Company Registration Number: 02592450

Charity Number: 1006990

The World of Glass (St Helens) Limited (a company limited by guarantee)

Report and Financial Statements

For the year ended 31 March 2018

Company Information

Directors and Trustees

R C Hepworth MBE (Chairman)

Councillor J Bell

resigned - 13 June 2017

Councillor G Neal

appointed - 18 September 2017

resigned - 20 August 2018

D J Bricknell P S Cousins C M Gravener K Pilkington S L Williamson

V M Roberts

appointed - 07 December 2017

Executive director

R J Helsby

Secretary

L A Blakemore

Company number

02592450

Charity number

1006990

Registered office

Chalon Way East St Helens

Merseyside WA10 1BX

Auditors

Abrams Ashton

7 Waterside Court

St Helens Merseyside WA9 1UA

Bankers

NatWest Bank Plc

5 Ormskirk Street

St Helens WA10 1DR

Solicitors

Addleshaw Goddard

100 Barbirolli Square

Manchester M2 3AB

Annual Report for the year ended 31 March 2018

Contents

	Pages
Trustees' Annual Report incorporating Group Directors' Report	1 to 5
Independent Auditors' Report	6 to 8
Consolidated Statement of Financial Activities	9
Consolidated Balance Sheet	10
Company Balance Sheet	11
Statement of Cash Flows and Consolidated Statement of Cash Flows	12
Notes to the Financial Statements	13 to 23

Trustees' Annual Report incorporating Group Directors' Report For the year ended 31 March 2018

The trustees, who are also the directors of the charity for the purposes of the Companies Act, submit their annual report and the audited financial statements for the year ended 31 March 2018. The financial statements have been prepared in accordance with the accounting policies set out in note 1 to the accounts and comply with the charity's trust deed, the Charities Act 2011 and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland published on 16 July 2014.

Public Benefit Statement

In preparing this report the trustees have also complied with the duty in section 17(5) of the Charities Act 2011 to have due regard to guidance published by the Charity Commission, "Charities and Public Benefit".

Structure, Governance and Management

The charity is limited by guarantee and was incorporated on 18 March 1991 in England and Wales. It is governed by a memorandum and articles of association. The liability of the members in the event of the charity being wound up is limited to £1. The company is a registered charity and acts entirely as a non-profit making organisation.

The charity is governed by its Board of Trustees, which meets on a regular basis. The Board, together with the senior management team, is responsible for formulating the strategy and policies of the organisation. Performance is monitored by regular financial reporting against approved budgeting levels. The charity's Managing Director Mr R C Hepworth MBE, who is also a trustee, meets with the senior management team and the charity's accountant on a regular basis to review the financial situation and day to day operation of the centre.

Trustees are drawn from a variety of backgrounds to ensure the Board has the required expertise. All new trustees are subject to an induction process which includes the opportunity to meet with senior managers and staff and to visit the centre to see how it is operated on a day to day basis. Prior to their appointment new trustees are given a package of information including copies of the governing documents of both the charity and trading company, accounting and risk management policies and procedures, the charity's conflict of interest policy, and their eligibility to serve, under section 72 of the Charities Act 2011, is checked.

The power of the appointment and removal of trustees is vested with the members of the charity. Each member is entitled to one vote and to be represented on the Board by up to two trustees.

The Trustees who held office during the year and since the year end are as detailed on the Company Information page.

Related Parties

The charity owns 100% of the ordinary share capital of its subsidiary trading company, The World of Glass Enterprises Limited. The trading company occupies the charity's premises and also shares equipment, staff and resources. Whilst there is no license or agreement for occupation, there is an appropriate apportioning of relevant costs resulting in an annual management charge.

St Helens Council and Pilkington Group Limited, who are members of the charity, provide essential core funding in support of the exhibitions and education work as an amenity for local residents and the public, and to assist in the operation of the centre.

Trustees' Annual Report incorporating Group Directors' Report For the year ended 31 March 2018 (continued...)

Objectives and Activities

The principal objective of the charity, which accords with the public benefit requirement, is to educate the public in science and technology, with particular reference to glass manufacturing and technology employed in the glass industry.

it was always envisaged that the objectives of the charity would be primarily achieved from the operation of its museum and heritage-based visitor centre situated in the heart of St Helens. The Centre opened in March 2000 and is home to the Pilkington Glass Collection and the St Helens Council Social and Industrial History Collection. Both these collections portray how glass manufacturing has shaped the development of the town of St Helens and define the historical and continuing importance of glass as a material.

In addition to housing the collections, the centre continues to inform and educate visitors from the United Kingdom and many other parts of the world. This is achieved in many ways, but in particular:

- > Guided tours of the adjacent 19th Century Listed Grade II Cone Building
- > Regular glass blowing demonstrations
- > A "state of the art" audio visual show
- > Frequent temporary exhibitions
- > Interactive children's area concentrating on the science of light and its relationship to glass

Achievements and Performance

As in previous years we had a successful programme of temporary local and regional exhibitions during the year. These included St Helens Camera Club Annual Exhibition; Museum of Regrets - an exhibition by local artist Mike Landley, working in collaboration with Heart of Glass and featuring local artists; a performance piece by Jonathon Parker called Whistleblower which drew on the acoustics in the Cone entrance to great effect; Going Solo by Malcolm Fryer; The Sankey Canal Story, telling the story of the canal's past present and future; Drawing the Collection - using collections in museums across the north west this exhibition gave a perspective of what visitors see during their visits to museums.

