

**THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY
LIMITED**

FINANCIAL STATEMENTS

**FOR
31 OCTOBER 2017**

**Company Registration Number 03146325
Charity Number 1067224**

ARMSTRONG WATSON AUDIT LIMITED

Chartered Accountants & Statutory Auditors

**Fairview House
Victoria Place
Carlisle, Cumbria
CA1 1HP**

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2017

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THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

REFERENCE AND ADMINISTRATIVE INFORMATION

The trustees	Mr C.H. Bagot Mrs K.L. Barnes Mr J.E. Barton Miss L.D. Bennett Mr C.I. Briggs Mrs J.M. Buckley Mr D. Crayston Mr C.J. Davies Mr J.A. Dixon Mr B.N. Dowker Mr A. Duckett Mr P.A. Duckett Mr D.R. Galbraith Mr I.K. Grisedale Mr D. Lawrence Mr D.R. Martin Mr A.J. Pratt Mr S. Procter Mr M. Robinson Mr W.H. Robinson
President	Mr J.A. Geldard FRAgS
President-Elect	HRH The Countess of Wessex GCVO
Chairman	Mr S. Procter
Chief executive and company secretary	Mrs C.A. Knipe FRAgS
Registered office	Lane Farm Crooklands Milnthorpe Cumbria LA7 7NH
Company registration number	03146325
Charity name and number	The Westmorland County Agricultural Society Limited 1067224
Auditors	Armstrong Watson Audit Limited Chartered Accountants & Statutory Auditors Fairview House Victoria Place Carlisle Cumbria CA1 1HP
Solicitors	Thomson Hayton Winkley Regent House 25 Crescent Road Windermere Cumbria LA23 1BJ

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

TRUSTEES' ANNUAL REPORT

YEAR ENDED 31 OCTOBER 2017

The trustees (also directors for the purposes of the Companies Act) present their report together with the financial statements of the charity for the year ended 31 October 2017.

STRUCTURE, MANAGEMENT AND GOVERNANCE

Governing Document

Westmorland County Agricultural Society is a private charitable company limited by guarantee, not having share capital, under the Companies Act 2006. The society was registered as a charity on the 10th January 1964; its registration number is 1067224 and the company number is 03146325.

The charitable company was formed under a Memorandum of Association which established the objects and powers of the charitable company and is governed under its Articles of Association.

Membership of the Society is open to anyone who has completed the appropriate form and paid the subscription due annually. Any person desiring to become a voting member of the Society shall be nominated by a member, with the application accepted or rejected by the Management Committee. Members elect the Management Committee, in accordance with the Memorandum and Articles of Association, at the Annual General Meeting. Members are elected to serve on the Management Committee for a period of 3 years.

Appointment of Trustees

Under the Articles of Association the Members of the Board of Directors (referred to as the Planning and Development Committee) are the Charity Trustees and Company Directors. The Board of Directors consists of the following:

- The Chairman and Vice-Chairman of the Management Committee, the Showfield Director and Treasurer, who shall be elected by the members present at the Annual General Meeting and
- not more than sixteen and not less than eight members of the Management Committee, who are elected to serve a period of 3 years by the Management Committee.

Trustees' Induction and Training

All trustees are familiar with the work of the charity and regularly attend meetings of the Board.

New trustees are briefed on their legal obligations under charity and company law, the content of the Memorandum and Articles of Association, the committee and decision making processes and recent financial performance of the charity. Trustees are encouraged to attend external training events appropriate to their role.

Organisational Structure

The Management Committee have ultimate control over the management and operation of the Society and meet on a regular basis, currently quarterly. However, the Board of Directors, as advised by the Management Committee, are responsible for the management and administration of the Society's funds and assets and the maintenance and development of the Society's land and property, and for the organisation and management of shows and activities within the objects of the Society and according to the general policy of the Society. The Board of Directors meet on a regular basis, currently five times per year.

In accordance with the Memorandum and Articles of Association the Management Committee may establish other committees for specific purposes. During the year the following such committees operated, reporting as appropriate to the Board of Directors and on to the Management Committee:

The Rural Links Committee, the Sheep Committee, the Cattle Committee, the Light Horse Committee, the Food Hall Committee, the Country Fest Committee, the Wrestling Committee, the Safety Committee, the Sponsorship & Marketing Committee and the Chris Lambert Bursary Committee.

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

TRUSTEES' ANNUAL REPORT *(CONTINUED)*

YEAR ENDED 31 OCTOBER 2017

The trustees employ a Chief Executive to manage the day-to-day operations of the charity. To facilitate effective operations the Chief Executive has delegated authority for operational matters, including finance, and is supported by a permanent staff.

Risk Management Statement

The trustees have carried out a risk reduction assessment of the operational risks associated with the charity. In addition, reviews of both the operational and financial risks are ongoing. These involve identifying the types of risks the charity faces, prioritising them in terms of potential impact and likelihood of occurrence, and identifying means of mitigating the risks. As part of this process the trustees review the adequacy of the charity's current internal controls.

