

**REPORT OF THE DIRECTORS AND
UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED
31 MARCH 2021
FOR
BANANA ENTERPRISE NETWORK LTD**

BANANA ENTERPRISE NETWORK LTD

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BANANA ENTERPRISE NETWORK LTD

LEGAL & ADMINISTRATIVE INFORMATION FOR THE YEAR ENDED 31 MARCH 2021

CHARITY NAME: Banana Enterprise Network Ltd

CHARITY REGISTRATION NO: 1161408. The Charity was registered with the Charity Commission on 24 April 2015

COMPANY REGISTRATION NO: 09133991 (England and Wales)

TRUSTEES & DIRECTORS: J E Allman Chair
C A Allman
N Tyldesley
K Morton
N Lee
S Addison
J Thwaites (appointed 2nd March 2021)

COMPANY SECRETARY: C A Allman

REGISTERED OFFICE: Banana Enterprise Network Ltd
14 Reedley Drive
Worsley
Manchester
M28 7XR

INDEPENDENT EXAMINER: Greystone LLC
Chartered Accountants
Talbot Chambers
18 Athol Street
Douglas
Isle of Man
IM1 1JA

BANANA ENTERPRISE NETWORK LTD

ANNUAL REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 MARCH 2021

The Trustees, who are also the directors and the members of the company, present their annual report and the financial statements of the Banana Enterprise Network Ltd ("the Charity") for the year ended 31 March 2021.

STRUCTURE, GOVERNANCE & MANAGEMENT

Governing Document

The Charity is a company limited by guarantee. It is governed by the Memorandum and Articles of Association. The company became a registered charity on 24 April 2015.

Trustees

As required by the Articles of Association, at the Annual General Meeting on 18th March 2021, the nearest number to one third of Trustees, currently two were required to retire by rotation. N Tyldesley and J Allman therefore retired. S Addison and J Thwaites also retired as required at their first AGM. J Allman, N Tyldesley J Thwaites and S Addison were subsequently re-elected. New Trustees are appointed by the existing Trustees and retire initially at the following AGM. Trustees meet a minimum of three times a year and are responsible for the day to day management of the charity. There is frequent communication between the Chair and the other Trustees in between meetings. New Trustees have an initial meeting with the Chair of Trustees and following their appointment are given an induction pack which includes the Memorandum and Articles of Association, the most recent financial statements and the Charity Commission guidance document "The Essential Trustee". The charity's insurance policy includes indemnity insurance for the Trustees.

Risk Assessment

The Trustees have identified and reviewed the major risks to which the Charity is exposed. They have taken steps to control and reduce those risks.

OBJECTIVES AND ACTIVITIES

Objectives and Aims and Public Benefit

Article 4 of the Charity's Articles of Association states: "The Charity's object is, in relation to people living or working, permanently or temporarily, within the United Kingdom, the relief of poverty by providing to such people in financial need, goods or services related to the establishment of businesses in which they can be employed which they could not otherwise afford through lack of means."

It is a big decision for someone to decide to become self-employed and set up a business. High quality, intensive and supportive pre-business start-up support and advice is not available to unemployed and disadvantaged people. Government sponsored programmes are very limited in scope and despite what the government says, they are not as effective as they could be. They favour people who are already equipped with skills and knowledge and who are ready to start a business within a matter of weeks (8-12 weeks usually).

Our CEO Jayne Allman, worked on the Governments NEA (New Enterprise Allowance) programme as a Business Advisor and saw a gap for essential skills training and pre-start up support particularly focussed towards people facing additional barriers to work. On average 49% of people failed to access or complete the NEA programme. This gap in provision and the number of business failures is what drove her to the decision to set up a social enterprise in July 2014 (we became a charity in April 2015).

In January 2015, our CEO launched Banana Enterprise Network and dedicated all her time to setting up and growing the free service to unemployed people in Salford.

The Charity fills a gap in statutory provision, by acquainting those starting businesses with the risks and opportunities and equipping them with the knowledge to make an informed choice as to whether self-employment is for them. The Charity organises courses run by experienced business advisers and tutors which cover many aspects of starting a business, including business planning, market research, bookkeeping and business confidence.

