

2016

BRITISH LIMOUSIN CATTLE SOCIETY Report and Accounts

For the 12 months ended 31st December 2016



THE BRITISH LIMOUSIN CATTLE SOCIETY LIMITED

A Company Limited by Guarantee

Registered number: 00989511 (England and Wales)



LIMOUSIN

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Chairman
 Vice Chairman
 Honorary Treasurer
 Executive Member
 Executive Member
 Honorary President
 Young Breeders' Chairman
 Company Secretary &
 Chief Executive

John Phillips
 Stephen Illingworth
 Gary Swindlehurst
 James Cooper
 Peter Kirton
 David Thomlinson
 Stephanie Dick

 Iain Kerr

Trustees

James Cooper
 Michael Cursiter
 Delana Davies
 Harry Emslie (to 15.9.16)
 Derek Frew
 Guy Green
 James Hazard (to 31.5.16)
 Stephen Illingworth
 Martin Irvine (from 15.9.16)

Peter Kirton
 Brian Lear (from 15.9.16)
 Harry Parker
 John Phillips
 Mary Reynolds
 Henry Savage
 Karl Suddes
 Gary Swindlehurst

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 Concorde House
 24 Warwick New Road
 Leamington Spa
 CV32 5JG

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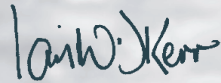
NOTICE OF 46TH BLCS AGM

Notice is hereby given that the 46th Annual General Meeting of the Members of the Society will be held on Thursday 14th September 2017 at the BLCS Offices, Concorde House, 24 Warwick New Road, Leamington Spa CV32 5JG commencing at 11am for the purpose of :-

1. Presenting apologies for absence
2. Confirming and signing the Minutes of the 45th Annual General Meeting held on 15th September 2016
3. Receiving the Annual Report of the Council of Management
4. Receiving the Annual Report of the Chairman of Council
5. Receiving and adopting the Annual Accounts and the Auditors' Report thereon for the 12 months ended 31st December 2016
6. Receiving the names of Members nominated and subsequently elected to the Council of Management
7. Reappointing the Auditors for the ensuing year at a fee to be fixed by the Council of Management
8. Transacting any other competent business of the Society

Dated this 28th day of June 2017

By Order of the Council of Management



IAIN KERR
Company Secretary



ANNUAL REPORT FOR THE YEAR ENDED 31ST DECEMBER 2016

The trustees present their annual report and the audited financial statements for the year ended 31st December 2016.

Reference and Administrative details

Charity number	262966
Company number	0989511
Principal address & Registered office	Concorde House 24, Warwick New Road Leamington Spa CV32 5JG

Directors and trustees

The directors of the company who served during the year ended 31st December 2016 are listed as follows:

James Cooper (4/5)
National Member, Executive Member

****Michael Cursiter (4/5)**
Member for Scotland

Delana Davies (4/5)
Member for S Wales and Mid West

Harry Emslie to 15.9.16 (2/3)
Member for Scotland

Derek Frew (2/5)
National Member

Guy Green (5/5)
National Member

James Hazard to 31.5.16 (1/3)
Member for East Midlands; Executive Member

****Stephen Illingworth (4/5)**
National Member; Vice Chairman

Martin Irvine from 15.9.16 (1/2)
Member for Scotland

Peter Kirton (5/5)
Member for NW Mids and N Wales;

Brian Lear from 15.9.16 (2/2)
Member for East Midlands

Harry Parker (3/5)
Member for South West

John Phillips (5/5)
National Member; Chairman

Mary Reynolds (5/5)
Member for South East

Henry Savage (5/5)
Member for Northern Ireland

Karl Suddes (5/5)
Member for North East

Gary Swindlehurst (5/5)
Member for North West; Honorary Treasurer

**** Retires at AGM and is eligible for re-election**
Attendance record of members at Council Meetings in the year is recorded in brackets

Staff & Organisational Structure

As at 31st December 2016 the Society employed the full-time equivalent of 6 staff:

Iain Kerr, Company Secretary & Chief Executive
Alison Glasgow, Technical Manager
Polly Goldie, Technical Projects (part-time)
Julie Nicholds, PA to CEO
Natalie Abbott, Herdbook Department
Nicola Holley, Herdbook Department
Stephanie Tompkins, contracted as Accounts Officer

The Chief Executive is responsible to the Council of Management of the British Limousin Cattle Society and his role is to implement and manage the Society's policies. With overall control of all staff and ultimate responsibility for policy implementation, the CE may delegate some of these responsibilities to certain key staff.

Auditors

Murphy Salisbury Limited
15 Warwick Road
Stratford upon Avon
Warwickshire
CV37 6YW

Solicitors

Ramsden, Whitfield & Hallam
7 King St
Mirfield
Yorks
WF14 8AW

Bankers

HSBC
PO Box 88
Leamington Spa
CV32 4BU

Investment Advisors

Barclays Wealth
12 Melville Crescent
Edinburgh
EH37LU

STRUCTURE, GOVERNANCE, AND MANAGEMENT

Governing Document

The company is limited by guarantee and a registered charity governed by its Memorandum and Articles of Association dated 18th February 1993 and amended by special resolution in 1996, 2005 & 2006.

Appointment of Trustees

The business of the Society is managed by the board of trustees (Council of Management) which comprises 15 members. The appointment of trustees is consistent with the provisions of the amended Memorandum & Articles of Association of 2006 and the Council rules. All trustees are prepared to take a full and active part in the operation of the charity and have responsibilities first and foremost to the charity, secondly the staff and thirdly, the membership. This being a legal obligation.

Extracts taken from the Memorandum & Articles of Association paragraphs 50-51

50. Members elected to the Council shall serve a three year term of office commencing on the date of the General Meeting of the Society at which the announcement of their election to membership of the Council is made. In the event that the office of any member of the Council is vacated under Article 49 (or otherwise) before completion of his three year term of office, a Bye-Election shall be held and the new member of the Council so elected shall complete the unexpired period of the three year term of the member of Council who has vacated his office and shall then retire. A retiring member shall be eligible for re-election.

51. No person other than a retiring member of the Council shall, unless recommended by the Council for election, be eligible for election to membership of the Council unless that member has in writing, been duly proposed and seconded by full members of the Society and has undertaken willingness to serve if elected. Nominations must be received not later than 42 days prior to the General Meeting and ballot papers (if there are more candidates than vacancies) will be posted to all members entitled to vote and must be received by the scrutineer appointed by the Council for the purposes of such election not less than 7 days prior to the General Meeting at which the result will be announced.



