ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2023

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#### CHAIRMAN'S STATEMENT FOR THE YEAR ENDED 31 MARCH 2023

As I enter my final year as Chairman of the Golf Foundation, it is my pleasure to see the organisation continue to deliver its mission of introducing young people to golf, from all backgrounds, creating golfers. Proof of our impact as a charity can be seen by clicking on the link to our annual Impact Report below, which also demonstrates the huge progress the organisation has made in embracing digital transformation:

#### Impact Report

The number of young people with a golf club in their hand for the first time grew to 220,000, (19% from an ethnically diverse background) and at golf clubs and facilities we helped to generate 10,600 new regular golfers (24% girls). Thanks to the continued backing of The R&A, our flagship initiative GolfSixes League grew to 93 leagues and 542 clubs across the 4 Home Nations and is now being expanded to 16 countries across Europe. To have a Golf Foundation initiative being delivered across GB&I and internationally is a first for the charity.

During the year, we were also delighted to announce Professional Golfer and Sky Sports Presenter, Nick Dougherty, as our new President. Nick has made an immediate impact, attending 2 Board meetings, giving of his time freely and inspiring the charity to set its ambitions on reaching every school in GB&I with a new online programme whilst also putting our groundbreaking mental toughness programme at its heart. We are hugely excited by this unique opportunity given to the Golf Foundation and look forward to launching the Unleash Your Drive programme in September at the BMW PGA Championship with the support of Nick Dougherty, the DP World Tour and strategic partner, England Golf.

Good progress has been made over the past 12 months in developing and testing the mental toughness resources with whole year groups now delivering the programme and some heartwarming stories being shared about its life changing impact on individuals. We continue to demonstrate an average 17% increase in overall mental toughness of each child across school and club projects.

We are recognised as an organisation that not only helps to create lifelong golfers in golf clubs but is also at the forefront of the sport reaching new audiences from diverse communities and helping young people develop their resilience and mental wellbeing. This gives me enormous pride as Chairman.

From a financial perspective, I am pleased by the tightly managed set of accounts as we continue to roll out our digital content and grow our development programmes. My congratulations to the Senior Management Team and staff for embracing change and adopting and applying the new work practices.

I would like to express my sincere gratitude to our core funders - The R&A, HSBC, Ryder Cup, PGA and Sport England - for their continued support and funding over the past 12 months and their flexibility in extending their belief in the Golf Foundation over the 2022/23 operational year. While we remain heavily reliant upon these core funders, we have a clear fundraising strategy to appeal to new sponsors and donors.

However, we cannot be complacent as HSBC has confirmed that it will not be extending its funding after December 2023. We are extremely grateful to our main sponsorship partner

who have helped us reach over 5 million young people in the 12-year association. Priority for the 2023/24 financial year will be to attract new corporate sponsors through a vigorous recruitment strategy.

It has been a pleasure to serve as Chairman of this special charity with such a wonderful heritage and to help it grow as an organisation with the support of so many loyal partners.

Finally, I would like to thank my fellow Trustees who have made significant contributions of their time and expertise throughout the year.

Sophie humi

STEPHEN LEWIS Chairman

21 July 2023

## REPORT OF THE BOARD OF TRUSTEES FOR THE YEAR ENDED 31 MARCH 2023

The Board of Trustees of The Golf Foundation submit their seventieth Annual Report, together with the Consolidated Financial Statements of the charity and its subsidiary, Golf Foundation Enterprises Limited, for the year ended 31 March 2023.

#### OBJECTIVES OF THE FOUNDATION

### Mission

Introducing young people to golf - from all backgrounds - creating golfers.

## Aims

We help young people to 'Start and Stay' in golf. We take adapted versions of the game to schools and community groups, introduce young people to golf clubs, teach playing and transferable life skills and keep young people playing in golf clubs.

## Participation Targets and their Measurement

With its 5-year business plan, The Golf Foundation has set itself the following ambitions to be achieved by March 2026:

- Introduce 2 million children to golf
- Introduce 250,000 children to a golf club
- Generate 50,000 new regular juniors (playing at least 12 times a year)
- Increase the diversity of young people playing golf

The Golf Foundation seeks to further its aims as set out in its Memorandum of Association by pursuing the following objectives:

- a) researching, developing and promoting products, resources and activities to introduce golf into primary and secondary schools, community groups and golf clubs;
- b) providing financial and logistical support to clubs working with schools and community groups;
- c) providing financial and logistic support to golf clubs and facilities to help young people play;
- d) subsidising instruction by the Professional Golfers' Association coaches to students of schools, colleges of further education and other places of higher education, junior members of Golf Clubs who are in full-time education and to young people with disabilities and other special needs;
- e) working in collaboration with other golfing organisations to support the junior strategies of the Home Nations;

Each of the above objectives (a) to (e) primarily relate to expenditure reported in the "Grants Made" section of Note 2.2 to the Financial Statements.

- f) operating a skills progression programme, to include elements dealing with the rules and etiquette of golf as well as life skills;
- g) offering training opportunities for teachers, PGA Coaches and young volunteers;
- h) promoting awareness of issues connected with safeguarding and protecting children and playing an active role in the development of relevant resources and procedures;
- i) encouraging awareness of equality issues and seeking to offer opportunities to young people regardless of their background or circumstances;

Each of the above objectives (f) to (i) primarily relate to expenditure reported in the "Operations" section of Note 2.2 to the Financial Statements.

j) establishing and maintaining a network of Development Officers;

This objective relates to expenditure reported in the "Staff and Support" section of Note 2.2 to the Financial Statements.

k) promoting awareness of the importance of junior golf through presence at golf and other public events, and through use of printed and electronic media;

This activity relates to expenditure reported in Note 2.3 to the Financial Statements.

l) providing or encouraging the provision of beginner competitive opportunities for young golfers.

Both of the above objectives (l) and (m) primarily relate to expenditure reported in Note 2.4 to the Financial Statements.

The Golf Foundation additionally engages in fund-raising operations in order to provide the income to fund the above operations and thereby to further its charitable objectives and deliver public benefit.

## PUBLIC BENEFIT

The Trustees are aware of and are in compliance with their duty under the Charities Act 2011 to have due regard to the guidance available from the Charity Commission on public benefit when reviewing the Foundation's aims and objectives and in planning future operations. In particular, the Trustees consider how planned operations will contribute to the aims and objectives which they have set.

The Charities Act sets out a number of descriptions of charitable purposes, and the Trustees consider that the following three are most relevant to the aims, objectives and operations of The Golf Foundation:

- a) the advancement of education;
- b) the advancement of citizenship or community development;
- c) the advancement of amateur sport.

The Golf Foundation's stated objectives of grant provision to PGA Coaches working in schools, teacher and young volunteer training, support for School Games and the roll out of community projects show it to be actively engaged in providing financial, logistic and advisory support to the education sector.

The grants made by The Golf Foundation show it to be actively engaged in promoting local golf development projects which widen golfing opportunity at a community level. It does this primarily by ensuring that its work in the education sector is not being pursued in isolation but rather in effective partnership with golf clubs and facilities and relevant arms of the public sector, such as local authorities, StreetGames doorstep clubs, Sporting Equals community groups, Sport England satellite clubs and law enforcement agencies.

The Foundation believes that the sport of golf has certain inherent core values and that involvement in the sport can provide young people with enhanced life skills as well as improved sporting abilities. The Foundation reflects this in the concept of "Skills for Life" which is built into the design of all its resources and activities. The Trustees consider that these aims, objectives and operations provide public benefit in that they develop communities by increasing the breadth and quality of sporting opportunity and advance citizenship through the promotion of "Skills for Life" to the young people within those communities.

The partnership working with other core organisations in golf across England, Scotland, Wales and Ireland plus the promotion of competitive opportunities through the School Games show it to be actively engaged in advancing the sport of golf. It does this by contributing to effective collaborations with other golfing organisations, and through those collaborations delivering financial, logistic and advisory support to facilitate the provision of golf tuition to young people. The young people involved thereby not only receive an enhanced educational experience, and the

chance to acquire valuable life skills, but are also provided with an opportunity to take up long-term participation in the sport, and in some cases, to develop performance abilities at an elite level.

The Trustees believe that these aims, objectives and operations provide public benefit in that they promote wider participation and a player pathway (Start and Stay) which contribute to the advancement of the sport.

Objectives around safeguarding, equality and operating a regional development workforce are pursued in support of the above charitable purposes.

## FINANCIAL REVIEW

The results for the year are set out in the Consolidated Statement of Financial Activities on page 21.

Total income for the year was £1,574,966. This was 10.7% more than the £1,422,593 achieved in 2021/22. The increase in income was primarily due to charitable activities returning back to normal after Covid and a legacy of £50k from the Greg and Rosie Charitable Trust. The Trustees would like to thank all of the donors of The Golf Foundation for their continued support.

Total expenditure for the year was £1,617,217 compared to £1,472,111 in 2021/22. This increase in costs arose from renewed full scale activities, programme, coaching and development opportunities available throughout the year following COVID-19 and the national lock downs from two years ago. The deficit for 2022/23 was £42,251 (2021/22 Deficit: £49,518) which was slightly down on the planned forecast deficit due to some budgeted income streams not materialising - namely trusts and foundations.

The deficit is stated before revaluation of investment assets and losses on investments. In 2022/23 the deficit on investments totalled £248,167 (2021/22 - surplus of £111,196). These unrealised losses were unexpected for the financial period and a direct result of the Ukraine conflict. The Golf Foundation is planning on utilising up to £100k of restricted Scottish fund investment assets in 2023/24 towards an approved Scottish Golf program.

Total investment funds under management decreased by £133,821. In addition to the revaluation deficit of £248,167, £123,595 of dividend income, less £9,249 management fees, was retained within the investment portfolios.

During the year, The Golf Foundation has contributed £1,394,089 (2021/22 - £1,275,314) to its charitable aims (see note 2.6 of the Financial Statements).

