership with NCT and NECPT over the whole year. We are delighted that this work will continue through 2021 and beyond as we have now been commissioned to help co-ordinate the Holiday Activity Fund (HAF) together with NCT and NECPT to support the work to start to influence North of the Tyne in 2022 going forwards funded by The National Lottery.

Our Board of Trustees have been tremendous support throughout this challenging year, coming together on various impromptu digital team meetings as decisions on changes were being constantly made.

This period of time has definitely been hard and strenuous. However, we have been honoured to work alongside some amazing people and partners along the way. We are both humbled and excited to continue working with them as we re-emerge out of this in a much stronger way than we could ever have imagined. Together we have proved that with a strong and shared vision we can indeed achieve amazing results and impact and we truly look forward to continuing this going forward and meeting other like-minded people on the way.

#### **FINANCIAL REVIEW**

During the year, £126,889 restricted funding was received for various different specific projects, as listed below.

£ 4,696 NCC  
£ 7,500 NECPT core funding  
£ 930 Draeger Safety  
£ 758 Support with Choppington Together  
£ 270 NCVA Training  
£20,000 Bemicia Foundation  
£ 2,000 NCC  
£80,735 NECPT  
£10,000 NCC Police and Crime Commission

At the end of the reporting period, there is £16,406 unspent of the Bemicia Hardship Fund, and £15,043 unspent of the NECPT funding.

#### **Reserves**

The Charity intends to maintain a positive cash flow and thus hold reserves to enable it to continue in the event of funding releases.

#### **STRUCTURE, GOVERNANCE AND MANAGEMENT**

##### **Governing document**

Commencement of Activities

The company was incorporated on 14 February 2011 as Leading-Link. The company commenced providing services on 1st April 2011 and was registered as a charity with the Charities Commission on 27 December 2012.

##### **Constitution**

The charity is controlled by its constitution, a memorandum of association and a governing document and bye-laws and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006.

**Leading-Link**  
**Report of the Trustees Continued**  
**For the year ended 31 March 2021**

**Recruitment and appointment of trustees**

**Recruitment and Appointment of new trustees**

Appointment of Trustees was made from the long term executive team when the charity was formed. The appointments were from those prepared to volunteer and were based upon a mix of business and educational skills. New Trustees will be invited on board to replace existing trustees as they retire from the company.

**REFERENCE AND ADMINISTRATIVE INFORMATION**

|                                    |  |
|------------------------------------|--|
| <b>Name of Charity</b>             | Leading-Link   |
| <b>Charity registration number</b> | 1150296  |
| <b>Company registration number</b> | 07528154   |
| <b>Principal address</b>           | The Lodge<br>Ridge Terrace<br>Bedlington<br>Northumberland<br>NE22 6ED |

**Trustees**

The trustees and officers serving during the year and since the year end were as follows:

Mrs Samantha Leslie  
Mrs Maxine Gardner  
Mr Keith Newman  
Mr James Palmer  
Mr Richard Crulley  
(Appointed: 09 July 2019)  
Mrs Victoria Judson  
(Appointed: 13 October 2020)  
Mr Allen Patterson  
(Appointed: 30 January 2021)  
Mrs Lesley Anne Poulter  
(Appointed: 25 March 2021)

**Senior management**

Lyn Horton

**Independent examiners**

Northumberland Accountants & Tax Advisers Ltd  
Ashington Workspace  
Lintonville Parkway  
Ashington  
Northumberland  
NE63 9JZ

**Bankers**

Co-Operative Bank Plc

Approved by the Board of Trustees and signed on its behalf by

  
.....  
Mrs Samantha Leslie

29 June 2021

Leading-Link  
Independent Examiners Report to the Trustees  
For the year ended 31 March 2021

I report to the trustees on my examination of the accounts of the charitable company for the year ended 31 March 2021.

