



The Señora Trust - Chairperson's Annual Report 2017/18, covering the period from April 2017 to March 2018.

Also covering the period up to December 2018.

Introduction

This is a summary report to meet filing deadlines and to mark the relaunch of the charity in 2019 after a year in which considerable effort by the trustees has eventually led to a reprieve re financial difficulties and a decision to move to new premises. Please see attached pictorial record

People

The Trustees

Chairperson Mr. Kim Simpson (social work manager)
Mr. David Thompson (solicitor).
Mr Mark Humphrey, (Training manager)

The Management Committee

Mr Mark Humphrey
Mr Don Simpson, (shipyard worker)
Mr. Kim Simpson
Mr. David Thompson

Activity

From the annual report for 2016/17 - "Goals for 2017/18"

1. *Recruiting new members of the management committee and Trustees*
2. *Increase in volunteer activity and involvement from the community.*
3. *Increase in funding, via business sponsorship, donations and grant making trusts*
4. *Widen our sources of funding by renting facilities to training companies, and other commercial activity.*
5. *With existing and new volunteers, and students from Sunderland College, to progress the restoration of Senora to be in time for the Tall Ships Festival in July 2018.*
6. *To develop further the community and business links that are the basis of Senora's future role as 'The People's Yacht' for Sunderland.*

Outcomes In summary

- Recruitment of Mr Don Simpson to the MC
- Restoration of Senora continued (see photos)
- Improvements in the working space and the offices (see photos)

- Involvement in large numbers of volunteers from diverse backgrounds
- Open day
- Collaboration with Sunderland College
- Sponsorship and volunteer work by AkzoNobel, to improve the workplace and office facilities, with generous donations in kind.
- Some funding achieved
- Spin off business ideas to raise funds - some income achieved.
- Participation in the NE GoCart Derby to raise funds - however, much effort and no income!
- Arrears of rent resolved in December 2018 by our landlord agreeing to waive all rent from August 2016 to December 2018.
- Negotiation of 10 % reduction in rates liability (in addition to the statutory 80% reductions for a charity).

Challenges

- MC and Trustee group still require larger membership with more time and skills
- Leaking roof and the H&S implications, and our inability to negotiate repairs with our landlord prevented any regular income from training activities
- Lack of security at the shipyard - consequently thefts and vandalism have hampered our use of offices and workspace facilities.
- Other than rates reduction, we were unable to obtain any support from the City Council for the Trust - consequently their fees for taking part in the Tall Ships Festival in July 2018 meant Senora was not involved.
- Carrying Rent arrears handicapped our applications to grant making trusts for core funding, such as salary for a boat builder to provide a consistent lead in the restoration

Finance

April 2017 - December 2018	
income	5900
expenditure	3380
donations in kind - volunteer time	43550
Donated tools, equipment, materials	13000
Rent waived	48000
losses (theft and damage)	4900

The Trust ended the year with expenditure of £3380 and income of £5900. The income has been from rental in the summer of 2017, and donations. Other income has come via sales of firewood from recycling wood used for packaging that has been donated to the project. Volunteer time is probably an underestimate, calculated at £150 per day per person, the lower of the daily rates recommended by major grant making trusts. The donated materials etc are specialist floor paints from Akzonobel, and standard gloss and emulsion. The generosity of Pallion Engineering shareholders in waiving the accumulated rent debt has allowed the charity to continue.

Future

Over the next year the Trustees and MC, with our volunteers and supporters, will aim to achieve the following

1. Recruiting new members of the management committee and Trustees, expanding our skills base, including specialist skills in boat restoration.
2. Carry out a new business plan , in summary -

- use the shipyard as a temporary storage facility for Senora, thereby reducing costs.
 - develop a stronger more consistent volunteer base from our existing, well developed links in Newcastle/Gateshead
 - build up the firewood/wood items business as a source to cover regular core costs and purchase equipment
 - become a training provider
 - develop reliable referral routes for trainees from voluntary groups and agencies based in Newcastle with whom we already have established relationships
 - move Señora to our new secure site at Wallsend on the Tyne
 - equip the new workshops as a training facility
 - raise 50k by July as an interim funding goal
3. Increase funding, via business sponsorship, donations and grant making trusts
 4. Develop the community and business links that are the basis of Senora's future role as 'The People's Yacht' for the NE.

Mr Kim Simpson
Chairperson Senora Trust

Summary accounts April 2017 - December 2018

year/month	item	income	item	outgoing	loan	other donations description	value	volunteer time *value	thefts and losses description	approximate value
carried forward from 2016/17		3.90			14400					
2017/April			insurance	104.48				3000		
			rent		1600					
			bank	5						
2017/May			insurance	104.48				3000		
			rent		1600					
			bank	5						
2017/June			insurance	104.48				3000		
			rent		1600					
			bank	5						
2017/July	rental of space	1200	insurance	104.48				3000		
			rent		1600					
			bank	5						
2017/August			insurance	104.48				2000		
			rent		1600					
			bank	5						
2017/September			insurance	104.48				2000		
			rent		1600					
			bank	5						
2017/October			insurance	104.48				2000		
			rent		1600					
			bank	5						
2017/November			insurance	104.48				2000		
			rent		1600					
			bank	5						
2017/December	sale of wood	38	insurance	104.48				2000		
			rent		1600					
			bank	5						
2018/January	sale of wood	200	insurance	104.48		*1 floor paint and painting equipment	11000	3750		
	donation - freemasons	500	rent		1600					
			bank	5						
2018/February	sale of wood	235	insurance	104.48				2000		
			rent		1600					
			propane gas	74.84						
			bank	5						
2018/March	sale of wood	230	insurance	104.48		*1 decorating materials for the office	2000	3750		
			rent		1600					
			Media royalty	300						
			bank	5						
2018/April			insurance	104.48				1000		
			rent		1600					
			bank	5						
2018/May			insurance	104.48				1000		
			rent		1600					
			soapbox derby entry fee	300						
			bank	5						
2018/June			insurance	104.48				1000		
			rent		1600					
			bank	5						
2018/July								1000		
			rent		1600					
			bank	5						
2018/August			soapbox derby construction costs	400				3750		
	537.31		rent		1600					
			bank	5						
2018/September			rates	537.31				1000		
			rent		1600					
			bank	5						
2018/October								900	shipping container	250
			rent		1600				5 metal benches	250
			bank	5					12 bronze portholes	2400
2018/November	donation	3500						1500	damage to offices	2000
			rent		1600					
			bank	5						
2018/December	donation (rent)		wood sacks	100		*2 rent waived	48000	900		
			rent		1600					
			bank	5						

year/month	item	income	item	outgoing	loan	other donations description	value	volunteer time *value	thefts and losses description	approximate value
other contributions/ costs							61000	43550		4900
total income/ outgoing		5906.90		3384.35						
balance +/-		2522.55								
notes	Rates - 80% statutory grant as a charity - 20% discretionary were being calculated and discussed with Sunderland Council through 2017 /18 - 10% granted, 10 % being paid in instalment's from January 2019 Tools and materials - volunteers and friends of Senora have purchased small items directly and donated these to keep the restoration going - these items have not gone through the accounts					Donations in Kind - *1 from Akzonobel *2 from Pallion Engineering				
						*Volunteer time - this is worked out on the rate used by major grant funders eg Heritage Lottery, at the lowest rate i.e £150 a day.				