

Company Number: 4157379
Charity number: 1086179 (England)
SC042906 (Scotland)

Alpha International
(A charitable company limited by guarantee)

Trustees' report and
Financial statements

For the year ended 31 December 2018

Alpha International

Contents

	Page
Trustees' report	1-10
Independent Auditors' report	11-13
Statement of financial activities	14
Balance sheet	15
Cashflow statement	16
Notes to the financial statements	17-30

Letter from the Chair of Alpha International

It is wonderful to hear of people from all over the world who have done Alpha and encountered Jesus.

We are witnessing extraordinary unity amongst churches and we are passionate about seeing that flourish. Alpha works as a simple, effective tool for evangelisation across denominations, cultures, and borders.

Alpha continues to grow in different denominations and, most significantly, in the Catholic Church. In 2018 we were encouraged to meet and hear many Catholic leaders express an interest in Alpha as a tool for transforming their parishes into missional and evangelising churches.

In 2018 we also saw the Alpha Youth Series launched in Spanish and work began on dubbing/ subtitling it into a further five languages. Likewise, the Alpha Film Series was contextualised for use across the African and European continents and we were thrilled to see the Amharic version of the Alpha Film Series being used beyond Ethiopia – in five further countries globally.

2019 is already set to be a key year for us digitally as we look forward to launching the new Alpha.org website and see further development of our digital platforms to support churches globally at every stage of their interaction with Alpha.

We are hugely grateful for your generous support through prayer and financial giving. Nothing we do would be possible without it.

Thank you.

With very best wishes,

The Revd Nicky Gumbel
Chair of Alpha International

Alpha International (A charitable company limited by guarantee)

Trustees' report for the year ended 31 December 2018

The Trustees, who are also directors of Alpha International, are pleased to submit their annual report and audited financial statements for the year ended 31 December 2018. The Trustees have adopted the provisions of the Statement of Recommended Practice "Accounting and Reporting by Charities" Charities SORP (FRS 102), the Companies Act 2006 and applicable UK accounting standards in preparing the annual report and financial statements of the charity.

Reference and administrative information

<i>Full name of charity</i>	Alpha International
<i>Directors/Trustees</i>	The Revd Nicky Gumbel
Miss Tricia Neill	Ms Jody Jonsson
The Right Revd Sandy Millar	Mr John Mackay
Mr Chris Sadler	Dato' Hong Yeoh
Mr David Segel	Mrs Rebecca Stewart
Mr Michael Timmis	Mr David Gardner
The Revd Al Gordon	Mr Bernard Mensah
<i>Secretary</i>	Mr Jon Shippen
<i>Company number</i>	4157379
<i>Charity number</i>	1086179 (England) SC042906 (Scotland)
<i>Registered office and address</i>	Holy Trinity Brompton, Brompton Road, London, SW7 1JA
<i>Bankers</i>	National Westminster Bank, 186 Brompton Road, Knightsbridge, SW3 1HL.
<i>Auditors</i>	Kingston Smith LLP, Devonshire House 60 Goswell Road London, EC1M 7AD

STRUCTURE, GOVERNANCE AND MANAGEMENT

Alpha International is governed by its Memorandum and Articles of Association and is constituted as a company limited by guarantee (number 4157379) and a registered charity (number 1086179 (England); SC042906 (Scotland)).

There are six members of Alpha International who appoint new trustees on the recommendation of the existing trustees. New trustees are provided with guidance notes explaining their role and responsibilities as Trustees of the charity. All new trustees are fully briefed on the worldwide activities and vision of Alpha International and they pursue the independent interests of the charity notwithstanding their separate responsibilities in other organisations

Alpha's vision is the re-evangelisation of the nations, revitalisation of the Church and the transformation of society. Around the world, Alpha's presence continues to grow. Over 55 countries have locally staffed offices called National Alpha Offices (NAOs), which work closely with the global team to grow Alpha in their context, train leaders and translate resources.

Alpha International (A charitable company limited by guarantee)

Trustees' report for the year ended 31 December 2018

The Board meets formally six times per year to discuss and approve major strategic matters, including the annual budget. There is regular contact and consultation with trustees outside of board meetings on matters arising.

The joint arrangement with Alpha Canada, which commenced in 2003, continues to enable the parties to carry on the activities carried out by Alpha International more effectively by pooling resources. The joint committee supervises, directs and manages the joint arrangement. The incoming resources provided by Alpha Canada to the joint arrangement for the year ended 31st December 2018 were £944,111 (2017, £235,564). Note 19 to the financial statements details this and other related party transactions.

Alpha International was created to carry on the charitable work that Holy Trinity Brompton (HTB), an Anglican Church in London, had commenced beyond its own parish boundaries. The rooting of Alpha within a church community is integral to the vision for Alpha, which is to be 'by the church, for the church and through the church'. HTB and Alpha International operate a shared services model for some of the support and back office functions, which is fully detailed in the accounting policies (Note1). Further details relating to transactions with HTB and other related parties are shown in note 19 to the financial statements.

In shaping our objectives for the year and planning our activities, the trustees have considered the Charity Commission's guidance on public benefit, including the guidance 'public benefit: running a charity (PB2)'.

The trustees believe that Alpha provides a benefit to the public by:

- Providing an opportunity for every member of society to explore the big questions of life free of charge in a wide variety of geographic locations in the UK and overseas in workplaces, universities, prisons, churches, homes, restaurants and other local venues.
- Building a better society by providing training tools to strengthen marriages
- Offering the Bible in One Year (BIOY) app as a key resource specifically for Alpha guests to deepen their Christian faith, and for every user of the app to grow in their knowledge of the scriptures.

The trustees are committed to maintaining the highest legal and ethical standards in the way the charity undertakes its fundraising activities. All fundraising takes place in-house and the charity does not use any professional fundraisers or commercial participators. AI is registered with the UK Fundraising Regulator and committed to abide by the Code of Fundraising Practice and to the Fundraising Promise. AI has appointed external consultants to provide staff training, advise the charity on fundraising matters relating to data protection and to help promote best practice within the charity.

Alpha International takes precautions in our fundraising to ensure the protection of the public, including vulnerable persons from unreasonably intrusive or persistent fundraising approaches, and undue pressure to donate. Our fundraising team take seriously any expression of dissatisfaction we receive regarding our fundraising practice and aim to resolve any complaints as quickly as possible. Our policy is to escalate the issue internally to the Alpha International Chief Executive Officer. In the event that the complaint cannot be resolved, it will be further escalated to the Chairman of the board of directors, who will nominate an independent member of the board of directors to consider the merits of the complaint and any resulting actions. If necessary, we will contact the Charity Commission for advice and guidance.

Alpha International has responded to the General Data Protection Regulation (GDPR), introduced last May, and continues to carefully monitor the use of data, particularly in regard to donor data for fundraising purposes. Our Privacy Policy covers how we use donor data and gives donors the option to opt out of any contact or make a formal complaint. As a global organisation we monitor carefully the relationships we have with donors across the world and seek to maintain a consistent standard of stewardship based on the guidance of the Code of Fundraising Practice and the Fundraising Promise.

Objectives and Activities

Alpha International's activities include the Alpha course, The Marriage Courses, Leadership Conference and Bible in One Year. Internationally, the approach of Alpha and other related ministries includes:

- Equipping Alpha to run in local churches and other venues across the world.
- Training and coordinating a network of thousands of volunteers worldwide who are able to encourage and guide Alpha in existing locations and help with the setting up of Alpha in new locations.
- Supporting the network of National Alpha Offices throughout the world, bringing the global teams together for Alpha Global Week, Leadership Conference and similar key training events.
- Creating, distributing and translating core Alpha materials, which allows Alpha to be run to the highest standard with minimal effort. This releases the leadership of the local churches to focus on their guests.
- Equipping churches with promotional tools and resources to mobilise their congregation to invite.
- Fostering expertise in particular ministry areas where Alpha is most effective when suitably tailored, creating resources and training practitioners. This includes Alpha - Prisons, Alpha - Students, Alpha - Youth, Alpha in the Catholic context, and Alpha - Forces
- Supporting other ministries in pursuit of the vision and training leaders, promoting those courses, creating resources and supporting a network of experienced advisors for those ministries. Examples include, The Marriage Courses and the Bible in One Year.

Remuneration Policy

At Alpha International we place great value on our highly talented, dedicated and passionate staff team, without whom we could not deliver against our vision, mission and goals. Our remuneration policy is aimed at ensuring that pay is competitive within our sector, rewards staff fairly and enables the staff team to feel valued.

