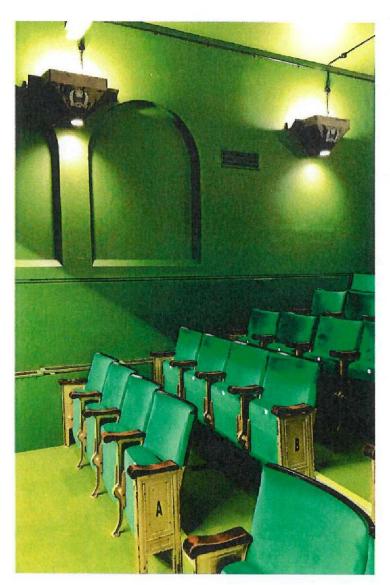


## The Phoenix Theatre & Arts Centre

Trustees' Annual Report & Statement of Accounts
1 April 2020 / 31 March 2021



The Phoenix Theatre & Arts Centre

Station Road, Bordon Hampshire, GU35 OLR

CIO Charity No. 1166858

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## Administrative Information

The Phoenix Theatre & Arts Centre is a CIO Registered Charity (Number 1166858). The primary objectives, management and operation of the Association are laid down in its Constitution, which is based on the Model Constitution recommended by the National Federation of Community Organisations (Community Matters).

## Trustees for the Period 1/4/2020 - 31/3/2021

Davina Hudson President Eric Clifford Chair Jim Miles Vice-Chair **Brent Sigley** Treasurer Paul Edwards

Elaine Miles

Liz Eves Representative of The Phoenix Players

**Grant Dawkins** Representative of the Deadwater Valley Trust Cllr Adam Carew Representative of Hampshire County Council Cllr Trevor Maroney Representative of East Hampshire District Council

Secretary

Cllr Bisi Kennard Representative of Whitehill Town Council Cllr James Fryer Representative of Whitehill Town Council

## Bankers:

Lloyds TSB plc, 75 Castle Street, Farnham, Surrey, GU9 7LT

#### Independent Examiner:

Nicky Cole, Business Manager, Mad About Book-Keeping, The Parade, Petersfield Road, Whitehill, **GU35 9AR** 

# Arts for All Ages and Abilities (Arts4All...)

## **Primary Aims**

The Objectives laid down in the Constitution are:

- (a) Providing facilities to advance education and to provide facilities in the interest of social welfare for recreation and leisure-time occupation
- (b) To establish or to secure the establishment of a Community Arts Centre and to maintain and manage or to co-operate with any local authority in the maintenance and management of such a centre for the activities promoted by the Association and its constituent bodies, without distinction of sex or of political, religious, or other opinions.

The principal activities of the charity reflect its objectives in that they provide opportunities for the wider public to have access to a variety of arts based activities and provide educational programmes and learning through the arts to all ages and abilities. To achieve this The Phoenix:

- Offers a broad programme of drama, music and theatre performances, both professional and amateur, at the theatre venue
- Provides a programme of art and drama activities for children and young people at the centre
- Delivers a programme of learning opportunities in visual and performing arts for adults with learning disabilities
- Delivers an Adult Learning Programme in the creative arts in Whitehill and Bordon
- Provides workshops in the arts to schools and community groups as one off or longer-term projects
- Offers artists studio space available for rent
- Offers conference / meeting rooms
- Provides rooms available to hire for band practises and other rehearsals
- Is home to an amateur theatrical group, The Phoenix Players, in which members of the community participate to perform plays at The Phoenix Theatre

## Management

In accordance with its Constitution, the policy and affairs of the Association are determined by the Council which meets monthly. The members of the Council are also the Charity Management Trustees.

The Council consists of:

- The Officers of the Association
- The representatives appointed by the constituent bodies / sections
- Representatives of the full members
- One representative of the junior members
- Up to four co-opted members
- · Representatives from funding bodies

Members of the Association are invited to nominate new Trustees when the notice of the AGM is issued.

A Director is appointed by the Trustees to manage the day to day operations of the charity. To facilitate effective operations, the Director has delegated authority for operational matters such as artistic and performance related activity policy, finance and staffing. The parameter of the authority is laid out by the Trustees who review this as appropriate.

