



**JUBILEE SAILING TRUST LIMITED**

Report and Financial Statements

Year Ended

31 March 2018

Registered Charity Number: 286487

Company number: 01694447

**JUBILEE SAILING TRUST LIMITED**

**Annual report and financial statements for the year ended 31 March 2018**

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## JUBILEE SAILING TRUST LIMITED

### Reference and administrative details

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<b>Board of Directors and Trustees</b>	Tom Stewart James Crill Kevin Curran (appointed 30 August 2017)
<b>Chief Executive</b>	Duncan Souster
<b>Honorary Secretary</b>	Malcolm Entwistle
<b>Registered office</b>	12 Hazel Road Woolston Southampton SO19 7GA
<b>Bankers</b>	National Westminster Bank PLC PO Box 315, High Street Southampton SO14 2BF
<b>Solicitors</b>	Hill Dickinson LLP Irongate House Dukes Place London, EC3A 7HX
<b>Independent Auditors</b>	Fiander Tovell Limited Stag Gates House 63/64 The Avenue Southampton SO17 1XS
<b>Company Number</b>	01694447
<b>Charity Number</b>	286487

## **JUBILEE SAILING TRUST LIMITED**

### **Report of the Board of Directors for the year ended 31 March 2018**

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Jubilee Sailing Trust Limited ("JST Limited") is a subsidiary charity of the main charity, Jubilee Sailing Trust ("JST" charity registered number 277810). The main parent charity, JST, prepares a consolidated report and accounts including JST Limited. The charitable objective is to enable physically disabled and able-bodied people to share the challenging and integrating experience of crewing a sailing tall ship at sea.

This report and accounts includes only the statutory information relating to this subsidiary charity, and does not fully reflect the overall charity's objectives and operations. A fuller understanding of the operations of the JST group as a whole can be gained from the consolidated report and accounts.

#### **Structure, Governance and Management**

JST Limited is a registered charity (no. 286487) and is a company limited by guarantee (no. 01694447). The principal objective of this subsidiary charity is to own and operate a tall ship in support of the overall objectives of the parent charity. The objective has been achieved through the operation of "Lord Nelson" throughout the year.

The Directors, who are also Trustees of the parent charity, and other administrative details, are set out on page 2 of this report.

The Trustees of the parent charity are responsible for the governance of the group as a whole, with day to day decision making delegated to the CEO. The company operates in accordance with the group policies regarding the recruitment, appointment, induction and training of new trustees and the setting of remuneration for key management personnel.

Risk is managed at a group level with the principal risks being the group's capital debt burden and the operational risks associated with the running of a tall ship.

#### **Financial review and reserves**

The overall income of this charity, JST Limited, is up by £331,000 on 2017 (excluding the subvention from the parent charity). The operating costs are down by £9,000 on 2017. The operating loss and net decrease in funds for the year is £908,085 (2017: £1,274,000) before subvention. After subvention, the charity shows a net movement in funds of £Nil (2017: £1,308,000 increase).

This charity receives financial support from its parent charity. Further information regarding going concern can be found in note 1b.

The company does not maintain reserves. Where possible, reserves are maintained by the parent charity.

#### **Performance, achievements and plans for the future**

The company's performance is satisfactory in difficult circumstances. The company will continue to operate in support of the parent charity's objectives.

#### **Public Benefit**

The Directors have had due regard to guidance published by the Charity Commission on public benefit and are confident that the charitable company meets the requirements.

## JUBILEE SAILING TRUST LIMITED

### Report of the Board of Directors for the year ended 31 March 2018

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#### Auditors

The auditors, Flander Tovey Limited, are deemed to be reappointed under Section 487(2) of the Companies Act 2006.

