REGISTERED COMPANY NUMBER: 04594727 (England and Wales)
REGISTERED CHARITY NUMBER: 1099143

# Report of the Trustees and Financial Statements for the Year Ended 31 December 2018 for Elam Ministries

**Bennewith 2018 Limited (Statutory Auditors)** 

3 Wey Court Mary Road Guildford Surrey GU1 4QU

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# Report of the Trustees for the Year Ended 31 December 2018

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 December 2018. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

#### **OBJECTIVES AND ACTIVITIES**

#### **Principal Activity**

Our team has been able to do a significant amount of work to further our efforts in the promotion of education, poverty relief, and advancement of the Christian faith. We are deeply grateful to our many financial partners who enable us to impact so many lives. Principal activities included:

#### **Bible training and education**

In 2018, we continued to refine and promote the Safar discipleship initiative to further one-to-one Bible engagement and Christian living for the first one hundred days of a new Christian's life. We are encouraged by the initial response to Safar, and will continue to expand the number of people utilising Safar in 2019 and beyond. In 2018, we also trained existing and emerging leaders with practical leadership skills, Bible training, strategic planning and mentoring. Training programs include: our three-month courses in Christian leadership, two-week intensive Bible trainings, Bible conferences, and distance learning programmes.

#### Scripture printing and distribution

We continued to print and distribute Bibles and New Testaments. We also continued our distribution of Action Bibles and Action Bible New Testaments for children.

#### **Books and resources**

We published and printed Christian literature for discipleship and Bible study, as well as continuing to make titles available digitally.

#### Media

We produced high-quality TV programmes and other digital video content for Bible teaching, women, youth, men, and children, and to promote Christian worship and education. These programmes are for broadcast on satellite TV and are made available via the Internet and social media.

#### **Women's Ministry**

Our ministry to women who have experienced abuse, oppression or trauma continued. In 2018, we provided six women's conferences to promote healing for hurting women. We also provided two advanced training conferences in women's ministry for women involved in serving other hurting women. We held men's conferences to train men to better serve and understand the women in their lives. We also produced four thirteen-episode series of TV programmes addressing challenges and issues women face in day-to-day life. Lastly, our team continues to provide counselling to women who have experienced trauma through abuse, oppression or abortion..

#### **Advocacy and relief**

We provided advocacy, financial support and pastoral care for persecuted Christians and their families. We also expanded our work to provide Bible teaching for refugees in Europe, as well as to assist European churches in outreach and integration of refugees into local communities.

#### **Public benefit**

Through these activities, the charity has benefitted members of the public in the following ways:

- People who want to learn about and begin a life of Christian faith
- People who want to grow in their Christian faith, worship, and practice
- People who want to prepare to serve others in Christian ministry
- People who have suffered persecution and/or abuse
- People suffering because of poverty and/or as refugees

# Report of the Trustees for the Year Ended 31 December 2018

#### **ACHIEVEMENT AND PERFORMANCE**

In 2018, we provided training and Christian education to over 5,700 people through Bible conferences, advanced Bible training, accredited distance learning programmes, two-week intensive Bible trainings, and our three-month Christian leadership course. This included women's ministry for 279 women - many of whom have experienced abuse or oppression, as well as outreach training near 400 European church leaders and Bible training for more than 1,000 refugees in Europe. This also includes training over 675 people to use Safar for one-to-one Bible engagement and Christian living for the first one hundred days of a new Christian's life.

In 2018, we sent to print 25,000 Bibles, 275,000 New Testaments, and 60,000 New Testaments with Psalms and Proverbs. We also re-printed 54 titles for use in training, evangelism, and/or discipleship. Three new titles were printed for the first time. Additionally, we now have over 50 titles available digitally.

Our media department broadcast weekly Christian TV programming for women, children, Christian worship, and evangelism. In total, 124 episodes of new TV programming and over 100 new video clips were filmed in 2018. Viewership continued to grow online, and we had daily communication through social media with 200,000+ followers.