**Responsibilities and basis of report**

As the charity Trustees, who are also directors for the purposes of company law, are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

**Independent examiners statement**

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

1. accounting records were not kept in respect of the Company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

*Northumberland Accountants & Tax Advisers Ltd*

Mrs Bobbie Brown  
FMAAT  
Northumberland Accountants & Tax Advisers Ltd  
Ashington Workspace  
Lintonville Parkway  
Ashington  
Northumberland  
NE63 9JZ

29 June 2021

Leading-Link  
Statement of Financial Activities (including Income and Expenditure Account)  
For the year ended 31 March 2021

|                                    | Notes | Unrestricted<br>funds<br>£ | Restricted<br>funds<br>£ | 2021<br>£        | 2020<br>£        |
|------------------------------------|-------|----------------------------|--------------------------|------------------|------------------|
| <b>Income and endowments from:</b> |       |                            |                          |                  |                  |
| Donations and legacies             |       | 59,591                     | 126,889                  | 186,480          | 34,900           |
| Other trading activities           | 2     | 55,476                     | -                        | 55,476           | 75,998           |
| <b>Total</b>                       |       | <b>115,067</b>             | <b>126,889</b>           | <b>241,956</b>   | <b>110,898</b>   |
| <b>Expenditure on:</b>             |       |                            |                          |                  |                  |
| Raising funds                      | 3/4   | -                          | (60,136)                 | (60,136)         | (46,029)         |
| Charitable activities              | 5/6   | (36,097)                   | (35,304)                 | (71,401)         | (76,604)         |
| <b>Total</b>                       |       | <b>(36,097)</b>            | <b>(95,440)</b>          | <b>(131,537)</b> | <b>(122,633)</b> |
| <b>Net Income/expenditure</b>      |       | <b>78,970</b>              | <b>31,449</b>            | <b>110,419</b>   | <b>(11,735)</b>  |
| <b>Reconciliation of funds</b>     |       |                            |                          |                  |                  |
| Total funds brought forward        |       | 26,579                     | -                        | 26,579           | 38,314           |
| <b>Total funds carried forward</b> |       | <b>105,549</b>             | <b>31,449</b>            | <b>136,998</b>   | <b>26,579</b>    |



Leading-Link  
Statement of Financial Position  
As at 31 March 2021

|   | Notes | 2021<br>£      | 2020<br>£     |
|---|-------|----------------|---------------|
| <b>Fixed assets</b>                                   |       |                |               |
| Tangible assets                                       | 10    | 23,110         | 8,909         |
|   |       | <b>23,110</b>  | <b>8,909</b>  |
| <b>Current assets</b>                                 |       |                |               |
| Debtors   | 11    | 24,970         | 9,385         |
| Cash at bank and in hand                              |       | 93,112         | 18,350        |
|   |       | <b>118,082</b> | <b>27,715</b> |
| <b>Creditors: amounts falling due within one year</b> | 12    | (4,194)        | (10,045)      |
| <b>Net current assets</b>                             |       | <b>113,888</b> | <b>17,670</b> |
| <b>Total assets less current liabilities</b>          |       | <b>136,988</b> | <b>26,579</b> |
| <b>Net assets</b>                                     |       | <b>136,988</b> | <b>26,579</b> |
| <b>The funds of the charity</b>                       |       |                |               |
| Restricted income funds                               |       | 31,449         | -             |
| Unrestricted income funds                             |       | 105,549        | 26,579        |
| <b>Total funds</b>                                    |       | <b>136,988</b> | <b>26,579</b> |

For the year ended 31 March 2021 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

- The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476,
- The trustees acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts. These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime.

The financial statements were approved and authorised for issue by the Board and signed on its behalf by:

.....  
Mrs Samantha Leslie  
Trustee

29 June 2021

Leading-Link  
Notes to the Financial Statements  
For the year ended 31 March 2021

**1. Accounting Policies**

**Basis of accounting**

The financial statements have been prepared under the historical cost convention, except for investments which are included at market value and the revaluation of certain fixed assets and in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102), and the Companies Act 2006.

