

# WE ARE MUSIC (A Company Limited by Guarantee)

Annual Report and Financial Statements

Year ending 31 May 2018

Charity Number: 1130937 Company Number: 6916641

#### REFERENCE AND ADMINISTRATIVE DETAILS

Charity Number: 1130937 Company Number: 6916641

Registered Address: 12, Queen Street, Great Oakley, Essex CO12 5AS

Located at: Building 4, Off Highfield Avenue, Dovercourt, Essex

#### **Directors and Trustees**

The directors of the charitable company are its trustees for the purposes of charity tax. The trustee and officers serving during the year and since the year end were as follows:-

Chris Scott	Chairman Trustee	
Peter Browne	Trustee	14 August 2107
Stefan Graham	Trustee	14 August 2017

#### Other names used by the Charity

Get Known and Rock School Club are names used by We are Music describing programmes operated by the charity.

#### STRUCTURE GOVERNANCE AND MANAGEMENT

#### **Governing Document**

We are Music is a company limited by guarantee governed by its Memorandum and Articles of Association dated 1 February 2014. It is registered as a charity with the Charity Commission. Anyone over the age of 16 can become a member. Children from 9 to 16 with be members through their parent or guardian.

#### **Appointment of Trustees**

As set out in the Articles of Association at the Annual General Meeting one third of the trustees retire in rotation and can be re-elected at the meeting. If another party wishes to seek appointment they must give not less than fourteen days' notice nor more than thirty-five days before the date of the meeting to the Charity.

#### **OBJECTIVES AND ACTIVITIES**

The purposes of the charity are, to help young people through:

- (a) The provision of recreational and leisure time activities provided in the interest of social welfare, designed to improve their conditions of life
- (b) Providing support and activities which develop their skills, capacities and capabilities to enable them to participate in society as mature and responsible individuals

We are Music works with primarily young people through popular music to enable them to achieve a range of outcomes. We have three rehearsal rooms fully equipped with instruments, a recording studio and various other spaces to work in smaller groups and a range of equipment to enable us to run gigs and outdoor events. We operate after school 5-9 pm three nights per week.

#### We provide:

- 1. Performance opportunities for all ages
- 2. Teaching musical skills

- 3. The ability to enable young people to assist in organising events
- 4. Live performance videos and recordings for bands and artists
- 5. Training for young people and progression routes into the DIY music industry

Our activities cover a range of age groups:-

- Primary school children 9 to 11 and secondary school youngsters between 11 and 12. The
  primary school children come from all the schools in the area, make new friends and
  improve social skills as well as developing musical skills, by working together in a band. For
  many the transition to secondary education is a challenging time and the friendships they
  have established provide them with support and stability.
- Older children continue, expand their skills and explore opportunities to enter through
  education into the creative and music industry. They attend regular rehearsal sessions and
  have access to our facilities whenever we are open. We work with those that want to
  achieve high standards and also with those that just enjoy attending.
- 3. We provide support to 16+ youngsters through our Get Known programme, by providing them with knowledge of progression routes and assistance into the music industry. We particularly focus on NEET's and those with low aspiration to improve their self-belief. We work with them producing recordings and live performance videos to increase their live performance opportunities.

The geographic area in which we operate has high levels of unemployed and low family incomes. In planning our activities, the trustees have considered the Charity Commissions guidance on public benefit, including the guidance on public benefit and fee charging. We are Music relies on grants and the income from fees to cover its operating costs. We charged £4.00 per week to participants for one-hour tuition and unlimited access to the facilities in 2017. The trustees also have discretionary powers to enable people to attend for free.

## **ACHIEVEMENTS AND PERFORMANCE**

Below is a summary of the year's achievements and performance more details are available on our website. <u>www.we-are-music.org.uk</u>

# **Get Known**

The project focuses on two key areas:-

- 1. helping talented performers move their music on
- 2. Helping the disillusioned and unemployed to improve their confidence and well being

From our experiences with this project over the last few years, including discussions with participants, we have shaped the direction of our Get Known forward programme.

We obtained funding in December 2016, from Youth Music which enabled us to work with young musicians and young people who wanted to perform in and/or organise events over a 20-month programme extending until August 2018. Emphasis included working with specific artists to move them on and hopefully help them into the music industry.

We have now secured additional funding through to August 2020 from Youth Music to expand and continue our work. We will provide: 50 digital single releases with supporting studio videos for promotion.

12 training courses in recording techniques including Pro tools, Ableton and Video production courses.

