

A photograph of two paramedics at night. The paramedic in the foreground is wearing a red helmet with 'DOCTOR' written on it and an orange high-visibility jacket with 'CRITICAL CARE DOCTOR' on the back. The paramedic in the background is wearing a white helmet and a green high-visibility jacket. They are standing in front of a blurred background of blue and white lights.

**LIVES.**

## **ANNUAL REPORT 2018/19**

**LIVES.**

**SAVING LIVES  
IN LINCOLNSHIRE**

# CONTENTS

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2	Introduction and Public Benefit
3	Vision, Mission and Charitable Aims
4	Operations and Activity
9	Operational Statistics
10	Raising money and looking after our supporters
13	Marketing and Communications
15	Future Plans
17	Financial Review
20	Risk Management
21	Structure, Governance and Management
23	Statement of Trustees Responsibilities
24	Reference and Administrative Details
25	Report of the Independent Auditors
28	Statement of Financial Activities
29	Statement of Financial Position
31	Statement of Cash Flows
32	Notes to the Financial Statements





# INTRODUCTION

Lincolnshire Integrated Voluntary Emergency Service (LIVES) is the charity that delivers a voluntary emergency response to the population of Lincolnshire. Our volunteers provide pre-hospital emergency care to patients suffering a medical emergency or trauma.

Sparsely populated Lincolnshire has England's most dangerous roads, above average heart disease, long ambulance response times and no major trauma hospital. It's a lethal combination. Lincolnshire's unique circumstances demand unique solutions. Last year, LIVES' 700 community-based volunteers attended 15,000 medical emergencies. For more than 80%, we arrived before the ambulance.

The service is provided free at the point of need, to anyone and everyone in Lincolnshire, resident or visitor based on clinical need.

It cost £604,773 to keep LIVES responders trained, equipped and able to attend to patients suffering a medical emergency in their community.

It cost £134,481 to deliver training in life-saving skills to communities across Lincolnshire.

# PUBLIC BENEFIT

**Charities are required to demonstrate how they provide a benefit to the public.**

LIVES delivers benefit to the public in the relief of injury or illness through rapid treatment of those suffering a medical emergency or trauma. This benefit is available to any member of the public and access to the service is based solely on patient need, as determined by despatchers working within the ambulance control centre.

This benefit is available to anyone and everyone in Lincolnshire and areas nearby whether they are residents or visitors.

The Trustees have complied with their duty in accordance with the Charities Act and the Charity Commission's guidance on public benefit in exercising their powers and duties to consider it in all aspects of the company's activities.



## VISION, MISSION AND CHARITABLE AIMS

**Our vision is that no person should suffer unnecessarily as a result of their illness, injury or their rural location.**

**Our mission is to provide equality and excellence of care to any person who suffers an emergency medical problem or injury within Lincolnshire.**

Our charitable aims, as set out in our Memorandum of Association are to:

- Provide immediate medical care to any person injured in any accident or involved in any medical emergency in the area of Lincolnshire, North Lincolnshire, North East Lincolnshire or any area reasonably close thereto
- Advance the principles of Pre-Hospital Emergency Care on a national basis; providing advice and guidance in all aspects of such care; including delivery of training and provision of approved emergency equipment when required to do so
- Obtain, collect and receive money and funds that arise from the national furtherance of LIVES objects





## OPERATIONS AND ACTIVITY

LIVES delivers a voluntary emergency response to the population of Lincolnshire. Our volunteers provide pre-hospital emergency care to patients suffering a medical emergency or trauma.

### Volunteers

Volunteers are at the core of LIVES and without their skills, enthusiasm and dedication we could not provide an emergency response and life-saving care to the people of Lincolnshire.

**We would like to express our thanks and gratitude to all LIVES responders and volunteers and acknowledge the significant impact that they have in the care of acutely ill and injured persons in Lincolnshire.**



LIVES depends on the goodwill and enthusiasm of its volunteers, be they in clinical responding, training and educating, fundraising or administrative roles, for the successful operation of the organisation. We recognise our volunteers as our greatest asset and without them we could not provide our services which are vital to so many people in Lincolnshire.

LIVES also recognises the significant contribution made by those volunteers who provide administrative and organisational support to the First Responder scheme and all those who work tirelessly to raise funds locally to ensure the continued sustainability of the scheme. Our thanks go to these resourceful, dedicated individuals whose efforts provide a significant contribution to the overall success of the organisation.

LIVES understands that our members volunteer for a wide variety of reasons and we aim to provide an inclusive environment with a place for all volunteers and that recognises and rewards the good work of all our members. We strive to continuously develop our volunteer education programmes to ensure that we recognise and optimise the skills and interests of all volunteers and create opportunities for volunteers to contribute to their communities at a level that is appropriate for each individual. We also recognise that this contribution may extend beyond their clinical skills and include those with an interest and aptitude in training, administration or leadership. All provide a valuable and worthwhile contribution to LIVES and to their communities.

## Community First Responders

The LIVES First Responder scheme is the largest independent scheme in the UK under a single governance and management structure and is recognised nationally as a model of excellence in both the scope and the scale of the activity delivered by LIVES responders.

Quality clinical care is fundamental to our organisation. LIVES responders need to be both competent in their clinical practice and confident to use their skills. Our volunteers are encouraged to respond at a level at which they feel comfortable and to facilitate this we offer opportunities for our community first responders at one of four levels. During 2018/19 153 responders completed training at Level 2, 104 of them for the first time as new responders within the organisation. 56 of our more experienced responders have undertaken the Quallsafe First Responder Emergency Care qualification to respond at Level 3, with 27 of those completing the course for the first time. We have introduced selection days for responders who

are keen to progress to Level 4, our most senior level of responding for lay people. Level 4 training continues to be delivered within the organisation to ensure that it meets our requirements although it is planned that this will transition to an externally recognised course during 2019/20.

LIVES is continuing to develop and expand its First Responder scheme membership. We undertake limited promotional activity to specifically recruit responders with most new recruits identifying us via our website or presence at events. We continue to focus recruitment on areas of the county that currently have very few LIVES resources, very rural areas and areas where there is a high rate of medical emergency. In a number of areas we have restricted applications due to the local group having limited capacity to ensure that every member is effectively inducted and supported during their early LIVES experience. During the year we received 234 applications to become a First Responder, an increase of 6.5% on the previous year, and 104 completed their First Responder training to level 2.

### What makes someone want to become a responder for LIVES?

Fran's new to LIVES, having qualified as a responder earlier this year. Fran tells us why he decided to join LIVES and become a Community First Responder...

"On 1st November 2016 my brother, David, and his wife had been out seeing to their horses, David took a step into the house and slumped to the floor in cardiac arrest. His wife ran and got a neighbour who performed CPR for 20 minutes until help arrived. They used a defibrillator on David seven times until they regained a pulse. Four stents later, David is alive and well."

"This obviously shocked us all and was the inspiration for me to start campaign for my local village to get a public access defibrillator. Once it was installed I went to a meeting to be trained in its use and found out that it was LIVES who had provided the defibrillator."

Fran got talking to the team at LIVES and decided to start the process to become a first responder for LIVES.

"I haven't looked back since. On 13th January this year I qualified as a First Responder. I can safely say that becoming a responder is one of best things that I have done, I feel very privileged to be a member of LIVES. Helping people in their hour of need is such a special feeling."



## LIVES Medics

Since the 1970s, volunteer medics living in Lincolnshire communities have saved lives by attending life-threatening emergencies, often bringing skills to the scene that are not possessed by a regular ambulance crew. LIVES, has 61 highly skilled volunteer doctors, nurses and paramedics who bring aspects of hospital-level care to the roadside or wherever the patient may be, delivering complex procedures and treatments at the scene of the accident that are usually only found in an emergency department, operating theatre or Intensive Care Unit. This may range from putting a patient into a "medical coma" at the roadside, through aligning severe fractures under sedation, and even to performing roadside amputation or opening the chest in traumatic cardiac arrest. All of these complex procedures can be performed within minutes of arrival. LIVES volunteer medics bring the hospital to the patient, wherever they may be, whenever they need it, meaning we minimise the delay in getting life-saving treatment underway and improve the chances of the patient having a positive outcome.

All our medics are volunteers who are health care professionals with full or part time paid employment, usually in the NHS or military. They volunteer with LIVES in their spare time between shifts.

During 2018/19 we recruited four new medics to LIVES with a particular focus on the skill set of the medic and areas of the county that are particularly rural or under-served by the existing LIVES medic cohort. Volunteer medic places in LIVES are over-subscribed, with more than 30 applications received for the four posts that we were able to fund.

The ongoing development of our medic members is vital to providing pre-hospital care across Lincolnshire. We support our medics with ongoing training including accessing advanced courses in paediatric emergencies, advanced trauma management and surgical skills.

LIVES medics and first responders participated in a number of scenario based exercises and training activities during the year including a multi-agency event at Humberside Airport and extended skills training events. Such training days are vital for giving our medic responders the opportunity to train with

in more realistic surroundings and rehearse many of the challenges they will experience in the course of responding.

## Group coordinators, trainers and fundraisers

LIVES relies very much on the support of a committed and active group of volunteer coordinators, trainers and administrators that support community first responder groups. These dedicated individuals volunteer, often over and above their responding activity, to coordinate responders in their area, manage the local rota, provide local training, raise funds and distribute equipment and supplies to local responders. We are immensely grateful to these volunteers who undertake such vital functions, often in the background and without recognition. LIVES would like to express their thanks to these volunteers and acknowledge the significant impact that they have in overall success of the organisation.

