(Trading as Bridgwater YMCA and YMCA Dulverton Group)

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2019

Registered Company Number: 03746771 Registered Charlty Number: 1076434

Registered Social Landlord Number: H4245

BRIDGWATER YOUNG MEN'S CHRISTIAN ASSOCIATION ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

÷

Contents	Page
Reference and Administrative details	1 - 2
Trustees' Report (incorporating a Strategic Report)	3 - 10
Independent Auditors' Report	11 - 12
Statement of Comprehensive Income	13
Balance Sheet	14
Statement of Changes in Equity	15
Statement of Cash Flows	16
Notes to the Financial Statements	17 - 30

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

REFERENCE AND ADMINISTRATIVE DETAILS

OTHER TRADING NAMES

TRUSTEES AND DIRECTORS

Chairman President Vice Chairman Bridgwater YMCA YMCA Dulverton Group

John Ennals Arthur Leigh Alastair Matthews Jon Clarey David Cockcroft David Eccles John Ford Jason Hobday Janet Keen Sarah Slevin

Resigned 30 September 2018

Resigned 12 February 2019 Appointed 21 January 2019

COMPANY SECRETARY

Martin Hodgson

Martin Hodgson

Andrew Pearce Kevin Lilwall Georgina Jones

Dave Jackson

Ruth Cuthbert

03746771

1076434

H4245

Jonica Walkinshaw

SENIOR MANAGEMENT TEAM Chief Executive

Director of Strategic Housing Director of Early Years and Communities Director of Resource and Risk Management Director of Social Enterprise Director of Training and Education Director of Business and Finance

COMPANY REGISTRATION NUMBER

REGISTERED CHARITY NUMBER

REGISTERED SOCIAL LANDLORD NUMBER

OFSTED NUMBER

REGISTERED OFFFICE AND PLACE OF BUSINESS

AUDITORS

SOLICITORS

Barley Wood Nursery ET489024 Yew Tree Nursery EY555987

George Williams Centre Friarn Avenue Bridgwater Somerset TA6 3RF

MHA Monahans Chartered Accountants Fortescue House Court Street Trowbridge BA14 8FA

Tozers Broadwalk House Southernay West Exeter EX1 1UA

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

REFERENCE AND ADMINISTRATIVE DETAILS (CONTINUED)

BANKERS

Allied Irlsh Bank 19 Whiteladies Road Clifton Bristol

Lloyds 25 Cornhill Bridgwater Somerset

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

TRUSTEES' REPORT (INCLUDING THE STRATEGIC REPORT)

The Board of Directors of Bridgwater YMCA, who also act as the trustees of the charitable company, present their report, including a Strategic Report, and the financial statements of the association for the year ended 31 March 2019.

The association is a private registered provider of social housing and an incorporated charity registered in the UK. The term director and trustee are used interchangeably within the report, which combines a Trustees' Report and Report of the Board of Directors.

Review of activities, developments and achievements

The principal activities of the association are the provision of supported housing for young people, and hostel accommodation for homeless families; along with this the association provides a wide range of Youth Club, Youth Training, Social Enterprise and recreation facilities.

Objectives and activities

The objects of Bridgwater YMCA are as follows:

- To unite those who, regarding Jesus Christ as their God and Saviour according to the Holy Scriptures, desire to be His disciples in their faith and in their life, and to associate their efforts for the extension of His Kingdom.
- To lead young people to the Lord Jesus Christ and to fullness of life in Hlm.
- To provide or assist in the provision in the interests of social welfare of facilities for recreation and other leisure time occupation for men and women with the object of improving their conditions of life.
- To provide or assist in the provision of education for persons of all ages with the object of developing their physical, mental or spiritual capacities.
- To relieve or assist in the relief of persons of all ages who are in conditions of need, hardship or distress by reason of their social, physical or economic circumstances.
- To provide residential accommodation for persons of all ages who are in need, hardship or distress by reason of their social, physical or economic circumstances.

During 2018/19 the board continued to review the Vision and Mission for the next five years. This was completed in line with the new brand and vision adopted by YMCA England. The association's 3 year strategic plan for 2020 onwards is to be published in October 2019.

The YMCA Federation Strategic Plan (FSP) defines the federal Vision, Mission, Work Areas, Aims, Values and Ethos. These are summarised under the heading "Better Together", emphasising that the Federation as a whole will be stronger, more influential and better able to fulfil the needs of local communities if all member YMCAs follow the FSP and convey consistent messages. These are articulated through the national YMCA branding.

1. Mission Statement

Together, the YMCA Federation In England shares a common goal: to create supportive, inclusive and energising communities where young people can truly belong, contribute and thrive.

2. Strategic Aims

The Board has compiled a list of high-level strategic aims for Bridgwater YMCA, consistent with the FSP.

Under each heading a series of SMART strategic objectives will be created by the Senior Management Team to form the basis of the rolling 5-year business plan. These will also provide the CEO's personal targets.

- 1. Develop and maintain productive working partnerships with other YMCAs and young people's agencies.
- 2. Identify and fill gaps in community provision and the wellbeing of individuals in our strategic Work Areas.
- 3. Make Bridgwater YMCA self-sustaining.
- 4. Seek opportunities to deliver skills, training, learning and physical exercise.
- 5. Establish a framework for client participation.
- 6. Build a network of patrons/advocates to champion Bridgwater YMCA's objectives.

Vision

An Inclusive Christian movement transforming communities so that all young people can belong, contribute and thrive.

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

TRUSTEES' REPORT (INCLUDING THE STRATEGIC REPORT) CONTINUED

How we help

YMCA enables people to develop their full potential in mind, body and spirit. Inspired by, and faithful to, our Christian values, we create supportive, inclusive and energising communities where young people can truly belong, contribute and thrive.

Work Areas

We work across four key areas, with a fifth -- support and advice -- running through them all.

Health & Wellbeing "We believe that everyone should be able to enjoy the benefits of physical exercise, from improved health to better education and life chances."

Training & Education "We believe that every young person should be able to fulfil their full potential." Family Working "We believe every family should have the support they need to develop and lead more fulfilling lives." Accommodation "We believe that every young person should have a safe place to stay." Support and Advice "We believe that every young person should have someone they can trust."

Alms

INCREASING OUR IMPACT - We will help more young people in more communities. EXTENDING OUR INFLUENCE - We will publicly champion the interests of young people in society. WORKING TOGETHER BETTER - We will deliver a shared vision in a spirit of trust, respect and partnership. SHAPING THE FUTURE - We will develop a business model that ensures our long-term future.

Ethos

We Seek Out, we Welcome, we Inspire, we Speak out, we Serve Others.

Values

Value the Individual – Respect others, ourselves and the people we work with in all that we do Giving of our best – Showing commitment in our work and to enable young people Caring Deeply – Have a passion for the work we carry out Providing Creative Solutions – Show innovation in the approaches we take in supporting young people Communicate authentically and truthfully – Show openness in our dealings and approaches to people

Programmes

Bridgwater YMCA programmes consist of:

- Housing and Support for young people aged 16-25
- Move on Accommodation for young people aged 16-25
- Emergency Hostel Accommodation for Families
- Homelessness Prevention, Advice and Guidance
- · Community facilities for schools, community groups and individuals
- Outdoor Activities for schools, community groups and individuals
- Day Camps for children and young people
- Youth Work and Positive Activities for young people
- Training, work experience and apprenticeships
- Early Years for Children 3 months to 5 years all year round including wrap around care
- Social Enterprise activities Including Training Hotels and Community Meeting and Wedding Venue
- Volunteer recruitment and development programmes

Public Benefit

The Trustees confirm that the main activities of Bridgwater YMCA are undertaken to further the charity's purposes for the public benefit and that they have had due regard to the guidance published by the Charity Commission on Public Benefit.

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

TRUSTEES' REPORT (INCLUDING THE STRATEGIC REPORT) CONTINUED

STRATEGIC REPORT

ACHIEVEMENTS AND PERFORMANCE

The Trustees and senior staff team have continued to review and implement new policies during the course of the year, and have monitored performance through KPis in financial and non-financial terms.

Family Work

During 2018 the association purchased Yew Trees Nursery and Farm, a 100 place early years setting in 14 acres of the Somerset levels. During this year work has been completed in introducing an attractive Daycamp scheme to the venue and increasing the facilities and capacity of the Bables room.

