Charity number: 1089810

Company number: 4278914 (England and Wales)



Partnership for Children Trustees' annual report and financial statements for the year ended 31 December 2017



















Contents

	Page
Trustees' annual report	3 - 8
Auditors' report to the members	9 - 10
Statement of financial activities	11
Balance sheet	12
Notes to the financial statements	13 - 19

The Trustees are pleased to present their annual report and financial statements for the year ended 31 December 2017.

Directors and Trustees

The Directors of Partnership for Children are its Trustees for the purpose of charity law and throughout this report are collectively referred to as the Trustees. Those serving during the year were:

Caroline Spicer, Chair
Anthony Skrzypecki, Chair, resigned 15 June 2017
Mark Boulding
Juliana Fleury
Prof Rachel Jenkins
Marion Panis
Prof Panos Vostanis

The Chief Executive during the year was Wendy Tabuteau.

Structure, Governance and Management

The charity is a company limited by guarantee and has no share capital. The charity was incorporated in England and Wales on 30 August 2001, with Company no. 4278914, and UK Charity no. 1089810. The registered and principal address is 26-27 Market Place, Kingston upon Thames, Surrey, KT1 1JH.

Appointment of Trustees

Trustees are appointed or reappointed at Annual General Meetings and retire by rotation. New Trustees are appointed by the existing Trustees, and are briefed on their obligations, the content of the Memorandum and Articles of Association, the strategic plan and recent financial performance. They are introduced to the staff, and briefed extensively on the charity's work.

The Board of Trustees can have between three and nine members and holds regular meetings to oversee the charity's activities. The Chief Executive is appointed by the Trustees to manage day-to-day operations, and, to facilitate effective operations, has delegated authority for operational matters, including finance and employment.

The Board met three times in 2017. Anthony Skrzypecki retired in June, having completed two terms as a Trustee. Caroline Spicer was elected as Chair to succeed Tony in June 2017.

Relationships with other charities and organisations

Partnership for Children has links with organisations which run our mental health promotion programmes *Zippy's Friends* and *Apple's Friends* in their respective countries. These are independent organisations which run the programmes under licence. They are:

Argentina – Asociación SER+ Belgium – ASBL Educa Santé Brazil – Associação Pela Saúde Emocional de Crianças (ASEC) Bulgaria – Animus Association Foundation

Canada – The University of Quebec at Montreal, Centre for Research and Intervention on Suicide and Euthanasia

Chile – Corporación CreArte

China – China Social Welfare Foundation; National Institute of Education Sciences; The Education University of Hong Kong

Czech Republic – Centrum Sociálních Služeb Praha and E-Clinic

Denmark – Glæde og Børn (Happy Kids)

El Salvador – Fundación Empresarial para el Desarrollo Educativo (FEPADE)

France – Fédération Départementale des Foyers Ruraux de Charente Maritime

Iceland – The Public Health Institute

India – The Sangath Society for Child Development and Family Guidance

Ireland - Health Service Executive

Jordan – NGO Umnyat

Korea – Nam-Gu Mental Health Promotion Centre, Gwangju

Kuwait - NGO Coping

Lithuania – Vaiko Labui

Mauritius – Institut Cardinal Jean Margéot, Département Psycho-Sociologie et Counselling

Netherlands – Stichting Kids en Emotionele Competenties (KEC)

Norway – Voksne for Barn

Panama – Fundación Universidad Especializada de las Américas (FUNDAMERICAS)

Poland – Centrum Pozytywnej Edukacji (COPE)

Portugal - Escutar

Reunion – Direction Diocésaine de L'Enseignement Catholique

Russia - NGO Sodeistvie

Singapore – Health Promotion Board, Preventive Health Programmes Division

Slovakia – The League for Mental Health

Trinidad and Tobago – The School Leadership Center of Trinidad and Tobago

United States – Center for Autism and Early Childhood Mental Health, Montclair State University, NJ

United Kingdom – 33 Licensed Trainers in England, Scotland and Wales

The charity also belongs to a number of organisations and networks in pursuance of its work, including the NGO Committee on UNICEF and CYPMHC (Children and Young People's Mental Health Coalition).

