



HEOS MUSICAL THEATRE

2016/2017 SEASON: 1 June - 31 May 2017

BALANCE SHEET AT 31st MAY 2017

	SEASON 2016-17	SEASON 2015-16		SEASON 2016-17	SEASON 2015-16
CAPITAL			CURRENT ASSETS		
Accumulated Fund	£29,895.09	£19,983.45	Cash in Current Account	£23,661.98	£19,434.32
Transfer from Social Account	£0.00	£0.00	Cash in Deposit Account	£9,254.81	£9,227.49
Interest from Deposit Account	£0.00	£46.38	Debtors	£100.00	£1,340.34
			Debtors adjustment 2015/16	(?727.38)	
Surplus / Deficit for the year	£1,908.85	£9,865.26	Prepayments	£853.68	£518.86
	£31,803.94	£29,895.09		£33,143.09	£30,521.01
CURRENT LIABILITIES					
Creditors	£1,239.15	£540.92			
Deferred Income	£100.00	£85.00			
	£1,339.15	£625.92			
TOTAL LIABILITIES & CAPITAL	£33,143.09	£30,521.01			

I have reviewed the above statement of account and am of the opinion that it is correctly drawn up so as to show a true and correct view of the state of affairs of the society as shown by the books and records, supplemented by the explanations given to me.

Shub B. Jessop
S B JESSOP – HON AUDITOR

S. Yoxall
S YOXALL – HON CHAIR

M H Partridge
M PARTRIDGE – HON TREASURER

A. K. Murphy
A MURPHY – HON SECRETARY

HANWELL & EALING OPERATIC SOCIETY 1 June 2016-31 May 2017
IT'S A MUSICAL WORLD

PRODUCTION EXPENDITURE	IT'S A MUSICAL WORLD 2016-2017	FROM THE TOP 2015-2016	PRODUCTION INCOME	IT'S A MUSICAL WORLD 2016-2017	FROM THE TOP 2015-2016
Venue Hire	500.00	500.00	Ticket Sales	2,589.27	3,729.73
Box Office Costs	112.92	161.23	Production Levies	500.00	700.00
Rehearsal Pianist	0.00	0.00	Donations	0.00	50.00
Backing Tracks	81.42	200.00	Programme Sales	139.55	
Rehearsal Hall Hire	632.00	678.00	All Front of House		793.81
Advertising & Publicity	343.30	392.61	Front of House: Bar	507.90	
Lighting	285.88	289.48	Front of House: Raffle	125.00	
Sound	650.00	350.00	Sales of DVDs		130.00
Scenery & Props	12.77	107.00			
Costumes	91.46	65.00			
Programme Printing	83.79	75.69			
Front of House	210.36	0.00			
Gifts	14.50	23.30			
TEN Licence	21.00	21.00			
Total Expenditure	£3,039.40	£2,863.31	Total Income	£3,861.72	£5,403.54
Profit on Show	£822.32	£2,540.23			
Totals	£3,861.72	£5,403.54		£3,861.72	£5,403.54