#### RESULTS OF OPERATIONS

The Golf Foundation has addressed its objectives through its operations as follows:

a) <u>School Games</u>

This national initiative coordinated by the Youth Sport Trust and promoting more competition in state schools has traditionally been important for the Golf Foundation in reaching over 3,500 schools in England.

2,736 schools took part in golf activity and 29,019 pupils took part in a formal competition (50% girls, 15% disability, 28% ethnically diverse community).

176 schools tested our new 5-week coaching programme, delivered by a PGA professional.

b) <u>Club and Support</u>

369 clubs were registered as HSBC Golf Roots Centres in England and Wales - 181 intensively supported by the team of RDOs and 188 clubs via digital support.

£58,762 was spent in 2022/23 on grants to golf clubs in England and Wales under HSBC Golf Roots, compared to £24,063 in 2021/22.

The GolfSixes League initiative grew to 93 leagues, 542 golf clubs and 6,992 participants across the 4 Home Nations.

£81,606 was spent on GolfSixes League during the financial year (£79,511 in 2021/22).

## c) <u>National Partnerships</u>

The Golf Foundation supports the aims of each Home Nation's junior strategy by working closely with each respective Home Nation.

In Scotland, The Golf Foundation supports the national junior framework coordinated by Scottish Golf. The Golf Foundation funded the Children's Golf Trust and Stephen Gallagher Foundation for the second year to support coaching in 40 primary schools with links back to local golf clubs. In 2022/23 this was £16,000 compared to £15,900 in 2021/22 contributed to Scottish Golf.

The Golf Foundation is an integral part of the Wales Golf Development Group and part funded 3 development officers and 2 community officers in Wales. In 2022/23, the Golf Foundation contributed £25,000 towards officer posts in Wales and £8,683 towards HSBC Golf Roots Centres and HSBC Golf Roots Plus projects compared to 2021/22 when the Golf Foundation contributed £24,000 towards officer posts in Wales and £5,075 towards HSBC Golf Roots Centres and HSBC Golf Roots Plus projects.

In England, the Golf Foundation helped to launch a new junior strategy in partnership with England Golf.

## d) <u>Skills Progression Schemes</u>

Expenditure on the Junior Golf Passport ("JGP") in 2022/23 was £6,379 compared to £1,361 in 2021/22.

Income for the Junior Golf Passport was £5,257 in 2022/23 compared to £7,827 in 2021/22.

46 clubs were registered on the scheme by March 2023 compared to 67 clubs in March 2022.

## e) <u>Safeguarding Children</u>

Child protection and ensuring a positive experience for all juniors in golf clubs is a major focus for the charity.

The Golf Foundation works closely with the case management groups of both the PGA and England Golf to ensure that any disclosures are reported to the appropriate governing body. In addition, all HSBC Golf Roots centres have a SafeGolf coach, up to date safeguarding policy and a trained Club welfare officer.

## f) Equality, Diversity and Inclusion

The Golf Foundation believes in introducing young people to golf from all backgrounds and does this via the following activities:

- 1) Diverse Board of Trustees openly recruited with the help of Sporting Equals and Sport England
- 2) Internal EDI working group to oversee action plan and activities plus member of pan-UK EDI group.
- 3) Lead officers for girls, disability and ethnically diverse communities
- 4) Action plan and inclusion statement
- 5) Application of 3 C's to all elements of diversity Capture, Commit, Celebrate
- 6) Partnerships with Sporting Equals, StreetGames, Youth Sport Trust, Sport England, London Youth, National Autism Association
- 7) Diverse ambassadors
- 8) Project delivery in areas with large ethnically diverse populations
- 9) Girls Leadership programme and Girls Golf Rocks
- 10) Training with designated disability partners

#### h) <u>Development Officers</u>

The Golf Foundation maintained 9 RDOs with including a part-time Special Projects Officer role. In the prior year, RDO numbers maintained were 8 and the additional part-time Special Projects Officer.

Andy Leigh continued his secondment role to project manage the life skills programme, Unleash your Drive, and the school's programme.

The total for staff and support costs for the Development Officer network in the year was £504,113 (2021/22 - £456,697).

#### i) <u>Promotions and Publicity</u>

In October 2022, the Golf Foundation celebrated its 70<sup>th</sup> anniversary with a golf day for key partners and awards ceremony for outstanding contributions to the charity's objectives. We also announced Sky Sports Presenter Nick Dougherty as President.

We enjoyed being part of The R&A's celebrations by running the SwingZone stand at The 150<sup>th</sup> Open celebrations in St Andrews.

We also welcomed school groups to a stand at the BMW PGA Championship kindly provided by the DP World Tour.

## Digital transformation project

Reaching all parts of the organisation, the Golf Foundation is now using a new CRM system (Monday.com) to assist with automations, impact measurement and project management. In addition, it has moved some of its resource content online using the learning platform Thinkific. It is using CANVA to produce its presentations and will be launching a new website using Redder.

## FUNDRAISING

For April 2022 to March 2023, the Golf Foundation's staff carried out all of its fundraising activities and the charity employed an external bid writer to help approach Trusts and as such recognises the requirement to agree appropriate standards of performance as well as the implementation of appropriate monitoring approaches to protect donors and from poor practices.

The Golf Foundation is registered with both English and Scottish Fundraising regulators. No complaints about fundraising activities were received in 2022/23.

The Golf Foundation drew its funding from six sources:

- a) Core Funders;
- b) Donations;
- c) Appeals and Events;
- d) Charitable Trading;
- e) Grants; and
- f) Investment income.

#### a) <u>Core Funders</u>

In 2022/23, the Golf Foundation received generous support from core funders, principally The R&A, HSBC, Ryder Cup Ltd, Sport England and the Professional Golfers' Association.

The R & A contributed £677,736 over the year compared to £616,427 in 2021/22.

HSBC contributed £210,000 to The Golf Foundation over the year (2021/22: £230,000). A portion of this income is budgeted for activities in the 2023/24 reporting period. In addition, a further £52,500 of sponsorship from HSBC has been recorded as deferred income and is also budgeted for activities in 2023/24.

The PGA contributed a total of £40,640 in the year compared to £46,000 in 2021/22.

The Ryder Cup contributed £100,000 in the period as well as £100,000 in 2021/22.

Sport England funding is shown below under e) Grants Receivable.

The Trustees wish to record their great appreciation for the support and commitment of all these funders.

## b) Other Donations and Gifts

Donations from sources other than the core funders totalled £154,931 in 2022/23 (2021/22 - £60,548). Excluding donations which have been allocated to specific Designated or Restricted projects, the total of unrestricted other donations and gifts was £133,931. There was a £50,000 legacy receipt in the year from the Greg and Rosie Lock Charitable Foundation Trust (2021/22 -£Nil).

## c) <u>Appeals and Events</u>

The Golf Foundation operates several well-established fund raising activities through the year. These include:

- Let's Club Together;
- Make your Mark;
- Corporate sponsorship;
- Goodwood GolfSixes Day;
- Individual Giving Scheme.

The total amount raised from these and other activities in 2022/23 was £61,172. This represents an increase from 2021/22 when the equivalent total was £54,374.

## d) Charitable Trading

Income sources under this heading include:

- registration payments associated with the allocation of coaching grants;
- registration payments associated with GolfSixes League;
- charges for training courses;
- charges for attending conferences;
- payments for resources, principally the Junior Golf Passport; and
- royalties connected with the sales of Golfway equipment.

The total income from these sources in the year was £48,824. In 2021/22 the total was £37,136.

#### e) <u>Grants Receivable</u>

In 2022/23 the figure for Grants Receivable was £157,000. In 2021/22, the total was £159,500.

In 2022/23, The Golf Foundation received £157,000 from Sport England via England Golf (2021/22: £157,000). The amount of the grant is in line with the four-year funding awarded in the current funding cycle. The grant will remain at £157,000 for 2023/24.

Other grants of £Nil were received in 2022/23 (2021/22 - £2,500).

#### f) <u>Investment Income</u>

Investment income totalled £124,663 in 2022/23 (2021/22 - £114,445). In 2022/23, £114,346 was reinvested in the investment portfolio (2021/22 - £105,139).

## g) <u>Golf Foundation Enterprises Limited</u>

Income generating activities from which The Golf Foundation benefits and determined to be trading activities are conducted through its wholly owned subsidiary company, Golf Foundation Enterprises Limited (company number 03347443). These financial statements, therefore, continue to be, presented in a consolidated format. The trading subsidiary also continues to prepare its own publicly available unconsolidated financial statements.

Only certain specific trading activities are affected, and the subsidiary is not engaged in trading on a day-today basis. The activities operated through the trading subsidiary are those in the nature of commercial sponsorship - which forms part (£70,000) of the income detailed under Note 1.1 to the Consolidated Financial Statements; and royalty income - which forms part (£20,833) of the income detailed under Note 1.4 to the Consolidated Financial Statements. Expenditure associated with these income generating activities includes an allocation of support costs from the Charity (£98,021) which form part of the expenditure detailed under Note 2.2 to the Consolidated Financial Statements; and audit costs, which form part of the expenditure detailed under Note 2.5 to the Consolidated Financial Statements. A profit of £8,300 was made all of which was gift aided to The Golf Foundation.

### CONSTITUTION AND GOVERNANCE

**President** 

Nick Dougherty.

Board of Trustees

Stephen Lewis\* is the Chairman of the Board of Trustees.

The Golf Foundation Trustees to 31<sup>st</sup> March 2023 are:

D Jhamat K Wild K Barker N Bragg\* R Maxfield M Day (appointed 30th April 2023) S Atwal J Brigden A Watkins\* S Stewart (resigned 30th April 2023) J Tomlinson F Merrylees (appointed 30th April 2023)

\* Denotes a member of the Finance Committee

Within the framework of the Memorandum and Articles of Association "the affairs of the Foundation shall be governed by the Board of Trustees" and the Board are empowered to make appointments of new Trustees, subject to ratification at the next Annual General Meeting.

The Board usually meets on at least five occasions each year. The Board has also delegated part of its authority to a Finance Committee which comprises the Chairman, three additional Members of the Board, along with the Chief Executive and the Finance Manager. Neither the Chief Executive nor the Finance Manager is a Member of the Board.

