

REGISTERED COMPANY NUMBER: 03625777 (England and Wales)
REGISTERED CHARITY NUMBER: 1089157



CIVVALS

Chartered Accountants
Registered Auditors

**REPORT OF THE TRUSTEES AND
UNAUDITED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2016
FOR
PHILANTHROPY IMPACT**

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PHILANTHROPY IMPACT

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FOR THE YEAR ENDED 30 SEPTEMBER 2016**

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PHILANTHROPY IMPACT

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2016

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 30 September 2016. The trustees have adopted the provisions of the Statement of Recommended Practice (SORP) 'Accounting and Reporting by Charities' issued in March 2005.

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

03625777 (England and Wales)

Registered Charity number

1089157

Registered office

50 Broadway
London
SW1H 0BL

Trustees

The directors of the company are its Trustees for the purposes of charity law. The Trustees during the year were as follows:

Scott Barber (appointed 1 June 2015)

Lucy Blythe

Matthew Bowcock

Ceris Gardner

Grant Gordon

Rachel Harrington

Paul Knox

Gina Miller (resigned 6 June 2016)

Alana Petraske

Dr Rupert Graf Strachwitz

Cath Tillotson (appointed 7 March 2016)

Michael Alberg-Seberich (appointed 6 June 2016)

Independent examiner

Civvals Limited

50 Seymour Street

London

W1H 7JG

Solicitors

Bircham Dyson Bell LLP

50 Broadway

London SW1H 0BL

PHILANTHROPY IMPACT

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2016

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

Philanthropy Impact is a registered charity in England and Wales and a Company limited by Guarantee, in England & Wales.

The governing documents of Philanthropy Impact state that the organisation is governed by a Trustee Board comprising no more than 15 and no less than 6 Trustees who are members. Trustees can serve two consecutive terms of three years. The position of Chair is nominated on a yearly basis. The Board is supported by a number of standing committees: the Governance and Nominations Committee (GNC), the Finance Committee, the Body of Knowledge Committee, the Fundraising Committee and a newly established Public Affairs Committee.

The Governance and Nominations Committee, chaired by Lucy Blythe, reviewed the strength of the Board to ensure that the Board and its committees were maintained at full strength.

The Finance Committee, chaired by Scott Barber, reviewed the quarterly management accounts as well as the annual budget and scrutinised the statutory annual accounts.

The Body of Knowledge Committee's supported Philanthropy Impact's work to disseminate greater sector knowledge and expertise, with particular focus on the needs of professional advisors. The Committee, chaired by Alana Petraske, advised on the development and implementation of thought-leadership programmes related to philanthropy and social investment.

The Fundraising Committee, chaired by Paul Knox, helped to support Philanthropy Impact secure unrestricted funding to enable the organisation to grow and to achieve greater impact. During the year all Board members made a financial contribution to the charity.

The Public Affairs committee was established during this financial year, with the aim of adding the voice of Philanthropy Impact to the public debate on grow philanthropic giving in the United Kingdom. The Committee, chaired by Ceris Gardner, debated relevant policy issues and developed a communications strategy to ensure that the collective views of members on some key issues could be expressed publicly.

Recruitment and appointment of new trustees

New Trustees are recruited to the Board when vacancies occur and against a thorough analysis of skills and experience required. As a membership organisation Philanthropy Impact advertises vacant Trustee positions via the website and by direct email to the membership. Potential Trustees are invited to apply and are interviewed by the members of the Governance and Nominations Committee and then the Chair of the Charity. Our aim is to get the right person for the job attracting a wide range of skills to the board.

Induction and training of new trustees

Trustees are inducted by the Chair of the GNC and the Chief Executive.

Organisational structure

The day-to-day management of Philanthropy Impact is operated by two full-time staff including the Chief Executive, John Pepin and a full time Administration, Communication and Events Officer, Cecilia Hersler. Other support is obtained from freelance associates and volunteers.

Risk management

As with any organisation, Philanthropy Impact faces a number of risks and at Trustee meetings the risk register is reviewed. The core risks are: insufficient financial income and revenues to support the organisation's programmes and activities as well as the inability to attract members, all of which result in financial reserves being depleted. To mitigate these risks the organisation is constantly working on improving the standard and quality of its programmes and promoting stronger engagement with members. Information is shared with members regularly and members' views are sought via one-to-one meetings with the Chief Executive and Trustees, as well as surveys monitoring the quality of the organisation's programmes and activities. Small organisations are always susceptible to staff changes and Philanthropy Impact has developed systems and policies to support the consistency of the organisation's activities. Fundraising is also conducted to ensure the organisation has sufficient financial resources supplementing trading income.

