Company registration number: 02350533 Charity registration number: 701132

Link-Ability

(A company limited by guarantee)

Annual Report and Financial Statements

for the Year Ended 31 March 2023

WEDNESDAY

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Reference and Administrative Details

Trustees Mr Philip Entwistle - Chair

Mrs Christine Chu Mr John Holland

Mrs Kathryn Pattinson - Finance Chair

Mrs Alison Tupling

Secretary Mrs C Cochrane

Chief Executive Officer Mrs J Adshead

Charity Registration Number 701132

Company Registration Number 02350533

The charity is incorporated in England and Wales.

Registered Office Conway House Ackhurst Business Park

Foxhole Road Chorley Lancashire PR7 1NY

Auditor Smith & Goulding Limited

2 Southport Road

Chorley Lancashire PR7 1LB

Solicitors: Brabners LLP

Horton House Exchange Flags Liverpool L2 3YL

Bankers Barclays Bank plc

1 Churchill Place

London E14 5HP

Investment Managers RBC Brewin Dolphin

1 The Avenue

Spinningfields Square Hardman Street Manchester M3 3AP

Strategic Report for the Year Ended 31 March 2023

The trustees, who are directors for the purposes of company law, present their strategic report for the year ended 31 March 2023, in compliance with s414C of the Companies Act 2006.

Achievements and performance

During the year quality visits to tenancies in the community by members of the operations team were recommenced. These ensure that the support people receive in their homes is consistent with the demands of the regulations set out by the Care Quality Commission and their five 'Key Lines of Enquiry'. Senior support staff evaluate the quality of their work using documentation devised for this purpose. These visits continued to assess the correct use of PPE and infection prevention control measures needed to ensure the health and safety of all.

In Lancashire the Chorley and Ormskirk locations started to be monitored under the Lancashire County Council Approved Provider Framework for Supported Living and fee payments for these services were paid in arrears in line with the new framework. The finance sub-board and professional team continued to monitor the cash flow as the effects of this new arrangement became a reality.

Explaw, our HR advisors, have continued to provide support on an ongoing basis and in particular to the process of transferring staff into Link-Ability's employment from the Spire Preston service.

The merger with Spire Preston Ltd was delayed slightly from the planned date of April 2022 to 23 May 2022 due to delays within the process of CQC registration. Link-Ability has very much enjoyed working with the new people who receive support, their families and staff who were transferred to our employment.

Staff continue to be trained both online and in person. Almost 6,000 online training courses were delivered to our staff members. The completion of diplomas was again delayed, being hindered by the inability of local colleges to deploy tutors to support the qualification.

Staff recruitment in the year became increasingly difficult as is the case for many sectors, but most sorely felt by the care sector. Link-Ability continued to pay the Real Living Wage, and took every opportunity to use best practice in recruitment, utilising resources from Skills for Care and seeing the benefits of the in-house recruitment co-ordinator. We turned our attention to best practice in retention from the first contact of new candidates, through the pre-employment stage, into induction and the probationary period. We offered progression into more responsible roles for several staff as the organisation has grown and developed. Safe staffing levels were maintained throughout the year with support from external agency workers. This is a resource which the organisation had not used for many years until the post pandemic era.

The Annual General Meeting took place in September at Rivington Barn. The required formal business of the charity was undertaken. Sadly, during the formal meeting an announcement proclaiming the death of Her Majesty the Queen was received. A minute of silence is unachievable at Link-Ability, so instead a period of applause in recognition of the respect of her was more appropriate. The evening progressed with the awarding of prizes to staff who had long service, and had been nominated and won awards. Attendees were also entertained by 4 performances by the staff and people supported in the Chorley, West Lancashire, Heywood and Preston locations.

Provider meetings with LCC and RBC continued to take place. Throughout the year the Executive Director continued to work alongside other office bearers of the Lancashire Learning Disability Consortium. Member organisations worked together to share experiences and good practice; and provide mutual support in matters arising from the post pandemic climate.

Strategic Report for the Year Ended 31 March 2023

The Family Forum continued to meet in line with the origins of the Charity as a family led organisation. During the year the attendance at the group continued to be patchy, and we were able to organise meetings in the new Preston location. Amongst the topics covered during the year were: Feedback from the family survey, the Spire/Link-Ability merger, Agency use, the pressures faced by social care, community-based activities, The Money Carer Foundation, changes to the management structure, the role of CQC, and changes to the Lancashire contract. In addition, there was a presentation by Vincent's solicitors in connection with wills, trusts and estate planning. These sessions proved invaluable to maintaining excellent communication with families throughout the year.

Trustee Board meetings and Sub Board meetings continued as normal. Some were conducted in person, some by Teams or Zoom, and others as a hybrid meeting. It is believed that these hybrid meetings must continue to be offered into the future as we look to ensure that we are a fully inclusive, digitally proficient and forward-thinking organisation.

The effects of the coronavirus pandemic and its variants continued to be felt throughout the year in review. Free PPE was available, but during the year the need for staff to test frequently diminished. Outbreaks of two or more cases in a setting became far less frequent and severity of illness diminished.

