

**THE PEARS FAMILY CHARITABLE FOUNDATION
ANNUAL REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017**

THE PEARS FAMILY CHARITABLE FOUNDATION

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	Sir Trevor Pears CMG (Executive Chair) Mark Pears CBE David Pears
Charity number	1009195
Principal address	Clive House Old Brewery Mews Hampstead London NW3 1PZ
Auditor	Arram Berlyn Gardner LLP 30 City Road London EC1Y 2AB
Senior Staff	Amy Braier (Foundation Director) Bridget McGing (Deputy Director) Shoshana Boyd Gelfand (JHub Director) Ian Shaw FCA (Finance Director)

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THE PEARS FAMILY CHARITABLE FOUNDATION

TRUSTEES REPORT

FOR THE YEAR ENDED 31 MARCH 2017

The Trustees present their report and accounts for the year ended 31 March 2017.

REFERENCE AND ADMINISTRATIVE DETAILS

The administrative details page attached to these Accounts forms part of the Trustees' report and the required information can be found therein.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Constitution

The charity was created by a deed dated 31 October 1991 as a Trust exclusively for charitable purposes and was registered with the charity commission on 4 March 1992, Charity Registration Number 1009195. The charity uses the working name Pears Foundation.

Trustees

The Foundation is led by the Pears family with the support of a professional team. The trust deed provides for a minimum of three trustees and during the year there were three trustees. New trustees may be appointed by those trustees in office at the time of appointment.

Trustees are required to disclose all relevant interests and register them with the Finance Director and, in accordance with the Foundation's policy, withdraw from decisions where a conflict of interest arises.

The Trustees meet to consider both general strategy and priorities across the areas of grant making activities and receive reports on expenditure and the performance and impact of major grants prepared by the professional staff. They discuss progress against strategy as well as reputational matters and approve and review major new grants and partnerships. Authority to approve smaller grants is delegated to the Executive Chair who also sets the Foundation's annual priorities.

Anyone proposed as a new trustee would meet the existing trustee Board and if approved to become a trustee would be provided with a written induction pack. The grant making processes, powers and responsibilities of trustees and the Trust's finances would be explained and discussed. The induction pack, together with relevant publications from the Charity Commission, copies of three years' annual reports and accounts, and the trust deed and variations thereto, would become the permanent possession of the new trustee. Further training would be provided in order to ensure that they were suitably equipped to carry out their duties.

Management

The Foundation delivers a varied programme of philanthropic investment including high impact philanthropic partnerships, capital and revenue grants and one operating programme, JHub. Day-to-day management of the Foundation is delegated to the professional staff team, led by the Director and Deputy Director working closely with the Executive Chair. The staff team are responsible for implementing the Foundation's strategic priorities, operations and procedures and for the management and monitoring of relationships, grants and payments. The staff team is relatively small, ensuring close relationships between staff and trustees, as is appropriate for a family foundation. With regard to grants made in Israel, the Foundation has a consultant based in Israel who acts as its representative and liaises closely with the Executive Chair and Director.

The Foundation's operating programme, JHub, also has a small professional staff team led by the JHub Director who reports regularly to both the Executive Chair and Director.

The pay and remuneration of Foundation staff are set by the Trustees following annual appraisals and are benchmarked against comparable roles in other trusts and foundations. The Foundation participates in sector research about salaries and remuneration in order to access the most up to date benchmarking data.

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The Foundation is a member of a number of wider networks, formal and informal, enabling staff members to build relationships across the sector and share learning and best practice regarding policy, grant-making and specific programme areas. In the UK these include the Association of Charitable Foundations, the Foundations Forum, the Intelligent Funders Forum, London Funders, and the Reubens Group (which the Foundation convenes) as well as the Foundations Forum in Israel; the ARIADNE network and the global Jewish Funders Network.

Risk Management

The Trustees confirm that internal control processes and procedures are in place and continue to be reviewed to ensure that risks are mitigated as far as possible. This includes regular reporting to trustees and robust internal control systems which are reviewed on an ongoing basis as part of the day-to-day risk management process within the Foundation. The Foundation has drawn up a comprehensive risk register which covers a range of issues including loss of key staff, governance, fraud, and operational risks. Specific examples of risk management include conducting thorough due diligence before grants are awarded; maintaining up to date knowledge of policy or statutory changes/requirements in the sector and setting financial and reporting obligations for grant recipients to monitor multi-year grants before any subsequent payment is released.

With a small staff team and a strong focus on relationships, the trustees consider the principal risk to the Foundation to be that of loss of key staff and have taken steps to ensure good practice in record-keeping and communication between staff members. Another key area of risk in an increasingly stretched voluntary sector is that of the Foundation not achieving its objectives through its grant-making. The Foundation places a high degree of trust in its partners and expects them to spend their grants in line with the agreed purpose. Grant agreements set out clear obligations which are monitored using GIFTS database. As well as face to face meetings and site visits, reports are requested before instalments are paid or grants renewed and final reports are requested at the end of funding.

OBJECTIVES AND ACTIVITIES

The objects of the Foundation are to create social benefit across a broad range of activities, based on the open nature of the founding trust deed. The Foundation promotes understanding of key issues through research and education programmes; drives engagement in social progress across the UK and globally, particularly in young people, and supports organisations focused on wellbeing for everyone.

The Foundation's aims are to:

- Commit the resources of its founders and the energy of its professional team to making people's lives better.
- Facilitate thought leadership, research and collaboration to promote genuine advances in the understanding of complex issues.
- Drive engagement to bring more people to active citizenship, whatever their background and whatever the role they are able to play.

The Foundation carries out these objects through philanthropic grant-making, investing in charities, public institutions and not-for-profit organisations, and by carefully researching existing and new programme areas and building relationships across the voluntary and public sector.

Key grants made during the period are listed under the 'Achievements and Performance' section of this report in practical application of agreed policies by the trustees. When setting the objectives and deciding on the grant making activities of the charity, the trustees have given careful consideration to the Charity Commission's general guidance on public benefit.

Activities

The Foundation draws on its experience, networks and research to identify suitable partners. This results in long-term partnerships with organisations whose efforts are aligned with the Foundation's priorities, which are reviewed on an annual basis. In 2016-17 over fifty of our grantees were organisations that had been in receipt of Foundation funding for a period of five years or longer.