#### **FINANCIAL REVIEW**

Our reserves are divided between Unrestricted and Restricted (i.e. specific) funds. Our unrestricted and restricted funds at the year-end were £923,529 (2017: £1,765,316) and £643,291 (2017: £523,138) respectively. The trustees believe that the current level of reserves is sufficient and reasonable given the current financial climate. At the same time, we recognise the need to keep our reserves policy under review in the current year.

#### **FUTURE PLANS**

The trustees anticipate a further increase in activity in 2019, in large part due to the ongoing implementation of the Safar one-to-one mentoring program, increased number of trained leaders serving in Christian ministry, and further utilisation of technology and the internet. Our capacity for Scripture printing and distribution continues to grow as we receive many new requests for Bibles and New Testaments, as well as other books and materials. Opportunities for training, media production, and relief effort also continues to increase, in part due to the new doors opened through widespread work among refugees.

#### STRUCTURE, GOVERNANCE AND MANAGEMENT

Structure, Governance and Management

The affairs of the organization have been directed by a board of directors, which meets regularly for this purpose. The directors then delegate the day-to-day management of the different departments to managers who are overseen by the executive director.

The directors are aware of the risks affecting Elam Ministries and as far as possible have put policies and procedures in place to diminish those risks.

REFERENCE AND ADMINISTRATIVE DETAILS Registered Company number 04594727 (England and Wales)

Registered Charity number 1099143

Registered office 'Grenville' Grenville Road Shackleford Godalming Surrey GU8 6AX

# Report of the Trustees for the Year Ended 31 December 2018

#### **REFERENCE AND ADMINISTRATIVE DETAILS**

Trustees
Rev S Yeghnazar
Mr M R Roshanzamir
Mrs L Yeghnazar
Mrs A Kuhn
Dr J A Sargent
Mr R Worton
Mr K K Devaraj
Mr D A Yeghnazar

**Auditors** 

Bennewith 2018 Limited (Statutory Auditors)
3 Wey Court
Mary Road
Guildford
Surrey
GU1 4QU

#### **STATEMENT OF TRUSTEES RESPONSIBILITIES**

The trustees (who are also the directors of Elam Ministries for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the trustees are required to

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity SORP;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

#### **AUDITORS**

The auditors, Bennewith 2018 Limited (Statutory Auditors), will be proposed for re-appointment at the forthcoming Annual General Meeting.

Approved by order of the board of trustees on 27 September 2019 and signed on its behalf by:

Mr M R Roshanzamir - Trustee

### Report of the Independent Auditors to the Trustees of Elam Ministries

#### **Opinion**

We have audited the financial statements of Elam Ministries (the 'charitable company') for the year ended 31 December 2018 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

#### In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 December 2018 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### **Other information**

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Charities Act 2011 requires us to report to you if, in our opinion:

- the information given in the Report of the Trustees is inconsistent in any material respect with the financial statements; or
- the charitable company has not kept adequate accounting records; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

#### **Report of the Independent Auditors to the Trustees of**

#### **Elam Ministries**

#### **Responsibilities of trustees**

As explained more fully in the Statement of Trustees Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

#### Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Independent Auditors.

#### **Use of our report**

This report is made solely to the charitable company's trustees, as a body, in accordance with Section 144 of the Charities Act 2011 and regulations made under Section 154 of that Act. Our audit work has been undertaken so that we might state to the charitable company's trustees those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Bennewith 2018 Limited (Statutory Auditors)
Eligible to act as an auditor in terms of Section 1212 of the Companies Act 2006
3 Wey Court
Mary Road
Guildford
Surrey
GU1 4QU