Our Principle is to reward staff, irrespective of seniority, informed by the following:

- Fairness; without discrimination
- Differentiation; to reflect performance
- Compliance; with all legal requirements
- Affordability; with good stewardship
- In line with at least the London Living Wage for London-based staff and the Real Living Wage for UK regional-based staff

The HTB Group entities (HTB, Alpha International, the Church Revitalisation Trust and St Paul's Theological Centre) operate in close co-operation and within a shared operating model, including a harmonised pay and benefits structure for staff employed within the group entities. Whilst staff compensation is the responsibility of each entity board, authority is delegated to the People Governance Committee (PGC) to oversee group-wide remuneration. At least one representative of each entity sits on the PGC. The purpose of the PGC is to ensure that pay and benefits across the group are consistent, fair and aligned for equivalent roles.

STRATEGIC REPORT

Achievements and Performance

2018 was a year with some key milestone achievements in the areas of church engagement, product development, and marketing. Highlights include:

1. Roll out of the Global Governance Framework
2. Alpha Invitation 2018 Review
3. Catholic Context and the Divine Renovation Ministry
4. Contextualising Alpha's products

5. The Alpha Film Series
6. The Alpha Youth Series
7. Alpha Builder 4.0 roll out and Salesforce establishment
8. Lifechurch and BIOY partnership
9. Results of the Alpha Prisons and Youth global impact studies

Global Governance Framework

The Global Governance Framework was completed and rolled out in 2018 to National Alpha Offices via regional teams. Accompanying training was delivered to assist regional teams implement the framework within their respective areas and Regional Governance Leads have been appointed in every major region that Alpha currently operates in to provide NAOs with greater support. As part of implementation an initial governance rating has been completed for NAOs with subsequent iterations to follow. This provides a baseline scorecard that gives regional teams an engagement process for discussion on how they can improve governance practices.

Alpha Invitation 2018 Review:

In response to the research undertaken with Barna Group - collecting data from the Senior Church Leader, Congregation Member and Guest. The 'Explore More' assets were focused around providing church leaders with further training and support on creating a culture of invitation in their churches, resources included videos from Nicky Gumbel and Blogs from Senior Church leaders on the best practices of running Alpha in different contexts. Furthermore, the assets featured templates and guides to support and empower NAOs to create their own resources to best engage churches and parishes in their region and context. During 2019 we are working closely with regions to help create and roll-out these resources and help them further contextualise and localise resources.

Catholic Context and the Divine Renovation Ministry:

The Divine Renovation (DR) ministry is continuing to grow throughout the world. It is a ministry that was birthed out of a real experience of renewal at St Benedict Parish in Halifax, Canada. Alpha is not simply one of many programmes run by the parish, rather it is foundational to their identity as a missional and evangelising church.

In May 2018, Alpha hosted a Divine Renovation day in London, and a team from Alpha hosted a Run Alpha training day following the DR18 Conference in Halifax, Canada in June. Alpha was part of a DR event in the Philippines in July, a DR conference in South Africa in August and DR events in Australia.

Together with Divine Renovation globally, Alpha is now supporting the churches engaging with the Divine Renovation model to so that they may become working models of healthy mission-focused parish life, influencing others around them and serving their communities.

Contextualising Alpha's products

Alpha has embarked on a strategy to equip National Alpha Offices with the ability to contextualise the Alpha Film Series and Alpha Youth Series to their respective local contexts (initially through translation but increasingly through inserted localised content.) The objective is to make Alpha's products as relatable as possible to local markets. The increased momentum of this strategy occurred in 2018 with a number of countries mobilising resources to commence activity. An overview of progress made is described in the following two sections (the Alpha Film Series and the Alpha Youth Series).

The Alpha Film Series (AFS)

In 2018 a very high-quality dubbed version of AFS in Italian was released, in addition to Tamil and Indonesian. Subtitled versions were also completed in Danish, Tamil, Korean and Indonesian.

Alpha International (A charitable company limited by guarantee)

Trustees' report for the year ended 31 December 2018

Finland received funding to begin work on a subtitled version of the series, and Egypt also started work on a dubbed Arabic version, to use in addition to their subtitled version, having received necessary funding.

Alpha Ethiopia translated AFS into Amharic with voice over dubbing and subtitles. The reach of an Amharic version of AFS extends beyond Ethiopia as Ethiopian pastors in Dubai, Sweden, Luxemburg and the USA are being trained to share the series with their communities.

The Alpha Youth Series (AYS)

In June 2018 the Spanish version of the Alpha Youth Series was launched in Mexico City with the Jason Ballard from Canada. The AYS is our most widely used resource in Latin America, and in June 2019, it will launch in Portuguese for Brazil. This resource will include street interviews filmed in Rio de Janeiro and Sao Paulo.

Work also began on dubbed versions of the AYS in Dutch, German, French and Russian, as well as a subtitled version in Swedish. These are expected to be released by the end of 2019. Work is expected to begin this year on a dubbed version into Romanian.

Alpha Builder 4.0

In 2018, Alpha Builder (the Alpha Digital Platform) was rolled out to over 40 National Alpha Offices, with 20 equipped with Salesforce as a CRM. There are now over 100,000 users on the platform, using Alpha Builder for an average of 5 minutes per session. Since the launch of the team management feature, there are over 50,000 host and helpers using our platform, an audience Alpha has never had direct contact with before. The updated user interface for Alpha Builder is set to launch in the spring of 2019. There is active engagement across all countries and the team is excited for the future of what this platform will bring us.

Lifechurch / YouVersion & BIOY

Through a number of social posts from YouVersion and Craig Groeschel over December / January, we exceeded the 2018 total number of BIOY users on YouVersion in January 2019 and are on track to reach a 100% increase in BIOY users on YouVersion (approx. 1.5M users.) In addition, we will be launching Alpha content on Life Church's 'Open Network'; a global network of 500,000 Church Leaders and will be sharing Alpha with them. In addition to this, and as well as Life Church running Alpha in a traditional setting, we are exploring trialling an online Alpha with Life Church's online Church (with an online congregation of about 250,000 weekly). This will be a project for the Alpha Product Director (currently recruiting).

Alpha Invitation 18/19

Building on the 'Explore More' Alpha Invitation 17/18, which was launched September 2017, a new Alpha Invitation 18/19 will be launched in two waves and started in September 2018. The first wave will build on the content of the Alpha Invitation 17/18 but will build in National Alpha Office and church feedback and allow for more time and support for them to contextualise the materials. The first wave will begin with reworked assets, the creation of a database of localised assets and greater support for National Alpha Offices and churches seeking to localise the assets for use in their contexts. The second wave, in early 2019 will look to build on the results of the Invitation impact research, being run jointly with the Barna Group, in early 2018.

Marriage Courses Re-filming

Over the course of the year the scripting, development and pre-production work for the re-film of the Marriage Course was completed. As part of this activity over 60 sofa couples from all over the world were interviewed and 20 were selected to be part of the new films. We engaged experts on a wide range of issues to feature in the product and full production activities commenced in early 2019. The re-film will communicate the whole of The Marriage Courses material in concise, innovative and visually-engaging episodes; it will feature younger, global contributors (including a Chinese version with a number of Mandarin-speaking couples), and a more contemporary tone, and will be launched in late 2019 / early 2020.

Alpha International (A charitable company limited by guarantee)

Trustees' report for the year ended 31 December 2018

Alpha Youth and Prisons global impact studies

The Youth and Prisons global impact studies were completed by Alpha International and reviewed by Barna Group providing an independent assessment of the results. The Prisons global impact study indicated that 88% of guests said Alpha in Prisons had a very positive impact on their lives and 94% of guests would highly recommend the course to their friends. The Youth global impact study found 73% of non-Christian guests increased their understanding of Jesus during Alpha and 75% of Christian non-regular church-goers deepened their faith in Jesus.

Future Plans

In 2019, further projects will be positioned for global adoption including:

- Enhancing the Global Governance Framework
- The Alpha 2020 Programme
- Launch of the Life Shared initiative
- Launch of the updated Staff hub
- Launch of new global Alpha.org website
- Salesforce/Alpha Digital Platform
- AFS 2.0
- Further contextualising the Alpha Film Series and Alpha Youth Series
- Catholic Context
- Bible In One Year
- Marriage Courses Re-filming

A more detailed description of selected projects is as follows:

Enhancing the Global Governance Framework

The first version of the Global Governance Framework has a validity period for one year. 2019 will focus on the development of the next version of the framework via a collaborative process with key regions Alpha currently operates in and will be good for three years. This activity will provide greater insight into the most appropriate support, training and tools which will continue to help National Alpha Offices improve their governance maturity and practices.