After start up, approximately 50% of new businesses in the UK fail within the first two years of trading.

The aim of the Charity and the public benefit is to substantially reduce this waste of human and financial resources and to ensure as far as possible a successful transition into the government's NEA scheme and into self-employment for those for whom it is the right career choice. The Charity currently operates in deprived areas and communities.

Banana Enterprise Network is helping unemployed people to become self-employed and create new business ideas. We do this by providing training programmes that help improve confidence, build self-esteem and identify skills. We provide self-employment education, personal and business skills development and remove barriers to self-employment. Banana Enterprise Network has established itself as the first choice of grass root level business start-up support in Salford and across Greater Manchester. This report sets out what we have achieved during this particular year.

ACHIEVEMENTS AND PERFORMANCE

April 2020-March 2021 – Surviving during the Covid 19 pandemic.

Our charity was affected by the Covid 19 pandemic in that our "normal" face to face training work and support suddenly ceased from 7th March 2020 after various contracts and proposed contracts were postponed in accordance with government lockdown restrictions. Ultimately, those contracts were cancelled as it became clear that there would be lengthy lockdown periods and no possibility of face to face training and support. We had to consider our staffing situation and our Trustees decided to furlough/partly furlough staff throughout the year. We had to adapt our training to operate digitally/remotely.

We stepped up to the need for food care packs by applying for funding and ultimately preparing care packs and ensuring these reached vulnerable people in Salford and Hattersley.

Our volunteers, Trustees and Associates all pulled together to help look at how we could deliver support and adapt to new training needs of our clients and funding partners. We were successful with obtaining some funding for various project as follows:-

1. Care Packs - April/May 2020

Our Charity was successful in obtaining funding to provide some care packs to vulnerable people living in Salford and also in Hattersley (where we worked in conjunction with a social housing Provider and community centre).

2. Banana Cares project funded by Forever Manchester

We obtained funding to deliver "care packages" containing emergency food (fresh fruit, veg, bread and tinned food, tea, biscuits, rice or pasta for example) and essential household items such as soap, toilet roll, wipes, face masks etc.) to people directly affected by the Covid-19 pandemic who were self-isolating.

3. Creating Positive Pathways project funded by WEA (September 2020- January 2021)

The project aimed to deliver "live" online 1hr training sessions to unemployed people living within Greater Manchester who were affected by Covid 19 pandemic (socially isolated for example) using specialist tutors. This was a new way of working for our charity and the tutors so there were some challenges to delivering online via zoom whilst also trying to engage people who may not have access to IT/Tech. There were strict ESF eligibility criteria and many of the clients who wanted to attend the programme were not eligible as they were already involved in other ESF funded activities. Also, eligible referrals from organisations who told us there was a need for the project, dried up. We did our best with the project but we decided to end it early due to a lack of eligible participants. The training was carried out by our specialised tutors.

4. Rock Hall Project - Architectural Heritage Fund

We were successful with a bid to have a Project Viability/Feasibility Study produced for our project to save and acquire Grade 2 Listed Historic Rock Hall in Farnworth on behalf of the community. Initial Architectural work was undertaken by a local Architect who also produced a Strategic Plan. The Feasibility report explored various options for the use of the Hall in future.

5. National Lottery – Positive Steps project CV19

We worked with a social housing provider and provided some bite sized "live" online non-accredited, health & wellbeing and personal skills development sessions to help their tenants improve their mental health/wellbeing. There were limitations of this online training compared to the traditional face-to-face training, because social interaction between tutor and client is more distant. Once again our tutors did their best in what were very challenging times.

6. Charities Aid Foundation – CV19 emergency funding project

We were able to support local families struggling financially (due to the CV 19 pandemic) at a time of need by using the funding to provide food/household items and support to help them cope with the loss of work/income.

7. Enterprising Me project

We were successful with a Lottery "Awards for All" bid for a small enterprise related project. The project was due to start in May 2020 but the start date was delayed due to the CV19 crisis.