Financial review

The Board of Trustees have acted with prudence and care in challenging times and rising employee associated costs. Total income on unrestricted funds during the year ended 31 March 2023 was £6,160,577 (2022: £4,383,884). The total unrestricted funds applied as expenditure for charitable purposes were £5,634,948 (2022: £4,406,881), resulting in a surplus on general funds for the year of £525,629 (2022: Deficit £22,997). Losses on investments of £22,727 (2022: Gains £7,680) resulted in a net movement after investments of £502,992 (2022: deficit £15,317).

Link-Ability maintains a discretionary long service award scheme. Employees qualify for small discretionary awards following 5, 10, 15, 20 & 25 years continued service.

During the year ended 31 March 2023 Link-Ability received income on restricted funds of £53,235 (2022: £104,724), with restricted expenditure of £22,471 (2022: £121,989). The balance on restricted funds as at 31 March 2023 was £62,432 (2022: £31,668).

Policy on reserves

This reserve is unrestricted and can be used for any purpose within the Charity's objectives. The Trustees aim for Link-Ability to hold sufficient reserves, in order to maintain continuity and consistency to service users and employees in the event of a gap in funding, or the loss of a service provision contract. This includes the reduction in income due to voids (unoccupied places in homes). If a service user moves on or sadly passes away, the Charity wishes to allow ample time for people to adjust to this change, and for service users to be properly consulted about new people moving into Link-Ability's support. The availability of reserves for this purpose bridges what may be substantially long periods of loss of fees/rents. The general reserves held on 31 March 2022 represent approximately 1.4 months' worth of charitable expenditure based on current activity levels.

Strategic Report for the Year Ended 31 March 2023

Investment policy and objectives

The investment policy of the Trustees is to invest and grow at least in line with inflation, to assist with the sustainability of the organisation. The investment portfolio is managed by Brewin Dolphin, in a balanced portfolio, which takes account of social, environmental and ethical considerations with the ability to move investments if an ethical debate arises.

The Trustees review the investment performance and the investment objective on an annual basis.

Given the challenging investment conditions over the past year, the Investment Managers have performed as well as can be expected. The Trustees continue to monitor the investment performance on a quarterly basis.

Plans for future periods

Aims and key objectives for future periods

At the end of the period in review, we are pleased to report that Link-Ability has forged links with a new housing provider, Onward Housing in the Rochdale location, they have four, currently unoccupied bungalows which we hope to offer as new homes for people identified by the local authority in the coming year. We continue to recruit in the location, in anticipation of the new work, and look forward to meeting the new people and their families.

The original Link-Ability house in Coppull has for some considerable time been identified as in need of redevelopment. We are delighted that a new property has been purchased by Progress Housing for the four tenants, and that planning consent has been obtained and work is underway on the new property.

We seek also now to review our human and physical resources, to ensure that the structure of the organisation is fit to carry us forward in our new larger form.

We aim to further digitise our processes to streamline our administrative work.

We aim to transfer people we have supported with their banking and finances: onto a new digital platform with the Money Carer Foundation charity, safely using carer cards instead of cheques and cash.

We wish to recruit new trustees to ensure the future smooth running of the organisation.

We aim to set up a mentoring programme for staff at all levels.

We aim to continue our digital progression through further reviewing and updating our 'systems'.

Strategic Report for the Year Ended 31 March 2023

Principal risks and uncertainties

Reviewing major risk

Link-Ability has and maintains a risk framework that is reviewed at least annually. Overview and scrutiny are undertaken by the full Board of Trustees, senior management and other stakeholders, as appropriate. For example, ensuring staff continuity in the event of a pandemic, extreme adverse weather conditions or IT failure and cyber-attack.

The review of the risks, to the continuity of the business of the charity in connection with a pandemic have proved invaluable in the planning towards managing major future risks.

The Charity maintains comprehensive insurance to cover a range of potential risks, including Trustee and Officers professional indemnity, employee and public liability. Excellent advice comes from our broker DE Ford.

Sector pressures from a funding perspective continue to present enormous challenge to providers such as Link-Ability. Recruitment to the care sector continues to be challenging, not helped by its lack of positive public image. Many Link-Ability staff are paid more than the Real Living Wage, and all are aware that there is attainable progression beyond the entry level for all roles. We continue to value our workforce, as we believe it to be our greatest asset supporting the aims of the charity. We are committed to the pursuance of proper remuneration of the workforce in recognition of the value of the work performed, and continue to lobby those with the power to affect changes to this. At the end of the period in review Link-Ability, Rochdale, West Lancashire and Preston are all fully staffed. The staff vacancies at the Chorley location have reduced significantly.

As has been consistently reported each year, given the nature of the volatile market Link-Ability operates in, there is an ever-present risk of the sudden loss of fees, sadly due to the death of someone it supports. To manage the risk, Link-Ability continues to carry a void reserve, that for a short period can ameliorate the risk. As mentioned in past reports this gives time to review staffing need and look at redeployment.