8 six -week courses in Primary schools as afterschool club sessions 20 live performance videos for bands

We have also secured funding from the Essex Music Education Hub to support additional Music Leader support hours for this project and an annual experience sharing conference.

# Rock School Club Programme.

Regular sessions run throughout the year with frequent opportunities for local performances including our Summer Festival and our Christmas show. 50 young people play on these events which attract an audience of over 150 friends and families.

We have received support funding through 2018 from the Yellow Car Fund to provide an operational budget alongside fees from participants. This funding finishes in July 2018 and we are seeking alternative funding support for the next year.

#### People Health Trust Funding.

We received funding from People's Health Trust using money raised by HealthStrength Community Interest Company through The Health Lottery. The funding enabled us to run more sessions to access youngsters in specific areas of multiple deprivation in Harwich, parts of Dovercourt, Parkeston, Bathside and adjoining areas. We ran regular sessions in our facility and organized gigs in the selected areas. These events were very successful in the community and the project completed in February 2018. We have no replacement funding for this activity.

# Rock the Tower – Jaywick Project.

We are running a one night per week session at Jaywick Martello Tower funded by the Essex Music Education Hub and ECC.

# UK Music Rehearsal Space.

We are a member of this project that provides rehearsal spaces which have been created in urban and rural areas throughout England. Working with UK Music gives us access to music industry contacts and information.

UK Music is an industry-funded body established in October 2008 to represent the collective interests of the recorded, published and live arms of the British music industry. Through collective representation UK Music promotes the interests of record labels and music publishers (major and independent), songwriters, composers, lyricists, musicians, managers, producers, promoters, venues and collection societies. UK Music represents and promotes the interests of every part of the British music industry.

#### **FINANCIAL REVIEW**

Our turnover £31,314 shows a reduction on last year (last year £42,074) and we returned a small deficit of £228.

Various grants provide restricted funding and we are holding balances totalling £15,758 at the year-end for these funds. These are supported by £18,971 cash at the bank.

We have funding from Essex Music Education Hub to continue the Jaywick project through the next fiscal year and Youth Music funding for the Get Known project for the next two years commencing in August 2018. We are seeking funding to support the Rock School operation but could reduce the hours the Harwich facility operates if necessary.

The financial statements have been prepared in accordance with the accounting policies set out in notes to the accounts and comply with the charity's governing document, the Charities Act 2011 and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard for Smaller Entities published on 16 July 2014.

# WE ARE MUSIC Statement of Financial Activities to year end 31 May 2018

		Unrestricted funds	Restricted income funds	Total funds	Prior year funds
Incoming resources	Note				
Income from:	3			,	
Donations		8,539	-	8,539	6,605
Charitable activities			22,775	22,775	35,739
Other trading activities		-	-		-
Other		-	-		-
Total		8,539	22,775	31,314	42,344
Expenditure on:	4	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Raising funds			-		
Charitable activities		4,556	22,182	26,738	26,021
Other		4,804	-	4,804	6,522
Total		9,360	22,182	31,542	32,583
Net income/(expenditure) before investment gains/(losses)		(821)	593	(228)	9,761
Net gains/(losses) on investments		-		_	_
Net income/(expenditure)		(821)	593	(228)	9,761
Extraordinary items		-	-	- -	
Transfers between funds		- 1	-	- 1	
Other recognised gains/(losses): Gains and losses on revaluation of fixed assets for the charity's own use		-	-	_	•
Other gains/(losses)		-	.=		-
Net movement in funds		(821)	593	(228)	9,761
Reconciliation of funds:					
Total funds brought forward		9,787	19,005	28,792	19,031
Total funds carried forward		8,966	19,598	28,564	28,792

# WE ARE MUSIC Balance sheet as at year end 31 May 2018

N	Unrestricted funds	Restricted income funds	Total this year £	Total last year £
Fixed assets	Γ	ı		
Tangible assets (Note 7)	18,855	_	18,855	18,149
Intangible assets	-	-		_
Total fixed assets	18,855	_	18,855	18,149
Current assets				
Debtors (Note 8)	150	2,174	2,324	0
Cash at bank and in hand (Note 10)	5,370	13,601	18,971	22,230
Total current assets	5,520	15,775	21,295	22,230
Creditors: amounts falling due within one year (Note 9)	0	0	0	0
Net current assets/(liabilities)	5,520	15,775	21,295	22,230
Total assets less current liabilities	24,375	15,775	40,150	40,379
Creditors: amounts falling due after one year (Note 9)	_	-		-
Provisions for liabilities	_	_		
Total net assets or liabilities	24,375	15,775	40,150	40,379
Funds of the Charity Restricted income funds (Note 12)	Procession of the Control of the Con	15,775	15,775	19,005
Unrestricted funds	24,375		24,375	21,374
Revaluation reserve	New resistance of the section of the		100	,
Total funds	24,375	15,775	40,150	40,379