Barley Wood our first early years setting created and delivered by Bridgwater Young Men's Christian Association, a 60 place nursery providing wrap around care for ages 3 months to 5 years continues to operate at capacity. The nursery is colocated with a vibrant community meeting space and wedding venue with accommodation. This enterprise has created 6 ongoing apprenticeships across a range of disciplines.

Further to our early years work above, we have now taken on another setting which required our support. Stepping Stones in Claverham is an early years facility attached to the local school. We were requested by North Somerset Council to support the setting in order that its provision may be sustained. Ownership has now been passed to us.

Health and Wellbeing

Programme delivery including youth work, fitness and outdoor activities continued to increase throughout this year. The result of this move is shown in the significant financial improvement for services within this area. During 2018/19 we met and exceeded all KPI targets set by our funders (over 10,000 young people and adults used our facilities during this year). This has continued to provide encouragement for the team to develop new and innovative programme opportunities.

Training and Education

The Beach Hotel in Minehead is now in its fifth year of operation and has since its inception provided 54 new apprenticeships in professional cookery, hospitality and housekeeping. Whilst making this provision the levels of customer service are high, evidenced in our ranking as the most popular hotel in the region.

Barley Wood continues to offer training opportunities to young people in partnership with Weston College. This partnership creates apprenticeships for those young people whom may have specific barriers in the way of further developing their learning.

Our newest apprenticeship and social enterprise, The Great Western Hotel, commenced its development during the year. This provision adjacent to the Taunton Railway station will offer Hotel accommodation, a café, meeting rooms and collaborative work hubs. This development has been in partnership with Somerset West and Taunton Council, EDF and the Railway Heritage Trust.

We have continued during the year to develop new operations across Sedgemoor, Taunton, North Somerset, and West Somerset. We achieved this through supporting other community associations and charities in their objects.

Accommodation

Homes England continue to provide an important part of our funding for capital developments. Whilst Somerset County Council fund the support and prevention, education and accommodation elements of our service.

During 2018/19 funds from Homes England allowed for the continuing development of the newest branch to be introduced to our portfolio, YMCA Highbridge. This development consists of 21 units of housing, a café, sports hall and meeting rooms.

We continue to operate Wade House in Highbridge which provides emergency accommodation for Homeless families; this offer has increased, being led by demand to include the change of use into family accommodation of Riverbed House. The partnership with Sedgemoor District Council is Important to both organisations in this provision.

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2019

TRUSTEES' REPORT (INCLUDING THE STRATEGIC REPORT) CONTINUED

Pathways to Independence

Throughout the year we have continued the delivery of the P2I contract across both Sedgemoor, Somerset West and Taunton. The pathway is funded by Somerset County Council and is designed to provide Homelessness advice, emergency accommodation and guidance to young people. The pathway also provides support in YMCA accommodation and floating support to young people living in their own accommodation. During this financial year the contract value was reduced by Somerset County Council by 10%. This impacted our income significantly and was disappointing as all KPIs were being met through the support of young people.

We again secured funding to develop a Tennant Accreditation Scheme which young people attend in order to support them in achieving and sustaining a tenancy.

We upheld our recognition following an external audit as an accredited Nightstop provider in Sedgemoor and North Somerset, providing emergency accommodation to young people who are homeless or are threatened with homelessness. Alongside this programme we run family mediation with the aim of the young person returning to the family unit.

Fundralsing

During the year we continued to develop our approach to fundraising in terms of ensuring the approach was based on local need and support. This new approach comes alongside the development of community branches where our work takes place.

Each of these Fundraising events has been planned by Bridgwater YMCA and do not rely on the support of other professional fundralsing bodies. When carrying out fundralsing activities we adhere to the code set out by the Fundraising Regulator. These standards are monitored and during the year we did not fail to comply. We also received no complaints with regards to our approach to fundraising. When planning for fundraising events, alongside the code, we consider if our approach could be considered an unreasonable approach on a person's privacy, we ensure we are not unreasonably persistent and that we never place undue pressure on a person to give money or property.

Young person's Involvement

The levels of young person's involvement continues and reflect in how our service is delivered, with young people's groups at all sites, and user groups for all activities. All information is fed back to the board through clear reporting lines.

Chaplaincy Provision

During this year we have continued to develop our Chaplaincy provision to the association and this has served to enrich the lives of our young people who engage and provides an excellent support function to all staff. We look to continue to develop this role further across the organisation with persons from specific parishes serving the various geographic locations.

Staff Development

Staff development has again been important in the achievements of this year, with the continuation of the introduction of an emerging manager programme and sharing of training resources with other third sector organisations locally, we have increased the opportunities made available to staff and volunteers.

FINANCIAL REVIEW

<u>Overview</u>

Incoming resources generated during the year were £6,141,237 (2018: £4,914,952) a 25% increase on 2017/18. Whilst straight operating costs were tightly controlled there was a proportionate uplift as a result of the increased, with expenditure totalling £5,929,408 (2018: £4,717,586) being incurred.

The association has posted a surplus for the year for the year of £211,829 (2018: £197,366).

The association is forecasting a healthy surplus in the coming year, this further to the introduction of surplus making activities which meet its charitable aims into its portfolio, alongside securing a further funding for its youthwork work across the region.

At the end of the year net assets were £581,205 representing an increase of 57% against 2018 net assets of £369,376, largely due to the above reasons.

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

TRUSTEES' REPORT (INCLUDING THE STRATEGIC REPORT) CONTINUED

Value for Money

The association in line with its VFM policy has a duty to ensure an efficient and effective service to all it serves. Our operational environment is often highly complex and variable and this is reflected through our variety of funding streams. During the year the YMCA has ensured VFM for each of its clients and funders through effective procurement of goods and through efficient delivery of services.

The value for money metrices that we are required to report upon by the Value for Money Standard are as follows:

Metric	Result
Metric 1: Reinvestment (%)	20%
Metric 2a: New Supply (Social Housing Units) (%)	5%
Metric 2b: New Supply (Non-Social Housing Units) (%)	0%
Metric 3: Gearing (%)	77%
Metric 4: EBITDA MRI Interest Cover	2.32
Metric 5: Headline Social Housing Cost (£)	£11,330
Metric 6a: Operating Margin (Social Housing Lettings) (%)	28%
Metric 6b: Operating Margin (Overall) (%)	3%
Metric 7: Return on Capital Employed (%)	1%

Reserves Policy

The association's reserves policy states that it aims to ensure that it retains £500,000 of unrestricted reserves; with the Board informed if this drops below £180,000. Reserves at the year end date, were £581,205 however free reserves, i.e. unrestricted reserves less the carrying amount of functional assets were in a deficit position, having been through a significant period of growth and investment. It remains a key element of the business plan to achieve the aim of £500,000, through consolidation of current services, development of new services and through careful management of budgets to achieve healthy surpluses.

The support of our Bank is key in this, and during the year we have strengthened our relationship with the Allied Irish Bank.

Occupancy levels during the year ended 31 March 2019 have increased, following the previous several years of redevelopment of stock, this has had a positive impact on revenue, alongside the further embedding of social enterprise models in our work which again have made significant contributions to our income streams. In the delivery of the later we have both had a significant impact on our beneficiaries but also increased our non-restricted funds to a level supporting the ongoing development of the association and sustain its presence as an important provider of community resources.

The trustees have along with a restructured senior management team continued adhere to a series of actions agreed during the year ended 31 March 2019 have shown that the plan to increase reserves is working well and we intend to continue this work during the next financial year.

Investments Policy

The Trustees have again kept reserves as liquid as possible during the last twelve months. This has been to ensure that the association has been able to meet its obligations to creditors and staff by careful management of cashflow. The Trustees will continue to monitor the situation throughout the year.

PRINCIPAL RISKS AND UNCERTAINTIES

Risk is the threat or possibility that an action or event (or sometimes inaction) will adversely affect an organisation's ability to achieve its objectives.

Risk Policy

The aim of our risk policy is to enable Bridgwater YMCA to achieve our mission. Therefore, we accept those risks to which we must subject ourselves to deliver our mission. We strive to:-

- avoid unnecessary risks;
- · control risks which inevitable arise as a result of our activities;
- · monitor risks which cannot be tightly controlled without compromising delivery of the mission; and
- take risks which we have assessed as likely to lead to positive outcomes.

