



**The Thomas Coram
Foundation for Children**

**Annual Report and
Consolidated Accounts**

31 March 2017

Charity Registration Number
312278

The Thomas Coram
Foundation for Children
was established by Royal
Charter in 1739.

Reports

Reports

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Reference and administrative details of the charity, its trustees and its advisers

| | |
|---|---|
| President and Chairman | Sir David Bell |
| General Committee (Charity Trustees) | Paul Curran – Vice Chairman Ade Adetosoye Robert Aitken Geoff Berridge – Honorary Treasurer Yogesh Chauhan Jenny Coles Judge Celia Dawson Tony Gamble Bill Gore Dr Pui-Ling Li Alison Lowton Jonathan Portes Lord Russell of Liverpool Dr Judith Trowell |
| Chief Executive (CEO) | Dr Carol Homden CBE |
| Director of Operations | Renuka Jeyarajah-Dent |
| Chief Finance Officer | Velou Singara |
| Managing Director of Human Resources | Christine Kelly |
| Principal office | Coram Community Campus 41 Brunswick Square London WC1N 1AZ |
| Telephone | 020 7520 0300 |
| Facsimile | 020 7520 0301 |
| Website | www.coram.org.uk |
| E-mail | chances@coram.org.uk |
| Charity registration number | 312278 |
| Auditor | Buzzacott LLP 130 Wood Street London EC2V 6DL |

Reference and administrative details of the charity, its trustees and its advisers

| | |
|----------------------------|---|
| Investment managers | Veritas Asset Management LLP 90 Long Acre London WC2E 9RA |
| | Ruffer LLP 80 Victoria Street London SW1E 5JL |
| | Rathbone Investment Management Limited 1 Curzon Street London W1J 5FB |
| | Aberdeen SVG Private Equity Advisers Limited Bow Bells House 1 Bread Street London EC4M 9HH |
| Bankers | National Westminster Bank plc Chancery Lane and Holborn Branch 332 High Holborn London WC1V 7PS |
| Solicitors | Charles Russell Speechlys LLP 5 Fleet Place London EC4M 7RD |

Chairman's Report 31 March 2017

In 2018, we shall commemorate the 350th anniversary of the birth of Thomas Coram, whose 17 year campaign and championship of children's welfare and rights established this organisation as the first dedicated charity for children.

Over the last year, the Coram group of charities has helped more children, parents and professionals who support them than ever before. We reached some 1.5 million beneficiaries in the UK alone, supporting millions of others through our research and practice development in more than 40 countries.

In recognition of this, we are especially proud to note the award in the Queen's Birthday Honours to Professor Dame Carolyn Hamilton, Director of the newly designated Coram International.

The demand for access to legal advice, to advocacy, and to other services continues to grow with increasing care proceedings, pressures on statutory authorities in community support and concerning levels of anxiety and mental health issues affecting young people, challenging families, schools and specialist services to cope.

Yet help we can. Coram Voice's landmark report with the University of Bristol on *Our Lives Our Care* supported by the Hadley Trust shows that the vast majority of children in care consider their lives to be better. We are delighted to have been appointed to deliver *Always Heard*, the government's new safety net service for access to advocacy.

The Coram Children's Legal Centre has published the specialist *Seeking Support* toolkit to help non-specialists navigate the complex landscape for migrant and refugee children. It has developed key briefings and recommendations to inform the provisions needed to protect children's rights in a global era beyond Brexit whilst also representing the rights of children in individual case work in immigration, community care, family and education law every day.

CoramBAAF (Coram Academy Ltd) continues to support 93% of all adoption and fostering agencies through vital membership briefings, practice guidance, professional advice and training and with a key group-wide focus on securing permanence for children. As a social care innovator and evaluator, we have stepped up direct support to matching practice for children needing placements in adoption and long term fostering through our national programme of Activity Days.

Coram group was instrumental in 10% of all adoptions in England, a vital backbone to the system, and our agencies have recovered from the cost of the downturn in placement orders, which so deeply affected all voluntary adoption agencies.

We are proud that OFSTED has found Coram East Midlands Adoption Outstanding in all categories and that Jeanne Kaniuk (Managing Director of Coram Adoption) was recognised for her Lifetime Achievement in the National Adoption Awards.

Whilst the pressures on schools mean that there has been a reduction in the number of pupils reached by Coram Life Education, it remains the largest provider of Personal, Social and Health Education through our network of 22 delivery partners.

CLE has anticipated the welcome announcement of Sex and Relationships Education

Chairman's Report 31 March 2017

becoming a statutory requirement by 2019 by producing a new module supported by Ecclesiastical Insurance. This forms part of its extensive on-line SCARF resource, which already has 15,000 teachers registered, designed to reach out to more schools on a sustainable basis.

It is to achieve maximum benefit to the whole sector that Coram has begun construction of the new Queen Elizabeth II Centre, set to open at the end of 2018 and taking the legacy of Thomas Coram to a new chapter to meet the needs of today's invisible children as a national centre of excellence for children.

All of this is only possible because of the extraordinary commitment of The Queen's Trust, Rangoonwala Foundation, and Hadley Trust as leaders amongst so many distinguished peers, and the commitment of all our staff, volunteers, trustees, governors and supporters.

We thank them all but particularly the tireless riders of the Legal and General Real Assets Cycle to MIPIM for Club Peloton, which has celebrated five years of outstanding contribution to our ability to create better chances for children.

Sir David Bell, President and Chairman

22 November 2017

The Trustees present their statutory report together with the audited accounts of The Thomas Coram Foundation for Children (known as Coram) and its subsidiary undertakings for the year ended 31 March 2017.

The accounts have been prepared in accordance with the accounting policies set out on pages 32 to 39 the attached accounts and comply with the charity's founding documents (Royal Charter and Acts of Parliament), the Charities Act 2011 and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102).

Scope of consolidation

The group accounts include the accounts of Coram together with those of its seven subsidiaries.

Coram is the sole member of:

1. Coram Trading Limited (company number 07034159 (England and Wales)) [incorporated on 29 September 2009] trading as Coram-i
2. Coram Children's Legal Centre (charity registration number 281222) [from 1 September 2011]
3. Coram Voice (formally Voice for the Child in Care) (charity registration number 1046207) [from 1 October 2013]
4. Coram Cambridgeshire Adoption (charity registration number 1159830) [from 1 April 2014]
5. Coram Academy Limited (company number 09697712 (England and Wales)) [incorporated on 29 July 2015] trading as CoramBAAF

In addition,

6. Coram is the 75% majority member of Coram Life Education (charity registration number 800727) [from 1 July 2009]
7. Coram Life Education is the sole member of Coram Life Education Trading Limited (company number 09146751 (England and Wales)) [incorporated on 24 July 2014 and trading from 1 September 2014]

In 1998, Coram established The Foundling Museum (charity registration number 1071167), of which it was sole subscribing member until June 2014, to display the Coram Collection in the Coram premises of 40 Brunswick Square under long term agreements; as founding member. Further details are provided in note 35 to the accounts.

Our Mission and Vision

The Coram Group has a vision that all children should have the best possible start in life. Our mission is to develop, deliver and promote best practice in the support of children and young people. We achieve this by direct delivery of children's services including adoption, by promoting access to justice, by helping children to make healthy choices, by advocacy for children dependent upon state support, by advancing national systems, practice development and membership services, and by informing public policy and understanding.

Corporate Strategy

As part of our strategy to become a national centre of excellence for children, the business plan for 2016-17 delivered the following objectives:

- ◆ To help more children, young people and families through a diverse range of support and intervention services;
- ◆ To help children more by championing what matters most for children;
- ◆ To increase public understanding and support;
- ◆ To ensure operational sustainability through the development of the Coram Group; and
- ◆ To advance the plans for the development of the Coram campus to further our aims.

Operational review

In 2016-17, the Coram group provided support to at least 1,587,131 individuals and users. There were 100,571 children and parents/carers helped through direct services, some 495,667 children receiving Life Education programmes across at least 2,214 schools, 986,583 unique users of our specialist digital-first advice services and 4,310 professionals in the UK were trained and support extended to 46 countries.

The year was characterised by sustained recognition for quality. Coram Adoption East Midlands was recognised as Outstanding in all categories by Ofsted and we sustained Investors in People Gold Status (2015-18), Lexel reaccreditation for the Legal Practice, the Department of Health Information Standard, ISO27001, and the Helplines Standard.

The importance of the organisation in the history and development of children's rights was celebrated and recognised by the Respected and Protected exhibition hosted by HH Judge Tolson in the Central Family Court in London and its contemporary impact was recognised in the award of Dame Commander to Professor Carolyn Hamilton of the Coram Children's Legal Centre for her outstanding contemporary contribution to children's rights.

The planned financial recovery – following the impact on all voluntary adoption agencies of a downturn in placement orders in 2015-16 and investment formation of CoramBAAF – was achieved with a contribution to reserves and Coram commenced the construction of phase three of the campus redevelopment.

The Queen Elizabeth II Centre is planned to open in late 2018, coinciding with the 350th anniversary of the birth of Thomas Coram and a platform for the next phase in our history as a national centre of excellence for children.

Coram Adoption and children's services

By the delivery of adoption agency functions, national grant programmes and delivery of national infrastructure, Coram was instrumental in 10% of all adoptions in England in 2016-17.

We continued to advance best practice in adoption support through the direct placement work of Coram Adoption in London and East Midlands, and the work of Coram Cambridgeshire Adoption and were delighted that Jeanne Kaniuk, Managing Director of Adoption, was recognised for her Lifetime Achievement in the National Adoption Awards.

Our specialist consultancy Coram-i. supported improvement in Buckinghamshire and Northamptonshire, and delivered project management services to the early development of the Central East regional adoption agency. It secured further funding under the social care innovation programme for the extension of its work and tools from adoption into permanence through fostering and Special Guardianship.

We were proud to celebrate 10 years of partnership with the London Borough of Harrow, which is now recognised as the second best performer in England for timeliness of placement, and of Coram Capital Adoption, the pioneer in regional adoption delivery for Thurrock, Redbridge and the City of London.

Supported by the Department for Education, we developed a multi-professional gateway for adoption support in both London and the East Midlands, replicating the model from Kent which was recognised as "excellent" by Ofsted and shortlisted for the Excellence in Practice category of the National Adoption Awards.

In total 116 children were placed for adoption and 76 families approved and Coram Cambridgeshire Adoption exceeded its expected placement numbers by 18%.

We started work on the development of a national Quality Mark in Early Placement to replicate Coram's learning in concurrent planning and fostering for adoption which secure the earliest possible security for children.

This specialist work features dedicated support groups for the adopters/carers of infants with clinical access, part of the development of Coram's capacity in clinical services in our **Creative Therapies and Parenting centre** which also provided support to families in Camden, young people excluded from mainstream schools, those with learning difficulties and young offenders in a multi-faceted programme utilising the new Pears Pavilion.

With the support of The Queen's Trust, Coram replicated the learning from its ground-breaking young ambassadors programme, **The Adoptables**, to develop the new Young Citizens programme for young people who are migrants to act as young ambassadors and provide solutions to the challenges they face. This forms part of the new HALO programme providing Help, Advice and Legal Opportunity and enabling young people to help other young people. In this way, 49 young people worked directly with 1,000 others and reached a further 10,000 including through the new Law Stuff website to inform teenagers of their legal rights and responsibilities.

At the heart of the national adoption system, Coram delivered the Independent Review Mechanism for England and the National Adoption Register which was provided by our new Adoption Match service with regional business partners, supporting local agencies to find matches for 232 children who had waited the longest and a further 130 who found their family through Adoption Activity days. These will be featured in a television documentary in the coming year.

The evaluation of the new adopter access pilot to the Register showed an increase of 20% in potential links made and we now plan for the roll out of access to all adopters and to utilising the system in two of the first regional adoption agencies.

We successfully piloted the development of Fostering Activity Days and, in the coming year, will seek to extend these on a sustainable basis and to inform the Fostering Stock Take on the advancement of permanence for children in foster care.

First4Adoption continued to exceed all milestones increasing users of its digital resources including 2,558 users of the First Steps e-learning resources. The team delivered National Adoption Week and achieved the highest media and social media profile ever through extensive partnership with The Mirror Group which featured five sets of children waiting.

Informing, educating and inspiring adoption and fostering

Coram Academy Limited (Trading as CoramBAAF) is a multi-disciplinary membership organisation leading the way in improving outcomes for children and young people in care by supporting the agencies and organisations that work with them. It succeeds and sustains the 40-year legacy of the British Association of Adoption and Fostering and acts as an independent advocate of professional practice to government on behalf of members.

In its first full year of operation, CoramBAAF published 17 new books and two Practice Notes as well as the respected Adoption and Fostering Journal. It trained 1,200 professionals through 130 specialist workshops, five national conferences and delivered a responsive advice service to support some 100 complex queries per month. It hosts UK wide specialist and advisory groups which inform policy issues in all aspects of fostering and adoption.

CoramBAAF is proud to partner with AFA Cymru and AFA Scotland and to work with colleagues across North Ireland in extending the UK-wide community of practice. In addition to rich ongoing programmes and services, CoramBAAF this year extended its regional presence and launched a redeveloped website with dedicated member resources and in the coming year this will be complemented with further digital first resources for Search and Reunion.

Supporting families and managing risk for children

In a long-standing partnership with the Tavistock and Portman NHS Trust, Coram hosts the Family Drug and Alcohol Court (FDAC) which since launching has worked with 590 families and, through the national unit, set up 13 FDACs with 21 local authorities and 16 courts.

As the president of the Family Court observed, "The FDAC model appeals to both the heart and the head. It is the mix of compassion, firmness and clear-eyed assessment of the parent's realistic chances of achieving rehabilitation."

This complements Coram's extensive delivery of parenting programmes including in Thurrock which supported 270 parents this year and has been recommissioned for the coming years. As one parent said, "You've taught me so much and made me realise that I'm not alone".

Coram Voice

When children and young people are dependent on the support of the state, access to advocacy is a vital tool in ensuring that those young people are heard and involved in decisions about their future.

This year Coram Voice supported more than 3,000 young people through its helpline and is delighted to have been appointed as the official "safety net" service to ensure access to advocacy for all who are entitled. As one young person put it, "Now I feel like I could tell someone how I really feel and make them understand. Before advocacy, I couldn't do that."

Our network of contracted services across the country developed further with new work in Lewisham and a key focus of wider work in the year continued to be delivery of direct homeless outreach to 286 young people in London, supported by charitable foundations.

We are proud to report that the charity A National Voice, established by care leavers, has integrated its work into Coram Voice and in the coming year, we will enable more young people to gain skills and improve the effectiveness of practice through the LILAC programme.

The major publication of the year was Our Lives, Our Care, the findings of the subjective wellbeing survey of 611 children and young people from five local authorities designed with the University of Bristol. Overall 83% thought that being in care had made their lives better.

"Being in care has been the best thing that has happened in my life. I have gained more awards, I have become a volunteer at the local youth centre, and I feel loved, cared for and part of the family." Young person aged 11-18 years old.

Supported by the Hadley Trust, Bright Spots is designed to learn from children's experiences what excellent care support services look like. As one local authority manager wrote "Bright Spots has made a senior manager listen to the voice and wishes of young people and made them address the key deficiencies in the service".

In the coming year, Coram Voice will publish the findings from across 22 local authorities, likely to be the largest sample of children in care ever achieved and the first to measure the wellbeing of children aged under 7. We will also co-design the survey with Care Leavers, extending the approach which the Office of the Children's Commissioner has already recognised as an exemplar of good practice.

The Voices story writing competition expanded by 50% in line with plan and the winners received their awards from the actor Peter Capaldi who was then playing Dr Who. The winning entries from the first two competitions was published by CoramBAAF under the title *New Beginnings*.

"Every young person gave powerful insights into their lives and experiences – their creativity, talent and resilience shine through." Peter Capaldi

Coram Voice stands at the heart of the new HALO programme along with Coram Children's Legal Centre to extend Help, Advice and Legal Opportunity and is now advancing a vision to replicate learning in Co-production to enable young people to help others and to improve the services on which they and their peers depend.

Coram Children's Legal Centre (CCLC)

This year CCLC helped more children and families than ever before in the UK at almost 529,000 and impacted on the future rights and support of millions more through its legal research and practice support in 46 countries.

As the specialist national centre in education, family, community care and immigration law, the Legal Practice handled hundreds of cases including reported cases in the Upper Tribunal of Gloucestershire County Council v EH (2017) and S v Worcestershire County Council (2017).

Director Noel Arnold contributed a special supplement of Legal Action called Use it or Lose it: children and legal aid, an issue which will continue to be an important area of examination and representation.

The Child Law Advice Service supported 688,629 unique visitors to its digital first information service and supported 17,298 calls. Evaluation showed that 97% of users were satisfied with the service with many being able to resolve their issues. This was made possible by an expansion of volunteers in the helpline in partnership with the school of law at Essex University.

In the face of overwhelming concern at the numbers of children and young people who are displaced migrants, demand and need for the support and advice of the Migrant Children's Project has never been higher. CCLC published a new Seeking Support toolkit to provide non-legal professionals with guidance in relation to the entitlements of separated children and trained more than 1,000 social workers and other practitioners in the rights of migrant and refugee children.

CCLC significantly advanced its international impact with the delivery of extensive systems consultancy in 46 countries in the areas of child protection and juvenile justice. Highlights included: *Women in the Wind, an analysis of migration, youth economic empowerment and gender in Vietnam* and the Philippines for PLAN International and the *Study on Alternative Care Community Practices for children in Cambodia* for UNICEF.

The international legal team is now operating as Coram International providing a platform for access to the expertise of the Coram group to support international development goals. We were immensely proud that Professor Carolyn Hamilton, Director of Coram International, was awarded Dame Commander of the British Empire in the Queen's Birthday Honours 2017.

In the coming year, the team will commence a two year programme of work for the Home Office to address and help to end the trafficking of children within and from Vietnam.

Coram Life Education

Coram Life Education (CLE) also has international reach from its network of 22 delivery partners and four branches across the United Kingdom, as well as delivery partners in Barbados, Finland and Cyprus.