The Alpha 2020 Programme

A transformation programme called the Alpha 2020 programme has been launched to prepare the organisation for the year 2020 and beyond. The programme's objective is to make it easier to 'get things done' across Alpha in alignment with the strategy. One element of focus will be establishing an operating model to support a truly global organisation.

Life.Shared

In 2018 research was conducted with The Barna Group to find out how guests most likely heard about Alpha and how Alpha can best support church leaders and congregation members with their Alpha courses. The findings indicated that the majority of guests attended from a personal invite and it was also found that congregants often feel ill-equipped and nervous to share their faith with people they are currently sharing life with. Through the Life.Shared initiative this year messaging will be created with accompanying resources for the church leaders to help them inspire and equip the congregation members to invite their friends, family, and co-workers to Alpha. The language used emphasises the importance of community and relationship in Alpha and positions the 'invitation' as a continuation of the sharing of life that Christians already do throughout the week. New resources for this initiative include a new centrepiece video, inviter and invitee videos from around the world, a 4-week community group curriculum, and updated invitation resources.

Launch of the updated Staff Hub

This year will see the launch of the updated Staff Hub that will serve as an internal staff platform for training, resource sharing, and communication. This will help Alpha grow and promote collaboration on resources between NAOs because there are excellent resources being created at every level in our organisation. This internal tool will allow

Alpha International (A charitable company limited by guarantee)

Trustees' report for the year ended 31 December 2018

every staff member globally to be on one platform, and to receive digital training that helps them become more effective in their job, and to access and share resources used to equip churches effectively.

Launch of the new global Alpha.org website

In 2019, a new global website will be launched and focused around the church leader. This will be a more usable platform and simpler to administer and translate. With this, TryAlpha.org will also be launched which is a guest-focused and protected experience that we will drive potential guests to, so that they can find an Alpha near them.

Salesforce/Alpha Digital Platform

The next year for the Alpha Digital Platform (formerly Alpha Builder) will be focused on launching key new innovations. The platform will be redesigned and include the ability to access any language that Alpha is translated in via any country. A post-Alpha survey will also be integrated to get advanced data and analytics on the quality of Alpha courses globally. There are a few more countries that require setting up of their digital platforms and once completed focus will shift on getting all of the larger countries onto Salesforce as well.

AFS 2.0

We are currently in the pre-development phase looking at how we will best execute AFS2 with a planned late 2021 release (5 years after AFS1.) The preliminary stage includes conducting quantitative and qualitative analysis on the impact and areas for further reach from the initial film series, as well as better understanding localisation / contextualisation needs and opportunities. At the same time, we are commencing the process of determining the team, pre-script work and opportunities to use content and distribution to grow to new audiences.

Further contextualising the Alpha Film Series (AFS) and the Alpha Youth Series (AYS)

In 2019 AFS work is expected to be completed on the dubbed Arabic version and Finnish subtitled version. Further contextualisation plans for the year ahead include dubbing into Farsi, and Ukraine has also received funding to start on dubbing the series. Versions of Hungarian and Czech are expected to become available later this year.

So far in 2019 for AYS, a dubbed Sinhalese version has also been released, in addition to both dubbed and subtitled versions of Traditional and Simplified Chinese. Work is expected to be completed on the Dutch, German, French and Russian versions and a subtitled version in Swedish. Release is targeted for the end of 2019. In Africa the aim is to put the AYS, featuring African street interviews, into the hands of churches and youth leaders.

Catholic Context

For 2019, Alpha will continue to invest in our partnership with Divine Renovation Ministry (DR). Support was provided to the DR19 UK conference in Birmingham, UK in February 2019, the DR day following LC19 in Malaysia in June, the DR conference in Germany in October, and the Experience Alpha event hosted at Saint Benedict parish, Halifax, Canada (also in October). These events express the effectiveness of Alpha both as a tool for evangelisation but also in shifting the culture of the parish from maintenance to mission. Alpha will work closely with Divine Renovation Network churches towards developing them as Hub churches.

Promotion will continue of the Divine Renovation Ministry's latest book 'Unlocking your Parish: Making Disciples and Raising Leaders with Alpha' by helping the Divine Renovation Ministry create a promotional video as well as training videos to accompany it. This book will enable us to engage parishes not running Alpha to actively consider running Alpha and start running Alpha well from the beginning. For parishes already running Alpha it will help them to continue to refine and improve how they run their Alpha. The book will be available to order from Alpha shop and at all English-speaking DR events which Alpha will support.

Bible In One Year

Further translations into target European languages are planned for 2019. Our partnership with YouVersion will continue with an Indonesian translation to be uploaded to the app this Spring.

Alpha International (A charitable company limited by guarantee)

Trustees' report for the year ended 31 December 2018

Marriage Course Re-filming

The filming activities will occur over the first half of the year with Nicky and Sila Lee filming in-studio until March 2019 after which the production team will go on-location across a series of global locations until June 2019. The re-film will then move into post production, graphics and production of all digital and print collateral ahead of the product's launch in 2020.

Financial Review

Results for the year

Alpha International closed the year with an operating surplus of £1,070,807 (2017: £57,303). This surplus was chiefly due to restricted donations received towards the new 3-year Marriage Course Re-filming project not spent in the year. £997,669 of these unspent restricted funds will be carried forward to be spent in 2019. Cash in hand at the end of the year amounted to £2,808,649, an increase of £644,477 over 2017, which was largely due to unspent restricted funds which cannot be used for any purposes other than that specified by the donor.

Income derived from voluntary donations for the year was £10,290,950 compared to £8,709,492 in 2017. Income from other sources (sales, conferences, royalties and interest receivable) was £1,192,699 compared to £1,193,700 in 2017. Expenditure increased by 6%, totalling £10,412,842 in 2018 compared to £9,845,889 in 2017. The increase in both voluntary donations and total expenditures were also driven by Marriage Course Re-filming project as shown in note 18-Restricted funds.

General Funds & Reserves Policy

The Trustees believe that Alpha International is reliant on God's provision for the financial resources that it needs to fund its work. Consequently, the policy of the charity is not to build up reserves; and wherever possible to expend income received during the course of each financial year on its purposes. However, in order to ensure that the charity is able to manage its operational cashflow needs, the Trustees aim to hold working capital sufficient to cover between one- and two-months' expenditure. Free reserves at 31 Dec 2018 were £1,664,152 (2017, £1,674,528) which represents roughly one and a half months' working capital requirement based on the 2019 budget.

Specified Funds

Specified funds (restricted funds) comprise donations given for the use of Alpha in a particular geographical area or for a particular ministry purpose. At 31 December 2018 these amounted to £1,133,151 (2017, £278,705).

Policy on grants

The board's policy is to pursue its charitable objects by making supportive grants to charities with similar objects where that is the most effective approach. Most of these grants are sent to other National Alpha Offices around the world, who are ideally equipped to support and grow Alpha and the related ministries in their local contexts. Grants totalling £1,771,104 were made during the year (2017; £1,871,467).

Trustees' responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the charity as at the end of the financial year and of the surplus or deficit of the charity for that year. In preparing these accounts, the Trustees (who are also directors of the charity) are required to:

- select suitable accounting policies and then apply them consistently;
- comply with applicable accounting standards, including FRS 102, subject to any material departures disclosed and explained in the financial statements;
- state whether a Statement of Recommended Practice (SORP) applies and has been followed, subject to any material departures which are explained in the financial statements
- make judgements and estimates that are reasonable and prudent;

Alpha International (A charitable company limited by guarantee)

Trustees' report for the year ended 31 December 2018

- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 as amended by The Charities Accounts (Scotland) Amendment (No. 2) Regulations 2014.

They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

Risk Management

The trustees have conducted a review of the major risks to which the charity is exposed. A risk register has been established and is updated at least annually. Where appropriate, systems and procedures have been established to mitigate the risks that the charity faces. Procedures are in place to ensure compliance with health and safety of staff, volunteers and visitors. In 2019, we hired a new COO who launched a intensive project which is looking holistically at how we work as a global organisation and how we can work more effectively to execute our strategy. We have developed eight workstreams which will address key areas that need priority attention and that will enable us to work more efficiently. The schedule of major risks and mitigations identified by the board is set out below.