For the sixth year running The World of Glass hosted the St Helens Open Art Exhibition. This competition/exhibition is an opportunity for local artists of all abilities top showcase their work. Returning for the fifth year and with a record number of entrants, was the very successful St Helens Youth Open Art Exhibition showcasing the talents of the Borough's younger artists who live, work and study in St Helens. Both these exhibitions have expanded year on year whilst they have been hosted at The World of Glass and the numbers of artists entering and visitors attending the exhibitions has also grown.

This year The World of Glass was the chosen venue to display the St Helens College Creative Arts Degree Show, a very popular and well attended exhibition.

Once again, this year The World of Glass put together a number of capsule exhibitions using artefacts from the St Helens Social and Industrial Collection and the Pilkington Glass Collection that are not currently on display, including an exhibition of lenses, microscopes and cameras from the Pilkington Collection and The Glass Wardrobe, an exhibition of 100 years of ladies' fashions from silk brocade day dresses of the 19th Century to the mini-skirts of the 1970's.

The World of Glass was selected as part of the Lancashire 70 Objects Collaborative Exhibition which could be seen on various sites in and around Lancashire and as a result became part of a regional heritage trail.

Trustees' Annual Report Incorporating Group Directors' Report For the year ended 31 March 2018 (continued...)

Achievements and Performance (cont...)

The Education offer was restructured at the beginning of the year and resulted in an increase in bookings including 'first time' visits from schools both inside and outside the Borough continued. A review of the creative content of the craft activities also attracted larger numbers over the school holidays and the Christmas workshops offered this year were fully booked.

The World of Glass hosted a number of successful events during the year including two concerts with St Helens Sinfonietta and Family Film Night, a charity event organised by Melissa Cathcart to raise awareness about young people and their disabilities.

As with previous years, The World of Glass was one of a diminishing number of venues in St Helens participating in both Heritage Open Days in September and Big Draw (national drawing campaign) in October. The theme for this year was environmentally based. Both were very successful bringing in over 1,000 adults and children for the two events.

The World of Glass Management team continues to work closely with the local and regional Visitor Economy Network.

Financial Review

The statement of financial activities (including the income and expenditure account) is as set out on page 9 of these accounts.

The operating (deficit) / surplus of the charitable company for the year was £(28,244) (2017 £53,544) before a fixed asset depreciation charge of £151,698 (2017 £159,472).

The charity's trading subsidiary made a loss before taxation of £(16,255) (2017 loss £(5,161)).

Principal Funding Sources

The charity's principal sources of funding are from a combination of commercial activities and grant aid. As in previous years, the commercial activities were largely carried out by the wholly owned trading subsidiary, The World of Glass Enterprises Limited. The income from these activities has been summarised in note 5 to the Financial Statements. The charity made a management charge of £63,000 (2017 £68,000) to the trading company during the year and this assisted the charity in meeting its objectives.

In addition to the income generated from the trading company, the charity continued to receive grant aid of £225,000 from St Helens Council. The Board is extremely appreciative of this continued support.

Plans for Future Periods

The exhibition programme for 2018/19 is now in place and includes local and regional exhibitions and there are plans to expand exhibitions to include national and international work. There will continue to be exhibitions showcasing previously unseen artefacts from within both collections.

Trustees will continue to investigate ways to build up The World of Glass Collection.

The World of Glass will participate in both the Big Draw and Heritage Open Days in the Autumn of 2018.

The charity will continue to work closely with local partners, including the local authority who are working towards establishing an integrated cultural partnership within the town. The local authority will be investigating the development of a revenue model for the new organisation and how investment in the new entity would be supported.

Trustees' Annual Report Incorporating Group Directors' Report For the year ended 31 March 2018 (continued...)

Reserves Policy

Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard (Charities SORP) defines reserves as income which becomes available to the charity and is to be spent at the trustees' discretion in furtherance of any of the charity's objectives, but which is not yet spent, committed or designated.

The definition therefore excludes income funds which could only be realised by disposing of fixed assets. The group's total reserves are largely represented by fixed assets and, consequently, only the remaining net assets of £112,594 would be available as free reserves. This represents a decrease of £46,427 from such net assets held as at 31 March 2017. The trustees do recognise, however, that it would be prudent if the level of free reserves was further increased to enable the charity to continue to further its objectives.

Reserves

As at 31 March 2018 the group had restricted funds of £4,481,320 which were represented largely by fixed assets, see Note 19.

Going Concern

The World of Glass (St Helens) Limited continues to work closely with local partners, primarily St Helens Council, to establish an integrated cultural partnership within the town, as well as sourcing funding and investment for the proposed development.

The trustees are aware that current funding from St Helens Council is subject to review and that support for its future activities is dependent on the outcome of negotiations with the Council. Without this funding The World of Glass (St Helens) Limited will be unable to continue to trade to the end of December 2019. The World of Glass (St Helens) Limited continues to look for additional sources of funding to secure the future of the charity.