Although the number of children fell this year, the network nonetheless remained the largest provider of Personal Social and Health Education reaching almost 500,000 children directly through 2,214 schools.

CLE achieves a consistently high approval from schools with 100% of senior staff satisfied with the CLE sessions and 98% of teachers confirming that CLE sessions are well delivered and the content good and 60% gaining new ideas for their own teaching.

With support of Morgan Stanley, CLE has undertaken a full strategic review and embarked upon the piloting and development of a new Life Box to enable the immersive experience, so important to children's learning and a characteristic of the CLE contribution, to be replicated inside schools rather than requiring a mobile classroom to visit.

The new on-line curriculum resources SCARF already have 15,000 subscribers in the areas of delivery partner operation and are now being launched as a "stand alone" offer to enable schools to address the challenges. As one teacher for Myrtle Primary School wrote "What a treat to have such high quality engaging resources at our finger tips".

The year was notable for the government's announcement that sex and relationship education will be a statutory requirement on schools from 2019. CLE conducted a survey with the National Association of Head Teachers which found that the majority of schools feel unprepared for this and need help to support children in forming healthy relationships. With the support of Ecclesiastic Insurance, CLE unveiled its new Relationships Education module in July 2017 with a parliamentary reception hosted by Lord Russell of Liverpool.

Coram group also welcomed the integration of the Tomorrow's Achievers programme for gifted children, one of a number of initiatives to broaden the range of support available to schools to supported targeted needs. This follows the launch of The Adoptables toolkit, a module at Key Stages 2 and 3 to help schools improve the understanding and sensitivity to the issues faced by children from care and the Captain Coram module, enabling children to explore the development and contemporary nature of their rights.

In the coming year, CLE will work with the Young Citizens group to co-produce a module on Belonging, addressing cultural integration.

Evidence and influence

Such anticipation of national needs is part of Coram's commitment to "develop, deliver and promote best practice in the support of children and young people" underpinned by evidence of impact.

At national policy level, Coram was highly active in raising the issue of "Brexit: children's rights at risk or opportunity in the global era?" whilst also chairing the Refugee Children's Consortium and National Advocacy Forum.

The Coram Chief Executive, Dr Carol Homden CBE, served on the national Adoption Leadership Board and on the DfE Children's Inter-agency group (for the Connaught Group of Children's charities) and the DfE's Expert Group on Early Placement. Carol is also the Chair of the National Autistic Society and served on the Youth Justice Board for England and Wales, for which she leads on the Over-representation of Looked After Children and on victim issues.

The Coram Research and Policy Team was approved as an evaluation partner to the Innovation in Social Care Fund and acted as the external evaluators for a number of charity partners. In addition, Coram convened a number of well attended Institute Forums on issues around decision making for children.

The advancement of the discourse between research and public understanding is a key theme in the next stage of development of the national centre of excellence for children.

Building understanding and support

In the course of the year, Coram increased the number and level of support from individuals, companies and charitable foundations.

Most significant amongst these was the outstanding achievement of the Legal and General Real Assets Cycle to MIPIM which raised more than £400,000 for Coram as its lead charity. This is the flagship ride organised by the fundraising charity Club Peloton which uses cycling as a platform for social outcomes and which has raised more than £1m for Coram over five years and was shortlisted in the Best Cross-Sector Charity Partnership category of the Charity Times Awards.

The Queen's Trust extended its support and enabled the launch of the new HALO programme to ensure Help, Advice and Legal Opportunity for young people to help other young people and is the lead supporter for the creation of the Queen Elizabeth II Centre which will open in Autumn 2018. This will include the Rangoonwala Conference and Learning Centre made possible by the ZVM Rangoonwala Foundation supported also by the Garfield Weston Foundation.

It is the longstanding strategic support of the Hadley Trust which has enabled Coram Voice to champion the Bright Spots of care experience whilst the Paul Hamlyn Foundation extended its support to the Migrant Children's Project to enable them to support the sector in helping undocumented children.

The Balfour Beatty partnership has contributed more than £450,000 over ten years and the Mace Foundation particularly supported homeless outreach whilst Ansvar Insurance, and Sodexo both extended and deepened their vital support to Life Education.

Coram increased its media reach (articles in newspapers and magazines) extensively with particular notable coverage in The Daily Mail on concurrent planning and through partnership with the Mirror Group for National Adoption Week.

The tenth anniversary edition of Children and Young People Now in August 2017 included six items on the work of the Coram group.

In the coming year, Coram is working with Ricochet Productions to create a documentary programme for Channel 4 on Adoption Activity Days and the role they play in finding families for the children who wait the longest.

Plans for 2017-18

Having recovered from the significant financial challenges experienced in 2015-16 from the down-turn in adoption placements and the investment in the formation of CoramBAAF, Coram will now operate on a balanced budget whilst advancing the strategy as a national centre of excellence for children. This will be achieved by:

- ◆ Helping more children and helping children more through sustaining and developing services for children in and from the care system.
- ◆ Replicating the successful models of multi-disciplinary adoption support and early placement.
- ◆ Delivering improvement services and the use of performance tools under the social care innovation programme.
- ◆ Extending the benefit of the national adopter pilot to the National Adoption Register and broadening pro-active approaches to matching practice in adoption and long term fostering.
- ◆ Developing and participating in the development of regional adoption agencies.
- ◆ Sustaining and enhancing membership services including training, advice and publications and informing policy.
- ◆ Delivering direct support through advocacy and representation and building future capacity for young people to access help, advice and legal opportunity.
- ◆ Championing what matters most for children focussing on securing children's rights through the Great Repeal Bill and post-Brexit international arrangements, the advancement of permanence planning and national and international systems reform.
- ◆ Developing the Coram campus through the completion of plans and the appeal for the achievement of Phase 3 of the development by 2019.

- ◆ Completing the construction of the Queen Elizabeth II Centre.
- ◆ Securing the lead partner and anchor tenant in the development to realise the planned timetable for opening.
- ◆ Building further visibility and support amongst those most likely to give it through membership services, challenge events and supporter programmes.
- ◆ Delivering a balanced budget through re-shaping and digital first advice.
- ◆ Transitioning support to Coram Life Education in realising its strategy and launching new resources for schools.
- ◆ Utilising digital capacity and regional presence of CoramBAAF to diversify its income and ensure relevance for membership renewal.
- ◆ Securing succession funding for the resilient development of national services.

Public Benefit

Coram has referred to the Charity Commission's general guidance on public benefit when reviewing our aims and objectives and future activities. Our achievements for the year are set out throughout this report and the Trustees have considered how Coram's activities contribute to the aims and objectives they have set.

Governance, structure and management

Constitution

The Hospital for the Maintenance and Education of Exposed and Deserted Young Children was incorporated in 1739 by Royal Charter as amended by subsequent Acts of Parliament. The charity is registered as The Thomas Coram Foundation for Children and is now known as Coram.

Coram is led by a Board of Trustees which is chaired by Sir David Bell, who was appointed as President and Chairman in September 2015 upon the retirement of Alderman Sir Michael Bear.

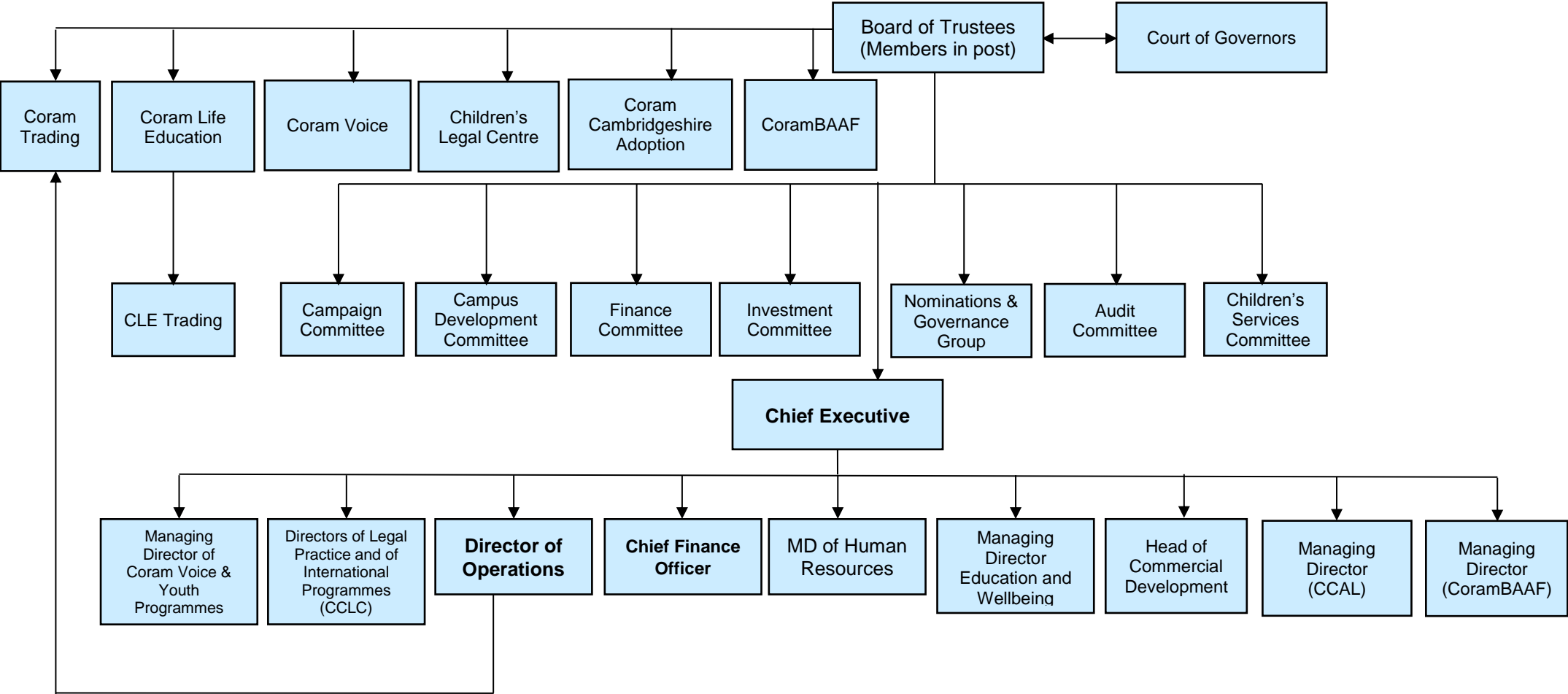
The charity operates in accordance with its Bye Laws which were reviewed in June 2015. This review combined the role of Chairman of Trustees with that of President of the Court of Governors, whose role is to provide advice and to build support for the purposes and values of the charity.

See "Scope of consolidation" earlier in this report for details of subsidiaries during the year.

Each charity has its own Board of Trustees with representatives from the Coram Trustee board on each and vice versa.

Governing bodies

The governance structure of the charity is noted below:



The Board operates standing committees (indicated above) and ad hoc committees where required. The Honorary officers (with co-opted members where appropriate) convene for any additional specialist areas such as Remuneration.

Trustees who served during the year together with those who have been appointed since the year end, and their subcommittee responsibilities, are as follows:

- a denotes membership of the Audit Committee
- b denotes membership of the board of Coram Voice
- c denotes membership of the Children's Services Committee
- e denotes membership of the Campus Development Committee
- f denotes Coram appointee of the board of The Foundling Museum
- g denotes members of the Nominations and Governance Group
- i denotes membership of the Investment Committee
- l denotes membership of the board of Coram Life Education
- m denotes membership of the Campaign Committee
- n denotes membership of the Finance Committee
- o denotes membership of the board of Coram Children's Legal Centre
- p denotes membership of the board of Coram Trading Limited
- q denotes membership of the board of Coram Cambridgeshire Adoption
- r denotes membership of the board of CoramBAAF

| General Committee (The Trustees) | Changes | Sub-committee |
|-------------------------------------|---|---------------|
| Sir David Bell | Appointed President September 2015 | g, n, m |
| Paul Curran – Vice Chairman | Chair of CoramBAAF | c, g,n, r |
| Geoff Berridge – Honorary Treasurer | | a, f, i, n, p |
| Ade Adetosoye | Chair of Coram Cambridgeshire | c, q |
| Robert Aitken | | f, o |
| Mary Austin | Term completed June 2017 | c, q |
| Yogesh Chauhan | Appointed September 2016 | c |
| Jenny Coles | Appointed November 2016 | b |
| Judge Celia Dawson | Appointed June 2017 | q |
| Tony Gamble | Elected representative of Coram Life Education's Local Operating Trusts | l |
| Bill Gore | | f |
| Dr Pui-Ling Li | Chair of Coram Voice since September 2017 | b |
| Alison Lowton | Chair of Coram Children's Legal Centre | g, o |
| Jonathan Portes | | c, o |
| Lord Russell of Liverpool | Chairman of Coram Life Education | l, m |
| Dr Judith Trowell | Chair of Coram Voice | b, c |

| Additional Governors | Changes | Sub-committee |
|------------------------------|------------------------------------|---------------|
| Maureen Sutherland Smith | Appointed Life Governor June 2016 | m |
| Peter M Brown | Life Governor | |
| John Caldicott | Completed term June 2016 | |
| Ruth Miller | Former pupil, appointed June 2016 | |
| Christopher Fawcett | Resigned October 2016 | |
| Deirdre Foley | Completed term June 2016 | |
| Guy de Froment | | i |
| Rob Watts | | e |
| John Illsley | | |
| Philippa Dodds John | Life Governor | m |
| Heidi Lawson | Completed term June 2016 | |
| Asif Rangoonwala | Appointed Vice President June 2016 | |
| Professor Sir Michael Rutter | | |
| James McCallum | | a, n |
| Steve Whyman | | m |
| Alan Woods | Completed term June 2016 | m |

All new Trustees and Governors undergo an induction programme which incorporates a history of the charity, review of its work including the current challenges faced by the charity, its governance structure, and their individual roles and responsibilities.

Decisions on the day to day running of the charity are made by the Chief Executive (CEO) in collaboration with other members of the Senior Management Team, consisting of the Director of Operations and Chief Finance Officer, along with the Managing Director of Human Resources and the lead operational managers as appropriate.

All strategic decisions relating to the running of the charity, including its finances and services, are evaluated first by the various sub-committees and their recommendations (unless they have delegated authority) are then submitted for approval by the Board of Trustees.

Statement of Trustees' responsibilities

The Trustees are responsible for preparing the Trustees' report and accounts in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

The law applicable to charities in England and Wales requires the Trustees to prepare accounts for each financial year which give a true and fair view of the state of affairs of the charity and the group and of the incoming resources and application of resources of the group for that period. In preparing these accounts, the Trustees are required to:

- ◆ select suitable accounting policies and then apply them consistently;
- ◆ observe the methods and principles in the Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102);
- ◆ make judgements and estimates that are reasonable and prudent;
- ◆ state whether applicable United Kingdom Accounting Standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- ◆ prepare the accounts on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the accounts comply with the Charities Act 2011, applicable Charity (Accounts and Reports) Regulations and the provisions of the Royal Charter. They are also responsible for safeguarding the assets of the charity and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Trustees are responsible for the maintenance and integrity of financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of accounts may differ from legislation in other jurisdictions.

Risk management

The Trustees, together with the management of the charity, have assessed the major risks to which the charity is exposed, in particular those relating to the specific operational areas of the charity, its investments and finances. The Trustees believe that, by monitoring reserve levels, by ensuring that controls exist over key financial systems, and by examining the operational and business risks faced by the charity, they have established effective systems to mitigate those risks where possible.

The charity has taken the following actions to mitigate the major risks facing the charity:

- ◆ Volatility and unpredictability of demand for adopter services is mitigated by a diversified portfolio of direct placement, contractual delivery and management consultancy.
- ◆ Contraction of resources for local authority services are addressed through the wide range of services provided with different funding approaches and the assured quality of Coram's work innovation potential.

Key management personnel

Key management personnel are defined as the trustees and four members of senior management as follows:

| | |
|-----------------------|---|
| Dr Carol Homden CBE | Chief Executive Officer |
| Renuka Jeyarajah-Dent | Deputy Chief Executive Officer/Director of Operations |
| Velou Singara | Chief Finance Officer |
| Christine Kelly | Managing Director of Human Resources |

The remuneration of key management personnel is based on an internal assessment of the scope of the individual role and an individual's performance against specific targets. Internal benchmarking is conducted to ensure that remuneration levels within the Coram group are consistent for the level of responsibilities.

Strategic Development

The Chief Executive, Dr Carol Homden CBE, and the Senior Management Team are charged with implementing the annual Management Plan and Budget and developing and taking forward the Corporate Strategy.

Coram has a vision to create better chances for children and its aim is to develop as a national centre of excellence featuring services for:

- ◆ children who cannot remain safely in their birth family or are in care;
- ◆ children in need of access to justice;
- ◆ refugee, migrant and trafficked children;
- ◆ children and young people who have experienced trauma or whose behaviour and choices place them at risk; and
- ◆ emotionally vulnerable young people leaving care or in their transition to parenthood and independence.

Trustees remain committed to sustaining a wide range of activities across the Coram group and developing services and partnerships which enhance public benefit in pursuit of the organisation's charitable objectives.

Financial Review

The consolidated statement of financial activities on pages 25 and 26 shows a consolidated surplus of £3.3m for the year ended 31 March 2017. This compares to a deficit of £0.26m for the year ended 31 March 2016.

The consolidated surplus this year related to monies raised for the Campus Appeal fund (£1.3m), the very good performance of the investment portfolio which generated income and gains of £1.4m, the surplus on disposal of a property of £0.4m, and foreign exchange and actuarial gains of £0.25m

The surplus on general funds of £448,755 (after net gains on investments) compared to a deficit of £972,096 in the previous year is the most important measure of financial performance. This key achievement was as a result of savings in the cost of delivering services, generating increased income from membership and consultancy services, as well as a gain on property disposal mentioned above.