The strategic report was approved by the trustees of the charity on 25/8/23. and signed on its behalf by:

Mr Philip Entwistle - Chair

Trustee

Trustees' Report

The trustees, who are directors for the purposes of company law, present the annual report together with the financial statements and auditors' report of the charitable company for the year ended 31 March 2023.

Objectives and activities

Objects and aims

Link-Ability's broad objective is to provide services to adults (including young people in transition from children's services), who have learning disabilities, so as to enable them to live in and be part of the local community. The objects of the Charity are also underpinned with a number of core values, such as all people supported have a right to live a life of their own choosing, in their own neighbourhood. This means the human rights and opportunity to citizenship irrespective of ability is upheld.

The communities in which Link-Ability presently provides services are Chorley / South Ribble, Ormskirk, Tarleton and Skelmersdale (Lancashire County Council), and Rochdale, Heywood and Middleton (Rochdale Borough Council) and from May 2022 the Preston area.

People using Link-Ability's care and support services may also experience physical and sensory impairment; they may also have positive behavioural support needs and / or experience enduring mental health needs. Link-Ability currently discharges this objective through the regulated provision of Registered Care or Registered Domiciliary Care and support to adults or younger people within the provisions of The Health and Social Care Act 2008. The independent regulatory body responsible for inspection of our services is The Care Quality Commission.

For the year in review the Care Quality Commission undertook no inspections of our services. All current CQC reports are on both the CQC website https://www.cqc.org.uk/provider/1-101612259 and Link-Ability's website, www.linkability.org.uk CQC has informed the Charity that due to the ongoing Coronavirus situation the normal inspection processes are severely delayed. CQC has examined the data that it holds on Link-Ability and have found no evidence which would necessitate the prioritising of inspection for any of the four locations.

Public benefit

The Trustees are confident that the activities detailed below satisfy the requirement of the Charity to show that it meets the public benefit requirements in accordance with the duty in section 14(2) of the 2016 Charities Act.

The trustees have paid due regard to guidance issued by the Charity Commission in deciding what activities the Charity should undertake.

The trustees confirm that they have complied with the requirements of section 17 of the Charities Act 2011, to have due regard to the public benefit guidance published by the Charity Commission for England and Wales.

Going concern

The trustees consider that there are no material uncertainties about the charitable company's ability to continue as a going concern

Trustees and officers

Mr Phil Entwistle remains as Chairperson, with Mrs Christine Chu as Vice Chairperson.

We were pleased to welcome Mr Peter Sullivan who was a Trustees of Spire Preston Ltd. to join the Board as a guest during the year. It is hoped that he will be voted onto the Board at the AGM in September 2023.

Link-Ability is extremely grateful to the trustees retiring during the year for their service to the Charity.

Trustees' Report

The trustees and officers serving during the year and since the year end were as follows:

Trustees: Mr Philip Entwistle - Chair

Mrs Christine Chu Mr John Holland

Mrs Kathryn Pattinson - Finance Chair

Mrs Alison Tupling

Mr Ian Haworth (resigned 3 April 2022)

Chief Executive Officer: M

Mrs J Adshead

Secretary:

Mrs C Cochrane

Structure, governance and management

Nature of governing document

The organisation is a charitable company limited by guarantee, incorporated on 21 February 1989 and registered as a charity on 2 March 1989.

The Memorandum and Articles of Association govern the activities of the Charity, these were amended, and a resolution passed in September 2018 to enable the amendments. In addition, two supporting documents were developed, these being, a 'person specification for the appointment of trustees' and 'rules relating to the admission of beneficiary members'.

The Board apply Charity Governance Code and the seven principles of organisation purpose, leadership, integrity, decision making and risk control, effectiveness, diversity and openness and accountability to the running of the Charity.

Recruitment and appointment of trustees

Trustee/Director's are sought whose skills build on the skill base of the existing Board of Trustees which are outlined in the Person Specification for the appointment of trustees' document. Where possible Link-Ability seeks to appoint Trustees living in communities in which it provides care and support services, personal lived experience of the needs of beneficiaries and/or skills required by the Board.

Under normal circumstances trustees must not receive any monies or material benefit from the charity. Trustees may only be remunerated, employed or provide goods or services to the charity in the most exceptional of circumstances as outlined in detail in the governing document. Link-Ability is permitted however to refund legitimate Trustee expenses. During the year Trustees have not claimed any expenses. There is a process of application for new Trustees that includes taking references, undertaking background checks such as a Disclosure and Baring Service (DBS) check and attending/observing a number of Board and/or Sub Board meetings. The applicant receives all the relevant information regarding the organisation, Trustee Job Description, Guidance on Trustee Responsibilities and Trustee National Occupational Standards. This is further supported with verbal information from The Executive Director and/or Chair of Trustees/an experienced Trustee. Once the prospective Trustee has attended a series of meetings the Chair discusses the applicant's suitability with other Trustees and will meet with the prospective Trustee prior to their appointment at the next Board meeting. The appointment is confirmed formally at the next AGM.