We would also like to express our thanks to the many LIVES responders who give up their time to provide support for events in their community that require first aid services. LIVES provides first aid services for community events to raise funds to support the emergency response activities of the charity. The time and expertise that is freely given by these volunteers is an important source of income for the charity and we thank them for their dedication, commitment and enthusiasm in providing this service.

## Emergency Responding Activity

This year has been another very busy year for LIVES volunteers. LIVES responders attended 14,965 emergency response jobs during the year. Overall community first responders attended 12,981 calls and medic responders attended 1,984 calls. This represents a reduction from previous years and a number of factors have been identified for this, most notably the introduction of the Ambulance Response Programme (ARP) by East Midlands Ambulance Service from July 2017. Under this programme the categorisation of calls has changed and the attendance of a LIVES responder no longer contributes to ambulance performance targets in most cases.



A core aim for LIVES responders is to get to the patient quickly to deliver potentially life-saving care to patients in our large rural county. In 81% of all calls in 2018/19 the LIVES volunteer arrived in advance of the statutory ambulance service.

A key quality indicator that we measure is the outcome of patients that we attend who are suffering a cardiac arrest. These are truly time-critical emergencies where the swift attendance of a LIVES community first responder followed by the advanced interventions of a LIVES medic can have a significant impact on the outcomes for the patient. In 2018/19 LIVES responders attended 784 incidents in which the primary complaint was identified as a cardiac arrest. In 155 of these a defibrillator was used by a LIVES volunteer, and on 67 of these occasions the patient was successfully revived at the scene, a measure referred to as Return of Spontaneous Circulation, or ROSC. This gives a ROSC rate of 42% which is significantly above the national rate of 27% and demonstrates a positive impact from the deployment of LIVES responders.

## Pilot Projects

During 2018/19 LIVES has participated in a number of pilot projects with NHS and local authority partners to deliver new service models to support patients in Lincolnshire.

- Falls Response Partnership: this is a collaboration between LIVES, East Midlands Ambulance Service, Lincolnshire County Council and Lincolnshire Community Health Services NHS Trust to respond to patients who have fallen, assist them to remobilise and refer them to appropriate other services for assessment or treatment. This pilot continues into 2019/20 and will be subject of an academic evaluation.
- Physician Response Unit is a rapid response resource responding to 999 emergency calls with the aim of avoiding admission where possible. The vehicle is staffed by an experienced doctor and an associate. This pilot continues into 2019/20.

We are careful to ensure that any commissioned projects that LIVES takes on are aligned with our core clinical skill set of pre-hospital emergency medicine and response.

## Care Quality Commission

The quality of the care we deliver is vitally important to all at LIVES. We recognise the importance of appropriate regulation and aim not just to meet the minimum standards required by the Care Quality Commission but to exceed these in all domains. LIVES has been registered as a health care provider with the CQC since August 2011 and are regulated under the framework for independent ambulance services. LIVES was inspected by the CQC in January 2018 with the inspection focused on the provision of services using our ambulance, both patient transport and event first aid provision. The report was very positive, identifying areas of good and outstanding practice and with no recommendations or actions. LIVES and its membership value our CQC registration highly and continue to adhere to the standards required to ensure we remain compliant.



## Partnerships

Partnership is key to LIVES delivery of services to the communities that we serve.

LIVES works in close partnership with East Midlands Ambulance Service NHS Trust (EMAS) and this partnership is key to the deployment of LIVES responders to medical emergencies across the county. LIVES responds to patients at the invitation of EMAS and volunteers are deployed by a dedicated team of dispatchers within the EMAS control room. Cooperation between EMAS crews and LIVES teams on the front line with patients is overwhelmingly positive, contributing to good team working and improved experience and outcomes for patients. The relationship between the organisations is governed by a service level agreement.

LIVES has worked in partnership with Lincolnshire Fire and Rescue (LFR) since the start of the Community First Responder Scheme in 1999. LFR volunteer fire fighters are trained as co-responders and attend medical emergencies in their communities under the training and clinical governance structure.



provided by LIVES. These co-responders make a significant contribution both to the organisation and to their communities and we thank them for their dedication and commitment. The Joint Ambulance Conveyance Project (JACP) is a partnership between EMAS, LFR and LIVES and currently deploys three ambulances across Lincolnshire and has continued to operate through 2018/19, providing a transport platform for conveying patients to hospital when required.

## Sharing our skills with our communities

When a patient has a cardiac arrest out of hospital it is vital that life-saving CPR begins as soon as possible. National research shows that bystanders witness between 60-80% of cardiac arrests however, in England, currently less than half attempt CPR. And yet we know that for every minute the heart is stopped, the chance of survival for that person falls by 10%. During 2018/19 LIVES continued to teach CPR in community venues, schools and clubs across Lincolnshire.

An evaluation of earlier programmes demonstrated that 85% of those who took part reported that their confidence in performing CPR had improved following the training. Furthermore, 8% reported that they had actively used their CPR training, either in a medical emergency or to show others what to do.

We are grateful to the players of the Peoples Postcode Lottery who have generously provided funding for a mobile education unit that will allow us to take our life saving education to new venues and communities in the coming years. We are also grateful to Tesco Bags of Help, TSB Local Community Fund and the Morrisons Foundation who have each provided funding to provide CPR resources that have allowed us to continue this vital educational work.

Most importantly, we thank all LIVES members for the significant contribution they have made to the success of this important campaign.

## GDPR

On the 25th May 2018, the General Data Protection Regulation (GDPR) came into statute. This new regulation – which is part of the Data Protection Act 2018 – was implemented to consolidate data privacy laws as well as enhance the protection and rights of individuals.

The new legislation looks at the collection, use, storage, management and deletion processes of all personal data it holds to ensure it is managed in a controlled, risk-free way to protect it effectively and efficiently.

As with many charities, LIVES holds a large quantity of personal data relating to our volunteers, patients and supporters. While the charity does not disclose or sell any of the personal data in its possession, it is important to ensure our current systems are robust and compliant with the new GDPR legislation. Our team carried out an assessment and 'health check' of our existing data management systems and policies to ensure they are compliant with the regulations. New databases have been implemented for responder, patient and donor data and a policy for dealing with data breaches and subject access requests implemented.

Information governance and ensuring we comply with our GDPR obligations is an ongoing process, with all staff and volunteers having to complete a training package to ensure that we continue to be focused on our obligations to protect data. Our marketing and communications team has ensured all literature is compliant in terms of the necessity for supporters to 'opt in' and that our website is also fully compliant.

# LIVES. IN NUMBERS

2018-19

## PEOPLE

649 RESPONDERS



57 MEDICS



# 14,965

Total number of patients helped

## 104

NEW MEMBERS



## 234

APPLICATIONS



## INCIDENTS

### 1,906

Chest Pain



### 2,141

Breathing Difficulties



### 657

Falls



### 987

Road Traffic Collisions



### 646

Stroke



### 784

Cardiac Arrest



## FIRST ON SCENE

# 81%

of the time



## SOLE RESPONSE

# 738

ambulances saved

# EST. 49 YEARS

## EXTENDED SKILLS

# 1,984

callouts by specialist medics



## OVERNIGHT JOBS

# 5,771

callouts between 7pm - 7am



## GOOD SAM APP USERS

207



## BUSIEST DAY SATURDAY

## BUSIEST MONTH

DECEMBER



## ROSC RATE

# 42%

National average 27%



Event medical support for

# 148

 EVENTS



# RAISING MONEY & LOOKING AFTER OUR SUPPORTERS

Through 2018/19 LIVES has continued to implement its strategy of diversifying income streams to improve financial performance and sustainability.

We actively promote a wide range of fundraising activities, such as providing help and support to individual or community fundraising events and attending events and shows across the county to raise both our profile and funds. This year we have also delivered a small number of our own events including a carol concert at Lincoln Cathedral.

Our volunteers are crucial to the delivery of our fundraising activities and provide support across a range of activities in the community such as servicing our collection boxes, talking to local schools and community groups in order to raise the profile of the charity, attending local shows and events to support our stands.

## Community Fundraising

Community fundraising continues to be an important source of charitable funds and we extend our thanks to all LIVES volunteers and members of our communities who give up their time to raise funds for us. During 2018/19 we attended a wide variety of community events from the large such as the Lincolnshire Show and Woodhall Spa 1940s Festival, to sporting and community events in towns and villages across the county.

Community fundraising will always be an important part of our activities. LIVES is a community based organisation but our work often goes unseen unless you are unfortunate enough to be a patient. Our presence at community events and fundraising activities are an important way to raise awareness of our work.

## Campaigns

We held our third Everyday Heroes campaign in July 2018. This has grown from a three day event in 2016 to a month long focus on the work of our volunteers – our ‘everyday heroes’ with joint objectives of raising the profile of LIVES and generating income. Activities are focused around our superhero mascot, Defib Dan and a growing number of schools and businesses have raised funds for us through a Superhero Dress Up day and other Hero related events.

In October we held our first Sausage Supper campaign, encouraging communities to get together and raise funds for LIVES whilst indulging in a famous Lincolnshire staple, the Lincolnshire Sausage. We thank the businesses who supported this campaign and particularly Red Hill Farm who were a generous supporter across the month.