The surplus on the Campus Appeal Fund of £1,322,674 arose due to the focus on raising funds for the new building, and the deficit on restricted funds of £183,190 relates to the timing of expenditure of funds raised for specific projects.

Expendable endowment funds generated a surplus after investment gains of £1,436,738 following the prodigious performance of the underlying investment portfolio.

The net movement in funds for the year also includes foreign exchange gains of £38,340, and actuarial gains on pension schemes of £210,000. The actuarial pension gain is an accounting movement and simply reduces the pension deficit on the balance sheet. It does not generate funds available to the charity to spend.

Total consolidated net assets excluding the pension liability increased by £3.0m from £21.9m to £24.9m. The main reasons for this were as follows:

- ◆ Fixed assets increased due to the capitalisation of costs relating to the new building, combined with significant unrealised gains on investments.
- ◆ Current assets have increased as fundraised income and debt management have generated significantly higher cash balances. The consolidated statement of financial activities on pages 25 and 36 shows a consolidated operational surplus of £3,273,317 for the year ended 31 March 2017. This compares to a deficit of £261,546 for the year ended 31 March 2016.

Funding and reserves

The Fixed Asset Permanent Endowment Fund of £4,243,366 (2016 - £4,331,849) comprises those proceeds from the disposal of the Hospital at Bloomsbury and the Foundling Hospital School at Berkhamsted that have been used to purchase, build and equip Coram's present premises. The £88,483 movement in the year is in respect of a transfer in respect of additions and disposals of tangible fixed assets.

The Pension Deficit Reduction Fund has a year-end balance of £2,633,000 (2016 - £2,884,000). The income and capital gain in the fund is accumulated in order for the charity

to meet the long term liability in funding the deficit of the LGPS Camden Final Salary Pension Scheme. Due to an actuarial gain this year, a transfer has been made to the general endowment fund to decrease the value of the fund to match the deficit on the pension scheme.

The general endowment fund has a year-end balance of £7,053,175 (2016 - £6,368,097).

The Fixed Assets Fund (previously the Furniture and Equipment Fund) has increased in value by £831,933 to £3,981,416 (2016 - £3,149,483). This fund comprises the value of the tangible and intangible fixed assets in use by the charity that is not part of permanent endowment or other designated funds. The movement in the year is attributable to depreciation of assets of £105,374 and additions of £937,307, which were funded from the Campus Appeal Fund.

The Campus Appeal Fund of £517,590 (2016 - £132,223) relates to monies held for expenditure on the campus redevelopment. The movement in the year is in respect of further appeal income and costs towards Phase 3.

Other restricted funds for the group stood at £1,021,280 at the year end, having had income of £3,448,120 and expenditure of £3,631,310 against a brought forward balance of £1,204,470.

At the year-end £1,286,588 (2016 - £461,046) had been set aside as a designated fund, £200,000 (2016 - £461,046) for the post adoption work to be fulfilled by the Adoption and Permanent Families Service and £1,086,588 (2016 – Nil) for phase 3 of campus development. The fund included the value of a freehold building at Adoption Anglia and post adoption reserves transferred through the East Midlands Adoption Project. The net movement in the year is attributable to sale of the freehold building (£261,046) and receipts during the year earmarked for campus development (£1,086,588).

Free reserves, as measured in accordance with Charity Commission guidelines, which would exclude endowment, restricted, and designated funds and fixed assets, increased to £1,480,566 (2016 – £438,496). As a single entity, Coram charity free reserves increased from £557,332 to £1,109,062 – this is due in part to a £1,200,000 transfer from General endowment fund.

Coram benefits from the financial stability afforded by its historic endowment. The endowment is expendable for the purpose of furthering the direct objects of the charity, which has enabled Coram to underwrite operating deficits in recent years. The charity seeks to ensure proactive management of balanced budgets in operations and is increasing commercial income as well as strengthening donations and contractual income, and is supporting transitional costs in management restructuring and investment in brand development. The charity holds an expendable endowment fund of £9,686,175 (2016 - £9,252,097) to fulfil its charitable objectives.

Coram has extended grant support and a loan facility to Coram Life Education (CLE) providing confirmation of its commitment to its continued trading. A full strategic review has been undertaken to reduce CLE's deficit position moving forwards. Coram Cambridgeshire Adoption (CCA) also has negative net assets having made a deficit in the period since incorporation and Coram has agreed to provide financial support should this be necessary. Actions are being taken to increase and diversify CCA's income from the existing cost base.

Reserves policy and future financial plans

Coram makes a long-term commitment to many of the children we support. We continue today to offer help to those who were with us in the Foundling Hospital as vulnerable children many decades ago. In line with many other charities and to ensure our continued ability to achieve our mission for children, our Trustees consider it appropriate to seek to hold a minimum of six months operational expenditure in free reserves (£2.8m based on 2016/17 general fund expenditure) to mitigate risks of pension deficits, maintenance costs for our campus and variation in public sector income.

The Finance Committee review the reserves policy quarterly including the level of general reserves. This review is undertaken in the light of current financial performance, projected results and working capital requirements. Account is taken of the risks and uncertainties facing the charity due to the nature of its reliance upon voluntary and contract based funding.

The Trustees believe that the charity has sufficient reserves (including expendable endowment funds) on current projections to mitigate identified risks. Growth in general funds and free reserves will continue to be targeted to achieve the stated policy of six months operational expenditure.

Investment policy

There are no restrictions on the charity's investment powers. During the financial year the charity's entire portfolio of quoted securities has been managed by fund managers: Veritas Asset Management (UK) Limited, Ruffer LLP, Aberdeen SVG and Rathbone Brothers Plc on a discretionary basis.

Coram's investment strategy in managing its investment portfolio is to appoint fund managers with different investment styles following diversified allocation across asset classes and geography.

Performance during the year was extremely good, with above expectation returns of 16% on the portfolio. In light of current national and international events the focus of the forthcoming year is to increase capital preservation whilst continuing to target a return of RPI plus one percent.

Sir David Bell
Chairman

Geoff Berridge
Treasurer

Approved by the Trustees on: 22 November 2017

Independent auditor's report to the Trustees of Coram

We have audited the accounts of Coram for the year ended 31 March 2017, which comprise the consolidated statement of financial activities, the charity statement of financial activities, the consolidated and parent charity balance sheets, the consolidated statement of cash flows, the principal accounting policies and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 102, the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland.

This report is made solely to the Trustees, as a body, in accordance with Section 144 of the Charities Act 2011 and with regulations made under Section 154 of that Act. Our audit work has been undertaken so that we might state to the Trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the Trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of Trustees and auditor

As explained more fully in the statement of Trustees' responsibilities set out in the Trustees' report, the Trustees are responsible for the preparation of accounts which give a true and fair view.

We have been appointed as auditor under section 144 of the Charities Act 2011 and report in accordance with regulations made under section 154 of that Act. Our responsibility is to audit and express an opinion on the accounts in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the accounts

An audit involves obtaining evidence about the amounts and disclosures in the accounts sufficient to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charity's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Trustees; and the overall presentation of the accounts. In addition, we read all the financial and non-financial information in the Trustees' report to identify material inconsistencies with the audited accounts and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material inconsistencies we consider the implications for our report.

Opinion on the accounts

In our opinion the accounts:

- ◆ give a true and fair view of the state of the group and charitable parent's affairs as at 31 March 2017 and of the group and charitable parent's income and expenditure for the year then ended;
- ◆ have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- ◆ have been prepared in accordance with the requirements of the Charities Act 2011.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Charities Act 2011 requires us to report to you if, in our opinion:

- ◆ the information given in the Trustees' report is inconsistent in any material respect with the accounts; or
- ◆ sufficient accounting records have not been kept; or
- ◆ the accounts are not in agreement with the accounting records and returns; or
- ◆ we have not received all the information and explanations we require for our audit.

Buzzacott LLP
Statutory Auditor
130 Wood Street
London
EC2V 6DL

8 December 2017

Buzzacott LLP is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006

Coram Group Consolidated statement of financial activities Year to 31 March 2017

| | Notes | General funds £ | Designated funds £ | Fixed asset fund £ | Campus appeal fund £ | Other restricted funds £ | Fixed asset permanent endowment fund £ | Expendable endowments funds £ | Total 2017 £ | Total 2016 £ |
|---|---------|--------------------|-----------------------|-----------------------|-------------------------|-----------------------------|---|----------------------------------|-------------------|--------------------|
| Income from: | | | | | | | | | | |
| Donations and legacies | 1,2 | 1,859,917 | — | — | 1,391,881 | 541,724 | — | — | 3,793,522 | 2,211,074 |
| Interest receivable and investment income | 3 | 345,604 | — | — | — | — | — | 95,900 | 441,504 | 487,775 |
| Other trading activities | 9,10,11 | 4,037,957 | — | — | — | 20,000 | — | — | 4,057,957 | 2,943,797 |
| Charitable activities | | | | | | | | | | |
| . Promoting the care and welfare of children | 4 | 3,019,197 | — | — | — | 2,034,327 | — | — | 5,053,524 | 6,094,044 |
| . Health education programmes | 5 | 161,418 | — | — | — | — | — | — | 161,418 | 217,774 |
| . Provision of legal advice, training and research | 6 | 3,140,979 | — | — | — | 507,047 | — | — | 3,648,026 | 2,995,884 |
| . Advocacy | 7 | 1,466,895 | — | — | — | 59,781 | — | — | 1,526,676 | 1,595,387 |
| . Adoption partnerships | 8 | 1,559,681 | — | — | — | 285,240 | — | — | 1,844,921 | 1,703,703 |
| Other sources | 5,6,7 | 503,573 | — | — | — | — | — | — | 503,573 | 96,021 |
| Total income | | 16,095,221 | — | — | 1,391,881 | 3,448,119 | — | 95,900 | 21,031,121 | 18,345,459 |
| Expenditure on: | | | | | | | | | | |
| Raising funds | | | | | | | | | | |
| . Costs of raising funds | 12 | 952,487 | — | — | 69,207 | 25,073 | — | — | 1,046,767 | 1,132,269 |
| . Trading activities | 9,10,11 | 3,837,871 | — | — | — | 60,425 | — | — | 3,898,296 | 3,227,999 |
| Charitable activities | | | | | | | | | | |
| . Promoting the care and welfare of children | 13 | 4,542,619 | — | — | — | 2,394,954 | — | — | 6,937,573 | 7,632,856 |
| . Health education programmes | 5 | 396,400 | — | — | — | 47,060 | — | — | 443,460 | 351,184 |
| . Provision of legal advice, training and research | 6 | 2,902,803 | — | — | — | 467,075 | — | — | 3,369,878 | 2,854,467 |
| . Advocacy | 7 | 1,415,100 | — | — | — | 337,816 | — | — | 1,752,916 | 2,013,836 |
| . Adoption partnerships | 8 | 1,613,089 | — | — | — | 298,906 | — | — | 1,911,995 | 2,144,201 |
| Total expenditure | | 15,660,369 | — | — | 69,207 | 3,631,309 | — | — | 19,360,885 | 19,356,812 |
| Net income (expenditure) before transfers and investment gains | | 434,852 | — | — | 1,322,674 | (183,190) | — | 95,900 | 1,670,236 | (1,011,353) |

Coram Group Consolidated statement of financial activities Year to 31 March 2017

| | Notes | General funds £ | Designated funds £ | Fixed asset fund £ | Campus appeal fund £ | Other restricted funds £ | Fixed asset permanent endowment fund £ | Expendable endowments funds £ | Total 2017 £ | Total 2016 £ |
|--|-------|--------------------|-----------------------|-----------------------|-------------------------|-----------------------------|---|----------------------------------|-------------------|-----------------|
| Net income (expenditure) before transfers and investment gains | | 434,852 | — | — | 1,322,674 | (183,190) | — | 95,900 | 1,670,236 | (1,011,353) |
| Net gains on investment assets | 20 | 13,903 | — | — | — | — | — | 1,340,838 | 1,354,741 | 223,243 |
| Net income (expenditure) before transfers | | 448,755 | — | — | 1,322,674 | (183,190) | — | 1,436,738 | 3,024,977 | (788,110) |
| Transfers between funds | 24-30 | 568,315 | 825,542 | 831,933 | (937,307) | — | (88,483) | (1,200,000) | — | — |
| Net (expenditure) income before other recognised gains and losses | 15 | 1,017,070 | 825,542 | 831,933 | 385,367 | (183,190) | (88,483) | 236,738 | 3,024,977 | (788,110) |
| Other recognised gains and losses | | | | | | | | | | |
| . Foreign exchange gains on cash held for reinvestment | | — | — | — | — | — | — | 38,340 | 38,340 | 22,564 |
| . Actuarial gains on defined benefit pension schemes | 17 | 51,000 | — | — | — | — | — | 159,000 | 210,000 | 504,000 |
| Net movement in funds | | 1,068,070 | 825,542 | 831,933 | 385,367 | (183,190) | (88,483) | 434,078 | 3,273,317 | (261,546) |
| Group reconciliation of funds: | | | | | | | | | | |
| Total funds brought forward at 1 April 2016 | | 158,496 | 461,046 | 3,149,483 | 132,223 | 1,204,470 | 4,331,849 | 9,252,097 | 18,689,664 | 18,951,210 |
| Total funds carried forward at 31 March 2017 | | 1,226,566 | 1,286,588 | 3,981,416 | 517,590 | 1,021,280 | 4,243,366 | 9,686,175 | 21,962,981 | 18,689,664 |

Intra-group transactions have been eliminated from the above figures.

Charity (The Thomas Coram Foundation for Children) statement of financial activities Year to 31 March 2017

| | | | | | | | Expendable endowments | | Total 2017 £ | Total 2016 £ | |
|---|-----------------------|--------------------------|--------------------------|-------------------------------|-----------------------------------|--|-----------------------------------|--|--------------------|--------------------|------------------|
| Notes | General funds £ | Designated funds £ | Fixed asset fund £ | Campus appeal fund £ | Other restricted funds £ | Fixed asset permanent endowment fund £ | General endowment fund £ | Pension deficit reduction fund £ | | | |
| Income from: | | | | | | | | | | | |
| Donations and legacies | 1,2 | 1,745,226 | — | — | 1,391,881 | 352,357 | — | — | — | 3,489,464 | 2,059,890 |
| Interest receivable and investment income | 3 | 380,685 | — | — | — | — | — | — | 95,900 | 476,585 | 517,298 |
| Charitable activities | | | | | | | | | | | |
| . Promoting the care and welfare of children | 4 | 3,024,876 | — | — | — | 2,034,327 | — | — | — | 5,059,203 | 6,147,244 |
| Other sources | | 408,112 | — | — | — | — | — | — | — | 408,112 | 62,899 |
| Total income | | 5,558,899 | — | — | 1,391,881 | 2,386,684 | — | — | 95,900 | 9,433,364 | 8,787,331 |
| Expenditure on: | | | | | | | | | | | |
| Raising funds | | | | | | | | | | | |
| . Costs of raising funds | 12 | 947,825 | — | — | 69,207 | 15,764 | — | — | — | 1,032,796 | 1,131,984 |
| Charitable activities | | | | | | | | | | | |
| . Promoting the care and welfare of children | 13 | 4,627,659 | — | — | — | 2,394,954 | — | — | — | 7,022,613 | 8,004,406 |
| Other expenditure | | — | — | — | — | — | — | — | — | — | — |
| Total expenditure | | 5,575,484 | — | — | 69,207 | 2,410,718 | — | — | — | 8,055,409 | 9,136,390 |
| Net income (expenditure) before transfers and investment gains | | | | | | | | | | | |
| | | (16,585) | — | — | 1,322,674 | (24,034) | — | — | 95,900 | 1,377,955 | (349,059) |

Charity (The Thomas Coram Foundation for Children) statement of financial activities Year to 31 March 2017

| Notes | General funds £ | Designated funds £ | Fixed asset fund £ | Campus appeal fund £ | Other restricted funds £ | Fixed asset permanent endowment fund £ | Expendable endowments | | Total 2017 £ | Total 2016 £ |
|--|--------------------|-----------------------|-----------------------|-------------------------|-----------------------------|---|-----------------------------|-------------------------------------|-------------------|-----------------|
| | | | | | | | General endowment fund £ | Pension deficit reduction fund £ | | |
| Net income (expenditure) before transfers and investment gains | (16,585) | — | — | 1,322,674 | (24,034) | — | — | 95,900 | 1,377,955 | (349,059) |
| Net gains on investments 20 | — | — | — | — | — | — | 772,696 | 568,142 | 1,340,838 | 220,057 |
| Net income (expenditure) before transfers | (16,585) | — | — | 1,322,674 | (24,034) | — | 772,696 | 664,042 | 2,718,793 | (129,002) |
| Transfers between funds 24-30 | 568,315 | 825,542 | 831,933 | (937,307) | — | (88,483) | (125,958) | (1,074,042) | — | — |
| Net (expenditure) income before other recognised gains and losses | 15 | 551,730 | 825,542 | 831,933 | 385,367 | (24,034) | (88,483) | 646,738 | 2,718,793 | (129,002) |
| Other recognised gains and losses | | | | | | | | | | |
| . Net foreign exchange gains | | — | — | — | — | — | 38,340 | — | 38,340 | 22,564 |
| . Actuarial gains on defined benefit pension schemes 17 | | — | — | — | — | — | — | 159,000 | 159,000 | 331,000 |
| Net movement in funds | | 551,730 | 825,542 | 831,933 | 385,367 | (24,034) | (88,483) | 685,078 | 2,916,133 | 224,562 |
| Reconciliation of funds: | | | | | | | | | | |
| Total funds brought forward at 1 April 2016 | | 557,332 | 461,046 | 3,149,483 | 132,223 | 602,076 | 4,331,849 | 6,368,097 | 18,486,106 | 18,261,544 |
| Total funds carried forward at 31 March 2017 | | 1,109,062 | 1,286,588 | 3,981,416 | 517,590 | 578,042 | 4,243,366 | 7,053,175 | 21,402,239 | 18,486,106 |

Statement of financial activities Year to 31 March 2017

All activities derived from continuing operations during the above two financial years.

The charity has no recognised gains and losses other than those shown above.