The trustees consider that, in preparing the financial statements, they have taken into account all information that could reasonably be expected to be available. On this basis, they consider it is appropriate to prepare the financial statements on the going concern basis.

Risk Management

The trustees have approved a Risk Management Policy. The Risk Management register, completed at the time, is continually being reviewed and amended in line with current legislation and as a result of any changes which take place in the operational running of the Charity.

Statement of Trustees' Responsibilities

Law applicable to incorporated charities in England and Wales requires the trustees, who are also directors for the purposes of company law, to prepare financial statements for each financial year in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice. The financial statements are required by law to give a true and fair view of the state of affairs of the charity and of the surplus or deficit of the charity for that year.

Trustees' Annual Report Incorporating Group Directors' Report For the year ended 31 March 2018 (continued...)

Statement of Trustees' Responsibilities (cont...)

In preparing those financial statements, the trustees are required to:

- > Select suitable policies and apply them consistently;
- > Make judgements and estimates that are reasonable and prudent;
- > Prepare the financial statements on a going concern basis, unless it is inappropriate to presume that the charity will continue in business;
- Observe the methods and principles of the Charities SORP

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and which enable them to ensure that the financial statements comply with Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the charity and to prevent and detect fraud and other irregularities.

In so far as the trustees are aware:

- There is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware; and,
- The trustees have been all steps that they ought to have taken in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Auditors

Abrams Ashton are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

This report was approved by the Board on 6 Decoel and signed on its behalf by

LA Blakemore Secretary

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Independent Auditor's report to the Members of The World of Glass (St Helens) Limited

Opinion

We have audited the financial statements of The World of Glass (St Helens) Limited (the 'parent charitable company') and its subsidiary (the 'group') for the year ended 31 March 2018 which comprise the group statement of financial activities, the group and parent charitable company balance sheets, the consolidated statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 and the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard.

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent charitable company's affairs as
 at 31 March 2018 and of the group's incoming resources and application of resources, including its
 income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom General Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISA's UK) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the parent charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Material uncertainty related to going concern

In forming our opinion of the financial statements, which is not modified, we have considered the adequacy of the disclosure made in note 1.10 to the financial statements concerning the charitable company's ability to continue as a going concern. The matter explained in note 1.10 to the financial statements indicates the existence of a material uncertainty which may cast significant doubt about the charitable company's ability to continue as a going concern.

Nevertheless, after making enquiries and considering the uncertainties described above, the trustees have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For these reasons, the trustees continue to adopt the going concern basis of accounting in preparing the annual financial statements.

The financial statements do not include the adjustments that would result if the company was unable to continue as a going concern.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Independent auditor's report to the Members of The World of Glass (St Helens) Limited (continued...)

Other information (continued...)

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be material misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement in the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report (incorporating the strategic report and the directors' report) for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the trustees' report (incorporating the strategic report and the directors' report) have been prepared in accordance with applicable legal requirements

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the charity and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustee's Annual Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- · adequate and proper accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations necessary for the purposes of our audit.

Responsibilities of the trustees

As explained more fully in the Trustees' Responsibilities Statement, the trustees' (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees intend to liquidate the charity or to cease operations, or have no realistic alternative but to do so.

Independent auditor's report to the Members of The World of Glass (St Helens) Limited (continued...)

Auditors responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISA's (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken based on these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our audit report

This report is made solely to the charitable company's members as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

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DAVID WILLIAMS FCA (Senior Statutory Auditor)
For and on behalf of
Abrams Ashton
Chartered Accountants & Statutory Auditor
7 Waterside Court
St Helens
WA9 1UA

Date: 7/12/18

Consolidated Statement of Financial Activities (including the Income and Expenditure Account) For the Year Ended 31 March 2018

		Restricted Funds 2018 £	Unrestricted Funds 2018 £	Total Funds 2018 £	Total Funds 2017 £
Incoming resources	Note				
Incoming resources from generated funds: Voluntary income: Grants and donations	4	1,070	225,000	226,070	317,716
Activities for generating funds Commercial trading operations	5	-	251,430	251,430	270,698
Investment income: UK bank interest receivable		<u>2</u>	476,430	2 477,502	588,416
Incoming resources from charitable activities:		,			
Operations as a visitor centre	6		48,314	<u>48,314</u>	<u>48,703</u>
Total incoming resources		1,072	<u>524,744</u>	<u>525,816</u>	<u>637,119</u>
Resources expended Costs of generating funds: Commercial trading operations		27,152	265,132	292,284	287,317
<u>Charitable activities:</u> Operations as a visitor centre		113,356	310,938	424,294	455,557
Governance costs			<u>5,435</u>	<u>5,435</u>	<u>5,335</u>
Total resources expended	7	<u>140,508</u>	<u>581,505</u>	<u>722,013</u>	748,209
Net movement of funds for the year		(139,436)	(56,761)	(196,197)	(111,090)
Reconciliation of funds Total funds brought forward		4,620,756	222,058	<u>4,842,814</u>	4,953,904
Total funds carried forward	19	4,481,320	<u>165,297</u>	4,646,617	<u>4,842,814</u>