#### Statement of Trustees' Responsibilities

The Trustees (who are also directors of Jubilee Sailing Trust Limited for the purposes of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for the year. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP 2015 (FRS 102);
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

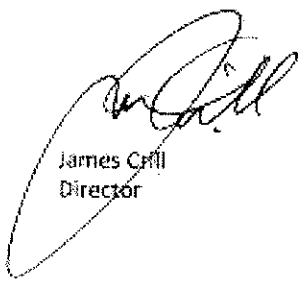
In so far as the Trustees are aware:

- there is no relevant audit information of which the charitable company's auditor is unaware; and
- the Trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

The Trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

This report was approved by the Trustees on: *13 March 2019*



James Crill  
Director

## JUBILEE SAILING TRUST LIMITED

### Independent Auditors Report to the Members of Jubilee Sailing Trust Limited

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#### Opinion

We have audited the financial statements of Jubilee Sailing Trust Limited (the 'charitable company') for the year ended 31 March 2018 which comprise the Statement of Financial Activities, the Balance Sheet and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2018, and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In forming our opinion on the financial statements, which is not qualified, we have considered the adequacy of the disclosures made in note 1(b) to the financial statements concerning the charitable company's ability to continue as a going concern, which is dependent upon the support of the parent charity and fellow members of the group, which in turn is dependent on the continued support of the group's bank, other creditors and its supporters and donors.

These conditions, along with the other matters explained in note 1(b) to the financial statements, indicate the existence of a material uncertainty about the group's and the charitable company's ability to continue in operation. The financial statements do not include the adjustments that would result in the event the company was unable to continue as a going concern. In view of the significance of this matter, we consider that it should be drawn to your attention, but our opinion is not qualified in this respect.

#### Other information

The trustees are responsible for the other information. The other information comprises the information included in the trustees' annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

**Independent Auditors Report to the Members of Jubilee Sailing Trust Limited**

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In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters in relation to which the Charities (Accounts and Reports) Regulations 2008 require us to report to you if, in our opinion:

- the information given in the financial statements is inconsistent in any material respect with the trustees' report; or
- the charitable company has not kept adequate accounting records; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

**Responsibilities of trustees**

As explained more fully in the trustees' responsibilities statement set out on page 4, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

**Auditor's responsibilities for the audit of the financial statements**

We have been appointed as auditor under section 144 of the Charities Act 2011 and report in accordance with regulations made under section 154 of that Act.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

**JUBILEE SAILING TRUST LIMITED**

**Independent Auditors Report to the Members of Jubilee Sailing Trust Limited**

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**Use of our report**

This report is made solely to the charitable company's trustees, as a body, in accordance with Part 4 of the Charities (Accounts and Reports) Regulations 2008. Our audit work has been undertaken so that we might state to the charitable company's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.



**Paul Meacher FCA (Senior statutory auditor)**

**For and on behalf of Fiander Tovell Limited**  
**Chartered Accountants and Registered Auditors**  
**Stag Gates House**  
**63/64 The Avenue**  
**Southampton**  
**SO17 1XS**

Date: *13 March 2019*

Fiander Tovell Limited is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006.



**JUBILEE SAILING TRUST LIMITED**

**Statement of Financial Activities (including Income & Expenditure Account)  
for the year ended 31 March 2018**

	Unrestricted Funds 2018 £	Unrestricted Funds 2017 £
<b>Income and endowments from:</b>		
<i>Charitable activities:</i>		
Voyage fees	1,010,270	866,444
Appearance fees	141,617	-
<i>Other trading activities:</i>		
Merchandising income	24,269	20,200
Other fundraising income	58,227	16,439
<i>Other:</i>		
Subvention from Jubilee Sailing Trust	908,085	2,582,823
<b>Total incoming resources</b>	<b>2,142,468</b>	<b>3,485,906</b>
<b>Expenditure on:</b>		
<i>Raising funds:</i>		
Fundraising and publicity costs	208,543	235,702
Merchandising costs	14,125	12,513
	<b>222,668</b>	<b>248,215</b>
<i>Charitable activities:</i>		
Lord Nelson operating and support costs	1,817,070	1,815,156
Lord Nelson depreciation	77,736	70,726
Interest payable	24,994	43,318
	<b>1,919,800</b>	<b>1,929,200</b>
<b>Total resources expended</b>	<b>2,142,468</b>	<b>2,177,415</b>
<b>Net income/(expenditure) for the year/Net incoming/(outgoing) resources</b>	<b>-</b>	<b>1,308,491</b>
(Losses)/Gains on revaluation of tangible fixed assets	-	-
<b>Net movement in funds for the year</b>	<b>-</b>	<b>1,308,491</b>
<b>Fund balance at 1 April 2017</b>	<b>-</b>	<b>(1,308,491)</b>
<b>Fund balance at 31 March 2018</b>	<b>-</b>	<b>-</b>