## **Reserves Policy**

A charity has an obligation to disburse money raised for its charitable objectives, without delay. However, all organisations need a certain level of cash reserves to ensure their smooth day-to-day running. The Trustees feel that it would be appropriate to build up a cash reserve of 20 - 25% of the annual running costs to cover operational requirements but are prepared to run the Association with a lower level of reserves in pursuance of our charitable objectives.

#### **Public Benefit**

The Charity Trustees understand the Charity Commissions guidance on public benefit and in accordance with the objectives of the organisation recognise that the charity operates primarily to provide public benefit in advancement of the arts and also through the advancement of education and community development. To facilitate this, work the charity maintains the fabric of a community arts centre in addition to providing arts related activities within the community.

## Staffing

The staff for the year comprised the following:

- 1 x full-time Director
- 1 x full-time Administrator
- 1 x part-time Marketing Officer
- 1 x part-time Cleaner
- Freelance, self-employed artists and actors are engaged to run workshops and to work as part of The Phoenix Theatre Company
- Volunteer Bar Staff
- Volunteer Front of House Staff
- Volunteer Box Office Staff
- Volunteer Office Staff
- Volunteer Theatre Technicians
- Volunteers who distribute Marketing print locally

## **Funding Bodies**

Revenue funding has been received from:

- Arts Council England
- Whitehill Town Council
- Hampshire County Council
- Headley Parish Council

Project Funding has been received from:

- Annington Homes
- Hampshire County Council Councillors devolved budget
- East Hants District Councillors devolved budget

#### Other:

HMRC Furlough Grant

## Chairman's Report

Review of the Year 2020-2021

At the end of 2021, I look back over what has been a very unsettling and strange two years for us all; the measures brought in to deal with the Covid Pandemic crisis resulted in restrictions that have affected all our lives and there is continued uncertainty very much to the fore over the next few months.

The past two years have been of mixed blessings for The Phoenix Theatre & Arts Centre: on the one hand, during the period of forced closure, we were able to complete our planned refurbishment of the building, although we were not able to achieve all we wanted due to the financial restrictions of the level of grant awarded. I would like to thank everybody who helped in achieving this, especially all our supporters who stepped in and decorated much of the downstairs of the building and to all of those patrons who generously contributed to our financial appeal to supplement the S106 grant from EHDC. On the other hand, being closed also meant that we had no income, which threatened our very survival, but thanks to the recognition by Arts Council England of the invaluable work we do as the only full-time professional theatre in East Hampshire they provided us with generous grants which enabled us to survive until the time when we could reopen.

As well as this. the Trustees would especially like to thank Andy Tree, the Leader of Whitehill Town Council and his fellow councillors for their invaluable continued financial support to The Phoenix and we look forward to working with them in partnership to deliver their goals wherever we can be of assistance to them.

It is good to say following the months of closure, we have been open and ready for business since October. We can already report of performances by Jack Dee, Romesh Ranganathan, and Dara O'Briain, three of the country's top comedians who all produced memorable evenings of entertainment to kick-start our year. Another highlight was the play, *The Unremarkable Death of Marilyn Monroe*, a stunning solo performance by the actress Lizzie Wort, who was justly rewarded with a standing ovation at the end of the evening. There is plenty to look forward to with a full list of events to suit every taste already programmed over the next year both here at The Phoenix and our little sister venue, The Cube at the Shed. The Cube opened earlier this year in the new town centre and is already proving a great hit.

As an organisation we are very ambitious and will continue to work our hardest to develop and support the cultural and arts sector here in Whitehill & Bordon, where we play such a critical and vital role. The presence in a town of a theatre and other arts facilities cannot be emphasised too strongly. It is where people can get together to enjoy themselves and share the experiences offered by performances of music, drama, dance or comedy, that make towns attractive places to live in and visit, where people can socialise and also gain an educational benefit. The arts have an ever-increasing role to play in helping us all to live well. Provision of the arts is important for the

#### The Phoenix Theatre & Arts Centre 2020-21

role it can play in bringing communities together and we should all recognise how important that is with the many new residents who have already moved to Whitehill & Bordon and those who will be arriving over the next few years. The arts help the town to integrate and promote individual well-being as well as providing a focus for the younger generation growing up here. The Phoenix contributes a huge amount to creating a happier, more vibrant community that we can be proud to be a part of and is an important factor in attracting people to come and live here.