Trustees' Report

Induction and training of trustees

The induction and training of Trustees continues with the provision of an induction pack comprising previous minutes, the latest audited financial report, organisational structures and plans, dates of meetings and a copy of the Memorandum and Articles of Association.

Financial instruments

Objectives and policies

The charity's activities expose it to a number of financial risks including credit risk, cash flow risk and liquidity risk. The use of financial derivatives is governed by the charity's policies approved by the board of trustees, which provide written principles on the use of financial derivatives to manage these risks. The charity does not use derivative financial instruments for speculative purposes.

Credit risk

The charity's principal financial assets are bank balances and cash, trade and other receivables, and investments. The charity's credit risk is primarily attributable to its trade receivables. The amounts presented in the balance sheet are net of allowances for doubtful receivables. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows.

The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The charity has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers.

Liquidity risk

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations and future developments, the charity uses a mixture of long-term and short-term debt finance.

Further details regarding liquidity risk can be found in the Statement of accounting policies in the financial statements.

Statement of trustees' responsibilities

The trustees (who are also the directors of Link-Ability for the purposes of company law) are responsible for preparing the trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

Company law requires the trustees to prepare financial statements for each financial year. Under company law the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including its income and expenditure, of the charitable company for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards, comprising FRS 102 have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

Trustees' Report

The trustees are responsible for keeping proper accounting records that can disclose with reasonable accuracy at any time the financial position of the charitable company, and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Disclosure of information to auditor

Each trustee has taken steps that they ought to have taken as a trustee in order to make themselves aware of any relevant audit information and to establish that the charity's auditor is aware of that information. The trustees confirm that there is no relevant information that they know of and of which they know the auditor is unaware.

The annual report was approved by the trustees of the charity on 25/18/23, and signed on its behalf by:

Mr Philip Entwistle - Chair

Trustee

Independent Auditor's Report to the Members of Link-Ability

Opinion

We have audited the financial statements of Link-Ability (the 'charity') for the year ended 31 March 2023, which comprise the Statement of Financial Activities, Balance Sheet, Statement of Cash Flows, and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is United Kingdom Accounting Standards, comprising Charities SORP - FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and applicable law (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charity's affairs as at 31 March 2023 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
 and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor responsibilities for the audit of the financial statements section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charity's ability to continue as a going concern for a period of at least twelve months from when the original financial statements were authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Independent Auditor's Report to the Members of Link-Ability

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and Trustees' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and Trustees' Report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of our knowledge and understanding of the charity and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report and the Trustees' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of trustees remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the Statement of trustees' responsibilities (set out on page 8 and 9), the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charity or to cease operations, or have no realistic alternative but to do so.

Auditor responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We identify and assess the risks of material misstatement-of-the financial statements, whether due to fraud or error, and then design and perform audit procedures responsive to those risks, including obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion.

In identifying and addressing risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, our procedures included the following:

Independent Auditor's Report to the Members of Link-Ability

- We obtained an understanding of laws and regulations that affect the Charity, focusing on those that had a
 direct effect on the financial statements or that had a fundamental effect on its operations. Key laws and
 regulations that we identified included the Financial Reporting Standard applicable in the UK and the
 Republic of Ireland (FRS 102) and the Statement of Recommended Practice applicable to Charities.
- We enquired of the Members and reviewed meeting minutes for evidence of non-compliance with relevant laws and regulations.
- We enquired of the Members about any incidences of fraud that had taken place during the accounting period.
- The risk of fraud and non-compliance with laws and regulations was discussed within the audit team and tests were planned and performed to address these risks.
- We enquired of the Members about actual and potential litigation and claims.
- We performed analytical procedures to identify any unusual or unexpected relationships that might indicate risks of material misstatement due to fraud.
- In addressing the risk of fraud due to management override of internal controls we tested the appropriateness
 of journal entries and assessed whether the judgements made in making accounting estimates were indicative
 of a potential bias.

Due to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, as with any audit, there remained a higher risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. We are not responsible for preventing fraud or non-compliance with laws and regulations and cannot be expected to detect all fraud and non-compliance with laws and regulations.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charity's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members as a body, for our audit work, for this report, or for the opinions we have formed.

Siam WASWILL

Simon Worswick BA FCA (Senior Statutory Auditor)
For and on behalf of Smith & Goulding Limited, Statutory Auditor

2 Southport Road Chorley Lancashire PR7 1LB

Date: 1 September 2023

Link-Ability

Statement of Financial Activities for the Year Ended 31 March 2023 (Including Income and Expenditure Account and Statement of Total Recognised Gains and Losses)

	Note	Unrestricted funds £	Restricted funds £	Total 2023 £	Total 2022 £
Income and Endowments fr	om:				
Donations and legacies	3	439,963	17,012	456,975	10,039
Charitable activities	4	5,714,575	36,223	5,750,798	4,477,916
Investment income	5	6,039	-	6,039	653
Total income		6,160,577	53,235	6,213,812	4,488,608
Expenditure on:					
Raising funds	6	(2,821)	-	(2,821)	(3,087)
Charitable activities	7	(5,632,127)	(22,471)	(5,654,598)	(4,525,783)
Total expenditure		(5,634,948)	(22,471)	(5,657,419)	(4,528,870)
Net income/(expenditure)		525,629	30,764	556,393	(40,262)
Other recognised gains and losses Gains/(losses) on revaluation					
of fixed assets		(22,727)		(22,727)	7,680
Net movement in funds		502,902	30,764	533,666	(32,582)
Reconciliation of funds					
Total funds brought forward		574,274	31,668	605,942	638,524
Total funds carried forward	20	1,077,176	62,432	1,139,608	605,942

All of the charity's activities derive from continuing operations during the above two periods.