## Local business supporters

In 2018/19, we worked closely with 20 local businesses who actively raise funds for the Charity, many by nominating us as their 'Charity of the Year'. This included Roythornes Solicitors, Springfield Centre in Spalding, Downtown Grantham, Marks & Spencer Boston branch, David Lloyd Lincoln, Theddlethorpe Gas Terminal, Lace Housing and many others.

We are also very grateful to the sports clubs and other organisations that choose to raise funds for LIVES.

We continue to nurture our relationships with many local businesses and organisations to raise awareness of our service.

## Friends of LIVES

In September 2018 LIVES launched a regular giving programme that we have called Friends of LIVES. The programme has proved popular with donors and supporters and has exceeded forecasts for the year. We are confident that it will provide a growing and predictable source of donated income in future

years that will offset the fall in informal donations. The rollout of the programme has required us to implement direct debit facilities for the first time and we have introduced a direct debit facility via our website also.

We had attempted to launch this programme earlier using our own volunteer fundraisers to canvas for support however this was unsuccessful. This year we have engaged the services of a professional fundraising organisation for the sole purpose to canvassing for our Friends of LIVES programme. We undertake quality control checks on their work on a regular basis and carefully monitor their performance against our agreement. We ensure that all canvassers have had training in CPR and basic life-saving skills before representing the charity and that they represent LIVES in a way that is aligned with our values.

The implementation of the Friends of LIVES programme also led us to review the promise that we make to our supporters. We value and respect every individual that donates to our charity and our promise sets out clearly what they should expect from us and those who we work with.



## Fundraising promise

The Charity continues to be totally committed to our 'Fundraising Promise'. We have never been, and will never be, involved in cold calling, direct mailing or any form of pressure selling. We take the protection of the personal data of all our supporters and donors extremely seriously and constantly monitor and review our fundraising policies and procedures to ensure we deliver 'best practice' within the sector.

- We will never share your data with any other organisation for marketing purposes
- We always aim to send you a personal thank you for your donation
- We only send marketing communications to those who have explicitly given us consent to do so
- We promise to provide information about our work so you can see how your money is being spent and the difference you're making. To do this though, we need your permission to send you marketing communications
- If you tell us that you don't want us to contact you in a particular way, we won't
- If you sign up to give us a regular monthly gift by direct debit, we won't ask you to increase that monthly gift for at least a year
- We work to best practice, and will take appropriate action promptly if we fail to meet our standards

## Grants and trusts

During 2018/19 we have actively engaged in a grants and trusts programme for the first time. We have identified grant funders who have an interest in our work and are extremely grateful to those who have supported our responding and community programmes this year. Their funding has allowed us to target recruitment of both community first responders and medic responders into areas that need additional LIVES support, purchase specialist equipment for our medic responders, deliver more training in life-saving skills in our communities and schools, and acquire the facilities to be able to reach more communities.

Our thanks go to the following organisations.

Bromhead Medical Charity  
CDS Action  
Help for Health  
Horncastle & District Health and Wellbeing Fund  
Hospital Saturday fund  
IGas Community Fund  
James Tudor Foundation  
Lincolnshire Community Foundation  
Michael Cornish Charitable trust  
Morrisons Foundation  
Players of the People's Postcode Lottery

Souter Charitable Trust  
Tesco Bags of Help  
The Grace Trust  
The Len Pick Trust  
The The Gilbert Lane Trust  
Triton Knoll Community Fund  
TSB Local Community Fund

## Legacies

Historically legacies have formed a very small income stream for the charity and this continued to be the case in 2018/19 where they accounted for 3% of our total income. We are immensely grateful to those donors who have been generous enough to remember LIVES in their will and very thankful for the contribution that they make to our ongoing charitable work.

For the first time in 2018/19 LIVES undertook a will writing campaign with a local firm of solicitors. Although the numbers participating were relatively small, this was a successful campaign and will be repeated in 2019/20.

# MARKETING AND COMMUNICATIONS

Sharing the story of our LIVES responders and their activity is an important part of raising the profile of LIVES across the county and encouraging communities to support our work.

## Website

The current LIVES website was designed and built during 2016 but due to technological developments and user trends, the website was in need of an update. During 2018 we've begun a programme of continuously improving the usability of the website, focusing on the functionality of our pages, forms and responsiveness.

## Social media

Social media was a key focus of our brand awareness and fundraising growth through 2018-19. Each social media channel – Facebook, Twitter, Instagram and LinkedIn - has grown both number of followers and engagement since the previous year. While focusing on our organic growth, we also launched a number of new initiatives to identify and encourage new supporters.

From September 2018, we started trialling Facebook advertising as a way to increase our brand awareness and increase conversions. We have tested different types of content and calls-to-action to see what our target audience responds to. Through this method of advertising we have been able to target specific groups of supporters and tailor our content to them.

During 2018 we undertook a trial using Google Ads to generate more traffic to the website. Google provides a monthly Ads grant to charities and non-profits and we tested using Google Ads to help generate more website traffic. We also undertook an SEO review of the website and made improvements where needed.

Towards the end of 2018, LIVES registered to start receiving donations directly through Facebook. As our most engaging social media channel, we were keen to see how Facebook would work as a conversion channel too. This is now one of our fastest growing donation channels, with the number of people donating increasing month on month.





## Newsletter Subscribers

We want to offer our supporters a quick and simple way to find out more about LIVES and keep up to date with any other opportunities to support the charity. We do this through a subscription option on the website so that anyone can opt-in to receive our newsletter and marketing emails. Since the implementation of GDPR in April 2018 we've audited our mailing lists and reviewed our privacy policy and subscription methods. As of March 2018 we have over 1,000 subscribers, who have all actively opted-in to receiving communications from LIVES.

## Delivering engaging content to our supporters

In order to engage our audiences across our digital platforms, during 2018/19 we have started producing larger variety of online stories and content that we use to communicate with our supporters and potential supporters.

- **Newsletter**  
A monthly e-newsletter was launched in summer 2018 to provide our subscribers with an update of any news and updates. The newsletter contains a mix of fundraising news, events, blog content and responding updates.
- **Blog posts**  
To help reach new audiences and provide more useful and engaging content to our current audience, we started publishing blog posts on the website on a wide variety of topics. These range from stories about our patients and responders to informative information about first aid or the emergency services.
- **Video**  
Video content is becoming increasingly popular, especially on digital channels such as social media. In 2018 we produced two new videos to increase our brand awareness and build the profile of the charity. Both videos focused on what LIVES responders do and the difference they make.

## Reporting

We keep a monthly report of our social media activity and monitor successes or concerns to ensure we are reacting appropriately. At the end of March 2018 we had grown our channels to:

 **5,643** Facebook likes

 **8,544** Twitter followers

 **434** Instagram followers

 **1,009** Email subscribers

## Looking ahead

In the year ahead, digital will continue to be a strong focus for LIVES as we continue to grow and develop as an organisation. We're keen to continue with some of the projects we've started and will review our strategy to set new goals and targets for the future.

“ The LIVES responder was based in the same village, which is why she could get there so **fast**. She acted quickly and efficiently. Her actions **saved** my dad's **life**. ”

- Daughter of LIVES patient

# FUTURE PLANS

**As we enter our 50th year we believe that we remain as relevant to Lincolnshire as when we were founded in 1970. Our future plans are focused on the growth and development of our emergency responding activities delivered by LIVES volunteers at all clinical levels and ensuring the financial sustainability of the organisation.**

## Clinical and Operational plans

Our aspiration is to provide community first responder coverage across the greater Lincolnshire area 24 hours per day, every day of the week. We know that we are some way off this target and will need continued and targeted recruitment and adequate levels of funding to reach this goal.

LIVES continued focus will be on the development of skills of volunteers to better equip them to address a wide variety of medical emergencies. We are committed to ensuring that all responders are both competent and confident to attend emergencies that they are called to.

During 2019/20 we will review the pathway that an individual follows from first expressing an interest in becoming a LIVES responder, through their education and skills development journey to advanced responding skills. We will implement new nationally recognised qualifications for our most senior community first responders and opportunities for continuing professional development for responders from all backgrounds, including our medic responders. We will develop more formal mentoring and welfare structures to support our volunteers and a LIVES Leadership Academy programme to support leadership skills in our volunteer district teams.

We will continue to support targeted recruitment of LIVES medics and community first responders with a particular focus on bringing skills to areas of the county that are under-served or demonstrate higher levels of need.

We will invest in training and development for our LIVES medics including growing our cohort of medics with extended skills and providing opportunities for ongoing professional development to all through access to both internal and external training opportunities.

Around 1,000 Lincolnshire people will suffer a cardiac arrest out of hospital each year and only 7-8% of those will survive. Successful resuscitation rates for those suffering a cardiac arrest out of hospital remain low across the UK but international experiences show training 15% of people in bystander CPR increases survival rates four-fold – potentially saving 280 local lives a year. This year we will review our programme of community engagement and education, ensuring that we encourage communities to access life-saving training including CPR. We will develop tailored programmes for community groups and promote our Schools Partnership programme with the aim of ensuring that every young person in Lincolnshire has the opportunity to learn CPR and how to use a public access defibrillator.

LIVES is aware of the challenges facing the healthcare community with increasing demands on their diminishing resources. We will continue to work with our partners in healthcare to develop innovative ways of enabling First Responder volunteers to help people in Lincolnshire, both saving lives and improving outcomes. We will proactively identify opportunities where the skills and interests of our volunteers can support communities and the wider health system. We will continue to work with partners across health and county council to develop models for delivering funded programmes that address issues such as patients who have fallen and admission avoidance schemes.