Balance sheets 31 March 2017

| | Nt | Group | | Charity (Coram) | |
|---|-------|-------------------|-------------------|--------------------|-------------------|
| | | 2017 £ | 2016 £ | 2017 £ | 2016 £ |
| Fixed assets: | | | | | |
| Tangible assets | 18 | 8,341,105 | 8,073,237 | 8,116,628 | 7,742,379 |
| Intangible assets | 19 | 108,154 | — | 108,154 | — |
| Investments | 20 | 11,350,890 | 9,740,306 | 11,181,693 | 9,586,462 |
| Total fixed assets | | 19,800,149 | 17,813,543 | 19,406,475 | 17,328,841 |
| Current assets | | | | | |
| Stocks | | 209,386 | 236,946 | — | — |
| Debtors | 21 | 3,702,113 | 4,923,845 | 3,747,588 | 4,879,162 |
| Cash at bank and in hand | | 3,651,207 | 1,652,806 | 1,739,424 | 300,040 |
| Total current assets | | 7,562,706 | 6,813,597 | 5,487,012 | 5,179,202 |
| Liabilities | | | | | |
| Creditors: amounts falling due within one year | 22 | (2,497,799) | (2,747,095) | (858,248) | (1,137,937) |
| Net current assets | | 5,064,907 | 4,066,502 | 4,628,764 | 4,041,265 |
| Total assets less current liabilities | | 24,865,056 | 21,880,045 | 24,035,239 | 21,370,106 |
| Creditors: amounts falling due after one year | | (15,075) | (26,381) | — | — |
| Total net assets excluding pension liability | | 24,849,981 | 21,853,664 | 24,035,239 | 21,370,106 |
| Pension Liability | 23 | (2,887,000) | (3,164,000) | (2,633,000) | (2,884,000) |
| Total net assets including pension liability | | 21,962,981 | 18,689,664 | 21,402,239 | 18,486,106 |
| The funds of the charity: | | | | | |
| Capital funds: | | | | | |
| General endowment fund | 24 | 7,053,175 | 6,368,097 | 7,053,175 | 6,368,097 |
| Pension deficit reduction fund | 24 | 2,633,000 | 2,884,000 | 2,633,000 | 2,884,000 |
| Fixed asset permanent endowment fund | 25 | 4,243,366 | 4,331,849 | 4,243,366 | 4,331,849 |
| | | 13,929,541 | 13,583,946 | 13,929,541 | 13,583,946 |
| Income funds | | | | | |
| Free reserves | 26 | 1,480,566 | 438,496 | 1,109,062 | 557,332 |
| Pension reserve | 17,26 | (254,000) | (280,000) | — | — |
| Designated funds | 27 | 1,286,588 | 461,046 | 1,286,588 | 461,046 |
| Fixed asset fund | 28 | 3,981,416 | 3,149,483 | 3,981,416 | 3,149,483 |
| Campus appeal restricted fund | 29 | 517,590 | 132,223 | 517,590 | 132,223 |
| Other restricted funds | 30 | 1,021,280 | 1,204,470 | 578,042 | 602,076 |
| | | 21,962,981 | 18,689,664 | 21,402,239 | 18,486,106 |

Approved by the Trustees
and signed on their behalf by:

Sir David Bell

Chairman

Approved on: 22 November 2017

Geoff Berridge

Treasurer

Consolidated statement of cash flows Year to 31 March 2017

| | Notes | 2017 £ | 2016 £ |
|---|-------|--------------------|-------------|
| Cash flows from operating activities: | | | |
| Net cash used in operating activities | A | 2,187,671 | (2,460,156) |
| Cash flows from investing activities: | | | |
| Investment income and interest received | | 441,504 | 487,775 |
| Proceeds from the disposal of tangible fixed assets | | 661,588 | 5,533 |
| Purchase of fixed assets | | (1,074,859) | (152,766) |
| Proceeds from the disposal of investments | | 2,841,042 | 4,152,630 |
| Purchase of investments | | (2,131,235) | (1,769,404) |
| Net cash provided by investing activities | | 738,040 | 2,723,768 |
| Change in cash and cash equivalents in the year | | 2,925,711 | 263,615 |
| Cash and cash equivalents at 1 April 2016 | B | 2,284,176 | 1,997,997 |
| Change in cash and cash equivalents due to exchange rate movements | | 38,340 | 22,564 |
| Cash and cash equivalents at 31 March 2017 | B | 5,248,227 | 2,284,176 |

Notes to the statement of cash flows for the year to 31 March 2017

A Reconciliation of net movement in funds to net cash used in operating activities

| | 2017 £ | 2016 £ |
|---|--------------------|-------------|
| Net movement in funds (as per the statement of financial activities) | 3,273,317 | (261,546) |
| Adjustments for: | | |
| Depreciation charge | 429,336 | 416,390 |
| Gains on investments | (1,393,081) | (245,810) |
| Investment income | (441,504) | (487,775) |
| Pension actuarial adjustment | (259,000) | (504,000) |
| Decrease in pension liability | (18,000) | (18,000) |
| Surplus on disposal of tangible fixed assets | (392,087) | 6,001 |
| Decrease (increase) in stocks | 27,560 | (219,938) |
| Decrease (increase) in debtors | 1,221,732 | (1,356,764) |
| (Decrease) increase in creditors | (260,602) | 211,286 |
| Net cash used in operating activities | 2,187,671 | (2,460,156) |

B Analysis of cash and cash equivalents

| | 2017 £ | 2016 £ |
|--|------------------|-----------|
| Cash at bank and in hand | 3,651,207 | 1,652,806 |
| Cash held by investment managers | 1,597,020 | 631,370 |
| Total cash and cash equivalents | 5,248,227 | 2,284,176 |

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the accounts are laid out below.

Basis of preparation

These accounts have been prepared for the year to 31 March 2017 with comparative information given in respect to the year to 31 March 2016.

The accounts have been prepared under the historical cost convention with items recognised at cost or transaction value unless otherwise stated in the relevant accounting policies below or the notes to these accounts.

The accounts have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (Charities SORP FRS 102) issued on 16 July 2014, the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Charities Act 2011.

The charity constitutes a public benefit entity as defined by FRS 102.

The accounts are presented in sterling and are rounded to the nearest pound.

Critical accounting estimates and areas of judgement

Preparation of the accounts requires the Trustees and management to make significant judgements and estimates.

The items in the accounts where these judgements and estimates have been made include:

- ◆ assessing the probability of receiving legacies of which the group and/or charity has been notified;
- ◆ estimating the useful economic life of fixed assets for the purposes of determining the depreciation charge;
- ◆ assessing the appropriateness of any provision for slow moving or obsolete stock;
- ◆ assessing the appropriateness of any provision needed against doubtful and bad debts;
- ◆ assessing the recoverability of work in progress;
- ◆ assessing the appropriateness of the underlying assumptions of the actuarial valuation of the pension scheme; and
- ◆ determining the basis for allocating support costs across expenditure categories.

Assessment of going concern

The Trustees have assessed whether the use of the going concern assumption is appropriate in preparing these accounts. The Trustees have made this assessment in respect to a period of one year from the date of approval of these accounts.

The Trustees of the charity have concluded that there are no material uncertainties related to events or conditions that may cast significant doubt on the ability of the charity to continue as a going concern. The Trustees are of the opinion that the charity will have sufficient resources to meet its liabilities as they fall due. The most significant areas of judgement that affect items in the accounts are detailed above. With regard to the next accounting period, the year ending 31 March 2018, the most significant areas that affect the carrying value of the assets held by the charity are the level of investment return and the performance of the investment markets; the volatility and demand for adoption services; and the level of local authority funding and resources (see the investment policy and the risk management sections of the trustees' report for more information).

Basis of consolidation

The statement of financial activities consolidates the accounts of the charity and its group undertakings, Coram Life Education and Coram Life Education Trading Limited, Coram Children's Legal Centre, Coram Voice, Coram Cambridgeshire Adoption Limited, Coram Trading Limited and Coram Academy Limited. Intragroup transactions are eliminated in full. The balance sheet consolidates the accounts of the charity and its group undertakings, as at the balance sheet date.

Income recognition

Income is recognised in the period in which the group and/or charity is entitled to the income and the amount can be measured reliably and it is probable the income will be received. Income is deferred only when the group and/or charity has to fulfil conditions before becoming entitled to it or where the donor or funder has specified that the income is to be expended in a future accounting period.

Income for the group and/or charity comprises donations; legacies; investment income and interests receivable; income from charitable activities comprising grants, fees and contractual income; and income from other sources.

Donations and grants are recognised when the group and/or charity has confirmation of both the amount and settlement date. In the event of donations and grants pledged but not received, the amount is accrued for where the receipt is considered probable. In the event that a donation or grant is subject to conditions that require a level of performance before the group and/or charity is entitled to the funds, the income is deferred and not recognised until either those conditions are fully met, or the fulfilment of those conditions is wholly within the control of the group and/or charity and it is probable that those conditions will be fulfilled in the reporting period.

Legacies are included in the statement of financial activities when the group and/or charity is entitled to the legacy, the executors have established that there are sufficient surplus assets in the estate to pay the legacy, and any conditions attached to the legacy are within the control of the group and/or charity.

Income recognition (continued)

Entitlement is taken as the earlier of the date on which either: the group and/or charity is aware that probate has been granted, the estate has been finalised and notification has been made by the executor to the group and/or charity that a distribution will be made, or when a distribution is received from the estate. Receipt of a legacy, in whole or in part, is only considered probable when the amount can be measured reliably and the group and/or charity has been notified of the executor's intention to make a distribution.

Fee and contractual income represents the amounts receivable for the services provided to clients, excluding value added tax, under contractual obligations which are performed gradually over time. Incomplete contracts at the balance sheet date are accounted for by reference to the fair value of the work performed and amounts due but not received at the balance sheet date are described in the financial statements as contractual income debtors.

Income from Coram Trading Limited comprises the sales of goods and fees from the provision of consultancy and other services at invoiced value excluding VAT. This income is recognised to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured. It is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Income from Coram Life Education comprises donations, grants, fees and contractual income, merchandising income, and interest receivable. Merchandising income is recognised to the extent that it is probable that the economic benefits will flow to the charity and the revenue can be reliably measured.

Income from Coram Life Education Trading Limited comprises fees from the provision of consultancy and other services, project income and income from the sale of mobile classrooms. Income is recognised to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured. It is measured as the fair value of the consideration received or receivable, excluding VAT.

Income from Coram Children's Legal Centre comprises donations, bank interest, grants, fee and contractual income, income from publications and other sundry income. Income from publications and other sundry income is recognised to the extent that it is probable that the economic benefits will flow to the company and the income can be measured reliably. It is measured at fair value being the amount invoiced and considered receivable after allowing for any doubtful or bad debts.

Income from Coram Voice comprises donations, grants, interest receivable and investment income, income from fundraising, contractual income, and miscellaneous income. Income from fundraising and miscellaneous income is recognised to the extent that it is probable that the economic benefits will flow to the charity and the revenue can be reliably measured.

Income from Coram Cambridgeshire Adoption Limited comprises donations, grants, contract and fee income, and interest receivable.

Income recognition (continued)

Income from Coram Academy Limited comprises income from policy and research work, sales of publications, membership subscriptions, income from training and workshops, gifts in kind and donations. Income from both the sale of publications and from the provision of training and workshops is recognised to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured. It is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. Other services and facilities donated to the company for its own use i.e. gifts in kind are included as income at their fair value being their worth to the company as at the time of the gift. An equivalent amount is included in expenditure.

Income from Coram Academy Limited also includes an amount equal to the fair value of the assets transferred to the company from the Administrators of British Association for Adoption and Fostering (BAAF) (see note 11). These assets comprised stocks of publications and tangible fixed assets. The stocks of publications were valued at the lower of their cost and net realisable value and the tangible fixed assets comprising equipment and fixtures and fittings were valued at their estimated worth to the company as at the time of the transfer.

All other fee and contractual income is recognised to the extent that it is probable that the economic benefits will flow to the charity and the revenue can be measured reliably. It is measured at fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Dividends are recognised once the dividend has been declared and notification has been received of the dividend due.

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the charity; this is normally upon notification of the interest paid or payable by the bank.

Volunteers and donated services and facilities

The value of services provided by volunteers is not incorporated into these financial statements.

Where services are provided to the charity as a donation that would normally be purchased from suppliers, this contribution is included in the financial statements as both income and expenditure at its estimated fair value based on the value of the contribution to the charity.

Expenditure recognition

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to make a payment to a third party, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably.

All expenditure is accounted for on an accruals basis. Expenditure comprises direct costs and support costs. All expenses, including support costs, are allocated or apportioned to the applicable expenditure headings. The classification between activities is as follows:

Expenditure recognition (continued)

- ◆ Expenditure on raising funds includes all expenditure associated with generating donations and the fees charged by investment managers in connection with the management of the charity's listed investments. It includes costs that can be attributed directly to such activities and an allocation of those indirect costs necessary to support them (see below). It also comprises the costs associated with non-charitable trading activities.
- ◆ Expenditure on charitable activities includes all costs associated with furthering the charitable purposes of the group and charity through the provision of their charitable activities. Such costs include direct and indirect expenditure on the various charitable activities as described in the statement of financial activities.

All expenditure is stated inclusive of irrecoverable VAT.

Allocation of support and governance costs

Support costs represent indirect charitable expenditure. In order to carry out the primary purposes of the group and charity it is necessary to provide support in the form of personnel development, financial procedures, provision of office services and equipment and a suitable working environment.

Governance costs comprise the costs involving the public accountability of the group and/or charity (including audit costs) and costs in respect to compliance with regulation and good practice. Governance costs are included as a specific category within support costs.

Support costs are allocated to expenditure on charitable activities in the same proportion as the direct costs for each activity.

Tangible fixed assets

All assets costing more than £1,000 and with an expected useful life exceeding one year are capitalised. Assets are retired at the end of their useful economic life.

◆ Freehold land and buildings

Freehold land and buildings acquired prior to 31 March 2001 are included in these accounts at a valuation determined by the Trustees, with professional assistance, as at 31 March 2001, based on existing use.

Freehold land and buildings acquired since 1 April 2001 are included in these accounts at cost or, in the case of donated assets, at a valuation determined by the Trustees based on cost or book value.

Freehold buildings are depreciated at an annual rate of 2% per annum.

No depreciation is charged on freehold land.

◆ Leasehold buildings

Leasehold improvements are capitalised and depreciated over the term of the lease.

◆ Classroom programmes

Classroom programmes are capitalised and depreciated over a four year period on a straight line basis.

Tangible fixed assets (continued)

◆ **Fixtures, fittings, furniture and equipment**

Expenditure on the purchase and replacement of fixtures, fittings, furniture and equipment is capitalised and depreciated over a four year period on a straight line basis.

◆ **Database**

Expenditure on database is depreciated at the rate of 10% straight line for initial capitalisation and 25% straight line for subsequent upgrades.

◆ **Paintings and other works of art**

Paintings and other works of art are not capitalised for reasons explained in note 18 to the accounts.

Intangible fixed assets

Intangible fixed assets comprise internally developed software. Costs that are directly associated with the production of identifiable software products controlled by the Group are recognised as intangible assets. Direct costs include software development employee costs and directly attributable overheads.

Internally developed software is recognised only if all of the following conditions are met:

- an asset is created that can be separately identified;
- it is probable that the asset created will generate future economic benefits; and
- the development cost of the asset can be measured reliably.

The intangible asset is stated at cost less accumulated amortisation. Amortisation is charged on a straight-line basis over the estimated useful life, from the date the software is available for use.

Heritage assets

No value has been attributed to heritage assets as described in note 18. Due to the specific condition attached to the items, any meaningful valuation is deemed impossible.

Investments

Listed investments are a form of basic financial instrument and are initially recognised at their transaction value and subsequently measured at their fair value as at the balance sheet date using the closing quoted market price. Realised and unrealised gains (or losses) are credited (or debited) to the statement of financial activities in the year in which they arise.

The charity does not acquire put options, derivatives or other complex financial instruments.

Debtors

Debtors are recognised at their settlement amount, less any provision for non-recoverability. Prepayments are valued at the amount prepaid. They have been discounted to the present value of the future cash receipt where such discounting is material.

Cash at bank and in hand

Cash at bank and in hand represents such accounts and instruments that are available on demand or have a maturity of less than three months from the date of acquisition. Deposits for more than three months but less than one year have been disclosed as short term deposits. Cash placed on deposit for more than one year is disclosed as a fixed asset investment.

Creditors

Creditors are recognised when there is an obligation at the balance sheet date as a result of a past event, it is probable that a transfer of economic benefit will be required in settlement, and the amount of the settlement can be estimated reliably. Creditors are recognised at the amount the charity anticipates it will pay to settle the debt. They have been discounted to the present value of the future cash payment where such discounting is material.

Fund accounting

The fixed asset permanent endowment fund represents the proceeds from the disposal of the Hospital at Bloomsbury and the Foundling Hospital School at Berkhamsted. These proceeds have been applied to purchase, build and equip Coram's present premises.

Expendable endowment funds comprise monies which are held as capital but which may be spent in certain circumstances as explained in note 24. Income generated by the general endowment fund is credited to general funds and applied for general purposes, whereas income generated by those investments underlying the pension deficit reduction fund is added to that fund.

Restricted funds comprise monies raised for, or their use restricted to, a specific purpose, or contributions subject to donor imposed conditions. The campus appeal fund comprises monies raised for the campus development project.

Designated funds comprise monies set aside out of unrestricted general funds for specific future purposes or projects.

The fixed asset fund represents the net book value of the charity's fixed assets that are not included within endowment or other designated funds.

The pension reserve represents the pension deficit inherited by Coram Cambridgeshire Adoption Limited.

General funds i.e. free reserves represent those monies which are freely available for application towards achieving any charitable purpose that falls within the charity's charitable objects.

Leased assets

Rentals applicable to operating leases, where substantially all the benefits and risks of ownership remain with the lessor, are charged to the statement of financial activities as incurred.