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

TRUSTEES' REPORT (INCLUDING THE STRATEGIC REPORT) CONTINUED

Control and monitoring of risk arising from activities

We aim to understand, document and review all significant risks that arise from our ongoing activities. We do this by making and regularly updating a business risk analysis and following up all matters that require attention. Where controls can be created or improved in a practical and cost-effective manner, these are implemented. The business risk analysis is made available to the Board annually for review, and any matter that arises during the year with a risk score of 20 or more is highlighted at the next Board meeting.

Work during the year has identified that financial sustainability is the major financial risk for the Charity. A key element in managing this risk is a regular review of available funds to settle debts as they become due. Regular liaison with the bank and active management of trade debtors and creditors balances to ensure sufficient working capital is key to this.

Over the past four years we have seen an increase in threats toward staff, and an increase in the vulnerability of the clients with whom we work. These matters clearly indicate a risk to staff. We have ensured during this period that we update lone working policies, ensure the correct equipment is carried by those who do lone work, and ensured that in areas of high tolerance to our clients there are two staff present at all times. We continue to monitor this risk.

Senior members of staff are contractually obliged to report any major risk to the Board.

PLANS FOR FUTURE PERIODS

Organisation

During Quarter three of 2019/20 we will be reviewing and publishing our new 3 year strategy for the association, this will continue the focus on more efficient use of resources, with the aim of increased sustainability and improved outcomes for children and young people whom may wish to access our services.

<u>Dellvery</u>

We look throughout 2019/120 to continue to increase our influence across Sedgemoor, Taunton, West Somerset, North Somerset and Devon. We will be enhancing the facilities across each of our sites, increasing capacity and relevance for our varied user groups, and increase children's, families and young people's access to support. Through enhancing our facilities we look to ensuring that all 'green' options are explored in terms of procurement of buildings, provision of energy and disposal of waste.

We will continue to be a key partner for Somerset County Council, North Somerset Council, Devon Council, Sedgemoor District Council, Somerset West and Taunton, Mid Devon, Weston-Super-Mare Town Council and Cullompton Town Council, In the provision of new and innovative approaches to create opportunities for young people, plus preventing and managing homelessness for young people and families across the districts. We also intend to further develop our services into Devon and working closely with the area both at County and District level.

There are elements of our delivery which we have procured using external agencies. Having reviewed these we are now moving towards self-delivery of the functions of providing early years catering for all our sites, based from Yew Trees Nursery and our new inhouse Concierge function which provides overnight support to all our housing locations.

Partnerships will be key in achieving the above where we look to the third sector, public and private sectors to join together to enable the best outcomes for all, whilst showing efficiencies in all that we do.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing Document

The company Is incorporated under the Companies Act 2006 and is governed by its Memorandum and Articles of Association. It is a company limited by guarantee without share capital. The Articles of Association govern the rules concerning membership and election of the Board of Trustees. The company was registered on 7 April 1999, and it is also a charity registered under the Charitles Act and a private registered provider of social housing. The liability of its members in the event of a winding up is limited to £1.

Appointment of Trustees

Trustees are elected at the Annual General Meeting. Details of trustees are included in the association legal and administration information on page 1.

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2019

TRUSTEES' REPORT (INCLUDING THE STRATEGIC REPORT) CONTINUED

Trustee Induction and Training

Board members are recruited from the communities we serve, and in line with the needs identified from the skills audit. These members are interviewed by the Chair, President and Chief Executive, and then inducted to the full board, including safeguarding training, professional boundaries and policy review. Before becoming full board members' potential new trustees/directors, must attend at least three meetings. We are during this year reviewing our recruitment process in line with a full governance review in quarter three of 2019/20.

The trustees have continued a programme of Board training during this year, delivered by Space to Think, the training includes a review of the role a trustee in good governance, development of the rolling strategic plan and sharing of responsibilities in relation to the associations aims and objectives.

Each year a skills audit is carried out with our Board members in order to ensure continued experience and skills are present within the Board.

Organisational structure

The Board of Trustees meets at least four times a year and is supported by another four training events. Day to day running of the association is delegated to the senior management team under the leadership of the Chief Executive.

Governance and financial viability and code of governance

We regularly monitor and report on our performance and the delivery of our plans, and residents involved in our governance structure are consulted on budget priorities and the strategic plan. We have a comprehensive risk register and framework that are regularly reviewed by Boards and Committees and complete risk analysis in our business plan financial model. The strategic plan is suitably financially conservative and risks are managed, with the business plan being independently validated by our Bank.

We have strong short, medium and long-term cash-flow management systems and all our future commitments are fully funded by agreed loan facilities with our banks for at least two years.

Our strategic plan makes sure of effective management and that our loan covenants are continuously monitored. Annual and periodic external audits of our accounts are completed to ensure they and our business plans are robust and viable. Our self-assessment statement will be updated during the course of 2019/20 with additional information on how Bridgwater YMCA meets the Homes England's (Homes England) revised Governance & Financial Viability Standard.

The association has been assessed by the Homes England under the continued qualification process for investment partners 2018/19. As a result of the assessment the association have retained continued qualification as an investment partner for programmes and the applicable successor programmes.

Arrangements for setting pay of key management personnel

The directors consider the Board of directors, who are the charity's trustees, and the senior management team compromise the key management personnel of the charity in charge of directing and controlling, running and operating the Charity on a day to day basis. All directors' expenses and related party transactions are disclosed in notes 7 and 24 to the accounts.

The pay of the senior staff is reviewed annually and normally increased in accordance with average earnings. In view of the nature of the charity, the directors benchmark against pay levels in other YMCA's of a similar size. The remuneration bench mark is the mid point of the range paid for similar roles adjusted for a weighting of up to 20% for any additional duties. If recruitment has proven difficult then in this instance we will pay no more than greater than the maximum benchmarked salary for a comparable role.

Relationship between the charity and related parties

Bridgwater YMCA has strong relationships with its partners, whilst also having strong links with fellow YMCA's working in conjunction with them to develop our services and skills.

Our operations are subject to regular review by a number of external agencies, including, OFSTED, Homes England, Somerset County Council, auditors and others.

Statement of trustees' responsibilities

The trustees (who are also directors of Bridgwater Young Men's Christian Association for the purposes of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and regulations.

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

TRUSTEES' REPORT (INCLUDING THE STRATEGIC REPORT) CONTINUED

Company law and registered social housing legislation require the trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the association and of the incoming resources and application of resources, including the income and expenditure, of the association for that period.

In preparing these financial statements, the Board is required to:

- select suitable accounting policies and applied them consistently,
- made judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on a going concern basis (unless it is inappropriate to presume that the organisation will continue in operation).

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the association and enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities Act 2011, the Housing and Regeneration Act 2008 and the Accounting Direction for private registered social providers of social housing in England 2015. They have general responsibility for taking reasonable steps to safeguard the assets of the association and to prevent and detect fraud and other irregularities.

The board are trustees are responsible for the maintenance and integrity of the corporate and financial information included on the association's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

STATEMENT OF DISCLOSURE OF INFORMATION TO AUDITORS

In so far as the trustees are aware:

- there is no relevant audit information of which the association's auditor is unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Auditors

A resolution to reappoint MHA Monahans as auditors will be put to the members at the Annual General Meeting.

In approving the Trustee's Report, we also approve the Strategic Report included therein, in our capacity as company directors.

By order of the Board of Trustees

John Ennals Chair

16/10/19

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BRIDGWATER YMCA

Opinion

We have audited the financial statements of Bridgwater YMCA for the year ended 31 March 2019 which comprise the Statement of Comprehensive Income, the Balance Sheet, the Statement of Changes in Reserves, the Statement of Cash Flows and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the associations affairs as at 31 March 2019 and of its incoming resources and application of resources, including its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Housing and Regeneration Act 2008 and the Accounting Direction for private registered providers of social housing in England 2015.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the association in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the board's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the board has not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the association's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other Information

The board is responsible for the other information. The other information comprises the information in the Trustees' Report (including the Strategic Report), other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Trustees' Report (including the Strategic Report) for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Trustees' Report (including the Strategic Report) has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the association and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Report (Including the Strategic Report).