Signed by two trustees on behalf of all the trustees

Signature		
646	Chris Scott	30/06/2018
-AB_	Peter Browne	30/06/2018

#### Notes to the accounts.

#### Note 1 - Basis of preparation

These accounts have been prepared under the historical cost convention with items recognised at cost or transaction value unless otherwise stated in the relevant note(s) to these accounts.

The accounts have been prepared in accordance with the Statement of Recommended Practice: Accounting and Reporting by Charities preparing their accounts n accordance with the financial reporting Standard applicable in the UK and Republic of Ireland (FRS102) issued on 16 July 2014, and with the Charities Act 2011.

The charity constitutes public benefit entity as defined by FRS 102. The charity is a going concern whose operation will continue through the next financial year.

The accounts present a true and fair view of the charity's performance.

The company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies. The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

# Note 2 - Accounting policies

## **Recognition of Income**

These are included in the Statement of Financial Activities (SoFA) when

- the charity becomes entitled to the resources
- it is more likely than not that the trustees will receive the resources; and
- the monetary value can be measured with sufficient reliability.

# Offsetting

There has been no offsetting of assets and liabilities, or income and expenses, unless required or permitted by the FRS 102 SORP or FRS 102.

## **Grants and Donations**

These are only included in the SOFA when the general income recognition criteria are met (5.10 to 5.12 FRS 102 SORP).

In the case of performan4,804ce related grants, income must only be recognised to the extent that the charity has provided the specified goods or services as entitlement to the grant only occurs when the performance related conditions are met (5.16 FRS 102 SORP).

#### Tax reclaims on donations and gifts

Gift Aid receivable is included in income when there is a valid declaration from the donor.

Any Gift Aid amount recovered on a donation is considered to be part of that gift and is treated as an addition to the same fund as the initial donation unless the donor or the terms of the appeal have specified otherwise.

#### **Donated Goods**

These are measured at fair value (the amount for which the asset could be exchanged) unless impractical to do so.

Goods donated for on-going use by the charity are recognised as tangible fixed assets and included in the SoFA as incoming resources when receivable.

Gifts in kind for use by the charity are included in the SOFA as income from donations when receivable.

# **Volunteer Help**

The value of any voluntary help received is not included in the accounts but is described in the trustees annual report.

#### Income from membership subscriptions

Membership subscriptions received in the nature of a gift are recognised in Donations and Legacies.

#### Settlement of insurance claims

Insurance claims are only included in the SoFA when the general income recognition criteria are met (5.10 to 5.12FRS 102 SORP) and are included as an item of other income in the SOFA.

#### Liability recognition

Liabilities are recognised where it si more likely than not that there is a legal or constructive obligation committing the charity to pay out resources and the amount of the obligation can be measured with reasonable certainty.

#### Redundancy cost

The charity made no redundancy payments during the reporting period.

# Deferred income

No material item of deferred income has been included in the accounts.

#### Creditors

The charity has creditors which are measured at settlement amounts less any trade discounts.

#### **Provisions for liabilities**

A liability is measured on recognition at its historical cost and then subsequently measured at the best estimate of the amount required to settle the obligation at the reporting date.

# **Basic Financial instruments**

The charity accounts for basic financial instruments on initial recognition as per paragraph 10.7 FRS 102 SORP. Subsequent measurement is as per paragraphs 11.17 to 11.19, FRS 102 SORP.

# Tangible fixed assets for use by the charity

These are capitalised if they can be used for more than one year, and cost at least £100.

They are valued at cost and depreciation rates and methods used are disclosed in note 7.

# Intangible fixed assets.

The charity has no intangible fixed assets.

#### Heritage assets

The charity has no heritage assets

#### **Investments**

The charity has no investments

## Stocks and work in progress

The charity has no stocks or work in progress

#### **Debtors**

Debtors (including trade debtors and loans receivable) are measured on initial recognition at settlement amount after any trade discounts or amount advanced by the charity. Subsequently, they are measured at the cash or other consideration expected to be received.

## **Current asset investments**

Cash on deposit are only held to meet short term cash commitments as they fall due. The charity does not hold current asset investments.