OBJECTIVES AND ACTIVITIES

To promote and improve agriculture, horticulture, allied industries, rural crafts, the breeding of livestock, forestry and conservation and in particular in the old county of Westmorland and those parts of adjoining counties which are within a fifty five mile radius of Lane Farm, Crooklands, Milnthorpe, Cumbria.

REVIEW OF ACHIEVEMENTS AND PERFORMANCE

A review of the society's developments, activities and achievements is included in the attached Chief Executive's Annual Report.

PUBLIC BENEFIT

The Trustees confirm that they have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing the charity's aims and objectives and in planning the future activities of the Society. The Trustees believe that through attendance at the Westmorland County Show and Country Fest, participation in various training courses held and other Society events, they are providing benefit to members of the public from all walks of life through the enjoyment and educational opportunities of the activities.

FINANCIAL REVIEW

Review of charity's financial position

The charity adopts strict procedures in monitoring its accounts on a regular basis. Due to sound financial management and the significant support of its staff and volunteers, a positive financial outcome for the year has been generated. In the year there has been a net increase of funds amounting to £118,537. Prior to adjustments of gains on revaluation of investments, the net decrease is £64,626.

Reserves policy

It is the policy of the charity to maintain unrestricted funds, which are the free reserves of the charity, at a level which equates to approximately two years' costs for the annual show. This provides sufficient funds to cover management, administration and support costs in the event of adverse conditions beyond the Society's control. Unrestricted funds were maintained at this level throughout the year. In addition, income generating investments are being maintained to permit the Society to fund the activities it decides to pursue in accordance with its charitable purpose. Following prudent management of the portfolio, the value of the funds held in investments funds has increased substantially during the last two financial years.

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

TRUSTEES' ANNUAL REPORT (CONTINUED)

YEAR ENDED 31 OCTOBER 2017

Investment policy and performance

The trustees have approved an investment policy that aims to maintain the real value of capital and income whilst achieving a favourable return. Restrictions are in place that assist the charity in minimising its risk.

During the year the investments generated income of £67,080 for the Society. However, movement in the value of the investments at the year-end date resulted in unrealised gains of £153,743. The trustees remain pleased with this year's performance of the investments, which has exceeded expectations. The investment strategy is reviewed annually by the trustees who also receive regular reports from the investment manager as to the portfolio's performance.

Funds held as custodian

During the year the charity held funds on behalf of the Cumbria Proficiency Test Committee, for whom the Society operates as secretariat. These funds are in respect of registrations and other fees and are held in a separate bank account.

PLANS FOR FUTURE PERIODS

The charity plans to continue existing activities in the forthcoming years in pursuance of its aims and objectives:

- Maintain and develop the annual Westmorland County Show, whilst retaining the agricultural emphasis.
- Maximise the revenue for the Society's assets whilst maintaining support for agriculturally related projects.
- Maintain and develop links with the educational sector.

THE TRUSTEES

The trustees who served the charity during the year were as follows:

Mr S. Procter
 Mr J.A. Dixon
 Mr J.C. Mason (resigned 23 February 2017)
 Mrs J.M. Buckley
 Mr D.R. Galbraith
 Mr C.D. Geldard (resigned 23 February 2017)
 Mr A.J. Pratt
 Mr I.K. Grisedale
 Mr A. Duckett
 Mr P.A. Duckett
 Mr J.E. Barton
 Miss L.D. Bennett
 Mr C.H. Bagot
 Mr C.I. Briggs
 Mrs K.L. Barnes
 Mr C.J. Davies
 Mr B.N. Dowker
 Mr D. Martin
 Mr W.H. Robinson
 Mr D. Crayston
 Mr D. Lawrence (appointed 23 February 2017)
 Mr M. Robinson (appointed 23 February 2017)

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

TRUSTEES' ANNUAL REPORT (CONTINUED)

YEAR ENDED 31 OCTOBER 2017

Related Parties

The Society, through its activities, has a number of transactions with its trustees and their immediate family members. These transactions are at arms length and are considered at Board level. The details of these transactions are disclosed in note 15 to the accounts.

Arrangements for Setting Pay and Remuneration of Key Management Personnel

The directors consider the board of directors, who are the charity's trustees, and the senior staff comprise the key management personnel of the charity in charge of directing and controlling, running and operating the charity on a day to day basis. All directors give of their time freely and no director received remuneration in the year. Details of directors' expenses and related party transactions are disclosed in note 15 to the accounts. Remuneration for all staff is reviewed annually by the board.

RESPONSIBILITIES OF THE TRUSTEES

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity at the end of the period and of the surplus or deficiency for the period then ended.