PHILANTHROPY IMPACT

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2016

OBJECTIVES AND ACTIVITIES

Objectives and aims

Since 1998 Philanthropy Impact has been delivering services to professional advisors and other key stakeholders including philanthropists, social investors trusts, foundations and charities. Our vision, as a charity, is to increase philanthropy and social investment across borders, sectors and causes. Our services help to support advisors in their work with existing and potential clients to enable them to successfully navigate on their donor journey, resulting in an increase in philanthropic and social investment funding for the third sector.

A key challenge for the sector is responding to increased demand for services in an environment where resources are insufficient to meet demands. Against a backdrop of decreases in statutory funding, there is a need for more giving across society and for new forms of social finance. Advisors are often in a position to provide innovative solutions including unlocking new sources of funding. Philanthropy Impact continues to pursue its primary charitable objectives, working with professional advisors and philanthropists, to achieve greater sector knowledge and expertise. The charity focuses on the dynamic relationship between philanthropists, social investors, their advisors and fundraisers.

Philanthropy Impact's strategy as a centre of competence and impact encompasses growth by:

- Supporting advisers, ensuring that they are equipped with best-practice philanthropic and social investment knowledge for discussion with their clients
- Organising learning events and networking opportunities for members to enhance knowledge and mutual understanding regarding philanthropy and social investment
- Providing know-how, reports and analysis on philanthropy and social investment
- Disseminating information that raises awareness about best-practice in relation to philanthropy and social investment among advisors
- Collaborating with third parties to support the development of philanthropic and social investment practices relevant to advisors and their clients
- Advocating for policies to promote and support philanthropy and increased giving nationally

With limited staff resources and assisted by volunteer support the results during the last financial year included:

- Retaining a membership base of over 100 organisations; reaching advisors, philanthropists and other stakeholders across the UK and Europe
- The Philanthropy Impact website continued to educate by offering access to body-of-knowledge resources, expert opinion articles, event information and member directories
- Delivering roundtable events and seminars with expert speakers and panel discussions on topical subjects, held both in London and other venues.
- Publication of the highly acclaimed Philanthropy Impact Magazine, as well as bi-weekly news and updates distributed to approximately 10,000 potential readers
- Establishing the new Philanthropy Impact Public Affairs Committee to advocate for policies to promote philanthropy and increased giving nationally, leveraging the collective knowledge and expertise of the organisation and its members.
- Launching the Growing Modern Philanthropy campaign to develop and disseminate best practice and knowledge at the level of advisers for the benefit of their clients. This campaign builds upon the market research study of the professional advisory market for philanthropy services conducted in 2015.
- Convening Philanthropy Impact Shaftesbury Dinners to disseminate ideas in relation to philanthropy and to spread knowledge and information about the organisation

Philanthropy Impact has made strides to further strengthen its offering and services and has improved its position in the market. Further work is in progress reviewing the organisation's strategy to ensure that it is aligned to the needs of members and is delivering on the goals set out in the Growing Modern Philanthropy manifesto.

FINANCIAL REVIEW

Reserves policy

In the coming years, Philanthropy Impact is planning to build an amount of unrestricted funds that can be held in reserve and that will cover six months of fixed overheads.

PHILANTHROPY IMPACT

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2016

FINANCIAL REVIEW

Investment powers and policy

At present the charity does not currently have surplus funds to invest and all available cash reserves are retained in the charity's bank account. Any surplus funds are used to support the future work of the charity.

Current year developments

In 2016 total incoming resources were £151,357, of which £86,041 was generated by trading income and the balance through donations from a variety of benefactors including the trustees, and contributions from a number of Trusts & Foundations. Our expenses for the year totalled £159,568 resulting in a modest deficit of £8,211. The Board reviewed the financial position each quarter and considers that, notwithstanding the current low level of financial reserves, given projected future income and expenditure levels the organisation is able to operate as a going concern.

FUTURE DEVELOPMENTS

Philanthropy Impact will continue to pursue its vision to increase philanthropy and social investment across borders, sectors and causes. Our mission is to achieve greater sector knowledge and expertise by working with professional advisors. Through our links with key sector stakeholders we develop and disseminate thought-leadership on philanthropy and social investment.

Philanthropy Impact is building on its success to date. Following in-depth analysis of our market research we plan to make further investments to expand our programmes and services broadening our reach and impact to increase philanthropy and social investment. Financially the organisation continues to focus on increasing trading income while securing additional funding to support our growth in alignment with our charitable mission.