The continued support given to us by the outside representatives on our Board is greatly appreciated: Councillors Bisi Kennard and James Fryer (Whitehill Town Council), Councillor Trevor Maroney (East Hampshire District Council), Councillor Adam Carew (Chairman of East Hampshire District Council) and Grant Dawkins (Deadwater Valley Trust). The Board would like again to express our great appreciation to James Child and his staff at the Whitehill & Bordon Regeneration Company for their continuing financial support and advice.

Elizabeth Blake, the Phoenix Dance Officer, deserves our grateful thanks, as she has worked incredibly hard during the lockdown to continue her classes, in particular the Dance Picnic. This has a very loyal following, with classes outdoors on our performance area during the summer and then continuing on Zoom when the weather deteriorated.

The Board recognises, and is extremely grateful for, the tremendous contribution that Rob Allerston, our Theatre Director, provides through his leadership and personal dedication that makes such a success of The Phoenix. He has had a very challenging year, bearing the brunt of our financial crisis on his shoulders, and organising the opening and setting up the operation of The Cube. We would also like to thank Keri Smith, our Administrator, and Jenny Clarke, our Marketing Officer, and our new Marketing Assistant Tom Hiller for their ongoing contribution to the continued success of The Phoenix.

On a personal note, I would like to thank members of the Board for their continued support to both Rob and me during the past year: I should mention the invaluable work carried out by our Treasurer, Brent Sigley, Minutes Secretary Paul Edwards, and the work undertaken by Jim Miles as Deputy Chairman, who has assisted me in various organisational and management matters. Jim, together with Davina Hudson and myself, work as small team helping Rob and Keri keep on top of Health & Safety matters at the venue. I am extremely grateful to all the other members of the Board who all in different ways contributed, to the smooth running of our organisation and who make possible the grounds for our success.

Finally, I would like to thank all those who work in The Phoenix and outside the building in any capacity on our behalf. And last, but very far from least, I thank all our volunteers, who between them steward, sell tickets, staff the Bar and undertake anything else we ask of them at the many events we hold each year. The difficult task of coordinating and organising our volunteers has been done by Paul Edwards, assisted by Nikki White, and our thanks go to them. Our volunteers continue to provide a very warm welcome to all our patrons and it is that which fully justifies our reputation as "Hampshire's friendliest little Theatre".

The Phoenix is the driving force in the area for the arts and culture and on behalf of the Board I pledge to continue our commitment to make the arts accessible to all - as we have done successfully for so many years.

Eric W Clifford Chairman of the Board of Trustees

## Treasurer's Report

For the Year Ending 31 March 2021

The year ending 31 March 2021 has of course been unprecedented in all of our lives. Overnight the Covid pandemic rendered the theatre and its activities totally dormant. The staff excluding Rob were formally furloughed for several months.

In spite of this lack of normal activity some musical and other activities were organised and grants were received to cover the costs of providing these activities. Rob continued to be very busy applying for grants from various sources, including most significantly a £79,000 grant from the Arts Council plus additional council grants. In total grants of £111,000 have been received over the period. The generosity of these grants has enabled the Phoenix to survive the year and into the current period during which the Phoenix is emerging from the consequences of the pandemic back into a more normal life subject to the continued impact of the pandemic.

The surplus for the year of £14,609 is attributable to the furlough credits received from HMRC whilst the furlough scheme was in operation during the financial year. The grants received during the year were not to enable the recipients of the grants to create surpluses but to meet expenses in accordance with the spirit in which the grants were awarded.

The cash balance at the end of the financial year stood at £100,685 reflecting the level of the grants received. However the grants unexpended stood at £64,644, but this balance has continued to cover major expenses, in particular staff salaries and now a new part time marketing assistant. The balance will also fall by £39,000 to cover additional refurbishment costs to the building. However this balance will be partially offset by £24,000 of revenue to cover Robs involvement in the development of the Shed and surrounding entertainment facilities.

Uncertainties around a return to precovid conditions will persist for some time for but at least I think we can plan a way forward. This is a more optimistic position than could be said during the lockdown with only a vague possibility of a vaccination and a future. I think it is a tribute to Robs persistence in applying for grants and Keri ensuring that all necessary payments were made whilst on furlough that has made an immeasurable difference..