Consolidated Balance Sheet As at 31 March 2018

		20	018		7
	Notes	£	£	£	£
Fixed Assets					
Tangible assets	11		4,534,023		4,675,755
Heritage assets	12				7,938
			4,534,023		4,683,693
Current Assets		40.040		44.70	
Stocks		13,048		14,678	
Debtors	14	29,228		39,600	
Cash at bank and in hand		<u>168,420</u>		<u>171,968</u>	
		210,696		226,246	
Creditors: amounts falling due					
within one year	15	<u>(98,102)</u>		<u>(66,675)</u>	
Net Current Assets			<u>112,594</u>		<u>159,571</u>
T to l According Commont limitation			4,646,617		4,843,264
Total Assets less Current Liabilities			4,040,017		7,073,207
Creditors: amounts falling due after	16		_		(450)
more than one year	10		4,646,617		4,842,814
Net Assets			<u>4,040,017</u>		1,012,011
The funds of the charity					
Restricted funds	18		4,481,320		4,620,756
Unrestricted funds	18		<u>165,297</u>		222,058
Total charity funds	19		<u>4,646,617</u>		<u>4,842,814</u>

The trustees have prepared group accounts in accordance with section 398 of the Companies Act 2006 and section 138 of the Charities Act 2011.

The financial statements were approved by the Board and authorised for issue on $6 \, \text{Dec2018}$ and are signed on its behalf by

Director and Trustee R C HERWITH

Director and Trustee C M GRAVENER

ch Gronel

Company registration number: 02592450

Company Balance Sheet As at 31 March 2018

	2018			2017		
	Notes	£	£	£	£	
Fixed Assets Tangible assets	11		4,531,992		4,675,754	
Heritage assets	12		•		7,938	
Investments	13		<u>2</u> 4,531,994		$\frac{2}{4,683,694}$	
Current Assets						
Stocks		2,031		1,511		
Debtors	14	44,054		44,776		
Cash at bank and in hand		163,226 209,311		<u>169,194</u> 215,481		
Creditors: amounts falling due within one						
year	15	<u>(74,064)</u>		<u>(51,542)</u>		
Net Current Assets			<u>135,247</u> 4,667,241		163,939 4,847,633	
Creditors: amounts falling due after more						
than one year	16		-		(450)	
Net Assets			<u>4,667,241</u>		<u>4,847,183</u>	
The funds of the charity						
Restricted funds	18		4,481,320		4,620,756	
Unrestricted funds	18		<u> 185,921</u>		<u>226,427</u>	
Total charity funds	3		<u>4,667,241</u>		<u>4,847,183</u>	

The financial statements were approved by the Board and authorised for issue on b Dac 2016 and are signed on its behalf by

Director and Trustee & CHERWORTH

Director and Trustee CM GRAVENER.

Company registration number: 02592450

Statement of Cash Flows and Consolidated Statement of Cash Flows For the Year Ended 31 March 2018

		Group 2018	Group 2017	Company 2018	Company 2017
	Notes	£	£	£	£
Cash generated / (utilised) in operating activities	22	<u>2,637</u>	<u>52,373</u>	<u>(2,490)</u>	<u>54,949</u>
Cash Flows from Investing activities					
Interest received		2	2	2	2
Purchase of tangible fixed assets		(2,707)	(16,497)		(16,497)
Cash (utilised in) / generated by Investing activities		(2,705)	(16,495)	2	(16,495)
Cash Flows from Financing activities					
Repayment of Bank loans		(3,480)	(10,100)	(3,480)	(10,100)
Cash generated by (utilised in) Financing activities		_(3,480)	(10,100)	(3,480)	(10,100)
(Decrease) / Increase in cash and cash equivalents in the year		(3,548)	25,778	(5,968)	28,354
Cash and cash equivalents at the beginning of the year		<u>171,968</u>	<u>146,190</u>	169,194	140,840
Total Cash and cash equivalents at the end of the year		<u>168,420</u>	<u>171,968</u>	<u>163,226</u>	<u>169,194</u>

Notes to Financial Statements For the Year Ended 31 March 2018

1. Accounting Policies

1.1 Basis of preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) - (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

The World of Glass (St Helens) Limited meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s). The financial statements are prepared in sterling, which is the functional currency of the entity.

1.2 Basis of consolidation

The group financial statements consolidate the accounts of The World of Glass (St Helens) Limited and its wholly owned trading subsidiary, The World of Glass Enterprises Limited made up to 31 March each year on a line by line basis. A separate statement of financial activities and income and expenditure account are not presented for the charity itself following the exemptions afforded by section 408 of the Companies Act 2006 and the Charities SORP (FRS 102).

1.3 Incoming resources

- a) Voluntary income including donations, gifts and grants that provide core funding or which are of a general nature are recognised where there is an entitlement, certainty of receipt and the amount can be measured with sufficient reliability.
- b) Income from commercial trading activities is recognised as earned as the related goods and services are provided and is stated after discounts and net of VAT.
- c) Investment income is recognised on a receivable basis.
- d) Income from charitable activities includes income received under contract or where entitlement to grant funding is subject to specific performance conditions is recognised as earned (as the related goods or services are provided). Grant income in this category provides funding to support performance activities where there is entitlement, certainty of receipt and the amount can be measured with sufficient reliability. Income is deferred when grants are received in advance of the performance of the activities to which they relate.
- e) Gifts in kind for use by the charity are included in the Statement of Financial Activities as income receivable and also in the relevant fixed asset category where their value is reasonably quantifiable and measurable.