Major Risks and Uncertainties

	Potential Risk	Mitigation
1.	Reputation of AI is damaged by actions of senior leadership or staff members	<ul style="list-style-type: none">• Organisational values are clearly defined and regularly communicated, and oversight structures are in place for senior leaders and staff.
2.	Inadequate plans for succession in relation to key roles jeopardise the future of the organisation and in particular of Alpha.	<ul style="list-style-type: none">• With the addition of a new CEO who joined in 2017, the CEO has been putting into place a strong senior leadership team
3.	Network around the world based heavily on relationships rather than legal frameworks with potential for poor brand and product control and risk of reputational damage.	<ul style="list-style-type: none">• We are refining our governance structures and mechanism for compliance and will re-release a new set of governance documents in 2019 which all NAOs are required to sign and adhere to
4.	AI Board governance is not properly managed resulting in poor decision-making, lack of compliance with regulatory requirements and reputational damage	<ul style="list-style-type: none">• We have a board governance sub-committee that oversees AI's board governance. In addition, we have a new Global Governance Director is helping to put in place additional mechanisms for the board become more rigorous in self-monitoring
5.	Lack of adequate disaster recover planning exposes the organisation to risks from which it is unable to recover in the event of a disaster.	<ul style="list-style-type: none">• IT systems are set to fail over between head office and backup site in the event of disaster, with extra cold site available outside of London. Email, SharePoint access etc will remain accessible as systems are made available through online servers.
6.	Information or communications technology compromised, or critical data lost through cyber attack	<ul style="list-style-type: none">• Significant investment continues to be made in our digital architecture and IT security to provide a robust and resilient platform. Cyber insurance in place to cover us in the event of cyber-attack, cybercrime, data breach or loss of business income.
7.	Exposure to large fines and reputational damage due to data protection breaches	<ul style="list-style-type: none">• An organisation wide GDPR group meets regularly to highlight issues and ensure compliance with General Data Protection Regulations (GDPR)

Alpha International (A charitable company limited by guarantee)

Trustees' report for the year ended 31 December 2018

		<ul style="list-style-type: none">• On-going training and upskilling of staff
8.	Lack of sufficient income and/or inadequate cashflow results in an inability to meet salary and creditor payments.	<ul style="list-style-type: none">• We have a policy of holding 1-2 months' reserves to cover cashflow dips• The funding pipeline is closely monitored, and action taken where there are concerns that funding will not match expenditure during the year and we are seeking to diversify our funding sources We are making additional investments into the fundraising team

Auditors

Kingston Smith LLP were appointed to carry out our audit for 2018.

The Trustees' Annual Report is approved by the trustees of the Charity. The Strategic Report, which forms part of the Annual Report, is approved by the trustees in their capacity as directors in company law of the Charity

By order of the Board

Revd. Nicky Gumbel (Chairman)

03/05/19

Date

Opinion

We have audited the financial statements of Alpha International ('the company') for the year ended 31 December 2018 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 'The Financial Reporting Standard Applicable in the UK and Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 December 2018 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006 and the Charities and Trustee Investment (Scotland) Act 2005 (as amended) and regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs(UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the audit of financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ALPHA INTERNATIONAL

- the information given in the strategic report and the trustees' annual report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the trustees' annual report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the trustees' annual report.

We have nothing to report in respect of the following matters where the Companies Act 2006 or the Charities Accounts (Scotland) Regulations 2006 (as amended) require us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement set out on page 8, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditor under Section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report to you in accordance with regulations made under those Acts.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (UK) we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the charitable company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the trustees.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ALPHA INTERNATIONAL

- Conclude on the appropriateness of the trustees' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the charitable company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the charitable company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Use of this report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and to the charitable company's trustees, as a body, in accordance with Section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to any party other than the charitable company and charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.



James Cross (Senior Statutory Auditor)
for and on behalf of Kingston Smith LLP, Statutory Auditor

Devonshire House
60 Goswell Road
London
EC1M 7AD

Date: 8 May 2019

Alpha International

Statement of Financial Activities for the year ended 31 December 2018

	Note	Unrestricted funds	Restricted funds	Total	Total
		2018 £	2018 £	2018 £	2017 (Restated) £
INCOME					
Donations and legacies					
Donations under gift aid	2a)	100,305	91,780	192,085	345,830
Other donations and similar income	2b)	5,860,942	4,237,923	10,098,865	8,363,662
		5,961,247	4,329,703	10,290,950	8,709,492
Charitable activities	2c), 6	1,164,624	-	1,164,624	1,181,645
Other income	2d)	28,075	-	28,075	12,055
Total income		7,153,946	4,329,703	11,483,649	9,903,192
EXPENDITURE					
Cost of Raising funds	3a)	325,621	251,379	577,000	702,655
Expenditure on charitable activities					
Strategic Leadership	3b), 18	942,655	148,488	1,091,143	1,078,376
UK Development	3c), 18	772,938	70,112	843,050	961,200
Digital, Media and Publications	3d), 18	1,982,487	927,409	2,909,896	2,049,557
International Development	3e), 18	1,390,399	1,729,070	3,119,469	2,839,843
Alpha Context Development	3f), 18	425,505	186,712	612,217	624,082
Other Ministries	3g), 18	132,808	5,000	137,808	342,221
Conferences	3h), 18	965,172	157,087	1,122,259	1,247,955
Total charitable expenditure		6,611,964	3,223,878	9,835,842	9,143,234
Total expenditure		6,937,585	3,475,257	10,412,842	9,845,889
Net income/(expenditure) before gains/(losses)		216,361	854,446	1,070,807	57,303
Other gains	2e)	53,533	-	53,533	52,810
Net income/(expenditure)		269,894	854,446	1,124,340	110,113
Funds brought forward at 1 January		8,333,223	278,705	8,611,928	8,501,815
Funds carried forward at 31 December		8,603,117	1,133,151	9,736,268	8,611,928

All amounts are derived from continuing operations. All recognised gains and losses are included in the Statement of Financial Activities.

The Statement of Financial Activities also complies with the requirements for an Income and Expenditure Account under the Companies Act 2006.

The notes on pages 17 to 30 form part of these financial statements.

Alpha International

Balance Sheet As at 31 December 2018

	Note	2018 £	2017 £
FIXED ASSETS			
Tangible assets	9	9,182,802	9,272,598
Intangible assets	10	-	-
Total fixed assets		<u>9,182,802</u>	<u>9,272,598</u>
CURRENT ASSETS			
Stock	11	31,912	42,258
Debtors	12	1,358,348	856,969
Cash at bank and in hand	13	2,808,649	2,164,172
Total current assets		<u>4,198,909</u>	<u>3,063,399</u>
LIABILITIES: AMOUNTS FALLING DUE WITHIN ONE YEAR	14	<u>(1,693,269)</u>	<u>(1,364,361)</u>
NET CURRENT ASSETS		<u>2,505,640</u>	<u>1,699,038</u>
LIABILITIES: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	15	<u>(1,952,174)</u>	<u>(2,359,708)</u>
NET ASSETS		<u>9,736,268</u>	<u>8,611,928</u>
FUNDS			
Unrestricted:			
General	16	1,720,990	1,690,812
Designated	17	6,882,127	6,642,411
Restricted	18	1,133,151	278,705
		<u>9,736,268</u>	<u>8,611,928</u>

Approved by the Board on 03/05/19 and signed on its behalf by:


Revd. Nicky Gumbel
Chairman

The notes on pages 17 to 30 form part of these accounts.

Company No : 4157379

Alpha International

Statement of cashflows For the year ended 31 December 2018

	2018 £	2017 £
Net Cash inflow/ (outflow) from Operations (see note below)	712,306	(592,521)
Cash flows from Financing Activities		
Purchase of tangible fixed assets	(67,829)	(16,020)
Net Increase/ (decrease) in cash & cash equivalent after financing	644,477	(608,541)
Increase/ (decrease) in cash and cash equivalents	644,477	(608,541)
Cash balance brought forward	2,164,172	2,772,713
Cash balance carried forward	2,808,649	2,164,172

Note to cash flow statement

	2018 £	2017 £
Cash flow from Operating activities		
Net operating surplus (per Statement of Financial Activities)	1,070,807	57,303
Other gains	53,533	52,810
Depreciation and amortisation charges	157,625	140,904
Decrease/(Increase) in stock	10,346	(1,975)
(Increase)/ Decrease in debtors	(501,379)	618,248
Increase/(Decrease) in creditors due within one year	328,908	(1,020,416)
(Decrease) in creditors due after more than one year	(407,534)	(439,395)
Net Cash inflow/ (outflow) from Operations	712,306	(592,521)

Alpha International

Notes to the financial statements, continued
For the year ended 31 December 2018

1. ACCOUNTING POLICIES

Basis of preparation

These financial statements are prepared on a going concern basis, under the historical cost convention.

The financial statements have been prepared in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). The Charitable Company is a public benefit entity for the purposes of FRS 102 and therefore the Charity also prepared its financial statements in accordance with the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (The FRS 102 Charities SORP), the Companies Act 2006 and the Charities Act 2011.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest pound.