Brent Sigley
Treasurer of The Phoenix Theatre & Arts Centre

## **Director's Review**

Encompassing Covid and lockdown my review of 2020-21 includes the biggest upheaval to the Arts in my lifetime. I shouldn't measure this upheaval against personal tragedy, and for many having suffered the loss of loved ones is a tragedy that hasn't been hindered by postcodes or stopped by boundaries. Covid will have taken a number of our regulars and for anyone suffering loss I'd like to pass on my personal condolences.

The Phoenix has emerged from the last of Boris' four steps with a new set of clothes and renewed interest from the community of Whitehill & Bordon. I hope the latest Covid variant won't derail this optimism, with one eye on National Portfolio Funding from Arts Council England and further creative opportunities emerging via The Cube and The Mess it's a great time to be at the head of an organisation that recently celebrated its 40<sup>th</sup> Anniversary.

The Phoenix is special and with your continuing support I pledge to keep it at the forefront of Arts4All in Whitehill & Bordon.

## **Annual Health & Safety Task Force Report**

The Health & Safety Task Force has the following members:

Rob Allerston (Chair) Eric Clifford Jim Miles Davina Hudson Keri Smith

The Health & Safety Task Force meets quarterly.

Based on the excellent foundations laid by Ted Wood, Linda Gouldsmith and David Birch, we have continued to review the scheduled inspections needed in the building and of the management systems involved.

A calendar programme of tasks is reviewed at each meeting so that all aspects of The Phoenix Health and Safety management system are regularly checked for necessity, practicality and implementation. Checks are carried out by the Health & Safety Task Force through walk-around inspections of the building, the examination of documents, physical checks on lights, signs, fire alarms, extinguishers and first aid boxes etc.

During the year we carried over a simple system of quantified risk assessment to sharpen focus on those aspects of activities and tasks which have the greatest potential to cause harm. The Health & Safety Task Force will now implement this system across all our audited activities.

With major enhancement works on the building now completed and a number of areas of concern now resolved, the Health & Safety Task Force, along with the Director, will use this positive window to ensure health and safety monitoring is continuous and building wide.

## Appendix A

Independently Examined Accounts for the Year Ended 31 March 2021

#### Independent examiner's report to the Trustees of

## BARBADOS HOUSE ASSOCIATION / THE PHOENIX THEATRE & ARTS CENTRE

I report on the accounts of the Association for the year ended 31 March 2021, which are set out on pages 12 to 20.

#### Respective responsibilities of the trustees and the examiner

The charity's trustees are responsible for the preparation of the accounts. The charity's trustees consider that an audit is not required for this year under section 144(2) of the Charities Act 2011 (the Act) and that an independent examination is needed.

It is my responsibility to:

- Examine the accounts under section 145 of the Act:
- To follow the procedures laid down in the General Directions given by the Charity Commissioners under section 145(5)(b) of the Act; and
- To state whether particular matters have come to my attention.

#### Basis of independent examiner's report

My examination was carried out in accordance with the General Directions given by the Charity Commissioners. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on the view given by the accounts.

#### Independent examiner's statement

In connection with my examination, no matter has come to my attention:

- (1) which gives me reasonable cause to believe that in any material respect the requirements
  - to keep accounting records in accordance with section 130 of the 2011 Act; and
  - to prepare accounts which accord with the accounting records and comply with the accounting requirements of the 2011 Act have not been met; or
- (2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Mrs Nicky Cole
Mad About Book-keeping
Wolfe Mead
Farnham Road
Bordon GU35 ONH
www.madaboutbookkeeping.co.uk

15 November 2021

## Statement of Financial Activities

	Unrestricted Funds £	Restricted Funds £		Total 2021 £	Total 2020 £
Incoming Resources (Note 2)					
Incoming resources from generated					
funds	-	=			_
Voluntary income	5,851	-		5,851	1,344
Activities for generating funds	60	-		60	18,386
Investment income	30			30	138
Incoming resources from other					
charitable activities	157,890			157,890	205,779
Other incoming resources	_		_	_	-
Total Incoming Resources	163,831	-		163,831	225,648
Resources Expended (Notes 3 - 5) Costs of generating funds Costs of generating voluntary income				_	
Fundraising trading costs	241	_		241	7,964
Charitable activities	148,881			148,881	226,784
Governance costs	100	_		100	100
Total Resources Expended	149,222	-	=	149,222	234,848
Net incoming/(outgoing) resources	14,609			14,609	(9,200)
Total funds brought forward	19,431			19,431	28,631
Total funds transferred in	0			0	- 11 -
Total Funds Carried Forward	34,040	-		34,040	19,431