The Board is comprised of a maximum of 12 individuals, and there are currently 11 Trustees including the Chairman. Three Trustees have a connection to other golfing organisations; the rest, who should always form the majority, are independent. New Trustees are generally appointed as a result of recommendations made by existing Trustees. On appointment, they are provided with a pack of reference materials which includes the Memorandum and Articles of Association and a copy of Charity Commission leaflet CC3. An induction is provided by the Senior Management Team.

#### Board Members' Remuneration

No Member of the Board drew any remuneration in the year to 31 March 2023.

#### Vice Presidents

The following individuals have been appointed as Vice Presidents in recognition of their service to The Golf Foundation, their playing achievements, or their contribution to the development of golf:

Sir Michael Bonallack OBE	Mrs C.I.Matthew MBE
C.S. Montgomerie OBE	Ms A.Nicholas MBE
Dame Laura Davies CBE	K.D Schofield CBE
Sir Nick Faldo MBE	I.D.Peacock OBE
B.Gallacher OBE	D.J. Willett
C. Harrison	Ms K.Stupples
Ms Georgia Hall	W.J.Uzielli
A.Jacklin CBE	A.R.Wheeler
P.S.Lawrie MBE	A.W.B.Lyle MBE

All Vice Presidents are also *ex officio* Members of The Golf Foundation.

#### <u>Members</u>

The following individuals are Members of The Golf Foundation:

D.Turner FCA	J.Vickers
P.Ball	T.Morrison
E.Bullock	Dr A.White OBE
Ms J.Carter	M. Round
P.D.German	J.Shepley

The following organisations are also Members of The Golf Foundation:

England Golf	
Scottish Golf	
Wales Golf	
Ladies' European Tour	

The R & A DP World Tour Professional Golfers' Association British Golf Industry Association

#### Honorary Members

The status of Honorary Member is intended to recognise a valued service or contribution to The Golf Foundation, but does not carry any formal role in the governance of the Foundation. Several individuals who were formerly full Members of the Foundation have opted to assume the status of Honorary Members:

T.Adams
Mrs D.Brown
R.A. Chalkley
B Chapman
Mrs G.Collins
J.Collins
D.Cule Smith
P.Davidson
D. Allmey

I.E.R Dickson Mrs S.Fox D.Hamilton G.Hammond L. Hancock Ms K. Hannay D.Horsburgh D. Horsley Mrs M.Horsburgh D.Houlihan T.Hutton Mrs G.Jones M.Lumsden D.McCarthy J.Martin D.B.Miller N.A.C.Moore A.Morgan I.Murphy D.Owen A.R. Payne J.Taylor H.Thomas A.J.Wellan N.Winton Mrs D.Rothschild R.Snell Mrs M. Vine P. Woodcock I. Armitage R. Miller M. Roberts

#### **Executives**

On a day-to-day basis the organisation is run by a management team headed by the Chief Executive and four Heads of Department, each with a team of Officers and Administrators:

Brendon Pyle (Chief Executive)

Mark Cooke (Head of Finance)	Paula Williams (Finance Officer)	Linda Bird (Office & IT Administrator)
Martin Crowder (Head of Development)	Andy Leigh (England - Northwest)	Ian Harvey (England - Northeast & North Yorkshire)
	Gavin Forsyth (England - West Midlands)	Tom Sparks (England - Southwest)
	Katie Moggan (Special Projects)	Stacey Mitchell (England - East Midlands & South Yorkshire)
	Alice Lowe (Central)	Daisy Brierley (England - East)
	Mike Hollis (Southeast)	
Vanessa Bell (Head of Fundraising)	Joseph Oliver (Digital & Fundraising Assistan	t)
Mark Coughlan	Vacancy	

## STATEMENT OF THE RESPONSIBILITIES OF THE BOARD OF TRUSTEES

The Members of the Board of Trustees, who are also the Directors for the purpose of company law, are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Members of the Board of Trustees to prepare financial statements for each financial year in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law).

Under company law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Charitable Company and of its net incoming resources for that period. In preparing these financial statements, the Members of the Board of Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in operation; and
- Observe the methods and principles in the Charities SORP.

The Members of the Board of Trustees are responsible for keeping proper accounting records that are sufficient to show and explain the transactions of the Charitable Company and disclose with reasonable accuracy at any time the financial position of the Charitable Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

So far as each Member of the Board of Trustees is aware, there is no relevant audit information of which the Charity's auditor is unaware. The Trustees have each taken all the steps required of them as Trustees in order to make themselves aware of any relevant audit information and to establish that the Charity's auditor is aware of that information.

## **RESERVES**

Total Reserves as at 31 March 2023 were £3,389,911 (2022: £3,680,329) of which £1,707,448 (2022: £1,812,092) was an Expendable Endowment fund and £366,380 (2022: £409,067) was restricted in accordance with the wishes of funders and donors. This leaves £1,316,083 (2022: £1,459,170) as Unrestricted Funds.

During the year ended 31 March 2023 the trustees continued with the policy of designating unrestricted funds for specific use without restricting or committing the funds legally. Previous designations have been for unrestricted fixed assets and fundraising for Regional Development Officers in Scotland. During the year to 31 March 2021 a new five-year business plan was approved by the trustees requiring additional investment of approximately £400,000 and this has also been recognised as a designated fund for future expenditure. As a result, at 31 March 2023 total unrestricted designated funds were £33,589 (2022: £201,997) being:

- £19,744 (2022: £28,132) for funds set aside by the Trustees representing the net book value of unrestricted fixed assets at the end of the financial year;
- £13,845 (2022: £13,845) for funds set aside to help raise funds for supporting Regional Development Officers in Scotland; and
- £Nil (2022: £160,000) for funds set aside for additional expenditure in delivery of the five-year business plan.

The remaining unrestricted funds, the reserves, or General Fund, at 31 March 2023 therefore amounted to  $\pounds$ 1,282,494, which is below the target level of reserves of  $\pounds$ 1.5m.

Given the activities of the Charity, the trustees' target level of reserves, in line with Charity Commission guidance, is set to:

- meet planned operational costs for at least the following annual golf season (£1.3m) and;
- reflect the minimal risk of an unplanned closure associated with the Charity's business model (£0.2m).

Given these requirements the Trustees consider that the target for unrestricted reserves, after any designations, should be approximately £1.5m.

The future implementation and achievement of the objectives specified in the five-year business plan will be vital in bridging this financial gap of £0.22m between the current funds of the Charity and its target level of funding. The Board of Trustees will continue to monitor The Golf Foundation's reserves and its reserve policy annually.

## **RISK ASSESSMENT**

At Board meetings, the Trustees review the risks to which the charity is exposed as part of the discussion around individual agenda items. They are dedicated to improving and refining that the systems in place mitigate the Charity's exposure to major risk. The Golf Foundation has plans and strategies to manage the key risks in Funding, IT and Health & Safety through its governance structure, outsourced IT supplier and rigorous staff training respectively.

## INVESTMENT POLICY

The investment policy of the Board of Trustees is to minimise investment risk by favouring low-risk holdings, and this is reflected in a policy of only holding accumulation units in the Charity Multi-Asset Fund administered by Schroder & Co. The investment target annual return of the fund is 4% net of commission.

The overall value of the portfolios decreased from £3.17m to £3.04m during the year. Losses incurred as a result of the Russian/Ukraine war and sanctions imposed caused an overall net reduction in portfolio value of 4.2%.

## **GRANTS**

It is the policy of the Golf Foundation to make grants to provide financial assistance to organisations providing formal golf tuition or a less formal introductory golfing experience to children and young people. The purpose of the grant is to provide the organisation delivering the tuition or experience with a means to recover all or part of the expenditure incurred as a result of such provision. In this way, the tuition or experience can be provided at no or nominal cost to the children and young people, or their parents. Thereby the opportunity to benefit from the tuition or experience is made more easily and widely accessible.

In order to ensure that demand for grants does not exceed the budget available the Golf Foundation each year identifies closed lists of organisations - primarily schools and golf clubs or facilities - which are advised that they will be eligible to apply for a grant during the coming year. These lists are comprised mostly by continuation from the previous year, with vacancies being filled if budgetary constraints allow. There is a budget target for each region managed by a Regional Development Manager.

Each organisation eligible to apply for a grant is advised of the maximum grant they can expect to receive. Claims are then made by the organisation which is required to provide evidence in writing that golf tuition or an introductory golfing experience has been provided. If the Golf Foundation is satisfied with such evidence the application is approved and a grant cheque issued.

The HSBC Golf Roots Centres programme works differently in that 50% of the grants are awarded in advance to golf facilities and local projects and 50% after completion. Eligibility to apply for such a grant award is based on certain criteria being achieved, and the grant award decision is dependent on a satisfactory action plan being agreed. Future grant decisions would then be influenced by the results achieved compared with the action plan. Note 10.3 of the Financial Statements details the level of grants unpaid.

## REMUNERATION POLICY OF KEY MANAGEMENT

The salary increases given to the Golf Foundation staff are annually benchmarked against the increases given by peer organizations in the UK golfing industry. All posts are internally evaluated based on agreed criteria that determine the grade and salary for the post. With regards to the executive pay, the salary of the highest paid employee is less than 3 times the median salary of the charity. A salary increase of 4% was awarded in the year and payments of 1.16% (2021/22 1.34%) of the overall salary bill were made in March 2022 for meritorious performances.

## **TAXATION**

As The Golf Foundation is a registered charity under the Charities Act 2011 it is potentially entitled to the exemptions from tax afforded by sections 466 to 493 of the Corporation Tax Act 2010 and sections 521 to 536 of the Income Taxes Act 2007 so far as its income and gains are applied for charitable purposes. No tax charge has arisen in the year. No tax charge has arisen in its subsidiary company as it has transferred all of its taxable profit to the Charity under the UK gift aid tax rules.

#### AUDITOR

Crowe U.K. LLP has indicated its willingness to be reappointed as statutory auditor. It is proposed that they be reappointed Independent Auditor to the Charitable Company for the ensuing year.