Pension costs

The charity contributes to a defined benefit pension scheme operated by the London Borough of Camden which was closed to new members in 2004 and provides benefits based on final pensionable salary. The assets of the scheme are held and managed separately from those of the charity. Pension scheme assets are measured at fair value at each balance sheet date. Liabilities are measured on an actuarial basis using the projected unit method. The net of these two figures is recognised as an asset or liability on the balance sheet. Any change in the asset or liability between balance sheet dates is reflected in the statement of financial activities in recognised gains and losses for the period.

Contributions in respect of personal pension schemes and defined contribution schemes are recognised in the statement of financial activities in the year in which they are payable to the relevant scheme.

1 Donations and legacies

| Group | Unrestricted funds £ | Restricted funds £ | 2017 Total funds £ | 2016 Total funds £ |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------------------------|
| Donations | 1,181,814 | 1,933,605 | 3,115,419 | 2,115,359 |
| Legacies | 678,103 | — | 678,103 | 95,715 |
| 2017 Total funds | 1,859,917 | 1,933,605 | 3,793,522 | 2,211,074 |
| 2016 Total funds | 1,528,035 | 683,039 | 2,211,074 | |

| Charity | Unrestricted funds £ | Restricted funds £ | 2017 Total funds £ | 2016 Total funds £ |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------------------------|
| Donations | 1,067,123 | 1,744,238 | 2,811,361 | 1,964,175 |
| Legacies | 678,103 | — | 678,103 | 95,715 |
| 2017 Total funds | 1,745,226 | 1,744,238 | 3,489,464 | 2,059,890 |
| 2016 Total funds | 1,530,223 | 529,667 | 2,059,890 | |

A report on donors (excluding those who have requested anonymity) who have given significant amounts is included in the charity's published annual digest.

Consolidated voluntary income includes £119,376 (2016 - £64,301) in respect to Coram Life Education (note 5), £27,546 (2016 - £9,575) in respect to Coram Life Education Trading Limited (note 10), £3,727 (2016 - £24,185) in respect to Coram Children's Legal Centre (note 6), £214,503 (2016 - £291,469) in respect to Coram Voice (note 7), £1,401 (2016 - £1,365) in respect to Coram Cambridgeshire Adoption Limited (note 8) and £10,829 (2016 - £107,602) in respect to Coram Academy Limited (note 11).

2 Donated services

Donations and legacies and other costs include amounts relating to services donated to the charity.

During the year, the group and charity received the following donated services:

| Group and charity | Unrestricted funds £ | Restricted funds £ | Total funds 2017 £ | Total funds 2016 £ |
|-------------------------|-------------------------|-----------------------|--------------------------|--------------------------|
| Morgan Stanley | 81,143 | — | 81,143 | — |
| Core Logic | — | — | — | 33,268 |
| 2017 Total funds | 81,143 | — | 81,143 | 33,268 |
| 2016 Total funds | 33,268 | — | 33,268 | |

Morgan Stanley

Morgan Stanley provided pro-bono management consultancy to Coram Life Education.

Core Logic

Core Logic provided Coram Voice with pro-bono IT support.

An amount equivalent to the value of the donated services to Coram Life Education i.e. £81,143 has been included within cost of health education programmes. In 2016, £33,268 being the value of donated services to Coram Voice, was included within costs of advocacy. Coram also benefits from the support of many volunteers. No monetary value has been placed on this support in these accounts.

3 Investment income

| Group | Unrestricted funds £ | Endowment funds £ | Total funds 2017 £ | Total funds 2016 £ |
|--------------------------------|-------------------------|----------------------|--------------------------|--------------------------|
| Income from listed investments | 142,910 | 95,900 | 238,810 | 254,050 |
| Interest receivable | 1,976 | — | 1,976 | 2,066 |
| Income from property | 200,718 | — | 200,718 | 231,659 |
| 2017 Total funds | 345,604 | 95,900 | 441,504 | 487,775 |
| 2016 Total funds | 398,948 | 88,827 | 487,775 | |

3 Investment income (continued)

| Charity | Unrestricted funds £ | Endowment funds £ | Total funds 2017 £ | Total funds 2016 £ |
|--------------------------------|-------------------------|----------------------|--------------------------|--------------------------|
| Income from listed investments | 140,278 | 95,900 | 236,178 | 253,401 |
| Interest receivable | 222 | — | 222 | 848 |
| Income from property | 240,185 | — | 240,185 | 263,049 |
| 2017 Total funds | 380,685 | 95,900 | 476,585 | 517,298 |
| 2016 Total funds | 428,471 | 88,827 | 517,298 | |

The income from property derives from a number of charitable organisations which occupy parts of the Coram campus.

4 Income from promoting the care and welfare of children

| Group | Unrestricted funds £ | Restricted funds £ | Total funds 2017 £ | Total funds 2016 £ |
|--------------------------------------|-------------------------|-----------------------|--------------------------|--------------------------|
| Children services | | | | |
| Adoption service | 2,148,267 | 294,065 | 2,442,332 | 2,370,265 |
| Adoption Concurrent Planning | 2,750 | — | 2,750 | 53,325 |
| Adoption related activities | 74,119 | 1,049,680 | 1,123,799 | 567,847 |
| Housing and support service | 63,500 | 27,451 | 90,951 | 319,626 |
| Parents Centre | 153,562 | 141,776 | 295,338 | 339,486 |
| Family Support & Vulnerable Children | 508,066 | — | 508,066 | 682,386 |
| Policy, research and marketing | 66,899 | 55,152 | 122,051 | 158,189 |
| Tomorrow's Achievers | 308 | 25,000 | 25,308 | — |
| Other services | 1,726 | 441,203 | 442,929 | 1,602,920 |
| 2017 Total funds | 3,019,197 | 2,034,327 | 5,053,524 | 6,094,044 |
| 2016 Total funds | 3,631,099 | 2,462,945 | 6,094,044 | |

| Charity | Unrestricted funds £ | Restricted funds £ | Total funds 2017 £ | Total funds 2016 £ |
|--------------------------------------|-------------------------|-----------------------|--------------------------|--------------------------|
| Children services | | | | |
| Adoption service | 2,130,027 | 294,065 | 2,424,092 | 2,423,465 |
| Adoption Concurrent Planning | 2,750 | — | 2,750 | 53,325 |
| Adoption related activities | 77,038 | 1,049,680 | 1,126,718 | 567,847 |
| Housing and support service | 63,500 | 27,451 | 90,951 | 319,626 |
| Parents Centre | 153,562 | 141,776 | 295,338 | 339,486 |
| Family Support & Vulnerable Children | 508,066 | — | 508,066 | 682,386 |
| Policy, research and marketing | 87,899 | 55,152 | 143,051 | 158,189 |
| Tomorrow's Achievers | 308 | 25,000 | 25,308 | — |
| Other services | 1,726 | 441,203 | 442,929 | 1,602,920 |
| 2017 Total funds | 3,024,876 | 2,034,327 | 5,059,203 | 6,147,244 |
| 2016 Total funds | 3,684,299 | 2,462,945 | 6,147,244 | |

5 Coram Life Education (CLE)

Due to the integral nature of CLE's activities to those of Coram's, and the degree of control Coram has over CLE given that it is the majority member with 75% voting rights, the results of CLE have been consolidated with those of Coram. The remaining 25% of voting rights are held by various Local Operating Trusts.

| | Year to 31 March 2017 £ | Year to 31 March 2017 £ | Year to 31 March 2016 £ | Year to 31 March 2016 £ |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Income from: | | | | |
| . Donations | 119,376 | | 64,301 | |
| . Interest receivable | 66 | | 88 | |
| . Other sources | 2,430 | | 385 | |
| | | 121,872 | | 64,774 |
| Charitable activities | | | | |
| . Services for health education | | 198,531 | | 239,873 |
| Merchandising | | 13,790 | | 22,435 |
| Total income | | 334,193 | | 327,082 |
| Expenditure on: | | | | |
| Raising funds | | 5,811 | | 286 |
| Charitable activities | | | | |
| . Services for health education | | 476,352 | | 453,695 |
| Total expenditure | | 482,163 | | 453,981 |
| Net expenditure and net movement in funds | | (147,970) | | (126,899) |
| Net (liabilities) assets as at 31 March 2017 | | (245,545) | | (97,575) |

CLE is a registered charity (Charity Registration No 800727) and is constituted as a company limited by guarantee (Company Registration No 02328941 (England and Wales)). In the event of the charity being wound up members are required to contribute an amount not exceeding £1.

Audited financial statements of CLE will be filed with both the Charity Commission and Companies House.

CLE's fundraised income amounted to £119,376 (2016 - £64,301). Income from CLE's charitable activities amounted to £198,531 (2016 - £239,873) prior to an adjustment on consolidation of £15,000 (2016 - £ nil) in respect to transactions between Coram and CLE and £22,113 (2016 - £22,099) in respect to transactions between Coram Life Education Trading Limited and CLE. All health education programme income was unrestricted in 2017 and 2016.

£7,738 of donation income was restricted in 2017 (2016 - £3,725).

5 Coram Life Education (CLE) (continued)

Expenditure on CLE's charitable activities was £476,352 (2016 - £453,695) prior to adjustments on consolidation of £8,000 (2016 - £8,000) in respect to transactions between Coram and CLE, and £24,892 (2016 - £94,511) in respect to transactions between Coram Life Education Trading Limited and CLE.

£429,292 (2016 - £393,436) of health education programme expenditure was unrestricted, and £47,060 (2016 - £60,259) was restricted. All other expenditure was unrestricted.

6 Coram Children's Legal Centre (CCLC)

On 1 September 2011 Coram amalgamated with Coram Children's Legal Centre (Company Registration Number 01520787 (England and Wales), Charity Registration Number 281222). The results of CCLC have been consolidated with those of Coram.

| | Year to 31 March 2017 £ | Year to 31 March 2017 £ | Year to 31 March 2016 £ | Year to 31 March 2016 £ |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Income from: | | | | |
| . Donations | 3,727 | | 24,185 | |
| . Interest receivable | — | | 40 | |
| | | 3,727 | | 24,225 |
| Charitable activities | | | | |
| . Grants, fee and contract income | | 3,698,576 | | 3,156,449 |
| Other sources | | 78,584 | | 6,756 |
| Total income | | 3,780,887 | | 3,187,430 |
| Expenditure on: | | | | |
| Charitable activities | | | | |
| . Legal services and project costs | | 3,422,950 | | 2,898,112 |
| Total expenditure | | 3,422,950 | | 2,898,112 |
| Net income and movement in funds | | 357,937 | | 289,318 |
| Net assets as at 31 March 2017 | | 1,302,665 | | 944,728 |

CCLC is constituted as a company limited by guarantee. In the event of the charity being wound up members are required to contribute an amount not exceeding £1.

Audited financial statements of CCLC will be filed with both the Charity Commission and Companies House.

Income from CCLC's charitable activities amounted to £3,698,576 (2016 - £3,156,449) prior to adjustments on consolidation of £1,168 (2016 - £1,154) in respect to transactions between CTL and CCLC, £48,142 (2016 - £156,941) in respect to transactions between Coram and CCLC, £791 (2016 - £2,470) between Voice and CCLC.

6 Coram Children's Legal Centre (CCLC) (continued)

Total income from CCLC was therefore £3,648,026 (2016 - £2,995,884). In 2017, £3,140,979 (2016 - £2,658,507) was unrestricted, and £507,047 (2016 - £337,377) was restricted.

Legal services and project costs amounted to £3,422,950 (2016 - £2,898,112) prior to an adjustment on consolidation of £40,717 (2016 - £38,590) in respect to transactions between Coram and CCLC, £6,078 (2016 - £4,029) in respect to transactions between Coram and Voice and £6,277 (2016 - £1,026) in respect to transactions between Coram Academy and CCLC.

Total expenditure from CCLC was £3,369,878 (2016 - £2,854,467). In 2017, £2,902,803 (2016 - £2,347,085) was unrestricted, and £467,075 (2016 - £507,382) was restricted.

7 Coram Voice

On 1 October 2013 Coram amalgamated with Voice for the Child in Care to form Coram Voice (Company Registration Number 3050826 (England and Wales), Charity Registration Number 1046207).

| | Year ended 31 March 2017 £ | Year ended 31 March 2017 £ | Year ended 31 March 2016 £ | Year ended 31 March 2016 £ |
|--|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Income from: | | | | |
| . Donations | 214,503 | | 291,469 | |
| . Income from listed investments | 2,632 | | 649 | |
| . Interest receivable | 380 | | 716 | |
| | | 217,515 | | 292,834 |
| Charitable activities | | | | |
| . Grants, fee and contract income | | 1,532,754 | | 1,599,416 |
| Other sources | | 72 | | 3,548 |
| Total income | | 1,750,341 | | 1,895,798 |
| Expenditure on: | | | | |
| Raising funds | | | | |
| . Fundraising | | 8,160 | | — |
| Charitable activities | | | | |
| . Advocacy services and policy and campaigning | | 1,759,707 | | 2,016,307 |
| Total expenditure | | 1,767,867 | | 2,016,307 |
| Net gains on investment | | 13,903 | | 3,186 |
| Net expenditure and movement in funds | | (3,623) | | (117,323) |
| Net assets as at 31 March 2017 | | 482,616 | | 486,239 |

7 Coram Voice (continued)

Coram Voice is constituted as a company limited by guarantee. In the event of the charity being wound up members are required to contribute an amount not exceeding £1.

Audited financial statements of Coram Voice will be filed with both the Charity Commission and Companies House.

Total income of Coram Voice was £1,750,341 (2016 - £1,895,798) prior to adjustments on consolidation of £6,078 (2016 - £4,029) in respect to transactions between Coram Children's Legal Centre and Voice.

Voluntary income raised was £214,503 (2016 - £291,469). In 2017, £33,124 was unrestricted and £181,379 was restricted.

Total expenditure of Coram Voice was £1,767,867 (2016 - £2,016,307) prior to adjustments on consolidation of £791 (2016 - £2,471) in respect to transactions between Coram Children's Legal Centre and Coram Voice and £6,000 (2016 - Nil) in respect of transactions between Coram and Coram Voice.

In 2017, total income of £241,160 was restricted and total expenditure of £344,625 was restricted.

8 Coram Cambridgeshire Adoption Limited (CCAL)

CCAL was incorporated on 8 January 2014 (Company Registration Number 08836476 (England and Wales), Charity Registration Number 1159830) and started operating in the year to 31 March 2015. The results of CCAL have been consolidated with those of Coram.

| | Year to 31 March 2017 £ | Year to 31 March 2017 £ | Year to 31 March 2016 £ | Year to 31 March 2016 £ |
|--|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Income from: | | | | |
| . Donations | 1,401 | | 1,365 | |
| . Interest receivable | 279 | | 149 | |
| | | 1,680 | | 1,514 |
| Charitable activities | | | | |
| . Adoption services | | 1,845,841 | | 1,727,991 |
| Total income | | 1,847,521 | | 1,729,505 |
| Expenditure on: | | | | |
| Charitable activities | | | | |
| . Adoption services | | 1,914,523 | | 2,183,884 |
| Total expenditure | | 1,914,523 | | 2,183,884 |
| Net expenditure and net movement in funds | | (67,002) | | (454,379) |
| Actuarial gains | | 51,000 | | 173,000 |
| Net movement in funds | | (16,002) | | (281,379) |
| Net liabilities as at 31 March 2017 | | (813,139) | | (797,137) |

8 Coram Cambridgeshire Adoption Limited (CCAL) (continued)

CCAL is constituted as a company limited by guarantee. In the event of the charity being wound up members are required to contribute an amount not exceeding £1.

Audited financial statements CCAL will be filed with both the Charity Commission and Companies House.

Total adoption services income was £1,845,841 (2016 - £1,727,991) prior to adjustments on consolidation of £920 (2016 - £19,788) in respect to transactions between CTL and CCAL and £Nil (2016 - £4,500) in respect to transactions between Coram and CCAL.

Total adoption services income was therefore £1,844,921. In 2017, £1,559,681 was unrestricted and £285,240 was restricted.

Total expenditure of CCAL was £1,914,523 (2016 - £2,183,884) prior to adjustments on consolidation of £450 (2016 - £400) in respect to transactions between CCAL and Coram Trading Limited, £600 (2016 - £38,000) in respect to transactions between CCAL and Coram and £1,478 (2016 - £1,283) in respect to transactions between CCAL and Coram Academy Limited.

Total expenditure of CCAL was therefore £1,911,995 (2016 - £2,144,201). In 2017, £1,613,089 was unrestricted and £298,906 was restricted.

9 Coram Trading Limited (CTL)

Coram Trading Limited (Company Registration Number 07034159 (England and Wales)) started trading in the year to 31 March 2011 and is a company limited by guarantee whose sole member is Coram. In the event of the company being wound up members are required to contribute an amount not exceeding £10.

Audited financial statements of Coram Trading Limited will be filed with Companies House. The results of Coram Trading Limited have been consolidated with those of Coram.