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Grant making policy

Pears Foundation does not accept external applications (except in limited circumstances for restricted initiatives such as the National Youth Social Action Fund) and draws on its experience, networks and external and internal research to identify suitable partners. The Foundation proactively undertakes research to establish the wider context and strategy for its funding and assesses the impact of grants and projects against this research and Foundation staff keep up to date with relevant social policy including joining wider networks, receiving advice and presentations from external experts and attending conferences where appropriate.

The Foundation has established its grant-making policy to achieve its objects for the public benefit by making grants to charities and not-for-profit organisations whose objectives are clear, those who can demonstrate best practice and sustainability, whose operations are transparent, and whose commitment to the public benefit is demonstrable.

Due diligence is conducted on prospective grantees and partner organisations including visits, meetings with staff and trustees and detailed discussions and paperwork reviews to make sure that the potential partners are well run and able to deliver the work for which funding is sought. The recipients of strategic grants must formally adhere to the terms, conditions and reporting requirements set out in their grant agreements and the Foundation ensures that funds are expended by recipients in accordance with agreements made.

Pears Foundation is a learning organisation and staff work closely with grantees to adapt and refine the funding to ensure it is effective. The monitoring of grants and projects is achieved by the submission of written reports, visits from Foundation staff and regular meetings and contact. For major investments, grantees may be asked to establish an advisory board or steering committee on which Foundation staff participate and/or set detailed key performance indicators against which to report. Grants are often paid in instalments to ensure effective monitoring and reporting systems.

The Foundation places a high value on long-term, face-to-face relationships based on trust and mutual respect and conducted in accordance with the Foundation's values of passion, professionalism and integrity. The Executive Chair and staff team are closely involved with grantees and work proactively to support and guide them in the pursuit of their goals. The Foundation accepts that charities go through difficult times and encourages its grantees to be honest about the challenges they face, within their own organisation and the wider sectors to which they belong, and works with them to identify opportunities to provide support beyond funding. The Foundation directly provides professional development support for grantees through its operating programme JHub.

Foundation staff belong to a number of wider networks, listed under 'Governance, structure and management' above, enabling staff members to build relationships across the sector and share learning and best practice regarding policy, grant-making and specific programme areas. Foundation professionals meet regularly with their counterparts in other trusts and foundations. The Foundation also encourage its grantees to explore opportunities to collaborate and share learning and best practice.

The above enables the Foundation to support efficient and effective charities, giving them confidence for ongoing support.

Funding varies across the Foundation's programme areas depending on the annual priorities set by the Executive Chair. Youth social action continued to be a priority in 2016-17 along with Holocaust education, international development and a major capital grant to provide quality facilities for older people.

Pears Foundation is committed to transparency and has undertaken to work with 360Giving to publish information about its grants. 360Giving provides support for grantmakers to publish their grants data openly, to understand their data, and to use the data to create online tools that make grant-making more effective. Using the 360Giving data standard, the Foundation has made last year's grant awards publicly available and will do the same with the grants detailed in this report. The Foundation believes that with better information, grantmakers can be more effective and strategic decision-makers.

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ACHIEVEMENTS AND PERFORMANCE

In giving the following examples of the charity's grantees, the trustees would like to emphasise that they value the work of all their grantees.

CAPITAL GRANTS

Special educational needs, disability and social welfare

The Trustees approved a capital grant of £4,000,000 to longstanding partner **Jewish Care** towards a new 'care campus' in Stanmore, North West London with a range of services to meet the needs and desires of older people in the local community. The campus will include a 64 bed Nursing and Dementia Residential Care Home alongside Assisted Living Studios and 48 Independent Living one and two bedroom apartments. The site will also house a day care facility, a restaurant, synagogue, shop, hairdresser, and leisure and well-being facilities for the residents and visitors to enjoy on a daily basis. Our grant will part-fund the Independent Living Apartments and attached garden, designed to provide a bridge between care home living and independent living.

In 2012 we made a £1,000,000 grant to **Ambitious about Autism** to develop Ambitious College, specialist provision for 16-25 year olds with autism co-located with mainstream Further Education Colleges. In September 2016, students and staff moved from their temporary base at Barnet College into Ambitious College's new and permanent north London home, the Pears Campus at CONEL, the College of North East London. The capital development of the west London campus, currently based in a temporary space at West Thames College in Isleworth, is due to be completed in 2018.

Holocaust Education

The Trustees approved a grant of £100,000 to the Leeds-based **Holocaust Survivors Friendship Association** towards the capital costs of a new Holocaust Heritage and Learning Centre at the University of Huddersfield. The Centre will open in 2018 and we have facilitated relationships with our existing Holocaust education grantees and partners.

REVENUE GRANTS

Special educational needs, disability and social welfare

The Trustees renewed their funding for longstanding partner the **Carers Trust** with a further £400,000 over two years. The grant is split between the small grants programme which provides much-needed assistance for individual carers, the Trust's policy work and unrestricted core funding. The Trustees also approved a two-year grant of £200,000 to **Marie Curie Cancer Care** towards its community nursing service.

The Trustees renewed a number of core funding grants to existing partner organisations, many of whom have been funded by the Foundation for at least five years if not longer, including **Jewish Care** (£150,000), **Norwood** (£150,000), **The Cranfield Trust** (£90,000), **Contact a Family** (£80,000), the **Centre for Research in Autism and Education** at University College London (£80,000 for public engagement work), **Shared Lives Plus** (£80,000), **Hope into Action** (£50,000), **Future First** (£50,000) and **Scope** (£50,000 towards the charity's strategic review).

Following the Foundation's participation in round one, a grant of £50,000 was made to **UK Community Foundations** for the second round of the New Beginnings Fund – a collaboration between funders to support grassroots organisations that are welcoming new refugees and asylum seekers. The Foundation also made a grant of £50,000 to **Coram's** Migrant Children's Project, delivered by Coram Children's Legal Centre (CCLC), which promotes the rights of all refugee and migrant children, young people and families, and works to ensure that they receive the protection and support they need.