1.4 Resources expended

Expenditure is recognised when a liability is incurred. Contractual arrangements are recognised as goods or services are supplied. In attributing costs between activity categories, where appropriate, expenditure including depreciation is allocated directly; items including depreciation which contribute directly to the cost of more than one activity are apportioned on a reasonable, justifiable and consistent basis.

- a) Costs of generating funds are those cost incurred in trading activities that raise funds and include both the direct costs and support costs relating to these activities.
- b) Charitable activities include expenditure associated with the operations of the charity as a visitor centre and include both the direct costs and support costs relating to this activity.

Notes to Financial Statements For the Year Ended 31 March 2018 (continued...)

1. Accounting Policies (continued...)

Resources expended (continued...)

- c) Governance costs include those incurred in the governance of the charity and its assets and are primarily associated with constitutional and statutory requirements.
- d) Support costs include central functions and have been allocated to activity cost categories on a basis consistent with the use of resources.

1.5 Tangible fixed assets and depreciation

All fixed assets are initially recorded at cost.

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:-

Long leasehold land - Straight line over 124 years
Long leasehold buildings - Straight line over 50 years
Capitalised professional fees - 100% in the year of purchase

Computer equipment - 33% Straight line

Fixtures, fittings and

equipment - 10%, 20% and 25% Straight line

Heritage assets (purchased) - 10% Straight line.

Heritage assets

Tangible fixed assets which are of historical, artistic or scientific importance and are held to advance the preservation, conservation and educational objectives of the charity are classed as heritage assets. Assets which have been purchased are capitalised at their cost, or valuation where such information can be obtained at a cost commensurate with the benefit to users of the financial statements. There are no heritage assets within the visitor centre collection other than those which have been purchased.

1.6 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

1.7 Stock

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow-moving items.

1.8 Funds structure

The charity has a number of restricted income funds to account for situations where a grant or donation received is to be solely used for particular areas of the charity's work. Further explanation of the nature and purpose of each fund is given in the notes to the accounts.

All other funds are unrestricted income funds which are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes.

1.9 Pensions

The pension costs charged in the financial statements represent the contribution payable by the charity during the year.

Notes to Financial Statements For the Year Ended 31 March 2018 (continued...)

1. Accounting Policies (continued...)

1.10 Going concern

The World of Glass (St Helens) Limited continues to work closely with local partners, primarily St Helens Council, to establish an integrated cultural partnership within the town, as well as sourcing funding and investment for the proposed development.

The trustees are aware that current funding from St Helens Council is subject to review and that support for its future activities is dependent on the outcome of negotiations with the Council. Without this funding The World of Glass (St Helens) Limited will be unable to continue to trade to the end of December 2019. The World of Glass (St Helens) Limited continues to look for additional sources of funding to secure the future of the charity.

The trustees consider that, in preparing the financial statements, they have taken into account all information that could reasonably be expected to be available. On this basis, they consider it is appropriate to prepare the financial statements on the going concern basis.

2. Group operating deficit

	2018	2017
	£	£
This is stated after charging:		
Depreciation of tangible assets	144,437	151,538
Auditors' remuneration	<u>5,435</u>	<u>5,335</u>

3. Financial activities of the charity

The financial activities shown in the consolidated statement includes those of the charity's wholly owned subsidiary, The World of Glass Enterprises Limited. A summary of the financial activities undertaken by the charity itself is set out below:

	2018	2017
	£	£
Gross incoming resources	354,920	467,155
Total expenditure on charitable activities	(514,009)	(554,378)
Costs of generating funds	(17,353)	(15,305)
Governance costs	(3,500)	(3,400)
Net outgoing resources	(179,942)	(105,928)
Total funds brought forward	<u>4,847,183</u>	<u>4,953,111</u>
Total funds carried forward	<u>4,667,241</u>	<u>4,847,183</u>
Represented by:		
Restricted income funds	4,481,320	4,620,756
Unrestricted income funds	<u> 185,921</u>	226,427
	4,667,241	4,847,183

Notes to Financial Statements For the Year Ended 31 March 2018 (continued...)

4. Voluntary income

Other income

	Core Funding St Helens Council Pilkington Group Limited Donations / Grants Friends of The World of Glass	Restricted Funds 2018 £ 50 1,020 1,070	Unrestricted Funds 2018 £ 225,000	Total 2017 £ 300,000 300,000 16,816 900 317,716
5.	Incoming resources from activities for generating funds Shop Café and functions		Unrestricted Funds 2018 £ 36,006 136,797	Total 2017 £ 39,805 136,760
6.	Room hire Hot glass sales incoming resources from charitable activities		28,063 <u>50,564</u> <u>251,430</u>	25,819 <u>68,314</u> <u>270,698</u>
••		Restricted Funds 2018 £	Unrestricted Funds 2018 £	Total 2017 £
	Education and exhibition income Admissions receipts	<u>.</u>	14,311 34,003	12,206 36,497

Notes to Financial Statements For the Year Ended 31 March 2018 (continued...)