8. National Lottery Heritage Fund – Saving Farnworth's Paper Making Heritage project

Our charity was awarded £99,600 in March 2021 for the project linked to our new project, which aims to save and acquire Rock Hall on behalf of the local community. Following a delayed start due to Covid19 the project is now almost complete by the date of this report.

FUTURE PLANS

The charity constantly seeks to identify gaps in provision of services in order to meet community "needs" and help prevent poverty. We also seek funding/commercial opportunities to enable us to capacity build and grow. Covid has had an impact and we have seen a decline in unemployed people wishing to learn about self-employment, so our Trustees are exploring various options at the moment.

Our Rock Hall project would provide a massive opportunity for our Charity to grow, create jobs, provide much needed facilities/activities for the community and generate income which we can use to support local people in need. We are therefore planning to focus more on heritage and health and wellbeing activities in future whilst also developing other commercial income ideas. We will continue to offer pre-self employment training if funding can be found for it though but we are planning to develop other training too.

In April 2021 the charity purchased a catering vehicle to meet a need for the Moses Gate community. There has been no provision for the supply of hot food and drinks for users of Moses Gate Country Park (where Rock Hall is situated) and so we are planning to try to plug that gap. We are seeking partners for the project. The van would be used to generate income, but will also provide local jobs and work experience for unemployed people. It could also be used to meet a need around food poverty, especially in the winter months.

We are very grateful to those organisations who have funded us again this year, enabling us to "help make things happen" in communities and also support people who are vulnerable and in need. In future, we want to become less reliant on funding.

At the time of writing this report we have supported 1479 unemployed people since launching in January 2015.

FINANCIAL REVIEW

Reserves Policy and Going Concern

The Trustees have considered the charity's position and activity and concluded that it is in a position to continue operating for at least twelve months from the balance sheet date. At 31 March 2021 the Trustees consider that the unrestricted reserves of £47,745 represent 12 months basic running expenses. The Trustees current policy is to maintain unrestricted reserves of at least one year's basic running expenses. The policy is reviewed annually.

RESPONSIBILITIES OF TRUSTEES

The Charity trustees are responsible for preparing a trustees' annual report and financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

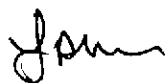
Company law requires the charity trustees to prepare financial statements for each year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing the financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and to enable them to ensure that the financial statements comply with Part 15 of the Companies Act 2006 relating to small companies. They are also responsible for safeguarding the assets of the Charity and hence taking reasonable steps for the prevention and detection of fraud and other irregularities.

APPROVED ON BEHALF OF THE BOARD:

J E Allman – Chair of Trustees



Date: 15 December 2021

**INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES
OF BANANA ENTERPRISE NETWORK LIMITED**

I report on the accounts of the charity for the year ended 31 March 2021 which are set out on pages 6 to 10.

Respective responsibilities of Trustees and examiner

The charity's Trustees are responsible for the preparation of the accounts. The charity's Trustees consider that an audit is not required for this year under section 144(2) of the Charities Act 2011 (the 2011 Act) and that an independent examination is needed. It is my responsibility to:

- examine the accounts under section 145 of the 2011 Act
- follow the procedures laid down in the General Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act; and
- state whether particular matters have come to our attention.

Basis of independent examiner's report

My examination was carried out in accordance with the General Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanation from you as Trustees concerning such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently no opinion is given as to whether the accounts present a "true and fair view" and the report is limited to those matters set out in the statement below.

Independent examiner's statement

In connection with my examination, no matter has come to my attention;

(1) which gives me reasonable cause to believe that in any material respect the requirements:

- to keep accounting records in accordance with section 130 of the 2011 Act; and
- to prepare accounts which accord with the accounting records and comply with the accounting requirements of the 2011 Act

have not been met; or

(2) to which in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.