Trustee Induction and Training

Prior to attending their first Council Meeting, new trustees are provided with the following documents:

- Memorandum and Articles of Association of the British Limousin Cattle Society
- British Limousin Cattle Society Ltd Council of Management Rules, Conventions and Standing Orders
- British Limousin Cattle Society Byelaws
- Roles and Responsibilities of British Limousin Cattle Society Office Bearers and Meeting Procedures
- CC3 Charity Commission for England and Wales Responsibilities of Charity Trustees
- Minutes of previous Council of Management meeting
- Expenses claim form
- Conflict of Interest Policy & Declaration of Interests

Organisation

The Board of Trustees administers the charity and meets quarterly. The Executive Committee has authority to make urgent decisions in the absence of an imminent Council Meeting, within Council policy. The Executive Committee comprises 6 members:

- John Phillips, Chairman
- Stephen Illingworth, Vice Chairman
- Gary Swindlehurst, Honorary Treasurer
- James Cooper, Executive Member
- Peter Kirton, Executive Member
- Iain Kerr, Company Secretary & Chief Executive (non-voting member)

Disciplinary Committee

The terms of reference of the Disciplinary Committee are to receive complaints or allegations regarding the conduct of members, to investigate such complaints or allegations, to make findings of fact in relation thereto and to report such findings of fact to Council and if thought fit, to make recommendations to the Council on what penalties should be imposed on the member or members concerned.

The Disciplinary Committee comprises 5 members appointed annually by Council:

- Paul Byas
- Ian Callion
- Brian McAuley
- Craig Ridley
- Glyn Vaughan

Related Parties

The Society co-operates with the following parties in pursuit of its charitable objectives:

- Basco Data Ltd
- National Beef Association
- EBLEX/Signet
- SRUC
- Wiltshire College
- European Limousin Federation
- International Limousin Council
- World Limousin Executive
- CHeCS Animal Health Group

OBJECTIVES AND ACTIVITIES

Principal Objects

The objects for which the Society is established are:

The promotion of agriculture for the public benefit by encouraging, promoting and improving the breeding of Limousin cattle in the United Kingdom of Great Britain and Northern Ireland, or elsewhere, and with a view thereto and if in so far as may be thought fit, to purchase, import, breed, hire or otherwise acquire and hold, recall, let out on hire or otherwise deal in Limousin cattle whether of British or foreign origin.

Aims

The main aspects of the Society's work are:

- the maintenance of an accurate herdbook and the provision of herdbook services to members
- the management of technical and breed improvement programmes
- the funding of educational programmes through agricultural colleges
- national genetic evaluation of the breed and the provision of performance recording to all members
- the promotion of Limousin cattle, beef, semen and embryos to all potential markets

Objectives for the Year

The main objectives for the year 2016 were:

- the provision of quality cattle that surpass the level of expectation and profitability anticipated by the commercial customer base
- to pursue the Society's breed improvement objectives
- to develop the Society's portfolio of technical and marketing projects
- the further development of the Society's on-line herdbook
- the promotion of BLCS products and services at industry events within the UK
- representation of members' interests at all relevant industry forums



STRATEGIES

The Council of Management formulates an agreed plan of activity each year with a defined structure and budget. The necessary finance and resource is allocated to ensure that planned activities are fulfilled. Activities and budgets are reviewed on an ongoing basis. The Society adopts a collaborative and partnership approach with all areas of industry as required to meet and to further its objectives.

Achievements and Performance

- Pedigree registrations reached 18,543 with membership at 2,576 members
- 493,623 (+6,943) Limousin-sired passports were issued in 2016 equating to a UK market share of 27%

Plans for the Future

- In 2017, the Charity plans to concentrate on provision of high-level core herdbook services for members and users. In addition it will continue to pursue its breed improvement programme and further develop its portfolio of technical and marketing projects to include the roll-out of its performance recording interface
- Promotion of the breed will be maintained at all industry levels including specialist shows, sales and industry events
- The Society will continue to provide information, resources and practical help for educational purposes at all levels

Financial review

The accounts have been prepared in accordance with the Charities SORP (FRS102)' Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Standard applicable in the UK and Republic of Ireland (FRS102) (effective 1 January 2015)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' EFA and the Companies Act 2006.

RISK MANAGEMENT

Review process

The Council of Management actively reviews the major risks which the charity faces on a regular basis and believes that maintaining reserves at current levels, combined with an annual review of the controls over key financial systems, will provide sufficient resources in the event of adverse conditions. The Council of Management has also examined other operational and business risks faced by the charity and confirms that it has established systems to mitigate the significant risks.

Risks

Whilst it is unlikely that the Society's income would cease completely over this two year period, it would be prudent to guard against crises which could lead to a serious dilution of income and an increase in the Society's expenditure in order to assist its members through any period of uncertainty.

Reserves policy and performance

It is the Council of Management's opinion that a level of reserves is required to allow the Society to continue for a two year period, taking account of the uncertainties in the agricultural community, not only of a commercial nature but also of the impact of disease etc.

The Society's unrestricted outgoings in 2016 were £950,081 with the Society's unrestricted reserves at 31st December 2016 being £2,998,783. Thus, current reserves should be adequate to support the continuation of the charity's aims and services over a two year period.



INVESTMENT POLICY AND PERFORMANCE

Investment policy

Under the memorandum and articles of association, the charity has the power to invest moneys of the Society not immediately required for the purposes in or upon such investments or securities as may be thought fit.

Investment objective

The British Limousin Cattle Society intends that the real value of the Society assets be maintained and enhanced within acceptable parameters over the long term by investment in a portfolio comprised of equities, fixed income stocks and cash.

Investment brief

In order to meet these objectives the Council of Management has appointed Barclays Wealth as the Society's agent to manage a diversified portfolio of suitable investments on an advisory basis. It has selected a balanced investment objective with medium / high risk.

Review

The proportions invested in equities, fixed income stocks and cash shall be timelessly reviewed with Barclays Wealth in order to provide guidance on the ongoing suitability of that element of the investment policy. The Council of Management shall also keep under review the arrangements under which Barclays Wealth acts as the Society's agent.

Public Benefit

The Trustees confirm that they have complied with their duty in Section 4 of the Charities Act 2011 to have due regard to the Charity Commission's general guidance on public benefit.

The trustees ensure that this purpose is carried out for the public benefit by maintaining a high standard of Limousin Breed thus delivering a high quality beef product for human consumption.

Trustees' Responsibilities

The trustees are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the charity for that period. In preparing those financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable to ensure that the financial statements comply with the Companies Act 2006. The trustees are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement as to Disclosure of Information to Auditors

In accordance with company law, as the company's directors, we certify that:

- So far as we are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware.
- Each trustee of the charitable company has taken all the steps that we ought to have taken in order to make the auditors aware of any relevant audit information and to establish that the charity's auditors are aware of that information

Auditors

The auditor's Murphy Salisbury Limited will be proposed for re-appointment for the forthcoming Annual General Meeting.