Leading-Link meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s).

**Funds**

Leading-Link Limited receives both restricted and unrestricted funding. All notes to the accounts refer to both restricted and non-restricted funds.

**Tangible fixed assets**

Tangible fixed assets, other than freehold land, are stated at cost or valuation less depreciation and any provision for impairment. Depreciation is provided at rates calculated to write off the cost or valuation of fixed assets, less their estimated residual value, over their expected useful lives on the following basis:

|                       |                       |
|-----------------------|-----------------------|
| Computer equipment    | 20% Straight line     |
| Motor vehicles        | 20% per annum on cost |
| Fixtures and fittings | 20% per annum on cost |

**2. Income earned from other activities**

|                           | 2021          | 2020          |
|---------------------------|---------------|---------------|
|                           | £             | £             |
| <b>Unrestricted funds</b> |               |               |
| Fundraising events        | 930           | 11,570        |
| Shop income               | 54,546        | 64,428        |
|                           | <b>55,476</b> | <b>75,998</b> |

**3. Expenditure on generating donations and legacies**

|                         | 2021          | 2020          |
|-------------------------|---------------|---------------|
|                         | £             | £             |
| <b>Restricted funds</b> |               |               |
| Legacies                | 60,136        | 45,765        |
|                         | <b>60,136</b> | <b>45,765</b> |

Leading-Link  
Notes to the Financial Statements Continued  
For the year ended 31 March 2021

**4. Expenditure on other trading activities**

|               | 2021 | 2020       |
|---------------|------|------------|
|               | £    | £          |
| Support costs | -    | 264        |
|               | -    | <b>264</b> |

**5. Costs of charitable activities by fund type**

|               | Unrestricted funds | Restricted funds | 2021   | 2020   |
|---------------|--------------------|------------------|--------|--------|
|               | £                  | £                | £      | £      |
| Support costs | 36,097             | 35,304           | 71,401 | 76,604 |

**6. Costs of charitable activities by activity type**

|                               | 2021          | 2020          |
|-------------------------------|---------------|---------------|
|                               | £             | £             |
| <b>Support costs</b>          |               |               |
| Direct Charitable expenditure | 68,666        | 75,072        |
| Other office costs            | -             | 443           |
| Depreciation of assets        | 2,735         | 1,089         |
|                               | <b>71,401</b> | <b>76,604</b> |

**7. Analysis of support costs**

|                                    | Direct Charitable expenditure | Depreciation of assets | 2021          | 2020          |
|------------------------------------|-------------------------------|------------------------|---------------|---------------|
|                                    | £                             | £                      | £             | £             |
| Advertising & promotions           | 54,910                        | 2,735                  | 57,645        | 60,044        |
| Travelling expenses                | 3,108                         | -                      | 3,108         | 3,018         |
| Telephones, postage and stationery | 5,163                         | -                      | 5,163         | 3,265         |
| Repairs, consumables & renewals    | 1,416                         | -                      | 1,416         | 852           |
| Insurance                          | -                             | -                      | -             | 2,325         |
| Professional fees                  | 533                           | -                      | 533           | 4,450         |
| Sundry expenses                    | 1,800                         | -                      | 1,800         | -             |
| Governance costs                   | 1,736                         | -                      | 1,736         | 2,914         |
|                                    | <b>68,666</b>                 | <b>2,735</b>           | <b>71,401</b> | <b>76,668</b> |

Leading-Link  
Notes to the Financial Statements Continued  
For the year ended 31 March 2021