**27 September 2019** 

# Statement of Financial Activities for the Year Ended 31 December 2018

	Notes	Unrestricted fund	Revaluation Reserve	Restricted funds	31.12.18 Total funds	31.12.17 Total funds £
INCOME AND ENDOWMENTS	Notes	£	£	£	£	£
FROM	_	0/0.000		0.005.445	0.475.444	0.557.050
Donations and legacies	2	369,999	-	2,095,415	2,465,414	2,576,352
Other trading activities	3	125,039			125,039	143,037
Total		495,038	-	2,095,415	2,590,453	2,719,389
EXPENDITURE ON						
Charitable activities	4					
Relief & Missions		22,890	-	473,928	496,818	402,346
Elam Training Bible & Literature Translation &		32,489	-	722,229	754,718	731,935
Production		98,300	-	1,128,875	1,227,175	1,570,421
Technology Initiative		70,000	-	15,392	15,392	1,370,421
<b>3,</b>						
Total		153,679	-	2,340,424	2,494,103	2,704,702
NET INCOME/(EXPENDITURE)		341,359		(245,009)	96,350	14,687
Transfero habrroon funda	45	(4 400 44/)	047.004	9/E 4/9		
Transfers between funds	15	(1,183,146)	<u>817,984</u>	365,162		
Net movement in funds		(841,787)	817,984	120,153	96,350	14,687
			,	•	•	•
RECONCILIATION OF FUNDS						
Total funds brought forward		1,765,316	-	523,138	2,288,454	2,273,767
TOTAL FUNDS CARRIED						
FORWARD		923,529	<b>817,984</b>	643,291	2,384,804	2,288,454

# Balance Sheet At 31 December 2018

FIXED ASSETS	Notes	Unrestricted fund £	Revaluation Reserve £	Restricted funds £	31.12.18 Total funds £	31.12.17 Total funds £
Tangible assets	10	783,251	817,984	-	1,601,235	1,601,736
CURRENT ASSETS						
Stocks Debtors	11 12	242,242	-	400.050	242,242	300,556
Cash at bank	12	334,971 12,592		199,852 443,439	534,823 456,031	414,992 497,459
Cash at Dank		12,372		443,437	450,031	471,437
		589,805	-	643,291	1,233,096	1,213,007
CREDITORS Amounts falling due within one	40	(400.040)			(400.040)	400 0/O
year	13	(103,348)	•	-	(103,348)	(130,262)
NET CURRENT ASSETS		486,457		643,291	1,129,748	1,082,745
HEI OURKEIH AGGETO					1/12//140	
TOTAL ASSETS LESS CURRENT LIABILITIES		1,269,708	817,984	643,291	2,730,983	2,684,481
CREDITORS Amounts falling due after more than one year	14	(346,179)	-		(346,179)	(396,027)
NET ASSETS		923,529	817,984	643,291	2,384,804	2,288,454
FUNDS Unrestricted funds:	15					
General fund					923,529	1,765,316
<b>Revaluation Reserve</b>					817,984	-
					4 744 549	4 7/5 94/
Restricted funds					1,741,513 643,291	1,765,316 523,138
Nowinter Ining						JE3, 130
TOTAL FUNDS					2,384,804	2,288,454

# Balance Sheet - continued At 31 December 2018

The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 December 2018.

The members have not deposited notice, pursuant to Section 476 of the Companies Act 2006 requiring an audit of these financial statements.

The trustees acknowledge their responsibilities for

- (a) ensuring that the charitable company keeps accounting records that comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

These financial statements have been audited under the requirements of Section 144 of the Charities Act 2011.

These financial statements have been prepared in accordance with the provisions applicable to charitable companies subject to the small companies regime.