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BRIDGWATER YMCA (CONTINUED)

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate and sufficient accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

In addition, we have nothing to report in respect of the following matter where the Housing and Regeneration Act 2008 requires us to report to you if, in our opinion:

- a satisfactory system of control over transactions has not been maintained.

Responsibilities of the board

As explained more fully in the Statement of Trustees' Responsibilities set out on pages nine and ten, the board members (who are also the directors of the association for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the board determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the board is responsible for assessing the association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the board either intend to liquidate the association or to cease operations, or have no realistic alternative but to do so.

Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditor's Report.

Use of our report

This report is made solely to the association's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and section 137 of the Housing and Regeneration Act 2008. Our audit work has been undertaken so that we might state to the association's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the association and the association's members as a body, for our audit work, for this report, or for the opinions we have formed.

James Gare (Senior Statutory Auditor) for and on behalf of MHA Monahans Statutory Auditor Chartered Accountants Fortescue House Court Street Trowbridge Wiltshire BA14 8FA

Date 21/10/19

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

STATEMENT OF COMPREHENSIVE INCOME (INCLUDING INCOME & EXPENDITURE ACCOUNT)

	Notes	2019 £	2018 £
Turnover	2	6,141,205	4,914,943
Operating expenditure		(5,740,901)	(4,631,336)
Operating surplus		400,304	283,607
Interest receivable and similar income	4	32	9
Interest payable and similar charges	5	(188,507)	(86,250)
Surplus on ordinary activities for the year before tax	-	211,829	197,366
Taxation		-	-
Surplus for the year after tax and total comprehensive income		211,829	197,366

On behalf of the Board

John Ennals, Chair

Alastair Matthews, Trustee

16/10/19

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2019

BALANCE SHEET

Registered company number: 05206496		2019	2019	2018	2018
	Notes	£	£	£	£
FIXED ASSETS Intangible fixed assets	10		289,782		322,292
Tanglble fixed assets Social housing properties Other properties Other tanglble fixed assets	11 11 12	8,148,577 15,792,315 641,405		8,128,745 12,318,027 646,200	
Fixed asset investments	13		24,582,297 10,000		21,092,972 10,000
			24,882,089		21,425,264
CURRENT ASSETS Stocks Debtors Cash at bank and in hand	14	6,636 509,858 644,717		9,268 411,257 131,636	
		1,161,211		552,161	
CREDITORS: amounts falling due within one year	15	(2,281,914)		(3,112,924)	
NET CURRENT LIABILITIES	-		- (1,120,703)		(2,560,763)
TOTAL ASSETS LESS CURRENT LIABILITIES			23,761,386		18,864,501
CREDITORS: amounts falling due after more than one year	16		(23,180,181)		(18,495,125)
NET ASSETS			581,205		369,376
RESERVES Income and expenditure reserve Restricted reserve	22 22		581,205		350,443 18,933
TOTAL RESERVES			581,205	-	369,376
		-		-	

The financial statements were approved by the Board of Trustees on 16/10/19 and were signed on its behalf by:

John Ennals, Chair

Alastair Matthews, Trustee

The notes on pages 17 to 30 form part of these financial statements.

10

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

STATEMENT OF CHANGE IN RESERVES

	Restricted reserve £	Income & expenditure £	Total £
At 1 April 2017	21,541	150,469	172,010
Surplus for the year	-	197,366	197,366
Total comprehensive income	u	197,366	197,366
Transfers	(2,608)	2,608	-
At 31 March 2018 and 1 April 2018	18,933	350,443	369,376
Surplus for the year	-	211,829	211,829
Total comprehensive income		211,829	211,829
Transfers	(18,933)	18,933	-
At 31 March 2019	u	581,205	581,205

BRIDGWATER YOUNG MEN'S CHRISTIAN ASSOCIATION ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

STATEMENT OF CASH FLOWS

	Note	2019 £	2018 £
Cash flow from operating activities Interest paid	25 5	666,927 (188,507)	810,453 (86,250)
Net cash flow from operating activities		478,420	724,203
Cash flow from Investing activities Payments to acquire tangible fixed assets Payments to acquire intangible fixed assets (less	10,11,12	(3,986,898)	(3,717,464)
unpaid amount at year end) Receipts from sale of tangible fixed assets Payments to acquire investments	13	8,200	(25,000) (10,000)
Social housing and other grants received Interest received	4	619,002 32	930,500 930,500 9
Net cash flow from investing activities	-	(3,359,664)	(2,821,955)
Cash flow from financing activities Receipts from issue of new long term loans Repayment of long term loans		3,550,000 (155,675)	4,041,081 (2,216,723)
Net cash flow from financing activities	-	3,394,325	1,824,358
Net Increase in cash and cash equivalents	-	513,081	(273,394)
Cash and cash equivalents at 1 April 2018		131,636	405,030
Cash and cash equivalents at 31 March 2019	-	644,717	131,636
Cash and cash equivalents consists of:			
Cash at bank and in hand		644,717	131,636
Cash and cash equivalents at 31 March 2019	-	644,717	131,636

FOR THE YEAR ENDED 31 MARCH 2019

NOTES TO THE FINANCIAL STATEMENTS

1. Summary of significant accounting policies

General information and basis of preparation of financial statements

The association is a charitable company which is incorporated under the Companies Act 2006, and a private registered provider of social housing in the United Kingdom. The registered office is given in the association legal and administrative information on page 1 of these financial statements. The nature of the association's operations and principal activities are documented within the Report of the Trustees.

The association constitutes a public benefit entity as defined by FRS 102.

The financial statements have been prepared in accordance with applicable accounting standards including Financial Reporting Standard 102 Financial Reporting Standard Applicable in the UK and Republic of Ireland (FRS 102), the Statement of Recommended Practice for Social Housing Providers 2014 (SORP), and with the Accounting Direction for private registered providers of social housing in England 2015. The financial statements are also prepared under the requirements of the Housing and Regeneration Act 2008, the Companies Act 2006 and Charitles Act 2011.

The financial statements have been prepared on a going concern basis under the historical cost convention, modified to include certain items at fair value. The financial statements are prepared in sterling, which is the functional currency of the association, and rounded to the nearest £.

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

Group financial statements

The financial statements contain information about Bridgwater YMCA as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under Section 402 of the Companies Act 2006 from the requirements to prepare consolidation financial statements as its subsidiary undertaking can be excluded from consolidation in Companies Act group accounts under Section 405 of the Act; in this case the option available under section 405(2) of the Companies Act 2006 to exclude the wholly owned subsidiary from consolidation on the basis that its inclusion is not material for the purpose of giving a true and fair view.

Tangible fixed assets

Tangible fixed assets (including social housing properties) are stated at cost less accumulated depreciation. Cost includes costs directly attributable to making the asset capable of operating as intended such as the cost of acquiring land and buildings, developments costs including the labour costs of own employees arising directly for the construction or acquisition of the property, interest charges on loans during the development period and expenditure on improvements. Expenditure on improvements will only be capitalised when it results in incremental future benefits such as increasing rental income, reducing maintenance costs or resulting in a significant extension of the useful economic life of the property.

Depreclation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value, of each asset on a systematic basis over its expected useful life as follows:

Freehold and leasehold land	Not depreciated
Freehold buildings	2% straight line
Leasehold buildings	2% straight line
Furniture and equipment	25% reducing balance
Motor Vehicles	15% reducing balance or 25% straight line

No depreciation is applied to development costs as these reflect assets in the course of construction which had not been brought into use at the year end date.

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

NOTES TO THE FINANCIAL STATEMENTS (continued...)

1. Summary of significant accounting policies (continued)

The association depreciates housing properties by material component on a straight line basis over the estimated useful economic life of each component. The material components, and their useful economic lives, are as follows:

Land Main Fabric	Not depreciated 80 - 100 years
Roof structure and Covering	50 - 70 years
Windows and External Doors	10 - 30 years
Gas boilers / fires	Over 15 years
Kitchen	Over 20 years
Bathroom / WCs	Over 30 years
Mechanical Systems	Over 30 years
Electrics	Over 40 years

Annually housing properties are assessed for impairment indicators. Where indicators are identified an assessment for impairment is undertaken comparing the scheme's carrying amount to its recoverable amount. Where the carrying amount of a scheme is deemed to exceed its recoverable amount, the scheme is written down to its recoverable amount. The resulting impairment loss is recognised as operating expenditure. Where a scheme is currently deemed not to be providing service potential to the association, its recoverable amount is its fair value less costs to sell.