9 Coram Trading Limited (CTL) (continued)

| | Year to 31 March 2017 £ | Year to 31 March 2016 £ |
|---|--|--|
| Income | | |
| Adoption consultancy fees | 492,266 | 876,433 |
| Department for Education Innovation Wave 2 income | 22,171 | — |
| Merchandising income | 3,292 | 4,129 |
| Central East Regionalisation project income | 476,496 | 251,503 |
| Department for Education Innovation Pilot income | 276,520 | 564,279 |
| Family Drugs and Alcohol Court (FDAC) project income | 240,772 | 124,712 |
| Concurrent Planning subscription fees | 5,387 | 45,133 |
| Total income | 1,516,904 | 1,866,189 |
| Expenditure | | |
| Adoption consultancy | 555,063 | 592,116 |
| Department for Education Innovation Wave 2 | 22,171 | — |
| Merchandising expenditure | — | 2,192 |
| Central East Regionalisation project costs | 483,156 | 246,915 |
| Department for Education Innovation Pilot project | 272,999 | 538,477 |
| Family Drugs and Alcohol Court (FDAC) project | 240,713 | 118,888 |
| Concurrent Planning | 5,700 | 20,513 |
| Total expenditure | 1,579,802 | 1,519,101 |
| (Deficit) surplus for the year | (62,898) | 347,088 |
| Interest received | 232 | 225 |
| (Deficit) surplus for the year before Gift Aid | (62,666) | 347,313 |
| Gift Aid | — | (347,313) |
| Deficit for the year | (62,666) | — |
| | 31 March 2017 £ | 31 March 2016 £ |
| Funds and reserves | | |
| Income and expenditure account | (62,666) | — |

Total income of Coram Trading Limited was £1,516,904 (2016 - £1,866,189) prior to adjustments on consolidation of £Nil (2016 - £117,650) in respect to transactions with Coram and £450 (2016 - £400) in respect to transactions with Coram Cambridgeshire Adoption Limited. Total expenditure of Coram Trading Limited was £1,579,908 (2016 - £1,519,101) prior to adjustments on consolidation of £200 (2016 - £ nil) in respect to transactions with Coram Academy Limited, £1,618, (2016 - £1,154) in respect to transactions with Coram Children's Legal Centre and £920 (2016 - £19,788) in respect to transactions with Coram Cambridgeshire Adoption Limited.

All trading activity was unrestricted in 2017.

10 Coram Life Education Trading Limited (CLET)

CLET (Company Registration Number 09146751 (England and Wales)) was incorporated on 24 July 2014 and started trading on 1 September 2014 and is a company limited by guarantee whose sole member is Coram Life Education. In the event of the company being wound up members are required to contribute an amount not exceeding £1.

Audited financial statements of CLET will be filed with Companies House. The results of CLET have been consolidated with those of Coram.

| | Year to 31 March 2017 £ | Year to 31 March 2016 £ |
|---|----------------------------------|----------------------------------|
| Income | | |
| Educational fee income | 283,244 | 345,639 |
| Project income | — | 4,875 |
| Mobile sales | — | 47,183 |
| Other income | 585 | — |
| Total income | 283,829 | 397,697 |
| Expenditure | | |
| Costs of educational activities | 322,220 | 362,605 |
| Cost of projects | 4,260 | 7,855 |
| Mobile costs | — | 47,183 |
| Management and administration | 6,675 | 7,874 |
| Total expenditure | 333,155 | 425,517 |
| Deficit for the year before interest | (49,326) | (27,820) |
| Interest received | — | 1 |
| Deficit for the year | (49,326) | (27,819) |
| | 31 March 2017 £ | 31 March 2016 £ |
| Funds and reserves | | |
| Income and expenditure account | (106,217) | (56,891) |

Total income of CLET was £283,829 (2016 - £397,697) prior to an adjustment on consolidation of £24,892 (2016 - £94,511) in respect to transactions with Coram Life Education.

Total expenditure of Coram Life Education Trading Limited was £333,155 (2016 - £425,517) prior to an adjustment on consolidation of £22,113 (2016 - £22,099) in respect to transactions with CLE and £nil (2016 - £6,375) in respect to transactions with Coram.

11 Coram Academy Limited

Coram Academy Limited (Company Registration Number 09697712 (England and Wales)), trading as Coram BAAF, was incorporated on 22 July 2015. It is a company limited by guarantee and its sole member is The Thomas Coram Foundation for Children. In the event of the company being wound up, the company's member is required to contribute an amount not exceeding £10.

11 Coram Academy Limited (continued)

Audited financial statements of Coram Academy will be filed with Companies House. The results of Coram Academy have been consolidated with those of Coram.

| | Year to 31 March 2017 £ | Period from 22 July 2015 to 31 March 2016 £ |
|---|----------------------------------|--|
| Income | | |
| Policy and research | 96,514 | 174,435 |
| Publications | 725,895 | 273,042 |
| Membership | 1,258,939 | 66,138 |
| Training and workshops | 259,202 | 133,688 |
| Gifts in kind | — | 148,088 |
| Donations | 10,829 | 281,401 |
| Total income | 2,351,379 | 1,076,792 |
| Expenditure | | |
| Policy and research | 594,389 | 399,945 |
| Publications | 548,261 | 404,497 |
| Membership services | 175,437 | 68,628 |
| Training and workshops | 447,015 | 243,247 |
| Administration costs | 254,716 | 216,481 |
| Total expenditure | 2,019,818 | 1,332,798 |
| Surplus (deficit) for the year | 331,561 | (256,006) |
| Interest received | 797 | — |
| Surplus (deficit) for the year before Gift Aid | 332,358 | (256,006) |
| Gift Aid | 73,324 | — |
| Surplus (deficit) for the year | 259,034 | (256,006) |
| Funds and reserves | 31 March 2017 £ | 31 March 2016 £ |
| General reserve | — | (299,465) |
| Restricted reserve | 3,028 | 43,459 |

Total income from trading activities was £2,351,379 (2016 - £1,076,792) prior to an adjustment on consolidation of £21,898 (2016 - £58,459) in respect to transactions with Coram, £1,478 (2016 - £1,283) in respect to transactions with CCAL, £6,277 (2016 - £1,026) in respect to transactions with CCLC and £200 in respect of transactions with CTL.

Total expenditure of Coram Academy Limited was £2,019,818 (2016 - £1,332,798) prior to an adjustment on consolidation of £9,629 (2016 - nil) in respect of transactions with Coram.

12 Costs of raising funds

| Group | Unrestricted fund £ | Campus appeal funds £ | Other restricted funds £ | Total funds 2017 £ | Total funds 2016 £ |
|---------------------------|------------------------|--------------------------|-----------------------------|-------------------------------|-----------------------|
| Fundraising costs | | | | | |
| Staff costs | 443,727 | 41,102 | — | 484,829 | 600,036 |
| Support costs (note 14) | 174,403 | 13,048 | 2,972 | 190,423 | 199,951 |
| Other costs | 311,550 | 15,057 | 22,101 | 348,708 | 311,001 |
| | 929,680 | 69,207 | 25,073 | 1,023,960 | 1,110,988 |
| Investment managers' fees | 22,807 | — | — | 22,807 | 21,281 |
| 2017 Total funds | 952,487 | 69,207 | 25,073 | 1,046,767 | 1,132,269 |
| 2016 Total funds | 1,037,240 | 83,007 | 12,022 | 1,132,269 | |

| Charity | Unrestricted funds £ | Campus appeal funds £ | Other restricted funds £ | Total funds 2017 £ | Total funds 2016 £ |
|---------------------------|-------------------------|--------------------------|-----------------------------|-------------------------------|-----------------------|
| Fundraising costs | | | | | |
| Staff costs | 442,817 | 41,102 | — | 483,919 | 599,950 |
| Support costs (note 14) | 174,403 | 13,048 | 2,972 | 190,423 | 199,951 |
| Other costs | 307,798 | 15,057 | 12,792 | 335,647 | 310,802 |
| | 925,018 | 69,207 | 15,764 | 1,009,989 | 1,110,703 |
| Investment managers' fees | 22,807 | — | — | 22,807 | 21,281 |
| 2017 Total funds | 947,825 | 69,207 | 15,764 | 1,032,796 | 1,131,984 |
| 2016 Total funds | 1,036,955 | 83,007 | 12,022 | 1,131,984 | |

13 Promoting the care and welfare of children

The total resources expended on each of the group's and charity's activities, being the total of direct costs and allocated support costs (note 14), was as follows:

| Group | Direct costs £ | Support costs (note 14) £ | Total funds 2017 £ | Total funds 2016 £ |
|---|-------------------|------------------------------|-------------------------------|-----------------------|
| Adoption service | 2,498,992 | 583,575 | 3,082,567 | 2,768,070 |
| Adoption Concurrent Planning | 58,467 | 13,585 | 72,052 | 153,829 |
| Adoption related activities | 1,068,302 | 248,405 | 1,316,707 | 655,641 |
| Housing and Support service | 190,252 | 44,204 | 234,456 | 671,381 |
| Parents Centre | 317,322 | 73,728 | 391,050 | 453,037 |
| Coram Children's Campus | 72,961 | 113,790 | 186,751 | 192,975 |
| Family Support Services & Vulnerable Children | 557,139 | 129,449 | 686,588 | 793,341 |
| Policy, research and marketing | 443,846 | 105,112 | 548,958 | 382,711 |
| Tomorrow's Achievers | 12,258 | 2,848 | 15,106 | — |
| Other costs | 315,417 | 87,921 | 403,338 | 1,561,869 |
| 2017 Total | 5,534,956 | 1,402,617 | 6,937,573 | 7,632,856 |

In 2017, £4,542,619 was unrestricted and £2,394,954 was restricted. In 2016, £4,752,780 was unrestricted and £2,880,076 was restricted.

13 Promoting the care and welfare of children (continued)

| Charity | Direct costs £ | Support costs (note 14) £ | Total funds 2017 £ | Total funds 2016 £ |
|---|-------------------|---------------------------------|-----------------------------------|--------------------------|
| Adoption service | 2,511,671 | 583,575 | 3,095,246 | 2,768,071 |
| Adoption Concurrent Planning | 58,467 | 13,585 | 72,052 | 153,829 |
| Adoption related activities | 1,069,120 | 248,405 | 1,317,525 | 655,641 |
| Housing and Support service | 190,252 | 44,204 | 234,456 | 671,381 |
| Parents Centre | 317,322 | 73,728 | 391,050 | 453,037 |
| Coram Children's Campus | 72,961 | 113,790 | 186,751 | 192,975 |
| Family Support Services & Vulnerable Children | 557,139 | 129,449 | 686,588 | 793,341 |
| Policy, research and marketing | 452,396 | 105,112 | 557,508 | 382,711 |
| Tomorrow's Achievers | 12,258 | 2,848 | 15,106 | — |
| Other costs | 378,410 | 87,921 | 466,331 | 1,933,421 |
| 2017 Total funds | 5,619,996 | 1,402,617 | 7,022,613 | 8,004,406 |

In 2017, £4,627,659 was unrestricted and £2,394,954 was restricted.

In 2016, £5,124,330 was unrestricted and £2,880,076 was restricted.

14 Allocated support costs

| Group | Allocated to charitable activities £ | Allocated to raising funds £ | Total 2017 £ | Total 2016 £ |
|---|---|---------------------------------------|-----------------------------|--------------------|
| Central management and administration | 2,452,275 | 186,680 | 2,638,955 | 2,928,277 |
| Governance costs | 73,449 | 3,743 | 77,192 | 65,000 |
| Premises, legal and other support costs | 326,311 | — | 326,311 | 278,195 |
| | 2,852,035 | 190,423 | 3,042,458 | 3,271,472 |

| Charity | Allocated to charitable activities £ | Allocated to raising funds £ | Total 2017 £ | Total 2016 £ |
|---|---|---------------------------------------|-----------------------------|--------------------|
| Central management and administration | 1,349,701 | 186,680 | 1,536,381 | 1,680,510 |
| Governance costs | 25,939 | 3,743 | 29,682 | 20,150 |
| Premises, legal and other support costs | 26,977 | — | 26,977 | 27,787 |
| | 1,402,617 | 190,423 | 1,593,040 | 1,728,447 |

Central management and administration costs are the support costs which enable fundraising and charitable work to be carried out. These costs include the relevant proportion of central finance, human resources, information systems and communications, and similar functions that support frontline services.

Premises costs are the costs which enable the buildings from which the group and charity operate to function efficiently and effectively.

Support costs are fully allocated in proportion to direct expenditure on raising funds and child care services.

15 Net income (expenditure) and net movement in funds

This is stated after charging:

| Group | Total 2017 £ | Total 2016 £ |
|--|-----------------------------|-----------------------------|
| Staff costs (note 16) | 12,278,590 | 11,954,485 |
| Auditor's remuneration (including VAT) | | |
| - Statutory audit services | 67,875 | 60,800 |
| - Other services: tax compliance | 5,895 | 2,500 |
| Depreciation (note 18 and 19) | 429,336 | 416,390 |

| Charity | Total 2017 £ | Total 2016 £ |
|--|-----------------------------|-----------------------------|
| Staff costs (note 16) | 6,158,867 | 6,183,842 |
| Auditor's remuneration (including VAT) | | |
| - Statutory audit services | 28,575 | 20,150 |
| - Other services: tax compliance | 500 | — |
| Depreciation (note 18 and 19) | 315,829 | 293,533 |

16 Employee and staff costs

Staff costs during the year were as follows:

| Group | Total 2017 £ | Total 2016 £ |
|--|-----------------------------|-----------------------------|
| Wages and salaries | 9,980,521 | 9,679,386 |
| Social security costs | 995,142 | 929,046 |
| Other pension costs (note 17) | 537,240 | 583,563 |
| | 11,512,903 | 11,191,995 |
| Payments to temporary and agency staff | 765,687 | 762,490 |
| | 12,278,590 | 11,954,485 |

| Charity | 2017 £ | 2016 £ |
|--|-------------------|-------------------|
| Wages and salaries | 4,630,153 | 4,587,386 |
| Social security costs | 481,663 | 467,151 |
| Other pension costs (note 17) | 340,101 | 366,815 |
| | 5,451,917 | 5,421,352 |
| Payments to temporary and agency staff | 706,950 | 762,490 |
| | 6,158,867 | 6,183,842 |

16 Employee and staff costs (continued)

The average number of employees during the year, analysed by function, was as follows:

| Group | 2017 Number | 2016 Number |
|-----------------------|------------------------|----------------|
| Generation of funds | 14 | 16 |
| Charitable activities | 322 | 328 |
| Support | 51 | 52 |
| | 387 | 396 |
| Charity | 2017 Number | 2016 Number |
| Generation of funds | 14 | 16 |
| Charitable activities | 126 | 138 |
| Support | 37 | 36 |
| | 177 | 190 |

The number of employees who earned £60,000 per annum or more (including taxable benefits but excluding employer's pension contributions) during the year was as follows:

| Group | 2017 Number | 2016 Number |
|---------------------|------------------------|----------------|
| £60,001 - £70,000 | 6 | 8 |
| £70,001 - £80,000 | 4 | 2 |
| £80,001 - £90,000 | 1 | 1 |
| £90,001 - £100,000 | 1 | — |
| £100,001 - £110,000 | — | 1 |
| £110,001 - £120,000 | 1 | — |

Of those employees who earned £60,000 or more during the year (as defined above), employer contributions are made to defined contribution schemes in respect of 11 (2016 – 10) of them, and contributions are made to defined benefit schemes in respect of 2 (2016 – 2) of them.

| Charity | 2017 Number | 2016 Number |
|---------------------|------------------------|----------------|
| £60,000 - £70,000 | 2 | 2 |
| £70,001 - £80,000 | 1 | 1 |
| £80,001 - £90,000 | — | 1 |
| £90,001 - £100,000 | 1 | — |
| £100,001 - £110,000 | — | 1 |
| £110,001 - £120,000 | 1 | — |

Of those employees who earned £60,000 or more during the year (as defined above), employer contributions are made to defined contribution schemes in respect of 3 (2016 – 3) of them, and contributions are made to defined benefit schemes in respect of 2 (2016 – 2) of them.

16 Employee and staff costs (continued)

Key management personnel are defined as the trustees and 4 (2016 – 4) members of senior management. The total employee benefits of the key management personnel of the charity were £431,371 (2016 - £398,175).

The remuneration of key management personnel is based on an internal assessment of the scope of the individual role and an individual's performance against specific targets. Internal benchmarking is conducted to ensure that remuneration levels within the Coram group are consistent for the level of responsibilities.

No trustees received any remuneration in respect of their services during the year (2016 - £nil).

During the year expenses of £607 (2016 - £160) were reimbursed to 5 (2016 – 2) Trustees of Coram in relation to out of pocket travelling expenses. In addition, total out of pocket travelling expenses of £1,606 (2016 – £1,540) were reimbursed to 4 (2016 – 4) Trustees during the year for Coram Life Education, 2 (2016 – 1) trustees were reimbursed for travelling expenses of £149 (2016 – £90) for Coram Cambridgeshire Adoption and no Trustee (2016 – 1) was reimbursed for travelling expenses (2016 – £70) for Coram Voice.

17 Pensions

Coram operated a Defined Contribution Pension Scheme operated by Aegon which has no accruing pension liability.

Coram is also an admitted body of the Local Government Superannuation Scheme (LGS) operated by the London Borough of Camden and members of staff were entitled to join this scheme until its closure to new entrants in 2004. The LGS Scheme is a funded, defined benefit scheme, requiring contributions from employers and employees.

The LGS Scheme is subject to triennial actuarial valuation. The last such valuation at 31 March 2016 indicated a funding level of 76.2% Further details of the valuation and on-going commitments are detailed below beneath the heading 'LGS Scheme'

Coram also contributes to the personal pension arrangements of some employees, all of which are on a defined contribution basis to plans from providers such as Prudential, Aviva and Scottish Equitable.

Coram Cambridgeshire Adoption Limited contributes to the Local Government Superannuation Scheme operated by Cambridgeshire County Council (CCC) in respect of employees who transferred to Coram Cambridgeshire Adoption Limited from CCC. CCC has guaranteed to underwrite the pension deficit resulting from the FRS102 valuation amounting to £254k (2016 - £280k) towards the local authority's staff transferred under TUPE.

17 Pensions (continued)

The total cost of employer pension contributions to the group and charity for the year ended 31 March 2017 was:

| | Group 2017 £ | Group 2016 £ | Charity 2017 £ | Charity 2016 £ |
|----------------------------|-----------------------------|--------------------|-------------------------------|----------------------|
| LGS Scheme | 294,839 | 319,012 | 294,839 | 298,291 |
| LGS Scheme – CCC Scheme | 68,000 | 81,000 | — | — |
| FRS 102 adjustment | (92,000) | (72,000) | (92,000) | (72,000) |
| Other pension arrangements | 266,401 | 255,551 | 137,262 | 140,524 |
| | 537,240 | 583,563 | 340,101 | 366,815 |

LGS Scheme

The charity participates in a pension scheme with the London Borough of Camden providing benefits based on final pensionable pay. The assets of the scheme are held in separate trustee administered funds.