#### BANKERS AND PROFESSIONAL ADVISORS

Bankers

HSBC plc 8 Canada Square London E14 5HQ

Barclays Bank plc 54 Lombard Street London EC3V 9EX Investment Advisors

Schroders plc 100 Wood Street London EC2V 7ER

Independent Auditor

Crowe U.K. LLP Statutory Auditor Aquis House, 49-51 Blagrave Street, Reading. RG1 1PL

## CORPORATE STATUS

The Golf Foundation is a company limited by guarantee and is incorporated in Great Britain under registration number 00519615. The Governing Document of The Golf Foundation is the Memorandum & Articles of Association. The Articles of Association were last updated by Special Resolution of the Company passed on 29 September 2020.

In preparing this Report, the Trustees have taken advantage of the small companies' exemptions provided by section 415A of the Companies Act 2006.

#### CHARITABLE STATUS

The Golf Foundation is a Registered Charity under registration number 285917. In December 2019 The Golf Foundation registered as a charity with the Scottish Charity Regulator under registration number SC049780.

## **REGISTERED OFFICE**

Ambition Broxbourne Business Centre Pindar Road Hoddesdon Hertfordshire EN11 0FJ

BY ORDER OF THE BOARD

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STEPHEN LEWIS Chairman

Date: 24 October 2023

## Independent Auditor's Report to the Members and Trustees of the Golf Foundation Limited

## Opinion

We have audited the financial statements of the Golf Foundation Limited (the "charitable company") for the year ended 31 March 2023 which comprise Consolidated Statement of Financial Activities, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Cash Flows and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the groups and the charitable company's affairs as at 31 March 2023 and of the group's incoming resources and application of resources, including its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities Act 2011 and the Charities Trustee Investments (Scotland) Act 2005 and Regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006 (amended).

## **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

## **Other information**

The trustees are responsible for the other information contained within the annual report. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion based on the work undertaken in the course of our audit

- the information given in the trustees' report, which includes the directors' report prepared for the purposes of company law, for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report included within the trustees' report have been prepared in accordance with applicable legal requirements.

## Matters on which we are required to report by exception

In light of the knowledge and understanding of the group and the charitable company and their environment obtained in the course of the audit, we have not identified material misstatements in the directors' report included within the trustees' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 and the Charities Accounts (Scotland) Regulations 2006 require us to report to you if, in our opinion:

- the parent company has not kept adequate accounting records; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies exemption in preparing the Trustees Annual Report.

## **Responsibilities of trustees**

As explained more fully in the trustees' responsibilities statement set out on page 11, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditor under section 151 of the Charities Act 2011, and section 44(1)(c) of the Charities and Trustees Investment (Scotland) Act 2005 and under the Companies Act 2006 and report in accordance with the Acts and relevant regulations made or having effect thereunder

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with

ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We obtained an understanding of the legal and regulatory frameworks within which the charitable company operates, focusing on those laws and regulations that have a direct effect on the determination of material amounts and disclosures in the financial statements. The laws and regulations we considered in this context were the Charities SORP (FRS102) 2019, Charities Accounts (Scotland) Regulations 2006 and Companies Act 2006.

We identified the greatest risk of material impact on the financial statements from irregularities, including fraud, to be the override of controls by management and the recognition of income. Our audit procedures to respond to these risks included enquiries of management about their own identification and assessment of the risks of irregularities, sample testing on the posting of journals, sample testing on income recognised in the accounts and reviewing accounting estimates for biases.

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. We are not responsible for preventing non-compliance and cannot be expected to detect non-compliance with all laws and regulations.

These inherent limitations are particularly significant in the case of misstatement resulting from fraud as this may involve sophisticated schemes designed to avoid detection, including deliberate failure to record transactions, collusion or the provision of intentional misrepresentations.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <u>www.frc.org.uk/auditorsresponsibilities</u>. This description forms part of our auditor's report.

## Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of part 16 of the Companies Act 2006, and to the charitable company's trustees, as a body, in accordance with Part 4 of the Charities (Accounts and Reports) Regulations 2008 and Regulation 10 of the Charities Accounts (Scotland) Regulations 2006. Our audit work has been undertaken so that we might state to the charitable company's members and trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company, the charitable company's members as a body and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

J. Jame

Janette Joyce Senior Statutory Auditor For and on behalf of

# Crowe U.K. LLP

Statutory Auditor Aquis House 49-51 Blagrave Street Reading RG1 1PL

25 October 2023

Crowe U.K. LLP is eligible for appointment as auditor of the charity by virtue of its eligibility for appointment as auditor of a company under section 1212 of the Companies Act 2006.

### ACCOUNTING POLICIES FOR THE YEAR ENDED 31 MARCH 2023

The Golf Foundation is incorporated in Great Britain as a company limited by guarantee (company number 00519615). The entity is also a registered charity in England and Wales (charity number 285917) and in Scotland (charity number SC049780). The principal and registered office address is shown on page 14. In the event of the charity being wound up, the liability of each member is limited to £1 per member.

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) issued in October 2019, the Charities Act 2011 and UK Generally Accepted Accounting Practice as it applies from 1 January 2019 and the Charities Trustee Investments (Scotland) Act 2005 and Regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006 (amended).

The financial statements have been prepared under historical cost convention with the exception of investments which are included at market value.

The Golf Foundation meets the definition of a public benefit entity under FRS 102.

The Financial Statements consolidate the results of the Charity and its wholly owned subsidiary Golf Foundation Enterprises Limited (company number 03347443) on a line by line basis. A separate Statement of Financial Activities ("SOFA"), and income and expenditure account, for the Charity itself are not presented because the Charity has taken advantage of the exemptions afforded by section 408 of the Companies Act 2006. The net result of the parent is shown on the Balance Sheet and note 14.1.

The Charity has taken advantage of the exemption in FRS 102 from the requirement to present a charity only cash flow statement.

After making enquiries, the Trustees have a reasonable expectation that the Charity has adequate resources to continue its activities for the foreseeable future. The Trustees are satisfied that the Charity has taken the necessary actions to protect its reserves. The Trustees are satisfied that there are no material uncertainties about the charity's ability to continue as a going concern and accordingly they continue to adopt the going concern basis in preparing the financial statements as outlined in the Statement of the Responsibilities of the Board of Trustees on page 11.

The principal Accounting Policies of the Charity are set out below:

a) <u>Income from Investments</u>

Investment income comprises interest and dividends receivable on listed investments.

b) <u>Tangible Fixed Assets</u>

Tangible fixed assets are stated at cost, less accumulated depreciation and any provision for impairment. Depreciation is calculated to write down the cost less estimated residual value of all tangible fixed assets by equal annual instalments over their expected useful lives. The rates applicable are:

Office Equipment	-	10%
Computer Equipment	-	20%
Improvements to Leased Premises	-	over the term of the Lease

The policy of The Golf Foundation is only to capitalise expenditure of £1,000 and above.

#### c) <u>Investments</u>

Investment assets are included in the Balance Sheet at their market value. The unrealised and realised revaluation surplus or deficit is reflected in the Statement of Financial Activities (SOFA).

It is the Foundation's policy to keep valuations up to date such that when investments are sold there is no realised gain or loss arising. As a result, the SOFA does not distinguish between the valuation adjustments relating to sales and those relating to continued holdings as they are together treated as changes in the investment portfolio throughout the year.

#### d) <u>Foreign Currencies</u>

Monetary assets and liabilities in foreign currencies are translated at the rates of exchange ruling at the Balance Sheet date. All exchange differences are dealt with through the SOFA.

#### e) <u>Income</u>

All income is included in the SOFA when the Charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. The following specific policies apply to categories of income:

<u>Donated services</u>: are included at the value to the Charity where this can be quantified. In line with SORP (FRS 102) no amounts are included in the financial statements for services donated by volunteers.

<u>Gifts in kind</u>: where donated for distribution are included at the value to the Charity and recognised as income when they are distributed.

<u>Grants receivable</u>: are recognised when there is entitlement, probability of receipt and the amount can be measured reliably.

<u>Government grants:</u> are accounted for under the performance model as permitted by the Charity SORP. CJRS grant income is therefore recognised on a straight line basis over the furlough period for each relevant employee.

<u>Legacies</u>: entitlement is governed by the three point test in SORP (FRS 102) governing the probability of receipt. Upon sufficient probability of receipt the legacy is recognised. At which time the value of the resource can be measured more accurately.

## f) <u>Expenditure</u>

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to that category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources. Overhead costs that are premises related are allocated on a floor area basis, staff costs are allocated on an estimate of time usage and other overheads have been allocated on the basis of head count.

<u>Grants</u>: are charged to the SOFA when a constructive obligation arises.

<u>Fund raising costs</u>: are those incurred in seeking voluntary contributions. Costs of disseminating information in support of the Charitable Activities are shown under the heading of Promotions and Publicity.

<u>Governance costs</u>: are the costs associated with the governance arrangements of the Charity which relate to the general running of the Charity as opposed to the costs associated with fund raising or charitable activities. Included within this category are costs associated with the strategic as opposed to day-to-day management of the Charity's activities.

<u>Support costs</u>: include the central office functions such as general management, payroll administration, budgeting and accounting, information technology, human resources and financing and are allocated across the categories of charitable expenditure, governance costs and the cost of raising funds.

## g) <u>Recognition of Liabilities</u>

Liabilities are recognised when there is a legal or constructive obligation that commits the Charity to the obligation.

## h) <u>Financial Instruments</u>

The Charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments, these being cash at bank, debtors and creditors (see notes 9 and 10). Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value. The Charity also has a holding of investments at market value.

- i) <u>Debtors</u> are trade and other debtors, recognised at the settlement amount due and prepayments are valued at the amount prepaid.
- j) <u>Creditors</u> are creditors and provisions, recognised where the Charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably.

## k) <u>Stock</u>

Stock is included in the Balance Sheet at the lower of cost or net realisable value. The Charity holds stock of donated golf balls as well as purchased stock relating to programmes such as the Junior Golf Passport.