Intangible fixed assets - goodwill

Goodwill arising on business combinations is capitalised, classified as an asset on the balance sheet and amortised on a straight line basis over its useful life. The period chosen for writing off goodwill is 10 years which is the maximum permitted by FRS 102. The reason for choosing this period is it is not possible to make a reliable estimate of the useful life of the goodwill however the association feels that the maximum possible period should be applied on the basis of the period over which the nursery purchased has been trading and built up a reputation is greater than 10 years at 17 years. Provision is made for any impairment.

Intangible fixed assets - other

Intangible assets acquired separately from a business are capitalised at cost. Intangible assets acquired on business combinations are capitalised separately from goodwill if the fair value can be measured reliably on initial recognition. Provision is made for any impairment.

Intangible assets are amortised on a straight line basis over their useful lives. The useful lives of intangible assets are as follows:

Intellectual property

Over 10 years

Investments

Investments in subsidiaries are measured at cost less impairment.

Financial instruments

The association only holds basic financial instruments are defined in FRS 102. The financial assets and financial liabilities of the association and their measurement basis are as follows:

<u>Financial assets</u> – Trade debtors, accrued income and other debtors are basic financial instruments and are debt instruments measured at amortised cost as detailed in note 14. Prepayments are not financial instruments.

<u>Cash</u> – Is classified as a basic financial instrument and is measured at face value.

<u>Financial liabilities</u> – Trade creditors, accruals and other creditors are financial instruments, and are measured at amortised cost as detailed in notes 15 and 16. Taxation and social security are not included in the financial instruments disclosure definition. Deferred income is not deemed to be a financial liability, as the cash settlement has already taken place and there is an obligation to deliver services rather than cash or another financial instrument. Amounts due to the charity's wholly owned subsidiary are held at face value less any impairment. Housing loans, bank loans and other loans, as detailed in notes 15, 16 and 17 are initially recognised at the transaction price including transaction costs and subsequently, they are measured at amortised cost using the effective interest rate method, less impairment.

FOR THE YEAR ENDED 31 MARCH 2019

NOTES TO THE FINANCIAL STATEMENTS (continued...)

1. Summary of significant accounting policies (continued)

Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost includes all costs of purchase, costs of conversion and other costs incurred in bringing stock to its present location and condition.

Provisions

Provisions are recognised when the association has an obligation at the balance sheet date as a result of a past event, it is probable that an outflow of economic benefits will be required in settlement and the amount can be reliably estimated.

Capital grants can be recycled under certain condition, if a property is sold, or if another relevant event takes place. Recycled grants can be used for projects approved by the Homes England and they are credited to the Recycled Capital Grant Fund within liabilities.

In certain circumstances, such as the sale of housing properties, capital grants may be repayable, and, in that event, is subordinated to the repayment of other loans by agreement with the Homes England. It is accounted for as soon as the liability arises within creditors: amounts falling due within one year. When any grant to be recycled or repaid is less than the grant relating to the disposal, the difference is treated as abated grant. Abated capital grants are treated as a component of the surplus or deficit on disposal.

Operating lease commitments

Rentals payable and receivable under operating leases are charged on a straight line basis over the period of the lease.

Taxation

The association is an exempt charity within the meaning of schedule 3 of the Charities Act 2011 and is considered to pass the tests set out in Paragraph 1 Schedule 6 Finance Act 2010 and therefore it meets the definition of a charity for UK corporation tax purposes.

The activities of the association are partially exempt from VAT. Irrecoverable VAT which can be attributed to a capital Item or operating expenditure is added to the cost of the capital item of expenses were practicable and material.

Turnover, government grants and other income

Turnover is measured at the fair value of the consideration received or receivable net of VAT and trade discounts. The policies adopted for the recognition of turnover are as follows:

Turnover represents rental and service charges income receivable in the year net of rent and service charge losses from volds, revenue grants from the government (local authorities) and the Homes England and other income.

Government grants from various sources including the Homes England and Local Authoritles are received in respect of purchasing fixed assets. These grants are recognised at the fair value of the asset received or receivable. The assets are accounted for using the cost model and the government grant is accounted for using the accruals model. The difference between the fair value of the asset and the consideration is recognised as a liability and amortised over the useful economic life of the asset. This amortisation is recognised within turnover. Where disposal of government donated assets are required to be recycled, a liability is included to recognise this obligation.

Grants received as a contribution to revenue expenditure are recognised in the statement of comprehensive income on a systematic basis over the period in which the organisation recognises the related costs for which the grant is intended to compensate. Grants are recognised in the same period as the related expenditure provided the conditions for receipt have been satisfied and there is reasonable assurance that the grant will be received.

Other income streams are recognised when the association is legally entitled to the income after any performance conditions have been met, the amount can be measured reliably and it is probable that the income will be received. More detail on specific elements of other income streams are provided below:

For donations to be recognised the association will have been notified of the amounts and the settlement date in writing. If there are conditions attached to the donation and this requires a level of performance before entitlement can be obtained then income is deferred until those conditions are fully met or the fulfilment of those conditions is within the control of the association and it is probable that they will be fulfilled. Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

NOTES TO THE FINANCIAL STATEMENTS (continued...)

1. Summary of significant accounting policies (continued)

No amount is included in the financial statements for volunteer time in line with the principles of the Charitles SORP (FRS 102) as the association is a charity, although the association is does not need to follow the Charitles SORP as the Housing SORP takes precedence.

For legacies, entitlement is the earlier of the association being notified of an impending distribution or the legacy being received. At this point income is recognised. On occasion legacies will be notified to the association however it is not possible to measure the amount expected to be distributed. On these occasions, the legacy is treated as a contingent asset and disclosed as a note.

Income from fundraising events and trading activities to raise funds for the association is received in exchange for supplying goods and services in order to raise funds and is recognised when entitlement has occurred.

Interest income is recognised using the effective interest method.

Expenditure recognition

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Expenditure is recognised where there is a legal or constructive obligation to make payments to third parties, it is probable that the settlement will be required and the amount of the obligation can be measured reliably. Central costs are apportioned amongst the various activities on a percentage basis of expenditure per category.

Employee benefits and pension commitments

The charlty operates two defined contribution pension schemes for eligible employees. Contributions are expensed as they become payable.

Bridgwater YMCA also participated in a multi-employer defined benefit pension plan for employees of YMCAs in England, Scotland and Wales, which was closed to new members and accruals on 30 April 2007. The plan's actuary has advised that it is not possible to separately identify the assets and liabilities relating to Bridgwater YMCA for the purposes of FRS 102 disclosure, therefore the scheme is accounted for as a defined contribution scheme. However, as described in note 23 Bridgwater YMCA has a contractual obligation to make pension deficit payments and a discounted liability for the amounts payable is included in these accounts.

Restricted reserve

Restricted reserves are those reserves which are only expendable in accordance with the wishes of the funder or regulatory body. Restricted reserves include funds raised in response to a specific appeal. Revenue and expenditure cannot be directly set against restricted reserves but is taken through the statement of comprehensive income and then a transfer to restricted reserves is made as appropriate.

Going concern

The association has generated a surplus of £211,829 in the year compared to a surplus of £197,366 in the previous period.

The association had net current liabilities of £1,120,703 as at 31 March 2019 (2018: £2,560,763), yet had further capital commitments on its Highbridge Hotel development of approximately £1.6m (see note 24).

The association has prepared a cashflow on a prudent basis, which indicates that the organisation will be able to meet its commitments through additional capital funding, VAT savings and short-term finance. Alongside this, the association has now evidenced that is capable of generating significant positive cashflows and are therefore confident that it will be able to reverse this current net liability position over the next two years.

Judgements and key sources of estimation uncertainty

The key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities include obligations under defined benefit pension schemes (note 19) and the split of useful economic lives of components of social housing properties (note 11).

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2019

Increase in pension deficit cost liability

NOTES TO THE FINANCIAL STATEMENTS (continued...)