In preparing those financial statements, the trustees are required to select suitable accounting policies, as described on pages 13 to 15, and then apply them on a consistent basis, making judgements and estimates that are prudent and reasonable. The trustees must also prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and to enable them to ensure that the financial statements comply with the Companies Act 2006. The trustees are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In accordance with company law, as the company's directors, we certify that

- so far as we are aware, there is no relevant audit information of which the company's auditors are unaware; and
- as the trustees of the company we have taken all the steps that we ought to have taken in order to make ourselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Auditors

A resolution that Armstrong Watson Audit Limited be re-appointed as auditors for the Charity for the ensuing year will be put to the Annual General Meeting in accordance with section 487(2) of the Companies Act 2006.

Registered office:
Lane Farm
Crooklands
Milnthorpe
Cumbria
LA7 7NH

Signed by order of the Trustees



Mrs C. A. Knipe FRAgS
Company Secretary

Approved by the trustees on 08-02-18

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

CHIEF EXECUTIVE'S ANNUAL REPORT

YEAR ENDED 31 OCTOBER 2017

In an uncertain and changing landscape both politically and within agriculture, it is reassuring that, under the new chairmanship of Mr Stephen Procter, 2017 continued apace for Westmorland County Agricultural Society, hardly giving time to catch our breath!

Following an exceptionally challenging build, beautiful sunshine and blue skies greeted around 30,900 showgoers for the 218th Westmorland County Show. Every year is special but 2017 was certainly a momentous occasion, when we were honoured to welcome HRH The Prince of Wales on his first visit to the Show. The visit incorporated as many areas of the Show as was possible to include - the Food Hall, where exhibitors presented a local produce hamper, the trade stand avenues, sheep lines, with His Royal Highness presenting the Upland Interbreed Championship, the cattle lines, Cumberland and Westmorland Wrestling and the Rural Crafts marquee. Throughout the visit, the Prince took time to talk to visitors, stewards, exhibitors and producers. All in all, a very busy, and special day for all!

Welcoming farmers from across the country, the quality of the livestock was superb, including record entries in the sheep section for the fourth successive year although cattle entries were sadly reduced due to a mix of TB restrictions and a clash of show dates affecting the dairy classes. Young Handler classes again saw increased interest and the new breed team class in the cattle section boasted an impressive display in the main ring. The Poultry section attracted almost record entries whilst the Pig and Alpaca sections enjoyed their new locations. Relocating the new "Equine Village" to the "horse fields" across from Gate B was hailed a resounding success, enabling larger rings and improved box parking. Whilst acknowledging further improvements are required, the Light Horse committee are confident the new area will provide the perfect venue for development. Food Theatre audiences were again wowed with appearances from TV Chef, Phil Vickery, alongside 6 other demonstrators and the enlarged Forestry Arena included chainsaw carving and horse logging demonstrations in addition to the ever-popular Cumbrian Axemen. New for 2017, a giant screen featured footage from throughout the Show, alongside messages from sponsors. The extent and quality of displays within the marquees amazingly continues to improve each year, with the WI recording record entries celebrating Cumbria. Following 17 years at the helm, David and Liz Lawson presented "the best display yet" in the Learning for Life marquee which was brimming with schools and interactive displays.

The Farmers Club returned for their third visit in four years, hosting a reception and Meurig Raymond, NFU President, was a welcome guest, particularly impressed by the extent of the livestock section, as well as the Society's commitment to education. With the addition of last-minute temporary tracking to the existing road network, as well as the new buggy shuttle service, visitors managed to access all areas of the Showground. Relocating the Vice President and disabled parking areas proved very popular. Following the difficulties of 2016, much work has been undertaken in conjunction with the various authorities to improve traffic congestion on approach routes and the wider surrounding area, which, reassuringly, worked exceptionally well. Sincere thanks are recorded to the Inmans and Sowerbys for again providing additional public parking.

The Show continues to epitomise the qualities of rural Westmorland, with the "second Thursday in September" a firm diary date that symbolises different things to each of us – made possible by the visitors, exhibitors, volunteer stewards, partners and judges who support the Show. A huge thank you to all.

Glorious sunshine from beginning to end greeted another record crowd for the 9th Country Fest, continuing its appeal as a family-focussed event. "Sew Crafty" with competitive craft classes and a WI marquee were welcome additions to the wide range of activities, with Cumbria YFC Tug of War final and RBST's Young Shepherd event also proving very popular alongside the established sections. Breath-taking displays from the Bolddog Lings kept thousands of visitors thoroughly entertained in the demonstration area. Country Fest continues to grow and with word spreading about this great family event, we hope to see it continue to prosper.

Sadly the YFC Stockjudging event was not as well supported, but entries for the annual silage competition, sponsored by Massey Feeds, were the second highest, whilst 20 competitors took part in

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

CHIEF EXECUTIVE'S ANNUAL REPORT (CONTINUED)

YEAR ENDED 31 OCTOBER 2017

the hedging competition, an established part of the LWHLA Grand Prix series. In a change to the usual "barbeque" format for the annual charity fundraiser, the Geldard family warmly welcomed everyone to lunch on *President's Sunday* at Low Foulshaw farm.