(Registration number: 02350533) Balance Sheet as at 31 March 2023

	Note	2023 £	2022 £
Fixed assets			
Tangible assets	14	30,033	32,358
Investments	15	279,803	303,283
		309,836	335,641
Current assets			
Debtors	16	388,387	442,443
Cash at bank and in hand	17	1,291,867	472,113
		1,680,254	914,556
Creditors: Amounts falling due within one year	18	(850,482)	(644,255)
Net current assets		829,772	270,301
Net assets		1,139,608	605,942
Funds of the charity:			
Restricted income funds			
Restricted funds	20	62,432	31,668
Unrestricted income funds			
Unrestricted funds		1,077,176	574,274
Total funds	20	1,139,608	605,942

The financial statements on pages 13 to 30 were approved by the trustees, and authorised for issue on 25/13/23, and signed on their behalf by:

Mr Philip Entwistle - Chair

Trustee

Link-Ability
Statement of Cash Flows for the Year Ended 31 March 2023

Note	2023 £	2022 £
Cash flows from operating activities		
Net cash income/(expenditure)	533,666	(32,582)
Adjustments to cash flows from non-cash items		
Depreciation 6	7,321	10,732
Investment income 5	(6,039)	(653)
Revaluation of investments	23,480	(5,905)
	558,428	(28,408)
Working capital adjustments		
Decrease/(increase) in debtors 16	54,056	(235,851)
Increase/(decrease) in creditors	216,227	(5,221)
Net cash flows from operating activities	828,711	(269,480)
Cash flows from investing activities		
Interest receivable and similar income 5	6,039	653
Purchase of tangible fixed assets 14	(4,996)	(7,691)
Net cash flows from investing activities	1,043	(7,038)
Cash flows from financing activities		
Repayment of loans and borrowings 18	(10,000)	(7,599)
Net increase/(decrease) in cash and cash equivalents	819,754	(284,117)
Cash and cash equivalents at 1 April	472,113	756,230
Cash and cash equivalents at 31 March	1,291,867	472,113

All of the cash flows are derived from continuing operations during the above two periods.

Notes to the Financial Statements for the Year Ended 31 March 2023

1 Charity status

The charity is limited by guarantee, incorporated in England and Wales, and consequently does not have share capital. Each of the trustees is liable to contribute an amount not exceeding £Nil towards the assets of the charity in the event of liquidation.

The address of its registered office is: Conway House Ackhurst Business Park Foxhole Road Chorley Lancashire PR7 1NY

2 Accounting policies

Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Statement of compliance

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice (applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)) (issued in October 2019) - (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Basis of preparation

Link-Ability meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy notes.

The financial statements are presented in sterling which is the functional currency of the charity and rounded to the nearest £ sterling.

Going concern

The trustees consider that there are no material uncertainties about the charity's ability to continue as a going concern nor any significant areas of uncertainty that affect the carrying value of assets held by the charity.

Critical accounting judgements and key sources of estimation uncertainty

The preparation of the financial statements in conformity with FRS 102 requires the use of certain critical accounting estimates. It can also require the trustees to exercise their judgement in the process of applying the charity's accounting policies. The charity is not considered to have any critical accounting estimates or judgements at this time.

Income and endowments

All income is recognised once the charity has entitlement to the income, it is probable that the income will be received and the amount of the income receivable can be measured reliably.

Notes to the Financial Statements for the Year Ended 31 March 2023

Donations and legacies

Donations are recognised when the charity has been notified in writing of both the amount and settlement date. In the event that a donation is subject to conditions that require a level of performance by the charity before the charity is entitled to the funds, the income is deferred and not recognised until either those conditions are fully met, or the fulfilment of those conditions is wholly within the control of the charity and it is probable that these conditions will be fulfilled in the reporting period.

Gift aid

Incoming resources from tax reclaims are included in the Statement of Financial Activities at the same time as the gift to which they relate.

Investment income

Dividends are recognised once the dividend has been declared and notification has been received of the dividend due.

Expenditure

All expenditure is recognised once there is a legal or constructive obligation to that expenditure, it is probable settlement is required and the amount can be measured reliably. All costs are allocated to the applicable expenditure heading that aggregate similar costs to that category. Where costs cannot be directly attributed to particular headings they have been allocated on a basis consistent with the use of resources, with central staff costs allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use. Other support costs are allocated based on the spread of staff costs.

Raising funds

These are costs incurred in attracting voluntary income, the management of investments and those incurred in trading activities that raise funds.