## Income generation plans

LIVES' ability to deliver an emergency response needs to be funded and generating the income to support our volunteers is a fundamental activity for the charity. We will continue to implement our strategy of creating new and diverse income streams that will allow us to mitigate some of the risks associated with income generation and provide a sustainable and predictable income to support our charitable activity.

We will continue to develop and support a wide range of fundraising opportunities that will generate income to support our responding activity. Community fundraising continues to be an important source of income and promotes awareness of LIVES. A full programme of community events will continue through the year.

We have seen an increase in the number of businesses that have chosen to support LIVES in the last year and we continue to develop this new income stream for the organisation.

We are investing more resource in the Friends of LIVES regular giving programme following its successful launch. This has been well received by donors and the public and supports our goal of achieving a more predictable and regular income stream from fundraising that offsets the reduction in ad hoc donations we have seen in recent years.

Looking after our supporters is just as important as looking after our volunteers. During 2019/20 we will develop a new donor stewardship programme that will give our supporters the opportunity to understand the difference that their donation makes and demonstrate our thanks and appreciation. This will include improved communications and a programme of 'Meet the LIVES Team' events that we will host at our headquarters.

LIVES has significant skills and capability in delivering advanced and bespoke clinical training and regulated first aid training, both to our own volunteers and to members of the public as well as providing the clinical governance services that ensure that delivering this care is safe and effective.

We will continue to pursue commercial opportunities to deliver services to businesses, NHS and emergency services organisations and community groups that are aligned with our charitable aim of providing life-saving care to the people of our county. This activity uses the skills that are core to our charitable work to generate a further income stream for the charity.

We will explore opportunities to use our skillset to deliver more NHS-commissioned services. During 2018/19 we piloted a Falls response in partnership with EMAS and Lincolnshire County Council, and a Physician Response Unit in partnership with EMAS. We will review our capability to provide this and similar clinical services as a source of income for the organisation.

We will review our online and digital strategy to develop awareness raising and income generation campaigns through social media and other online channels. Over the last 12 months we have seen growth in donations and commercial income generated from online channels and we will continue to develop this important revenue stream.

Our grant programme continues to grow and we will seek and pursue opportunities for funding to support both ongoing activity including recruitment of new volunteers, and the development of new skills and initiatives.





## FINANCIAL REVIEW

**LIVES' ability to deliver an emergency response needs to be funded and generating the income to support our volunteers is a fundamental activity for the charity.**

Traditionally LIVES has relied on community fundraising to generate income to support the delivery of charitable activity. For the last two years we have implemented a strategy of creating new and diverse income streams that will allow us to mitigate some of the risks associated with income generation and provide a stable and predictable income to support our charitable activity. There is significant emphasis on securing the income of the organisation through developing new income streams including grant funding and commercial relationships and ensuring the success of existing fundraising sources.

A regular giving programme 'Friends of LIVES' was introduced in September 2018 to give supporters the opportunity to make a small but regular donation to LIVES. The programme has exceeded expectations in the first six months of operation and been well received by existing supporters and the public.

Ongoing work to mitigate costs and ensure appropriate expenditure continues. Costs have been stable and predictable through 2018/19 with increases in expenditure being related to funded programmes of work. Whilst cost control is important it should be noted that cost reductions will not be made if they compromise clinical quality. The objective to achieve unrestricted reserves that are equivalent to at least £400,000 remains although it has been identified that this should be reviewed as the organisation has grown significantly over the last three years.

During the year costs increased to £1,489,751. The largest increase in expenditure is attributed to the costs of delivering funded pilot services. Delivery costs for emergency response services has remained largely static over the year.

Income increased to £1,572,751 due to a number of factors including growing income streams from commercial activity including the sales of training and equipment, income generated from provision of pilot services to the NHS and a new donation income from regular giving. The historical source of income from fundraising by First Responder groups continues to decline and in 18/19 contributed 19% of the total income received.

### **"LIVES has been there for me three times this year"**

LIVES responders were first on scene three times for one patient in Lincoln.

In April 2018, after the patient's husband called emergency services for his wife who was suffering a suspected heart attack, LIVES were first on scene to help. Their quick actions meant the patient was on the operating table within one hour of the phone call.

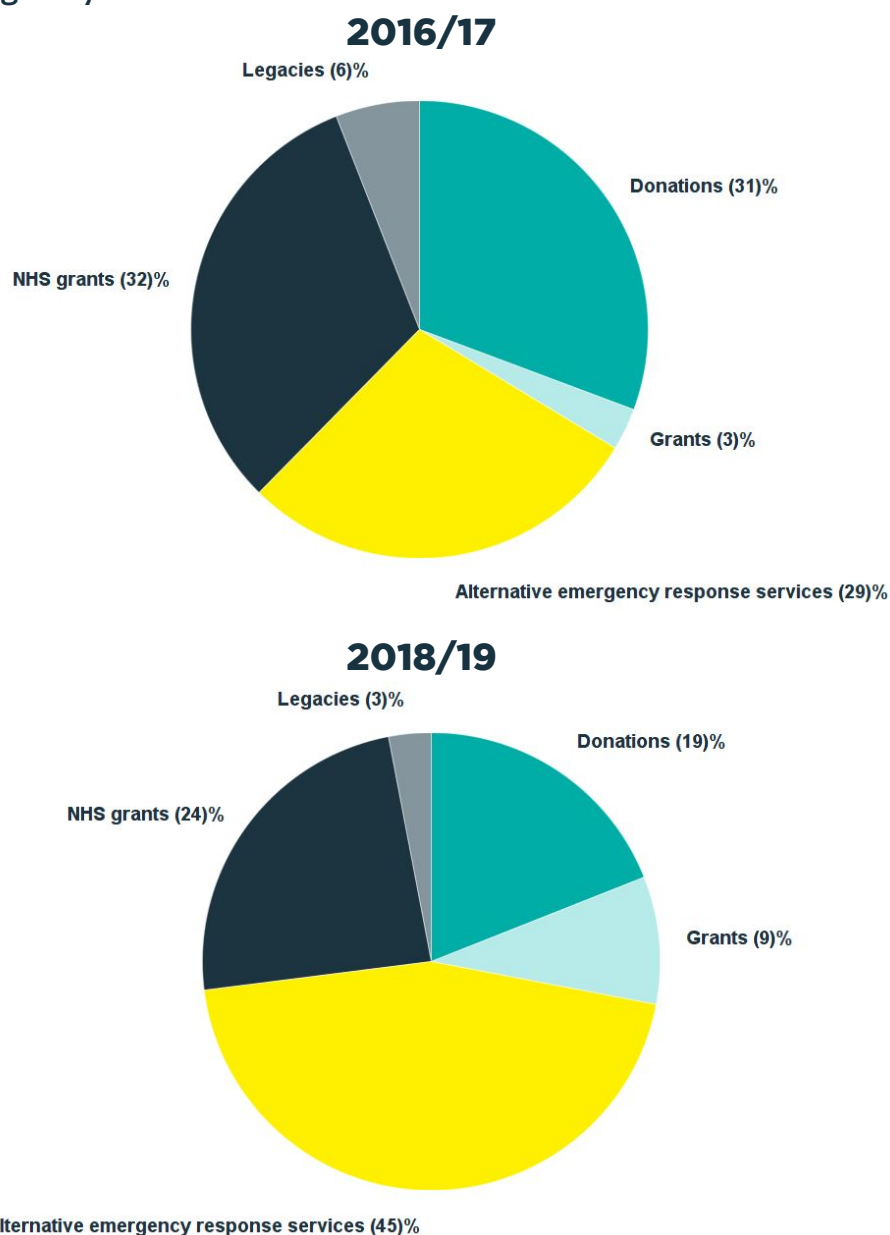
Again in May, the patient's husband had to call the emergency services after the patient was having breathing difficulties and LIVES were first on scene again.

Later in May and after returning from hospital, the patient was still suffering from ill-health and the emergency services were called out a third time. LIVES were first on scene to help.

We're pleased to say the patient involved is making a steady recovery and has expressed her gratitude towards the LIVES responders who helped on all occasions, she said "they were quick, clear and thorough." The patient also extends her thanks to the call operators and ambulance staff too, "if it wasn't for the actions of the call handler, LIVES responders and ambulance service, I wouldn't be here today."

## Principal funding sources

The strategy of diversifying funding sources has continued during 2018/19. Traditional sources of fundraising and public donation, as well as a grant received from NHS clinical commissioning groups for the provision of the emergency response within Lincolnshire have become a smaller proportion of overall income during this year.



Income generated from sales of emergency equipment and training continues to make a positive contribution to the charity. A new offering of clinical governance services has been developed during 2018/19. The provision of event medical support continues to be a small but profitable income stream. In 2018/19 income was also generated through the provision of two pilot projects of an alternative emergency response to NHS organisations to support admission avoidance for patients. Income from alternative emergency response activity of all kinds accounted for 45% of income generated in the year, up from 29% in 2016/17.

Grant income of £139,438 has been obtained for a number of projects including the recruitment of new responders in targeted areas, recruitment and equipping of medics and for the support of local responder groups. Grants has also been received for development of a mobile education unit for teaching life-saving skills in the community, and to fund the delivery of CPR training in schools in Lincolnshire. Grant income represented 9% of income generated in the year. We are very grateful to all grant funders who have supported our work during 2018/19.