7. Total Resources Expended

	Basis of allocation	Admissions £	Education And Exhibits. £	Shop £	Café & Function	Room Hire £	Hot Glass Sales £	Gover- nance £	2018 Total £	2017 Total £
Cost directly allocated to		-								
activities Goods purchased	Direct	-	-	16,321	41,271	-			57,592	59,966
for resale Departmental materials	Direct	394	9,695	203	•	•	7,061	-	17,353	17,124
Staff costs	Direct	84,883	13,203	7,781	72,406	3,199	5,904	-	187,376	182,893
Premises costs Light & heat	Floor area Floor area /	55,695 51,542	2,170 1,562	723 7,028	3,617 3,124	7,956 9,371	2,170 5,467		72,331 78,094	95,015 78,602
Depreciation	direct Direct	111,160	3,827	1,276	11,967	14,031	3,827	-	146,088	151,094
Support costs allocated to activities										
Admin & finance staff	Income	36,762	2,031	5,111	19,417	3,983	7,177	•	74,481	68,904
Marketing &	Usage/	17,849	986	1,334	5,067	1,039	3,485	-	29,760	30,238
advertising Licences &	income Usage/	3,589	198	268	1,018	209	700	-	5,982	7,390
equipment hire Communications	income Usage/	2,822	156	211	801	164	551	-	4,705	4,935
General office costs	income Income	12,580	695	1,749	6,644	1,363	2,456	-	25,487	27,826
Legal & prof. fees	Income	4,889	190	64	318	699	190	•	6,350	5,600
Audit	Usage		-	•	-	-	-	5,435	5,435	5,335
Bank charges & interest	Income	2,316	128	322	1,223	251	452	-	4,692	4,887
Taxation		-	-	-	-	-	•	•	•	21
Office equipment depreclation	Pro rata direct	4,807	<u>165</u>	<u>55</u>	488	<u>607</u>	<u>165</u>		6,287	<u>8,379</u>
Total resources expended		<u>389,288</u>	<u>35,006</u>	<u>42,446</u>	<u>167,361</u>	<u>42,872</u>	<u>39,605</u>	<u>5,435</u>	<u>722,013</u>	<u>748,209</u>
Total resources expended	2017	<u>424,973</u>	<u>30,572</u>	<u>45,735</u>	<u>150,059</u>	<u>44,706</u>	<u>46,808</u>	<u>5,33</u>	<u>5 21</u> 7 <u>48</u>	1 <u>,209</u>

Notes to Financial Statements For the Year Ended 31 March 2018 (continued...)

8. Employees

Number of employees

The average monthly numbers of employees (including the directors) during the year were:

Operational Management and administration	2018 18 <u>4</u> <u>22</u>	2017 21 <u>4</u> <u>25</u>
	2018 £	2017 £.
Wages and salaries	248,947	239,506
Social security costs	10,113	9,618
Other pension costs	<u>2,797</u>	<u>2,673</u>
·	<u>261,857</u>	<u>251,797</u>

No employee earned more than £60,000 per annum in the current or previous years.

The trustees were not paid or reimbursed for expenses during the year.

9. Pension costs

The charity operates a defined contribution pension scheme in respect of certain senior staff. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the charitable company and amounted to £2,797 (2017 - £2,673).

10. Taxation

The company is a registered charity and the corporation tax charge relates exclusively to profits earned by its trading subsidiary.

The tax charge for the group in the current year is £NIL (2017 £21).

Notes to Financial Statements For the Year Ended 31 March 2018 (continued...)

11. Tangible fixed assets

	Long Leasehold Property £	Computer Equipment £	Fixtures Fittings & Equipment £	Total £
Group Cost At 1 April 2017 Additions At 31 March 2018	9,999,220 - <u>9,999,220</u>	63,058 - 63,058	4,598,763 <u>2,707</u> 4,601,470	14,661,041 2,707 14,663,748
Depreciation At 1 April 2017 Charge for the year At 31 March 2018	5,345,452 <u>134,512</u> <u>5,479,964</u>	54,611 3,098 57,709	4,585,225 <u>6,827</u> 4,592,052	9,985,288 144,437 10,129,725
Net book values At 31 March 2018	<u>4,519,256</u>	<u>5,349</u>	<u>9,418</u>	<u>4,534,023</u>
At 31 March 2017	4,653,768	<u>8,447</u>	<u>13,538</u>	<u>4,675,753</u>
Charity Cost At 1 April 2017 Additions At 31 March 2018	9,999,220 <u>9,999,220</u>	59,870 - 59,870	4,586,445 - 4,586,445	14,645,535 - 14,645,535
Depreciation At 1 April 2017 Charge for the year At 31 March 2018	5,345,452 <u>134,512</u> <u>5,479,964</u>	51,423 3,098 <u>54,521</u>	4,572,907 6,150 4,579,057	9,969,782 143,760 10,113,542
Net book values At 31 March 2018	<u>4,519,256</u>	<u>5,349</u>	<u>7,388</u>	<u>4,531,993</u>
At 31 March 2017	<u>4,653,768</u>	<u>8,447</u>	<u>13,538</u>	<u>4,675,753</u>

Notes to Financial Statements For the Year Ended 31 March 2018 (continued...)