Charitable activities

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.

Support costs

Support costs include central functions and have been allocated to activity cost categories on a basis consistent with the use of resources, for example, allocating property costs by floor areas, or per capita, staff costs by the time spent and other costs by their usage.

Governance costs

These include the costs attributable to the charity's compliance with constitutional and statutory requirements, including audit, strategic management and trustees meetings and reimbursed expenses.

Taxation

The charity is considered to pass the tests set out in Paragraph 1 Schedule 6 of the Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the charity is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 Part 11 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

Notes to the Financial Statements for the Year Ended 31 March 2023

Tangible fixed assets

Individual fixed assets costing £500 or more are initially recorded at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Depreciation and amortisation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows:

Asset class

Depreciation method and rate 25% to 33% on cost

Leasehold improvements
Office equipment and fixtures
Service base equipment and fixtures

5% to 25% on cost 5% to 25% on cost

Caravan for service users

10% on cost

Fixed asset investments

Fixed asset investments, other than programme related investments, are included at market value at the balance sheet date. Realised gains and losses on investments are calculated as the difference between sales proceeds and their market value at the start of the year, or their subsequent cost, and are charged or credited to the Statement of Financial Activities in the period of disposal.

Unrealised gains and losses represent the movement in market values during the year and are credited or charged to the Statement of Financial Activities based on the market value at the year end.

Trade debtors

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the charity will not be able to collect all amounts due according to the original terms of the receivables.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

Trade creditors

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the charity does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

Notes to the Financial Statements for the Year Ended 31 March 2023

Borrowings

Interest-bearing borrowings are initially recorded at fair value, net of transaction costs. Interest-bearing borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the Statement of Financial Activities over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in interest payable and similar charges.

Borrowings are classified as current liabilities unless the charity has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

Fund structure

Unrestricted income funds are general funds that are available for use at the trustees discretion in furtherance of the objectives of the charity.

Restricted income funds are those donated for use in a particular area or for specific purposes, the use of which is restricted to that area or purpose.

Financial instruments

Classification

The Charity has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the Charity's balance sheet when the Charity becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Notes to the Financial Statements for the Year Ended 31 March 2023

Basic financial liabilities

Basic financial liabilities, including creditors and bank loans are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of operations from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Derecognition of financial liabilities

Financial liabilities are derecognised when the Charity's contractual obligations expire or are discharged or cancelled.

Employee benefits

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the Charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

3 Income from donations and legacies

	Unrestricted funds General £	Restricted funds £	Total 2023 £	Total 2022 £
Donations and legacies;				
Donations received	422,420	17,012	439,432	• •
Other income	17,543		17,543	10,039
	439,963	17,012	456,975	10,039

4 Income from charitable activities

	Unrestricted funds General £	Restricted funds £	Total 2023 £	Total 2022 £
Provision of care	5,714,575	-	5,714,575	4,346,694
Grants received		36,223	36,223	131,222
	5,714,575	36,223	5,750,798	4,477,916

Link-Ability

Notes to the Financial Statements for the Year Ended 31 March 2023

Provision of care

Support staff costs

Other support costs

Governance costs

5 Investment income			•	
·		Unrestricted funds General £	Total 2023 ₤	Total 2022 £
Interest receivable and similar income;				
Interest receivable on bank deposits		124	124	653
Other income from fixed asset investments		5,915	5,915	
		6,039	6,039	653
6 Expenditure on raising funds				
a) Investment management costs				
	Note	Unrestricted funds General £	Total 2023 £	Total 2022 £
Other investment management costs;				
Amounts payable to investment managers		2,821	2,821	3,087
		2,821	2,821	3,087
7 Expenditure on charitable activities				
	Note	Unrestricted funds General £	Restricted funds £	Total 2023 £
Provision of care	11000	4,612,194	22,471	4,634,665
Support staff costs		656,367	-	656,367
Other support costs	8	337,819	-	337,819
Governance costs	8	25,747		25,747
		5,632,127	22,471	5,654,598
	Note	Unrestricted funds General £	Restricted funds £	Total 2022 £

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3,548,914

612,342

227,250

15,288 4,403,794 121,989

121,989

3,670,903

612,342 227,250

15,288

4,525,783

Notes to the Financial Statements for the Year Ended 31 March 2023

8 Analysis of governance and support costs

Support costs allocated to charitable activities

Provision of care	Basis of allocation 100%	Governance costs £ 25,747	Finance costs £ 1,387	technology £	Admin costs £ 41,450	depreciation £	Other support costs £ 56,640	Total 2023 £ 363,566
Provision of care	Basis of allocation 100%	Governance costs £	Finance costs £ 195	Info technology £ 52,908	Admin costs £	Premises costs including depreciation £ 117,858	Other support costs £ 20,743	Total 2022 £ 242,538

Governance costs

	Unrestricted funds General £	Total 2023 £
Audit fees		
Audit of the financial statements	2,500	2,500
Allocated support costs	23,247	23,247
	25,747	25,747
	Unrestricted funds General £	Total 2022 £
Audit fees		
Audit of the financial statements	2,450	2,450
Allocated support costs	12,838	12,838
	15,288	15,288

Notes to the Financial Statements for the Year Ended 31 March 2023

Net incoming/(outgoing) resources for the year include:

	2023	2022	
	£	£	
Audit fees	2,500	2,450	
Depreciation of fixed assets	7,321	10,731	

10 Trustees remuneration and expenses

No trustees, nor any persons connected with them, have received any remuneration from the charity during the year.