The principal accounting policies adopted in the preparation of the financial statements are set out below.

Going concern

The trustees have assessed whether the use of the going concern basis is appropriate and have considered possible events or conditions that might cast significant doubt on the ability of the charity to continue as a going concern. The trustees have made this assessment for a period of at least one year from the date of approval of the financial statements. In particular the trustees have considered the charity's forecasts and projections and have taken account of pressures on donation and event income. After making enquiries the trustees have concluded that there is a reasonable expectation that the charity has adequate resources to continue in operational existence for the foreseeable future. The charity therefore continues to adopt the going concern basis in preparing its financial statements.

Funds:

General funds represent the funds of the Charity that are not subject to any restrictions regarding their use and are available for application on the general purposes of the Charity. Funds designated for a particular purpose by the Charity are also unrestricted. The accounts include all transactions, assets and liabilities for which the Charity is responsible in law.

Restricted funds arise where the donor has specified which area of activity they wish to be supported by their gift. The Charity is not at liberty to utilise these funds to support other activity without the express permission of the donor.

The accounts include all transactions, assets and liabilities for which the Charity is responsible in law.

Income

Donations and Legacies

Donations, grants and legacies receivable are recognised only when the Charity is notified of its legal entitlement, the amount due is quantifiable and its ultimate receipt by the Charity is probable. Income tax recoverable on Gift Aid donations is recognised when the income is probable.

Income from investments

Interest entitlements on bank accounts are accounted for as they accrue.

Expenditure

Expenditure is charged to the statement of financial activities as it falls due, and is analysed according to its nature between the following categories:

- Costs of raising funds
- Expenditure on charitable activities

As reflected in note 19 (Related Parties), a strong partnership and working relationship exists between Holy Trinity Brompton, Alpha International, St Pauls' Theological Centre, and the Church Revitalisation Trust. Shared service costs (known as Central Services) are incurred by HTB and allocated to the other charities, using the most appropriate driver.

Alpha International

Notes to the financial statements, continued
For the year ended 31 December 2018

Grants

Grants are made to charitable organisations continuing activities which accord with the objects of Alpha International, and are accounted for when due. All grants are made at the discretion of the board.

Tangible Fixed assets

These assets are depreciated on a straight line basis over their estimated useful lives. The periods used are as follows:

Computer equipment	2 Years
Other equipment	3 Years
Furniture & fittings	3 Years
Fixtures	3 Years
Buildings	50 Years

Individual items with a purchase price of £1,000 or less are written off in the year of acquisition. Land is not depreciated.

The carrying values of tangible fixed assets are reviewed for impairment in periods when events or changes in circumstances indicate that the carrying value may not be recoverable.

Intangible fixed assets

Software costs have been capitalised at historic cost and amortised on a straight line basis over 3 years.

Current Assets

Amounts owing to the Charity at 31 December are shown as debtors after providing for amounts that it is thought may prove uncollectable.

Stock

Stock is valued at the lower of cost and net realisable value, after making provision against obsolescence for slow moving stock items.

Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less.

Employee Benefits

The costs of short-term employee benefits are recognised as a liability and an expense.

Pension scheme arrangements

The charity operates a defined contribution pension scheme and contributions payable are charged to the Statement of Financial Activities.

Operating lease

Rentals paid under operating leases are charged to the statement of financial activities on a straight line basis over the lease term.

Foreign Currencies

Monetary assets and liabilities denominated in foreign currencies are translated into Sterling at rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Exchange gains and losses are recognised in the Statement of Financial Activities.

Financial Instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments. Financial instruments are recognised in the charity's balance sheet when the charity becomes party to the contractual provisions of the instrument. Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

With the exceptions of prepayments and deferred income all other debtor and creditor balances are considered to be basic financial instruments under FRS 102. See notes 12, 14 and 15 for the debtor and creditor notes.

Alpha International

Notes to the financial statements, continued
For the year ended 31 December 2018

Critical accounting estimates and areas of judgement

In preparing financial statements it is necessary to make certain judgements, estimates and assumptions that affect the amounts recognised in the financial statements. The following judgements and estimates are considered by the trustees to have most significant effect on amounts recognised in the financial statements.

(i) Useful Economic Lives

The annual depreciation charge for property, plant and equipment is sensitive to change in the estimated useful economic lives and residual value of assets. These are reassessed periodically and amended where necessary to reflect current circumstances.

(ii) Derivatives

As per FRS102 and the FRS102 charities SORP, Alpha International is required to reflect the current fair value of its derivative contract as a liability. We have received a valuation report from our bank NatWest for the year ended 2018 and the valuation was also assessed by a third party (see note 15 for details).

(iii) Support cost allocations

A strong partnership and working relationship is enjoyed between Holy Trinity Brompton, Alpha International, St Paul's Theological Centre, and the Church Revitalisation Trust. Shared service costs (known as Central Services) are borne by HTB and then recharged to the other charities using the most appropriate driver for each service cost type. These support costs are then allocated across charitable activities based on estimates of the resources employed by Central Services towards each of these activities.

2. INCOME	Unrestricted funds £	Restricted funds £	Total 2018 £	Total 2017 £
a) Gift Aid Donations				
Donations	41,664	68,152	109,816	181,044
Standing Orders	38,580	5,272	43,852	95,620
Income tax recovered	20,061	18,356	38,417	69,166
	<u>100,305</u>	<u>91,780</u>	<u>192,085</u>	<u>345,830</u>
b) Non Gift Aid Donations and similar income				
Donations	5,608,873	4,178,322	9,787,195	8,159,121
Standing orders and payroll giving	252,069	59,601	311,670	204,541
	<u>5,860,942</u>	<u>4,237,923</u>	<u>10,098,865</u>	<u>8,363,662</u>
c) Income from operating activities:				
Conference income	730,411	-	730,411	893,096
Resource sales	345,975	-	345,975	244,265
Royalties Income current year	88,238	-	88,238	84,712
Royalties prior years overprovision	-	-	-	(40,428)
	<u>1,164,624</u>	<u>-</u>	<u>1,164,624</u>	<u>1,181,645</u>
d) Investment Income				
Bank interest	<u>28,075</u>	<u>-</u>	<u>28,075</u>	<u>12,055</u>
e) Other gains/ (losses)				
Adjustment for fair value of derivative contract (refer notes 15)	<u>53,533</u>	<u>-</u>	<u>53,533</u>	<u>52,810</u>

Alpha International

Notes to the financial statements, continued
For the year ended 31 December 2018

3. EXPENDITURE

	Direct Costs £	Grants to & Partner £	Allocated Support £	Total 2018 £	Total 2017 (Restated)** £
a) Fundraising costs	435,614	-	141,386	577,000	702,655
b) Strategic Leadership					
Global strategy	620,818	-	181,983	802,801	911,022
Partnerships & Capacity Building	115,658	70,122	3,292	189,072	65,761
The Alpha Office	64,786	-	34,484	99,270	101,593
	801,262	70,122	219,759	1,091,143	1,078,376
	Direct Costs £	NAO's & Partner Organisations * £	Allocated Support Costs £	Total 2018 £	Total 2017 (Restated)** £
c) UK Development					
UK Development and advisers	392,031	3,000	152,044	547,075	544,253
Alpha Invitation	63,149	21,710	-	84,859	220,665
Alpha Scotland	123,810	1,000	17,242	142,052	162,681
Alpha Northern Ireland	53,703	-	15,361	69,064	33,601
	632,693	25,710	184,647	843,050	961,200
d) Digital, Media and Publications					
Cost of sales, marketing and logistics	334,340	-	13,794	348,134	185,267
Resource development, web and communications	879,079	-	338,261	1,217,340	1,235,156
Digital	406,632	-	13,950	420,582	338,411
Alpha Film Series	-	-	-	-	157,767
Marriage Courses Remake	844,716	-	44,046	888,762	-
The Innovation of Alpha	2,318	-	32,760	35,078	132,955
	2,467,085	-	442,811	2,909,896	2,049,556
e) International Development					
EMEA development	661,183	281,526	156,590	1,099,299	777,512
Latin America development	178,926	199,572	69,125	447,623	502,397
Asia Pacific development	356,741	1,117,212	98,594	1,572,547	1,559,934
	1,196,850	1,598,310	324,309	3,119,469	2,839,843
f) Alpha Context Development					
Alpha - Prisons	177,257	1,962	64,893	244,112	289,889
Alpha - Catholic Context	133,581	25,000	35,425	194,006	146,701
Alpha - Forces	59,785	-	13,637	73,422	79,139
Alpha - Youth	99,110	-	1,567	100,677	108,353
	469,733	26,962	115,522	612,217	624,082

Alpha International

Notes to the financial statements, continued
For the year ended 31 December 2018

3. EXPENDITURE continued

	Direct Costs £	NAO's & Partner Organisations * £	Allocated Support Costs £	Total 2018 £	Total 2017 (Restated)** £
g) Other Ministries					
Marriage Courses	53,324	-	34,484	87,808	292,221
Mission Giving	-	50,000	-	50,000	50,000
	53,324	50,000	34,484	137,808	342,221
h) Conferences					
Conference direct costs & Logistics	1,017,709	-	104,550	1,122,259	1,163,824
Alpha Global Week	-	-	-	-	84,131
	1,017,709	-	104,550	1,122,259	1,247,955
Total expenditure	7,074,270	1,771,104	1,567,468	10,412,842	9,845,888

* The activities noted above reflect certain grants that have been awarded to National Alpha Offices (NAO's) and other carefully selected third party entities in pursuit of the aims and objectives of Alpha International.