Investment has been made in the property at Lane Farm with a single storey extension to the rear providing a brand new kitchen, more than double the previous facility. Visitors now access the Westmorland Room through an impressive glazed foyer and there is a much-needed disabled toilet and storage area on the same level. The previous kitchen and WC areas have been converted into separate male and female toilets, doubling the previous capacity.

A great deal of work has been undertaken on regenerating the old orchard at Lane Cottage, with plans to re-plant many traditional varieties in the previously neglected and overgrown area.

A new website, along with a bespoke online entry system, was launched in spring, built by Kendal designers Scratch Creative. Easier to navigate and with a modern feel, this is maintained and updated in house.

"When can we come again?" and "the best trip ever" was the unanimous verdict from children attending this year's Farm Open Days. A record 1,620 children and teachers from 41 schools across Cumbria and North Lancashire attended the event again held at Heaves Farm, Levens, gaining a real insight into the origins of their food, farming and the countryside. Sincere thanks to the North West Farmers Trust who donated £2,000 towards the costs. In line with our charitable objectives, the promotion of agriculture and education remain at the forefront of Society activities. Westmorland's "*Farm to Fork Roadshow*" continues to grow in popularity, with members showcasing a selection of animals and Society displays linking food and farming at an increasing number of events. Practical training courses continue to be much sought after and our work in this field now extends to include the secretariat of the Cumbria Proficiency Test Committee, registering almost 2,000 candidates for NPTC certification via City and Guilds. The Society continues our involvement with the Innovation for Agriculture initiative. Established by RASE, IFA seeks to link research and practise through a network of agricultural societies.

Sadly Miss R Fearon and Mrs C Palmer chose to leave us during the year, Rebecca to travel and Chris to take up an admin role within the church. We wish them both luck in the future. Meanwhile, Kathryn Burns joined the office team in October focussing on work for the Cumbria Centre.

Following a legislative change, all land holdings are now registered in the name of the company. Sincere thanks are recorded to those who have undertaken the role of trustees of the land.

Personally, I am honoured to continue my role as national Chairman of the Association of Shows and Agricultural Organisations (ASAO) and have thoroughly enjoyed my two years in post, which will come to an end in March. Westmorland are long-standing members of the association, which encourages and shares best practise amongst almost 300 agricultural shows and events nationally.

On behalf of the Society, I would like to record our sincere thanks to all members, stewards, volunteers and all involved with Westmorland's many and varied activities. Without this support our work, and the Show itself, could not be enjoyed by so many. Together, we are well placed to continue to be a voice for agriculture in Westmorland, Cumbria and beyond. The Society is clearly focussed on the future of the County Show and utilising its assets to ensure a well-placed and vibrant organisation fit for purpose.

Christine Knipe FRAGS
Chief Executive

January 2018

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS

YEAR ENDED 31 OCTOBER 2017

OPINION

We have audited the financial statements of The Westmorland County Agricultural Society Limited for the year ended 31 October 2017 which comprise the Statement of financial activities incorporating income and expenditure account, the Balance sheet, the Statement of cash flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008), including FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the charitable company's members, as a body, in accordance with section 144 of the Charities Act 2011 and regulations made under section 154 of that Act. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members, as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 October 2017 and of its incoming resources and application of resources, including its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

BASIS OF OPINION

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

CONCLUSIONS RELATING TO GOING CONCERN

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

OTHER INFORMATION

The Trustees are responsible for the other information. The other information comprises the information included in the Annual report, other than the financial statements and our Auditor's report thereon. Our opinion on the financial statements does not cover the information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS

YEAR ENDED 31 OCTOBER 2017

material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Charities Act 2011 requires us to report to you if, in our opinion:

- the information given in the Trustees' report is inconsistent in any material respect with the financial statements; or
- adequate accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

RESPONSIBILITIES OF TRUSTEES

As explained more fully in the Trustees' responsibilities statement, the Trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the charitable company's or to cease operations, or have no realistic alternative but to do so.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. The description forms part of our Auditor's report.



Karen Rae FCCA
For and on behalf of
Armstrong Watson Audit Limited
 Chartered Accountants
 Statutory Auditors
 Carlisle

Date: 22 February 2018

Armstrong Watson Audit Limited is eligible to act as auditors in terms of section 1212 of the Companies Act 2006.

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

STATEMENT OF FINANCIAL ACTIVITIES (INCLUDING INCOME AND EXPENDITURE ACCOUNT)