Note 3 – Analysis of Income

	Analysis	Unrestricted funds	Restricted income funds	Total funds £	Prior year £
Donations	Donations and gifts		,	<u> </u>	<u> </u>
and	Gift Aid				
legacies:	Sittad	1,079	-	1,079	1,802
	Legacies	-	-	na	-
	General grants provided by government/other charities	_	_	_	-
	Membership subscriptions and sponsorships which are in substance donations	7,460	_	7,460	4,803
	Donated goods **, facilities and services		-		-
	Other	-	-	-	
	Total	8,539	-	8,539	6,605
Charitable activities:	Yellow Car Fund	-	5,354	5,354	-
,	Youth Music		2,174	2,174	19,570
	Essex Music Education Hub	-	8,719	8,719	
	Essex County Council				1,250
	Big Society TDC				2,040
	Peoples Health Trust	_	6,527	6,527	12,879
		-	-		-
	Total	· -	22,775	22,775	27,140
				Province and the second	
TOTAL INCO	DME	8,539	22,775	31,314	42,074

# Note 4 – Analysis of expenditure

		Unrestricted funds	Restricted income funds	Total funds	Prior year
	Analysis			£	£
Expenditure on	Incurred seeking donations	-	-	-	-
raising funds:	Incurred seeking legacies	-	-	_	<b>39</b>
	Incurred seeking grants				
	Operating membership schemes and social lotteries		í		
	Staging fundraising events				-
	Fundraising agents				
	Operating charity shops				
	Operating a trading company undertaking non-charitable trading activity				
	Advertising, marketing, direct mail and publicity		-		-
	Start up costs incurred in generating new source of future income	-	_	-	
	Database development costs	-	-	_	-
	Other trading activities				
	Investment management costs:	_	-	-	
	Portfolio management costs	<u>-</u>	-	-	-
	Cost of obtaining investment advice				
		-		-	-
	Investment administration costs	-	-	_	_
	Intellectual property licencing costs	_			
p	Rent collection, property repairs and maintenance charges				-
		_	_	_	_
	Total expenditure on raising funds				

	Г	<del></del>		r	
Expenditure on charitable	Get Known Youth Music		7,801		10,879
activities	Landslide Festival Essex County	<del>-</del>	7,001		10,079
activities	Council)	_			4,128
	Yellow Car Fund	-	4,094		
	Essex Music Education Hub	_	3,760		
	ECC		0,100		307
	Operating sessions	4,556			3,208
	Peoples Health Trust	.,,	6,527		7,539
	Total expenditure on charitable				
	activities	4,556	22,182	26,738	26,061
-					
Separate material item of		_	-		
expense	5	-	-	-	-
		_	-	-	-
		_	-	-	_
	Total	-	-		
		The party of the second			
Other					
	Rent & Rates			N 188400000000	
		1,757		1,757	1,852
	Heat Light	347		347	854
	Repairs works	689		689	961
	Depreciation	009		003	301
	Depresiațion	992	-	992	955
	Insurance				
		351	-	351	343
	Telephone	52	-	52	925
	General				
		616		616	632
	Total other expenditure	4,804		4804	6,522
				g	
TOTAL EXPEND	TURE	9,360	22,182	31,542	32,583

#### Note 5 - Fees for examination of the accounts

Independent examiner's fees

Assurance services other than audit or independent examination

Tax advisory fees

Other fees (for example: financial advice, consultancy, accountancy)

This year £	Last year £
0	0
0	0
0	0
0	0

## Note 6 - Paid employees

Salaries and wages

Social security costs

Pension costs (defined contribution scheme)

Other employee benefits

services) paid to the independent examiner

	This year £	Last year £
	0	0
-	0	0
	0	0
	0	0
Total staff costs	0	0

All projects and operational support are supported by part-time freelance workers.

Average head count in the year

The parts of the charity in which the employees work

Fundraisieg	This year Number	Last year Number
Charitable Activities		
Governance		
Other		
Total		

# Note 7 – Tangible fixed assets

# Cost or valuation

	Freehold land & buildings	Other land & buildings	Plant, machinery and motor vehicles	Fixtures, fittings and equipment	Total
	£	£	£	£	£
At the beginning of the year	-	-	33,774	Are	31,175
Additions	-		1,699	-	2,599
Revaluations	-	-		-	-
Disposals	-	-			-
Transfers	-	-	All and the second seco	**	-
At end of the year			35,473		33,774