HANWELL & EALING OPERATIC SOCIETY 1 June 2016-31 May 2017
BEAUTY AND THE BEAST

PRODUCTION EXPENDITURE	BEAUTY AND THE BEAST	SNOW WHITE & THE 7 DWARFS	PRODUCTION INCOME	BEAUTY AND THE BEAST	SNOW WHITE & THE 7 DWARFS
	2016-2017	2015-2016		2016-2017	2015-2016
Greenford Hall Hire	2,748.00	3,123.63	Ticket Sales	9,102.96	8,846.79
Box Office Costs	513.01		Production Levies	785.00	507.00
Rights & Music	0.00	0.00	Sale of Scripts	91.00	
Production Team	0.00	0.00	Donations	120.00	262.50
Rehearsal Pianist	30.00	0.00	Fundraising	0.00	
Band	600.00	567.00	Programme Sales	178.55	100.00
Rehearsal Hall Hire	438.00	480.00	Programme Advertising	75.00	
Advertising & Publicity	1,659.14	915.55	Programme Sponsorship	105.00	
Printing	0.00	143.00	Front of House Total		1,333.05
Lighting	1,000.00	1,211.80	Front of House: Food & Drink	747.04	
Sound	530.00	500.00	Front of House: Toys	358.25	
Scenery & Props	366.95	306.00	Front of House: Raffle	161.00	
Costumes	576.69	378.25	Sale of Hoodies	374.34	
Programme Printing	147.42		Sales of Photo DVDs	30.00	10.00
Front of House Total		506.65	Sundries	0.00	
Front of House: Food & Drink	294.98		Costume refund	54.65	
Front of House: Toys	252.40				
Hoodies	374.34				
Gifts	10.75	15.00			
Sundries	0.00	10.79			
Total Expenditure	9,541.68	8,157.67	Total Income	12,182.79	11,059.34
Profit on Show	2,641.11	2,901.67			
Totals	12,182.79	11,059.34			

HANWELL & EALING OPERATIC SOCIETY 1 June 2016-31 May 2017
CRAZY FOR YOU

PRODUCTION EXPENDITURE	CRAZY FOR YOU	LITTLE SHOP OF HORRORS	PRODUCTION INCOME	CRAZY FOR YOU	LITTLE SHOP OF HORRORS
	2016-2017	2015-2016		2016-2017	2015-2016
Theatre Hire	4,080.00	4,742.15	Ticket Sales	16,043.00	19,035.28
Box Office Costs	769.25		Production Levies	2,255.00	2,475.00
Rights & Music	3,242.99	4,358.30	Libs/Scores fees	310.00	
Production Team	1,000.00	1,300.00	Donations	233.00	285.00
Rehearsal Pianist	1,386.50	1,032.00	Fundraising: Cabaret	1298.73	1,016.08
Orchestra	2,800.00	1,448.00	Fundraising: Hoodies	728.63	
Rehearsal Hall Hire	1,878.00	1,380.00	Fundraising: Cast Raffle	117.00	
Advertising & Publicity	1,468.40	1,564.99	Programme Sales	558.05	1,136.00
Lighting	1,133.00	1,000.00	Programme Advertising	370.00	
Sound	1,107.99	1,060.64	Programme Sponsorship	180.00	
Scenery	897.03	1,642.56	Front of House: Raffle	249.30	303.28
Props	172.15	88.70	Sales of Photo DVDs	24.00	30.00
Costumes	2,507.92	275.51	Sale of Costumes & Props	85.00	
Programme Printing	425.00	425.00			
Monitors	0.00	100.00			
Orchestral Music Stands	115.20				
Front of House	0.00	20.90			
Hoodies	699.15				
Gifts	48.90	48.00			
Sundries	42.76	3.50			
Totals	£23,774.24	£20,490.25		£22,451.71	£24,280.64
Profit on Show		£3790.39	Deficit on Show	£1,322.53	
Totals		£24,280.64	Total Income	£23,774.24	

HANWELL & EALING OPERATIC SOCIETY 1 June 2016-31 May 2017
A CHRISTMAS CELEBRATION

PRODUCTION EXPENDITURE	THERE WAS NO CONCERT 2016-2017	A CHRISTMAS CELEBRATION 2015-2016
Venue Hire		150.00
Rehearsal Pianist		351.00
Hire of Music		25.00
Orchestra & Backing Tracks		100.00
Rehearsal Hall Hire		300.00
Advertising & Publicity		427.49
Costumes		0.00
Front of House		109.43
Sundries		11.72
Total Expenditure	£0.00	£1,474.64
Profit on Show	£0.00	£535.01
Totals	£0.00	£2,009.65

PRODUCTION INCOME	THERE WAS NO CONCERT 2016-2017	A CHRISTMAS CELEBRATION 2015-2016
Ticket Sales		1,472.15
Production Levies		310.00
Donations		62.50
Front of House		0.00
Sales of CDs		165.00
Total Income	£0.00	£2,009.65
	£0.00	£2,009.65