The contributions are determined on the basis of triennial valuations by a qualified actuary using the projected unit method. The most recent full valuation, at 31 March 2016 showed that the market value of the entire London Borough of Camden scheme's assets was £1,522m and that the actuarial value of those assets represented 75.6% of the benefits that had accrued to members, after allowing for expected future increases in earnings. The principal assumptions in the triennial valuation were that investment returns would be 4.6% per annum and that salary increases would average 1.8% per annum in excess of price inflation (CPI) of 2.5%. No allowance was made for possible discretionary increases in pensions beyond those prescribed in the scheme rules.

Actuarial assumptions

The full actuarial valuation carried out at 31 March 2013 has been updated to 31 March 2017 by a qualified independent actuary. The major assumptions used by the actuary were:

| | 2017 Years | 2016 Years |
|---------------------------|-----------------------|---------------|
| Pension increases | 2.4% | 2.1% |
| Salary increases | 3.0% | 4.1% |
| Expected return on assets | 2.5% | 3.4% |
| Discount rate | 2.5% | 3.4% |

The post retirement life expectancy assumptions used were as follows:

| | 2017 Years | 2016 Years |
|--------------------|-----------------------|---------------|
| Current pensioners | | |
| . Men | 22.0 | 22.0 |
| . Women | 24.1 | 24.4 |
| Future pensioners | | |
| . Men | 23.9 | 24.3 |
| . Women | 26.1 | 26.8 |

17 Pensions (continued)

LGS Scheme (continued)

The assets relating to Coram in the LGS Scheme and the expected rate of return

| | Long-term rate of return expected 2017 % | Value at 31 March 2017 £'000 | Long-term rate of return expected 2016 % | Value at 31 March 2016 £'000 | Long-term rate of return expected 2015 % | Value at 31 March 2015 £'000 |
|--|---|--|---|--|---|--|
| Equities | 2.5% | 7,404 | 3.4% | 5,803 | 3.1% | 6,116 |
| Bonds | 2.5% | 1,044 | 3.4% | 1,006 | 3.1% | 941 |
| Property | 2.5% | 854 | 3.4% | 851 | 3.1% | 706 |
| Cash | 2.5% | 190 | 3.4% | 77 | 3.1% | 78 |
| Total market value of assets | | 9,492 | | 7,737 | | 7,841 |
| Present value of funded scheme liabilities | | (12,078) | | (10,596) | | (11,101) |
| Present value of unfunded liabilities | | (47) | | (25) | | (27) |
| Deficit | | (2,633) | | (2,884) | | (3,287) |

Total expenditure recognised within the statement of financial activities

| | 2017 £'000 | 2016 £'000 |
|------------------------------------|---------------|---------------|
| Current service cost | 113 | 154 |
| Interest cost | 353 | 342 |
| Expected Return on Employer Assets | (258) | (243) |
| Total | 208 | 253 |

17 Pensions (continued)

LGS Scheme (continued)

Amounts recognised as other gains and losses

| | 2017 £'000 | 2016 £'000 |
|---|---------------|---------------|
| Actual return less expected return on pension scheme assets | | |
| Experience gains and losses arising on the scheme liabilities | 1,771 | (340) |
| Actuarial gain (loss) recognised | (1,612) | 671 |
| | 159 | 331 |

The cumulative amount of actuarial gains and losses recognised in the statement of financial activities since the adoption of FRS 102 is a loss of £2,057,000 (2016 - £2,216,000).

| Movement in deficit during the year | 2017 £'000 | 2016 £'000 |
|---|----------------|----------------|
| Deficit at 1 April 2016 | (2,884) | (3,287) |
| Current service cost | (113) | (154) |
| Contributions | 296 | 323 |
| Contributions in respect of unfunded benefits | 4 | 2 |
| Expected return on assets | 258 | 243 |
| Interest cost | (353) | (342) |
| Actuarial gain (loss) | 159 | 331 |
| Deficit at 31 March 2017 | (2,633) | (2,884) |

Coram has agreed to make contributions of £900k over the next 3 years to fund the deficit.

CCC Scheme

Coram Cambridgeshire Adoption Limited contributes to the Local Government Superannuation Scheme operated by Cambridgeshire County Council (CCC) in respect of employees who transferred to Coram Cambridgeshire Adoption Limited from CCC. The liabilities of the scheme remain with CCC, and Coram Cambridgeshire Adoption Limited accounts for contributions as if it were a defined contribution scheme.

The total cost of employer pension contributions to the charity for the year ended 31 March 2017 was:

| | CCAL 2017 £'000 | CCAL 2016 £'000 |
|-------------------------|-----------------------|-----------------------|
| LGS Scheme | 1,208 | 1,044 |
| FRS 102 (28) adjustment | (1,462) | (1,324) |
| Loss | (254) | (280) |

17 Pensions (continued)

CCC Scheme (continued)

Actuarial assumptions

The full actuarial valuation carried out at 31 March 2017 by a qualified independent actuary.

The major assumptions used by the actuary were:

| | 2017 | 2016 |
|-------------------|-------|-------|
| Pension increases | 2.40% | 2.20% |
| Salary increases | 2.70% | 4.20% |
| Discount rate | 2.70% | 3.60% |

The post retirement life expectancy assumptions used were as follows:

| | 2017 Years |
|--------------------|---------------|
| Current pensioners | |
| . Men | 22.4 |
| . Women | 24.4 |
| Future pensioners | |
| . Men | 24 |
| . Women | 26.3 |

The assets relating to CCAL in the CCC Scheme and the expected rate of return

| | Long-term rate of return expected 2017 % | Value at 31 March 2017 £'000 | Long-term rate of return expected 2016 % | Value at 31 March 2016 £'000 |
|--|---|--|---|--|
| Equities | 78 | 943 | 72% | 752 |
| Bonds | 13 | 157 | 16% | 167 |
| Property | 6 | 72 | 9% | 94 |
| Cash | 3 | 36 | 3% | 31 |
| Total market value of assets | | 1,208 | | 1,044 |
| Present value of funded scheme liabilities | | (1,462) | | (1,324) |
| Present value of unfunded liabilities | | — | | — |
| Deficit | | (254) | | (280) |

17 Pensions (continued)

CCC Scheme (continued)

Total expenditure recognised within the statement of financial activities

| | 2017 £'000 | 2016 £'000 |
|------------------------------------|---------------|---------------|
| Current service cost | 83 | 121 |
| Interest cost | 10 | 14 |
| Expected Return on Employer Assets | (51) | (173) |
| Total | 42 | (38) |

Amounts recognised as other gains and losses

| | 2017 £'000 | 2016 £'000 |
|---|---------------|---------------|
| Actual return less expected return on pension scheme assets | (176) | 225 |
| Experience gains and losses arising on the scheme liabilities | 227 | (52) |
| Actuarial gain recognised | 51 | 173 |

Movement in deficit during the year:

| | 2017 £'000 | 2016 £'000 |
|---------------------------|---------------|---------------|
| Deficit at 1 April 2016 | (280) | (399) |
| Current service cost | (83) | (121) |
| Contributions | 68 | 81 |
| Expected return on assets | 51 | 173 |
| Interest cost | (10) | (14) |
| Deficit at 31 March 2017 | (254) | (280) |

18 Tangible fixed assets

| Group | Freehold land £ | Freehold buildings £ | Freehold building under construction £ | Leasehold buildings £ | Database £ | Classroom programmes £ | Fixture, fittings, furniture and equipment £ | Total £ |
|-------------------------------------|--------------------|-------------------------|---|--------------------------|---------------|---------------------------|---|------------|
| Cost or valuation | | | | | | | | |
| At 1 April 2016 | 1,007,500 | 7,689,461 | — | 99,288 | 199,921 | 2,073 | 952,281 | 9,950,524 |
| Additions | — | 36,289 | 901,018 | — | — | — | 29,399 | 966,706 |
| Disposals | — | (303,385) | — | — | — | — | (32,710) | (336,095) |
| Retiring assets | — | — | — | — | — | (2,073) | (157,374) | (159,447) |
| At 31 March 2017 | 1,007,500 | 7,422,365 | 901,018 | 99,288 | 199,921 | — | 791,596 | 10,421,688 |
| Cost | — | 3,945,786 | 901,018 | 99,288 | 199,921 | — | 791,596 | 5,937,609 |
| Deemed cost based on 2001 valuation | 1,007,500 | 3,476,579 | — | — | — | — | — | 4,484,079 |
| | 1,007,500 | 7,422,365 | 901,018 | 99,288 | 199,921 | — | 791,596 | 10,421,688 |
| Depreciation | | | | | | | | |
| At 1 April 2016 | — | 1,255,923 | — | 35,285 | 78,068 | 1,598 | 506,413 | 1,877,287 |
| Charge for the year | — | 154,193 | — | 21,581 | 41,960 | 475 | 211,127 | 429,336 |
| Disposals | — | (47,359) | — | — | — | — | (19,234) | (66,593) |
| Retiring assets | — | — | — | — | — | (2,073) | (157,374) | (159,447) |
| At 31 March 2017 | — | 1,362,757 | — | 56,866 | 120,028 | — | 540,932 | 2,080,583 |
| Net book values | | | | | | | | |
| At 31 March 2017 | 1,007,500 | 6,059,608 | 901,018 | 42,422 | 79,893 | — | 250,664 | 8,341,105 |
| At 31 March 2016 | 1,007,500 | 6,433,538 | — | 64,003 | 121,853 | 475 | 445,868 | 8,073,237 |

| Charity | Freehold land £ | Freehold buildings £ | Freehold building under construction £ | Furniture and equipment £ | Total £ |
|-------------------------------------|--------------------|-------------------------|---|------------------------------|------------|
| Cost or valuation | | | | | |
| At 1 April 2016 | 1,007,500 | 7,689,461 | — | 601,792 | 9,298,753 |
| Additions | — | 36,289 | 901,018 | 22,273 | 959,580 |
| Disposals | — | (303,385) | — | (32,710) | (336,095) |
| Retiring assets | — | — | — | (157,374) | (157,374) |
| At 31 March 2017 | 1,007,500 | 7,422,365 | 901,018 | 433,981 | 9,764,864 |
| Cost | — | 3,945,786 | 901,018 | 433,981 | 5,280,785 |
| Deemed cost based on 2001 valuation | 1,007,500 | 3,476,579 | — | — | 4,484,079 |
| | 1,007,500 | 7,422,365 | 901,018 | 433,981 | 9,764,864 |
| Depreciation | | | | | |
| At 1 April 2016 | — | 1,255,923 | — | 300,451 | 1,556,374 |
| Charge for the year | — | 154,193 | — | 161,636 | 315,829 |
| Disposals | — | (47,359) | — | (19,234) | (66,593) |
| Retiring assets | — | — | — | (157,374) | (157,374) |
| At 31 March 2017 | — | 1,362,757 | — | 285,479 | 1,648,236 |
| Net book values | | | | | |
| At 31 March 2017 | 1,007,500 | 6,059,608 | 901,018 | 148,502 | 8,116,628 |
| At 31 March 2016 | 1,007,500 | 6,433,539 | — | 301,340 | 7,742,379 |

18 Tangible fixed assets (continued)

At 31 March 2016 the charity owned an Art Collection comprising a number of historic works of art. As stated under principal accounting policies, the paintings and other artefacts making up the Collection are not valued for the purposes of these accounts. The Collection is managed by The Foundling Museum for a period of 25 years which commenced in June 2002. Whilst the charity is able to sell any item from the Collection to a third party during the period to June 2027, any such sale must be at full market value and the purchaser would have to accept that the item would be sold subject to the unexpired term of the agreement. In addition, the Museum has the automatic right to be given twelve months in which to raise the money to buy any item that the charity has indicated that it wishes to sell.

The combination of these terms to the agreement mean that any person or organisation, other than the Museum, that wishes to purchase an item from the Collection would have to pay full open market value at the time of the sale, notwithstanding the fact that they would not be able to take possession of the item until the 25 year lease had expired.

Given these terms, it is believed that the market for the Collection is extremely limited and therefore any reliable valuation of the Collection, at the present time, is deemed impossible.

19 Intangible fixed assets

| Group and charity | Software under development £ |
|--------------------------|---------------------------------------|
| Cost or valuation | |
| At 1 April 2016 | — |
| Additions | 108,154 |
| Retiring assets | — |
| At 31 March 2017 | 108,154 |
| Amortisation | |
| At 1 April 2016 | — |
| Charge for the year | — |
| Retiring assets | — |
| At 31 March 2017 | — |
| Net book values | |
| At 31 March 2017 | 108,154 |
| At 31 March 2016 | — |

20 Fixed asset investments

| Group | 2017 £ | 2016 £ |
|---|--------------------|-------------------|
| Listed investments | | |
| Market value as at 1 April 2016 | 9,108,936 | 11,268,919 |
| Additions at cost | 2,131,235 | 1,769,404 |
| Disposal proceeds (proceeds £2,841,042; realised gains £284,795) | (2,556,247) | (4,289,373) |
| Unrealised gains | 1,069,946 | 359,986 |
| Market value as at 31 March 2017 | 9,753,870 | 9,108,936 |
| Cash held for re-investment at 31 March 2017 | 1,597,020 | 631,370 |
| Total investments at 31 March 2017 | 11,350,890 | 9,740,306 |
| Cost of listed investments (excluding cash) at 31 March 2017 | 7,270,421 | 7,308,171 |
| Charity | 2017 £ | 2016 £ |
| Listed investments | | |
| Market value as at 1 April 2016 | 8,975,903 | 11,268,919 |
| Additions at cost | 2,094,940 | 1,625,815 |
| Disposal proceeds (proceeds £2,806,640; realised gains £283,148) | (2,523,492) | (4,275,631) |
| Unrealised gains | 1,057,690 | 356,800 |
| Market value as at 31 March 2017 | 9,605,041 | 8,975,903 |
| Cash held for re-investment at 31 March 2017 | 1,576,652 | 610,559 |
| Total investments at 31 March 2017 | 11,181,693 | 9,586,462 |
| Cost of listed investments (excluding cash) at 31 March 2017 | 7,137,042 | 7,178,616 |

All listed investments are listed on a UK stock exchange except for £1,560,018 (2016 - £1,812,659) invested in the Schroder Private Equity Fund of Funds programme which is managed by Schroder Investment Management Limited and Aberdeen SVG Limited. The funds are listed on the Irish Stock Exchange and invest in a portfolio of private equity funds mainly in the US and Europe.

At 31 March 2017 the following individual investment holdings each represented a material holding (i.e. greater than 5% of the value of the entire portfolio) when compared to the value of the listed investments held at that date:

| Group and charity | Market value £ | % of total listed investments |
|---|-------------------------------|--|
| Veritas Global Equity Income Fund | 2,348,076 | 24% |
| Schroder Private Equity Fund of Funds B | 1,199,642 | 12% |
| CF Ruffer Absolute Return C Account | 1,967,888 | 20% |
| Hermes Property Unit Trust | 740,800 | 8% |

21 Debtors

| | Group 2017 £ | Group 2016 £ | Charity 2017 £ | Charity 2016 £ |
|---|-----------------------------|--------------------|-------------------------------|----------------------|
| Fees, charges receivable and trade debtors | 2,811,161 | 3,307,469 | 554,237 | 1,559,231 |
| Miscellaneous debtors | 245,703 | 379,130 | 121,682 | 46,071 |
| Prepayments and accrued income | 645,249 | 987,272 | 175,808 | 371,443 |
| Amount due from Coram Life Education (see below) | — | — | 98,831 | 57,808 |
| Amount due from Coram Academy Limited | — | — | 510,057 | 522,500 |
| Amount due from Coram Life Education Trading Ltd | — | — | 257,234 | 126,904 |
| Amount due from Coram Trading Limited | — | — | 469,256 | 606,327 |
| Amount due from Coram Children's' Legal Centre | — | — | 466,892 | 325,556 |
| Amount due from Coram Voice | — | — | 314,459 | 288,517 |
| Amount due from Coram Cambridgeshire Adoption Ltd | — | — | 779,132 | 724,831 |
| Coram campus development costs (see note 34) | — | 249,974 | — | 249,974 |
| | 3,702,113 | 4,923,845 | 3,747,588 | 4,879,162 |

Amount due from Coram Life Education includes £40,000 in the nature of loan advanced by Coram to its charitable subsidiary for application towards purposes consistent with both organisations' charitable objectives. It is repayable on demand and interest free.

22 Creditors: amounts falling due within one year

| | Group 2017 £ | Group 2016 £ | Charity 2017 £ | Charity 2016 £ |
|---|-----------------------------|--------------------|-------------------------------|----------------------|
| Expense creditors | 883,824 | 902,236 | 341,607 | 298,152 |
| Accruals and other creditors | 715,174 | 936,269 | 307,937 | 543,004 |
| Deferred income and fees in advance (see below) | 393,252 | 583,664 | 9,017 | 96,609 |
| Social security and taxation | 335,296 | 224,652 | 165,079 | 141,150 |
| Miscellaneous creditors | 170,253 | 100,274 | 34,608 | 59,022 |
| | 2,497,799 | 2,747,095 | 858,248 | 1,137,937 |

Deferred income and fees in advance

| Group | At 1 April 2016 £ | Received in year £ | Released in year £ | At 31 March 2017 £ |
|-------------------------------------|-------------------------|--------------------------|--------------------------|-----------------------------------|
| Deferred income and fees in advance | 583,664 | 391,676 | (582,088) | 393,252 |

| Charity | At 1 April 2016 £ | Received in year £ | Released in year £ | At 31 March 2017 £ |
|-------------------------------------|-------------------------|--------------------------|--------------------------|-----------------------------------|
| Deferred income and fees in advance | 96,609 | 7,440 | (95,032) | 9,017 |

23 Provision for liabilities

| | Group 2017 £ | Group 2016 £ | Charity 2017 £ | Charity 2016 £ |
|---|-----------------------------|--------------------|-------------------------------|----------------------|
| Provision for pension scheme deficit reduction payments (note 17) | 2,887,000 | 3,164,000 | 2,633,000 | 2,884,000 |

24 Expendable endowment funds

Coram's initial endowment fund (the general endowment fund) is attributable to its origins as the Foundling Hospital and represents the proceeds of the sale of the Hospital at Bloomsbury and of the Foundling Hospital School at Berkhamsted. These proceeds were applied in part to purchase and build Coram's present London premises (see note 25). The balance was invested with a view to generating a sustainable income and maintaining the real value of the endowment. Under the charity's Charter, the endowment is deemed to be expendable.