Risks and internal control

The major risks to which the charity is exposed have been identified by the Chief Executive and Trustees, and systems established to mitigate those risks are reviewed on a regular basis.

Vision and Mission

Partnership for Children's Vision is a world in which the development of mental health and emotional resilience is part of life for every child – at home, at school and in the community.

Our Mission is to help children and young people, throughout the world, develop skills which will enhance their present and future emotional well-being.

Our Objective is to build the social and emotional skills of children across the entire primary school age range through well-evidenced programmes and a Whole School Approach. We currently have two main school-based programmes – Zippy's Friends (for 5 – 7 year olds) and Apple's Friends (for 7 – 9 year olds) and programmes for older children are currently under development. All our programmes are evidence based and help children to cope with difficult situations and feelings.

The Trustees note the Charity Commission's guidance on the need for charities to deliver a public benefit. They have complied with the duty in section 17 of the Charities Act 2011, and believe that the objective and activities outlined above show how we meet this responsibility. Summaries of our current direction and our achievements during 2017 are set out below.

Direction

In July 2016, the Trustees and Senior Leadership Team met to review the current strategic priorities and to develop the strategic plan for 2017 – 2019.

The charity's four strategic priorities for 2017 were:

- To build a portfolio of complementary programmes across the full primary age range
- To invest in and disseminate evidence to support our programmes
- To use our programmes as a platform to promote a Whole School Approach (WSA)
- To develop sustainable, self-funding hubs of partners around the world.

Achievements and performance

In 2017 we reached a significant milestone – over 1.6 million children have now benefitted from our work since Partnership for Children was founded 15 years ago. The total number of children enrolled in *Zippy's Friends* and *Apple's Friends* during the year was 187,533.

Our work in the UK has grown significantly. 203 schools ran our programmes, 80 of them for the first time. In order to meet the increased demand for our programmes, we have been trialling a new way of training schools via a group of Licensed Trainers. In 2017 we recruited and trained 33 Licensed Trainers and they in turn trained 239 primary school teachers to run *Zippy's Friends* and *Apple's Friends*. Fifty new schools started running *Apple's Friends* during the year and the feedback from teachers for our newest programme has been positive:

'I would recommend Apple's Friends to schools, it is easy to deliver and encourages children to be open about their anxieties and feelings'.

'Children who struggle to building friendship groups are more confident at building relationships with their peers'.

In March we ran a Zippy's Friends for Pupils with Special Needs training course in Kingston with funding from The Big Give Christmas Appeal, Kingston Rotary Club and the Generations Foundation. Fourteen teachers attended, from five schools in Surrey which support pupils with a wide range of ability levels and complex special needs. One of the schools was so impressed by the updated resources and training that they asked us to train a further ten members of staff. All schools who attended the training have started to run the programme and this is an exciting development in this activity which will reach the most vulnerable children in our society. Grants from the Leathersellers' Charitable Company and the Royal Borough of Kingston upon Thames meant that we were able to train 44 teachers in Special Schools in the UK and our partner in Lithuania trained a further 14 teachers. We estimate that 458 children benefitted from our Special Needs programme in 2017.

A deputy head teacher told us: 'We have found the Zippy's group to be invaluable in teaching many of our pupils the skills they need to identify and manage their emotions and we have been able to adapt it to suit the needs of our less cognitively able pupils too'.







In April we were chosen as the charity partner of Wesleyan Financial Services. Wesleyan has a long history of Corporate Social Responsibility and during the two-year partnership they will be providing both financial support through an extensive programme of employee fundraising events (raffles, dinners, bike rides etc) and pro-bono advice to help build our work with schools in the UK. As a direct result of the Wesleyan partnership we have started working in Scotland, and Wesleyan has subsidised training in the West Midlands and the North East of England.