Small Company Exemptions

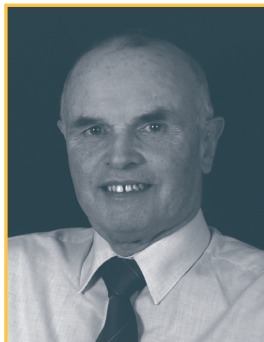
This report has been prepared in accordance with the special provisions of part 15 of the Companies Act 2006 relating to small entities.

By order of the board,



John Phillips
Chairman, British Limousin Cattle Society
Dated 28th June 2017

CHAIRMAN'S REPORT



This annual report represents my third as Chairman of the British Limousin Cattle Society and I am again delighted to be in a position to deliver an extremely positive statement to members, about the breed and the Society itself.

Strong averages in the ring, consolidation of Limousin market share, fantastic show results and significant progress with the Society's breed improvement plan all came together to make 2016 another memorable year.

Gross sales of pedigree Limousin cattle sold at official Society auction sales in 2016 amounted to £5.6 million, up over £300,000 on the year earlier. This is a terrific result and is reflective of the ongoing demand for the breed and the quality of the cattle coming forward. The long term industry move to sourcing younger cattle at lower weights intensified even further last year. As such, so did the focus on performance and productivity. To this effect, it is worth pointing out that whilst the high end of the trade last year saw 45 animals make 10,000gns or more, the highest proportion of bulls at the sales continued to be sold to commercial buyers for between 2,000 and 5,000gns. Clearance rates and averages were high across the Society's UK sales and this trend has continued strongly through the early part of 2017. For producers finishing cattle, the past few years have been a rollercoaster from a farm gate price perspective. Last year was no exception. With major processors and retailers focused intensely on specification, whether it is movement, weight, conformation or age, price penalties for cattle falling outside their required specifications was a major issue. Consequently, efficiency is the name of the game and 2016 again saw Limousin cattle characterised as the breed with the premium built in for commercial producers who are looking for productive, easy-calving, cheap-to-keep cattle.

Over the years the Society has placed emphasis on meeting the needs of the commercial beef producer and providing the cattle and genetics that meet and surpass their level of expectation in consistency, performance and profitability. This objective continues to be one of our focus areas and progress is ongoing. The firm commitment to this given in 2014, via the long range Breed Improvement Plan, has continued to be the central part of the Society's forward technical work. During the early part of last year Limousin genomic breeding values were produced for a range of carcase traits, and, at the time of writing this report, new GEBV's for female fertility and calf survival traits have just been launched. This exciting area of work is the first of its kind for beef cattle in the UK and will give all Limousin producers, pedigree and commercial, considerable financial opportunities.

In addition, work is developing well on the DEFRA funded feed efficiency project, within which Limousin is the featured breed. Interim results already indicate a notable range of feed efficiency between different sire groups.

I continue to be proud that the Society is in a position, and has had the vision, to be at the forefront of this far sighted technical work. I reiterate what I have said previously, the aims remain consistent; to future proof the breed and provide producers with cattle that are profitable and adaptable to meet current and changing markets. At the close of 2016 the Limousin breed was again confirmed as the UK's leading beef breed. According to data from British Cattle Movement Service Limousin calf registrations amounted to 508,500 head last year, almost 29 per cent of all beef calf registrations. To set some context to this remarkable performance, the next breeds of any significance in the production mix accounted for just a 17 and 13 per cent shares respectively. Over 19,000 pedigree calves were registered by the Society's breeder members, the sixth straight year that the 19,000 barrier has been broken.

However, while this is something that we should rightly celebrate, in a rapidly changing industry there is no room for complacency. The changing dynamics of our industry bring me to an important consideration when looking towards the future in the wider sense. The decision to leave the EU in June 2016 could well be a game changer for UK agriculture. As the implications for our sector have become clearer since the referendum vote, four key areas of question for our industry have emerged, around trade, regulation, access to labour, and the financial support framework. At the current time huge uncertainty still hangs over these issues as the UK embarks on its negotiations for departure from the EU. The most immediate and pressing challenge being to determine what relationship might be entered into in terms of access to the EU single market. Consequently, our long range vision has been ever more relevant given that the industry could well experience more volatility in currency, input prices and commodity markets as the nature of our new relationships with Europe and the global market emerges.

As Chairman it is a great honor to be involved at a time when the breed, and the Society, is hitting new heights in terms of performance, achievement and commercial relevance. However, I must pay respect to the fact that much of this success is as a result of contributions, in some cases over many years, from countless individuals.

I was delighted when, at the September 2016 AGM, David Thomlinson, was appointed as the 13th Honorary President of the Society. David has a long association with the breed, and having bought his first cow in the late 1970's. David took over the reins from John Temple, to whom I extend my heartfelt appreciation for his service.

I also take this opportunity to congratulate all BLCS members who, given the challenges of another difficult industry year, do so much in so many ways to promote this marvellous breed. Year on year the standard of cattle forward at pedigree sales and shows, and at commercial markets, continues to improve. At the time of compiling the annual report and accounts, the 2017 show and sale year is well under way and is already surpassing some of last year's successes. A memorable sale in May at Carlisle saw Ampertaine Mozart become the fourth Limousin bull to make 100,000gns or more. In addition at the May sale in Stirling it was the first time that the Limousin breed had the largest numbers sold of all the breeds forward at that venue.

It is my commitment to members that the Society will continue to invest heavily in the core services, structures, projects, research and development, forward breed improvement technologies, and professional promotions to meet the industry challenges. While much has again been achieved over the past year the Society has a heady schedule of work planned ahead, there is still a great deal to aim for. This will take the breed confidently through into the next decade, one in which we will be celebrating the 50th Anniversary year. All is to target at meeting the challenges of the industry and sustaining, on your behalf, the improvement, marketability, and profitability of Limousin cattle, the UK's number one beef breed.

In commending my 2016 report to you listed below are just some of the main breed and Society highlights and achievements from last year and early 2017.

- In the course of 2016, BLCS sales of pedigree Limousin cattle grossed over £5.6 million.
- Limousin breed gets a 94% approval rate from Bull Buyers' Survey
- Over 19,000 pedigree calves were also registered by the Society's members – the sixth straight year that the 19,000 barrier has been broken.
- In a first for the UK beef industry, GEBVs for a range of new Carcase Traits in Limousin cattle were launched and made available.
- Top priced female for 2016 came from the noted Millington Herd with Millington Highlight selling for 50,000gns at their dispersal sale in August at Carlisle. Top priced bull in 2016 was the 40,000gns paid for the young bull Grahams Lorenzo from Mr & Mrs R & J Graham, Airthrey Kerse Dairy Farm, Bridge Of Allan, Stirling, at the Sale of Champions held after the National Limousin Show.
- At the summer 2016 'Royal' show majors, pedigree Limousin cattle secured 14 interbreed wins at the Royal Ulster, Royal Highland, Great Yorkshire, and Royal Welsh Shows. Limousin cattle again dominated the major autumn Primestock events held in the autumn of 2016.