The launch of the Friends of LIVES regular giving programme has generated a small income stream during 2018/19 but is forecast to make a significant contribution to donation income in future years.

## Fundraising approach

LIVES takes a responsible approach to fundraising and is both grateful and respectful towards all who support or donate to our charity. We hold ourselves to high standards and ensure that we meet or exceed the requirements of the fundraising regulations. Fundraising activities are predominantly carried out at public events and venues, static collection tins or through unsolicited donations. The regular giving programme introduced in 2018 is performing above expectations and is forecast to provide a significant funding stream in future years.

The organisation has employed the services of professional fundraisers during 2018/19. These are engaged in the recruitment of regular donors and the administration of grant funding applications. LIVES does not undertake door to door collections or telephone marketing campaigns to raise funds. The organisation works closely with its fundraising partners to ensure that best practice is adhered to at all times.

LIVES has voluntarily registered with the Fundraising Regulator and is a member of the Institute of Fundraising.

## Investment and reserves policy

### a) General objectives

The investments must be managed in such a way as to fulfil Charity Commission requirements to obtain a reasonable return on those investments without excessive risk to the capital.

### b) Capital growth and income requirements

The investments need only to provide capital growth; there is no requirement for them to generate income.

### c) Acceptable risk

A "moderate" approach is to be adopted in the management of the charity's assets. Refer to JCH Investment Management document, "Attitude to Risk."

### d) Functions delegated to the trustees' agent (investment manager)

The investments are to be managed on an "advisory" basis within the bounds of the declared acceptable risk.

### e) Ethical restrictions

The investments must avoid areas that might be in conflict with the overall aims of LIVES wherever possible and taking into account the large diversification of underlying holdings within the Investment Portfolio.

## Reserves policy and going concern

The Free Reserves of the charity as at 31 March 2019 are in the region of £309,000 (2017/18 £247,000), these being the unrestricted reserves after removing the net book value of the fixed assets. The reserves policy remains as it was, to aim for £400,000 of unrestricted reserves in order to provide a secure financial footing for LIVES and to protect against any significant reduction in its normal income or any significant unforeseen expenditures.

## Qualifying Third Party Indemnity Provisions

Qualifying third party provisions made by the charity are in force for the benefit of the trustees.



Registered with  
**FUNDRAISING  
REGULATOR**





# RISK MANAGEMENT

LIVES is aware that it faces a number of risks in the delivery of its activities and takes active steps to evaluate and mitigate these risks. This is monitored through the Risk Management subcommittee. Key risks faced by the organisation are categorised as:

- Breakdown of relationships with key operational partners including East Midlands Ambulance Service, Lincolnshire Fire and Rescue, or with NHS commissioning organisations making it difficult for LIVES to deliver services
- A reduction in income through the loss of NHS funding, decline in fundraising, or a failure in an income stream
- Risks associated with the delivery of clinical services and with the provision of event medical support services
- Threats to the health and safety of volunteers and staff through the predominance of lone working
- Competitive threats from other CFR schemes and commercial services

The organisation maintains a risk register and takes appropriate actions to mitigate risks wherever possible. During 2018/19 a separate clinical risk register has been developed and is jointly overseen by Risk Management and Clinical Governance committees. This development ensures that these specialist risks have adequate oversight and clinical input.



# STRUCTURE, GOVERNANCE AND MANAGEMENT

## Governing document

LIVES is a charitable company limited by guarantee, incorporated on 27 February 2003 and registered as a charity on 4 July 2003. The company was established under a Memorandum of Association which established the objects and powers of the charitable company and is governed under its Articles of Association. In the event of the company being wound up, members are required to contribute an amount not exceeding £10.

## Recruitment and appointment of new trustees

The charity at the time of this report has six trustees. Mrs Susan Cousland resigned from the board in August 2018 following more than 10 years of service. The board would like to thank her for her valuable contribution over the years of her service.

The trustee board has carried out an analysis of the strengths and weaknesses of the board and has identified the need to recruit four new trustees to the board to provide for growth and succession planning in coming years. In particular a trustee with financial skills is sought.

All LIVES trustees undergo an induction process including familiarisation with the objectives and operational activities of LIVES and formal training in the role of a trustee.

## Governance Review

A comprehensive board governance review was undertaken during 2018/19. A number of areas of good practice were identified along with recommendations for strengthening governance to reflect the growth of the organisation. The board intends to implement a number of these recommendations through the coming financial year.

## Governance structure

In order to strengthen the governance structure of LIVES, ensure informed effective decision making and mitigate risk, the board delegates responsibility

to subcommittees in the areas of Risk Management, Clinical Governance and Finance. A committee review in 2018 identified the need for a fourth committee focused on People and Organisation. This committee met for the first time in January 2019. These committees are tasked with reviewing, monitoring and evaluating specific areas of the organisation and its activities and making proposals or recommendations to the trustee board based on their findings. Membership of the subcommittees is drawn from the trustee board and management team. All subcommittees operate within terms of reference approved by the trustees.

The trustees are responsible for:

- Delivery of LIVES Objects, as stated in the Articles of Association
- Setting the strategic direction of LIVES
- Upholding the core values of LIVES
- Monitoring performance and financial solvency
- Ensuring that LIVES complies with all relevant law and regulatory legislation
- Ensuring that policies, procedures and internal controls are effective and fit for purpose
- Protection of the assets and property of LIVES
- Reviewing and managing risk
- Upholding and applying the principles of equality and diversity and ensuring that LIVES is fair and open to all sections of the community in its activities

There is a robust clinical governance framework in place within LIVES to ensure a consistent quality of delivery for all operational aspects of the organisation. These procedures are regularly reviewed by the Clinical Director and the Clinical Governance subcommittee to ensure that they continue to meet the needs of the charity.

LIVES is registered with the Care Quality Commission which oversees the quality of clinical services delivered.

The Finance subcommittee ensures close financial monitoring and effective budgeting in LIVES within terms of reference approved by the trustees. There are robust internal systems within LIVES to ensure appropriate authorisation of all large financial transactions and projects and to guard against fraud.

LIVES is aware that it faces a number of risks in the delivery of its activities and takes active steps to evaluate and mitigate these risks. These risks are monitored through the Risk Management subcommittee and an organisational risk register is maintained and regularly reviewed.

People are of fundamental importance to LIVES. Our delivery model is focused on skilling and equipping volunteers to deliver in their communities and it is of utmost importance that these people are supported to be the very best volunteers that they can be. The People and Organisation committee monitors recruitment, retention and development of both volunteers and staff.

## Management Structure

The LIVES organisation is supported by a small headquarters team of 19 people. The headquarters staff provide the leadership and support services to ensure that the organisation is managed safely, complies with all regulations, generates income and that volunteers are supported in training, development and provision of equipment.

The organisation is led by a Chief Executive who works alongside the Clinical Director and reports directly to the board of trustees.

The Head of Operations is responsible for the quality and efficiency of all activity delivered by LIVES. This includes the activity of First Responder districts and Medics, the delivery of training, provision of equipment and for event first aid provision.

The Head of Fundraising and Community Engagement is responsible for all marketing, fundraising, community engagement and communications activities. This includes the development and delivery of the fundraising strategy, development of new sources of income including a grant strategy and the delivery of effective communications campaigns.

The Head of Sales is responsible for the development of commercial activities as a source of income. This is predominantly through the sale of training and clinical governance services, and equipment to business and public sector clients. This function continues to grow and provide a sustainable income stream for the organisation.

The Head of Finance is responsible for ensuring the effective financial management of the organisation. This individual also has responsibility for the production of management and performance information for each area.

## Key management remuneration

All directors give their time freely and no director received remuneration in the year. Details of directors' expenses and related party transactions are disclosed in notes 9 and 20 to the accounts.

The pay of the senior staff is reviewed annually and normally increased in accordance with average earnings. In view of the nature of the charity, the directors benchmark against pay levels in other charitable organisations of a similar size.



## STATEMENT OF TRUSTEES RESPONSIBILITIES

The trustees (who are also the directors of Lincolnshire Integrated Voluntary Emergency Service (LIVES) for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

### Auditors

The auditors, Nicholsons, will be proposed for re-appointment at the forthcoming Annual General Meeting. This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Approved by order of the board of trustees on 18/10/2019 and signed on its behalf by:



Mr MV Adie - Trustee

**Registered Company number**

## REFERENCE AND ADMINISTRATIVE DETAILS

04680981 (England and Wales)

**Registered Charity number**  
1098364

**Registered office**  
LIVES Headquarters  
Units 5 - 8 Birch Court  
Boston Road Industrial Estate  
HORNCASTLE  
Lincolnshire  
LN9 6SB

**Trustees**  
Mr M V Adie  
Mr P Carlsson  
Mrs S J Cousland (resigned 27th August 2018)  
Mr T Downing  
Mr A Hill  
Dr Y Owen  
Dr A Sagar

All of the above trustees (who are also the directors of the charity for the purposes of company law) held office during the year under review.