2	Social housing turnover and costs		
Z .		2019	2018
		£ 1 000 150	£
	Rent receivable after voids but excluding service charges	1,998,153 1,061,910	1,711,487 1,304,399
	Revenue grants receivable Total social housing income	3,060,063	3,015,886
	Total social housing income		
	Social Housing activity expenditure	(2,503,888)	(2,238,970)
	On writing sumplies from earlied bounding activities	556,175	776,916
	Operating surplus from social housing activities		
	Memo:		
	Void losses	469,950	508,804
	Amortised government grants relating to social housing taken to income	(111,281)	(109,322)
~	A	-	
3.	Accommodation owned and in management		
		2019	2018
		Units 221	Units 201
	Supported Housing	221	201
4.	Interest receivable and similar income		
		2019	2018
		£	£
	Bank interest receivable	32	9
		32	9
F	Interest payable and similar charges		
э.	interest payable and similar charges		
		2019	2018
		170 000	£ 76.040
	Bank loans and overdrafts	179,223 9,284	76,242 10,008
	Pension interest charge	188,507	86,250
		f	
6.	Surplus on ordinary activities		
	The operating surplus is arrived at after charging:		
		2019	2018
		£	£
	Auditors' remuneration – for audit services	9,500	11,250
	Auditors' remuneration – for audit services (prior year under accrual)	-	1,000
	Auditors' remuneration – for other services	18,608	11,262
	Depreclation of tangible fixed assets	438,795	386,585
	Amortisation of Intangible fixed assets	32,500	2,708
	Loss on disposal of fixed assets	50,578 (246 506)	- (020.005)
	Government grants amortised	(246,596) 237,373	(230,925) 213,790
	Operating lease charges Rent losses from bad debts	20,451	37,724
	Rent losses from bad debis	9.284	10.008

9,284

10,008

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

NOTES TO THE FINANCIAL STATEMENTS (continued...)

7. Trustees' and key management personnel remuneration and expenses

Total remuneration for key management personnel of the association amounted to £345,095 (2018: £361,637). The key management includes the trustees, directors and senior management team as detailed on page 1.

No remuneration was received by non-executive board members / trustees.

The highest paid director received £75,606 (2018: £85,911) remuneration (excluding pension contributions). In the prior year this included £10,664 of a backdated pay rise.

The pension contributions made on behalf of the Chief Executive were £1,210 (2018: £1,609). He is an ordinary member of one of the defined contribution pension schemes offered to employees.

During the year no trustees received any reimbursement of expenses (2018: £nii).

8. Staff numbers and costs

	2019 £	2018 £
Wages and salaries	2,869,429	2,125,439
Social security costs	199,162	151,735
Pension costs	46,980	45,941
Penslon deficit llability administration costs	6,177	5,819
Less staff costs capitalised	(255,429)	(40,291)
	2,866,319	2,288,643

One employee received remuneration in the £70,000 to £80,000 band. In the prior year one employee received remuneration in the £80,000 to £90,000 band, however on an annualised basis, the employee would also have been in the £70k to £80k band. No other employee received remuneration over £60,000.

During the year redundancy costs totalling £4,491 (2018: £nil) were paid and these are included within the wages and salaries costs.

The average number of employees, including members of the executive team, during the was as follows:

	2019 Actual Number	2018 Actual Number
Management and administration	22	21
Development	45	47
Housing, support and care	103	60
	170	128

The average weekly number of employees, including members of the executive team, calculated on a full time equivalent basis was 135 (2018: 96).

9. Taxatlon

The association is an exempt charity within the meaning of schedule 3 of the Charities Act 2011 and is considered to pass the tests set out in Paragraph 1 Schedule 6 Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes.

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2019

NOTES TO THE FINANCIAL STATEMENTS (continued...)

10. Intangible Fixed Assets

	Goodwill £	Intellectual Property £	Total £
<i>Cost</i> As at 1 April 2018 and 31 March 2019	300,000	25,000	325,000
<i>Amortisation</i> As at 1 April 2018 Charge for the period	2,500 30,000	208 2,500	2,708 32,500
As at 31 March 2019	32,500	2,708	35,208
<i>Net Book Value</i> As at 31 March 2019	267,500	22,292	289,792
As at 31 March 2018	297,500	24,792	322,292

Business combinations

Yew Tree Nursery Limited was purchased by Bridgwater YMCA on 28 February 2018 for £2,000,000, with £1,700,000 paid in cash and an agreement to defer payment of £300,000 for one year. Goodwill of £300,000 and intellectual property of £25,000 were included within the purchase price, with the balance relating to the purchase of land, buildings and fixtures and fittings. Goodwill represents the reputation and customer base built up by the nursery and is amortised over 10 years. In the statement of comprehensive income, £64,919 of income received in the prior year related to the new business combination.

11. Tangible Fixed Assets - Properties

n, raigiolo nixed Accele Trepolitico	Housing properties	Development costs	Non-housing properties	Total
	£	£	£	£
Cost/Valuation				
As at 1 April 2018	8,863,387	378,398	12,875,531	22,117,316
Additions	138,261	2,029,303	1,644,096	3,811,660
As at 31 March 2019	9,001,648	2,407,701	14,519,627	25,928,976
Depreciation				
As at 1 April 2018	734,642	-	935,902	1,670,544
Charge for the period	118,429	-	199,111	317,540
As at 31 March 2019	853,071	-	1,135,013	1,988,084
Net Book Value				
As at 31 March 2019	8,148,577	2,407,701	13,384,614	23,940,892
As at 31 March 2018	8,128,745	378,398	11,939,629	20,446,772

The net book value of housing properties comprised:

	2019	2018
	£	£
Freehold	6,828,212	6,788,816
Long leasehold	1,320,364	1,339,929
	8,148,756	8,128,745

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

NOTES TO THE FINANCIAL STATEMENTS (continued...)

11. Tangible Fixed Assets - Properties (continued)

The net book value of non-housing properties comprised:

	201 9	2018
	£	£
Freehold	11,495,187	10,016,312
Long leasehold	1,889,427	1,923,317
	13,384,614	11,939,629

Included within properties is land totalling £4,725,000 (2018: £4,725,000) which is not depreciated. A re-assessment on the land elements of certain properties was completed during the prior year which resulted in an additional £598,000 of property costs for properties also owned in the prior being reclassified as land.

Properties with a net book value of £7,856,094 at 31 March 2019 (31 March 2018: £7,950,799) have been pledged as security for liabilities of the association. These assets have restricted title.

12. Other tangible fixed assets

Cost	Fixtures, fittings and equipment £	Motor vehicles £	Total £
As at 1 April 2018	1,479,718	33,862	1,513,580
Additions	175,238	-	175,238
Disposals	(320,342)		(320,342)
As at 31 March 2019	1,334,614	33,862	1,368,476
<i>Amortisation</i> As at 1 April 2018 Charge for the period Depreciation on disposals	859,538 117,938 (261,564)	7,842 3,317 -	867,380 121,255 (261,564)
As at 31 March 2019	715,912	11,159	727,071
<i>Net Book Value</i> As at 31 March 2019	618,702	22,703	641,405
As at 31 March 2018	620,180	26,020	646,200

13. Fixed asset Investments

	Shares In group Total undertaking
<i>Cost</i> As at 1 April 2018 and 31 March 2019	£ £ 10,000 10,000
<i>Net Book Value</i> As at 31 March 2019	10,000 10,000
As at 31 March 2018	10,000 10,000

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2019

NOTES TO THE FINANCIAL STATEMENTS (continued...)

13. Fixed asset investments (continued)

Included within other investments is a 100% holding in the ordinary share capital of YMCASC Trading Limited, a company incorporated in England and Wales. At the year end, the aggregate capital and reserves of the company amounted to £10,000 and profit / loss for the year amounted to £nil. YMCASC Trading Limited was dormant during the period.