- 2016 National Limousin Show of 350 entered pedigree and commercial cattle organised and held at the Exhibition Hall, Borderway Mart, Carlisle.
- Industry recognition of the BLCS with the Society's Chief Executive being elected as Chairman of the British Cattle Breeder's Club.
- Into the present year and the Spring 2017 sales at Stirling, Dungannon, Carlisle, Aberdeen, Newark and Brecon have all robust demand, strong clearance rates, and returning prices up on last year.

In closing my report, I would like to reflect upon the National Limousin Show held in July last year. It was the first National Show since 2011 and neatly coincided with the 45th anniversary of the breed in the UK. Since the first import in the early 1970s it was clear to the numerous people who came to watch the spectacle that the Limousin breed was stronger than ever. It was a truly spectacular showcase of the breed at its best pedigree and commercial, played out in front of breeders, industry influencers, commercial producers and customers. While the weekend was one of celebration, particularly for the champions, it also revealed the depth of quality in the breed and presented a robust platform from which the Society can take confident aim at the next decade and beyond.



John Phillips
Chairman
Dated : 28th June 2017

HONORARY TREASURER'S REPORT



For the period 1st January – 31st December 2016

Through the Council of Management, and as the Society's Honorary Treasurer, I am once again delighted to report on another year of strong financial performance by the British Limousin Cattle Society. As the Chairman has outlined in his report, the breed and the Society have enjoyed a tremendous year of success and achievement which in turn filters through to the benefit of both Limousin breeders and commercial beef producers.

Over a sustained period of time there has been a reliability and predictability in both Society income and expenditure. This is very reassuring in terms of the ongoing strong performance of the breed and it also allows for accurate forecasting and planning. Once again the core income areas of registrations, membership, and sales commission have been maintained at a high level, which is extremely pleasing in what remains a challenging time for pedigree and commercial beef farmers.

Through efficiencies and good operating practice over many years the Society has been able to deliver a high range of work and breed improvement initiatives whilst continuing to provide members with core services at as low a cost as possible. Fees for core services have remained static or have been reduced over some 30 years with only a small increase in the membership fee in that time. This is a principle that the Society will continue to work very hard towards maintaining.

Keeping in line with my predecessors, and through the Council, the ongoing level of the breed and Society performance continues to provide a solid financial base that underpins the Society's work, and allows for confident medium to long term planning for the future. This remains very much in line with the Council's medium to long term policies, and the Society's charitable objectives as a whole. Annual budgets are compiled, agreed and approved by Council, and are subject to review throughout the year and with flexibility as required.

The long range Breed Improvement Plan, announced and introduced in 2013/14, continues to be the central pillar of the Society's work. I reiterate the Chairman's comments that its long term aim is the development of high quality Limousin genetics that deliver significant increases in performance and profitability

for pedigree and commercial beef farmers across the industry. To this effect, a substantial sum of £1 million was ring-fenced to achieve the ten breeding goals identified over a period of ten years. I would however also note that to date research funding of £3.4 million has been secured and drawn down by the Society to invest in the early phases of the Breed Improvement Plan.

As at the time of this report the Maternal Genomic Breeding Values have just been released to Limousin breeders and producers. Following closely behind the introduction of Carcase Trait GEBVs in 2016, this development represents another important milestone for all users of Limousin genetics and reinforces the breed's commitment to delivering performance within the sector. The traits focus on key economic drivers; Age at First Calving, Calving Interval, Cow Longevity and Calf Survival. All are critically important as the industry continues to move to one being driven even more by efficiency and profitability. The DEFRA feed efficiency project, of which Limousin is the featured breed, is now well underway with cattle moving through two commercial farms hosting data recording units. Interim results already indicate a notable range of feed efficiency in cattle between different sire groups. To date, actual feed intake of the more feed efficient cattle has tended to be around 12% lower than that for the less efficient cattle, yet growth rates are similar. It is pleasing to be able to report that the Society continues to fund this kind of long term project work, whilst still maintaining its usual levels of expenditure in core herdbook, technical, and promotional activities.

In the 2016 BLCS Report and Accounts the Society's income and expenditure is outlined as transparently as possible, in full detail, and with supporting notes. A summary of the main points of the 2016 financial year includes the following points:

Headline figures

- Total income for the period ended 31st December 2016 of £1,049,180 up by £93,603
- Total expenditure was £950,081 up by £88,199
- Income from birth registration fees totaled £516,855. Registrations in 2016 were over the 19,000 mark for the sixth consecutive year.
- Sale commission for the year totaled £57,342, up £8,223 on the year.
- The total net movement in funds on the year was £294,167. This includes a nett unrealised gain on the investment portfolio of approximately £195,000. Through new accountancy presentation requirements, £46,000 of grant income from the Maternal Traits project is also included in this figure.

In the year a further £66,670 was returned to members in the form of pedigree refunds through the Society's ongoing Breed Improvement incentive (up by over £2,100). With the inclusion of the latest figures this important, long term initiative has now seen £831,500 returned to breeders since the start of the incentive scheme. The Society continues to give breeders the financial incentive to be selective with their young animals at a young age and focus on quality.

In what have been volatile and tough markets the Society's investment portfolio also continues to perform solidly and remains in line with benchmark figures. Stated policy, reviewed annually by Council, is a balanced investment objective with a medium/high risk and with a diversified portfolio of suitable investments comprising of equities, fixed income stocks and cash. A further objective is a blend of both capital and income growth. In the report and accounts the level of funds carried forward in the year is shown £2,998,783 which is up by £294,167. The Society retains sufficient reserves to support the continuation of its charitable aims and services over a two-year period. Managing the Society's finances continues to be carried out very

efficiently and professionally by the staff at BLCS head office. To this end I would again like to record my thanks to the Society's Chief Executive Iain Kerr and the Accounts Officer for their hard work in the year.

In concluding my report to you, I would note that it is a requirement of the Charities Act that the 2016 accounts are formally approved at the AGM. They have previously been approved by the Society's auditors and passed by the Council of Management at their June 2017 meeting.