**Company Secretary**  
Mr M V Adie

**Auditors**  
Nicholsons  
Statutory Auditors  
Newland House  
The Point  
Weaver Road  
LINCOLN  
Lincolnshire  
LN6 3QN

**Bankers**  
Natwest  
27 High Street  
HORNCASTLE  
Lincolnshire  
LN9 5XB

**Key management personnel**  
Ms N Silver, Chief Executive Officer  
Dr S Topham, Clinical Director  
Mr A Bateman, Head of Finance  
Mr C Keeble, Head of Operations  
Mrs K Raywood, Head of Sales  
Mrs A Rose, Head of Fundraising and Community Engagement

**Report of the Independent Auditors to the Members of**  
**Lincolnshire Integrated Voluntary**  
**Emergency Service (Registered number: 04680981)**

## **Opinion**

We have audited the financial statements of Lincolnshire Integrated Voluntary Emergency Service (the 'charitable company') for the year ended 31 March 2019 which comprise the Statement of Financial Activities, the Statement of Financial Position, the Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2019 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland'; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

## **Other information**

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



**Report of the Independent Auditors to the Members of**  
**Lincolnshire Integrated Voluntary**  
**Emergency Service (Registered number: 04680981)**

**Opinions on other matters prescribed by the Companies Act 2006** In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements.

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to take advantage of the small companies exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Trustees.

**Responsibilities of trustees**

As explained more fully in the Statement of Trustees Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

**Our responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Independent Auditors.

**Use of our report**

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Report of the Independent Auditors to the Members of  
Lincolnshire Integrated Voluntary  
Emergency Service (Registered number: 04680981)

*Nicholson*

Emma Murray (Senior Statutory  
Auditor) for and on behalf of Nicholson  
Statutory Auditors  
Newland House  
The Point  
Weaver Road  
LINCOLN  
Lincolnshire  
LN6 3QN  
Date: *21/10/2019*

**Lincolnshire Integrated Voluntary Emergency Service**  
(Registered Number: 04680981)

**Statement of Financial Activities**  
(Incorporating an Income and Expenditure Account) for the Year Ended 31 March 2019

		Unrestricted fund	Restricted funds	2019 Total funds	2018 Total funds
	Notes	£	£	£	£
<b>INCOME AND ENDOWMENTS FROM</b>					
Donations and legacies	2	342,643	-	342,643	336,927
<b>Charitable activities</b>					
Alternative Emergency Response	4	719,185	-	719,185	504,540
Medics	4	38,513	27,372	65,885	18,012
First Responder	4	-	445,000	445,000	404,049
Investment income	3	38	-	38	152
<b>Total</b>		<b>1,100,379</b>	<b>472,372</b>	<b>1,572,751</b>	<b>1,263,680</b>
<b>EXPENDITURE ON Charitable activities</b>					
	5				
Alternative Emergency Response		583,428	-	583,428	446,279
Fundraising		167,069	-	167,069	-
Medics		88,954	27,372	116,326	141,559
First Responder		-	488,447	488,447	646,196
Community Engagement		134,481	-	134,481	115,060
<b>Total</b>		<b>973,932</b>	<b>515,819</b>	<b>1,489,751</b>	<b>1,349,094</b>
Net gains/(losses) on investments		7,342	-	7,342	3,670
<b>NET INCOME/(EXPENDITURE)</b>		<b>133,789</b>	<b>(43,447)</b>	<b>90,342</b>	<b>(81,744)</b>
Transfers between funds	18	(44,054)	44,054	-	-
<b>Net movement in funds</b>		<b>89,735</b>	<b>607</b>	<b>90,342</b>	<b>(81,744)</b>
<b>RECONCILIATION OF FUNDS</b>					
As previously reported		344,176	17,114	361,290	472,431
Prior year adjustment		-	-	-	(29,397)
<b>As Restated</b>		<b>344,176</b>	<b>17,114</b>	<b>361,290</b>	<b>443,034</b>
<b>TOTAL FUNDS CARRIED FORWARD</b>		<b>433,911</b>	<b>17,721</b>	<b>451,632</b>	<b>361,290</b>



**Lincolnshire Integrated Voluntary Emergency Service**  
**(Registered Number: 04680981)**

**Statement of Financial Position as at 31 March 2019**

		Unrestricted fund	Restricted funds	2019 Total funds	2018 Total funds
	Notes	£	£	£	£
<b>FIXED ASSETS</b>					
Tangible assets	13	125,145	-	125,145	96,542
Investments	14	257,931	-	257,931	250,589
		<u>383,076</u>	<u>-</u>	<u>383,076</u>	<u>347,131</u>
<b>CURRENT ASSETS</b>					
Stocks		16,349	-	16,349	12,743
Debtors	15	141,625	-	141,625	96,592
Cash at bank and in hand		69,407	17,721	87,128	116,313
		<u>227,381</u>	<u>17,721</u>	<u>245,102</u>	<u>225,648</u>
<b>CREDITORS</b>					
Amounts falling due within one year	16	(176,546)	-	(176,546)	(211,489)
<b>NET CURRENT ASSETS/(LIABILITIES)</b>		<u>50,835</u>	<u>17,721</u>	<u>68,556</u>	<u>14,159</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>					
		<u>433,911</u>	<u>17,721</u>	<u>451,632</u>	<u>361,290</u>
<b>NET ASSETS</b>		<u>433,911</u>	<u>17,721</u>	<u>451,632</u>	<u>361,290</u>
<b>FUNDS</b>					
Unrestricted funds:	18				
General				433,911	344,176
Restricted funds:				<u>17,721</u>	<u>17,114</u>
<b>TOTAL FUNDS</b>				<u>451,632</u>	<u>361,290</u>

Lincolnshire Integrated Voluntary Emergency Service  
(Registered Number: 04680981)

Statement of Financial Position as at 31 March 2019

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to charitable small companies.

The financial statements were approved by the Board of Trustees on 18/10/2019 and were signed on its behalf by:

  
Mr M V Adie - Trustee

Lincolnshire Integrated Voluntary Emergency Service  
(Registered Number: 04680981)

Statement of Cash Flows for the Year Ended 31 March 2019

		2019	2018
	Notes	£	£
<b>Cash flows from operating activities:</b>			
Cash generated from operations	1	41,878	45,300
		<hr/>	<hr/>
<b>Net cash provided by (used in) operating activities</b>		41,878	45,300
		<hr/>	<hr/>
<b>Cash flows from investing activities:</b>			
Purchase of tangible fixed assets		(71,713)	(32,042)
Purchase of fixed asset investments		-	(250,461)
Sale of tangible fixed assets		650	-
Sale of fixed asset investments		-	292,110
<b>Net cash provided by (used in) investing activities</b>		(71,063)	9,607
		<hr/>	<hr/>
<b>Change in cash and cash equivalents in the reporting period</b>		(29,185)	54,907
<b>Cash and cash equivalents at the beginning of the reporting period</b>		116,313	61,406
		<hr/>	<hr/>
<b>Cash and cash equivalents at the end of the reporting period</b>		87,128	116,313
		<hr/> <hr/>	<hr/> <hr/>



Notes to the Statement of Cash Flows for the Year Ended 31 March 2019

1	<b>RECONCILIATION OF NET INCOME/(EXPENDITURE) TO NET CASH FLOW FROM OPERATING ACTIVITIES</b>		
		2019	2018
		£	£
	Net income (expenditure) for the reporting period (as per the statement of financial activities)	90,341	(81,744)
	<b>Adjustments for :</b>		
	Depreciation charges	37,678	41,492
	Gains on investments	(7,342)	(3,670)
	Losses on the disposal of fixed assets	4,782	-
	(Increase)/decrease in stock	(3,606)	4,806
	(Increase)/decrease in debtors	(45,033)	(23,791)
	Increase/(decrease) in creditors	(34,943)	108,207
	<b>Net cash provided by (used in) operational activities</b>	<u><u>41,878</u></u>	<u><u>45,300</u></u>

The notes form part of these financial statements

**Notes to the Financial Statements for the Year Ended 31 March 2019**

**1 ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention with the exception of investments which are included at market value.

**Income**

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably. Income from grants, is recognised when the charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received and the amount can be measured reliably and is not deferred.

**Expenditure**

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category.

**Allocation and apportionment of costs**

All costs are allocated between the expenditure categories of the Statement of Financial Activities on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly; others are apportioned on an appropriate basis e.g. floor areas, estimated usage, staff time. Where costs cannot be directly attributed to particular headings they have been allocated to an activity on a basis consistent with the use of resources.

**Investments**

Listed investments are stated at market value at the end of the year. Any gain or loss resulting from revaluation is included in the Statement of Financial Activities.

**Fixed assets for use by the charity**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life its estimated useful life

Short leasehold	- Straight line over the life of the lease
Motor vehicles	- 33% on reducing balance and 25% on reducing balance
Fixtures and fittings	- 33% on cost, 33% on reducing balance and 20% on reducing balance

Fixed assets are stated at cost less depreciation, or in cases where fixed assets have been donated, at valuation at the time of acquisition.

The notes form part of these financial statements

**Lincolnshire Integrated Voluntary Emergency Service**  
**(Registered Number: 04680981)**

**Notes to the Financial Statements continued for the Year Ended 31 March 2019**

**1 ACCOUNTING POLICIES continued**

**Stocks**

Stock is valued at the lower of cost and net realisable value.

**Financial instruments**

Only basic financial instruments as defined in FRS 102 are held. Financial assets and financial liabilities are recognised in the accounts only when the entity becomes party to the contractual provisions of the instrument and their measurement basis is as follows:

Financial assets - trade and other debtors are basic financial instruments and are debt instruments measured at amortised cost. Prepayments are not financial instruments.

Cash at bank is classified as a basic financial instrument and is measured at transaction price.