YEAR ENDED 31 OCTOBER 2017

	Note	Unrestricted Funds £	Restricted Funds £	Total Funds 2017 £	Total Funds 2016 £
INCOME					
Income from generated funds:					
<i>Donations and legacies</i>					
Subscriptions		20,030	-	20,030	18,492
Donations		-	-	-	1,000
<i>Income from other trading activities</i>					
Grazing and land letting, etc		71,184	-	71,184	69,974
Room hire		16,464	-	16,464	35,847
Investment income					
- Investment income	3	67,080	-	67,080	59,993
- Interest receivable		24	-	24	143
<i>Income from charitable activities</i>	2	<u>477,298</u>	<u>4,492</u>	<u>481,790</u>	<u>450,219</u>
TOTAL INCOMING RESOURCES		<u>652,080</u>	<u>4,492</u>	<u>656,572</u>	<u>635,668</u>
EXPENDITURE					
<i>Costs on raising funds</i>					
Grazing and land letting, etc		16,903	-	16,903	22,177
Room hire		38,498	-	38,498	38,414
Investment manager fees		8,064	-	8,064	5,298
Charitable activities		<u>653,241</u>	<u>4,492</u>	<u>657,733</u>	<u>592,083</u>
TOTAL EXPENDITURE	4	<u>716,706</u>	<u>4,492</u>	<u>721,198</u>	<u>657,972</u>
NET INCOME /EXPENDITURE BEFORE INVESTMENTS		(64,626)	-	<u>(64,626)</u>	<u>(22,304)</u>

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

STATEMENT OF FINANCIAL ACTIVITIES (INCLUDING INCOME AND EXPENDITURE ACCOUNT) (CONTINUED) YEAR ENDED 31 OCTOBER 2017

Note	Unrestricted Funds £	Restricted Funds £	Total Funds 2017 £	Total Funds 2016 £
NET INCOME /EXPENDITURE BEFORE INVESTMENTS CARRIED FORWARD	(64,626)	-	(64,626)	(22,304)
Realised gains/(losses) on disposal of fixed asset investments	29,420	-	29,420	(12,767)
Unrealised (losses)/gains on revaluation of investments	153,743	-	153,743	177,380
NET MOVEMENT IN FUNDS RELATING TO THE YEAR	118,537	-	118,537	142,309
Balances brought forward	4,381,791	-	4,381,791	4,239,482
Balances carried forward	4,500,328	-	4,500,328	4,381,791

The Statement of Financial Activities (including Income and Expenditure Account) includes all gains and losses recognised in the year.

All of the activities of the charity are classed as continuing.

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED
COMPANY REGISTRATION NUMBER 03146325


BALANCE SHEET

31 OCTOBER 2017

	Note	31 st October 2017 £	31 st October 2016 £
FIXED ASSETS			
Tangible assets	7	2,416,878	2,348,871
Intangible assets	8	7,786	-
Investments	3	2,078,704	2,007,852
		<u>4,503,368</u>	<u>4,356,723</u>
CURRENT ASSETS			
Debtors	9	64,792	27,669
Investments	10	21,178	35,634
Stock		263	264
Cash at bank and in hand		222,931	207,956
		<u>309,164</u>	<u>271,523</u>
CREDITORS: Amounts falling due within one year	11	(230,081)	(147,689)
		<u>79,083</u>	<u>123,834</u>
NET CURRENT ASSETS		<u>79,083</u>	<u>123,834</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>4,582,451</u>	<u>4,480,557</u>
CREDITORS: Amounts falling due after more than one year	12	(82,123)	(98,766)
NET ASSETS		<u>4,500,328</u>	<u>4,381,791</u>
FUNDS			
Unrestricted:			
Designated funds	14	821,129	774,740
Other charitable funds		3,679,199	3,607,051
		<u>4,500,328</u>	<u>4,381,791</u>

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

These financial statements were approved by the trustees on the 8 February 2018, and are signed on their behalf by:



Mr S. Procter
Trustee



Miss L.D. Bennett
Trustee

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2017

1. ACCOUNTING POLICIES

Statement of compliance

The Westmorland County Agricultural Society Limited is a limited company incorporated in England and Wales. The address of its registered office is Lane Farm, Crooklands, Milnthorpe, Cumbria LA7 7NH.

The principal activity of the company is the promotion and improvement of agriculture, horticulture and other rural activities.

These financial statements have been presented in Pound Sterling as this is the currency of the primary economic environment in which the Company operates.

Basis of accounting

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) - (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) and the Companies Act 2006.

Westmorland County Agricultural Society Limited meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

Income

All income is included in the Statement of Financial Activities when the charity is entitled to the income and the amount can be quantified with reasonable accuracy. The following specific policies are applied to particular categories of income:

Voluntary income is received by way of grants, donations and gifts and is included in full in the Statement of Financial Activities when receivable. Grants, where entitlement is not conditional on the delivery of a specific performance by the charity, are recognised when the charity becomes unconditionally entitled to the grant.

Donated services or facilities, which comprise donated services, are included in income at a valuation which is an estimate of the financial cost borne by the donor where such a cost is quantifiable and measurable. No income is recognised where there is no financial cost borne by a third party.

Capital Grants received specifically to provide fixed assets are recognised in the Statement of Financial Activities as income in the period of entitlement. The trustees have created designated funds for such grants, which are being reduced over the useful economic life of the asset in line with its depreciation.

Fixed asset investment income is credited to the Statement of Financial Activities in the period of receipt. Rental income is included in the accounts on an accruals basis.

Financial Instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2017

1. ACCOUNTING POLICIES (*continued*)

Stock

Stock of branded merchandise is valued at the lower of cost and net realisable value on a first in first out basis.