The financial statements were approved by the Board of Trustees on 27 September 2019 and were signed on its behalf by:

Mr M R Roshanzamir - Trustee

# Cash Flow Statement for the Year Ended 31 December 2018

	Matao	31.12.18	31.12.17
Coch floure from an exclinit activities.	Notes	£	£
Cash flows from operating activities:  Cash generated from operations	1	47 AEO	(22E 002)
Interest paid	1	47,450 (17,876)	(225,092) (17,019)
interest paru		(17,876)	(17,017)
Net cash provided by (used in) operating acti	vities	29,574	(242,111)
Cash flows from investing activities:			
Purchase of tangible fixed assets		(24,132)	(41,060)
Sale of tangible fixed assets			999
Net cash provided by (used in) investing activ	vities	(24,132)	(40,061)
Cash flows from financing activities:			
Loan repayments made in year		(50,314)	(50,611)
Loan repayments received in year		3,444	6,027
Net cash provided by (used in) financing activ	vities	(46,870)	(44,584)
Change in each and each equivalents in the			
Change in cash and cash equivalents in the reporting period		(41,428)	(326,756)
Cash and cash equivalents at the beginning o	f the	(41,420)	(320,730)
reporting period		497,459	824,215
Cash and cash equivalents at the end of the			
reporting period		456,031	497,459
		<del></del>	

# Notes to the Cash Flow Statement for the Year Ended 31 December 2018

# 1. RECONCILIATION OF NET INCOME/(EXPENDITURE) TO NET CASH FLOW FROM OPERATING ACTIVITIES

	31.12.18	31.12.17
	£	£
Net income/(expenditure) for the reporting period (as per the statement		
of financial activities)	96,350	14,687
Adjustments for:		
Depreciation charges	21,580	22,731
Loss on disposal of fixed assets	3,053	11,223
Interest paid	17,876	17,019
Decrease/(increase) in stocks	58,314	(155,316)
Increase in debtors	(123,275)	(179,622)
(Decrease)/increase in creditors	(26,448)	44,186
Net cash provided by (used in) operating activities	47,450	(225,092)

#### 1. ACCOUNTING POLICIES

#### **Basis of preparing the financial statements**

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain assets.

#### Income

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably.

#### **Expenditure**

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

### **Allocation and apportionment of costs**

Direct costs are allocated to the activity they relate to. If a direct cost relates to more than one activity it is apportioned based on the estimated usage.

Support cost are apportioned between activities according to the activities percentage of the total direct costs.

#### **Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

#### **Plant and machinery**

Fixtures and fittings - 10% reducing balance
Office equipment - 20% reducing balance
Motor vehicles - 20% reducing balance

#### **Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items. Any items allocated to be given away as part of the charitable activities are not included in stock.

### **Taxation**

The charity is exempt from corporation tax on its charitable activities.

### **Fund accounting**

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial

#### 1. ACCOUNTING POLICIES - continued

### **Foreign currencies**

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### **Pension costs and other post-retirement benefits**

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

#### Freehold property revaluation

During the transition to FRS 102, the trustees decided to bring in the revaluation of the freehold property as deemed cost.

#### 2. DONATIONS AND LEGACIES

	31.12.18	31.12.17
	£	£
Relief & Missions	112,648	277,396
General	369,999	565,197
Elam Training	719,324	385,462
Bible & Literature Translation & Production	1,263,443	1,348,297
	2,465,414	2,576,352
OTHER TRADING ACTIVITIES		
	31.12.18	31.12.17
	£	£
Book income	125,039	143,037
	<del></del>	
	General Elam Training Bible & Literature Translation & Production  OTHER TRADING ACTIVITIES	Relief & Missions 112,648 General 369,999 Elam Training 719,324 Bible & Literature Translation & Production 1,263,443  2,465,414  OTHER TRADING ACTIVITIES 31.12.18 £

### 4. CHARITABLE ACTIVITIES COSTS

	Direct costs	Support costs (See note 5)	Totals
	£	£	£
Relief & Missions	473,928	22,890	496,818
Elam Training	722,229	32,489	754,718
<b>Bible &amp; Literature Translation &amp; Production</b>	1,128,118	99,057	1,227,175
Technology Initiative	15,392		15,392
	2,339,667	154,436	2,494,103

6.