# Depreciation and impairments

Basis	Reducing Balance	Reducing Balance	Reducing Balance	Reducing Balance	Reducing Balance
Rate			5%		
At beginning of the year	<b>Ja</b>		15,625	=	14,670
Disposals	-	-	-	-	-
Depreciation	-	-	993	-	955
Impairment	-	-	-	-	
Transfers	-	-	-	-	-
At end of the year	-	_	16,618	<u>-</u>	15,625

# Net book value

Net book value at the beginning of the year Net book value at the end of the year

		18,149	-	16,505
-	-	18,855	-	18,149

# Note 8 - Debtors & prepayments

Analysis of debtors

Trade debtors

Prepayments and accrued income

Other debtors

This year	Last year
£	£
2,324	-
-	-
-	-
2,324	

Total

There are no debtors recoverable in more than 1 year (included in debtors above)

#### Note 9 - Creditors & accruals

Analysis of creditors

Accruals for grants payable

Bank loans and overdrafts

Trade creditors

Payments received on account for contracts or performance-related grants

Accruals and deferred income

Taxation and social security

Other creditors

	falling due ne year	Amounts falling due after more than one year		
This year	Last year	This year	Last year	
£	£	£	£	
_	-		atoj	
_	-	•		
	_	-	-	
_	-	-	_	
-	-	-	-	
-	-		-	
_		_	-	

Total

# Note 10 - Cash at bank and on hand

Cash at bank and in hand

Short term cash investments (less than 3 months maturity date) Short term deposits

Cash at bank and on hand Other Total

This year £	Last year £		
_	-		
-	-		
18,971	22,230		
-			
18,971	22,230		

#### Note 11 - Fair value of assets and liabilities

The charity has no investments and only cash at bank which is used to pay operational and restricted project costs. We can reduce the scale of the operation to ensure we continue to operate.

Most assets were purchased second hand at below market value. We maintain them by regular repairs and servicing provided by volunteer helpers.

# Note 12 - Charity Funds

\* Key: PE - permanent endowment funds; EE - expendable endowment funds; R - restricted income funds, including special trusts, of the charity; and U - unrestricted funds

Fund names		Purpose and Restrictions	Fund balances brought forward	Income	Expenditure	Fund balances carried forward
Essex Music	+		£	£	£	£
Education Hub	R	Rock the Tower - Jaywick		8,719	3,760	4,959
Peoples Health Trust	R	Support to activity in Harwich		6,527	6,527	0
Yellow Car Fund	R	Support to activity in Harwich		5,354	4,094	1,260
Youth Music	R	Get Known	15,166	2,174	7,801	9,539
			-	_	_	
Total Funds			15,166	22,774	22,182	15,758

## Note 13- Transactions with trustees and related parties

None of the trustees have been paid any remuneration or received any other benefits from an employment with the charity or a related entity.

Expenses were paid to one of the trustees (Nigel Whatling) (resigned 14 August 2017) to cover travel costs and material expenses.

Type of expenses	This year	Last year	
reimbursed	£	£	
Travel & materials	300	1,440	

One of the trustees (Chris Scott) is related to two of the freelance music mentors any work authorised and paid by the Charity to these musicians is approved by the other two trustees.

One of the trustees (Peter Browne) is related to one of the freelance sound engineers and any work authorised and paid by the Charity to the sound engineer is approved by the other two trustees.



# Independent examiner's report on the accounts

# Section A

# Independent Examiner's Report

Report to the trustees/ members of

WE ARE MUSIC

On accounts for the year ended

31 MAY 2018 Charity no 1130937 (if any)

Set out on pages

1 TO 18

I report to the trustees on my examination of the accounts of the above charity ("the Trust") for the year ended 31/05/2018.

# Responsibilities and basis of report

As the charity trustees of the Trust, you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the Trust's accounts carried out under section 145 of the 2011 Act and in carrying out my examination, I have followed the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

# Independent examiner's statement

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination which gives me cause to believe that in, any material respect:

- accounting records were not kept in accordance with section 130 of the Act or
- · the accounts do not accord with the accounting records

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in order to enable a proper understanding of the accounts to be reached.

\* Please delete the words in the brackets if they do not apply.

Signed:

Date: 10/12/2018

Name:

MATTHEW SCOTT

Relevant professional qualification(s) or body

(if any):

**AAT Intermediate** 

Address:

18 VAUGHAN STREET

IPSWICH

1P2 8DG

# Section B

# Disclosure

Only complete if the examiner needs to highlight matters of concern (see CC32, Independent examination of charity accounts: directions and guidance for examiners).

Give here brief details of any items that the examiner wishes to disclose.