HANWELL & EALING OPERATIC SOCIETY 1 June 2016-31 May 2017
MAIN PROFIT & LOSS

OTHER EXPENDITURE	2016-2017	2015-16	OTHER INCOME	2016-2017	2015-2016
Deficit on Main Show	1,322.53		Profit on Main Show		
Deficit on Pantomime			Profit on Pantomime	2,641.11	
Deficit on Summer Show			Profit on Summer Show	822.32	
General Printing (High Notes)	42.30	95.99	Give As You Live	143.37	180.01
General Publicity (trifold leaflet)	75.00		Deposit account Interest	27.52	
NODA			Membership Subscriptions	1,135.00	1,400.00
- Membership	200.00	200.00	- Ordinary		
- Insurance	1,079.68	1,045.75	- Friends	30.00	
Ealing Arts & Leisure	65.00	65.00	Hire of Costumes	15.00	
HEOS Website Domain Name	33.56		Monitors (Eventually paid from social account)	113.56	
Business expenses		32.00	Christmas Meal (paid into main account by mistake)	44.00	
Room Hire		30.00	Quiz Night (paid into main account by mistake)	318.53	
Gifts		12.00			
Stationery / stamps	50.40	9.90			
Sundries - postage High Notes	22.00	15.41			
Monitors (Paid eventually from social account)	113.56				
Christmas Meal (paid into main account by mistake)	44.00				
Quiz Night (paid into main account by mistake)	318.53				
Costumes bought	15.00				
Creditors Settled					
Total Expenditure	£3,381.56	£1506.05	Total Income	£5,290.41	£1,580.01
Profit for Year	£1,908.85	£73.96			
Totals	£5,290.41	£1,580.01		£5,290.41	£1,580.01

ANNUAL REPORT 2016 – 2017

Committee

The Committee consisted of:

Sue Yoxall	Chairman
Margaret Partridge	Treasurer / Publicity – Design and Admin
Anne Murphy	Secretary
Michelle Spencer	Publicity – Marketing
Anne Costello	Communications and Digital Media Officer
Holly McIntosh	Membership Secretary
Kevin McCarthy	Committee Member
Rachel Murphy	Committee Member – became joint Social & Fundraising
Anna Williamson	Committee Member – became joint Social & Fundraising (resigned April 2017)
Sandra Gonzalez- Zecevic	Co-opted Committee Member (resigned January 2017)

Constitution

As set out in the Society Rules

Affiliation

The Society is affiliated to the National Operatic and Dramatic Association and to Ealing Arts and Leisure.

Membership

Consists of 17 Life Members, 45 Members, 5 Friends, 8 Honorary Friends

The 2016/2017 Season

The Society continued to follow its policy of performing operatic and dramatic productions for the enjoyment and education of the public.

A summer show, *It's a Musical World*, was performed in July 2016. It was well received by the audience and returned a small profit.

At the end of December 2016 we staged an original pantomime, *Beauty and the Beast*, involving numerous children. Four performances over two days were undertaken. Very well received by the audience, ticket sales improved on last year and we returned a significant profit.

In April 2017 the Society staged the musical *Crazy For You* at the Questors Theatre. The production was enjoyed by audience and cast alike. Ticket sales were slightly down on last year and we sustained a modest loss.

Social and Fundraising Officer – this post remained unfilled at the AGM but Rachel Murphy and Anna Williamson, elected as ordinary committee members, subsequently agreed to fill the post jointly. Anna resigned in April for personal reasons. Sandra Gonzalez- Zecevic was co-opted immediately following the AGM to fill the remaining vacancy for a committee member but unfortunately had to resign in January for personal reasons.

Financial Report

See attached statement

Overall review

The Society is suitably structured and remains financially secure to enjoy a successful start to the forthcoming season with a lively summer show.