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There were two new partners in this programme area. The Foundation has a long history of supporting organisations in the field of autism and autism education and the Trustees approved a grant of £124,000 to the **National Autistic Society** for a project designed to improve early identification and referral for autism assessment for women and girls on the autistic spectrum. A core funding grant of £50,000 was awarded to **Children's Hospices across London**, an umbrella organisation that promotes co-ordination and joint working between children's hospices offering services in London, which complements our existing partnerships in the palliative care sector.

Mental health and wellbeing

Mental health continues to be an area of development. The Trustees made a grant of £80,000 to the **RSA** to develop a mental health training programme for school staff, to be piloted in schools within the RSA Academies' Teaching School Alliance.

The Trustees also renewed core funding grants to **The Place2Be** (£300,000), **JAMI** (£80,000) and the **Samaritans** (£70,000) and made an additional grant of £50,000 to the Samaritans split between core funding and the 'Dying from inequality' research project looking at socioeconomic disadvantage and suicidal behaviour.

Youth social action

Youth Social Action continued to be a strategic priority for the Foundation. The Foundation renewed its support of **Step Up to Serve**, the organising body for the #iWill campaign, with a grant of £75,000 core funding.

We continued to administer the **National Youth Social Action Fund** (NYSAF) in partnership with the Department for Culture, Media and Sport, monitoring the grants previously awarded to projects working to grow opportunities for youth social action in rural and lower socio-economic areas across England. We were pleased to appoint IVAR as the learning partner for this work, helping us to collate and disseminate results across the sector.

Building on these successful partnerships with Step Up to Serve and DCMS, we were delighted to announce the creation of **The Pears #iWill Fund**, a new £4 million commitment to match-fund the #iwill Fund (a £40 million seed funding commitment established by the Government and Big Lottery Fund). The funding will be spent over the next four years to create new youth social action opportunities in the areas of health and social care (specifically through youth volunteering in NHS Trusts) and education, as well as continuing to identify and fund initiatives that can help sustain and support the sector in the long-term.

The other new initiative in this area was a grant of £130,000 to **Leeds Community Foundation** to establish and administer the Pears Youth Fund. This pilot fund built on our learning from *Cronfa Pears*, a similar programme with the Community Foundation in Wales, and was open to third sector organisations operating in the Leeds Metropolitan or Bradford Metropolitan District areas running projects that actively involved young people in the design and delivery of projects focused on voice, engagement and influence.

For over seven years the Foundation has supported the **Duke of Edinburgh's Award** with an annual core funding grant, and also supported **JLGB** to deliver the DofE in the UK Jewish community. Both grants were renewed with the DofE receiving £350,000 and JLGB £100,000. Long-term partnerships with the **Scouts Association** and **Girlguiding UK** also continued, both working on pilot projects to improve and develop volunteer recruitment and retention.

Shared society

Grant renewals included £150,000 to the **Three Faiths Forum** for its education work and the Undergraduate Parliamentors project, which the foundation has supported since its inception in 2007 and three grants totalling £200,000 core funding to the **Antisemitism Policy Trust** (formerly known as the Parliamentary Committee against Antisemitism).

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The Foundation awarded a grant of £50,000 to the **Eden Project** for The Great Big Walk 2017, which connected people and communities across the UK as part of the Great Get Together weekend commemorating the life of Jo Cox MP.

To promote shared society in Israel, the Foundation renewed its core funding for **AJEEC-NISPED** (£75,220) which is dedicated to strengthening active citizenship in Israel through education and economic empowerment; **Yedid** (£75,000) which runs Citizens Rights Centres in disadvantaged areas throughout Israel and **Merchavim**, the Institute for the Advancement of Shared Citizenship in Israel (£50,000). They also approved a grant of £49,500 to **Citizens Build a Community**, which works within disadvantaged communities in the city of Lod, for its From High School to Academia to Employment Programme.

The Executive Chair and Deputy Director made a number of visits to Bradford and the surrounding area to engage with our The Linking Network and youth social action contacts.

Encouraging philanthropy

The Trustees renewed their core funding grant to **The Pennies Foundation**, committing a further £200,000 over two years, and also approved a renewal grant of £144,600 to the **Association of Charitable Foundations** to continue the successful partnership to produce the annual Foundation Giving Trends research and publication, which has become a key publication in the philanthropy sector.

International Development

The Trustees approved a grant of £1million to the **Hebrew University of Jerusalem** for the Pears scholarships and their associated alumni networks in 2017-18. The scholarships now constitute a major initiative operating across three degree programmes – the International Masters in Public Health, the Masters programmes at the Faculty of Agriculture, Food and Environment and the Glocal Community Development MA programme. The Executive Chair and Director visited the University's Rehovot campus in February 2016 and met with the President of the university, Heads of Department of each of the degree programmes and the 2016/17 MSc Agriculture students.

£174,100 was awarded to Israel grantee **Tevel b'Tzedek** for the Tevel Fellows long-term volunteering programme in Nepal, which the Foundation has funded since its inception in 2012. They also approved renewal grants to **American Jewish World Service** (£100,000) and the **NALA Foundation** (£90,001/NIS492,200), an Israeli NGO that works to eradicate neglected tropical diseases.

A grant of £120,000 was made to Lahav Executive Education, part of the School of Management at Tel Aviv University, for the **Pears Program for Global Innovation** to run another Pears Challenge cycle. The Pears Challenge 2017 is focused on affordable healthcare for India. A small group of outstanding, experienced Israeli entrepreneurs, designers and health professionals will be guided through a process of developing and commercialising technologies relevant to India's healthcare sector, a market that is projected to grow to \$280 billion by 2020.

In addition to a core funding grant of £75,000, the Trustees awarded a grant of £100,000 to development charity **Tzedek** for a Ghana-based project manager position; £70,000 core funding to **Agahozo Shalom Youth Village** in Rwanda and £50,000 match funding to longstanding partner **AfriKids** for its *Back a Family Business* microfinance campaign which raised £100,000 to support 1,000 families in Ghana who will be provided with a loan and business skills training alongside personal guidance and advice on subjects such as family planning and health.

A grant of £60,000 was made to the Office of the Chief Rabbi for a new initiative focusing on international development and Jewish identity, **The Chief Rabbi's Ben Azzai Programme**. This is an annual initiative open to high calibre university students. It involves a study tour to the developing world to learn about the challenges of poverty, education and social mobility with the aim of creating a cohort of ambassadors attuned to the place of social responsibility within Jewish identity. The pilot group visited Mumbai, India in December 2016 and, following a review, the programme will run again in 2017.