12. Heritage assets

	Chandelier £
Group and charity At 1 April 2017 and At 31 March 2018	<u>79,344</u>
Depreciation At 1 April 2017 Charge for the year At 31 March 2018	71,406
Net book value At 31 March 2018	
At 31 March 2017	<u>7,938</u>

The chandelier was donated by Manchester Airport during the year ended 31 March 2009 and its cost of £79,344 represented expenditure incurred in installing the exhibit in the visitor centre. The market value donation has not been included on the grounds that cost of obtaining such a valuation would not be commensurate with the benefit to the users of the financial statements.

Other heritage assets within the visitor centre are not included on the balance sheet because the charity acts only as their curator.

13. Fixed Asset Investments

Charity	2018	2017
	£	£
Subsidiary undertaking	<u>2</u>	<u>2</u>

The charity owns 100% of the ordinary share capital of The World of Glass Enterprises Limited, which is incorporated in England and Wales (registration number: 02723960) and which operates the trading and commercial activities of the visitor centre, which include operating the admissions to the visitor centre, its shop and café, and the hire of its facilities for functions and conferences. A summary of the trading results and assets and liabilities of the subsidiary company is as follows:

	2018	2017
	£	£
Summary profit and loss account		
Turnover	234,869	238,881
Cost of sales	<u>(57,592)</u>	<u>(59,968)</u>
Gross profit	177,277	178,913
Administrative expenses	(19 <u>3,532)</u>	(<u>184,074)</u>
Net profit/(loss) retained	(16,255)	<u>(5,161)</u>
Summary Balance Sheet		
Fixed assets	2,031	1
Current assets	18,568	26,974
Creditors: amounts falling due within one year	(41,221)	(31,341)
Creditors: amounts falling due after more than one year	<u> </u>	<u> </u>
Share capital and reserves	(20,622)	(4,366)

Notes to Financial Statements For the Year Ended 31 March 2018 (continued...)

14. Debtors	2040	2017
	2018	2017
	£	£
Group		
Trade debtors	8,376	14,558
Other debtors	4,512	1,440
Prepayments	<u>16,340</u>	23,602
repayments	29,228	39,600
Charity		
Trade debtors	6,019	3,524
Amounts owed by subsidiary undertaking	17,183	16,210
Other debtors	4,512	1,440
Prepayments	16,340	23,602
· · • p - y · · · - · · · · ·	44,054	44,776

The charity charges its subsidiary undertaking interest at 6% per annum on amounts owed at the beginning of each financial year.

15. Creditors: amounts falling due within one year

15. Greatest attitudents rating out with the just	2018	2017
	£	£
Group		
Bank loan (unsecured)	-	3,480
Trade creditors	35,467	42,145
Other taxes and social security costs	13,409	8,947
Accruals and deferred income	<u>49,226</u>	<u>12,103</u>
	98,102	<u>66,675</u>
Charity		
Bank loan (unsecured)	•	3,480
Trade creditors	26,355	35,855
Other taxes and social security costs	3,102	2,612
Accruals and deferred income	44,607	<u>9,595</u>
	74,064	<u>51,542</u>
16. Creditors: amounts falling due after more than one year		
10. Creditors, amounts rating due after more than one year	2018	2017
	£	£
Group and Charity	-	-
Deferred income	_	<u>450</u>
Described income		450

The charity received a grant of £4,500 during the year ended 31 March 2009 towards the cost of maintaining the chandelier within its collection over a ten-year period. The grant is being released to the Statement of Financial Activities over this period.

17. Legal status of the charity

The charity is a company limited by guarantee and has no share capital. The liability of each member in the event of winding up is limited to £1.

Notes to Financial Statements For the Year Ended 31 March 2018 (continued...)

18. Analysis of charitable funds

a) Analysis of unrestricted fund movements

	Balance at 01/04/2017 £	Incoming Resources £	Resources Expended £	Fund at 31/03/2018 £	
Group General fund	<u>222,058</u>	<u>524,744</u>	(581,505)	<u>165,297</u>	
Company General fund	<u>226,427</u>	<u>353,848</u>	(394,354)	<u>185,921</u>	
b) Analysis of restricted fund movement	ents				
Group and company	Balance at 01/04/2017 £	Incoming Resources £	Resources Expended £	Fund at 31/3/2018 £	
Building fund	4,583,720	-	(132,570)	4,451,150	
Chandelier	7,938	-	(7,938)	•	
Friends of The World of Glass	5,259	1,022	•	6,281	
Rainford Trust	2,500	-	-	2,500	
Cone Restoration	21,339	50	-	21,389	
	<u>4,620,756</u>	<u>1,072</u>	<u>(140,508)</u>	<u>4,481,320</u>	
Name of fund Building fund (HLF)	Description, nature and purpose of fund To build the new visitor centre, install the displays and restore the Cone Building				
Chandelier	To restore and install a chandelier gifted to the collection				
Friends of The World of Glass	To support and promote The World of Glass				
Rainford Trust	To support The Godfrey Pilkington Art Gallery				
Cone Restoration	To provide funds for the Cone building restoration				

Sufficient resources are held in an appropriate form to enable each fund to be applied in accordance with any restrictions.