All items dealt with in arriving at the net movement in funds for 2018 and 2017 relate to continuing operations. The company has no recognised gains or losses in 2018 and 2017, other than those included in the net movement in funds for the year above, and, therefore, no separate statement of total recognised gains and losses is presented.

# JUBILEE SAILING TRUST LIMITED

Balance sheet at 31 March 2018

		2018	2017
	Notes	£	£
<b>Fixed assets</b>			
Tangible assets	7	<u>2,369,951</u>	<u>2,451,628</u>
<b>Current assets</b>			
Stocks	8	40,068	29,651
Debtors due within one year	9	110,476	89,304
Cash at bank and in hand		<u>76,680</u>	<u>40,858</u>
		<b>227,224</b>	<b>159,813</b>
<b>Creditors: amounts falling due within one year</b>	10	<b>(1,003,225)</b>	<b>(1,021,232)</b>
<b>Net current (liabilities)/ assets</b>		<u><b>(776,001)</b></u>	<u><b>(861,419)</b></u>
<b>Total assets less current liabilities</b>		<b>1,593,950</b>	<b>1,590,209</b>
<b>Creditors: amounts falling due after more than one year</b>	11	<u><b>(1,593,950)</b></u>	<u><b>(1,590,209)</b></u>
<b>Net assets</b>		<u><b>-</b></u>	<u><b>-</b></u>
<b>Unrestricted funds</b>			
Unrestricted income funds		(1,344,026)	(1,352,722)
Revaluation reserve		<u>1,344,026</u>	<u>1,352,722</u>
<b>Total funds</b>		<u><b>-</b></u>	<u><b>-</b></u>

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

The financial statements were approved by the Board and authorised for issue on: *13 March 2019*

by:

*James Crill*  
James Crill, Director

Company No. 03694447

**JUBILEE SAILING TRUST LIMITED**  
**Notes to the financial statements for the year ended 31 March 2018**

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**1 Accounting policies**

**Charity Information**

Jubilee Sailing Trust Limited is a charitable company established under a Memorandum and Articles of Association and registered with the Charity Commission and Companies House in England and Wales. The principal address is 12 Hazel Road, Woolston, Southampton, SO19 7GA. The charity is a public benefit entity.

**a) Basis of preparation**

The financial statements have been prepared under the historical cost convention (subject to the revaluation of certain fixed assets as detailed in note 1g) and have been prepared in accordance with the Statement of Recommended Practice "Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102)" (SORP2015) issued in July 2014, the Companies Act 2006, the Charities Act 2011 and applicable accounting standards.

As the company is a charity, the wording of the statutory formats required by the Companies Act 2006 has been appropriately amended in order to give a true and fair view.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

The company has taken advantage of the reduced disclosure framework exemption. The parent entity is Jubilee Sailing Trust, a charity registered in England and Wales. Jubilee Sailing Trust prepare group financial statements and copies can be obtained from 12 Hazel Road, Woolston, Southampton, SO19 7GA. The company has taken advantage of exemption from the following disclosures: statement of cash flows, financial instruments and key management personnel remuneration.