We continued to invest in and disseminate evidence to support our programmes. By September 2017 Queen's University Belfast, funded by the Education Endowment Foundation (EEF), had collected the data from 80 schools taking part in the first randomised control trial of *Zippy's Friends* in the UK. Over 3,800 children in over 80 schools in Cheshire, Croydon, Dudley, Lincolnshire and Nottingham took part in the study to test whether *Zippy's Friends* affects both social and emotional skills and academic attainment. The final report will be available in the summer of 2018. Our partners in the Czech Republic conducted their own evaluation of *Zippy's Friends* and were excited to find that children with special needs improved some of their skills to the same level as their peers.

Training the trainers in our partner organisations around the world is key to ensuring the sustainability of our programmes. In 2017 we ran a number of training courses overseas, including a workshop at the invitation of the Health Promotion Board in Singapore. The course was well received with a 92% approval rating and to date over 200 new teachers have been trained, ensuring that *Zippy's Friends* will benefit Singaporean children for years to come. We also ran training for trainers from the Czech Republic, Poland and Slovakia, and children in the Czech Republic are now able to build on the coping skills they have learnt in *Zippy's Friends* by taking part in *Apple's Friends* the following year.

In line with our goal of building a portfolio of programmes across the primary school age range, we are working on developing new mental health promotion programmes for children aged 9-12. We know that good emotional health is particularly important for children at the top end of primary school when they need to develop coping skills to face new challenges such as the transition to secondary school and the onset of adolescence. In the Autumn of 2017 we acquired the rights to distribute *Passport: Skills for Life* which is aimed at 9-10 year olds. With funding from a successful fundraising appeal (see below), we were able to start redesigning the materials to fit with our existing programmes, and aim to pilot it from autumn 2018.



Financial Review

Finance and Funding

In 2017 our income was £431,446 (£426,570 in 2016) and expenditure was £418,090 (£423,855 in 2016), resulting in a small surplus of £13,356 (£2,715 in 2016).

This year 40% of our income was earned from sales and 60% was donated. We received significant funding from various trusts and foundations including the Education Endowment Fund, The Vivmar Foundation and the Leathersellers' Charitable Foundation, who will be part-funding our programme working with pupils with special educational needs for the next four years. Thanks to the generosity of our existing supporters and a number of new supporters, we ran a very successful fundraising appeal at the end of the year. A small number of supporters pledged £50,000 towards the 'Skills for Life' Appeal, and this enabled us to raise a further £50,000 in matched funding from existing and new supporters. The regular donations of our *Friends* were reinforced by a steady stream of smaller donations from charitable trusts, churches, companies and individuals, and we collected £2,216 in Gift Aid. The Trustees and staff are deeply grateful to everyone who supported our work during the year.

The charity remains financially stable, with a broad income base, a balance between earned and voluntary income and tightly controlled costs. In 2018 we will see significant resources allocated to developing two new programmes for older children and will increase our work with vulnerable children. These activities will be funded from the general unrestricted reserve which was £153,755 at the year end.

The Trustees noted that total charitable expenditure in 2017 was equivalent to just £2.17 for each child who completed *Zippy's Friends* and *Apple's Friends* - remarkable value for money at a time when budgets are tight.

Investment powers and policy

Under the Memorandum and Articles of Association, the charity may invest its surplus funds in any way the Trustees wish. We maintain two current accounts at HSBC Bank plc, and also maintain one interest bearing deposit account at CAF Bank Ltd and one interest bearing deposit account at Bath Building Society.

Reserves policy

The charity has a policy of holding a Special Reserve equivalent to three months' core expenditure, in order to ensure that our work is not disrupted by short-term revenue problems, and that in the unlikely event of the charity having to close down, all costs could be covered. The Special Reserve of £70,000 was maintained at this level throughout the year.