0040

~~~~

## 14. Debtors

|                                                             |                  | 201 <del>9</del> | 2018         |
|-------------------------------------------------------------|------------------|------------------|--------------|
|                                                             |                  | £                | £            |
| Trade debtors (gross social housing rent arrears)           |                  | 192,100          | 174,319      |
| Less: provision for doubtful debt                           |                  | (41,043)         | (20,592)     |
| Other trade debtors                                         |                  | 194,811          | 159,531      |
| Prepayments and accrued income                              |                  | 109,267          | 59,174       |
| VAT                                                         |                  | 24,208           | -            |
| Other debtors                                               |                  | 30,515           | 38,825       |
|                                                             | -                | 509,858          | 411,257      |
|                                                             | -                | 000,000          | 411,207      |
| 15. Creditors: amounts falling due within one year          |                  |                  |              |
| 15. Creators, amounts failing and within one year           |                  | 2019             | 2018         |
|                                                             |                  | 2019<br>£        | 2010<br>£    |
| Llouging loop (ago noto 17)                                 |                  | 39               | 34           |
| Housing loan (see note 17)                                  |                  | 160,247          | 149,824      |
| Bank loans (see note 17)                                    |                  | 27,000           | 145,024      |
| Other loans (see note 17)                                   |                  |                  | -<br>509,373 |
| Trade creditors                                             |                  | 1,049,714        |              |
| Amounts owed to group undertakings                          |                  | 10,000           | 10,000       |
| Other taxation and social security                          |                  | 51,474           | 46,438       |
| VAT creditor                                                |                  | -                | 143,619      |
| Social Housing Grant and Other Grants not spent             |                  | 164,902          | 1,135,127    |
| Other creditors                                             |                  | 28,451           | 321,929      |
| Government grants                                           |                  | 246,596          | 265,968      |
| Accruals and deferred income                                |                  | 508,385          | 496,529      |
| Pensions liability (see note 19)                            | -                | 35,106           | 34,083       |
|                                                             | -                | 2,281,914        | 3,112,924    |
|                                                             |                  |                  |              |
| 16. Creditors: amounts falling due after more than one year |                  |                  |              |
|                                                             |                  | 2019             | 2018         |
|                                                             |                  | 3                | £            |
| Housing loan (see note 17)                                  |                  | 11,256           | 11,295       |
| Bank loans (see note 17)                                    |                  | 3,970,549        | 3,829,863    |
| Other loans (see note 17)                                   |                  | 3,216,250        | -            |
| Government grants                                           |                  | 15,696,791       | 14,334,788   |
| Deferred Income                                             |                  | 36,750           | 43,750       |
| Pensions llability (see note 19)                            | -                | 248,585          | 275,429      |
|                                                             | _                | 23,180,181       | 18,495,125   |
|                                                             |                  |                  |              |
|                                                             |                  |                  |              |
| 17. Borrowings                                              |                  |                  |              |
|                                                             | 201 <del>9</del> | 2019             | 2019         |
|                                                             | Housing          | Other            | Bank         |
|                                                             | loan             | loans            | loans        |
|                                                             | £                | £                | £            |
| Less than one year                                          | 39               | 27,000           | 160,247      |
| Between one and two years                                   | 43               | 202,000          | 167,147      |
| Between two and five years                                  | 161              | 381,000          | 545,875      |
| After five years                                            | 11,052           | 2,633,250        | 3,257,527    |
|                                                             | 11,295           | 3,243,250        | 4,130,796    |
|                                                             |                  |                  |              |

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

# NOTES TO THE FINANCIAL STATEMENTS (continued...)

## 17. Borrowings (continued)

|                            | 2018<br>Housing<br>Ioan<br>£ | 2018<br>Bank<br>Ioans<br>£ |
|----------------------------|------------------------------|----------------------------|
| Less than one year         | 34                           | 149,824                    |
| Between one and two years  | 39                           | 863,944                    |
| Between two and five years | 144                          | 1,272,163                  |
| After five years           | <u>11,112</u>                | 1,693,756                  |
|                            | 11,329                       | 3,979,687                  |

The Housing loan is repayable over 50 years at a fixed interest rate of 11%. The loan is secured on the freehold land that Gerald Townsend House occupies.

The following loans are held with Allied Irish Bank:

- A loan for £2,192,581 on drawdown, for a term of 10 years with interest being charged at a rate of 4.19%.

- A loan for £1,700,000 on a 3 year term with interest being paid charged at a rate of 3 month LIBOR plus a 3.45% margin.

- A loan on drawdown of £148,500 on a 3 year term with interest being paid charged at a bank base rate plus 3.25%.

- A new loan on drawdown of £300,000 on a 2 year term with interest being paid charged at bank base rate plus 3.45%

Three loans were also entered into with local authorities:

- A loan for £2,500,000 on drawdown from Sedgemoor District Council with interest being paid charged at 4.5%

- A loan for £675,000 from Taunton Deane council on a 25 year term with interest being paid charged at a rate of 2.4% above the PWLB lending rate at date of advance per annum. Currently this is 5.04%

- A loan on drawdown of £75,000 on a 1 year term with interest being paid charged at 4.8%.

## 18. Operating Lease Commitments

The total future minimum lease payments under non-cancellable operating leases are as follows:

|                                              | 2019      | 2018    |
|----------------------------------------------|-----------|---------|
|                                              | £         | £       |
| Not later than one year                      | 308,388   | 160,090 |
| Later than one and not later than five years | 395,851   | 233,004 |
| Later than five years                        | 391,586   | 14,090  |
|                                              | 1,095,825 | 407,184 |

## 19. Pension commitments

The association operates two defined contribution pension schemes, one with Scottish Widows (previously with Aviva) and one with the People's Pension. The assets of the schemes are held separately from those of the association in independently administered funds. The pension cost charge represents contributions payable by the association to the two funds and amounted to £46,980 (2018: £45,941). Contributions totalling £9,037 (2018: £5,799) were payable to the funds at the year-end and are included in creditors.

## The YMCA Pension and Assurance Plan and Group Life Scheme

Bridgwater YMCA participated in a contributory pension plan providing defined benefits based on final pensionable pay for employees of YMCAs in England, Scotland and Wales. The assets of the YMCA Pension Plan are held separately from those of Bridgwater YMCA and at the year end these were invested in the Mercer Dynamic De-risking Solution, 40% matching portfolio and 60% in the growth portfolio and Schroder (property units only).

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2019

# NOTES TO THE FINANCIAL STATEMENTS (continued...)

# 19. Pension commitments (continued)

The most recent completed three year valuation was as at 1 May 2017. The assumptions used which have the most significant effect on the results of the valuation are those relating to the assumed rates of return on assets held before and after retirement of 3.75% and 2.25% respectively, the increase in pensions in payment of 3.35% (for RPI capped at 5% p.a.), and the average life expectancy from normal retirement age (of 65) for a current male pensioner of 22.2 years, female 24.1 years, and 24.0 years for a male pensioner, female 26.0 years, retiring in 20 years' time. The result of the valuation showed that the actuarial value of the assets was £141.2m. This represented 81% of the benefits that had accrued to members.

The Pension Plan was closed to new members and future service accrual with effect from 30 April 2007. With the removal the salary linkage for benefits all employed deferred members became deferred members as from 1 May 2011.

The valuation prepared as at 1 May 2017 showed that the YMCA Pension Plan had a deficit of £33.6 million. Bridgwater YMCA has been advised that it will need to make monthly deficit contributions of £2,933 from 1 May 2019. These amounts are based on the current actuarial assumptions (as outlined above) and may vary in the future as a result of actual performance of the Pension Plan. The current recovery period is 8 years commencing 1 May 2019

In line with the requirements of the Charitles SORP (FRS 102) a liability for the present value of the contribution payments to fund any deficit relating to past service has been included in the financial statements. The discount rate applied is 3%.

| Liability                                           | 2019     | 2018     |
|-----------------------------------------------------|----------|----------|
| •                                                   | £        | £        |
| Opening liability                                   | 309,512  | 333,589  |
| Unwinding of the discount factor (interest expense) | 9,285    | 10,007   |
| Deficit contribution paid                           | (35,106) | (34,084) |
| Closing liability                                   | 283,691  | 309,512  |

|                     | Repayable          |                        |                         |                     |         |