J G Swindlehurst

.....
Gary Swindlehurst
Honorary Treasurer
Dated : 28th June 2017



REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF BRITISH LIMOUSIN CATTLE SOCIETY LIMITED

We have audited the financial statements of British Limousin Cattle Society Limited for the year ended 31 December 2016 on pages 15 to 26. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditors

As explained more fully in the Statement of Trustees Responsibilities set out on page two, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the trustees; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Trustees to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 December 2016 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006
In our opinion the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to take advantage of the small companies exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Trustees.



Mark Bullock FCA (Senior Statutory Auditor)
for and on behalf of Murphy Salisbury Limited
Chartered Accountants and Statutory Auditors
15 Warwick Road
Stratford upon Avon
Warwickshire
CV37 6YW

Dated: 28th June 2017



STATEMENT OF FINANCIAL ACTIVITIES

(INCORPORATING AN INCOME AND EXPENDITURE ACCOUNT)

FOR THE YEAR ENDED 31 DECEMBER 2016

	Notes	Unrestricted fund £	Restricted fund £	2016 Total funds £	2015 Total funds £
INCOME AND ENDOWMENTS FROM					
Donations and legacies	2	188,550	-	188,550	142,122
Charitable activities	5				
Charitable activities		775,179	-	775,179	729,400
Other trading activities	3	16,309	-	16,309	13,804
Investment income	4	69,142	-	69,142	70,251
TOTAL		1,049,180	-	1,049,180	955,577
EXPENDITURE ON					
Raising funds	6	30,879	-	30,879	20,035
Charitable activities	7				
Charitable activities		919,202	-	919,202	841,847
TOTAL		950,081	-	950,081	861,882
Net gains/(losses) on investments		195,068	-	195,068	(60,937)
NET INCOME		294,167	-	294,167	32,758
RECONCILIATION OF FUNDS					
Total funds brought forward		2,704,616	-	2,704,616	2,671,858
TOTAL FUNDS CARRIED FORWARD		2,998,783	-	2,998,783	2,704,616

CONTINUING OPERATIONS

All income and expenditure has arisen from continuing activities.

BALANCE SHEET

AT 31 DECEMBER 2016

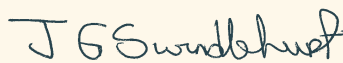
	Notes	Unrestricted fund £	Restricted fund £	2016 Total funds £	2015 Total funds £
FIXED ASSETS					
Intangible assets	13	99,827	-	99,827	86,570
Tangible assets	14	948,819	-	948,819	961,790
Investments	15	1,784,419	-	1,784,419	1,596,985
		2,833,065	-	2,833,065	2,645,345
CURRENT ASSETS					
Stocks	16	7,677	-	7,677	8,031
Debtors	17	369,137	-	369,137	320,004
Cash at bank and in hand		74,575	-	74,575	8,429
		451,389	-	451,389	336,464
CREDITORS					
Amounts falling due within one year	18	(285,671)	-	(285,671)	(277,193)
NET CURRENT ASSETS		165,718	-	165,718	59,271
TOTAL ASSETS LESS CURRENT LIABILITIES		2,998,783	-	2,998,783	2,704,616
NET ASSETS		2,998,783	-	2,998,783	2,704,616
FUNDS					
Unrestricted funds	20			2,998,783	2,704,616
TOTAL FUNDS				2,998,783	2,704,616

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small charitable companies.

The financial statements were approved by the Board of Trustees on 28th June 2017 and were signed on its behalf by:



D J Phillips -Trustee



J G Swindlehurst -Trustee

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' EFA, the and the Companies Act 2006. The financial statements have been prepared under the historical cost convention with the exception of investments which are included at market value, as modified by the revaluation of certain assets.

Financial reporting standard 102 - reduced disclosure exemptions

The charity has taken advantage of the following disclosure exemption in preparing these financial statements, as permitted by FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland':

- the requirements of Section 7 Statement of Cash Flows.

Income

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably.

Memberships are included under donations when they are receivable.

Registrations are included in charitable activities.

The income from shows is shown gross with associated costs included in charitable activities.

Deferred income is recognised as income that relates to the next financial period.

Expenditure

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Allocation and apportionment of costs

Direct charitable expenditure includes all expenditure considered to be directly related to the furtherance of the Charity's objectives.

Other costs includes the Charity's shop and miscellaneous costs.

Support costs include central functions which have been allocated on the basis of the use of resources.

Intangible fixed assets amortisation

The TSB projects and Maternal Traits projects are being amortised over their useful lives of 5 years on a straight line basis.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property	- 2% straight line basis
Fixtures and fittings	- at variable rates on straight line basis
Computer equipment	- 50% straight line basis and 25% straight line basis

Fixed assets in excess of £200 are capitalised and land is not depreciated as this is deemed to be its recoverable value.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

1. ACCOUNTING POLICIES (CONTINUED)

Taxation

The charity is exempt from corporation tax on its charitable activities.

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

Investments

Listed investments have been professionally valued at 31st December 2016 and are included in the accounts at their fair value at that date. Realised and unrealised gains and losses on investments are dealt with in the statement of financial activities.

Unlisted investments have been valued at cost and reviewed for impairment.

Investment in associates are included in the accounts at fair value at the year end.

Operating lease commitments

Rentals applicable to operating leases where substantially all of the benefits and risks ownership remain with the lessor are charged to income and expenditure as incurred.

Pension costs and other post-retirement benefits

The Company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the Company to the fund in respect of the year

Grant income

Grant income received and receivable is recognised in the Statement of Financial Activities when all performance conditions have been met.



2. DONATIONS AND LEGACIES

	2016 £	2015 £
Grants	46,402	-
Subscriptions	142,148	142,122
	<u>188,550</u>	<u>142,122</u>
Grants received, included in the above, are as follows:		
Other grants	46,402	-

3. OTHER TRADING ACTIVITIES

	2016 £	2015 £
Shop/promotional goods	15,002	5,643
Miscellaneous	1,307	4,269
Office management recharge	-	3,892
	<u>16,309</u>	<u>13,804</u>

4. INVESTMENT INCOME

	2016 £	2015 £
Rents received	21,620	20,303
Interest receivable on cash deposits	2,182	2,022
Income from UK listed investments	24,119	27,821
Income from Global listed investments	21,221	20,105
	<u>69,142</u>	<u>70,251</u>

5. INCOME FROM CHARITABLE ACTIVITIES

	Activity	2016 £	2015 £
Birth registration fees	Charitable activities	461,880	473,150
FOT fees	Charitable activities	48,245	47,225
Import/export fees	Charitable activities	6,730	5,725
DNA testing	Charitable activities	80,764	71,736
Shows and events	Charitable activities	37,928	3,228
Livestock commissions	Charitable activities	57,342	49,119
Semen royalty (net)	Charitable activities	18,138	22,554
Young breeders	Charitable activities	306	128
Society publications and advertising	Charitable activities	13,133	13,355
Limousin performance recording	Charitable activities	30,213	23,180
Consultancy	Charitable activities	20,500	20,000
		<u>775,179</u>	<u>729,400</u>