# Notes to the Financial Statements - continued for the Year Ended 31 December 2018

#### 5. SUPPORT COSTS

			Governance	
	Management	<b>Finance</b>	costs	Totals
	£	£	£	£
Relief & Missions	18,760	317	3,813	22,890
Elam Training	26,627	450	5,412	32,489
Bible & Literature Translation & Production	76,403	1,279	21,375	99,057
	121,790	2,046	30,600	154,436
NET INCOME/(EXPENDITURE)				
			31.12.18	31.12.17
			£	£
Auditor's remuneration for audit work			18,000	9,000
Auditor's remuneration for non audit work			12,600	5,700
Depreciation - owned assets			21,579	22,732
Loss on disposal of fixed asset			3,053	11,223

#### 7. TRUSTEES' REMUNERATION AND BENEFITS

**Bibles given as charitable donations** 

There were no trustees' remuneration for the year ended 31 December 2018 nor the year ended 31 December 2017.

236,720

303,115

### **Trustees' expenses**

During the period, three trustees incurred expenses of £16,194 (2017: £26,446) in respect of travel and subsistence, £6,774 (2017: £6,388) in respect of insurance and £4,261 (2017: £4,220) in respect of telephone costs. All costs were wholly in fulfilment of charity business.

### 8. STAFF COSTS

	31.12.18	31.12.17
	£	£
Wages and salaries	887,616	949,107
Social security costs	95,112	88,163
Other pension costs	14,935	•
	997,663	1,037,270
The average monthly number of employees during the year was as follows:		
	31.12.18	31.12.17
	35	35
		===

No employees received emoluments in excess of £60,000.

### **Key management personnel**

The total amount of employee benefits (including employer pension contributions and employer national insurance contributions) received by key management personnel for their services to the charity was £43,000 (2017: £40,500).

### 9. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES

	Unrestricted fund £	Revaluation Reserve £	Restricted funds £	Total funds £
INCOME AND ENDOWMENTS FROM	_	_	_	_
Donations and legacies	565,196	-	2,011,156	2,576,352
Other trading activities	143,037		-	143,037
Total	708,233	-	2,011,156	2,719,389
EXPENDITURE ON				
Charitable activities Relief & Missions	19,140	_	383,206	402,346
Elam Training	27,167	-	704,768	731,935
Bible & Literature Translation & Production	77,177	-	1,493,244	1,570,421
Total	123,484	-	2,581,218	2,704,702
NET INCOME/(EXPENDITURE)	584,749	-	(570,062)	14,687
Transfers between funds	(406,901)		406,901	
Net movement in funds	177,848	-	(163,161)	14,687

9.	COMPARATIVES FOR THE STATEMENT	OF FINANCIAL ACTIVITI	ES - continued		
		Unrestricted	<b>Revaluation</b>	Restricted	Total
		fund	Reserve	funds	funds
		£	£	£	£
	RECONCILIATION OF FUNDS				
	Total funds brought forward	1,587,468	-	686,299	2,273,767
	TOTAL FUNDS CARRIED FORWARD	1,765,316	<u>.</u>	523,138	2,288,454
10.	TANGIBLE FIXED ASSETS				
		Freehold	<b>Plant and</b>	Motor	
		property	machinery	vehicles	Totals
		£	£	£	£
	COST				
	At 1 January 2018	1,500,000	239,625	39,538	1,779,163
	Additions	-	24,132	-	24,132
	Disposals	-	(23,338)	-	(23,338)
	At 31 December 2018	1,500,000	240,419	39,538	1,779,957
	DEPRECIATION				
	At 1 January 2018	-	153,171	24,257	177,428
	Charge for year	-	18,523	3,056	21,579
	Eliminated on disposal		(20,285)		(20,285)
	At 31 December 2018		151,409	27,313	178,722
	NET BOOK VALUE				
	At 31 December 2018	1,500,000	89,010	12,225	1,601,235
	At 31 December 2017	1,500,000	86,454	15,281	1,601,735
	Cost or valuation at 31 December 2018 i	s represented by:			
		Land and	Plant and	Motor	
		buildings	machinery	vehicles	Totals
		£	£	tenicies £	£
	Increase per re-valuation in 2002	485,000	-	-	485,000
	Increase per re-valuation in 1997	332,984	-	-	332,984
	Cost	682,01 <b>6</b>	239,625	39,538	961,179
		1,500,000	239,625	39,538	1,779,163