Indemnity insurance

The charity paid insurance premiums of £190 for the period to indemnify Trustees from any loss arising from neglect or defaults of Trustees and any consequent loss.

Plans for future periods

The Trustees believe that the charity is in good shape and well-placed to achieve our objective of building the social and emotional skills of children across the entire primary school age range. Zippy's Friends and Apple's Friends and Zippy's Friends for Pupils with Special Needs will continue to expand in 2018, nationally

and internationally, and Passport: Skills for Life, the new programme for older children, will be launched. We will continue to grow our work in the UK thanks to the support from Wesleyan Financial Services and will be piloting Zippy's Friends with groups of looked-after children.

Statement of Trustees' responsibilities

Company and charity law requires the Trustees to prepare the trustees' report and the financial statements in accordance with FRS102 and the charity SORP (FRS 102). The Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charity at the end of the financial year and of its surplus or deficit for that period.

In doing so, the Trustees are responsible for:

- selecting suitable accounting policies and then applying them consistently;
- making sound judgements and estimates that are reasonable and prudent;
- preparing the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business;
- · the maintenance and integrity of the corporate and financial information included on the charity's website.

The Trustees are responsible for maintaining adequate accounting records that are sufficient to show and explain the charity's transactions and disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

David Howard are deemed to be reappointed in accordance with Section 487(2) of the Companies Act 2006.

In so far as the Trustees are aware, at the time of approving our trustees' annual report:

- there is no relevant information, being information needed by the auditor in connection with preparing their report, of which the auditor is unaware; and
- the Trustees, having made enquiries of fellow Trustees and the charity's auditors that they ought to have individually taken, have each taken all steps that he/she is obliged to take as a Trustee in order to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Small company provisions

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006.

By order of the Trustees

Ms B C M Spicer - Chair
Date: 25 May 2018

Independent auditors' report to the members of Partnership for Children

We have audited the financial statements of Partnership for Children for the year ended 31 December 2017 which comprise the statement of financial activities, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the charity's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charity's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's members as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion, the financial statements:

- give a true and fair view of the state of the Charity's affairs as at 31st December 2017 and of its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Charity's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Independent auditors' report to the members of Partnership for Children

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the trustees' report (incorporating the strategic report and the directors' report) have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Charity and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Annual Report. We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us;
- the financial statements are not in agreement with the accounting records and returns;
- certain disclosures of trustees' remuneration specified by law are not made; or
- · we have not obtained all the information and explanations necessary for the purposes of our audit.

Responsibilities of the trustees

As explained more fully in the trustees' responsibilities statement, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the Charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the Charity or to cease operations, or have no realistic alternative but to do so.

Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities]. This description forms part of our auditor's report.

Philip Lane FCCA

Senior Statutory Auditor

For and on behalf of David Howard, Statutory Auditors

1 Park Road Hampton Wick Kingston-on-Thames Surrey KT1 4AS

Statement of financial activities (including Income and Expenditure account) for the year ended 31 December 2017

		Unrestricted	Restricted	2017	2016
		funds	funds	Total	Total
	Notes	£	£	£	£
Income:					
Donations and legacies	4	141,715	114,731	256,446	259,593
Income from charitable activities	5	170,792	3,572	174,364	166,073
Income from investments	6	636	-	636	904
Total income		313,143	118,303	431,446	426,570
Expenditure					
Expenditure on raising funds	7	11,025	-	11,025	10,338
Expenditure on charitable activities	8	313,460	93,605	407,065	413,517
Total expenditure		(324,485)	(93,605)	(418,090)	(423,855)
Net income/(expenditure) and net movement in funds for the year		(11,342)	24,698	13,356	2,715
Reconciliation of funds					
Fund balances at 1 January 2017		235,097	2,974	238,071	235,356
Fund balances at 31 December 201	.7	223,755	27,672	251,427	238,071

The statement of financial activities includes all gains and losses recognised in the year. All income and expenditure derive from continuing activities.