**b) Going concern**

The company received further support from its parent charity during the year. The Directors have taken steps to improve the financial performance although income levels since the balance sheet date, and projected operational cash flows, indicate that the company will remain under financial pressure for the foreseeable future.

The company is dependent on the continued support of lenders, fellow members of the group, other creditors and supporters and donors. The Directors consider that they have this support, and that the company will continue to operate as a going concern. The financial statements have been prepared on the basis that the company is a going concern and do not include the adjustments that would result in the event of the lenders or principal creditors removing their continued support and current credit and working capital facilities.

**c) Company status**

The company is a company limited by guarantee. The members of the company are Trustees of the parent charity, Jubilee Sailing Trust, including James Crill, Tom Stewart and Kevin Curran. In the event of the company being wound up, the liability in respect of the guarantee is limited to £1 per member of the company.

**JUBILEE SAILING TRUST LIMITED**  
**Notes to the financial statements for the year ended 31 March 2018**

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**1 Accounting policies continued**

*d) Incoming resources*

Merchandising income represents the funds received during the year from the sale of promotional goods. Voyage fees represent the amounts invoiced for voyages which commenced in the accounting period. Voyage deposits received in advance are deferred until the commencement of the voyage.

Subvention from the Jubilee Sailing Trust represents funds received from the parent in support of the charitable activities of the subsidiary.

Other income represents the funds received from sponsorship, corporate receptions and funding for ship operations intern.

*e) Resources expended*

Liabilities are recognised as resources expended as soon as there is a legal or constructive obligation committing the charity to the expenditure. All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources. Support costs are those costs (including overheads) incurred in support of expenditure on the objects of the charity. Support costs have been allocated first between charitable activity and governance. The overhead element has then been apportioned between charitable activity and governance based on staff time. The allocation of overhead and support costs is analysed in note 4 (b).

*f) Governance costs*

Governance costs comprise all costs involving the public accountability of the charity and its compliance with regulation and good practice. These costs include costs related to statutory audit and legal fees together with an apportionment of overhead and support costs.

*g) Tangible fixed assets and depreciation*

The Lord Nelson is stated at valuation in accordance with FRS 102. Depreciation following a revaluation is provided on a straight line basis at 2.5% per annum. The cost of refits is charged against revenue as incurred.

All other fixed assets costing over £3,000 are capitalised and are stated at cost or, if donated, at valuation, less accumulated depreciation. Depreciation is calculated so as to write off the cost of fixed assets over their expected useful economic lives on a straight line basis, at annual rates varying between 10% and 25%.

Subsequent expenditure that enhances the economic benefits of the asset in excess of its previously assessed value is capitalised.

The difference between the actual depreciation charge and the depreciation charge calculated on a historical cost basis is charged to the revaluation reserve.

*h) Foreign currency*

Foreign currency transactions are translated at the rates ruling when they occurred. Foreign currency monetary assets and liabilities are translated at the rate of exchange ruling at the balance sheet date. Any differences are taken to the Statement of Financial Activities.

*i) Stocks*

Stocks are valued at the lower of cost and net realisable value. Cost is based on the cost of purchase on a first in, first out basis.

**JUBILEE SAILING TRUST LIMITED**  
**Notes to the financial statements for the year ended 31 March 2018**

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**1 Accounting policies continued**

*j) Debtors*

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid after taking account of any trade discounts due.

*k) Cash and cash equivalents*

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short term liquid investments with original maturities of three months or less, and bank overdrafts.

*l) Creditors and provisions*

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

*m) Financial instruments*

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

*n) Pension costs*

The charity participates in independent pension schemes for employees based on defined levels of contributions. The assets of the schemes are held separately from those of the charity. Pension costs represent the contributions payable by the charity during the period.

The charity also participates in the Merchant Navy Officers Pension Fund (MNOFF), a multi-employer pension scheme for qualifying members which incorporates both defined benefit and defined contribution sections. Provision is made for the agreed contributions to the deficit under an instalment payment arrangement.