6. RAISING FUNDS

Other trading activities

	2016 £	2015 £
Shop/ promotional goods	13,945	5,782
Support costs	5,944	3,258
	<u>19,889</u>	<u>9,040</u>

Investment management costs

	2016 £	2015 £
Support costs	10,990	10,995
	<u>30,879</u>	<u>20,035</u>

7. CHARITABLE ACTIVITIES COSTS

	Direct costs £	Support costs (See note 8) £	Totals £
Charitable activities	462,908	456,294	919,202

8. SUPPORT COSTS

	Finance £	Other £	Governance costs £	Total £
Other trading activities	-	5,944	-	5,944
Investment management costs	9,148	1,842	-	10,990
Charitable activities	12,511	352,737	91,046	456,294
	<u>21,659</u>	<u>360,523</u>	<u>91,046</u>	<u>473,228</u>

9. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging/(crediting):

	2016 £	2015 £
Depreciation - owned assets	12,971	14,277
Maternal Traits project amortisation	4,070	-
TSB project amortisation	23,373	23,373
Auditors remuneration	<u>5,010</u>	<u>5,010</u>

10. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31 December 2016 nor for the year ended 31 December 2015.

Trustees' expenses

The company has reimbursed expenses incurred by trustees for travelling and council meeting expenses to the value of £13,699 (2015, £14,917) during the year. The number of trustees reimbursed was 13 (2015, 13).

11. STAFF COSTS

The aggregate payroll costs was as follows:

	2016 £	2015 £
Wages and salaries	286,295	270,169
Social security costs	22,956	23,624
Pension costs	13,007	16,363
	<u>322,258</u>	<u>310,156</u>

The average monthly number of employees during the year was as follows:

	2016	2015
Chief executive	1	1
Herd book personnel	2	2
Accounts personnel	-	1
Personal assistant	1	1
Technical manager	1	1
	<u>5</u>	<u>6</u>

The number of employees whose employee benefits (excluding employer pension costs) exceeded £60,000 was:

£90,001 - £100,000	<u>1</u>	<u>1</u>
--------------------	----------	----------

12. SEMEN ROYALTY

	2016 £	2015 £
Gross sales	147,792	132,087
Less payment	(129,654)	(109,533)
Net amount	<u>18,138</u>	<u>22,554</u>

13. INTANGIBLE FIXED ASSETS

	Maternal Traits project £	TSB project £	Totals £
COST			
1 January 2016	-	116,863	116,863
Additions	40,700	-	40,700
At 31 December 2016	40,700	116,863	157,563
AMORTISATION			
At 1 January 2016	-	30,293	30,293
Charge for year	4,070	23,373	27,443
At 31 December 2016	4,070	53,666	57,736
NET BOOK VALUE			
At 31 December 2016	36,630	63,197	99,827
At 31 December 2015	-	86,570	86,570

14. TANGIBLE FIXED ASSETS

	Freehold property £	Fixtures and fittings £	Computer equipment £	Totals £
COST				
At 1 January 2016 and 31 December 2016	995,422	33,642	111,334	1,140,398
DEPRECIATION				
At 1 January 2016	35,724	32,943	109,941	178,608
Charge for year	11,909	541	521	12,971
At 31 December 2016	47,633	33,484	110,462	191,579
NET BOOK VALUE				
At 31 December 2016	947,789	158	872	948,819
At 31 December 2015	959,698	699	1,393	961,790

Included in cost or valuation of land and buildings is freehold land of £400,000 which is not depreciated.

15. FIXED ASSET INVESTMENTS

	2016 £	2015 £
Shares	1,497,199	1,334,136
Other	287,220	262,849
	<u>1,784,419</u>	<u>1,596,985</u>

Additional information as follows:

	Listed investments £	Unlisted investments £	Totals £
MARKET VALUE			
At 1 January 2016	1,254,136	80,000	1,334,136
Additions	959,568	-	959,568
Disposals	(991,573)	-	(991,573)
Revaluations	195,068	-	195,068
At 31 December 2016	<u>1,417,199</u>	<u>80,000</u>	<u>1,497,199</u>

NET BOOK VALUE

At 31 December 2016	<u>1,417,199</u>	<u>80,000</u>	<u>1,497,199</u>
At 31 December 2015	1,254,136	80,000	1,334,136

There were no investment assets outside the UK.

Investments (neither listed nor unlisted) were as follows:

	2016 £	2015 £
Investment in subsidiary	25,500	25,500
Cash deposits	257,720	233,349
Cups and trophies	4,000	4,000
	<u>287,220</u>	<u>262,849</u>

The company's investments at the balance sheet date in the share capital of companies include the following:

Subsidiary

Limousin Solutions Limited

Registered office: United Kingdom

Nature of business: Charitable trading company

	% holding
Class of share:	
Ordinary	100

	31.12.16	31.12.15
	£	£
Aggregate capital and reserves	31,480	31,483
(Loss)/profit for the year	(3)	665

Associated company

Basco Data Limited

Registered office: United Kingdom

Nature of business: Pedigree database services

	% holding		
Class of share:			
Ordinary 'A' Shares	33		
		31.3.16	31.3.15
		£	£
Aggregate capital and reserves		111,667	141,084
(Loss) for the year		(29,417)	(37,664)

16. STOCKS

	2016 £	2015 £
Finished goods	7,677	8,031

17. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2016 £	2015 £
Trade debtors	234,664	246,246
Amounts owed by group undertakings	60,500	40,000
Other debtors	36,913	-
Prepayments and accrued income	37,060	33,758
	369,137	320,004

18. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2016 £	2015 £
Trade creditors	60,820	65,442
Amounts owed to group undertakings	137	137
Social security and other taxes	38,300	46,479
Other creditors	6,257	-
Accruals and deferred income	180,157	165,135
	285,671	277,193

Deferred income includes £128,045 in respect of subscriptions invoiced in 2016 but relating to 2017 subscriptions. (£127,840 deferred in 2015 was released in 2016)

19. LEASING AGREEMENTS

Minimum lease payments under non-cancellable operating leases fall due as follows:

	2016 £	2015 £
Within one year	30,931	17,738
Between one and five years	30,214	34,684
In more than five years	6,356	7,264
	<u>67,501</u>	<u>59,686</u>

20. MOVEMENT IN FUNDS

	At 1.1.16 £	Net movement in funds £	At 31.12.16 £
Unrestricted funds			
General fund	2,704,616	294,167	2,998,783
TOTAL FUNDS	<u>2,704,616</u>	<u>294,167</u>	<u>2,998,783</u>

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Gains and losses £	Movement in funds £
Unrestricted funds				
General fund	1,049,180	(950,081)	195,068	294,167
TOTAL FUNDS	<u>1,049,180</u>	<u>(950,081)</u>	<u>195,068</u>	<u>294,167</u>

Unrestricted Fund:

The unrestricted funds represents the free funds of the charity, which are not designated for particular purposes.