** Some 2017 comparative costs have been re-allocated into different expenditure categories which are more in line with 2018 activities and the longer-term strategy of the charity.

4. SUPPORT COSTS

The support costs associated with facilitating the work of the charity have been allocated across the categories of generating funds and charitable activities on the basis of staff numbers responsible for each of the relevant departments, projects and activities. The analysis of support costs is shown below.

ANALYSIS OF SUPPORT COSTS		Depreciation of fixed assets £	Support costs £	2018 £	2017 £
Facilities & Desk Charge		-	184,048	184,048	219,724
IT		17,756	285,452	303,208	440,058
Digital Estate Cross Charge		-	91,181	91,181	157,626
Finance		-	305,408	305,408	258,823
HR		-	204,620	204,620	200,516
Operations		9,520	295,458	304,978	221,227
Legal		-	158,419	158,419	62,670
HQ Buildings Depreciation		130,349	-	130,349	130,349
(Gains)/losses on foreign exchange		-	(114,743)	(114,743)	152,543
		157,625	1,409,843	1,567,468	1,843,536
5. ANALYSIS OF EXPENDITURE		Staff costs £	Other costs £	Total 2018 £	Total 2017 £
Cost of Raising funds		335,754	99,860	435,614	519,776
Charitable activities					
Strategic Leadership		408,197	463,187	871,384	966,069
UK Development		404,579	253,824	658,403	764,494
Media and Publications		931,002	1,536,083	2,467,085	1,249,657
International Development		354,734	2,440,427	2,795,161	2,525,878
Alpha Context Development		275,275	221,420	496,695	563,098
Other Ministries		50,675	52,649	103,324	264,239
Conferences		170,495	847,213	1,017,708	1,149,142
Allocated Support Costs	Support Costs	827,138	740,330	1,567,468	1,843,536
		3,757,849	6,654,993	10,412,842	9,845,889

Alpha International

Notes to the financial statements, continued
For the year ended 31 December 2018

6. REGIONAL ANALYSIS OF SALES

	2018	2017
	£	£
Income from Media resources and Conferences can be analysed as follows:		
United Kingdom	1,007,990	1,125,037
North America and Canada	69,359	21,382
Asia Pacific	5,126	-
Europe, Africa, Middle East	82,149	35,226
	<u>1,164,624</u>	<u>1,181,645</u>

7. AUDIT COSTS AND DEPRECIATION

	2018	2017
	£	£
Net incoming/(outgoing) resources are stated after charging		
Auditor's remuneration: current year	10,125	9,785
Audit remuneration under accrual for prior year	-	1,010
Auditor's remuneration - other services	-	836
Depreciation (see note 9)	157,625	140,904
	<u>167,750</u>	<u>152,535</u>

8. STAFF COSTS

	2018	2017
	£	£
Wages and salaries	3,282,750	3,297,851
Social security costs	308,442	329,592
Pension costs	166,657	138,832
	<u>3,757,849</u>	<u>3,766,275</u>

Analysis of Staff Costs and the Costs of Key Management Personnel

As disclosed in note 19 (Related Parties), there is a close working relationship between HTB, AI, SPTC, and CRT. The Central Service staff who support all of the charities with operational functions are employed by HTB, and their costs (together with the costs of their departments) are allocated across the entities using the most appropriate basis for each support service. The staff costs and information in this note includes the proportionate share of these Central Service staff, as well as the relevant share of ministry staff who split their time across the charities due to the nature of their roles.

The average monthly number of full time equivalent employees was 103 (2017:107)

The number of employees whose total benefits (excluding pension and NI) were greater than £60K was 5 (2017:4), as follows:

£60K-£70K bracket - 1
£70K-£80K bracket - 1
£80K-£90K bracket - 0
£90K-£100K bracket - 2
£100K+ bracket - 1

Central Service staff are on the HTB payroll but serve HTB, AI, SPTC, and CRT- each of which bear a portion of their costs. Relevant details of their remuneration can be found in the 'Staff costs' note in the HTB financial statements.

Alpha International

Notes to the financial statements, continued
For the year ended 31 December 2018

8. STAFF COSTS continued

Key Management Personnel

The key management personnel of Alpha International comprise the President of Alpha International, the Chief Executive Officer, and the Chief Marketing & Communications Officer. The total employee benefits (including pension and Employer's NIC) of the key management personnel of the charity was £360,479 (2017: £431,554). The £71k decrease in benefits is mainly due to the reduction of Key Management Personnel from 5 in 2017 to 3 in 2018.

The key management personnel of the central service function which serves HTB, AI, SPTC, and CRT2 comprise of the Director of Communications, Director of People (joined in October 2018), and the Chief Finance & Operations Officer. The total employee benefits (including pension and Employer NIC) of these key management personnel were £207,588 (2017: £271,522); but Alpha only bore a portion of these costs. (£73,144).

Redundancy/termination payments

These totalled £29,313 for the year (2017: £9,998), and include statutory payments as well as ex-gratia amounts where these were considered appropriate.

9. TANGIBLE FIXED ASSETS	Land and Buildings £	Computer Equipment £	Other Equipment £	Furniture and fittings £	Total £
Cost					
Opening balance 1st January 2018	10,517,457	84,311	92,480	6,914	10,701,162
Additions	-	24,448	40,086	3,295	67,829
Disposals	-	(9,324)	(2,920)	-	(12,244)
Closing balance 31st December 2018	10,517,457	99,435	129,646	10,209	10,756,747
Depreciation					
Opening balance 1st January 2018	1,261,144	70,203	90,303	6,914	1,428,564
Charge for 2018	130,349	17,756	8,422	1,098	157,625
Disposals	-	(9,324)	(2,920)	-	(12,244)
Closing balance 31st December 2018	1,391,493	78,635	95,805	8,012	1,573,945
Net Book Value					
At 31st December 2017	9,256,313	14,108	2,177	-	9,272,598
At 31st December 2018	9,125,964	20,800	33,841	2,197	9,182,802

10. INTANGIBLE FIXED ASSETS

	Intellectual Property	Total
Cost		
Opening balance 1st January 2018	200,000	200,000
Closing balance 31st December 2018	200,000	200,000
Amortisation		
Opening balance 1st January 2018	200,000	200,000
Charge for 2018	-	-
Closing balance 31st December 2018	200,000	200,000
Net Book Value		
At 31st December 2017	-	-
At 31st December 2018	-	-

On 31 December 2009 Alpha International contracted to buy the rights to a number of key Alpha publications. The cost of this has been amortised over a five year period with effect from 2010.

Alpha International

Notes to the financial statements, continued
For the year ended 31 December 2018

11. STOCK

	2018 £	2017 £
Stocks of books, DVD'S and other resources for resale	31,912	42,258

12. DEBTORS

	2018 £	2017 £
Trade Debtors	121,816	43,682
Prepayments	282,408	248,896
Sundry Debtors	879,525	419,615
Deferred Expenditure	50,660	142,395
Amount due from CRT2 (see note 19)	23,939	1,781
Amount due from SPTC (see note 19)	-	600
	1,358,348	856,969

13. CASH AT BANK AND IN HAND

	2018 £	2017 £
Balance attributable to restricted fund	1,133,151	278,705
Balance at bank and in hand	1,675,498	1,885,467
	2,808,649	2,164,172

14. LIABILITIES: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2018 £	2017 £
Creditors for goods and services	238,093	334,798
Amount due to HTB (see note 19)	103,816	125,849
Deferred income*	386,670	271,484
Accruals	228,379	116,387
Taxation and Social Security	61,782	49,933
Other creditors	256,610	12,487
HMRC	7,159	42,663
Mortgage finance	354,000	354,000
Financial derivative liability	56,760	56,760
	1,693,269	1,364,361

*Deferred Income

Deferred income comprises donations, grants & earned income received for future financial periods.