No trustees have received any reimbursed expenses or any other benefits from the charity during the year.

11 Staff costs

The aggregate payroll costs were as follows:

	2023 £	2022 £
Staff costs during the year were:		
Wages and salaries	4,515,329	3,772,859
Social security costs	360,772	294,001
Pension costs	120,861	128,497
	4,996,962	4,195,357

The monthly average number of persons (including senior management / leadership team) employed by the charity during the year expressed as full time equivalents was as follows:

2022

2023

	No	No
Care and support staff	225	191
The number of employees whose emoluments fell with	nin the following bands was:	
	2023	2022
	No	No
£60,001 - £70,000	-	1
£70,001 - £80,000	1	-

The total employee benefits of the key management personnel of the charity were £341,182 (2022 - £230,727).

12 Auditors' remuneration

	2023 £	2022 £
Audit of the financial statements	2,500	2,450

Notes to the Financial Statements for the Year Ended 31 March 2023

13 Taxation

The charity is exempt from tax on income and gains falling within Chapter 3 of Part 11 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992 to the extent that these are applied to its charitable objects. No tax charges have arisen in the charity.

14 Tangible fixed assets

	Leasehold improvements	Office equipment and fixtures £	Service base equipment and fixtures	Caravan for service users	Total £
Cost					
At 1 April 2022	37,505	100,071	89,721	36,004	263,301
Additions		4,996			4,996
At 31 March 2023	37,505	105,067	89,721	36,004	268,297
Depreciation					
At 1 April 2022	36,244	90,600	87,573	16,526	230,943
Charge for the year	769	3,560	269	2,723	7,321
At 31 March 2023	37,013	94,160	87,842	19,249	238,264
Net book value					
At 31 March 2023	492	10,907	1,879	16,755	30,033
At 31 March 2022	1,261	9,471	2,148	19,478	32,358
15 Fixed asset invest	ments				
				2023	2022
				£	£
Listed investments			-	279,803	303,283
				Listed investments £	Total £
Cost or Valuation					
At 1 April 2022			•	303,283	303,283
Revaluation				(23,480)	(23,480)
At 31 March 2023				279,803	279,803
Net book value					
At 31 March 2023				279,803	279,803
At 31 March 2022				303,283	303,283

Link-Ability

Notes to the Financial Statements for the Year Ended 31 March 2023

16 Debtors		
	2023	2022
	£	£
Trade debtors	95,216	73,114
Prepayments and accrued income	288,601	359,536
Other debtors	4,570	9,793
	388,387	442,443
17 Cash and cash equivalents		
	2023	2022
	£	£
Cash at bank	1,291,867	472,113
18 Creditors: amounts falling due within one year		
	2023	2022
	£	£
Bank loans	32,401	42,401
Trade creditors	66,005	49,049
Other taxation and social security	72,888	71,658
Other creditors	87,713	61,552
Accruals and deferred income	591,475	419,595
	850,482	644,255
19 Obligations under leases and hire purchase contracts		
Operating lease commitments		
Total future minimum lease payments under non-cancellable operating leas	es are as follows:	
.,		2023
		£
Other		
Within one year		51,286
Between one and five years		940
		52,226

Link-Ability

Notes to the Financial Statements for the Year Ended 31 March 2023

20 Funds

	Balance at 1 April 2022 £	Incoming resources £	Resources expended £	Other recognised gains/(losses)	Balance at 31 March 2023 £
Unrestricted funds					
General					
Unrestricted funds	506,975	6,160,577	(5,634,948)	-	1,032,604
Revaluation reserve	67,299	<u>-</u>	<u> </u>	(22,727)	44,572
	574,274	6,160,577	(5,634,948)	(22,727)	1,077,176
Restricted funds					
Roots Donation	6,706	-	(6,706)	-	-
West Lancashire Positive					
Living	23,749	-	(2,723)	-	21,026
Skills for care	738	-	(738)	-	-
Infection control funding	475	-	(475)	-	_
Skills for care - Workforce Development Fund	_	500	(500)		
Rochdale BC - Infection	_	500	(300)	-	
Control	-	9,329	(9,329)	_	_
Rochdale BC - Workforce		2,42	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
grant	-	18,648	-	-	18,648
Rochdale BC - Innovation					
grant	-	7,746	-	-	7,746
Spire donation		17,012	(2,000)	<u> </u>	15,012
Total restricted funds	31,668	53,235	(22,471)	<u></u>	62,432
Total funds	605,942	6,213,812	(5,657,419)	(22,727)	1,139,608