Guy Wiltcher ACA, FCCA

Greystone LLC

Chartered Accountants

18 Athol Street, Douglas, Isle of Man

Dated : 15.12.21

BANANA ENTERPRISE NETWORK LTD

STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2021

(including the Income and Expenditure Account for the year)

	Notes	31.3.21 Unrestricted Funds £	31.3.21 Restricted Funds £	Year ended 31.3.21 Total Funds £	31.3.20 Unrestricted Funds £	31.3.20 Restricted Funds £	Year ended 31.3.20 Total Funds £
INCOME FROM							
Donations		1,095		1,095	53		53
Charitable Activities							
Other income		10		10	2,535		2,535
Grants and contracts	4	1,050	72,944	73,994	4,525	41,949	46,474
TOTAL INCOME		2,155	72,944	75,099	7,113	41,949	49,062
EXPENDITURE ON							
Charitable activities	5	500	73,953	74,453	1,319	47,555	48,874
TOTAL EXPENDITURE		500	73,953	74,453	1,319	47,555	48,874
NET INCOME/EXPENDITURE FOR THE YEAR		1,655	(1,009)	646	5,794	(5,606)	188
Total funds brought forward	9	46,090	12,006	58,096	40,296	17,612	57,908
TOTAL FUNDS CARRIED FORWARD		47,745	10,997	58,742	46,090	12,006	58,096

The statement of financial activities includes all gains and losses in the year. All income and expenditure derive from continuing activities

The notes on pages 9 to 12 form part of these financial statements.

BANANA ENTERPRISE NETWORK LTD

BALANCE SHEET AT 31 MARCH 2021

	Notes	Unrestricted Funds £	Restricted Funds £	31.3.21 Total Funds £	31.3.20 Total Funds £
CURRENT ASSETS					
Debtors		200	800	1,000	2,955
Cash at bank		59,977	14,037	74,014	59,211
		60,177	14,837	75,014	62,166
CREDITORS					
Amounts falling due within one year	7	985	3,840	4,825	4,070
NET CURRENT ASSETS		59,192	10,997	70,189	58,096
CREDITORS					
Amounts falling due after more than one year	8	11,447		11,447	
NET ASSETS		47,745	10,997	58,742	58,096
ACCUMULATED FUNDS					
Funds	9	47,745	10,997	58,742	58,096
TOTAL FUNDS		47,745	10,997	58,742	58,096

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 March 2021.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 March 2021 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small charitable companies.

The financial statements were approved by the Board of Trustees on 15 December 2021 and were signed on its behalf by:

J E Allman – Director



The notes on pages 9 to 12 form part of these financial statements

BANANA ENTERPRISE NETWORK LTD

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard (FRS 102), and on a Going Concern basis, and with the Charities Act 2011.

Fund Accounting

Unrestricted funds can be used in accordance with the objectives of the charity at the discretion of the trustees. Restricted funds comprise funds received for specific project purposes.

Income

All income is included in the Statement of Financial Activities when the charity is entitled to the income and the amount can be quantified with reasonable accuracy.

Expenditure

Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Fixed Assets

The company has purchased office and computer equipment but does not capitalise individual items of equipment costing less than £1,250. The charity currently has no items treated as fixed assets at or after purchase.

Taxation

The charity is exempt from corporation tax by reason of its charitable status.

2. NET INCOME

The net income is stated after-charging:

	Year ended 31.3.21 £	Year ended 31.3.20 £
Trustee remuneration (note 3)	48,000	40,500
Independent Examiner's remuneration	<u>420</u>	<u>420</u>

3. TRUSTEES REMUNERATION AND EXPENSES

Trustee's remuneration of £38,000 (2020 £38,000) was paid to J E Allman. Under the Charity's Articles of Association, a Trustee may receive remuneration provided a majority of the Trustees do not benefit in this way. J E Allman's salary was paid for the organisation and presentation of training courses and for 1 to 1 client support meetings. C A Allman was paid £10,000 (2020 £2,500) for accountancy work and for assisting with bookkeeping training courses. These two salaries were approved by the four independent Trustees. No other Trustees received any remuneration or benefits. J E Allman was reimbursed travel expenses of £180 (2020 £380) which were incurred in the performance of her duties. Other trustees were reimbursed expenses totalling £nil (2020 £nil). The three independent Trustees decided to furlough J E Allman and C A Allman at the appropriate times throughout the year due to the Covid 19 virus.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021– continued