Financial liabilities - trade creditors, accruals and other creditors are basic financial instruments, and are measured at amortised cost. Where a financial liability constitutes a financing transaction it is initially and subsequently measures at the present value of future payments, discounted at a market rate of interest.

Deferred income is not deemed to be a financial liability, as the cash settlement has already taken place and there is an obligation to deliver services rather than cash or another financial instrument.

**Value added tax**

As the activities of the charity are classified as exempt for the purposes of value added tax, LIVES is unable to reclaim the value added tax which it suffers on its purchases. Expenditure in these financial statements is therefore shown inclusive of value added tax paid.

**Fund accounting**

Unrestricted funds are incoming resources receivable or generated for the objects of the charity which are available as general funds.

Restricted funds are amounts receivable by the charity where the use is specified by the donor, or where funds have been internally generated for a specific purpose relating to the objects of the charity. Full details relating to the restricted funds of the charity are included within the notes to the accounts.

**Hire purchase and**

Rentals paid under operating leases are charged to the Statement of Financial Activities on a straight line basis over the term of the lease.

**Pension costs and other post-retirement benefits**

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

**Voluntary help and gifts in kind**

No value has been put on the help received by LIVES during the period. Individual gifts of significant value are valued at estimated cost to the donor and included in voluntary donations; however, there are numerous small gifts that cannot be quantified.

The notes form part of these financial statements

**Lincolnshire Integrated Voluntary Emergency Service**  
(Registered Number: 04680981)

**Notes to the Financial Statements continued for the Year Ended 31 March 2019**

**1 ACCOUNTING POLICIES continued**

**Going concern**

LIVES are able settle all operating costs as they arise.

Accordingly the trustees consider that it is appropriate for the financial statements to be prepared on the Going concern basis.

**2 DONATIONS AND LEGACIES**

	2019 £	2018 £
Donations	296,162	322,677
Legacies	46,481	14,250
	<u>342,643</u>	<u>336,927</u>

**3 INVESTMENT INCOME**

Incoming resources from investments represents interest receivable on bank deposits and dividends on investments.

**4 INCOME FROM CHARITABLE ACTIVITIES**

	Trading activities £	Medics £	First Responders £	2019 total activities £	2018 total activities £
Fund raising events	9,399	-	-	9,399	19,047
Alternative Emergency Response	578,752	-	-	578,752	306,141
Sale of goods	131,035	-	-	131,035	179,352
Grants	-	65,885	445,000	510,885	422,061
	<u>719,185</u>	<u>65,885</u>	<u>445,000</u>	<u>1,230,070</u>	<u>926,601</u>

**Deferred incoming resources**

	2019 £	2018 £
Deferred income brought forward and released during the year	70,099	29,397
Income received during the year	1,527,971	1,304,382
Deferred income carried forward	(25,319)	(70,099)
Income recognised in the year	<u>1,572,751</u>	<u>1,263,680</u>

The notes form part of these financial statements



**Lincolnshire Integrated Voluntary Emergency Service**  
**(Registered Number: 04680981)**

**Notes to the Financial Statements continued for the Year Ended 31 March 2019**

**5 CHARITABLE ACTIVITIES COSTS**

	Direct costs (see note 6)	Support costs (See note 7)	Totals
	£	£	£
Alternative Emergency Response	411,913	171,516	583,428
Fundraising	117,441	49,628	167,069
Medics	63,451	52,875	116,326
First Responder Community	196,861	291,585	488,447
Engagement	134,481	-	134,481
	<u>924,147</u>	<u>565,604</u>	<u>1,489,751</u>

**6 DIRECT COSTS OF CHARITABLE ACTIVITIES**

	2019	2018
	£	£
Staff costs	342,782	268,827
Telephone	25,845	29,329
Consumables and repairs to equipment	171,938	185,091
Provision of training	70,754	52,605
Purchases for resale	99,095	171,350
Consultancy fees	47,500	35,000
Training expenses	25,463	78,743
Vehicle costs and travel expenses	38,328	42,564
Advertising	70,024	-
Fundraising expenses	32,420	6,850
	<u>924,147</u>	<u>870,359</u>

	Other	Governance costs	Totals
	£	£	£
<b>7 SUPPORT COSTS</b>			
Alternative Emergency Response	169,854	1,662	171,516
Fundraising	46,303	3,324	49,628
Medics	47,889	4,986	52,875
First Responder	284,937	6,649	291,585
	<u>548,982</u>	<u>16,621</u>	<u>565,604</u>

The notes form part of these financial statements

**Lincolnshire Integrated Voluntary Emergency Service**  
**(Registered Number: 04680981)**

**Notes to the Financial Statements continued for the Year Ended 31 March 2019**

**7 SUPPORT COSTS - continued**

Other	Trading Activities	Fundraising	Medics	First Responders	2019 Total Activities	2018 Total Activities
	£	£	£	£	£	£
Wages	98,360	30,828	26,188	138,635	294,011	279,388
Rent payable	7,875	1,750	875	7,000	17,500	17,500
Rates	301	67	33	267	669	3,268
Light and heat	2,508	557	279	2,229	5,574	5,960
Motor and travel expenses	9,284	1,772	886	7,088	19,030	-
Telephone	2,329	518	259	2,071	5,176	3,259
Printing, postage and stationery	10,293	2,201	1,100	8,829	22,423	33,541
Advertising	369	-	-	-	369	13,809
Staff recruitment expenses	4,477	1,572	2,459	67,373	75,881	7,614
Room hire	-	-	-	865	865	1,183
Cleaning expenses	3,398	755	378	3,021	7,552	6,365
Office repairs and renewals	2,373	527	264	2,110	5,274	1,713
Insurance	8,177	818	818	6,541	16,353	8,769
General expenses	1,776	485	323	2,263	4,848	4,469
Computer expenses	7,755	1,723	862	6,893	17,233	20,339
Professional fees	1,370	685	1,010	4,868	7,933	9,838
Bank charges	1,760	391	196	1,564	3,911	1,990
Depreciation of tangible fixed assets	4,431	985	11,625	20,637	37,678	41,492
Subscriptions	865	192	96	769	1,921	1,310
Loss/(profit) on sale of tangible fixed assets	2,152	478	239	1,913	4,782	(213)
	<u>169,854</u>	<u>46,303</u>	<u>47,889</u>	<u>284,937</u>	<u>548,982</u>	<u>461,807</u>

**Governance costs**

	Medics	First Responder	2019 Total activities	2018 Total activities
	£	£	£	£
Auditors' remuneration	400	3,500	3,900	3,500
Auditors' remuneration for non audit work	1,300	10,421	11,721	12,428
Trustees indemnity insurance	100	900	1,000	1,000
	<u>1,800</u>	<u>14,821</u>	<u>16,621</u>	<u>16,928</u>

The notes form part of these financial statements

Lincolnshire Integrated Voluntary Emergency Service  
(Registered Number: 04680981)

Notes to the Financial Statements continued for the Year Ended 31 March 2019

8 **NET INCOME/(EXPENDITURE)**

Net income/(expenditure) is stated after charging/(crediting):

	2019	2018
	£	£
Auditors' remuneration	3,900	3,500
Other non-audit services	11,721	12,428
Depreciation - owned assets	37,678	41,492
Other operating leases	17,500	17,500
Deficit (Surplus) on disposal of fixed assets	<u>4,782</u>	<u>(213)</u>

9 **TRUSTEES' REMUNERATION AND BENEFITS**

There were no trustees' remuneration or other benefits for the year ended 31 March 2019 nor for the year ended 31 March 2018.

**Trustees' expenses**

There were no trustees' expenses paid for the year ended 31 March 2019 nor for the year ended 31 March 2018.

The notes form part of these financial statements

**Lincolnshire Integrated Voluntary Emergency Service**  
(Registered Number: 04680981)

**Notes to the Financial Statements continued for the Year Ended 31 March 2019**

**10 STAFF COSTS**

	2019	2018
	£	£
Wages and salaries	536,297	484,365
Social security costs	36,479	44,161
Other pension costs	21,648	19,689
	<u>594,424</u>	<u>548,215</u>

The average monthly number of employees during the year was as follows:

	2019	2018
Co-ordinator	1	1
Operations	5	4
Finance and performance	4	3
Other	4	7
Income generation	5	4
	<u>19</u>	<u>19</u>

The number of employees whose employee benefits (excluding employer pension costs) exceeded £60,000 was:

	2019	2018
£70,001-£80,000	1	1

The key management personnel, as listed in the Trustees' Annual Report, received employee benefits totalling £248,639 (2018: £238,116).

**11 TAXATION**

No liability to UK corporation tax arose for the year ended 31 March 2019 nor for the year ended 31 March 2018.

**12 DIRECTORS EMOLUMENTS**

The charity has purchased professional indemnity insurance on behalf of the trustees for claims made by third parties arising from:

- Fidelity loss
- Loss of or damage to documents
- Pollution

The cost of this insurance is £1,000 (2018 - £1,000).