Link-Ability

Notes to the Financial Statements for the Year Ended 31 March 2023

Analysis of funds - prior year

	Balance at 1 April 2021 £	Incoming resources	Resources expended £	Other recognised gains/(losses)	Balance at 31 March 2022 £
Unrestricted funds			•		
General		·			
Unrestricted funds	529,973	4,383,883	(4,406,881)	-	506,975
Revaluation reserve	59,617			7,682	67,299
	589,590	4,383,883	(4,406,881)	7,682	574,274
Restricted					
Roots Donation	6,740	-	(34)	-	6,706
West Lancashire Positive					
Living	29,283	-	(5,534)	-	23,749
Skills for care	538	200	-	-	738
Infection control funding	12,372	73,851	(85,748)	-	475
Skills for care - Workforce Development Fund	-	3,760	(3,760)	-	-
Rochdale BC - Infection Control	-	21,313	(21,313)	-	-
Rochdale BC - Workforce grant	_	4,111	(4,111)	-	-
Rochdale BC - Innovation grant	-	1,489	(1,489)	<u>-</u>	<u>-</u> _
Total restricted funds	48,933	104,724	(121,989)		31,668
Total funds	638,523	4,488,607	(4,528,870)	7,682	605,942

The specific purposes for which the funds are to be applied are as follows:

The Roots donation is to be applied to provide training and equipment for the benefit of staff and service users in Rochdale.

The Charity took over the operations of West Lance Positive Living Limited in 2016, including staff and service users. Prior to being formally dissolved, West Lance Positive Living Limited made donations to Link-Ability of its remaining bank balances, and it also donated a static caravan, which was held for the benefit of service users.

The caravan was upgraded to a newer caravan and continues to be offered for use by service users. The fund value carried forwards includes the carrying value of tangible fixed assets purchased as restricted asset (including the caravan).

The Skills for Care restricted fund represents funds received towards the cost of staff training for a diploma qualification.

Link-Ability

Notes to the Financial Statements for the Year Ended 31 March 2023

21 Analysis of net assets between funds

	Unrestricted funds General £	Restricted funds £	Total funds at 31 March 2023 £
Tangible fixed assets	13,278	16,755	30,033
Fixed asset investments	279,803	10,735	279,803
Current assets	1,634,577	45,677	1,680,254
Current liabilities	(850,482)		(850,482)
Total net assets	1,077,176	62,432	1,139,608
	Unrestricted funds General £	Restricted funds £	Total funds at 31 March 2022 £
Tangible fixed assets	12,880	19,478	32,358
Fixed asset investments	303,283		303,283
Current assets	902,366	12,190	914,556
Current liabilities	(644,255)		(644,255)
Total net assets	574,274	31,668	605,942
22 Analysis of net funds			
	At 1 April 2022 £	Financing cash flows	At 31 March 2023 £
Cash at bank and in hand	472,113	819,754	1,291,867
Debt due after more than one year	(42,401)	10,000	(32,401)
Net debt	429,712	829,754	1,259,466
	At 1 April 2021 £	Financing cash flows £	At 31 March 2022 £
Cash at bank and in hand	756,230	(284,117)	472,113
Debt due within one year	(50,000)	7,599	(42,401)
 Net debt	706,230	(276,518)	429,712

Notes to the Financial Statements for the Year Ended 31 March 2023

23 Related party transactions

During the year the Charity entered into the following transactions with related parties:

Community Living Initiatives - This charitable organisation publishes a sector specific magazine - 'Community Living'. Mrs J Adshead is a director. In the year ended 31 March 2023 Link-Ability paid £4,000 for sponsorship and advertising (2022: £4,000).

The Lancashire Learning Disability Consortium (LLDC) - Link-Ability is a member of this organisation and Mrs J Adshead sits on its board. During the year ended 31 March 2022 Link-Ability paid membership fees of £800

(2022: £800).

The related parties are charities or community organisations with activities which are complementary to and in furtherance of the objectives of Link-Ability. The trustees and officers of Link-Ability do not receive remuneration from these organisations and do not hold any beneficial interest.

No guarantees have been given or received.

Link-Ability

Notes to the Financial Statements for the Year Ended 31 March 2023

24 Prior year Statement of Financial Activities

	Note	Unrestricted funds £	Restricted funds £	Total 2022 £
Income and Endowments from:				
Donations and legacies	3	10,039	-	10,039
Charitable activities	4	4,373,192	104,724	4,477,916
Investment income	5	653		653
Total income		4,383,884	104,724	4,488,608
Expenditure on:				
Raising funds	6	(3,087)	-	(3,087)
Charitable activities	7	(4,403,794)	(121,989)	(4,525,783)
Total expenditure		(4,406,881)	(121,989)	(4,528,870)
Net expenditure		(22,997)	(17,265)	(40,262)
Other recognised gains and losses				
Gains/(losses) on revaluation of fixed assets		7,680		7,680
Net movement in funds		(15,317)	(17,265)	(32,582)
Reconciliation of funds				
Total funds brought forward		589,591	48,933	638,524
Total funds carried forward	20	574,274	. 31,668	605,942