|---------------------|--------------------|------------------------|-------------------------|---------------------|---------|
|                     | Within<br>one year | One to<br>two<br>vears | two to<br>five<br>vears | After five<br>years | Total   |
| As at 04 March 0010 | £                  | £                      | £                       | £                   | £       |
| As at 31 March 2019 | 35,106             | 35,106                 | 105,316                 | 108,163_            | 283,691 |
| As at 31 March 2018 | 34,083             | 34,083                 | 102,249                 | 139,097             | 309,512 |

In addition, Bridgwater YMCA may have over time liabilities in the event of the non-payment by other participating YMCAs of their share of the YMCA Pension Plan's deficit. It is not possible currently to quantify the potential amount that Bridgwater YMCA may be called upon to pay in the future.

# 20. Contingent llabilities

On 1 June 2013, the Association registered a charge in favour of the Department of Education. This charge relates to grant funding of £3.972 million received in previous years which could become repayable in certain circumstances, particularly if the association were to sell or significantly change the use of the grant-funded building. The trustees consider the likelihood of such circumstances occurring to be remote. This contingent liability is secured against the George Williams Centre, which is included as a freehold property in note 11 of the financial statements.

The Association receives capital grants from Homes England and other funders, which is used to fund the acquisition and development of properties and their components. In certain circumstances upon disposal of grant funded properties the association is required to repay this grant or recycle it by crediting a Recycled Capital Grant Fund.

At 31 March 2019, the Association has not disposed of any such components and plans to hold in perpetuity. It is therefore unlikely any such future disposal will take place, no provision has been recognised in these financial statements.

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

# NOTES TO THE FINANCIAL STATEMENTS (continued...)

# 21. Share capital

The Association is a company limited by guarantee and as such has no issued share capital.

## 22. Reserves

## Income and expenditure reserve

This represents cumulative surpluses and deficits net of other adjustments.

## Year ended 31 March 2019

|                                | Brought<br>forward<br>01/04/18 | Surplus for<br>year | Transfers<br>from<br>restricted<br>reserve | Carried<br>forward<br>31/03/19 |  |
|--------------------------------|--------------------------------|---------------------|--------------------------------------------|--------------------------------|--|
|                                | £                              | £                   | £                                          | £                              |  |
| Income and expenditure reserve | 350,443                        | 211,829             | 18,933                                     | 581,205                        |  |

## Year ended 31 March 2018

|                                | Brought<br>forward<br>01/04/17<br>£ | Surplus for<br>year<br>£ | Transfers to<br>restricted<br>reserve | Carried<br>forward<br>31/03/18 |
|--------------------------------|-------------------------------------|--------------------------|---------------------------------------|--------------------------------|
| Income and expenditure reserve | 150,469                             | -<br><u>197,366</u>      | <b>~</b> 2,608                        | <b>~</b><br><u>350,443</u>     |

## Restricted reserve

Revenue and expenditure cannot be directly set against restricted reserves but is taken through the statement of comprehensive income and then a transfer to restricted reserves is made as appropriate. Such transfers are detailed below:

# Year ended 31 March 2019

|                          | Brought<br>forward<br>01/04/18<br>£ | Net<br>transfer<br>£ | <b>Carried</b><br>forward<br>31/03/19<br>£ |
|--------------------------|-------------------------------------|----------------------|--------------------------------------------|
| Restricted reserve       | 18,933                              | (18,933)             |                                            |
| Year ended 31 March 2018 |                                     |                      |                                            |
|                          | Brought<br>forward<br>01/04/17<br>£ | Net<br>transfer<br>£ | Carried<br>forward<br>31/03/18<br>£        |
| Restricted reserve       | 21,541                              | (2,608)              | 18,933                                     |

Any restricted funds held at the year end date are represented by cash.

Details of restricted monles received and spent In the year are as follows:

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

FOR THE YEAR ENDED 31 MARCH 2019

# NOTES TO THE FINANCIAL STATEMENTS (continued...)

## 21. Reserves (continued)

## Year ended 31 March 2019

|                                   | Brought<br>forward<br>01/04/18 | incoming<br>resources | Resources<br>expended | Transfers in<br>relation to<br>capital<br>purchases | Carried<br>forward<br>31/03/19 |
|-----------------------------------|--------------------------------|-----------------------|-----------------------|-----------------------------------------------------|--------------------------------|
|                                   | £                              | £                     | £                     | £                                                   | £                              |
| Power to Change                   | 17,000                         | -                     | (17,000)              | -                                                   | -                              |
| Barley Wood Storage               | 933                            | -                     | (933)                 | -                                                   | -                              |
| Bristol Alrport Nursery           | 1,000                          | -                     | (1,000)               | -                                                   | -                              |
| Big Lottery Youth Investment Fund | -                              | 237,833               | (237,833)             | -                                                   | -                              |
| Buttle Trust                      | -                              | 3,501                 | (3,501)               | -                                                   | -                              |
| Со-ор                             | -                              | 9,990                 | -                     | (9,990)                                             | -                              |
| Agricultural Heritage Fund        | -                              | 20,978                | -                     | (20,978)                                            | -                              |
| Garfiled Western                  | -                              | 75,000                | -                     | (75,000)                                            | -                              |
| Nisbets                           | -                              | 25,000                | -                     | (25,000)                                            | -                              |
| Rallway Heritage                  |                                | 127,650               | -                     | (127,650)                                           | <b>-</b>                       |
|                                   | 18,933                         | 499,952               | (260,267)             | (258,618)                                           | -                              |

## Year ended 31 March 2018

|                                   | Brought<br>forward<br>01/04/17 | Incoming<br>resources | Resources<br>expended | Carried<br>forward<br>31/03/18 |
|-----------------------------------|--------------------------------|-----------------------|-----------------------|--------------------------------|
|                                   | £                              | £                     | £                     | £                              |
| Power to Change                   | 21,541                         | -                     | (4,541)               | 17,000                         |
| Barley Wood Storage               | <u></u>                        | 933                   | -                     | 933                            |
| Bristol Airport Nursery           | -                              | 1,000                 | -                     | 1,000                          |
| Big Lottery Youth Investment Fund | -                              | 112,704               | (112,704)             | -                              |
|                                   | 21,541                         | 114,637               | (117,245)             | 18,933                         |

## Restricted reserve descriptions

Power to Change - Funding relating to the installation of the Theatre Kitchen facilities at the Beach Hotel.

Barley Wood Storage - Hannah More Archives. YMCA Trust South West. Archive grade storage facilities at Barley Wood.

Bristol Airport Nursery - Bristol Airport Community Fund. Sunshades for outdoor play at Barley Wood Nursery.

Big Lottery Youth Investment Fund - A 3 year project developing youth provision across Somerset.

Buttle Trust – A sponsorship program for young people helping them to get into education, employment or training as well as providing funding towards establishing a stable home environment. The YMCA acts as a custodian of these allocated funds.

Co Op - Grant towards improving community space to help tackle youth loneliness

Agricultural Heritage Fund - Development grant towards professional, design and survey fees for Great Western Hotel

Garfield Western - Grant towards renovation costs Great Western Hotel

Nisbetts - Grant towards new kitchen at Great Western Hotel

Rallway Heritage - Grant towards internal and external refurbishment at Great Western Hotel

FOR THE YEAR ENDED 31 MARCH 2019

# NOTES TO THE FINANCIAL STATEMENTS (continued...)

# 23. Reconciliation of net income to net cash flow from operating activities

|                                        | 2019      | 2018      |
|----------------------------------------|-----------|-----------|
|                                        | £         | £         |
| Surplus for the year                   | 211,829   | 197,366   |
| Depreciation charges                   | 438,795   | 386,585   |
| Amortisation                           | 32,500    | 2,708     |
| Loss on disposal of fixed assets       | 50,578    | _,        |
| Interest receivable                    | (32)      | (9)       |
| Interest payable                       | 188,507   | 86,250    |
| Decrease / (Increase) in stock         | 2.632     | 2,573     |
| Decrease / (increase) in debtors       | (98,601)  | (16,010)  |
| Increase / (decrease) in creditors     | 87,315    | 381.915   |
| Government grants utilised in the year | (246,596) | (230,925) |
|                                        | 666,927   | 810,453   |

## 24. Capital commitments

At the year end the association had known capital commitments of approximately £1,628,095 (2018: £nil). This was In respect of the Highbridge Hotel Development.

## 25. Related Party Disclosures

During the prior year purchases of £4,345 were made from J E Air Conditioning Limited, a company owned by a close relative of the Chief Executive, J E Hehir. No amounts were outstanding at the year end date.

At the year end date an amount of £1,752 was due from the Chief Executive (2018: £2,372).

## 26. Ultimate Controlling Party

The trustees consider that the association is jointly controlled by the trustees and that there is no ultimate controlling party.