The notes on pages 14-20 also form an integral part of these accounts

#### **Balance Sheet**

	Notes	Unrestrict ed Funds £	Restricted Funds £	Total 2021 £	Total 2020 £
Fixed Assets					
Computer equipment	6	1,623	-	1,623	2,768
		1,623	<u> </u>	1,623	2,768
Current Assets					
Stock and work in progress		348		348	589
Debtors	7	16,785	-	16,785	18,613
Cash at bank & in hand		100,685		100,685	37,019
Total Current Assets		117,818	•	117,818	56,220
Creditors: amounts falling					
due within one year	8	85,401		85,401	39,556
Net current assets/(liabilities)		32,418	<u> </u>	32,418	16,663
l assets less current liabilities		34,040		34,040	19,431
Creditors: amounts falling					
due after one year	8	-	-	-	
Net assets		34,040		34,040	19,431
Funds Of The Charlty					
Unrestricted funds	9	34,040	-	34,040	19,431
Restricted funds			-	-	-
Total Funds		34,040	-	34,040	19,431

The notes on pages 14 - 20 also form an integral part of these accounts

Signed on behalf of the trustee 13 med

Print name King Curre

#### **Notes To The Accounts**

## Note 1 Accounting Policies

#### **Basis of Accounting**

These Accounts have been prepared under the basis of historic cost in accordance with applicable accounting standards and follow recommendations in Accounting and Reporting by Charities: Statement of Recommended Practice (SORP 2005) and with the Charities Act 1993

#### **Incoming Resources**

Incoming resources are included in the Statement of Financial Activities when the charity is legally entitled to the income, and the amount can be quantified with reasonable accuracy.

Where incoming resources have related expenditure (as with fundraising or contract income) the incoming resources and related expenditure are reported gross in the SoFA.

Gifts in kind are accounted for at a reasonable estimate of their value to the charity or the amount actually realised.

#### Intangible Income

Intangible income, which comprises donated services, is included in income at a valuation which is an estimate of the financial cost borne by the donor where such a cost is quantifiable and measurable. No income is recognised when there is no financial cost borne by a third party.

The value of any voluntary help received is not included in the accounts but is described in the trustees' annual report.

#### Resources Expended

Resources expended are included in the Statement of Financial Activities on an accruals basis.

#### Stock

Bar stock is stated at the lower of cost or net realisable value.

#### **Fund accounting**

Funds held by the charity are either:

- Unrestricted funds. These are funds which can be used in accordance with the charitable objectives at the discretion of the trustees.
- Restricted funds. These are funds that can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

#### **Covid 19 Pandemic**

During the mandatory lockdown periods caused by the COVID 19 pandemic which fell within the financial year ended 31 March 2021 all of the employees except the Arts director were furloughed.

The statement of Financial activities includes a grant from HMRC to assist in covering the costs of furloughed employees. This grant covered 80% of the costs of employing furloughed employees. The furlough grant is separately disclosed in note 2.

Note 2	Analysis of incoming resources			
Voluntary income	Donations Barbados House Association Membership		<b>2021</b> £ 5,391 460	<b>2020</b> £ 513 831
		Total	5,851	1,344
Activities for generating funds	Theatre bar takings Amazon.co.uk royalty payments	_	60	18,386
		Total	60	18,386
Investment income	COIF deposit fund income		30	138
		Total	30	138
Incoming resources from charitable activities	Grants: East Hampshire District Council - Arts Centre			44.000
Chartable activities	Hampshire County Council - Culture & Recreation Fund Hampshire County Council - Cllr Grant Adam Carew		10,000 2,500	11,000
	Headley Parish Council - Arts Centre		500	500
	Lindford Parish Council - Arts Centre Whitehill Town Council - Arts Centre		16,000	250 25,000
	Arts Council England		46,622	25,000
	Annington Homes		10,000	-
	HMRC Furlough Grant		14,514	-
	Other activities:			
	Arts workshops		23,479	21,877
	Phoenix Players		19	7,827
	Phoenix Theatre Company/Productions		SEC. 070 16-70 (ACC) 16-70	2,000
	Arts Projects		12,653	38,161
	Theatre Programme Marketing		8,753	75,974
	Programme Marketing Room Hire		12,850	650 22,535
	Other Income - Sundries		-	6
		Total	157,890	205,779
	Restricted Funds:	=	_	-
	Sum for reference		163,831	
	Perfect match to SAGE 29/7/11			