**8. Staff costs**

Total staff costs for the year ended 31 March 2021 were:

|                       | <b>2021</b>   | <b>2020</b>   |
|-----------------------|---------------|---------------|
|                       | £             | £             |
| Salaries and wages    | 53,413        | 56,140        |
| Social security costs | 498           | 1,526         |
| Pension costs         | 997           | 1,025         |
|                       | <b>54,908</b> | <b>58,691</b> |

|           | <b>2021</b> | <b>2020</b> |
|-----------|-------------|-------------|
|           | 3           | 3           |
| Employees | 3           | 3           |

**9. Comparative for the Statement of Financial Activities**

|                                    | <b>Unrestricted funds</b> | <b>Restricted funds</b> | <b>2020</b>      |
|------------------------------------|---------------------------|-------------------------|------------------|
|                                    | £                         | £                       | £                |
| <b>Income and endowments from:</b> |                           |                         |                  |
| Donations and legacies             | -                         | 34,900                  | 34,900           |
| Other trading activities           | 69,462                    | 6,536                   | 75,998           |
| <b>Total</b>                       | <b>69,462</b>             | <b>41,436</b>           | <b>110,898</b>   |
| <b>Expenditure on:</b>             |                           |                         |                  |
| Raising funds                      | (4,593)                   | (41,436)                | (46,029)         |
| Charitable activities              | (76,804)                  | -                       | (76,804)         |
| <b>Total</b>                       | <b>(81,197)</b>           | <b>(41,436)</b>         | <b>(122,633)</b> |
| <b>Net income/expenditure</b>      | <b>(11,735)</b>           | <b>-</b>                | <b>(11,735)</b>  |
| <b>Reconciliation of funds</b>     |                           |                         |                  |
| Total funds brought forward        | 38,314                    | -                       | 38,314           |
| <b>Total funds carried forward</b> | <b>26,579</b>             | <b>-</b>                | <b>26,579</b>    |

Leading-Link  
Notes to the Financial Statements Continued  
For the year ended 31 March 2021

**10. Tangible fixed assets**

| <b>Cost or valuation</b> | <b>Land and<br/>buildings</b> | <b>Motor<br/>vehicles</b> | <b>Fixtures and<br/>fittings</b> | <b>Computer<br/>equipment</b> | <b>Total</b>  |
|--------------------------|-------------------------------|---------------------------|----------------------------------|-------------------------------|---------------|
|                          | £                             | £                         | £                                | £                             | £             |
| At 01 April 2020         | 7,169                         | -                         | 1,994                            | 11,819                        | 20,981        |
| Additions                | -                             | 7,287                     | 546                              | 9,104                         | 16,937        |
| At 31 March 2021         | <b>7,169</b>                  | <b>7,287</b>              | <b>2,539</b>                     | <b>20,923</b>                 | <b>37,918</b> |
| <b>Depreciation</b>      |                               |                           |                                  |                               |               |
| At 01 April 2020         | -                             | -                         | 1,855                            | 10,218                        | 12,072        |
| Charge for year          | -                             | -                         | 164                              | 2,571                         | 2,735         |
| At 31 March 2021         | -                             | -                         | <b>2,019</b>                     | <b>12,789</b>                 | <b>14,807</b> |
| <b>Net book values</b>   |                               |                           |                                  |                               |               |
| At 31 March 2021         | <b>7,169</b>                  | <b>7,287</b>              | <b>521</b>                       | <b>8,134</b>                  | <b>23,111</b> |
| At 31 March 2020         | <b>7,169</b>                  | -                         | <b>139</b>                       | <b>1,601</b>                  | <b>8,909</b>  |

**11. Debtors**

|                                     | <b>2021</b>   | <b>2020</b>  |
|-------------------------------------|---------------|--------------|
|                                     | £             | £            |
| <b>Amounts due within one year:</b> |               |              |
| Trade debtors                       | 24,970        | 9,365        |
|                                     | <b>24,970</b> | <b>9,365</b> |

**12. Creditors: amounts falling due within one year**

|                              | <b>2021</b>  | <b>2020</b>   |
|------------------------------|--------------|---------------|
|                              | £            | £             |
| Trade creditors              | 1,061        | 6,147         |
| Other creditors              | 2,593        | 3,418         |
| Accruals and deferred income | 540          | 480           |
|                              | <b>4,194</b> | <b>10,045</b> |

**13. Company limited by guarantee**

Leading-Link is a company limited by guarantee and accordingly does not have a share capital.