Expenditure

Expenditure is recognised on an accruals basis as a liability is incurred.

Costs of raising funds comprise the costs associated with attracting voluntary income and the costs of investment management.

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.

Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity and include the audit fees and costs linked to the strategic management of the charity.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold Buildings	Over 50 years
Plant and Machinery	20% Straight Line
Fixtures and Fittings	20% Straight Line
Motor Vehicles	25% Straight Line
Roads	20% Straight Line
Computer Equipment	50% Straight Line
Website	33.3% Straight Line

Investment properties are valued at open market value at the balance sheet date. This valuation is at trustees' estimate as they do not believe that the expense of a professional valuation is in the interests of the members.

Investments

Investments held as fixed assets are revalued at mid-market value at the balance sheet date and the gain or loss taken to the Statement of Financial Activities.

Investments held as current assets are cash balances held with the investment managers which have not been invested in long term investments.

Fund Accounting

Unrestricted funds are available to use at the discretion of the trustees in furtherance of the general objectives of the charity.

Designated funds are unrestricted funds earmarked by the Board of Trustees for particular purposes.

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED**NOTES TO THE FINANCIAL STATEMENTS****YEAR ENDED 31 OCTOBER 2017****1. ACCOUNTING POLICIES (continued)****Debtors**

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

Key Estimations and Judgements

The preparation of these financial statements requires judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses.

Judgements and estimates are continually evaluated and are based on historical experiences and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Charity makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

- (a) Establishing useful economic lives for depreciation purposes of property, plant and equipment

The annual depreciation charge depends primarily on the estimated useful economic lives of each type of asset and estimates of residual values. The trustees regularly review these assets useful economic lives and change them as necessary to reflect current thinking on remaining lives in light of prospective economic utilisation and physical condition of the assets concerned. Changes in asset useful lives can have a significant impact on depreciation charges for the period. Details of the depreciation policies based on estimated useful economic lives are included in accounting policies.

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2017

2. INCOMING RESOURCES FROM CHARITABLE ACTIVITIES

	Unrestricted Funds £	Restricted Funds £	Total Funds 2017 £	Total Funds 2016 £
Show income	408,029	-	408,029	382,990
Room and office hire	9,244	-	9,244	11,442
Training schemes	48,022	-	48,022	45,574
Profit on disposal of fixed assets	1,122		1,122	84
Other income	10,881	4,492	15,373	10,219
	<u>477,298</u>	<u>4,492</u>	<u>481,790</u>	<u>450,219</u>

In 2016, the total income from charitable activities of £450,219 was to unrestricted funds.

3. INVESTMENTS

	Value 31 st October 2017 £	Value 31 st October 2016 £	Income 2017 £	Income 2016 £
UK quoted investments	<u>2,078,704</u>	<u>2,007,852</u>	<u>67,080</u>	<u>59,993</u>

In 2016, the total income from Investments of £59,993 was to unrestricted funds.

Movement in market value

	2017 £	2016 £
Market value at 1 November 2016	2,007,852	1,846,250
Acquisitions at cost	92,902	103,110
Disposals at opening book value	(175,793)	(118,888)
Net (losses)/gains on revaluations in the period ended 31 October 2017	153,743	177,380
Market value at 31 October 2017	<u>2,078,704</u>	<u>2,007,852</u>
Historical cost at 31 October 2017	<u>1,341,812</u>	<u>1,336,951</u>

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2017

4. TOTAL EXPENDITURE

	Unrestricted Funds £	Restricted Funds £	Total Funds 2017 £	Total Funds 2016 £
Activities for generating funds	63,465	-	63,465	83,750
Show expenses	388,264	-	388,264	358,028
Room hire, courses etc	5,959	-	5,959	6,286
Other charitable expenses	226,344	4,492	230,836	179,690
Governance	32,674	-	32,674	30,218
	<u>716,706</u>	<u>4,492</u>	<u>721,198</u>	<u>657,972</u>

In 2016, the total expenditure of £657,972 was to unrestricted funds.

	Charitable Activities				
	Show	Room hire, courses etc	Other	Total 2017	Total 2016
	£	£	£	£	£
Salaries	37,000	-	84,829	121,829	131,801
Office costs	26,802	890	11,144	38,836	37,294
Subscriptions & donations	-	-	1,734	1,734	1,682
Legal & professional	-	-	750	750	1,614
Depreciation	-	-	58,110	58,110	46,932
Rural links	-	-	10,207	10,207	1,817
C Lambert Bursary	-	-	2,560	2,560	2,227
Audit & accountancy fees	-	-	6,350	6,350	5,800
Training	-	-	2,157	2,157	1,764
Showground proposals	-	-	-	-	-
Bad debts written off	-	-	80	80	-
Other expenses	324,462	5,069	85,589	415,120	361,152
	<u>388,264</u>	<u>5,959</u>	<u>263,510</u>	<u>657,733</u>	<u>592,083</u>

The table above does not include costs in respect of expenditure for raising funds.