Freehold property was last re-valued on an open market basis on 8 October 2002 by Wadham & Isherwood.

Freehold buildings are stated at the 2002 valuation and have not been depreciated. Financial Reporting Standard 17 requires freehold property to be depreciated. The standard has not been complied with in this case as the Trustees consider the useful economic life of the building to be such that the depreciation charge would have no material effect on the financial statements.

# Notes to the Financial Statements - continued for the Year Ended 31 December 2018

# 10. TANGIBLE FIXED ASSETS - continued

An adjustment was made during the year to disclose separately the net book value of the charity's motor vehicles. This adjustment had no effect on the overall net book value of the assets.

### 11. STOCKS

	Finished goods	31.12.18 £ 242,242	31.12.17 £ 300,556
12.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
	Other debtors	31.12.18 £ 534,823	31.12.17 £ 414,992
13.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
	Bank loans & overdrafts Trade creditors Other creditors	31.12.18 £ 50,314 22,934 30,100 103,348	31.12.17 £ 50,780 49,155 30,327
14.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
	Bank loans	31.12.18 £ 346,179	31.12.17 £ 396,027

### 15. MOVEMENT IN FUNDS

	At 1.1.18 £	Net movement in funds £	Transfers between funds £	At 31.12.18 £
Unrestricted funds	-	_	_	_
General fund	1,765,316	341,359	(1,183,146)	923,529
Revaluation Reserve			817,984	817,984
	1,765,316	341,359	(365,162)	1,741,513
Restricted funds				
Missions Fund	-	(361,279)	361, <del>29</del> 4	15
Elam Training Fund	-	(2,907)	3,868	961
Bible Fund	523,138	25,055	-	548,193
Resources Fund	-	61,687	-	61,687
Technology Fund		32,435		32,435
	523,138	(245,009)	365,162	643,291
TOTAL FUNDS	2,288,454	96,350		2,384,804
Net movement in funds, included in the ab	ove are as follows:	Incoming	Resources	Movement in
		resources	expended	funds
		£	£	£
Unrestricted funds General fund		495,038	(153,679)	341,359
Restricted funds Relief Fund		46,560	(46,560)	
Missions Fund		46,088	(427,367)	(361,279)
Elam Training Fund		719,323	(427,367) (722,230)	(301,277)
Bible Fund		432,209	(407,154)	25,055
Resources Fund		783,408	(721,721)	61,687
Technology Fund		47,827	(15,392)	32,435
		2,095,415	(2,340,424)	(245,009)
TOTAL FUNDS		2,590,453	(2,494,103)	96,350

#### **MOVEMENT IN FUNDS - continued 15**.

Compa	ratives for	movement	in	funds

Comparatives for movement in funds				
•		Net	<b>Transfers</b>	
		movement in	between	
	At 1.1.17	funds	funds	At 31.12.17
	£	£	£	£
Unrestricted Funds				
General fund	1,587,468	584,749	(406,901)	1,765,316
Restricted Funds				
Relief Fund	•	(47,797)	47,797	-
Missions Fund	-	(58,016)	58,016	-
Elam Training Fund	-	(319,306)	319,306	-
Bible Fund	686,299	130,581	(293,742)	523,138
Resources Fund		(275,524)	275,524	
	686,299	(570,062)	406,901	523,138
TOTAL FUNDS	2,273,767	14,687		2,288,454
Comparative net movement in funds, include	led in the above are	as follows:		
		Incoming	Resources	Movement in
		resources	expended	funds
Uma didd de demada		£	£	£
Unrestricted funds General fund		708,233	(123,484)	584,749
Restricted funds				
Relief Fund		2,830	(50,627)	(47,797)
Missions Fund		274,563	(332,579)	(58,016)
Elam Training Fund		385,463	(704,769)	(319,306)
Bible Fund		<b>825,027</b>	(694,446)	130,581
Resources Fund		523,273	(798,797)	(275,524)
		2,011,156	(2,581,218)	(570,062)
TOTAL FUNDS		2,719,389	(2,704,702)	14,687