Approved by order of the board of trustees on 5 January 2017 and signed on its behalf by:



G E Gordon - Trustee

INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES OF PHILANTHROPY IMPACT

I report on the accounts for the year ended 30 September 2016 set out on pages six to eleven.

Respective responsibilities of trustees and examiner

The charity's trustees (who are also the directors for the purposes of company law) are responsible for the preparation of the accounts. The charity's trustees consider that an audit is not required for this year (under Section 144(2) of the Charities Act 2011 (the 2011 Act)) and that an independent examination is required.

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to:

- examine the accounts under Section 145 of the 2011 Act
- to follow the procedures laid down in the General Directions given by the Charity Commission (under Section 145(5)(b) of the 2011 Act); and
- to state whether particular matters have come to my attention.

Basis of the independent examiner's report

My examination was carried out in accordance with the General Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the statements below.

Independent examiner's statement

In connection with my examination, no matter has come to my attention:

- (1) which gives me reasonable cause to believe that, in any material respect, the requirements
 - to keep accounting records in accordance with Section 386 and 387 of the Companies Act 2006; and
 - to prepare accounts which accord with the accounting records, comply with the accounting requirements of Sections 394 and 395 of the Companies Act 2006 and with the methods and principles of the Statement of Recommended Practice: Accounting and Reporting by Charitieshave not been met; or
- (2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.



Amir Kazi
FCA
Civvals Limited
50 Seymour Street
London
W1H 7JG

5 January 2017

PHILANTHROPY IMPACT

STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 30 SEPTEMBER 2016

	Notes	Unrestricted fund £	Restricted fund £	2016 Total funds £	2015 Total funds £
INCOMING RESOURCES					
Incoming resources from generated funds					
Voluntary income	2	55,685	-	55,685	61,194
Activities for generating funds	3	70,874	7,000	77,874	82,199
Incoming resources from charitable activities					
Conferences and seminars		17,798	-	17,798	27,283
Total incoming resources		144,357	7,000	151,357	170,676
RESOURCES EXPENDED					
Costs of generating funds					
Costs of generating voluntary income		18,028	5,000	23,028	35,924
Charitable activities					
Conferences and seminars		99,540	-	99,540	101,359
Governance costs		37,000	-	37,000	37,502
Total resources expended		154,568	5,000	159,568	174,785
NET INCOMING/(OUTGOING) RESOURCES		(10,211)	2,000	(8,211)	(4,109)
RECONCILIATION OF FUNDS					
Total funds brought forward		10,460	(2,000)	8,460	12,569
TOTAL FUNDS CARRIED FORWARD		249	-	249	8,460

PHILANTHROPY IMPACT

BALANCE SHEET AT 30 SEPTEMBER 2016

	Notes	Unrestricted fund £	Restricted fund £	2016 Total funds £	2015 Total funds £
FIXED ASSETS					
Tangible assets	7	140	-	140	424
CURRENT ASSETS					
Debtors	8	16,969	-	16,969	7,520
Cash at bank		7,099	5,000	12,099	67,008
		<u>24,068</u>	<u>5,000</u>	<u>29,068</u>	<u>74,528</u>
CREDITORS					
Amounts falling due within one year	9	(23,959)	(5,000)	(28,959)	(66,492)
NET CURRENT ASSETS		<u>109</u>	<u>-</u>	<u>109</u>	<u>8,036</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>249</u>	<u>-</u>	<u>249</u>	<u>8,460</u>
NET ASSETS		<u>249</u>	<u>-</u>	<u>249</u>	<u>8,460</u>
FUNDS	10				
Unrestricted funds				249	10,460
Restricted funds				-	(2,000)
TOTAL FUNDS				<u>249</u>	<u>8,460</u>

PHILANTHROPY IMPACT

BALANCE SHEET - CONTINUED AT 30 SEPTEMBER 2016

The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 30 September 2016.

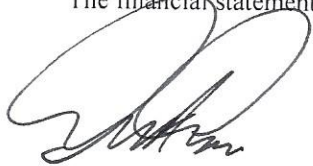
The members have not required the charitable company to obtain an audit of its financial statements for the year ended 30 September 2016 in accordance with Section 476 of the Companies Act 2006.

The trustees acknowledge their responsibilities for

- (a) ensuring that the charitable company keeps accounting records that comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small charitable companies and with the Financial Reporting Standard for Smaller Entities (effective January 2015).

The financial statements were approved by the Board of Trustees on 5 January 2017 and were signed on its behalf by:



G E Gordon -Trustee

PHILANTHROPY IMPACT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2015), the Companies Act 2006 and the requirements of the Statement of Recommended Practice, Accounting and Reporting by Charities.