Balance sheet as at 31 December 2017

		201	7	2016	
	Note	£	£	£	£
Fixed assets					
Tangible assets	13		6,525		684
Current assets					
Stock		38,752		22,899	
Debtors	14	27,530		31,543	
Cash at bank and in hand		203,052		214,212	
		260 224		268,654	
Liabilities		269,334		208,034	
Creditors falling due within one year	15	(24,432)		(31,267)	
Net current assets			244,902		237,387
Net assets	16		251,427		238,071
The funds of the charity:					
Restricted income funds	17		27,672		2,974
Unrestricted income funds	18		223,755		223,097
Total charity funds			251,427		238,071

The financial statements are prepared in accordance with the special provisions of the Companies Act 2006 and section 138 of the Charities Act 2011. These accounts are prepared in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) – (Charities SORP (FRS 102))

The financial statements were approved by the Board and signed on its behalf by

Ms B C M Spicer

Chair

Date:

Charity number: 1089810 Company number: 4278914

Notes to the financial statements for the year ended 31 December 2017

1. Accounting policies

1.1. Accounting convention

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) – (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s).

The principal accounting policies adopted in the preparation of the financial statements are set out below.

1.2. Income

Income is recognised in full in the Statement of Financial Activities in the year in which it is receivable and when the effect of a transaction results in an increase in the charity's assets.

1.3. Expenditure

Expenditure is recognised in the year in which the liability is incurred.

Charitable activities' direct costs and support costs are those costs incurred directly in support of expenditure on the objects of the charity and include project management. Internal costs are allocated to restricted activities on the basis of time spent by staff on pursuing such projects, and external costs are allocated where they are incurred directly for that purpose. Governance costs are those incurred in connection with administration of the charity and compliance with constitutional and statutory requirements.

1.4. Tangible fixed assets and depreciation

Individual fixed assets costing £250 or more are capitalised at cost.

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Fixtures, fittings and equipment -33% straight line
Office furniture -20% straight line

1.5. Stock

Stock of programme materials is included at the lower of cost or net realisable value.

1.6. Funds structure

The charity operates a number of restricted income funds to account for situations where a donor requires that a donation must be spent on a particular purpose. Movement in this category is disclosed in note 18.

1.7. Pensions

The pension costs charged in the financial statements represent the contribution payable by the charity during the year.

Notes to the financial statements for the year ended 31 December 2017

1.8. Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount.

1.9. Debtors

Trade and other debtors are recognised at the settlement amount due .

2.0. Reconciliation with previous Generally Accepted Accounting Practice

In preparing the accounts, the trustees have considered whether in applying the accounting policies required by FRS 102 and the Charities SORP FRS 102, and have determined that no restatement was required. The change to FRS 102 was effective from 1st January 2016; thus the last period prepared under the previous Generally Accepted Accounting Practice ended on the 31st December 2015.

2. Turnover

Turnover is the amount derived from ordinary activities, and stated net of VAT. Income attributable to geographical markets outside the United Kingdom amounted to 33% for the year.

3. Information and legal status of the charity

The charity is a company limited by guarantee and has no share capital. The charity was incorporated in England and Wales on 30 August 2001, with Company no. 4278914, and UK Charity no. 1089810. The registered office is 26-27 Market Place, Kingston Upon Thames, Surrey, KT1 1JH.