Leading-Link  
Detailed Statement of Financial Activities  
For the year ended 31 March 2021

|  | 2021            | 2020            |
|--|-----------------|-----------------|
|  | £               | £               |
| <b>INCOME AND ENDOWMENT</b>  |                 |                 |
| <b>Donations and legacies</b>                                      |                 |                 |
| Service Level Agreements   | 1               | -               |
| Grants receivable  | 186,479         | 34,900          |
|  | <b>186,480</b>  | <b>34,900</b>   |
| <b>Other trading activities</b>                                    |                 |                 |
| Fundraising events   | 930             | 11,570          |
| Service Level Agreements   | 54,546          | 64,428          |
|  | <b>55,476</b>   | <b>75,998</b>   |
| <b>Total incoming resources</b>                                    | <b>241,956</b>  | <b>110,898</b>  |
| <b>EXPENDITURE</b>   |                 |                 |
| <b>Raising donations and legacies</b>                              |                 |                 |
| Direct Charitable Expenditure                                      | (60,136)        | (45,765)        |
|  | <b>(60,136)</b> | <b>(45,765)</b> |
| <b>SUPPORT COSTS</b>   |                 |                 |
| <b>Advertising &amp; promotions</b>                                |                 |                 |
| Fundraising Advertising & promotions                               | -               | (264)           |
| Advertising & promotions (Direct Charitable expenditure)           | (54,910)        | (58,691)        |
| Advertising & promotions (Depreciation of assets)                  | (2,735)         | (1,089)         |
|  | <b>(57,645)</b> | <b>(60,044)</b> |
| <b>Travelling expenses</b>   |                 |                 |
| Travelling expenses (Direct Charitable expenditure)                | (3,108)         | (3,018)         |
|  | <b>(3,108)</b>  | <b>(3,018)</b>  |
| <b>Telephones, postage and stationery</b>                          |                 |                 |
| Telephones, postage and stationery (Direct Charitable expenditure) | (5,163)         | (3,265)         |
|  | <b>(5,163)</b>  | <b>(3,265)</b>  |
| <b>Repairs, consumables &amp; renewals</b>                         |                 |                 |
| Repairs, consumables & renewals (Direct Charitable expenditure)    | (1,416)         | (852)           |
|  | <b>(1,416)</b>  | <b>(852)</b>    |
| <b>Insurance</b>   |                 |                 |
| Insurance (Direct Charitable expenditure)                          | -               | (2,325)         |
|  | <b>-</b>        | <b>(2,325)</b>  |
| <b>Professional fees</b>   |                 |                 |
| Professional fees (Direct Charitable expenditure)                  | (533)           | (4,450)         |
|  | <b>(533)</b>    | <b>(4,450)</b>  |
| <b>Sundry expenses</b>   |                 |                 |
| Sundry expenses (Direct Charitable expenditure)                    | (1,800)         | -               |
|  | <b>(1,800)</b>  | <b>-</b>        |

Leading-Link  
Detailed Statement of Financial Activities Continued  
For the year ended 31 March 2021

|  |                  |                  |
|--|------------------|------------------|
| <b>Governance costs</b>                          |                  |                  |
| Governance costs (Direct Charitable expenditure) | (1,736)          | (2,471)          |
| Governance costs (Other office costs)            | -                | (443)            |
|  | <b>(1,736)</b>   | <b>(2,914)</b>   |
| <b>Total resources expended</b>                  | <b>(131,537)</b> | <b>(122,633)</b> |
| <b>Net income</b>                                | <b>110,419</b>   | <b>(11,735)</b>  |