Grant Funding:

A grant in respect of specific costs incurred on a specific project. During the year £40,700 (2015: £133,782) was spent in respect of the Maternal Trait project (2015 on TSB project), of this £40,700 (2015: £82,255) has been capitalised as an intangible asset and written off over 5 years

21. PENSION COMMITMENTS

British Limousin Cattle Society Limited operates a defined contributions pension scheme. The cost of contributions to the pension scheme amounted to £13,007 (2015: £16,363). At 31 December 2016 the outstanding amount was £nil (2015: £nil).

22. CAPITAL COMMITMENTS

Minimum lease payments under non-cancellable operating leases fall due as follows:

	2016 £	2015 £
Contracted but not provided for in the financial statements	<u>15,000</u>	<u>20,000</u>

23. RELATED PARTY DISCLOSURES

Mr I Kerr company secretary of British Limousin Cattle Society Limited is also a director of Basco Data Limited, a Company in which the charity owns a 33.33% holding of the Ordinary 'A' Shares and Limousin Solutions Limited a company that is owned 100% by the charity.

The charity owed £137 (2015, £137) to Limousin Solutions Limited which is shown in creditors and was owed £60,500 (2015, £40,000) by Semenstore Limited which is shown in debtors.

I Kerr and J Phillips are also directors of Limousin Solutions Limited. Semenstore is owned 100% by Limousin Solutions Limited. I Kerr is also a director of Semenstore Limited and Taurus Agridirect Limited which is owned 100% by Limousin Solutions Limited.

Mr G Green is a director of British Limousin Cattle Society Limited and also a director of Basco Data Limited.

24. STATUS OF THE CHARITY

British Limousin Cattle Society Limited is a company limited by guarantee not having any share capital.

25. FIRST YEAR ADOPTION

The charity transitioned to FRS102 as at 1 January 2015. There was no impact on funds or surplus previously reported.

Transitional relief

On transition to FRS 102, the charity has taken advantage of the following transitional relief:

- to measure investment in subsidiaries, associates and joint ventures at deemed cost.

DETAILED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 DECEMBER 2016

	2016 £	2015 £
INCOME AND ENDOWMENTS		
Donations and legacies		
Grants	46,402	-
Subscriptions	142,148	142,122
	<u>188,550</u>	<u>142,122</u>
Other trading activities		
Shop/promotional goods	15,002	5,643
Miscellaneous	1,307	4,269
Office management recharge	-	3,892
	<u>16,309</u>	<u>13,804</u>
Investment income		
Rents received	21,620	20,303
Interest receivable on cash deposits	2,182	2,022
Income from UK listed investments	24,119	27,821
Income from Global listed investments	21,221	20,105
	<u>69,142</u>	<u>70,251</u>
Charitable activities		
Birth registration fees	461,880	473,150
FOT fees	48,245	47,225
Import/export fees	6,730	5,725
DNA testing	80,764	71,736
Shows and events	37,928	3,228
Livestock commissions	57,342	49,119
Semen royalty (net)	18,138	22,554
Young breeders	306	128
Society publications and advertising	13,133	13,355
Limousin performance recording	30,213	23,180
Consultancy	20,500	20,000
	<u>775,179</u>	<u>729,400</u>
Total incoming resources	1,049,180	955,577

EXPENDITURE

Other trading activities

Shop/ promotional goods

2016	2015
£	£

13,945	5,782
--------	-------

Charitable activities

Post and phone

53,240	47,351
--------	--------

Printing and stationery

10,857	10,599
--------	--------

Miscellaneous

6,045	5,193
-------	-------

Publications

45,251	44,387
--------	--------

Shows and events

112,039	80,930
---------	--------

Sales and inspection fees

16,559	19,311
--------	--------

Projects and associations

2,823	2,060
-------	-------

DNA testing

60,771	54,399
--------	--------

Computer costs

37,735	28,437
--------	--------

Professional

1,301	6,861
-------	-------

Adverts and promotions

98,865	90,163
--------	--------

Limousin performance recording

18,000	17,000
--------	--------

Bad debts

(578)	-
-------	---

462,908	406,691
---------	---------

Support costs**Finance**

Bank charges

21,659	12,819
--------	--------

Other

Salary costs

264,792	253,564
---------	---------

Vehicle and travel costs

14,824	15,740
--------	--------

Limousin centre

30,359	30,498
--------	--------

Council expenses

10,133	8,205
--------	-------

Computer software

27,443	23,373
--------	--------

Freehold property

11,908	11,908
--------	--------

Fixtures and fittings

542	738
-----	-----

Computer equipment

522	1,631
-----	-------

360,523	345,657
---------	---------

	2016 £	2015 £
Governance costs		
Salary costs	57,466	56,592
Accounts and audit	13,075	16,751
Publications	8,890	7,067
Vehicle and travel costs	3,324	3,810
Council expenses	8,291	6,713
	<u>91,046</u>	<u>90,933</u>
Total resources expended	<u>950,081</u>	<u>861,882</u>
Net income before gains and losses	99,099	93,695
Realised recognised gains and losses		
Unrealised / realised investment gain/loss	<u>195,068</u>	<u>(60,937)</u>
Net income	<u>294,167</u>	<u>32,758</u>

MINUTES OF AGM

MINUTES OF THE 45TH ANNUAL GENERAL MEETING OF THE BRITISH LIMOUSIN CATTLE SOCIETY HELD AT CONCORDE HOUSE, 24 WARWICK NEW ROAD, LEAMINGTON SPA, ON THURSDAY 15TH SEPTEMBER 2016

The Chairman, John Phillips, formally opened the meeting at 11.00am and welcomed everyone in attendance. He reminded members that the AGM had a formal agenda to meet the requirements of the Companies Acts.

Present: John Phillips (Chairman); - Peter Kirton, James Cooper, Gary Swindlehurst, Stephen Illingworth, Karl Suddes, Delana Davies, Guy Green, Mary Reynolds, Harry Parker, David Thomlinson, Brian Lear, John Temple

In Attendance: Iain Kerr, Julie Nicholds (taking Minutes)

The Chairman called upon the Chief Executive, Iain Kerr, to read the Notice of Meeting.