4. Donations and legacies

4.	Donations and legacies				
		Unrestricted funds	Restricted funds	2017	2016
		£	£	£	£
	Donations	139,499	-	139,499	118,975
	Gift Aid recovered	2,216	-	2,216	2,356
	Chinese translation inclusion supplement	-	-	_	-
	2016 International Workshop	-	-	-	30,800
	Special Needs	-	26,034	26,034	-
	EEF Evaluation	-	88,697	88,697	107,462
		141,715	114,731	256,446	259,593
5.	Income from charitable activities	Unrestricted	Restricted		
		funds	funds	2017	2016
		£	£	£	£
	Licence fees, training and support	76,291	2,180	78,471	128,314
	Sale of materials	94,501	1,392	95,893	37,759
		170,792	3,572	174,364	166,073

Notes to the financial statements for the year ended 31 December 2017

6.	Income from investments		fu	stricted nds 2017	2016
	Bank deposit interest			£ £ 636 636	£ 904
	bank deposit interest			<u> </u>	
				636 636	904
7.	Expenditure on Raising funds			stricted	
				nds 2017	2016
	Fundraising costs			£ £ ,025 11,025	£ 10,338
	runuraising costs				
			11 ——	,025 11,025	10,338
8.	Expenditure on Charitable activities				
		Unrestricted funds	Restricted funds	2017 £	2016 £
	A skinitking our double hour dimension			_	_
	Activities undertaken directly: Staff costs	159,196	17,256	177,172	194,163
	Material costs	42,023	3,104	45,127	40,421
	Workshop, conference and reception costs	734	736	1,470	30,177
		202,673	21,096	223,769	264,761
	Support costs:				
	Print and web design staff costs	10,480	-	10,480	8,525
	Administration staff costs	18,113	-	18,113	17,728
	Development of Latin America and Middle East	12,664	-	12,664	14,523
	Office accommodation	12,416	3,000	15,416	14,671
	Insurance	753	-	753	715
	Printing, postage and stationery	6,846	300	7,146	5,843
	Communication costs	1,112	124	1,236	1,222
	Computer costs	1,108	4,582 985	5,690	5,813
	Travelling Accountancy fees	3,383 4,493	985	4,368 4,493	14,128 8,447
	Publications	4,495 4,005	-	4,493 4,005	1,253
	Freelance Consultants	4,003 5,572	18	5,590	1,233
	EEF Co-ordinator costs	5,572	23,500	23,500	25,115
	EEF Research	_	40,000	40,000	-
	Programme Development	11,940	-	11,940	_
	Recruitment costs	588	_	588	4,291
	Subscriptions	60	_	60	185
	Depreciation and amortisation	3,127	_	3,127	734
	Bank charges	2,354	-	2,354	1,795
	VAT irrecoverable	5,779	-	5,779	-
		104,793	72,509	177,302	139,414

Notes to the financial statements for the year ended 31 December 2017

	Audit fees	4,833	-	4,833	3,795
	Trustees' expenses	971	-	971	5,023
	Trustees' indemnity insurance	190	-	190	524
		5,994		5,994	9,342
	Total cost of charitable activities	313,460	93,605	407,065	413,517
9.	Net income for the year			2017	2016
	•			£	£
	Net income for the year is stated after charging:				
	Depreciation and other amounts written off tangib	le assets		3,127	734
	Auditors' remuneration – in respect of audit service	es.		4,833	3,795
	The auditors did not carry out any non-audit servic	es in 2016 or 2017.			
10.	Staff				
	Staff numbers				
	The average number of employees			2017	2016
	(full time equivalents) during the year was:			Number	Number
	Administrative and programme staff			5	5
	Analysis of staff costs	Unrestricted	Restricted	d 2017	2016
		funds	funds		
		£	£	£	£
	Wages and salaries	180,670	14,940	180,670	194,446
	Social security costs	16,559	1,589	16,559	17,657
	Other pension costs	8,536	727	8,536	8,313
			47.056		

There were no employees with emoluments above £60,000 during the year (2016 - nil).

11. Trustees' emoluments

Governance costs:

Trustees do not receive remuneration but are reimbursed for expenses. During the year ended 31 December 2017 three Trustees were reimbursed their travel and subsistence costs. A total of £971 (2016 - £5,023) was spent on Trustee expenses.