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Holocaust education

The Trustees approved a further one-year core funding grant of £500,000, matched by the Department for Education, to the **UCL Centre for Holocaust Education** at the Institute of Education, which runs the national teacher training programmes for English schools. The Foundation continues to work closely with the CfHE through the strategic management board. The Trustees renewed their core funding grant for longstanding partner the **National Holocaust Centre and Museum** with a grant of £200,000.

A grant of £65,000 was made to **Royal Holloway, University of London** to fund a PhD scholarship at the Holocaust research Centre alongside a grant of £26,100 towards the costs of the David Cesarani Memorial Conference in April 2017.

The Trustees continued to support wider genocide prevention, education and commemoration through an unrestricted grant to the **Aegis Trust** of £78,448 (\$100,000).

Higher education

In addition to the academic partnerships referred to above, the Trustees approved a further £225,000 to **Birkbeck College, University of London** towards the continuing core costs of the Pears Institute for the Study of Antisemitism.

JHub

During 2016/17 the Foundation's operating programme, JHub, hosted 52 programmes and events serving 81 organisations and over 500 participants. It supported 10 resident organisations and 3 alumni organisations. This year saw the exit of three residents, Rene Cassin, Gefiltefest and Etgar, and the induction of one new resident, Yesod - a partnership initiative designed to strengthen the future of Jewish Europe by investing in communal professionals, educators and activists. JHub provides Yesod with in-kind support in the form of serviced office space and access to its professional development seminars.

In 2016/17 JHub ran 10 professional development seminars with 89 attendees. Particularly successful were the series of Finance and HR workshops aimed at staff who have Finance or HR responsibilities but no specific expertise in the areas.

The Foundation also awarded £100,000 core funding to **JW3** and **UJIA**; £78,391 (\$100,000) to **PJ Library in the UK**; £75,000 annual core funding to **JPR** and £50,000 to **Maccabi GB** for the 2017 Maccabiah Games in Israel.

Christmas Gifts programme

The annual Christmas Gifts programme, which awards grants of between £5,000 and £10,000 to small charities based around an annual theme, awarded 14 gifts totalling £115,000. This year the Trustees chose to focus the grants around inclusive leisure activities for people with a disability. Recipients included Daytrippers, which provides inclusive days out for disabled and terminally ill young people and Gig Buddies, a volunteer befriending scheme for adults with learning disabilities.

Other activities

The Foundation started to expand its 'Funder Plus' offer, providing non-financial support to our grantees and partners. Following a successful taster session, we have been funding a facilitated Action Learning Set for Pears grantees. The set will be evaluated after six months and potentially repeated on an annual basis if it is found to have had a positive impact.

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FINANCIAL REVIEW

Below is the complete list of grants made by the Foundation for £50,000 and over. Where the grants are made in currencies other than sterling, the sterling equivalent is shown in this report.

Amount	Organisation	Purpose
£4,000,000	Jewish Care	Capital funding: Stanmore Care Campus
£1,000,000	The Hebrew University of Jerusalem	Pears Scholarships and Alumni activity
£500,000	University College London	Core funding for the Centre for Holocaust Education
£400,000	Carers Trust	Small grants programme, policy and network
£350,000	The Duke of Edinburgh's Award	Core funding
£300,000	The Place2Be	Core funding
£225,000	Birkbeck, University of London	Core funding for the Pears Institute for the Study of Antisemitism
£200,000	First Give	Core funding
£200,000	Marie Curie	Community nursing service
£200,000	National Holocaust Centre and Museum	Core funding
£200,000	The Pennies Foundation	Core funding
£174,100	Tevel B'Tzedek	Tevel Fellowship Programme
£150,000	3FF	Education Work and Parliamentors Programme
£150,000	Antisemitism Policy Trust	Core funding
£150,000	Jewish Care	Core funding
£150,000	Norwood	Core funding
£144,600	Association of Charitable Foundations	Project funding
£130,000	Leeds Community Foundation	Pears Youth Fund
£124,000	National Autistic Society	Women and Girls on the Autistic Spectrum Project
£120,000	Lahav Executive Education, Tel Aviv University	The Pears Challenge
£111,724	University of Sussex	PhD Scholarships within the Centre for Middle East & North Africa Studies
£100,000	American Jewish World Service	Core Funding
£100,000	Citizenship Foundation	Go-Givers Programme
£100,000	Holocaust Survivors Friendship Association	Capital funding: Holocaust Heritage & Learning Centre at the University of Huddersfield
£100,000	The Jewish Lads' and Girls' Brigade	Duke of Edinburgh's Award Provision
£100,000	JW3	Core funding
£100,000	Quaker Social Action	Core funding
£100,000	Tomorrow's People	Core funding 2016
£100,000	Tomorrow's People	Core funding 2017
£100,000	The Trussell Trust	Core funding for the Foodbank Network
£100,000	Tzedek	Ghana Project Manager Post
£100,000	United Jewish Israel Appeal	Core funding
£90,001	NALA Foundation	Core funding
£90,000	The Cranfield Trust	Core funding
£90,000	First Give	Core funding
£80,000	UCL	Centre for Research in Autism and Education:

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		public engagement work
£80,000	Contact a Family	Core funding
£80,000	JAMI	Core funding
£80,000	The Royal Society of the Arts	Developing a mental health training programme for school staff
£80,000	Shared Lives Plus	Core funding
£78,449	Aegis Trust	Core funding
£78,391	PJ Library	Core funding
£75,220	AJEEC-NISPED	Core funding
£75,000	Step Up to Serve	Core Funding
£75,000	Institute for Jewish Policy Research	Core funding
£75,000	Tzedek	Core funding
£75,000	Yedid	Core funding
£70,000	Agahozo-Shalom Youth Village	Core funding
£70,000	Samaritans	Core funding
£65,000	Royal Holloway, University of London	PhD Scholarship at the Holocaust Research Centre
£60,000	Atlantic College	Scholarship
£60,000	Office of the Chief Rabbi	The Chief Rabbi's Ben Azzai Programme
£50,000	AfriKids	Fund a Family Business Campaign
£50,000	Step Up to Serve	Health and Social Care Project Manager post
£50,000	Children's Hospices across London	Core funding
£50,000	Coram	Migrant Children's Project
£50,000	Eden Project Ltd	The Big Walk 2017
£50,000	Future First	Core funding
£50,000	Hope into Action	Core funding
£50,000	Maccabi (GB)	Maccabiah Games 2017
£50,000	Merchavim	Core Funding
£50,000	Samaritans	Core Funding and Research Project
£50,000	Scope	Support towards strategic review
£50,000	UK Community Foundations	New Beginnings Fund: Support for refugees and their Communities, Round Two

The above grants total £12,206,485 representing 79.6% of the total charitable expenditure in the year which amounted to £15,336,946.