	2018 £	2017 £
Balance at 1 January	271,484	1,448,787
Amount released to income	(271,484)	(1,448,787)
Amount deferred in year	386,670	271,484
Balance at 31 December	386,670	271,484

Alpha International

Notes to the financial statements, continued
For the year ended 31 December 2018

15. LIABILITIES: AMOUNTS FALLING DUE IN MORE THAN ONE YEAR

	2018 £	2017 £
Mortgage finance	1,773,866	2,127,866
Financial derivative liability	178,308	231,842
	<u>1,952,174</u>	<u>2,359,708</u>

VAT of £1,203,166 was refunded by HMRC following the purchase of 5-7 Cromwell Road under the "Lennartz" ruling. Under the ruling the non-business element of this refund will need to be repaid over the course of a ten-year period from the date of acquisition and the final outstanding liability was fully paid off in 2018.

In September 2011 the mortgage with National Westminster Bank plc was paid off, and a new loan of £4,605,866 was received from Trinidad Limited. This mortgage is secured on the property 5-7 Cromwell Road, and has a thirteen year term from January 2012, with the final payment due in January 2025. The amount due to be repaid in 2018, £354,000, is disclosed in note 14. The remaining balance, due to be repaid after the end of 2018, is disclosed above. No interest was payable on this mortgage for the first five years, and thereafter the lender has the option to charge interest at a rate equivalent to 1% above the base rate of National Westminster Bank plc but has opted not to do so. Further details about Trinidad Limited can be found in note 19.

In November 2009 Alpha International entered into a derivative contract with Royal Bank of Scotland plc to cap the interest on a mortgage at 3% on the full outstanding balance to full term. Instalments of £14,190 are paid quarterly commencing 31 December 2009 and ending on 31 March 2023. The directors took the view that this was a prudent commitment in the best interests of the charity and that it provided a guaranteed low cost interest rate over the life of the loan. This mortgage has now been paid off and replaced with a different loan, but due to prevailing low interest rates in the UK market, it would not currently be beneficial to dispose of the derivative contract, and the intention is to retain it until conditions are more favourable. A total of £56,760 is due to be paid on this contract within one year. Arising from this contract, National Westminster Bank plc has a deed of priority for £600,000 secured on the property and associated assets. As per FRS102 and the FRS102 charities SORP, Alpha International is required to reflect the current fair value of its derivative contract as a liability. As at 31 December 2018 the liability is valued at £235,068 (of which £56,760 is short term liability).

16. ANALYSIS OF NET ASSETS BY FUND	General funds £	Designated funds £	Restricted funds £	Total 2018 £	Total 2017 £
Fixed assets	56,838	9,125,964	-	9,182,802	9,272,598
Stock and debtors	1,390,260	-	-	1,390,260	899,227
Cash at bank and in hand	1,556,401	119,097	1,133,151	2,808,649	2,164,172
Current liabilities	(1,282,509)	(354,000)	-	(1,636,509)	(1,307,601)
Long term liabilities	-	(1,773,866)	-	(1,773,866)	(2,127,866)
Financial derivative liability	-	(235,068)	-	(235,068)	(288,602)
Fund balance	<u>1,720,990</u>	<u>6,882,127</u>	<u>1,133,151</u>	<u>9,736,268</u>	<u>8,611,928</u>

17. DESIGNATED FUNDS

	Opening £	Mortgage £	Property £	Transfer from £	Closing Balance £
5-7 Cromwell Road Fund	6,485,846	354,000	(130,349)	53,533	6,763,030
Future Depreciation - Central Service Assets	156,565	-	(67,909)	30,441	119,097
	<u>6,642,411</u>	<u>354,000</u>	<u>(198,258)</u>	<u>83,974</u>	<u>6,882,127</u>

5-7 Cromwell Road: The work on the HQ building at 5-7 Cromwell Road was completed in March 2009 and satisfied the specification of the donations given for the purchase of the property. A designated fund was established at the time in order to preserve a fund to offset the amortisation of the property and the repayment of the mortgage.

Alpha International

Notes to the financial statements, continued
For the year ended 31 December 2018

18. RESTRICTED FUNDS 2018

	Opening Balance 2018 £	Income 2018 £	Expenditure 2018 £	Closing Balance 2018 £
<u>Strategic Leadership</u>				
Alpha Global -Int Dev	-	148,488	(148,488)	-
President Office	-	-	-	-
Executive Office	-	-	-	-
	-	148,488	(148,488)	-
<u>UK Development</u>				
Alpha Scotland	-	31,455	(20,455)	11,000
Alpha Northern Ireland	11,735	37,398	(49,133)	-
UK Development Fund	-	524	(524)	-
Global Invitation	-	-	-	-
	11,735	69,377	(70,112)	11,000
<u>Media and Publications</u>				
Resource Development	-	2,692	(2,692)	-
Digital & Training	-	-	-	-
Marriage Course Refilm	137,792	1,784,594	(924,717)	997,669
	137,792	1,787,286	(927,409)	997,669
<u>International Development</u>				
Africa Development Fund	2,662	163,865	(162,303)	4,224
Asia Pacific Development Fund	115,677	1,423,702	(1,422,452)	116,927
EME Development Fund	2,065	96,911	(95,966)	3,010
Latin America Development Fund	7,908	40,764	(48,349)	321
	128,310	1,725,242	(1,729,070)	124,482
<u>Alpha Context Development</u>				
Alpha - Prisons	868	2,093	(2,961)	-
Alpha - Youth	-	45,000	(45,000)	-
Alpha Forces	-	120	(120)	-
Alpha in a Catholic Context	-	138,631	(138,631)	-
	868	185,844	(186,712)	-
<u>Other Ministries</u>				
Marriage Courses	-	5,000	(5,000)	-
	-	5,000	(5,000)	-
<u>Conferences</u>				
Leadership Conference	-	157,087	(157,087)	-
Alpha Global Gathering	-	-	-	-
	-	157,087	(157,087)	-
<u>Fundraising</u>				
Capacity Building & other Expenditures	-	251,379	(251,379)	-
	278,705	4,329,703	(3,475,257)	1,133,151

Alpha International

Notes to the financial statements, continued
For the year ended 31 December 2018

18. RESTRICTED FUNDS 2018 continued

RESTRICTED FUNDS 2017	Opening Balance 2017 £	Income 2017 £	Expenditure 2017 £	Closing Balance 2017 £
<u>Strategic Leadership</u>				
Alpha Global - Int Dev	33,854	149,363	(183,217)	-
Executive Office	-	79,854	(79,854)	-
	33,854	229,217	(263,071)	-
<u>UK Development</u>				
Alpha Scotland	-	54,525	(54,525)	-
Alpha Northern Ireland	13,761	24,200	(26,226)	11,735
UK Development Fund	-	555	(555)	-
Global Invitation	-	23,920	(23,920)	-
	13,761	103,200	(105,226)	11,735
<u>Media and Publications</u>				
Resource Development	93,282	140,702	(96,192)	137,792
	93,282	140,702	(96,192)	137,792
<u>International Development</u>				
Africa Development Fund	10,730	169,537	(177,605)	2,662
Asia Pacific Development Fund	328,228	1,303,957	(1,516,508)	115,677
EME Development Fund	1,615	89,596	(89,146)	2,065
Latin America Development Fund	321	69,647	(62,062)	7,906
	340,894	1,632,737	(1,845,321)	128,310
<u>Alpha Context Development</u>				
Alpha - Prisons	2,727	212,370	(214,229)	868
Alpha - Youth	-	6,831	(6,831)	-
Alpha Forces	-	1,012	(1,012)	-
Alpha in a Catholic Context	-	116,271	(116,271)	-
	2,727	336,484	(338,343)	868
<u>Other Ministries</u>				
Marriage Courses	-	29,519	(29,519)	-
	-	29,519	(29,519)	-
<u>Conferences</u>				
Leadership Conference	-	194,050	(194,050)	-
Alpha Global Gathering	-	84,131	(84,131)	-
	-	278,181	(278,181)	-
<u>Fundraising</u>				
Capacity Building & other Expenditures	-	372,386	(372,386)	-
	484,518	3,122,426	(3,328,239)	278,705

The funds relate to donations which have been given specifically for the work of Alpha in a particular country or region, or for a specific ministry or project being undertaken by Alpha International.