188,509

17,256

205,765

220,416

Notes to the financial statements for the year ended 31 December 2017

12. Pension costs

The company operates a defined contribution pension scheme. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £8,531 (2016-£8,313).

d assets		-	Office furniture £	Total £
17		16,292	2,153	18,445
		8,970	-	8,971
er 2017		25,262	2,153	27,415
17		15,608	2,153	17,761
year		3,129	-	3,129
er 2017		18,738	2,153	20,890
ies				
er 2017		6,525	-	6,525
er 2016		684	-	684
			2017 £	2016 £
			22,480	26,796
			1,847	-
nd accrued income			3,203	4,747
			27,530	31,543
ounts falling due within one year			2017	2016
			£	£
			12,342	4,252
			4,891	11,536
				-
eferred income			5,822	15,479
			24,432	31,267
	d assets 217 217 217 219 219 219 219 219 219 219 219 219 219	er 2017 217 217 218 217 218 217 218 218	equipment £ 217 16,292 8,970 27 2017 25,262 27 217 15,608 27 2017 18,738 28 28 29 2017 6,525 29 2016 684 India accrued income	equipment furniture f

Notes to the financial statements for the year ended 31 December 2017

16. Analysis of net assets between funds

Fund halances at 21 December 2017 as represented by	Unrestricted funds £	Restricted funds £	Total funds £
Fund balances at 31 December 2017 as represented by:			
Tangible fixed assets	6,525	-	6,525
Current assets	241,662	27,672	269,334
Current liabilities	(24,432)	-	(24,432)
	223,755	27,672	251,427

17.	Restricted income funds	1 Jan '17 £	Incoming £	Outgoing £	31 Dec '17 £
	Special Needs - general EEF Evaluation	2,974 -	29,606 88,697	4,908 88,697	27,672 -
		2,974	118,303	93,605	27,672

Purposes of restricted income funds

The Special Needs Fund pays for the expansion of *Zippy's Friends* to include children who have special educational needs (SEN)

EEF Evaluation Fund - Partnership for Children recruited 80 primary schools to take part in a randomised control trial of *Zippy's Friends* and trained 40 of these schools to run *Zippy's Friends* in 2016/2017. The grant covered the cost of recruiting and training the schools, supplying all the materials and supporting the schools while they take part in the study. The control group of 40 schools received a one-off payment and this was processed by Partnership for Children.

Sufficient resources are held in appropriate form to enable each fund to be applied in accordance with any restrictions.

18.	Unrestricted income funds	1st Jan '17	Incoming	Outgoing	31st Dec '17
		£	£	£	£
	Designated funds	-	_	-	-
	General fund	165,097	313,143	(324,485)	153,755
	Special Reserve fund	70,000	-	-	70,000
		235,097	313,143	(324,485)	223,755

Notes to the financial statements for the year ended 31 December 2017

Purposes of unrestricted income funds

The General Fund has arisen from the normal activities of the charity. It is unrestricted and can be used in accordance with the charitable objects at the discretion of the Trustees.

The Special Reserve Fund has been designated by the Trustees to be held in order to cover three months' core running costs, to ensure that the charity's work is not adversely affected by short-term cash flow difficulties. The Fund is also more than sufficient to cover costs in the unlikely event of the charity having to close.

19. Financial commitments

At 31 December 2017 the company had annual commitments under non-cancellable operating leases as follows:

	2017 £	2016 £
Expiry date:		
In less than one year	4,500	4,500
	4,500	4,500

20. Indemnity insurance

The charity paid insurance premiums of £190 (2016 - £524) for the period to indemnify Trustees from any loss arising from neglect or defaults of Trustees and any consequent loss.

21. Related party transactions

Marion Panis is a Trustee and Director of Stichting Kids en Emotionele Competenties (KEC), our partner organisation in the Netherlands. During the year £91 (2016 £1,000) was receivable from Stichting Kids in respect of Licence fees and Royalties. No amounts were due at the year end.

22. Taxation

The company is a registered charity and no provision is considered necessary for taxation. The charity's trading activities are exempt from taxation.