During the year the charity received total income of £18,263,232 (2016 £14,925,559). At the year end total funds held by the charity were £23,024,833 (2016 £17,318,784).

The reserves of the Charity at the year end were £23,024,833. The trustees review the level of reserves held on a regular basis to ensure there are sufficient funds available for the charity to meet its commitments as and when they fall due and make further commitments according to its strategic aims.

Pears Foundation is funded by donations and by returns on investment.

The investment policy of the Charity is for free cash to be held on deposit and for investments in both quoted and unquoted companies to provide income and growth in the future.

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Plans for Future Period

2017-18 will see the continuation and renewal of a number of the Foundation's major strategic partnerships and further work to build capacity in the sectors that the Foundation supports.

International development and youth social action will continue to be priority areas. We look forward to making the first grants from the newly established The Pears #iWill Fund, in partnership with Big Lottery Fund and DCMS. The first grants will focus on growing youth social action opportunities in health and social care, working through NHS Trusts across England, and further projects are planned for later in the year to support and embed opportunities in further and primary education.

Through its operating programme, JHub, the Foundation will be seeking to expand the non-financial support offered to its grantees and partners through high-quality professional development workshops, consultancy and networking events. The Foundation and JHub professional teams will be working together to develop new themes and sessions for the professional development programme combining technical skills training and more reflective workshops with the aim of strengthening grantee organisations and the people who lead them.

JHub will mark its tenth anniversary in 2018 and will be embarking on a strategic review and engaging an external evaluator to assess the impact it has had since it opened in 2008.

The Foundation will continue to expand its contacts and networks in other faith groups and make relevant grants in support of programmes that bring people from different faiths together in a meaningful way.

Trustees' responsibilities statement

The Trustees are responsible for preparing the Trustees' Report and the accounts in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

The law applicable to charities in England and Wales requires the Trustees to prepare accounts for each financial year which give a true and fair view of the state of affairs of the Charity and of the incoming resources and application of resources of the Charity for that year.

In preparing these accounts, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP 2015 (FRS102);
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

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The Trustees are responsible for keeping sufficient accounting records that disclose with reasonable accuracy at any time the financial position of the Charity and enable them to ensure that the accounts comply with the Charities Act 2011, the Charity (Accounts and Reports) Regulations 2008 and the provisions of the trust deed. They are also responsible for safeguarding the assets of the Charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Signed on behalf of the charity trustees on 11 December 2017



Sir Trevor Pears CMG
TRUSTEE

THE PEARS FAMILY CHARITABLE FOUNDATION

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF THE PEARS FAMILY CHARITABLE FOUNDATION

We have audited the financial statements of The Pears Family Charitable Foundation for the year ended 31 March 2017 set out on pages 14 to 28. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102.

This report is made solely to the charity's trustees, as a body, in accordance with section 144 of the Charities Act 2011 and regulations made under section 154 of that Act. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and its trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of Trustees and auditor

As explained more fully in the statement of trustees' responsibilities set out on pages 10 and 11, the Trustees are responsible for the preparation of accounts which give a true and fair view.

We have been appointed as auditors under Else Endifsection 144 of the Charities Act 2011 and report in accordance with regulations made under section 154 of that Act. Our responsibility is to audit and express an opinion on the accounts in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the accounts

An audit involves obtaining evidence about the amounts and disclosures in the accounts sufficient to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charity's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Trustees; and the overall presentation of the accounts. In addition, we read all the financial and non-financial information in the Trustees' Annual Report to identify material inconsistencies with the audited accounts and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on accounts.

In our opinion the accounts:

- give a true and fair view of the state of the charity's affairs as at 31 March 2017 and of its incoming resources and application of resources, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Charities Act 2011.

THE PEARS FAMILY CHARITABLE FOUNDATION

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

TO THE MEMBERS OF THE PEARS FAMILY CHARITABLE FOUNDATION

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Charities Act 2011 requires us to report to you if, in our opinion:

- the information given in the Trustees' Report is inconsistent in any material respect with the accounts; or
- sufficient accounting records have not been kept; or
- the accounts are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

Other matter

Your attention is drawn to the fact that the charity has prepared accounts in accordance with "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) in preference to the Accounting and Reporting by Charities: Statement of Recommended Practice issued on 1 April 2005 which is referred to in the extant regulations but has now been withdrawn.

This has been done in order for the accounts to provide a true and fair view in accordance with Generally Accepted Accounting Practice effective for reporting periods beginning on or after 1 January 2015.



Arram Berlyn Gardner LLP

11 December 2017

Chartered Accountants
Statutory Auditor

30 City Road
London
EC1Y 2AB

Arram Berlyn Gardner LLP is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006

THE PEARS FAMILY CHARITABLE FOUNDATION

STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 31 MARCH 2017

		Unrestricted funds	Designated funds	Restricted funds	Total 2017	Total 2016
	Notes	£	£	£	£	£
<u>Income and endowments from:</u>						
Donations and legacies	3	14,050,082	-	-	14,050,082	14,362,648
Charitable activities	4	-	-	4,000,000	4,000,000	-
Investments	5	213,150	-	-	213,150	562,677
Other income	6	-	-	-	-	234
Total income and endowments		14,263,232	-	4,000,000	18,263,232	14,925,559
<u>Expenditure on:</u>						
<u>Charitable activities</u>						
Revenue Funding	7	10,041,189	-	-	10,041,189	11,897,346
Capital Funding	7	4,319,959	-	21,700	4,341,659	3,941,895
Discretionary Funding	7	511,661	-	-	511,661	658,469
Operating Programme Funding	7	442,438	-	-	442,438	472,905
Total charitable expenditure		15,315,247	-	21,700	15,336,947	16,970,615
Net gains on investments	10	2,779,764	-	-	2,779,764	2,054,455
Net incoming resources before transfers		1,727,749	-	3,978,300	5,706,049	9,399
Gross transfers between funds		(4,000,000)	2,976,250	1,023,750	-	-
Net movement in funds		(2,272,251)	2,976,250	5,002,050	5,706,049	9,399
Fund balances at 1 April 2016		17,254,434	-	64,350	17,318,784	17,309,385
Fund balances at 31 March 2017		14,982,183	2,976,250	5,066,400	23,024,833	17,318,784

The statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derive from continuing activities.