*o) Irrecoverable VAT*

Irrecoverable VAT is charged against the category of resources expended for which it was incurred.

*p) Operating Leases*

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

**2 Critical accounting estimates and judgements**

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

## **2 Critical accounting estimates and judgements continued**

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

### *Key sources of estimation uncertainty*

The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities are as follows:

#### *Ship Valuations*

The charitable company's tall ship is shown in the financial statements at valuation. The trustees engage professional specialist valuers to value the ships and the valuations are based on their advice. The valuation is an estimate based on various factors as shown in note 7.

#### *MNOPF Multi-Employer Defined Benefit Scheme*

Provision is made for the agreed contributions to the deficit on the MNOPF multi-employer defined benefit scheme. The deficit is an estimate based on calculations and valuations made by independent actuaries.

## **3 Donated goods, facilities and services**

From our valued supporters around the world the Trust received £220,000 in donations in kind in the year. We are extremely grateful to our supporters for all they do in making our mission achievable from helping us with discounted or free berthing, pilotage and mooring, to parts for our ships and servicing. We also continue to receive assistance with insuring our fleet, training our staff and crew and charts to help us navigate the world.

Our volunteer branch community (nearly 1,000 strong) continues to grow and stretch further around the world following the ships where they go, in FY18 to Australia, New Zealand and Canada to mention a few. We are lucky to receive invaluable support not only in helping us deliver our mission by way of Watch Leaders, Bosun's Mates and Cook's Assistants but to raise awareness of our work, fundraising, providing expert assistance both on and off shore in the office and with the maintenance of our ships.

# JUBILEE SAILING TRUST LIMITED

## Notes to the financial statements for the year ended 31 March 2018

### 4 (a) Total resources expended

	Staff Costs	Depreciation	Other Direct Costs	Other Allocated Costs	Total 2018	Total 2017
	£	£	£	£	£	£
Fundraising & Publicity costs	181,450	3,508	209,960	(186,375)	<b>208,543</b>	235,702
Merchandising costs	-	-	14,125	-	<b>14,125</b>	12,513
Lord Nelson Operating costs	1,348,362	77,736	1,177,530	(708,822)	<b>1,894,806</b>	1,885,882
Governance costs	35,544	434	52,702	(88,680)	-	-
Interest payable	-	-	24,994	-	<b>24,994</b>	43,318
	<b>1,565,356</b>	<b>81,678</b>	<b>1,479,311</b>	<b>(983,877)</b>	<b>2,142,468</b>	<b>2,177,415</b>

Fundraising and publicity costs relate to fundraising for donations and gifts, and to communicating the charitable aims of the company. Other allocated costs were incurred on behalf of Jubilee Sailing Trust (Tenacious) Limited by Jubilee Sailing Trust Limited and recharged to that company.

Other direct costs include audit fees of £4,840 (2017: £4,700) and auditors' remuneration for non-audit services of £505 (2017: £490).

### (b) Allocation of support costs and overheads

The breakdown of support and overhead costs and how these were allocated between Governance and Charitable Activities (Ship operating costs) is shown in the table below. All have been allocated on a 'time spent' basis.

Cost type	Total allocated	Governance	Ship operating costs
	£	£	£
Staff costs	302,001	17,772	284,229
Office rental and costs	15,667	913	14,754
Communication costs	5,715	333	5,382
Insurance	4,053	236	3,817
Depreciation	3,725	217	3,508
Other	341,030	24,869	316,161
	<b>672,191</b>	<b>44,340</b>	<b>627,851</b>

## JUBILEE SAILING TRUST LIMITED

### Notes to the financial statements for the year ended 31 March 2018

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#### 5 Staff costs

Staff costs for the year are analysed as follows:

	2018	2017
	£	£
Wages and salaries	987,559	806,354
Social security costs	107,678	87,888
Pension contributions	51,914	43,314
Agency staff	404,505	458,338
Pension contributions - agency staff	13,700	8,271
	<u>1,565,356</u>	<u>1,404,165</u>

Total staff for the year are analysed as follows:

	2018	2017
	No.	No.
Administration	<u>34</u>	<u>32</u>

The average number of full time staff was 29 (2017: 27) and part time staff was 5 (2017: 5).