4. GRANTS & CONTRACTS RECEIVABLE

	Unrestricted Funds £	Restricted Funds £	Year ended 31.3.21 Total Funds £	Year ended 31.3.20 Total Funds £
Gingerbread Lottery Project				25,698
WEA Education		11,647	11,647	
Awards for All Lottery		9,998	9,998	9,990
Architectural Heritage Fund		7,500	7,500	
Coalfields Regeneration Trust		4,773	4,773	
Forever Manchester		4,223	4,223	
Charities Aid Foundation		4,000	4,000	
Unlimited				2,500
Government grant income (furlough scheme)		26,223	26,223	2,766
Salford Community and Voluntary Services		1,900	1,900	995
Groundwork UK		1,430	1,430	
Income from other partner organisations for providing training and advice to clients	1,050	1,250	2,300	4,525
	1,050	72,944	73,994	46,474

5. EXPENDITURE

	Unrestricted Funds £	Restricted Funds £	Year ended 31.3.21 Total Funds £	Year ended 31.3.20 Total Funds £
Charitable Activities				
Trustee's salary & NI	500	47,699	48,199	41,600
Training courses costs		5,591	5,591	1,478
Heritage project expenses		2,963	2,963	-
Repairs and renewals		3,233	3,233	789
Professional fees		3,100	3,100	-
Computer expenses		2,931	2,931	736
Care Packs		2,444	2,444	-
Sundry expenses		1,922	1,922	2,269
Telephone		1,513	1,513	245
Advertising and promotion		981	981	-
Post & stationery		711	711	125
Independent Examiner		420	420	420
Travelling		180	180	507
Office rent		-	-	341
Insurance		196	196	284
Bank charges		69	69	80
	500	73,953	74,453	48,874

6. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31.3.21 £	31.3.20 £
Other Debtors	-	2,766
Prepayments	1,000	189
	<u>1,000</u>	<u>2,954</u>

7. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31.3.21 £	31.3.20 £
Bank loan	818	-
Other creditor	167	230
Accruals	3,840	3,840
	<u>4,825</u>	<u>4,070</u>

8. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	31.3.21 £	31.3.20 £
Bank loan	<u>11,447</u>	<u>-</u>

9. MOVEMENT IN FUNDS

	At 1.4.20 £	Incoming £	Outgoing £	at 31.3.21 £
Restricted funds				
WEA Education		11,647	(11,647)	
Awards for All Lottery	9,990	9,998	(12,698)	7,300
Architectural Heritage Fund		7,500	(3,803)	3,697
Coalfields Regeneration Trust		4,773	(4,773)	
Forever Manchester		4,223	(4,223)	
Charities Aid foundation		4,000	(4,000)	
Groundwork UK		1,429	(1,429)	
Unlimited	1,521		(1,521)	
Salford CVS	495	1,900	(2,395)	
Miscellaneous providers		1,250	(1,250)	
Government Grant - JRS scheme		26,223	(26,223)	
	<u>12,006</u>	<u>72,943</u>	<u>(73,952)</u>	<u>10,997</u>
Unrestricted funds				
General Fund	46,090	2,155	(500)	47,745
	<u>58,096</u>	<u>75,098</u>	<u>(74,452)</u>	<u>58,742</u>

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021 – continued

Restricted Funds

The purpose of the charity's training projects was to provide training, information and support to unemployed persons from deprived areas to help them access self-employment. These projects served clients in Salford, Bolton and Hattersley.

The purpose of the charity's heritage projects is to increase people's wellbeing and employment opportunities in the deprived area of Farnworth in Bolton borough.

During the year the charity provided Covid 19 relief packages to residents of Salford and Hattersley.

10. LIMITED BY GUARANTEE

The company is limited by guarantee and consequently does not have a share capital.