Incoming resources

All incoming resources are included on the Statement of Financial Activities when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy.

Resources expended

Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Office equipment - 25% on cost

Taxation

The charity is exempt from corporation tax on its charitable activities.

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

2. VOLUNTARY INCOME

	2016	2015
	£	£
Membership subscriptions	<u>55,685</u>	<u>61,194</u>

3. ACTIVITIES FOR GENERATING FUNDS

	2016	2015
	£	£
Donations and sponsorship	<u>77,874</u>	<u>82,199</u>

4. NET INCOMING/(OUTGOING) RESOURCES

Net resources are stated after charging/(crediting):

	2016	2015
	£	£
Independent examiner's fees	894	894
Depreciation - owned assets	<u>284</u>	<u>287</u>

PHILANTHROPY IMPACT

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 30 SEPTEMBER 2016

5. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 30 September 2016 nor for the year ended 30 September 2015.

Trustees' expenses

There were no trustees' expenses paid for the year ended 30 September 2016 nor for the year ended 30 September 2015.

6. STAFF COSTS

	2016	2015
	£	£
Wages and salaries	<u>26,774</u>	<u>25,787</u>

The average monthly number of employees during the year was as follows:

	2016	2015
Administrative	<u>1</u>	<u>1</u>

No employees received emoluments in excess of £60,000.

7. TANGIBLE FIXED ASSETS

	Office equipment £
COST	
At 1 October 2015 and 30 September 2016	<u>3,889</u>
DEPRECIATION	
At 1 October 2015	3,465
Charge for year	<u>284</u>
At 30 September 2016	<u>3,749</u>
NET BOOK VALUE	
At 30 September 2016	<u>140</u>
At 30 September 2015	<u>424</u>

8. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2016	2015
	£	£
Trade debtors	10,500	-
Other debtors	<u>6,469</u>	<u>7,520</u>
	<u>16,969</u>	<u>7,520</u>

PHILANTHROPY IMPACT

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 30 SEPTEMBER 2016

9. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2016 £	2015 £
Taxation and social security	488	-
Other creditors	28,471	66,492
	<u>28,959</u>	<u>66,492</u>

10. MOVEMENT IN FUNDS

	At 1.10.15 £	Net movement in funds £	At 30.9.16 £
Unrestricted funds			
General fund	10,460	(10,211)	249
Restricted funds			
Restricted fund	(2,000)	2,000	-
TOTAL FUNDS	<u>8,460</u>	<u>(8,211)</u>	<u>249</u>

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	144,357	(154,568)	(10,211)
Restricted funds			
Restricted fund	7,000	(5,000)	2,000
TOTAL FUNDS	<u>151,357</u>	<u>(159,568)</u>	<u>(8,211)</u>

11. RELATED PARTY DISCLOSURES

The Trustees act as such in their personal capacity but are also related, by reason of their occupation, to certain members of the charity.

Professional consultancy fees includes an amount of £64,320 (2015: £37,520) paid by the Charity to Aperio-Group Europe Limited, a company in which the Chief Executive, Mr J Pepin is a director.

12. LIABILITY OF MEMBERS

The liability of each member is limited to £1.

PHILANTHROPY IMPACT

DETAILED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 30 SEPTEMBER 2016

	2016 £	2015 £
INCOMING RESOURCES		
Voluntary income		
Membership subscriptions	55,685	61,194
Activities for generating funds		
Donations and sponsorship	77,874	82,199
Incoming resources from charitable activities		
Conferences and seminars	17,798	27,283
Total incoming resources	151,357	170,676
RESOURCES EXPENDED		
Costs of generating voluntary income		
Printing, postage and stationery and telephone	10,561	5,924
Market research	12,467	30,000
	23,028	35,924
Charitable activities		
Staff costs	26,774	25,787
Conference travel, accommodation and subsistence	8,005	7,663
Conference costs	2,840	2,843
Bank and credit card charges	1,866	1,345
IT and website maintenance	5,188	5,466
Share of surplus on conferences due to third party	(425)	3,522
Office rent, utilities and insurance	17,810	12,448
Professional consultancy fees	37,482	42,285
	99,540	101,359
Governance costs		
Accountancy	1,524	1,446
Bookkeeping costs	1,826	1,860
Sundry expenses	312	820
Independent examiner's fees	894	894
Professional consultancy fees	32,160	32,195
Depreciation of computer equipment	284	287
	37,000	37,502
Total resources expended	159,568	174,785
Net expenditure	(8,211)	(4,109)