## l) <u>Operating Leases</u>

Rental costs on operating leases are charged on a straight-line basis over the period of the lease.

#### m) Funds held for Designated and General Purposes

Designated Funds comprise funds which have been set aside at the discretion of the Board of Trustees for specific purposes. The purposes and uses of the designated funds are set out in Note 12.1 to the accounts. They form part of the Unrestricted funds together with the General Fund from which funds can be spent on any objective of the Charity.

#### n) Funds held for Restricted and Endowment Purposes

Restricted Funds represent donations or grants made to the Charity for specific purposes. The purposes and uses of the Restricted Funds are set out in Note 12.2 to the accounts.

In February 2000 The Golf Foundation received £1,673,814 in the form of cash and equities by way of a gift from a charitable trust in Scotland. The gift was made subject to the condition that it be expended for the benefit of junior golf in Scotland. The Board of Trustees (then the Council) in accepting this gift resolved that the capital be set aside, thereby creating an expendable endowment. Two further gifts of £100,000 cash were made by the same charitable trust in 2002 and 2005, and another and final gift of £16,031 was made in 2010. All were accepted subject to the same original conditions.

#### o) <u>Pension Scheme Arrangements</u>

The Golf Foundation operates a group personal defined contribution pension scheme into which both the Foundation as employer and the majority of the employees make payments. All such contributions are held in Royal London funds as completely independent of the Foundation's finances. The pension cost charge represents employer's contributions paid during the year.

## p) Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The items in the financial statement where the estimates and judgements have been made include the following:

i) Depreciation policies are selected by the Charity to depreciate the asset over its useful economic life. An assumption is made on the life of each class of asset.

(Company No: 00519615 Limited by Guarantee)

## CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2023 (Incorporating Income and Expenditure Account)

	<u>Note</u>	<u>Unrestricted</u> <u>Funds</u>	<u>Restricted</u> <u>Funds</u>	Expendable Endowment Fund	<u>TOTAL</u> 2023	<u>TOTAL</u> 2022
INCOME		<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
Donations and legacies Charitable Activities	1.1	984,571	198,736	-	1,183,307	1,057,138
Grants receivable	1.2	-	157,000	-	157,000	159,500
Appeals and events	1.3	61,172	-	-	61,172	54,374
Charitable Trading	1.4	48,824	-	-	48,824	37,136
Investments	1.5	51,743	72,920	-	124,663	114,445
TOTAL INCOME		1,146,310	428,656	-	1,574,966	1,422,593
EXPENDITURE						
Raising Funds	2.1	160,064	_		160,064	139,538
Investment management fees		3,829	-	5,420	9,249	9,273
Charitable Activities:						
Coaching and development	2.2	1,040,230	110,223	-	1,150,453	1,067,649
Promotions and publicity		258,451	-	-	258,451	223,351
Competitive opportunity		28,969	10,031		39,000	32,300
TOTAL EXPENDITURE	2.6	1,491,543	120,254	5,420	1,617,217	1,472,111
Net Income / (Expenditure) before:		(345,233)	308,402	(5,420)	(42,251)	(49,518)
Net (loss)/gains on investments	7	(101,757)	-	(146,410)	(248,167)	111,196
NET INCOME / (EXPENDITURE)	12	(446,990)	308,402	(151,830)	(290,418)	61,678
Transfers between funds	12	303,903	(351,089)	47,186	-	-
NET MOVEMENT IN FUNDS		(143,087)	(42,687)	(104,644)	(290,418)	61,678
Reconciliation of funds						
Total funds brought forward	12	1,459,170	409,067	1,812,092	3,680,329	3,618,651
TOTAL FUNDS CARRIED FORWARD	12	1,316,083	366,380	1,707,448	3,389,911	3,680,329

The notes on pages 24-38 form part of these financial statements

(Company No: 00519615 Limited by Guarantee)

## CONSOLIDATED AND CHARITY BALANCE SHEETS

#### AS AT 31 MARCH 2023

	<u>Notes</u>	<u>2023</u>		<u>Notes</u> 2023			
		CONSOLIDATED	CHARITY	CONSOLIDATED	CHARITY		
FIXED ASSETS		<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>		
Tangible assets	6	19,744	19,744	28,132	28,132		
Investments	7	3,041,396	3,041,397	3,175,217	3,175,218		
TOTAL FIXED ASSETS		3,061,140	3,061,141	3,203,349	3,203,350		
CURRENT ASSETS							
Stock		99,869	99,869	88,836	88,836		
Debtors and prepayments	9.1	282,493	366,856	301,173	401,698		
Cash at bank and in hand	-	362,720	222,445	335,284	178,847		
TOTAL CURRENT ASSETS	-	745,082	689,170	725,293	669,381		
LIABILITIES							
Creditors falling due within one year	10.1	416,311	360,400	248,313	192,402		
NET CURRENT ASSETS		328,771	328,770	476,980	476,979		
NET ASSETS	11	3,389,911	3,389,911	3,680,329	3,680,329		
THE FUNDS OF THE CHARITABLE GROUP							
Unrestricted Income Funds	12.1	1,316,083	1,316,083	1,459,170	1,459,170		
Restricted Income Funds	12.3	366,380	366,380	409,067	409,067		
Expendable Endowment Fund	12.5	1,707,448	1,707,448	1,812,092	1,812,092		
TOTAL CHARITABLE GROUP FUNDS	-	3,389,911	3,389,911	3,680,329	3,680,329		

The Financial Statements have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006 (and applicable law) and FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland.

The total (decrease)/increase in funds for the Charity for the year was (£290,418) (Year to March 2022: £61,678).

The financial statements and accounting policies on pages 21 to 38 were **APPROVED** by the Trustees, **AUTHORISED** for issue on 24 October 2023, and are **SIGNED** on their behalf by:

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N Breeg

S. Lewis

N. Bragg

DIRECTORS

## (Company No: 00519615 Limited by Guarantee)

#### CONSOLIDATED CASH FLOW STATEMENT AND ANALYSIS OF CHANGES IN NET DEBT

FOF	R THE	YEAR	ENDED	31	MARCH	2023	

FOR THE YEAR E	NDED 31 MARCH 2023	
	Year Ended	Year Ended
	2023	<u>2022</u>
CASH FLOWS FROM OPERATING ACTIVITIES	32,217	(75,076)
CASH FLOWS FROM INVESTING ACTIVITIES		
Dividends received	123,595	114,411
Interest received	1,068	34
Interest paid and bank charges	(3,509)	(2,020)
Investment fees	(9,249)	(9,273)
Capital expenditure	(2,340)	(858)
Net Income reinvested	(114,347)	(105,138)
TOTAL CASH FLOW FROM INVESTING ACTIVITIES	(4,782)	(2.844)
	(4,762)	(2,844)
Investment purchases	-	-
Investment sale proceeds	-	
CHANGE IN CASH AND CASH EQUIVALENTS IN THE YEAR	27,435	(77,920)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF YEAR	335,284	413,204
TOTAL CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	362,719	335,284
RECONCILIATION OF NET INCOMING RESOURCES	£	<u>£</u>
TO NET CASH INFLOW FROM OPERATING ACTIVITIES	-	-
Net incoming resources before other recognised gains or losses	(42,251)	(49,518)
Depreciation	10,728	24,116
Loss on asset disposals	-	0
Dividends received	(123,595)	(114,411)
Interest received	(1,068)	(34)
Investment fees	9,249	9,273
Interest paid and bank charges	3,509	2,020
(Increase) / decrease in Stock	(11,033)	(32,843)
Decrease / (increase) in Debtors	18,680	(27,573)
(Decrease) / increase in Creditors	167,998	113,894
NET CASH INFLOW		
FROM OPERATING ACTIVITIES	32,217	(75,076)

#### ANALYSIS OF CHANGES IN NET DEBT

#### FOR THE YEAR ENDED 31 MARCH 2023

	At start of year	Cash	-flows	At end of year
Cash	005	<u>£</u>	<u>£</u>	<u><u>1</u></u>
Cash	335,	284	27,435	362,719
TOTAL	335,	284	27,435	362,719

The notes on pages 24 to 38 form part of these financial statements.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2023

1.	ANALYSIS OF INCOME	<u>2023</u>	2022
1.1	Donations	£	<u>£</u>
	Core funders:		
	The R & A	677,736	616,427
	HSBC	210,000	230,000
	Professional Golfers' Association	40,640	46,000
	Ryder Cup Limited	100,000	100,000
	BGIA	-	4,163
	Legacies	50,000	
	Trusts & Foundations	33,781	22,250
	Other Donations:	71,150	38,298
		1,183,307	1,057,138

The total of £210,000 for the contribution from HSBC include  $\pounds$ 70,000 of commercial sponsorship but are consolidated in donations so as to more accurately report the full value received from this supporter.

Ryder Cup Limited is a joint venture in which the Professional Golfers' Association, the PGA of Europe, and the PGA European Tour are partners.

None of the individual gifts in the "Other Donations" category were larger than £25,000.

#### 1.2 Charitable Activities - Grants Receivable

	Sport England Other grants	157,000	157,000 2,500
		157,000	159,500
1.3	Charitable Activities - Appeals and Events		
	Annual Appeal to Golf Clubs	18,497	16,004
	GF / European Tour Pro-Am	-	15,000
	Goodwood GolfSixes	39,623	20,579
	Other	3,052	2,791
		61,172	54,374

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2023

1.	ANALYSIS OF INCOMING RESOURCES (CONTINUED)	2023	<u>2022</u>
	<u>RESOURCES (CONTINUED)</u>	<u>£</u>	<u>£</u>
1.4	Charitable Activities - Charitable Trading		
	Box of Tricks	-	33
	GolfSixes Registrations	18,826	12,482
	Junior Golf Passport	5,257	7,827
	Training Workshops	3,908	127
	Tri-Golf /GolfWays	20,833	16,667
		48,824	37,136

Charitable Trading includes £20,833 (Year to March 2022: £16,667) of Royalty Income generated by the subsidiary.