Note 3	Analysis of resources expended			
Fundraising trading costs	Cost of Bar sales		<b>2021</b> £ 241	<b>2020</b> £ 7,964
		Total	241	7,964
Charitable activities	Arts Workshops Phoenix Players Phoenix Theatre Company Arts Projects Theatre Premises Costs Staff Costs Office Costs Marketing		29,362 - 5,965 - 2,921 21,661 65,041 17,236 6,694	17,160 1,297 2,547 36,459 62,320 16,780 73,316 9,192 7,712
		Total _	148,881	226,784
	No Rates payable to East Hampshire District Couthe charity is given a Rates Dispensation to the v£1,037 (2018 £1,008)			
Governance Costs	Independent examination fee		100	100
		Total _	100	100
Restricted Funds				-
		Total _	-	
	Sum for reference Perfect match to SAGE 29/7/11		149,221	

Note 4	Trustee Expenses			
		2021	2020	
Number of t	rustees who were paid expenses	-		-

Note 5	Paid Employees
--------	----------------

### 5.1 Staff Costs

J. I Stall Costs	2021 £	2020 £
Gross wages, salaries and benefits in kind	61,684	70,746
Employer's National Insurance costs	913	2,570
Total Staff Costs	62 597	73 316

## 5.2 Average number of full-time equivalent employees in the year

the	2021	2020
Fundraising	-	-
Charitable activities	3	3
Other	-	_
Total	3	3
	Charitable activities Other	Fundraising - Charitable activities 3 Other -

Note 6	Fixed Assets	Computer
		Equipment
		£
Cost		V411-0011/0-00000000
Opening balance	e 1 April 2020	5,726
Additions		
Closing balance	31 March 2021	5,726
Depreciation		
Opening balance	e 1 April 2020	2,958
Depreciation		1,145
Closing balance	31 March 2021	4,103
Carrying amoun	t 31 March 2021	1,623
	t 31 March 2020	2,768
Carrying amoun	L 3 F March 2020	2,700

During the year the theatre seats were refurbished at a cost of £8,545, but the cost was funded by crowd funding grant. The refurbished seats were not brought into operation in the 2021/22 year.

## Note 7 Debtors and Prepayments

Analysis of debtors		Amounts Falling yea	
	<del>-</del>	2021	2020
Too do dobto vo		14 202	17,908
Trade debtors Prepayments and Accrued income		14,303 2,482	704
Prepayments and Accided income	Total	16,785	18,613

## Note 8 Creditors and Accruals

Analysis of Creditors	Amounts Falling due within one year		
	2021	2020	
	£	£	
Trade creditors	3,205	2,670	
Other taxes and Social security costs	460	958	
Accruals and Deferred income	7,935	35,929	
Advanced sales and other deferred income	8,752	S#C	
Unexpended grants - Arts Council	32,577		
Unexpended grants - East Hampshire District Council-Marketing role contribution	22,272	-	
Unexpended grants - East Hampshire District Council-Marketing role contribution	10,000	-	
Accred examiners fees	200	19 <del>2</del>	
Total	85,401	39,556	

Note 9

**Restricted Funds** 

8.1 Funds Held

None

Note 10 Movement of Funds

		Fund balances brought forward	Incoming resources	Outgoing resources	Transfer from another	Gains & Losses	Fund balances carried
Fund name		£	£	£	fund £	£	forward £
<b>Unrestricted Funds</b>		19,431	163,831	149,222	-		34,040
Restricted Funds		-		-		-	-
	Total Funds	19,431	163,831	149,222			34,040

## Note 11

**Transactions With Related Parties** 

#### 11.1 Remuneration and benefits

No remuneration or any other benefits were paid to a trustee or other related parties by the charity this financial year (2021) or in the previous financial year (2020)

#### 11.2 Loans

	Name of tructed or		<b>Amount Owing</b>						
	Name of trustee or connected party	Legal Authority	2021	£ 2020	) £				
Due to trustees and					11				
related parties  Due from trustees and			No	ne	None				
related parties			No	one	None				

## 11.3 Other transaction(s) with trustees and related parties

Name of trustee or related party	Relationship to charity	Description of the transaction	2021 £	2020 £
None	None	None	None	None
			1000 Maria (1000 Maria)	