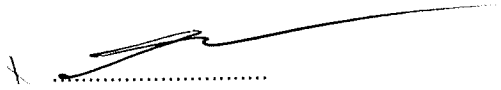
THE PEARS FAMILY CHARITABLE FOUNDATION

STATEMENT OF FINANCIAL POSITION

AS AT 31 MARCH 2017

	Notes	2017 £	£	2016 £	£
Fixed assets					
Investment properties	11	468,432		282,263	
Investments	12	35,818,997		33,039,233	
		<u>36,287,429</u>		<u>33,321,496</u>	
Current assets					
Debtors falling due after one year	15	2,000,000		-	
Debtors falling due within one year	15	1,019,446		542,141	
Cash at bank and in hand	14	2,417,152		1,077,523	
		<u>5,436,598</u>		<u>1,619,664</u>	
Creditors: amounts falling due within one year	17	<u>(9,681,312)</u>		<u>(12,360,758)</u>	
Net current liabilities			(4,244,714)		(10,741,094)
Total assets less current liabilities			<u>32,042,715</u>		<u>22,580,402</u>
Provisions for liabilities	18		<u>(9,017,882)</u>		<u>(5,261,618)</u>
Net assets			<u>23,024,833</u>		<u>17,318,784</u>
Income funds					
Restricted funds	19	5,066,400		64,350	
<u>Unrestricted funds</u>					
Designated funds	20	2,976,250		-	
General unrestricted funds		<u>14,982,183</u>		<u>17,254,434</u>	
			<u>17,958,433</u>		<u>17,254,434</u>
			<u>23,024,833</u>		<u>17,318,784</u>

The accounts were approved by the Trustees on 11 December 2017


 Sir Trevor Pears CMG (Executive Chair)
 Trustee

THE PEARS FAMILY CHARITABLE FOUNDATION

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 MARCH 2017

	Notes	2017 £	£	2016 £	£
Cash flows from operating activities					
Cash generated from operations	24		1,262,648		354,309
Investing activities					
Purchase of investment property		(186,169)		(126,158)	
Repayment of investment loans and receivables		50,000		-	
Proceeds on disposal of other investments		-		150,000	
Interest received		213,150		562,677	
Net cash generated from investing activities			76,981		586,519
Net cash used in financing activities			-		-
Net increase in cash and cash equivalents			1,339,629		940,828
Cash and cash equivalents at beginning of year			1,077,523		136,695
Cash and cash equivalents at end of year			2,417,152		1,077,523

THE PEARS FAMILY CHARITABLE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

1 Accounting policies

Company information

The Pears Family Charitable Foundation is an unincorporated Charity, Charity Registration Number 1009195.

1.1 Accounting convention

These accounts have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102"), "Accounting and Reporting by Charities" the Statement of Recommended Practice for charities applying FRS 102, the Charities Act 2011 and UK Generally Accepted Accounting Practice as it applies from 1 January 2015. The Charity is a Public Benefit Entity as defined by FRS 102.

The accounts have departed from the Charities (Accounts and Reports) Regulations 2008 only to the extent required to provide a true and fair view. This departure has involved following the Statement of Recommended Practice for charities applying FRS 102 rather than the version of the Statement of Recommended Practice which is referred to in the Regulations but which has since been withdrawn.

The accounts are prepared in sterling, which is the functional currency of the Charity. Monetary amounts in these financial statements are rounded to the nearest £.

The accounts have been prepared under the historical cost convention, modified to include investment properties at fair value. The principal accounting policies adopted are set out below.

The charity has not consolidated subsidiary undertakings on the basis that are dormant.

Subsidiaries and associates have been included in investments at their fair value.

1.2 Going concern

At the time of approving the accounts, the Trustees have a reasonable expectation that the Charity has adequate resources to continue in operational existence for the foreseeable future. Thus the trustees' continue to adopt the going concern basis of accounting in preparing the accounts.

1.3 Charitable funds

Unrestricted funds are available for use at the discretion of the Trustees in furtherance of their charitable objectives unless the funds have been designated for other purposes.

Designated funds comprise funds which have been set aside at the discretion of the Trustees for specific purposes. The purposes and uses of the designated funds are set out in the notes to the accounts.

Restricted funds are subject to specific conditions by donors as to how they may be used. The purposes and uses of the restricted funds are set out in the notes to the accounts.

1.4 Incoming resources

Income is recognised when the Charity is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received.

Cash donations are recognised on receipt. Other donations are recognised once the Charity has been notified of the donation, unless performance conditions require deferral of the amount. Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

Gifts in kind are recognised at the cost the Charity would have had to pay for these gifts.

THE PEARS FAMILY CHARITABLE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2017

1 Accounting policies

(Continued)

Income from investments is recognised on a receivable basis.

1.5 Resources expended

All expenditure is included on an accruals basis and is recognised when there is a legal or constructive obligation to pay.

Grants payable are charged in the year when the offer is conveyed to recipient except in those cases where the offer is conditional, such grants being included as expenditure when the conditions attaching are fulfilled.

Governance and support costs relating to charitable activities have been apportioned based on the number of individual grant awards made in recognition that the administrative costs of awarding, monitoring and assessing grants are broadly equivalent.

1.6 Investment properties

Investment property, which is property held to earn rentals and/or for capital appreciation, is initially measured at cost and subsequently measured using the fair value model and stated at its fair value as the reporting end date. The surplus or deficit on revaluation is recognised in net income/(expenditure) for the year.

1.7 Fixed asset investments

Fixed asset investments are initially measured at transaction price excluding transaction costs, and are subsequently measured at fair value at each reporting date. Changes in fair value are recognised in net income/(expenditure) for the year. Transaction costs are expensed as incurred.