The average number of full time equivalent staff was 32 (2017: 30).

The majority of the ships' crew are supplied to Jubilee Sailing Trust Limited by a specialist agency which employs them and consequently they are not included in the average number of employees shown above.

The agency staff costs shown above relate to staff employed by a third party but provided to Jubilee Sailing Trust Limited under a contract for the provision of staff.

Two employees (2017: One) earned more than £60,000 in the year, including one in the band of between £70,000 and £80,000 and one in the band of between £90,000 and £100,000. Pension contributions of £Nil (2017: £1,125) were paid in respect of higher paid employees.

#### 6 Trustees' Remuneration

None of the Trustees received any emoluments from the company in either year.

No expenses were reimbursed to the Trustees (2017: £Nil).

Other costs include Trustee indemnity insurance of £1,680 (2017: £1,643) included within governance costs.



**JUBILEE SAILING TRUST LIMITED**

**Notes to the financial statements for the year ended 31 March 2018**

**7 Tangible fixed assets**

	Lord Nelson	Boats & Spare Engines	Equipment & Motor Vehicles	Total
	£	£	£	£
<b>Cost or valuation</b>				
At 1 April 2017 at original cost	-	65,554	79,509	145,063
At 1 April 2017 at valuation	2,500,000	-	-	2,500,000
Revaluation	-	-	-	-
Disposals	-	-	-	-
Additions	-	-	-	-
<b>At 31 March 2018</b>	<b>2,500,000</b>	<b>65,554</b>	<b>79,509</b>	<b>2,645,063</b>
<b>Depreciation</b>				
At 1 April 2017	125,000	41,965	26,470	193,435
Revaluation	-	-	-	-
Charge for the year	62,500	4,712	14,465	81,677
Eliminated on disposals	-	-	-	-
<b>At 31 March 2018</b>	<b>187,500</b>	<b>46,677</b>	<b>40,935</b>	<b>275,112</b>
<b>Net book value</b>				
<b>At 31 March 2018</b>	<b>2,312,500</b>	<b>18,877</b>	<b>38,574</b>	<b>2,369,951</b>
At 31 March 2017	2,375,000	23,589	53,039	2,451,628

The company adopts a policy of revaluation of its sailing ship in accordance with FRS 102. A valuation carried out in July 2015 by Graham Westbrook (independent naval architect and surveyor) estimated the approximate value of Lord Nelson at £2,500,000.

The basis for valuation and factors considered were:

1. Ships of similar size and nature available on the open market.
2. Comparison with as near an identical ship whose details are known.
3. The cost to build the ship from new.

**7 (a) Comparable historical cost for Lord Nelson:**

	Lord Nelson
Cost	£
At 1 April 2017 and 31 March 2018	2,690,205
<b>Depreciation</b>	
At 1 April 2017	1,667,927
Charge for the year	53,804
At 31 March 2018	1,721,731
<b>Net Book Value</b>	
<b>At 31 March 2018</b>	<b>968,474</b>
At 31 March 2017	1,022,278

# JUBILEE SAILING TRUST LIMITED

## Notes to the financial statements for the year ended 31 March 2018

### 8 Stocks

These comprise promotional trading goods and bar stock for resale and ship stores.

	2018	2017
	£	£
Cost of stocks recognised as an expense during the year:	<u>111,741</u>	<u>103,464</u>

### 9 Debtors: amounts falling due within one year

	2018	2017
	£	£
Other debtors	64,544	57,092
Prepayments and accrued income	<u>45,932</u>	<u>32,212</u>
	<u>110,476</u>	<u>89,304</u>

### 10 Creditors: amounts falling due within one year

	2018	2017
	£	£
Voyage deposits in advance	390,796	489,062
Other creditors	63,150	76,829
Trade creditors	421,328	321,292
Other taxation & social security	56,139	29,906
Accruals and deferred income	<u>71,812</u>	<u>104,143</u>
	<u>1,003,225</u>	<u>1,021,232</u>

The amount of secured liabilities falling due within one year is £Nil (2017: £Nil).