1. PRESENTING APOLOGIES FOR ABSENCE

Apologies had been received in advance from Douglas Crighton, Richard Beale and John Logan. Apologies on the day had been received from Michael Cursiter and Martin Irvine whose flights had been cancelled, and also Derek Frew and Henry Savage whose flights had been delayed. There were no other apologies.

2. CONFIRMING & SIGNING THE MINUTES OF THE 44TH ANNUAL GENERAL MEETING HELD ON 18TH SEPTEMBER 2015

The Minutes of the 44th Annual General Meeting had been previously circulated within the Annual Report and Accounts and were taken as read.

A motion to adopt the minutes of the AGM held on 18th September 2015 was put forward by Mary Reynolds, seconded by Stephen Illingworth, and passed by a large majority.

3. RECEIVING THE ANNUAL REPORT OF THE COUNCIL OF MANAGEMENT

The Annual Report of the Council of Management, being the statutory report of the Directors to Members of the Company to meet the requirements of the Companies Act, had been previously circulated and was taken as read and did not require formal adoption

4. RECEIVING THE ANNUAL REPORT OF THE CHAIRMAN OF COUNCIL

The formal Annual Report of the Chairman of Council had been previously circulated. It was taken as read and did not require formal adoption. In making some additional comments to his report, the Chairman said that the Limousin breed continued to be in a very strong industry position. Market forces he noted were favouring the breed with an emphasis on medium sized cows producing fast finishing calves that directly hit the spec for both age and weight. The Chairman also highlighted the progress being made with the Breed Improvement Plan which was aimed at forward markets and providing producers with profitable cattle that could meet present and changing markets.

5. RECEIVING AND ADOPTING THE ANNUAL ACCOUNTS AND THE AUDITOR'S REPORT THEREON FOR THE YEAR ENDED 31ST DECEMBER 2015

The Chairman called upon Gary Swindlehurst, BLCS Hon Treasurer, to present the Annual Accounts and Auditors' Report to members. Mr Swindlehurst noted that the Annual Accounts and Auditors' Report had been previously circulated to members and was taken as read.

Further to his written report the Treasurer said that he was very pleased to present a very healthy set of accounts. He thanked the CEO and Accounts Officer for managing the finances of the Society so efficiently. The Society's level of funds carried forward continued to put it in a position to deliver ever improving core services, carry out the investment required in the ten year breed improvement plan, and promote the breed at the fore of the industry. The Treasurer noted that it was remarkable that 19,000 calves had again been registered with the Society in the year and in the continuing context of a challenging year for the industry.

A proposal to adopt the Annual Accounts and Auditors' report for the year ending 31st December 2015 was put forward by Harry Parker, seconded by Peter Kirton and passed unanimously.

6. RECEIVING THE NAMES OF MEMBERS NOMINATED AND SUBSEQUENTLY ELECTED TO THE COUNCIL OF MANAGEMENT

The Chairman announced the results of the elections to Council.

National Membership

At the close of the nomination period, two nominations had been received for the two national vacancies, Mr James Cooper and Mr Guy Green. It was therefore declared that Mr James Cooper and Mr Guy Green were both duly re-elected.

Regional Membership

At the close of the nomination period the following nominations had been received:

- One nomination had been received for the North West Midlands & North Wales region: Mr Peter Kirton. It was therefore declared that Mr Peter Kirton had been duly re-elected
- One nomination had been received for the Scottish region: Mr Martin Irvine. It was therefore declared that Mr Martin Irvine had been duly elected.
- One nomination had been received for the South Wales & Mid-West region: Mrs Delana Davies. It was therefore declared that Mrs Delana Davies had been duly re-elected.
- One nomination had been received for the By Election for the East Midlands region: Mr Brian Lear. It was therefore declared that Mr Brian Lear had been duly elected

The Chairman congratulated those members who had been re-elected and welcomed Martin Irvine and Brian Lear as new members to the Council of Management. The Chairman noted that being a Council Member not only meant attending Council meetings four times a year but also came with other responsibilities. The Society continued to grow and had become extremely busy on an ongoing basis. As such it was not possible for BLCS staff to be at every event through the year. The Chairman noted that it was an important part of the remit of Council Members to also be ambassadors for the breed and to take a share of responsibility in representing the Society and communicating with members. The Chairman respectfully asked that this be kept in mind. The Chairman also sincerely thanked Harry Emslie and James Hazard respectively as outgoing Council members for their service on Council and wished to formally note an appreciation of the time, contribution, and effort they had put in during their tenure.

7. RE-APPOINTING AUDITORS FOR THE ENSUING YEAR AT A FEE TO BE FIXED BY THE COUNCIL OF MANAGEMENT

A proposal to re-appoint Murphy Salisbury Limited as Auditors was put forward by Mary Reynolds, seconded by Karl Suddes with all in favour.

8. TRANSACTING ANY OTHER COMPETENT BUSINESS OF THE SOCIETY

No competent business had been notified to the Society. The Chairman therefore declared the 45th AGM closed at 11.10a.m

MEMBERS' INFORMAL DISCUSSION – COMMENCED AT 11.11

The Chairman advised the meeting that Mr John Temple's two year term as Hon President of the Society had come to an end on the day of the meeting. In paying a warm tribute, the Chairman said that John Temple continued to be a stalwart supporter of the breed and Society. During his time as President he had readily attended innumerable events and meetings mixing with members and the industry at large, and at all times had had been a first class ambassador for the breed and the Society. On behalf of the Council, the membership at large, and the Society as a whole, the Chairman thanked John for his commitment and involvement as President and looked forward to seeing him at future events.

Mr Temple replied by saying how much he had enjoyed his time in the role and that the two years had flown by. He wished his successor David Thomlinson well in his role. The Chairman formally introduced, Mr David Thomlinson, to the position of BLCS Hon President. Having been involved with the breed for so many years the Chairman noted that David needed no real introduction. Around the industry he was a well-known figure in his own right and also from his role as an auctioneer at Harrison and Hetherington, Carlisle.

David Thomlinson thanked the Chairman and Society's Council for bestowing on him what he described as 'this great honour'. He said that he had always followed the growth and development of the breed with great pride. As an auctioneer he said he had always been perhaps been seen as a Limousin man. He loved being with the breed, loved his own cows and was delighted to be given this chance. It was his hope that he could do as good a job at JT. As a member of the Society David Thomlinson wanted to thank the Chairman, Society Staff, and Council, for everything they did for the breed and felt that this wasn't said enough.

The Chairman thanked the Hon President and asked if there were any other points of discussion. In general conversation some comparative figures were provided on core Society costs and income over a ten year period. It was felt that whilst there was a general downward pressure on the industry that the Society's core areas of registrations, sale commissions, and membership had held up and continued remarkably well over a sustained period.

With there being no further points the Chairman thanked those members in attendance and closed the informal discussion.



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