### 15. MOVEMENT IN FUNDS - continued

A current year 12 months and prior year 12 months combined position is as follows:

		Net	<b>Transfers</b>	
		movement in	between	
	At 1.1.17	funds	funds	At 31.12.18
	£	£	£	£
Unrestricted funds				
General fund	1,587,468	926,108	(1,590,047)	923,529
<b>Revaluation Reserve</b>	•	-	817,984	817,984
Restricted funds				
Relief Fund	•	(47,797)	47,797	-
Missions Fund	•	(419,295)	419,310	15
Elam Training Fund	•	(322,213)	323,174	961
Bible Fund	686,299	155,636	(293,742)	548,193
Resources Fund		(213,837)	275,524	61,687
Technology Fund		32,435		32,435
	686,299	(815,071)	772,063	643,291
TOTAL FUNDS	2,273,767	111,037	•	2,384,804

A current year 12 months and prior year 12 months combined net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds
Unrestricted funds	-	-	_
General fund	1,203,271	(277,163)	926,108
Restricted funds			
Relief Fund	49,390	(97,187)	(47,797)
Missions Fund	340,651	(759,946)	(419,295)
Elam Training Fund	1,104,786	(1,426,999)	(322,213)
Bible Fund	1,257,236	(1,101,600)	155,636
Resources Fund	1,306,681	(1,520,518)	(213,837)
Technology Fund	47,827	(15,392)	32,435
	4,106,571	(4,921,642)	(815,071)
TOTAL FUNDS	5,309,842	(5,198,805)	111,037

#### 15. MOVEMENT IN FUNDS - continued

#### Restricted funds:

The 'Relief' fund is for the relief and social work as part of the organisation's work carried out in Turkey and the Middle East.

The 'Missions' fund is for supporting and mentoring church planters and pastors in the Iran region.

The 'Elam Training' fund is for training leaders to plant house churches and increase discipleship and evangelism inside Iran.

The 'Bible' fund is for printing and distributing Persian New Testaments and Bibles.

The 'Resources' fund is for the production of Elam's TV programme, Women's World, as well as for counseling for women in need.

The 'Technology' fund is for promoting discipleship programming through technology for women, children, youth and men.

#### **Transfers between funds**

All transfers made from Unrestricted to Restricted Funds are to finance a deficit on the Restricted Fund.

During the year, the trustees decided to show the revaluation of the freehold property in a separate Revaluation Reserve, and accordingly a transfer was made from the Unrestricted funds to the Revaluation Reserve.

### 16. RELATED PARTY DISCLOSURES

A daughter of Trustee R Roshanzamir is an employee of the charity and receives a salary for her role.

Two daughters and a daughter-in-law of Trustee S Yeghnazar are employees of the the charity and receive salaries for their roles. The employees are also the two sisters and wife of Trustee D Yeghnazar.

The husband of Trustee A Kuhn is paid a regular monthly amount for work carried out on behalf of the charity.

The total amount paid for salaries and subcontractor costs in respect of these five related parties amounted to £148,800 (2017: £125,750).

#### 17. SECURITIES

There is a mortgage secured on the Freehold property which at the end of the year end stood at £396,493 (2017 - £446,807). The monthly payments stand at £5,015.