## **Appendix B**

## **Financial Trends for the Last 4 Years**

The Phoenix Theatre & Arts Centre

2016	14,128 5,531	8,597		4800	16318			250	16,000	37,368		18230	9,217	3610	48670	40,882	725	35,793	2,495	196,990	18,674	1,613	2,234	34,537	35,811	28,196	61,697	6,769	6,239		195,770	V 0.44	68
2017	16,458 6,059	10,399		7324	14380			250	19,000	40,954		18193	8,767	4,345	24,141	48,937	1,240	25,582	1,121	173,280	14,389	1,074	1,950	23,023	44,248	17,832	63,442	6,700	6,600		179,258	4 200	86 86
2018	14,821 5,630	9,191		8,042	14,100	J	S. <b>P</b> ./	250	19,000	41,392		18,153	10,021	5,375	69,135	51,033	200	18,633	809	214,749	18,456	2,196	2,360	61,271	43,442	18,144	68,046	9,129	6,887	i	229,932	7707	138
2019	18,457 8,427	10,030		10,098	12,240		200	250	19,000	42,088		18,038	8,806	2,000	27,833	996'09	400	23,623	3,236	186,990	17,010	1,064	2,628	24,472	54,773	20,906	69,552	10,625	7,258		208,289	1 0 5	30
2020										50																					11		
2021																																	
	Theatre bar takings Cost of Bar sales		Grants:	East Hampshire District Council - arts centre	Hampshire County Council - theatre programme	Hampshire County Council - Councillors Devolved Budget	Headley Parish Council - Arts Centre	Lindford Parish Council - Arts Centre	Whitehill Town Council - Arts Centre		Other activities:	Arts workshops	Phoenix Players	Phoenix Theatre Company/Productions	Arts projects	Theatre	Programme Marketing	Room Hire	Other Income - Sundries	Total	Arts Workshops	Phoenix Players	Phoenix Theatre Company	Arts Projects	Theatre	Premises Costs	Staff Costs	Office Costs	Marketing		Total		Voluntary income Investment income

2018	surplus	17	(E)	14	ß	41	14	0	34	-		2018		verheads	18	29	တ	7	0							
2019	As a % of total surplus	18	2	14	3	ဖ	11	_	43	မ		2019		As a % of total overheads	19	64	10	7	0							
2017/2016	By activity % change	17	112	_	43	(1,164)	(8)	42	(40)	(123)	(30)	2017/2016	By activity	% change	(58)	က	Ð	Ф	0	(6)		(69)	31	(28)	6	110
2018/2017	By activity % change	(13)	1,353	2	21	86	38	(520)	(37)	(38)	(9)	2018/2017	By activity	% change	2	7	27	4	0	60		10	29	(23)	+-	(222)
	By activity % change	œ	130	E	(280)	(134)	(23)	50	21	75	0	2019/2018	By activity		13	2	14	S	0	မ		77	(367)	(3)	2	(16)
2016		8,597	(444)	7,604	1,376	14,133	5,071	725	35,793	2,495	75,350	2016			28,196	61,697	6,769	6,239	100	103,001	2016	2,044	68	(25,539)	37,368	11,829
2017		10,399	3,804	7,693	2,395	1,118	4,689	1,240	25,582	1,121	58,041	2017			17,832	63,442	6,700	009'9	100	94,674	2017	1,209	86	(35,326)	40,954	5,628
2018		9,191	(304)	7,824	3,015	7,864	7,591	200	18,633	808	54,823	2018			18,144	68,046	9,129	6,887	100	102,307	2018	1,344	138	(46,002)	41,392	(4,611)
2019		10,030	1,027	7,742	(628)	3,361	6,193	400	23,623	3,236	54,984	2019			20,906	69,552	10,625	7,258	100	108,441	2019	5,851	30	(47,576)	42,088	(5,488)

Surplus from Theatre activities

Phoenix Theatre Company/Productions Phoenix Players Arts workshops

Arts projects Theatre

Programme Marketing Room Hire

Other Income - Sundries Total surplus from Theatre activities

Overheads

Premises Costs Staff Costs

Office Costs

Governance costs Marketing

Total overheads

Other income
Voluntary income
Investment income

Deficit before Grants received

Grants received

Net (deficit)/surplus for the year

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ALC: LINE OF STREET

Total suppose on