19. Analysis of group net assets between funds

	Restricted Funds	Unrestricted Funds	Total Funds
Fund balances at 31 March 2018 are represented by:	£	£	Ĺ
Tangible fixed assets Net current assets	4,451,150 30,170	82,873 82,424	4,534,023 112,594
Long term liabilities Total net assets	4,481,320	<u>165,297</u>	<u>-</u> 4,646,617

Notes to Financial Statements For the Year Ended 31 March 2018 (continued...)

20. Related party transactions

The company received grants from its members as follows:

	2018	2017
	£	£
St Helens Council	<u>225,000</u>	300,000

Funding of £30,000 (2017 £NIL) in respect of future periods was received from St Helens Council prior to the current year end date.

During the year the charitable group charged St Helens Council, on an arm's length basis, £3,589 (2017 - £10,418) for the hire of its conferencing facilities, of which £218 (2017 - £2,058) was owed at the balance sheet date.

Councillors J Bell and G Neal, who are members of St Helens Council, served as trustees during the year.

21. Controlling interest

The group is controlled by the executive committee of the charity, which is composed of the trustees and members.

22. Reconciliation of net movement in funds to net cash flow from operating activities

<u>Group</u> <u>2018</u>	<u>Group</u> <u>2017</u>	<u>Company</u> <u>2018</u>	<u>Company</u> <u>2017</u>
(196,197)	(111,090)	(179,942)	(105,928)
•	•	-	159,472
		, ,	(2)
(450)	(450)	(450)	(450)
30,000	-	30,000	-
1,630	1,731	(520)	824
10,373	(322)	723	5,225
4,908	3,034	(3,997)	(4,192)
2,637	52,373	(2,490)	54,949
	2018 (196,197) 152,375 (2) (450) 30,000 1,630 10,373 4,908	2018 2017 (196,197) (111,090) 152,375 159,472 (2) (2) (450) (450) 30,000 - 1,630 1,731 10,373 (322) 4,908 3,034	2018 2017 2018 (196,197) (111,090) (179,942) 152,375 159,472 151,698 (2) (2) (2) (450) (450) (450) 30,000 - 30,000 1,630 1,731 (520) 10,373 (322) 723 4,908 3,034 (3,997)

The World of Glass (St Helens) Limited Management Information For the Year Ended 31 March 2018

The following pages do not form part of the statutory financial statements which are the subject of the Independent Auditor's report on pages 6 to 8.

Company Detailed Income and Expenditure Account For the Year Ended 31 March 2018

	2018 £		2017 £	
INCOME Operational income:	E0 E44		40.244	
Hot glass sales Exhibition and education income	50,564 <u>14,311</u>		68,314 12,206	
EXHIBITION and education income	113011	64,875	12,200	80,520
Non-operational income:		,		,
Donations and gifts	1,070		17,716	
Grants receivable	225,000		300,000	
Education grant received	-		-	
Bank interest received	2		2	
Other income Loan interest paid by subsidiary company	973		917	
Management charges	63,000		<u>68,000</u>	
management sharges		<u>290,045</u>		<u>386,635</u>
Total Income		354,920		467,155
EXPENDITURE				
Employee costs	147,962		155,150	
Property costs	143,827		166,272	
Marketing costs	29,760		30,238	
Departmental costs	17,353		15,305	
Administration costs	44,262	202 464	<u>46,646</u>	442 644
Operating (deficit) / surplus		383,164 (28,244)		413,611 53,544
Depreciation		<u>(151,698</u>)		<u>(159,472</u>)
Deficit for the year		<u>(179,942</u>)		(105,928)

Company Detailed Expenditure For the Year Ended 31 March 2018

	2018 £		:	2017 £	
EXPENDITURE		L		L	
Employee costs:					
Wages and salaries	145,473		152,575		
Pension costs	2,489		2,575		
T GIBIGIT COSCS		147,962		155,150	
Property costs:		· · · · , · · - –			
Rates and water	4,933		10,796		
Light and heat	78,094		78,602		
Security	28,465		27,248		
Repairs and maintenance	20,220		37,279		
Cleaning and waste disposal	12,115		12,347		
· ·		143,827		166,272	
Marketing costs:					
Advertising leaflets etc.		29,760		30,238	
Departmental costs:					
Departmental materials		17,353		15,305	
Administration costs:					
Communications	4,705		4,935		
Insurances	15,861		17,610		
Printing, stationery and computer expenses	5,639		4,705		
Subscriptions, membership and licences	1,706		1,612		
Travel and subsistence	643		596		
Equipment hire and leasing	3,926		5,428		
Audit fees	3,500		3,400		
Accountancy fees	6,350		5,600		
Professional fees	154		954		
General expenses	216		11		
Bank charges and interest	<u>1,562</u>	44.272	<u>1,795</u>	46.646	
		44,262		<u>46,646</u> 413,611	
		383,164		413,011	
Depreciation		<u>151,698</u>		159,472	
pepi eciation		131,070		137,772	
Total expenditure for the year		<u>534,862</u>		<u>573,083</u>	

The above information does not form part of the audited financial statements and is included solely for the purposes of management