#### 1.5 Investments

Dividends	123,595	114,411
Bank Interest	1,068	34
	124,663	114,445

All investment income derives from investments held in the United Kingdom.

2.	ANALYSIS OF EXPENDITURE		<u>2023</u> <u>£</u>	<u>2022</u> <u>£</u>
2.1	Raising Funds			
	Operations:			
	Trusts and Foundations			3,307
	Goodwood GolfSixes		20,114	15,201
			20,114	18,508
	Staff and Support Costs:	See Note 2.8	133,836	115,843
	Governance Costs	See Note 2.5	6,114	5,187
			160,064	139,538
	Charitable Activities:		160,064	139,338
2.2	Coaching and development			
2.2	coaching and development			
	Grants Made:			
	Box of Tricks			2,860
	Doorstep Clubs		2,000	2,000
	Feel Inspired		4,375	2,875
	Girls' Get Glowing		750	
	Golf Development Wales		4,375	1,150
	Golf Roots Centres		58,762	24,063
	HSBC Golf Roots Plus		8,683	5,075
	Road to the Open		32,386	38,685
	Satellite Clubs		125	2,695
	Scottish Golf		16,000	7,500
	Secondary Schools		5,335	
	Wales Golf		25,000	24,000
			157,791	110,903
				,

All grants are made to institutions and none to individuals. Full details of grants made are available from the Charity.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2023

2.2	Charitable Activities: 2 <u>Coaching and development</u> («	continued)	2023	2022
		<u> </u>	£	£
	Operations:		_	_
	Box of Tricks		9	-
	GolfSixes League		81,606	79,511
	Junior Golf Passport		6,379	1,361
	Manuals & Training Aids		1,273	6,944
	Crowlands Project		-	2,250
	Unleash Your Drive		9,598	400
	Workshop & Event Delivery		66	-
	Young Ambassadors' Programm	e	5,000	5,000
	Street Games Birmingham		4,015	2,900
	All London Youth Project		3,240	2,610
	GolfWays		18,322	5,881
			129,508	106,857
	Staff and Support costs:			
	Development Officer Network		504,113	456,697
	Central Support Costs		315,098	353,508
	central support costs			
			819,211	810,205
	Grants Made:		157,791	110,903
	Operations:		129,508	106,857
	Staff and Support Costs:	See Note 2.8	819,211	810,205
	Governance Costs	See Note 2.5	43,943	39,684
			1,150,453	1,067,649
	Charitable Activities:			
2.3	Promotions and publicity			
	Operations:			
	Advertising & Public Relations		33,535	39,811
	Promotional Items		9,829	8,969
	Publications		-	0
	BMW PGA Championships		878	5,161
	Presidents Awards & Reception	l	2,843	23
	Other External Events		7,482	378
			54,567	54,342
	Staff and Support Costs:	See Note 2.8	194,012	160,707
	Governance Costs	See Note 2.5	9,872	8,302
			258,451	223,351
	Charitable Activities:			
2.4	Competitive Opportunity			
	Operations:			
	School Games		39,000	32,300
			39,000	32,300

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2023

2.5	Governance		2023	<u>2022</u>
	Operations:		<u>£</u>	<u>£</u>
	Audit & Accountancy		29,995	24,405
	Annual Report			1,656
	Committee Expenses		107	-
			30,102	26,061
	Staff and Support Costs:	See Note 2.8	29,826	27,112
			59,928	53,173
	Charged to			
	Raising Funds	See Note 2.1	6,114	5,187
	Coaching and Development	See Note 2.2	43,943	39,684
	Promotions and Publicity	See Note 2.3	9,872	8,302
			59,929	53,173

## 2.6 Analysis of total expenditure

	<u>Grants made</u>	<u>Operations</u>	<u>Staff and</u> Support costs	<u>TOTAL</u> <u>March 2023</u>	<u>TOTAL</u> March 2022
Charitable Activities:	<u>£</u>	<u>£</u>	£	<u>£</u>	<u>£</u>
Coaching and development	157,791	129,508	819,211	1,106,510	1,027,965
Promotions and publicity		54,567	194,012	248,579	215,049
Competitive opportunity	-	39,000	-	39,000	32,300
	157,791	223,075	1,013,223	1,394,089	1,275,314
Cost of raising funds:					
Raising funds:		20,114	133,836	153,950	134,351
Investment management fees	-	9,249	-	9,249	9,273
_	157,791	252,438	1,147,059	1,557,288	1,418,938
Governance	-	30,102	29,827	59,929	53,173
TOTAL RESOURCES EXPENDED					
_	157,791	282,540	1,176,886	1,617,217	1,472,111

#### 2.7 Prior Year Analysis of total expenditure

	<u>Grants made</u>	<u>Operations</u>	Staff and Support costs	<u>TOTAL</u> <u>March 2022</u>	<u>TOTAL</u> March 2021
Charitable Activities:	£	£	£	£	£
Coaching and development	110,903	106,857	810,205	1,027,965	875,527
Promotions and publicity		54,342	160,707	215,049	211,691
Competitive opportunity	-	32,300	-	32,300	620
Cost of raising funds:	110,903	193,499	970,912	1,275,314	1,087,838
Raising funds:	-	18,508	115,843	134,351	112,138
Investment management fees	-	9,273	-	9,273	8,123
-	110,903	221,280	1,086,755	1,418,938	1,208,099
Governance	-	26,061	27,112	53,173	42,648
TOTAL RESOURCES EXPENDED					
	110,903	247,341	1,113,867	1,472,111	1,250,747

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2023

#### 2.8 Analysis of Staff and Support Costs

	<u>Coaching and</u> <u>Development</u>	Promotions and Publicity	<u>Activities to</u> <u>raise funds</u>	<u>Governance</u>	<u>TOTAL</u> March 2023	<u>TOTAL</u> March 2022
	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
Staff costs	554,418	108,878	100,050	16,465	779,811	665,063
Office costs	180,859	61,130	24,709	4,802	271,500	357,407
Travel and Motor expenses	79,159	23,068	8,394	7,912	118,533	81,717
Finance and Legal	4,775	936	683	646	7,040	9,678
TOTAL RESOURCES EXPENDED	819,211	194,012	133,836	29,825	1,176,884	1,113,865

## 2.9 Prior Year Analysis of Staff and Support Costs

	<u>Coaching and</u> Development	Promotions and Publicity	<u>Activities to</u> <u>raise funds</u>	<u>Governance</u>	<u>TOTAL</u> March 2022	<u>TOTAL</u> March 2021
	<u>£</u>	<u>£</u>	<u>£</u>	£	£	<u>£</u>
Staff costs	503,771	74,201	72,324	14,767	665,063	714,926
Office costs Travel and Motor expenses Finance and Legal	235,534 66,381 4,519	79,696 2,726 4,083	35,680 7,370 468	6,497 5,240 608	357,407 81,717 9,678	254,312 63,484 2,674

#### TOTAL RESOURCES EXPENDED

810,205	160,706	115,842	27,112	1,113,865	1,035,396
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#### 3. <u>NET INCOME/(EXPENDITURE)</u>

		Year ended March	Year ended March
This is stated after charging	:	<u>2023</u>	<u>2022</u>
		£	<u>£</u>
Operating lease payments (F	Plant and Machinery)	8,518	9,853
Operating lease payments (O	Other)	51,121	41,546
Auditor's Remuneration	- audit fees	23,485	24,405
	- tax services	1,945	1,585
Depreciation		10,728	24,116

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2023

#### 4. ANALYSIS OF STAFF COSTS, TRUSTEES REMUNERATION AND EXPENSES AND THE COST OF KEY MANAGEMENT PERSONNEL

	Year ended March	Year ended March
	<u>2023</u>	<u>2022</u>
Total Staff Costs	<u>£</u>	<u>£</u>
Wages and Salaries	638,618	546,500
Social Security Costs	69,034	56,417
Pension Costs and Other Benefits	48,959	43,205
Recruitment and Other Costs	23,199	18,942
	779,810	665,064
Cost of key management personnel		
Wages and Salaries	279,008	232,431
Social Security Costs	33,709	26,906
Pension Costs and Other Benefits	18,580	15,407
Interim Costs		<u> </u>
	331,297	274,744

Key Management comprises the Chief Executive, the Head of Finance, the Head of Development, the Head of Marketing and the Head of Fundraising. The key management remuneration disclosed includes gross pay, employer NI and pension costs. In addition to the amounts disclosed above, the key management personnel received benefits in kind totalling £29,053 (2021/22: £22,208).

Redundancy costs amounting to £nil (2022: £nil) are included in wages and salaries.

No Member of the Board of Trustees received remuneration in either year. Two Members of the Board of Trustees were reimbursed expenses for £1,246 in 2022/23 (2021/22 - £63). Expenses reimbursed to Trustees were for travel and accommodation expenses incurred by reason of attendance at meetings and events.

One employee received remuneration in the range  $\pounds$ 90-100k and one within the  $\pounds$ 60- $\pounds$ 70k range per annum in the year (Year to 31 March 2022 - one within the  $\pounds$ 80- $\pounds$ 90k range and one within the  $\pounds$ 60-70k range).

The average monthly number of employees during the year, analysed by function was:

	<u>2023</u>	<u>2022</u>
	No.	No.
Development Department (Central)	1.0	1.0
Development Department (Officers)	9.0	8.8
Central Services	2.7	2.1
Fundraising	2.0	1.5
Finance and Administration	3.0	3.0
TOTAL	17.7	16.4

All members of staff as detailed above are employed by the Charity.