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2017

4. TOTAL EXPENDITURE (*continued*)

These accounts include accruals in respect of out-of-pocket expenses to be paid to the following trustees:

	£
Mr S Procter	1,300
Miss L Bennett	600
Mr P Duckett	1,000
Mrs K Barnes	750

The aggregate payroll costs were:

	2017 £	2016 £
Wages and salaries	152,651	145,591
Employers costs	8,736	6,807
	<u>161,387</u>	<u>152,398</u>

No employee received emoluments of more than £60,000 (2016 nil).

Trustees received remuneration in the year totalling £9,395 (2016 £8,623), in respect of setting up the show. No trustee received remuneration in respect of their duty as trustees.

Remuneration to key management personnel who comprise the Chief Executive and Trustees totalled £50,447 (2016 £50,140).

Particulars of employees:

The average number of staff employed by the charity during the financial year amounted to:

	2017 No.	2016 No.
Number of administrative staff	5	5
Other staff	<u>1</u>	<u>2</u>

5. NET INCOMING/(OUTGOING) RESOURCES FOR THE YEAR

This is stated after charging:-

	2017 £	2016 £
Depreciation	58,110	46,932
Auditors' remuneration		
- Audit services	5,500	5,500

6. TAXATION

The charitable company is exempt from corporation tax on its charitable activities.

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2017

7. TANGIBLE FIXED ASSETS

	Freehold Property £	Plant & Equip't £	Fixtures & Fittings £	Motor Vehicles £	Investment Property £	Total £
COST						
At 1 Nov 2016	2,553,699	228,472	37,533	16,228	364,712	3,200,644
Additions	113,180	7,774	3,907	-	-	124,861
Disposals	-	(2,244)	-	-	-	(2,244)
At 31 Oct 2017	2,666,879	234,002	41,440	16,228	364,712	3,323,261
DEPRECIATION						
At 1 Nov 2016	632,957	149,835	31,660	16,228	21,093	851,773
Charge for the year	32,384	22,472	1,998	-	-	56,854
Disposals	-	(2,244)	-	-	-	(2,244)
At 31 Oct 2017	665,341	170,063	33,658	16,228	21,093	906,383
NET BOOK VALUE						
At 31 Oct 2017	2,001,538	63,939	7,782	-	343,619	2,416,878
At 31 Oct 2016	1,920,742	78,637	5,873	-	343,619	2,348,871

The investment property was transferred on 1st June 2005 at historical cost. The trustees believe this valuation to be appropriate at the year end as open market value.

8. INTANGIBLE FIXED ASSETS

	Website £	Total £
COST		
At 1 Nov 2016	-	-
Additions	9,042	9,042
Disposals	-	-
At 31 Oct 2017	9,042	9,042
DEPRECIATION		
At 1 Nov 2016	-	-
Charge for the year	1,256	1,256
Disposals	-	-
At 31 Oct 2017	1,256	1,256
NET BOOK VALUE		
At 31 Oct 2017	7,786	7,786
At 31 Oct 2016	-	-

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2017

9. DEBTORS

	2017	2016
	£	£
Trade debtors	27,615	21,294
VAT recoverable	10,218	-
Prepayments	26,959	6,375
	<u>64,792</u>	<u>27,669</u>

10. INVESTMENTS

	2017	2016
	£	£
Stockbroker Dealing Account	16,061	33,124
Stockbroker Dealing Account-Bursary	136	-
Stockbroker Income Account	200	200
Stockbroker Income Account-Bursary	4,781	2,310
	<u>21,178</u>	<u>35,634</u>

11. CREDITORS: Amounts falling due within one year

	2017	2016
	£	£
Bank loan	15,252	15,252
Trade creditors	106,466	88,726
PAYE, social security and pension	3,593	2,576
Accruals and deferred income	39,168	41,098
VAT payable	-	37
Funds held as custodian	65,602	-
	<u>230,081</u>	<u>147,689</u>

The Society operates as secretariat to the Cumbria Proficiency Test Committee, for whom funds are held as custodian. These funds are in respect of registrations and other fees and are held in a separate bank account.

12. CREDITORS: Amounts falling due after one year

	2017	2016
	£	£
Bank loan	82,123	98,766
	<u>82,123</u>	<u>98,766</u>

The bank loan is secured by a legal charge on land at Deepthwaite, Crooklands.

Creditors include amounts not wholly repayable within 5 years as follows:

	2017	2016
	£	£
Repayable by instalments	<u>68,055</u>	<u>68,055</u>

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2017

13. RESTRICTED FUNDS

Movement in resources:

	Balance at 1 Nov 2016 £	Income £	Expenditure £	Balance at 31 Oct 2017 £
RPA Farming Recovery Fund	-	4,492	4,492	-
	<u>-</u>	<u>4,492</u>	<u>4,492</u>	<u>-</u>

RPA Farming Recovery fund – Monies received from the Rural Payments Agency to restore the land after flood damage.