Voyage deposits in advance deferred last year have been utilised and recognised as income this year.

### 11 Creditors: amounts falling due after more than one year

	2018	2017
	£	£
Advances from the Jubilee Sailing Trust	1,426,950	1,381,209
MNOPF Deficit	<u>167,000</u>	<u>209,000</u>
	<u>1,593,950</u>	<u>1,590,209</u>

The amount of secured liabilities falling due after more than one year is £1,426,950 (2017: £1,381,209). The amount payable by instalment which falls due after more than five years is £Nil (2017: £30,000).

# JUBILEE SAILING TRUST LIMITED

## Notes to the financial statements for the year ended 31 March 2018

### 11 Creditors: amounts falling due after more than one year - continued

The advances from the Jubilee Sailing Trust are secured on the assets of the company and, in the absence of any breach of the terms of the security, are repayable out of the proceeds of sale of any assets so secured. By a Deed of Subordination, Jubilee Sailing Trust has agreed that its security ranks behind the security given to National Westminster Bank, the Secretary of State for Trade and Industry, The Corporation of Trinity House of Deptford Strond, John Marston, Harry Cator and Elisabeth Thistlethwayte.

### 12 Obligations under operating lease

At 31 March 2018 the charitable company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2018	2017
	£	£
<b>Land &amp; Buildings</b>		
Within one year	22,335	22,335
In more than one year but not more than five years	6,514	28,849
In more than five years	-	-
	<u>28,849</u>	<u>51,184</u>
Lease payments recognised as an expense during the year	<u>22,335</u>	<u>22,335</u>

### 13 Related Party Transactions

As a wholly owned subsidiary of Jubilee Sailing Trust, the company is exempt from the requirements to disclose related party transactions with Jubilee Sailing Trust and Jubilee Sailing Trust (Tenacious) Limited, a fellow subsidiary, under FRS 102.

## JUBILEE SAILING TRUST LIMITED

### Notes to the financial statements for the year ended 31 March 2018

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#### 15 Controlling Party

The Jubilee Sailing Trust is the company's controlling party. Jubilee Sailing Trust operates from 12 Hazel Road, Woolston, Southampton, SO19 7GA. The charity registration number of Jubilee Sailing Trust is 277810. Jubilee Sailing Trust's principal purpose and activity is the promotion of the integration of able-bodied and physically disabled people through adventure sailing holidays aboard its two square-rigged ships. Copies of the Jubilee Sailing Trust's consolidated financial statements can be obtained from the company's registered office.

#### 16 Pension Costs and Pension Deficit Costs

The total pension costs charged to the SOFA amounted to £51,914 (2017: £43,314).

The costs include contributions at varying rates to the Merchant Navy Officers Pension Fund, a pension scheme for qualifying members which incorporates both defined benefit and defined contribution sections. The defined benefit scheme is exempt from the disclosure requirements under Section 28 of FRS 102 as a multi-employer scheme, because the charity is unable to identify its share of the underlying assets and liabilities of the scheme on a reasonable and consistent basis.

The latest Actuarial Valuation at 31 March 2012 reported a gross deficit of £492 million, and at that date previously agreed deficit contributions to be paid over by all scheme members had a value of £340 million, resulting in an adjusted deficit of £152 million.

Jubilee Sailing Trust Limited has entered into an agreement with the MNOPF in March 2014 and is paying monthly instalments of £3,500 per month, starting in February 2014 and ending in July 2023.

Provision is made for the agreed contributions to the deficit and the provision at the year end amounted to £209,000 (2017: £251,000).

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