Alpha International

Notes to the financial statements, continued
For the year ended 31 December 2018

19. RELATED PARTIES

Trustee remuneration:

Under the terms of the Memorandum and Articles of Association of Alpha International, three of the trustees received remuneration for services as employees or consultants during the year. None of the trustees received remuneration for services provided to the charity as trustees.

The following trustees or key management personnel were directors or members of related entities or were connected to people or organisations in receipt of payments from Alpha International.

Trustee & Members	Related Trusteeship	Remuneration for non-trustee services	Related Party payment
Miss Tricia Neill	St Pauls' Theological Centre & the Church Revitalisation Trust (CRT)	£90,637 (2017:£88,208), pension £16,044 (2017:£12,057)	NIL (2017-NIL)
Mrs Rebecca Stewart	Holy Trinity Brompton & St Pauls' Theological Centre (resigned from on 26 March)	NIL (2017:NIL),	NIL (2017-NIL)
Right Revd Sandy Millar	None	£17,952 (2017:£17,952),	NIL (2017-NIL)
Mr Chris Sadler	Beijing Family Life	£30,000 (2017: £54,396)	NIL (2017-NIL)
Dato Hong Yeoh	Trinidad Limited	NIL (2017-NIL)	NIL (2017-NIL)
	MAD SQUARED (Wife of Trustee, Kathleen, is a director)	NIL (2017-NIL)	NIL (2017-NIL)
	Alpha Malaysia (Wife of Trustee, Kathleen, is a director)	NIL (2017-NIL)	NIL (2017-NIL)
Mr David Segel	Alpha USA	NIL (2017-NIL)	NIL (2017-NIL)
Mr Michael Timmis		NIL (2017-NIL)	NIL (2017-NIL)
Revd. Nicky Gumbel	Holy Trinity Brompton, St Pauls' Theological Centre & the Church Revitalisation Trust (CRT)	NIL (2017-NIL)	Mr H Gumbel (son of Nicky Gumbel) was paid £963 (2017: £24,660) for consultancy work
John D. L. Mackay	Alpha USA & Alpha Canada	NIL (2017-NIL)	In 2018 Alpha International received a personal short term loan of £240,962 from John Mackay with no interest payable. This loan is still outstanding.
Revd Al Gordon	Worship Central and St John Hackney	NIL	NIL
Ms Jody Jonsson	Alpha USA	NIL	NIL
Mr Bernard Mensah	Wife is on PCC of HTB and is Church Warden	NIL	NIL
	Wife is a trustee of Alpha Ghana	NIL	NIL
Mr David Gardner	Wife is on PCC of HTB	NIL	NIL
Cameron Watson*	None	N/A	Cameron Watson is the Chief Marketing & Communications Officer. His wife Emma Watson have been employees of AI since May 2018.

* Member of key management personnel.

Trustee Donations: Alpha International has received a total of £3,914,318 (2017: £3,402,775) in donations from Trustees and their related parties in the year. The donors did not attach any conditions to their gifts which require the charity significantly to alter the nature of its existing activities

Royalties. Royalties accrued to trustees of Alpha International from worldwide sales in the previous year of resources written by them.

These royalties were waived by the trustees and the funds retained in the charity.

Revd. Nicky Gumbel - £20,287

Right Revd John (Sandy) Millar - £155

Alpha International enjoys a shared vision and close working relationship with National Alpha Offices (NAOs). Over 55 countries have these locally staffed NAOs who work closely with the global team to grow Alpha in their context, train leaders and translate resources. The Alpha Offices are independently constituted and are not directed or controlled by Alpha International. Where one or more directors of Alpha International are minority members of a National Alpha Office board, and where Alpha International has had transactions with that office during the year, details are provided in the table below.

Alpha International

Notes to the financial statements, continued
For the year ended 31 December 2018

19. RELATED PARTIES continued

National Alpha Office & Related companies	Income	Expenditure	Balance owing at year end	Notes
Beijing Family Life	NIL (2017- NIL)	Grant- £187,720 (2017- £164,074)	NIL (2017-NIL)	
Alpha Malaysia	NIL (2017-NIL)	Grant - £200,756 (2017, £185,015)	£NIL(2017-NIL)	
Alpha USA	Royalties received of £22,222 (2017- £14,379).	Grant and sundry expenses £96,150 (2017- £41,477)	£6,061 owed to Alpha USA (2017, owed to £3,059)	
Alpha Australia	Royalties received of £28,305 (2017- £NIL).	NIL (2017-NIL)	NIL (2017-NIL)	
Worship Central	NIL (2017-NIL)	NIL (2017-£3,706)	£NIL (2017-£NIL)	
St John Hackney	NIL (2017-NIL)	Grant: £2,500 (2017-NIL)	£NIL (2017-£NIL)	
Alpha Ghana	NIL (2017-NIL)	Grant: £8,172 (2017- £4,900)	£NIL (2017-£NIL)	
Trinidad Limited	NIL (2017-NIL)	Loan repayment £354,000 (2017: £354,000)	Loan outstanding £2,127,866 (2017:£2,481,866) see note 15 for details.	Dato' S H Yeoh (a trustee of Alpha International) and his wife Kathleen are directors and majority shareholders in Trinidad Limited
HTB	Donations totalling £500,000 (2017, £550,000) and members of the HTB congregation gave £769,800 (2017, £968,000)	N/A	£103,816 due to HTB (2017: £125,849 due to HTB)	One of the HTB clergy occupies a property owned by Tricia Neil, in respect of which HTB pays rent at a market tested rate
SPTC	NIL (2017-NIL)	N/A	NIL (2017,£600 due from SPTC)	
CRT	NIL (2017-NIL)	N/A	£23,939 due from CRT (2017- £1,780 due from CRT)	
MAD SQUARED	£NIL (2017- £NIL)	Charges to Alpha International for media services £54,313 (2017:£52,817)	NIL (2017-NIL)	Wife of Dato' Hong Yeoh (a trustee of AI), Kathleen, is a director of Mad Squared
Alpha Canada	Joint venture income £944,111 (2017-£235,564) Grants for other projects totalling £199,465 (2017- NIL)	Joint venture expenditure £879,602 (2017: £235,564), Grants for other projects including staff costs totalling £305,608 (2017- £97,914)	£64,246 Owed to (2017-Owed to £64,246)	Alpha International is party to a joint arrangement with Alpha Canada, which commenced in 2003, and which enables both parties to carry out their objects more effectively by pooling resources. The joint committee (comprising the trustees of Alpha International) supervises, directs and manages the joint arrangement. The incoming resources provided by Alpha Canada to the joint arrangement and the related expenditure, is not reflected in these financial statements, but in the financial statements of the joint arrangement.

Alpha International

Notes to the financial statements, continued For the year ended 31 December 2018

20. COMPARATIVE STATEMENT OF FINANCIAL ACTIVITIES

The following table analyses 2017's income and expenditure between unrestricted and restricted funds.

	Note	Unrestricted funds 2017 (Restated)* £	Restricted funds 2017 £	Total 2017 £
INCOME				
Donations and legacies				
Donations under gift aid	2a)	172,045	173,785	345,830
Other donations and similar income	2b)	5,415,021	2,948,641	8,363,662
		5,587,066	3,122,426	8,709,492
Charitable activities	2c), 6	1,181,645	-	1,181,645
Other income	2d)	12,055	-	12,055
Total income		6,780,766	3,122,426	9,903,192
EXPENDITURE				
Fundraising expenditure	3a)	330,289	372,386	702,655
Expenditure on charitable activities				
Strategic Leadership	3b), 18	815,305	263,071	1,078,376
UK Development	3c), 18	855,974	105,226	961,200
Media and Publications	3d), 18	1,953,365	96,192	2,049,557
International Development	3e), 18	994,522	1,845,321	2,839,843
Alpha Context Development	3f), 18	285,739	338,343	624,082
Other Ministries	3g), 18	312,702	29,519	342,221
Conferences	3h), 18	969,774	278,181	1,247,955
Total charitable expenditure		6,187,381	2,955,853	9,143,234
Total expenditure		6,517,650	3,328,239	9,845,889
Net income/(expenditure) before gains/(losses)		263,116	(205,813)	57,303
Other gains/(losses)		52,810	-	52,810
Net income/(expenditure)		315,926	(205,813)	110,113
Funds brought forward at 1 January		8,017,297	484,518	8,501,815
Funds carried forward at 31 December		8,333,223	278,705	8,611,928

All amounts are derived from continuing operations. All recognised gains and losses are included in the Statement of Financial Activities.

* Some 2017 comparative costs have been re-allocated into different expenditure categories which are more in line with 2018 activities and the longer-term strategy of the charity.

The Statement of Financial Activities also complies with the requirements for an Income and Expenditure Account under the Companies Act 2006.