The notes form part of these financial statements



Lincolnshire Integrated Voluntary Emergency Service  
(Registered Number: 04680981)

Notes to the Financial Statements continued for the Year Ended 31 March 2019

13 TANGIBLE FIXED ASSETS

	Short leasehold £	Motor vehicles £	Fixture and fittings £	Totals £
<b>COST</b>				
At 1 April 2018	35,700	48,225	1,083,834	1,167,759
Additions	-	-	71,713	71,713
Disposals	(5,880)	(14,400)	-	(20,280)
At 31 March 2019	<u>29,820</u>	<u>33,825</u>	<u>1,155,547</u>	<u>1,219,192</u>
<b>DEPRECIATION</b>				
At 1 April 2018	10,283	38,402	1,022,532	1,071,217
Charge for year	1,461	2,124	34,093	37,678
Disposals	(1,680)	(13,168)	-	(14,848)
At 31 March 2019	<u>10,064</u>	<u>27,358</u>	<u>1,056,625</u>	<u>1,094,047</u>
<b>NET BOOK VALUE</b>				
At 31 March 2019	<u>19,756</u>	<u>6,467</u>	<u>98,922</u>	<u>125,145</u>
At 31 March 2018	<u>25,417</u>	<u>9,823</u>	<u>61,302</u>	<u>96,542</u>

The notes form part of these financial statements

Lincolnshire Integrated Voluntary Emergency Service  
(Registered Number: 04680981)

Notes to the Financial Statements continued for the Year Ended 31 March 2019

14 **FIXED ASSET INVESTMENTS**

	Listed investments £
<b>MARKET VALUE</b>	
At 1 April 2018	250,589
Revaluations	7,342
At 31 March 2019	<u>257,931</u>
<b>NET BOOK VALUE</b>	
At 31 March 2019	<u>257,931</u>
At 31 March 2018	<u>250,589</u>

There were no investment assets outside the UK.

15 **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2019	2018
	£	£
Trade debtors	127,403	84,453
Other debtors	8,900	7,466
Prepayments and accrued income	5,322	4,673
	<u>141,625</u>	<u>96,592</u>

The notes form part of these financial statements

**Lincolnshire Integrated Voluntary Emergency Service**  
(Registered Number: 04680981)

**Notes to the Financial Statements continued for the Year Ended 31 March 2019**

**16 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2019	2018
	£	£
Trade creditors	94,594	129,602
Social security and other taxes	12,695	9,005
Other creditors	3,152	2,783
Accruals and deferred income	66,105	70,099
	<u>176,546</u>	<u>211,489</u>

**17 LEASING AGREEMENTS**

Minimum lease payments under non-cancellable operating leases fall due as follows:

	2019	2018
	£	£
Within one year	21,811	17,500
Between one and five years	52,371	61,250
	<u>74,182</u>	<u>78,750</u>

**18 MOVEMENT IN FUNDS**

	At 1.4.18	Net movement in funds	Transfers between funds	At 31.3.19
	£	£	£	£
<b>Unrestricted funds</b>				
General	344,176	133,789	(44,054)	433,911
<b>Restricted Funds</b>				
First Responder	-	(44,054)	44,054	-
TSB Local Community Fund	-	3,000	-	3,000
Help for Health grant	-	4,971	-	4,971
Community Grant	-	9,750	-	9,750
East Coast Community Fund	14,234	(14,234)	-	-
Groundwork UK grant	2,880	(2,880)	-	-
	<u>17,114</u>	<u>(43,447)</u>	<u>-</u>	<u>17,721</u>
<b>TOTAL FUNDS</b>	<u>361,290</u>	<u>90,342</u>	<u>-</u>	<u>451,632</u>

The notes form part of these financial statements

**Lincolnshire Integrated Voluntary Emergency Service**  
(Registered Number: 04680981)

**Notes to the Financial Statements continued for the Year Ended 31 March 2019**

**18 MOVEMENT IN FUNDS - continued**

Net movement in funds, included in the above are as follows:

	Incoming Resources	Resources Expended	Gains and Losses	Movement in funds
	£	£	£	£
<b>Unrestricted funds</b>				
General	1,100,379	(973,932)	7,342	133,789
<b>Restricted funds</b>				
First Responder	376,914	(420,968)	-	(44,054)
Morrisons Foundation	21,905	(21,905)	-	-
Groundwork UK	4,960	(4,960)	-	-
iGas Community Fund	3,500	(3,500)	-	-
Bromhead Medical charity	24,996	(24,996)	-	-
East Coast Community Fund grant	-	(14,234)	-	(14,234)
People's Postcode Lottery Community Trust grant	20,000	(20,000)	-	-
TSB Local Community Fund grant	3,000	-	-	3,000
Help for Health grant	4,971	-	-	4,971
James Tudor Foundation grant for capnograph	1,276	(1,276)	-	-
ELDC Councillors' Grant - Cllrs Ashton & Jones	1,100	(1,100)	-	-
Main Grants	9,750	-	-	9,750
Groundwork UK Grant	-	(2,880)	-	(2,880)
	<u>472,372</u>	<u>(515,819)</u>	<u>-</u>	<u>(43,447)</u>
<b>TOTAL FUNDS</b>	<u><u>1,572,751</u></u>	<u><u>(1,489,751)</u></u>	<u><u>7,342</u></u>	<u><u>90,342</u></u>

The notes form part of these financial statements



**Lincolnshire Integrated Voluntary Emergency Service**  
**(Registered Number: 04680981)**

**Notes to the Financial Statements continued for the Year Ended 31 March 2019**

**18 MOVEMENT IN FUNDS - continued**

	At 1.4.17	Prior year adjustment	Net movement in funds	Transfers between funds	At 31.3.18
	£	£	£	£	£
<b>Unrestricted funds</b>					
General	252,407	(29,397)	179,004	(57,838)	344,176
<b>Restricted funds</b>					
First Responders	215,609	-	(273,447)	57,838	-
Community grant	750	-	(750)	-	-
Cycle Response Unit grant	3,665	-	(3,665)	-	-
			14,234		14,234
East Coast Community Fund grant	-	-		-	
Groundwork UK grant	-	-	2,880	-	2,880
	<u>220,024</u>	<u>-</u>	<u>(260,748)</u>	<u>-</u>	<u>17,114</u>
<b>TOTAL FUNDS</b>	<u>472,431</u>	<u>(29,397)</u>	<u>(81,744)</u>	<u>-</u>	<u>361,290</u>

The notes form part of these financial statements

Lincolnshire Integrated Voluntary Emergency Service  
(Registered Number: 04680981)

Notes to the Financial Statements continued for the Year Ended 31 March 2019

18 **MOVEMENT OF FUNDS - continued**

Comparative net movement in funds, included in the above are as follows:

	Incoming Resources	Resources Expended	Gains and Losses	Movement in funds
	£	£	£	£
<b>Unrestricted funds</b>				
General	766,634	(591,300)	3,670	179,004
<b>Restricted funds</b>				
First Responder	446,098	(719,545)	-	(273,447)
Community Grant	-	(750)	-	(750)
Cycle Response Unit Grant	-	(3,665)	-	(3,665)
CDS Action Grant	15,269	(15,269)	-	-
WLDC Grant	500	(500)	-	-
Dong Energy Grant	25,119	(10,885)	-	14,234
Len Pick Trust Grant	4,937	(4,937)	-	-
Moto in Community Trust Grant	1,000	(1,000)	-	-
Groundwork UK Grant	2,880	-	-	2,880
South Holland DC Grant	1,243	(1,243)	-	-
	<u>497,046</u>	<u>(757,794)</u>	<u>-</u>	<u>(260,748)</u>
<b>TOTAL FUNDS</b>	<u>1,263,680</u>	<u>(1,349,094)</u>	<u>3,670</u>	<u>(81,744)</u>

The notes form part of these financial statements

Notes to the Financial Statements continued for the Year Ended 31 March 2019

18 **MOVEMENT OF FUNDS - continued**

**Funds carried forward**

**First Responder**

The First Responder Scheme was established in December 1998 by LIVES (Charity number 501354) in order to assist local communities to provide emergency assistance in support of the ambulance service. In addition First Responders are to be recruited from paramedics, fire fighters, police and nurses. This scheme has continued to operate in the same way within the charitable company.

Working groups are trained to provide local defibrillator response to heart attack victims within communities maintaining support to the victim pending arrival of the ambulance.

**Morrisons Foundation grant £21,905**

To provide schools CPR training across Lincolnshire

**Groundwork UK grant £4,960**

To fund a mascot costume for LIVES and therefore assist in promoting LIVES in the junior

**iGas Community Fund grant £3,500**

To provide training of Community First Responders in the East of Lincolnshire

**Bromhead Medical Charity grant £24,996**

To fund the provision of 4 medics across Lincolnshire

**Postcode Community Trust grant £20,000**

The Trust has a funding priority to support projects that improve the health of communities through, for example, first aid courses.

**TSB Local Community Fund grant £3,000**

Teach CPR in Louth area schools

**Help for Health grant £4,971**

Recruitment and training of Responders

**James Tudor Foundation grant £1,276**

Provision of a capnograph

**ELDC Councillors' grant - Cllrs Ashton & Jones £1,100**

Assist towards the cost of provision of Responders in East Lindsey

**The Grace Trust grant £2,000**

Assist with the provision of life saving services which are not supported by Government funding

The notes form part of these financial statements

Notes to the Financial Statements continued for the Year Ended 31 March 2019

18 **MOVEMENT OF FUNDS - continued**

**Main grant £9,750**

For the re-placement of defibrillators

**Transfer between funds**

Several of the major grants received by the charity require matched funding to be found.

Sometimes the match is provided from the charity's Unrestricted Funds so that a transfer will be shown from General Fund.

19 **RELATED PARTY DISCLOSURES**

A car, surplus to requirements, belonging to the charity, was sold to an employee at fair market value. This resulted in a loss on disposal of £156 (2018: nil).



END