An associate is an entity, being neither a subsidiary nor a joint venture, in which the Charity holds a long-term interest and where the Charity has significant influence. The Charity considers that it has significant influence where it has the power to participate in the financial and operating decisions of the associate.

Entities in which the Charity has a long term interest and shares control under a contractual arrangement are classified as jointly controlled entities.

1.8 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

1.9 Financial instruments

The Charity has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the Charity's balance sheet when the Charity becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

THE PEARS FAMILY CHARITABLE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2017

1 Accounting policies

(Continued)

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in net income/(expenditure), except that investments in equity instruments that are not publically traded and whose fair values cannot be measured reliably are measured at cost less impairment.

Trade debtors, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment.

Interest is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial. The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating the interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the debt instrument to the net carrying amount on initial recognition.

Impairment of financial assets

Financial assets, other than those held at fair value through income and expenditure, are assessed for indicators of impairment at each reporting date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected.

If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in net income/(expenditure) for the year.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in net income/(expenditure) for the year.

Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the Charity transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

THE PEARS FAMILY CHARITABLE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

1 Accounting policies

(Continued)

Basic financial liabilities

Basic financial liabilities, including creditors and bank loans are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of operations from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Derecognition of financial liabilities

Financial liabilities are derecognised when the Charity's contractual obligations expire or are discharged or cancelled.

1.10 Provisions

Provisions are recognised when the Charity has a legal or constructive present obligation as a result of a past event, it is probable that the Charity will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting end date, taking into account the risks and uncertainties surrounding the obligation.

Where the effect of the time value of money is material, the amount expected to be required to settle the obligation is recognised at present value. When a provision is measured at present value the unwinding of the discount is recognised as a finance cost in net income/(expenditure) in the period it arises.

1.11 Employee benefits

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the Charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.12 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation are included in net income/(expenditure) for the period.

THE PEARS FAMILY CHARITABLE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2017

2 Critical accounting estimates and judgements

In the application of the Charity's accounting policies, the Trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Key sources of estimation uncertainty

Provisions

Provisions are recognised when the Charity has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. This obligation may be legal or constructive deriving from regulations, contracts, normal practices or public commitments that lead third parties to reasonably expect that the Charity will assume certain responsibilities. The amount of the provision is determined based on the best estimate of the outflow of resources required to settle the obligation, taking into account all available information.

No provision is recognised if the amount of liability cannot be estimated reliably. In this case, the relevant information is disclosed in the notes to the financial statements.

Given the uncertainties inherent in the estimates used to determine the amount of provision, actual outflows of resources may differ from the amounts recognised originally on the basis of the estimates.

Impairment of investments

The Charity makes an estimate of the recoverable amount of other investments. When assessing impairment of investments, the Trustees consider factors including the current economic climate and historical experience.

3 Donations and legacies

	Unrestricted funds	Restricted funds	Total 2017	Total 2016
	£	£	£	£
Donations and gifts	14,050,082	-	14,050,082	13,809,638
Grants	-	-	-	553,010
For the year ended 31 March 2017	14,050,082	-	14,050,082	
For the year ended 31 March 2016	13,809,638	553,010		14,362,648

THE PEARS FAMILY CHARITABLE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

4 Charitable activities

	2017 £	2016 £
Government grants	4,000,000	-

5 Investments

	2017 £	2016 £
Income from listed investments	9,404	6,358
Income from unlisted investments	203,581	556,082
Interest receivable	165	237
	<u>213,150</u>	<u>562,677</u>

6 Other income

	2017 £	2016 £
Other income	-	234

7 Charitable activities

	Revenue Funding £	Capital Funding £	Discretionary Funding £	Operating Programme Funding £	Total 2017 £	Total 2016 £
Staff costs	262,928	80,689	6,455	181,577	531,649	489,759
Grants	9,665,049	4,222,198	502,105	251,009	14,640,361	16,324,065
Office administration	38,779	13,281	1,062	9,852	62,974	59,072
Exchange gains	74,433	25,491	2,039	-	101,963	97,719
	<u>10,041,189</u>	<u>4,341,659</u>	<u>511,661</u>	<u>442,438</u>	<u>15,336,947</u>	<u>16,970,615</u>

8 Trustees

No remuneration was paid to the trustees of the Charity.

THE PEARS FAMILY CHARITABLE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

9 Employees

Number of employees

The average monthly number employees during the year was:

	2017 Number	2016 Number
Foundation Employees	7	6
Operating Programme Employees	4	4
	<u>11</u>	<u>10</u>

Employment costs

	2017 £	2016 £
Wages and salaries	475,682	438,520
Social security costs	50,767	46,506
Other pension costs	5,200	4,733
	<u>531,649</u>	<u>489,759</u>

The number of employees whose annual remuneration was £60,000 or more were:

	2017 Number	2016 Number
£90,000-£100,000	1	1
£70,000-£80,000	1	1

Remuneration of key management personnel

The remuneration of key management personnel, is as follows.

	2017 £	2016 £
Aggregate compensation	<u>239,690</u>	<u>218,690</u>

10 Net gains/(losses) on investments

	2017 £	2016 £
Revaluation of investments	2,779,764	2,145,624
Gain/(loss) on sale of investments	-	(91,169)
	<u>2,779,764</u>	<u>2,054,455</u>

THE PEARS FAMILY CHARITABLE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

11 Investment property

	2017 £
Fair value	
At 1 April 2016	282,263
Additions	186,169
	<hr/>
At 31 March 2017	468,432
	<hr/>

The fair value of the investment property has been arrived at on the basis of a valuation carried out by the Trustees at the balance sheet date.