#### 5. TAXATION

As the Golf Foundation is a registered Charity under the Charities Act 2011 it is potentially entitled to the exemptions from tax afforded by sections 466 to 493 of the Corporation Tax Act 2010 and sections 521 to 536 of the Income Taxes Act 2007 so far as its income and gains are applied for charitable purposes.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2023

#### 6. TANGIBLE FIXED ASSETS (FOR GROUP AND CHARITY)

<u>Cost</u>	<u>Computer</u> Equipment	<u>Intangibles</u>	<u>Office</u> Equipment	<u>TOTAL</u>
	£	<u>£</u>	£	<u>£</u>
At 1st April 2022	67,352	115,904	51,107	234,363
Additions	2,340	-	-	2,340
Disposals		-	-	-
At 31 March 2023	69,692	115,904	51,107	236,703
Depreciation				
At 1st April 2022	62,501	105,448	38,282	206,231
Charge for the Year	2,739	5,753	2,236	10,728
Eliminated on Disposal		-	-	-
At 31 March 2023	65,240	111,201	40,518	216,959
<u>Net Book Value</u>				
At 31 March 2023	4,452	4,703	10,589	19,744
At 1st April 2022	4,851	10,456	12,825	28,132

All tangible fixed assets are owned by the Charity.

#### 7. INVESTMENTS (FOR GROUP AND CHARITY)

	General	Designated	Expendable	TOTAL
	<u>Funds</u>	<u>Funds</u>	Endowment Fund	
	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
Market Value at 1 April 2022	1,363,125	-	1,812,092	3,175,217
Income Reinvested	50,674	-	72,921	123,595
Management Fees	(3,829)	-	(5,419)	(9,249)
Loss on revaluation	(101,757)	-	(146,410)	(248,167)
Transfers between funds	25,735	-	(25,735)	-
- Market value at 31 March 2023	1,333,948	_	1,707,448	3,041,396
= Represented by:				
Represented by.				
Schroder Charity Multi Asset				
Fund	1,252,545	-	1,707,448	2,959,993
Cash	81,403	-		81,403
- Total in Group	1,333,948	-	1,707,448	3,041,396
Golf Foundation Enterprises Limited	1	-	-	1
Total in Charity	1,333,949	-	1,707,448	3,041,397

The historical cost of the investments was £2,737,542 (2022 - £2,626,200).

All the investment assets are held in the United Kingdom and are owned by the Charity.

The Charity holds 100% of the shares in its wholly owned subsidiary Golf Foundation Enterprises Limited (Company number 03347443) which is incorporated in the United Kingdom. The activities and results of this company are summarised under Note 14.2.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2023

## 7.1 PRIOR YEAR INVESTMENTS (FOR GROUP AND CHARITY)

8.

	<u>General</u> <u>Funds</u>	<u>Designated</u> <u>Funds</u>	Expendable Endowment Fund	<u>TOTA</u>
		_		
	<u>£</u>	<u>£</u>	<u>£</u>	:
Market Value at 1 April 2021	1,243,179		1,715,704	2,380,64
Income Reinvested	46,588	-	67,823	114,41
Management Fees	(3,840)	-	(5,433)	(9,273
(Loss) / Gain on revaluation	45,298	-	65,898	111,19
Transfers between funds	31,900	-	(31,900)	
Market value at 31 March 2022	4 2/2 425		4 842 882	2.475.24
	1,363,125	-	1,812,092	3,175,21
Represented by:				
Schroder Charity Multi Asset				
Fund	1,328,707	-	1,812,092	3,140,799
Cash	34,418	-	-	34,418
Total in Group	1,363,125	-	1,812,092	3,175,21
Golf Foundation Enterprises				
Limited	1	-	-	
Total in Charity	1,363,126	-	1,812,092	3,175,21
		March		Marc
DEFERRED INCOME		2023		202
		£		
As at 1 April		<u>52,500</u>		52,50
Deferred donations		180,771		52,500
Jtilised during the year		(52,500)	_	(52,500
As at 31 March		180,771		52,50

The deferred balance represents sponsorship revenue to be recognised in 2023/24 and donations contributing towards the GolfSixes 2023/24 program.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2023

		March	March
9.	DEBTORS	<u>2023</u>	<u>2022</u>
0.4		<u>£</u>	<u>£</u>
9.1	DEBTORS (FOR THE GROUP)		
	Trade Debtors	238,360	257,320
	Other Debtors	17,816	7,721
	Accrued Income	4,167	4,167
	Prepayments	22,150	31,965
		282,493	301,173
		March	March
		<u>2023</u>	<u>2022</u>
		<u>£</u>	<u>£</u>
9.2	DEBTORS (FOR THE CHARITY)		
	Trade Debtors	238,360	257,320
	Owed by the Subsidiary	84,363	100,525
	Other Debtors	17,816	7,721
	Accrued Income	4,167	4,167
	Prepayments	22,150	31,965
		366,856	401,698
		March	March
10.	CREDITORS: Amounts falling due within one year	2023	2022
		£	<u></u>
10.1	CREDITORS (FOR THE GROUP)	_	_
	<b>T</b> 1.6 W		105.0.17
	Trade Creditors Other Creditors	168,931	105,247
	Other Taxation and Social Security	6,234 28,375	14,429 47,302
	Accruals	32,000	28,835
	Deferred Income (Note 8)	180,771	52,500
		416,311	248,313
		March	March
10.2	CREDITORS (FOR THE CHARITY)	<u>2023</u>	<u>2022</u>
		<u>£</u>	<u>£</u>
	Trade Creditors	168,931	105,246
	Owed to the Subsidiary	-	-
	Other Creditors	6,234	14,429
	Other Taxation and Social Security	28,375	47,302
	Accruals	28,589	25,425
	Deferred Income	128,271	-
		360,400	192,402

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2023

#### 11. ANALYSIS OF NET ASSETS BETWEEN FUNDS

11.1 Fund balances at 31 March 2023 are represented by:	Unrestricted and Designated	<u>Restricted</u>	<u>Endowment</u>	TOTAL
	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
Tangible Fixed Assets	19,744	-	-	19,744
Investments	1,333,948	-	1,707,448	3,041,396
Current Assets	378,702	366,380	-	745,082
Current Liabilities	(416,311)	-	-	(416,311)
	1,316,083	366,380	1,707,448	3,389,911
11.2 Fund balances at 31 March 2022 are represented by:	Unrestricted and Designated	<u>Restricted</u>	<u>Endowment</u>	TOTAL
	£	<u>£</u>	<u>£</u>	<u>£</u>
Tangible Fixed Assets	28,132	-	-	28,132
Investments	1,363,125	-	1,812,092	3,175,217
Current Assets	316,226	409,067	-	725,293
Current Liabilities	(248,313)	-	-	(248,313)
	1,459,170	409,067	1,812,092	3,680,329

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2023

#### 12. ALLOCATION OF FUNDS (FOR GROUP AND CHARITY)

#### 12.1 Unrestricted Income Funds (Group and Charity)

	Balance	Income	Expenditure &	Investments	<b>Transfers</b>	Balance	
	<u>1 April 2022</u>		<u>Disposals</u>	<u>Gains / (Losses)</u>	<u>3</u>	1 March 2023	<u>Net movement</u> <u>in funds</u>
	£	£	£	£	£	£	<u>£</u>
General Funds	1,257,193	1,144,310	(1,453,079)	(101,757)	435,827	1,282,494	25,301
Designated Funds							
Digital Platform Fund	160,000	-	-	-	(160,000)	-	(160,000)
Scottish Designated Fund	13,845	2,000	(27,735)	-	25,735	13,845	-
Fixed Assets Designated Fund	28,132	-	(10,729)	-	2,341	19,744	(8,388)
Total Designated Funds	201,977	2,000	(38,464)	-	(131,924)	33,589	(168,388)
Total Unrestricted Funds	1,459,170	1,146,310	(1,491,543)	(101,757)	303,903	1,316,083	(143,087)

All turnover in the subsidiary (£130,457), and all expenditure in the subsidiary (£122,157), form part of the movements on General Funds. The net assets of the subsidiary as at 31 March 2022 (£1) form part of the closing balance on General Funds.

The Digital Platform Fund is a fund set aside in March 2021 for achieving delivery of the 5 year business plan.

The Scottish Designated Fund was set aside to represent donations and funds raised from Scottish sources which it is intended to expend in line with the

The **Fixed Assets Fund** represents the net book value of unrestricted tangible fixed assets at the balance sheet date. Fixed Assets forming part of Restricted and Endowment Funds are excluded.

#### 12.2 Prior Year Unrestricted Income Funds (Group and Charity)

	Balance	Income	Expenditure &	Investments	<b>Transfers</b>	Balance	
	<u>1 April 2021</u>		<u>Disposals</u>	<u>Gains</u>	<u>3</u>	<u>1 March 2022</u>	<u>Net movement</u> <u>in funds</u>
	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
General Funds	1,075,151	1,054,343	(1,329,815)	45,298	412,216	1,257,193	182,042
Designated Funds							
Digital Platform Fund	400,000	-	-		240,000	160,000 -	240,000
Scottish Designated Fund	13,845	2,000	(15,900)	-	13,900	13,845	-
Fixed Assets Designated Fund	51,390	-	(24,075)	-	817	28,132	(23,258)
	-	-	-	-	-	-	-
Total Designated Funds	465,235	2,000	(39,975)	-	(225,283)	201,977	(263,258)
Total Unrestricted Funds	1,540,386	1,056,343	(1,369,790)	45,298	186,933	1,459,170	(81,216)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2023

#### 12.3 Restricted Funds (Group and Charity)

Movements in the income funds of the Golf Foundation include restricted funds which are to be expended on specific purposes.