14. DESIGNATED FUNDS

DESIGNATED FUNDS – CURRENT YEAR

Movement in resources:

	Balance at 1 Nov 2016 £	New designations/ investment income £	Utilised/ Released £	Investment Revaluation £	Balance at 31 Oct 2017 £
Chris Lambert Bursary Fund	59,903	2,831	(2,560)	6,194	66,367
Farm and Food Business Development and Resource Centre	15,385	-	(516)	-	14,869
Revaluation Fund	693,452	-	-	43,441	736,893
Building fund	6,000	-	(3,000)	-	3,000
	<u>774,740</u>	<u>2,831</u>	<u>(6,076)</u>	<u>49,634</u>	<u>821,129</u>

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2017

DESIGNATED FUNDS – PRIOR YEAR

Movement in resources:

	Balance at 1 Nov 2015 £	New designations/ investment income £	Utilised/ Released £	Investment Revaluation £	Balance at 31 Oct 2016 £
Chris Lambert Bursary Fund	51,387	2,802	(2,227)	7,941	59,903
Farm and Food Business Development and Resource Centre	15,901	-	(516)	-	15,385
Revaluation Fund	504,768	-	-	188,684	693,452
Building fund	9,000	-	(3,000)	-	6,000
	<u>581,056</u>	<u>2,802</u>	<u>(5,743)</u>	<u>196,625</u>	<u>821,129</u>

In recognition of all Mr Lambert's efforts, particularly his willingness and support in helping others, the Society have set up the Chris Lambert Bursary Fund. The fund makes awards to successful applicants. The aim of the fund is to encourage, promote and improve agriculture, horticulture, allied industry, rural crafts, livestock breeding and forestry conservation, and to encourage agriculture, horticulture and conservational education and research.

The revaluation fund represented the amount by which investments exceed their historical cost.

The remaining designated funds represent incoming resources, given specifically to provide fixed assets, as reduced over the useful economic life of that asset in line with its depreciation.

15. ANALYSIS OF NET ASSETS BETWEEN FUNDS

ANALYSIS OF NET ASSETS BETWEEN FUNDS – CURRENT YEAR

	General Funds £	Designated Funds £	Total Funds £
Tangible fixed assets	2,403,279	21,385	2,424,664
Investments	1,325,349	753,355	2,078,704
Other net assets	(3,040)	-	(3,040)
Net assets at 31 October 2017	<u>3,725,588</u>	<u>774,740</u>	<u>4,500,328</u>

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2017

15. ANALYSIS OF NET ASSETS BETWEEN FUNDS *(continued)*

ANALYSIS OF NET ASSETS BETWEEN FUNDS – PRIOR YEAR

	General Funds £	Designated Funds £	Total Funds £
Tangible fixed assets	2,327,486	21,385	2,348,871
Investments	1,254,497	753,355	2,007,852
Other net assets	25,068	-	25,068
Net assets at 31 October 2016	<u>3,607,051</u>	<u>774,740</u>	<u>4,381,791</u>

16. RELATED PARTY TRANSACTIONS

During the period the following trustees were invoiced by the charitable company for grazing and other fees:-

	2017 £	2016 £
Miss L Bennett	31	-
Mr C I Briggs	-	247
Mrs J M Buckley	10	235
Mr J A Dixon	140	254
Mr D R Galbraith	80	347
Mr I K Grisedale	66	965
Mr D Martin	20	20
Mr S Procter	302	205

These fees were charged on an arms length basis.

Other transactions with trustees:-

£4,420 (2016 £3,120) was paid to Mr S Procter in respect of machinery hire and setting up costs during the period.

£0 (2016 £507) was paid to Mr B N Dowker in respect of milk supplied during the period.

During the year Mrs C A Knipe was reimbursed for costs and expenses which were incurred on behalf of the Society, paid privately.

17. COMPANY LIMITED BY GUARANTEE

The liability of the members is limited. Every member of the society undertakes to contribute to the assets of the society in the event of the same being wound up while he is a member or within one year after he ceases to be a member and of the costs, charges and expenses of winding up and for the adjustment of the rights of the contributories among themselves such amount as may be required not exceeding five pounds.

THE WESTMORLAND COUNTY AGRICULTURAL SOCIETY LIMITED
NOTES TO THE FINANCIAL STATEMENTS
YEAR ENDED 31 OCTOBER 2017

18. FINANCIAL INSTRUMENTS

	2017 £	2016 £
Financial assets		
Financial assets measured at fair value through profit and loss	2,322,813	2,251,442
Financial assets measured at amortised cost	64,933	27,933
Financial liabilities		
Financial liabilities measured at amortised cost	(312,204)	(246,455)
	<u>2,075,542</u>	<u>2,032,920</u>

Financial assets measured at fair value through profit or loss comprise bank accounts and investments.

Financial assets measured at amortised cost comprise trade debtors, prepayments, other debtors, and VAT and stock.

Financial liabilities measured at amortised cost comprise trade creditors and accruals.

The following pages do not form part of the statutory financial statements which are the subject of the auditors' report on page 8 and 9.