12 Fixed asset investments

	Listed investments £	Other investments	Total £
Cost or valuation			
At 31 March 2017	132,938	32,906,295	33,039,233
Valuation changes	26,859	2,752,905	2,779,764
	<hr/>	<hr/>	<hr/>
At 31 March 2017	159,797	35,659,200	35,818,997
	<hr/>	<hr/>	<hr/>
Carrying amount			
At 31 March 2017	159,797	35,659,200	35,818,997
	<hr/>	<hr/>	<hr/>
At 31 March 2016	132,938	32,906,295	33,039,233
	<hr/>	<hr/>	<hr/>

	Notes	2017 £	2016 £
Other investments comprise:			
Investments in associates	23	14,455,549	13,124,514
Other investments		21,203,651	19,781,781
		<hr/>	<hr/>
		35,659,200	32,906,295
		<hr/>	<hr/>

13 Subsidiaries

Name of undertaking	Registered office	Nature of business	Class of shares held	% Held Direct Indirect
Copthall Investment Co. Limited	Ground Floor, 30 Dormant City Road, London, EC1Y 2AB		Ordinary	100.00

THE PEARS FAMILY CHARITABLE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

13 Subsidiaries

(Continued)

The aggregate capital and reserves and the result for the year of subsidiaries excluded from consolidation was as follows:

Name of undertaking	Profit/(Loss)	Capital and Reserves
	£	£
Copthall Investment Co. Limited	-	1,863

14 Cash and cash equivalents

Cash and cash equivalents consists of:

	2017 £	2016 £
Cash at bank	2,417,152	1,077,523
	<u>2,417,152</u>	<u>1,077,523</u>

15 Debtors

	2017 £	2016 £
Amounts falling due within one year:		
Other debtors	43,196	89,131
Prepayments and accrued income	976,250	453,010
	<u>1,019,446</u>	<u>542,141</u>

Amounts falling due after more than one year:

Prepayments and accrued income	<u>2,000,000</u>	<u>-</u>
Total debtors	<u>3,019,446</u>	<u>542,141</u>

Other debtors disclosed above are classified as loans and receivables and are therefore measured at amortised cost.

16 Financial instruments

	2017 £	2016 £
Carrying amount of financial assets		
Debt instruments measured at amortised cost	2,460,348	1,166,654
Equity instruments measured at cost less impairment	<u>35,818,997</u>	<u>33,039,323</u>

THE PEARS FAMILY CHARITABLE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

17 Creditors

Amounts falling due within one year

	2017 £	2016 £
Other creditors	24,835	31,087
Provisions for liabilities and charges	9,656,477	12,329,671
	<u>9,681,312</u>	<u>12,360,758</u>

18 Provisions for liabilities

	2017 £	2016 £
Provisions for liabilities and charges	<u>9,017,882</u>	<u>5,261,618</u>

Movements on provisions:

	£
At 1 April 2016	17,591,289
Additional provisions in the year	14,498,872
Utilisation of provision	(13,478,981)
Exchange difference	63,179
At 31 March 2017	<u>18,674,359</u>
Amount outstanding at 31 March 2017 payable in less than one year	9,656,477
Amount outstanding at 31 March 2017 payable in more than one year	9,017,882
	<u>18,674,359</u>

THE PEARS FAMILY CHARITABLE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

19 Restricted funds

The income funds of the charity include restricted funds comprising the following unexpended balances of donations and grants held on trust for specific purposes:

	Movement in funds				
	Balance at 1 April 2016	Incoming resources	Resources expended	Transfers	Balance at 31 March 2017
	£	£	£	£	£
NYSAF	64,350	-	(21,700)	-	42,650
The Pears #iWill Fund	-	4,000,000	-	1,023,750	5,023,750
	<u>64,350</u>	<u>4,000,000</u>	<u>(21,700)</u>	<u>1,023,750</u>	<u>5,066,400</u>

The NYSAF fund was established in 2015/2016, committed to helping young people in deprived or rural areas to get involved in social action.

The Pears #iWill Fund was established in 2016/2017, committed to helping young people in deprived or rural areas to get involved in social action.

20 Designated funds

The income funds of the charity include the following designated funds which have been set aside out of unrestricted funds by the trustees for specific purposes:

	Movement in funds				
	Balance at 1 April 2016	Incoming resources	Resources expended	Transfers	Balance at 31 March 2017
	£	£	£	£	£
The Pears #iWill Fund- match funding	-	-	-	2,976,250	2,976,250
	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,976,250</u>	<u>2,976,250</u>

The Trustees created a designated fund for the balance of The Pears #iWill Fund matching funding

21 Analysis of net assets between funds

	Unrestricted	Designated	Restricted	Total
	£	£	£	£
Fund balances at 31 March 2017 are represented by:				
Investment properties	468,432	-	-	468,432
Investments	35,818,997	-	-	35,818,997
Current assets/(liabilities)	(12,287,364)	2,976,250	5,066,400	(4,244,714)
Provisions	(9,017,882)	-	-	(9,017,882)
	<u>14,982,183</u>	<u>2,976,250</u>	<u>5,066,400</u>	<u>23,024,833</u>

THE PEARS FAMILY CHARITABLE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2017

22 Related party transactions

Several of the trustees are also directors of the unquoted companies whose shares are owned by the charity and during the year, £13,733,344 (2016 - £13,659,448) was received in donations from The William Pears Group of Companies Limited, £203,581 (2016 - £556,081) was also received in dividends from William Pears Group Limited, Bickenhall Investments Limited and CHP Management Limited. In addition £141,973 (2016 - £142,689) of gifts in kind were received from related parties.

23 Associates

Details of the Charity's associates at 31 March 2017 are as follows:

Name of undertaking	Registered office	Nature of business	Class of shares held	% Held	
				Direct	Indirect
Trendgrove Properties Limited	Ground Floor, 30 City Road, London, EC1Y 2AB	Property Investment	Ordinary	50.00	
William Pears Group Limited	Ground Floor, 30 City Road, London, EC1Y 2AB	Property Investment	Ordinary	8.00	
Bickenhall Investments Limited	Ground Floor, 30 City Road, London, EC1Y 2AB	Property Investment	Ordinary	49.00	
CHP Management Limited	Ground Floor, 30 City Road, London, EC1Y 2AB	Property Investment	Ordinary	25.00	

24 Cash generated from operations

	2017 £	2016 £
Surplus for the year	5,706,049	9,399
Adjustments for:		
Investment income recognised in profit or loss	(213,150)	(562,677)
(Gain)/loss on disposal of investments	-	91,169
Fair value gains and losses on investments	(2,779,764)	(2,145,624)
Movements in working capital:		
(Increase) in debtors	(2,527,305)	(315,552)
(Decrease)/increase in creditors	(2,679,446)	3,645,666
(Decrease)/increase in provisions	3,756,264	(368,072)
Cash generated from operations	1,262,648	354,309