During 2005, a second endowment fund was established following the sale of Hogarth's The March of the Guards to Finchley painting to the Foundling Museum. These funds were earmarked for developing a larger centre for charity's work with vulnerable children and families, and a base from which to develop training and consultancy services.

In line with Coram's reserves policy, the Trustees decided to allocate the building, repair and maintenance fund towards the general endowment fund to maintain six months turnover as value of the general endowment fund.

During 2007, Trustees also decided to specifically allocate monies to a fund called the pension deficit reduction fund, to fund the charity's deficits on the defined benefit pension schemes in future years. The fund's value at the year-end was £2,633,000 (2016 - £2,884,000).

Movements on the expendable endowment funds during the year can be summarised as follows:

| Group and charity | General endowment fund £ | Pension deficit reduction fund £ |
|--------------------------------------|-----------------------------------|--|
| Balance at 1 April 2016 | 6,368,097 | 2,884,000 |
| Interest receivable and other income | — | 95,900 |
| Movement on pension liabilities | — | 159,000 |
| Transfer to general endowment fund | (125,958) | (1,074,042) |
| Net gains in the year | 811,036 | 568,142 |
| Balance at 31 March 2017 | 7,053,175 | 2,633,000 |

Investment income generated by the investments underlying the general endowment fund is treated as income of the general fund.

25 Fixed asset permanent endowment fund

| Group and charity | Total £ |
|--|------------|
| Balance at 1 April 2016 | 4,331,849 |
| Transfer to general funds in respect to net movements on tangible fixed assets (note 26) | (88,483) |
| Balance at 31 March 2017 | 4,243,366 |

The fixed asset permanent endowment fund comprises those proceeds from the disposal of the Hospital at Bloomsbury and the Foundling Hospital School at Berkhamsted that have been applied to purchase, build and equip Coram's present premises.

26 Free reserves

| Group | Total free reserves £ |
|---|--------------------------------|
| At 1 April 2016 (including pension reserve) | 438,496 |
| Net income for the year | 434,852 |
| Transfer from general endowment fund | 1,200,000 |
| Transfer from fixed asset permanent endowment fund in respect to movements in tangible fixed assets (note 25) | 88,483 |
| Transfer from designated funds in respect to adjustment for depreciation (note 27) | (825,542) |
| Transfer from fixed asset fund (note 28) | 105,374 |
| Actuarial gains on pension fund | 25,000 |
| Net gain on investments | 13,903 |
| At 31 March 2017 (including pension reserve) | 1,480,566 |

| Charity | Total free reserves £ |
|------------------------------|--------------------------------|
| At 1 April 2016 | 557,332 |
| Net expenditure for the year | (16,585) |
| Transfers between funds | 568,315 |
| At 31 March 2017 | 1,109,062 |

27 Designated funds

The funds of the group and charity include the following balance of unrestricted funds designated for future spending.

| Group and charity | At 1 April 2016 £ | Transfers £ | At 31 March 2017 £ |
|--------------------|----------------------------|----------------|-----------------------------|
| Post adoption fund | 461,046 | (261,046) | 200,000 |
| Campus appeal fund | — | 1,086,588 | 1,086,588 |
| Total | 461,046 | 825,542 | 1,286,588 |

27 Designated funds (continued)

The post adoption fund comprises of assets earmarked for the post adoption work to be fulfilled by the Adoption and Permanent Families Service. The fund includes post adoption reserves transferred through East Midlands Adoption Project.

The campus appeal fund comprises of funds earmarked for campus development. The fund includes sale proceeds of a freehold building at Adoption Anglia and legacies received during the year.

28 Fixed asset fund

| Group and charity | Total £ |
|--|------------------|
| Balance at 1 April 2016 | 3,149,483 |
| Transfer to general funds (note 26) | (105,374) |
| Transfer from campus appeal fund (note 29) | 937,307 |
| Balance at 31 March 2017 | 3,981,416 |

The fixed asset fund (previously the furniture and equipment fund) comprises all monies invested in tangible and intangible fixed assets used by the charity that are not permanent endowment or other designated funds.

29 Campus appeal restricted fund

| Group and charity | At 1 April 2016 £ | Income £ | Expenditure and transfers £ | At 31 March 2017 £ |
|--------------------|----------------------------|-------------|--------------------------------------|-----------------------------|
| Campus appeal fund | 132,223 | 1,391,881 | (1,006,514) | 517,590 |

The campus appeal fund comprises monies donated for the campus development project (see note 34).

30 Other restricted funds

The funds of the charity include the following unexpended balances of donations and grants held on trusts to be applied for specific purposes:

| Group and charity | At 1 April 2016 £ | Income £ | Expenditure and transfers £ | At 31 March 2017 £ |
|---|----------------------------|------------------|--------------------------------------|-----------------------------|
| Adoption Service | 298,665 | 470,116 | (507,716) | 261,065 |
| Adoption-related activities | | | | |
| .National Adoption Register | 36,000 | 851,337 | (887,337) | — |
| .Adoption Activity Days | — | 219,396 | (195,943) | 23,453 |
| Friends of Adoption East Midlands | 7,597 | 9,377 | (12,632) | 4,342 |
| Housing and Support Services | 27,017 | 16,453 | (43,470) | — |
| Coram Parents' Centre | 111,643 | 254,971 | (241,802) | 124,812 |
| Coram Children's Campus and Campus Development | 42,286 | — | — | 42,286 |
| Policy, Research and Marketing | 4,218 | 55,152 | (55,152) | 4,218 |
| Jellicoe Nursery School Trust Fund | 16,118 | | | 16,118 |
| The Friends of Coram | 11,609 | 12,883 | (15,764) | 8,728 |
| Family Support and Vulnerable Children | — | 30,799 | (30,799) | — |
| Nyman Funds | 9,460 | — | — | 9,460 |
| Strategic and Development Grants | — | 121,339 | (121,339) | — |
| Tomorrow's Achievers | | 25,000 | (11,950) | 13,050 |
| Other funds | 37,463 | 319,862 | (286,815) | 70,510 |
| Charity total | 602,076 | 2,386,685 | (2,410,719) | 578,042 |
| Coram Life Education restricted funds | 76,244 | 7,738 | (49,560) | 34,422 |
| Coram Children's Legal Centre restricted funds | 356,548 | 507,047 | (467,075) | 396,520 |
| Coram Voice restricted funds | 107,655 | 241,160 | (344,625) | 4,190 |
| Coram Cambridgeshire Adoption restricted funds | 18,494 | 285,490 | (298,906) | 5,078 |
| Coram Academy restricted funds | 43,453 | 20,000 | (60,425) | 3,028 |
| Group total | 1,204,470 | 3,448,120 | (3,631,310) | 1,021,280 |

The purposes for which the individual funds are held are as follows:

Adoption Service

Coram places and supports children with complex needs, who have been looked after by local authorities.

Adoption-related activities

Adoption-related activities resulted from the integration of activities of BAAF (British Association for Adoption and Fostering) into the group.

- ◆ National Adoption Register – This is a contract funded by the Department for Education (DfE) for operating the Adoption Register for England.
- ◆ Adoption Activity Days (AAD) – Funded by the Big Lottery Fund, AAD events are delivered across England and are particularly helpful for children who may have to wait much longer for permanence.

Friends of Adoption East Midlands

The Friends of Adoption East Midlands is a group of volunteers and supporters who assist in raising funds and support for the service's activities.

30 Other restricted funds (continued)

Housing and Support Services

Coram Housing and Support Service works with vulnerable young people aged 16-21. We provide accommodation across North London and Tower Hamlets.

This service was discontinued with effect from 1st October, 2016.

Coram Parents' Centre

Coram Parents Centre provides community based training programmes for children and parents, and other services particularly in creative therapy.

Coram Children's Campus Development

Coram Campus funds supports campus refurbishment costs to offer integrated and flexible services to parents, carers, children, and young people in the Kings Cross area of London, and the professionals supporting them.

Policy, Research and Marketing

It is a key element of Coram's mission to develop, and promote best practice in support to vulnerable children, young people and their families. Coram also provides consultancy to Local Authorities and other voluntary organisations in service improvement, needs assessment, research and evaluation.

Jellicoe Nursery School Trust Fund

This fund is a separate trust under the trusteeship of the Governors of Coram. Its income is to be applied towards the establishment and maintenance of nurseries in or near the area of the former Borough of St Pancras.

The Friends of Coram

The Friends is a group of volunteers and supporters who assist in raising funds and support for Coram's activities.

Family Support and Vulnerable Children

Coram's Family Support Service provides parents with the skills to improve and strengthen skills and relationships with their children.

Nyman funds

The Patricia Nyman fund was set up to support Coram's music and arts therapy work. Over a number of years, the fund has significantly benefitted children requiring music therapy support for their development and well-being.

Strategic and Development Grants

The Department for Education (DfE) provided funding for Coram to develop its early permanence and post adoption support service, to increase the number of children and parents benefitting from this.

Tomorrow's Achievers

Tomorrow's Achievers Trust signed a memorandum of understanding with Coram with an intention to jointly work together and manage the work of the Trust. The Trust provides specialist day and residential master classes for gifted children in various parts of the country.

30 Other restricted funds (continued)

Coram Life Education

Coram Life Education enables children to make responsible choices in life by providing well researched, evidence –based health education and life-skills development programmes.

Coram Children's Legal Centre

Coram Children's Legal Centre works to promote children's rights in the UK and internationally, and to provide children, their carers and professionals throughout the UK with legal information, advice and assistance on all matters of children's law.

Coram Voice

Coram Voice provides advice and support to children and young people with a reliance on the state or its agencies. It supports those children and young people where those in authority fail to fulfil their obligations to them.

Coram Cambridgeshire Adoption

Coram Cambridgeshire Adoption is a voluntary adoption agency that works jointly with Cambridgeshire County Council to provide the Council's adoption function.

Coram Academy

Coram Academy, trading as CoramBAAF, is a successor to BAAF (British Association for Adoption and Fostering) and it is a member organisation dedicated to improving outcomes for children and young people in care by supporting the agencies and professionals who work with them, primarily in the UK.

31 Analysis of total net assets between funds

| Group | General funds £ | Designated funds £ | Fixed asset funds £ | Restricted funds (including Campus appeal) £ | Endowment funds £ | Total £ |
|---|--------------------|-----------------------|------------------------|--|----------------------|-------------------|
| Fund balances at 31 March 2017 represented by: | | | | | | |
| Tangible & intangible fixed assets | (862,110) | 1,086,588 | 3,981,416 | — | 4,243,365 | 8,449,259 |
| Investments | — | — | — | — | 11,350,890 | 11,350,890 |
| Current assets | 4,530,014 | 200,000 | — | 1,610,406 | 1,222,286 | 7,562,706 |
| Creditors: amounts falling due within one year | (2,426,263) | — | — | (71,536) | — | (2,497,799) |
| Creditors: amounts falling due after one year | (15,075) | — | — | — | — | (15,075) |
| Total net assets excluding pension liability | 1,226,566 | 1,286,588 | 3,981,416 | 1,538,870 | 16,816,541 | 24,849,981 |

31 Analysis of total net assets between funds (continued)

| Charity | General funds £ | Designated funds £ | Fixed assets funds £ | Restricted funds £ | Campus appeal funds £ | Endowment funds £ | Total £ |
|---|--------------------|-----------------------|-------------------------|-----------------------|--------------------------|----------------------|--------------------|
| Fund balances at 31 March 2017 represented by: | | | | | | | |
| Tangible & intangible fixed assets | — | — | 3,981,416 | — | — | 4,243,366 | 8,224,782 |
| Investments | | | | | | 11,181,693 | 11,181,693 |
| Current assets | 1,895,774 | 1,286,588 | — | 578,042 | 589,126 | 1,137,482 | 5,487,012 |
| Creditors: amounts falling due within one year | (786,712) | — | — | — | (71,536) | — | (858,248) |
| Total net assets excluding pension liability | 1,109,062 | 1,286,588 | 3,981,416 | 578,042 | 517,590 | 16,562,541 | 24,035,239 |

The total unrealised gains as at 31 March 2017 constitute movements on revaluation and are as follows:

| Group | 2017 £000 | 2016 £000 |
|--|----------------------|----------------------|
| Unrealised gains included above: | | |
| On investments | 2,483 | 1,801 |
| On tangible fixed assets | 3,372 | 3,702 |
| Total unrealised gains at 31 March 2017 | 5,855 | 5,503 |
| Reconciliation of movements in unrealised gains (losses) | | |
| Unrealised gains at 1 April 2016 | 5,503 | 6,266 |
| Add: net gains arising on revaluation arising in the year | 1,070 | 360 |
| Cumulative unrealised gains on investments disposed of in the year | (388) | (1,047) |
| Difference between depreciation charge and the actual depreciation charge calculated on the revalued amounts | (74) | (76) |
| Revalued asset disposed during the year | (256) | — |
| Total unrealised gains at 31 March 2017 | 5,855 | 5,503 |

| Charity | 2017 £000 | 2016 £000 |
|--|----------------------|----------------------|
| Unrealised gains included above: | | |
| On investments | 2,468 | 1,798 |
| On tangible fixed assets | 3,372 | 3,702 |
| Total unrealised gains at 31 March 2017 | 5,840 | 5,500 |
| Reconciliation of movements in unrealised gains | | |
| Unrealised gains at 1 April 2016 | 5,500 | 6,266 |
| Add: net gains arising on revaluation arising in the year | 1,057 | 357 |
| Cumulative unrealised gains on investments disposed of in the year | (387) | (1,047) |
| Difference between depreciation charge and the actual depreciation charge calculated on the revalued amounts | (74) | (76) |
| Revalued asset disposed of during the year | (256) | — |
| Total unrealised gains at 31 March 2017 | 5,840 | 5,500 |

32 Endowment funds

| Group and Charity | Fixed asset permanent endowment fund £ | Expendable endowments | | Total £ |
|---|--|------------------------------------|--|-------------------|
| | | General endowment funds £ | Pension deficit reduction fund £ | |
| Fund balances at 31 March 2017 represented by: | | | | |
| Tangible fixed assets | 4,243,365 | — | — | 4,243,365 |
| Investments | — | 8,717,890 | 2,633,000 | 11,350,890 |
| Current assets | — | 1,222,285 | — | 1,222,285 |
| Total net assets excluding pension liability | 4,243,365 | 9,940,175 | 2,633,000 | 16,816,540 |

33 Operating leases

At 31 March 2017 Coram had the following total future commitments in respect of non-cancellable operating leases relating to land and buildings:

| Group | Land and buildings | |
|---------------------------|--------------------|-----------|
| | 2017 £ | 2016 £ |
| Payable: | | |
| Within one year | 115,837 | 156,002 |
| Between one to two years | 85,571 | 115,387 |
| Between two to five years | 22,612 | 109,762 |
| | 224,020 | 381,151 |

| Charity | Land and buildings | |
|---------------------------|--------------------|-----------|
| | 2017 £ | 2016 £ |
| Payable | | |
| Within one year | 33,000 | 73,165 |
| Between two to five years | 16,500 | 33,000 |
| Over five years | — | 16,500 |
| | 49,500 | 122,665 |

34 Campus development

In 2012, Coram embarked upon the implementation of its approved plan to improve its 3.5-acre campus by a phased redevelopment of unmodernised buildings (which were dilapidating and driving increasing costs of maintenance) and to address the emerging needs of children and services especially for therapeutic and learning facilities.

The second phase, the creation of the Pears Pavilion for creative therapy and adoption support, was opened in March 2015 when the lead gifts for phase three for the creation of the Queen Elizabeth II centre were also announced as the centrepiece of the vision for the creation of the national centre of excellence for children.

The freehold premises of 40 Brunswick Square which are also part of the Coram Campus continue to be occupied by the associated charity, The Foundling Museum, under lease.

34 Campus development (continued)

The costs incurred on phase 3 to date are £901,018 (2016 - £249,974 incurred on phase 3) and the total committed cost of the project is £6.6m.

35 Connected charity

The Foundling Hospital (subsequently the Thomas Coram Foundation and now known as Coram) was established in 1739 by the philanthropist Thomas Coram. Instrumental in helping Coram realise his vision were the artist, William Hogarth and the composer, George Frideric Handel. Hogarth initiated the donation of artworks and Handel gave fundraising performances of The Messiah in the Hospital's Chapel. In the process, they created the UK's first public art gallery and set the template for the way the arts could support philanthropy. In 1998 Coram created the Foundling Museum (a separate registered charitable company, Charity Registration No. 1071167 and Company Registration No. 03621861) to educate publicly through the display of art collections and to support the charitable purposes of Coram.

Coram is one of 13 company members of The Foundling Museum and nominates up to one third of the trustees of The Foundling Museum and holds retained powers to safeguard its founding principles.

Many of the paintings and other artefacts housed within The Foundling Museum Collection belong to the Foundling Hospital Collection which is owned by Coram but they are held and managed by The Foundling Museum in accordance with a legal agreement for a period of 25 years which commenced in June 2002. Whilst Coram is able to sell any item it owns from the Foundling Hospital Collection to a third party during the period to June 2027, any such sale must be at full market value and the purchaser would have to accept that the item would be sold subject to the unexpired term of the agreement. In addition, The Foundling Museum has the automatic right to be given twelve months in which to raise the money to buy any item that Coram has indicated that it wishes to sell.

During the year, the Museum paid Coram £7,655 in respect to insurance (2016 - £7,268). The Museum purchased Heritage Assets for £5,000 from Coram during the year (2016 - £34,950).

At 31 March 2017, the Museum owed Coram £4,294 (2016 - £6,000).