	<u>Balance</u> <u>1 April 2022</u>	<u>Income</u>	Expenditure_	<u>Transfers</u>	Balance 31 March 2023	<del>let movement</del> <u>in funds</u>
	<u>£</u>	<u>£</u>	<u>£</u>		<u>£</u>	<u>£</u>
England Fund	30,365	-	(3,550)	-	26,815	(3,550)
Gerald Micklem Fund	59,909	21,000	(8,683)	-	72,226	12,317
Peter Harrison Fund	22,125	-	(4,375)	-	17,750	(4,375)
Girls Golf	24,923	-	-	-	24,923	-
London Welsh Fund	630	-	(630)	-	-	(630)
Cheshire Golf Clubs	2,500	-	-	-	2,500	-
National Sports Foundation Fund	6,919	-	(6,919)	-	-	(6,919)
Oxfordshire Satellite Clubs	1,027	-	-	-	1,027	-
Pro-Am 2017	15,752	-	(7,255)	-	8,497 -	7,255
Royal Liverpool Fund	8,526	-	(4,000)	-	4,526	(4,000)
Satellite Clubs Fund	3,237	-	(3,237)	-	-	(3,237)
Scottish Income Fund	-	72,921	-	(72,921)	-	-
Sport England Fund	25,038	157,000	-	(182,038)	-	(25,038)
R&A GolfSixes League Fund	208,116	177,736	(81,606)	(96,130)	208,116	-
	409,067	428,657	(120,255)	(351,089)	366,380	(42,687)

From April 2005 until 2017 funding previously received direct from Sport England has been received through the England Golf Partnership. Both income sources formed part of the **England Fund**. Monies received from the England Golf Partnership are allocated to identified programmes of expenditure and are therefore restricted in nature. The England Fund incorporated funding which derived ultimately from Sport England and is to be applied to the support of School Sport Partnerships in England. This was previously shown as a separate Restricted Fund - the "School Links Restricted Fund".

The Gerald Micklem Fund derives from donations made by the Gerald Micklem Charitable Trust. In February 2023 the Golf Foundation received £21,000. £8,683 was used to fund HSBC Golf Roots Plus Projects.

The Peter Harrison Fund is restricted for Feel Inspired disability projects.

Girls Golf (previously called Brooch 2017) represents income and expenditure arising from the Brooch appeal in 2017 and 2018, the 2018 Pro-Am and specific individual donations all of which have been restricted to Girls' Golf programs.

The Royal Liverpool Fund is a project with Liverpool FC and the Wirral Development Group.

The London Welsh Fund represents funds raised by the London Welsh Golf Society which are to be allocated to HSBC Golf Roots Plus Projects in Wales.

The National Sports Foundation Fund relates to an Expansion Project which began in 2008. The 2008 funding of £225,000 derived from an application of an increased donation from the R & A, which was matched by a grant from the NSF. The 2009 income largely represented a further grant from the NSF matching other income sources.

The Oxfordshire Satellite Club Fund relates to funding from Oxfordshire County Sports Partnership ring-fenced to develop Satellite Clubs in Oxfordshire.

The net proceeds of the Golf Foundation Pro-Am 2017 have been restricted for HSBC Golf Roots Plus Projects.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2023

The Satellite Clubs Fund represents grants that have been donated by Lincolnshire and London Youth Sports to develop Satellite clubs in their areas.

The Scottish Income Fund derives from the proceeds of the investments held by the Scottish Capital Fund (see Note 12.5) and is subject to the same condition

The **Sport England Fund** originally derived from direct funding received in 2013 for the purpose of a pilot scheme for Satellite Clubs. From April 2017 the Golf Foundation receives funding from Sport England through England Golf which is allocated to identified programmes of expenditure and are therefore restricted in nature. The funding is allocated to the Regional development Officer network, the Box of Tricks retention programme, a 9-hole competition pilot and to Satellite Clubs. In 2021 due to Covid, the amount received was Unrestricted as many of the planned programmes could not go ahead and has remained Unrestricted in 2022.

The Sport Wales Fund derives from a series of grants to help establish and sustain new Starter Centres in Wales.

The Youth Sport Trust Restricted Fund derives from grant funding received for the Youth Sport Trust which is to be applied to the promotion of golf as part of the School Games, and to the establishment of School Golf Clubs.

#### 12.4 Prior Year Restricted Funds (Group and Charity)

Movements in the income funds of the Golf Foundation include restricted funds which are to be expended on specific purposes.

	Balance	Income	Expenditure	<b>Transfers</b>	<u>Balance</u>	
	4.4					Net movement
	<u>1 April 2021</u>				<u>2022</u>	<u>in funds</u>
	£	<u>£</u>	£		£	<u>£</u>
Crown Golf Restricted Fund	2109	-	-	(2,109)	-	(2,109)
East London Legacy Fund	80	-	(80)	-	-	(80)
England Fund	30,365	-	-	-	30,365	-
Gerald Micklem Fund	44,984	20,000	(5,075)	-	59,909	14,925
Peter Harrison Fund	25,000	-	(2,875)	-	22,125	(2,875)
Girls Golf	22,423	2,500	-	-	24,923	2,500
London Welsh Fund	630	-	-	-	630	-
Cheshire Golf Clubs	-	2,500	-	-	2,500	2,500
National Sports Foundation Fund	6,919	-	-	-	6,919	-
Oxfordshire Satellite Clubs	1,027	-	-	-	1,027	-
Pro-Am 2017	15,752	-	-	-	15,752	-
Road to the Open	6,652	-	(6,652)	-	-	(6,652)
Royal Liverpool Fund	8,526	-	-	-	8,526	-
Satellite Clubs Fund	5,932	-	(2,695)	-	3,237	- 2,695
Scottish Income Fund	-	67,823	(199)	(67,624)	-	-
Sport England Fund	25,038	157,000	-	(157,000)	25,038	-
R&A GolfSixes League Fund	171,200	116,427	(79,511)	-	208,116	36,916
Sport Wales Fund	(3,525)	-	-	3,525	-	3,525
Youth Sport Trust Restricted Fund	(551)	-	-	551	-	551
	362,561	366,250	(97,087)	(222,657)	409,067	46,506

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2023

#### 12.5 Expendable Endowment Funds (Group and Charity)

In February 2000 the Golf Foundation received £1,673,814 in the form of cash and equities by way of a gift from a charitable trust based in Scotland. The Trustees asked that the identity of the donor should remain anonymous. The gift was made subject to the condition that it be expended for the benefit of junior golf in Scotland. In November 1999 the Board had resolved to accept the gift, subject to this Restriction, and further resolved that the capital of the Fund be set aside for the time being, thereby creating an expendable endowment. A second donation of £100,000 was made by the Trust during 2002, subject to the same restriction. A third donation of £100,000 was made by the Trust during 2005, subject to the same restriction. A fourth and final donation of £16,032 was made by the Trust during 2010, subject to the same restriction.

	Balance	Income	Expenditure	Investments	<b>Transfers</b>	Balance	
	<u>1 April 2022</u>			<u>Gains / (Losses)</u>		<u>31 March 2023</u>	<u>Net movement</u> <u>in funds</u>
	<u>£</u>	£	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
Scottish Capital Fund	1,812,092		(5,420)	(146,410)	47,186	1,707,448	(104,644)
	1,812,092	-	(5,420)	(146,410)	47,186	1,707,448	(104,644)

account funds raised from Scottish Sources in the Scottish Designated fund shown note 12.1

#### 12.6 Prior Year Expendable Endowment Funds (Group and Charity)

	Balance	Income	Expenditure	Investments	Transfers	Balance	
	<u>1 April 2021</u>			<u>Gains / (Losses)</u>	<u>3</u>	<u>1 March 2022</u>	<u>Net movement</u> <u>in funds</u>
	£	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
Scottish Capital Fund	1,715,704	-	(5,234)	65,898	35,724	1,812,092	96,388
	1,715,704	-	(5,234)	65,898	35,724	1,812,092	96,388

#### 13. OPERATING LEASE COMMITMENTS (GROUP AND CHARITY)

At 31st March 2023 the Foundation had total commitments under operating Leases as set out below:

	March	2023	March 2022		
La	and and buildings Motor vehicles		Land and buildngs	Motor vehicles	
	£	£	£	£	
Less than one year	,	3,426	11,325	3,776	
Between one and five years Later than five years	,	-		-	
Total future payments	36,036	3,426	11,325	3,776	

In November 2022, a new agreement was undertaken which extended the premises lease until January 2025. The motor vehicles leases all expired by April 2022 and are now on a 1 month rolling contract.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2023

#### 14. CONSOLIDATION OF ACCOUNTS

#### 14.1 Financial performance of the Charity

The consolidated Statement of Financial Activities includes the results of the Charity's wholly owned

The summary financial performance of the charity alone	Year ended	Year ended March
is:	March 2023	2022
	£	£
Net Income (expenditure)	1,196,342	1,427,127
Gift aid from subsidiary company	8,300	1,668
	1,204,642	1,428,795
Expenditure on charitable activities	(1,495,060)	(1,367,119)
Added to funds	(290,418)	61,676
Total funds brought forward	3,680,329	3,618,653
Total funds carried forward	3,389,911	3,680,329

#### 14.2 Financial performance of the trading subsidiary

The wholly owned trading subsidiary Golf Foundation Enterprises Limited (company number 03347443) is

The summary financial perfomance of the subsidiary	Year ended	Year ended March
alone is:	March 2023	<u>2022</u>
	£	£
Turnover	130,457	106,662
Cost of sales and administration costs	(122,157)	(104,994)
_		
Net profit	8,300	1,668
Gift aided to the charity	(8,300)	(1,668)
-		
Profit	-	-
=		
The assets and liabilities of the subsidiary were:		
Current assets	140,275	156,437
Current liabilities	(140,274)	(156,436)
	(110,271)	(130, 130)
-		
Total net assets	1	1
	I	
Represented by share capital	1	1

All turnover of the subsidiary forms part of the movements on General Funds, and the net assets of the subsidiary as at 31 March 2023 form part of the closing

#### 15 RELATED PARTIES

Sanjit Atwal declared an interest as Director of HalfSpace Ltd who supplied the Golf Foundation with £13,800 of Branding services during the year.

Golf Foundation Enterprises Limited (company number 03347443) is a wholly owned subsidiary of The Golf Foundation, the immediate parent Charity. During the year to 31 March 2023 The Golf Foundation recharged £98,021 (year to 31 March 2022 - £86,360) to Golf Foundation Enterprises Limited for expenses which it incurred on Golf Foundation Enterprises Limited's behalf. At 31 March 2023, Golf Foundation Enterprises Limited owed to The Golf Foundation £84,363 (2022 £100,525) of which £8,300 is Gift Aid payable to The Golf Foundation. During the year to 31 March 2023 Golf Foundation Enterprises Limited paid to The Golf Foundation £100,000 of which £1,668 was the Gift Aid pledged in 2022.