

## **ANNUAL REPORT 2018-2019**

### **Committee**

The Committee consisted of:

Sue Yoxall	Chairman
Margaret Partridge	Treasurer
Anne Murphy	Secretary
VACANT	Communications and Business Manager
Michelle Spencer	Publicity Officer – Design & Admin
Gina Ackroyd	Publicity Officer - Marketing
Kelly Hardie	Social and Fundraising Officer (co-opted September 2018)
Holly McIntosh	Membership Secretary
Anna Barber	Committee Member
Sarah La-Plain	Committee Member

### **Constitution:**

As set out in the Society Rules

### **Affiliation:**

The Society is affiliated to the National Operatic and Dramatic Association and to Ealing Arts and Leisure.

### **Membership:**

Consists of 18 Life Members, 46 Members, 3 Friends, 8 Honorary Friends

### **The 2018/2019 Season:**

The Society continued to follow its policy of performing operatic and dramatic productions for the enjoyment and education of the public.

A summer show, *Music and Lyrics*, was performed in July 2018. It was well received by the audience and returned a profit.

A series of open workshops were held over the summer covering subjects such as vocal technique and various dance styles. Attendance was good and feedback positive.

At the end of December 2018, we staged an original pantomime, *Cinderella*, involving numerous children. Four performances over two days were undertaken. Ticket sales were improved on last year and the show returned a significant profit.

In April 2019 the Society staged the musical *Footloose* at the Questors Theatre. Playing to good houses, the show was enthusiastically received by the audience, but a slight loss was made on the production.

The post of Communications and Business Manager remained unfilled for the year resulting in an increased workload for the other committee members however, Kelly Hardie was co-opted to the post of Social and Fundraising Officer following the AGM.

### **Financial Report:**

See attached statement

### **Overall review:**

The Society is suitably structured and remains financially secure to enjoy a successful start to the forthcoming season with a lively summer show.

# HEOS MUSICAL THEATRE

2018/2019 SEASON: 1st June 2018 - 31st May 2019  
BALANCE SHEET AT 31st May 2019

	SEASON 2018-19	SEASON 2017-18
<b>CAPITAL</b>		
Accumulated Fund	34,228.40	31,803.94
Transfer from Social Account	0.00	0.00
Surplus / Deficit to date	4,274.96	2,424.46

38,503.36 34,228.40

<b>CURRENT LIABILITIES</b>		
Creditors lapsed	0.00	1 194.15
Creditors	146.00	877.60
Deferred Income	50.00	0.00
	196.00	2,071.75

**TOTAL LIABILITIES & CAPITAL** 38,699.36 36,300.15

	SEASON 2018-19	SEASON 2017-18
<b>CURRENT ASSETS</b>		
Cash in Current Account	28,793.35	26,430.75
Cash in Deposit Account	9,279.51	9,254.81
Debtors	48.50	20.59
Prepayments	578.00	594.00
	38,699.36	36,300.15

I have reviewed the above statement of account and am of the opinion that it is correctly drawn up so as to show a true and correct view of the state of affairs of the society as shown by the books and records, supplemented by the explanations given to me.

P. Armstrong  
CHECKED BY P ARMSTRONG

S. Voxall  
S VOXALL - HON CHAIR

M. Partridge  
M PARTRIDGE - HON TREASURER

A.E. Murphy  
A MURPHY - HON SECRETARY

**HANWELL & EALING OPERATIC SOCIETY    1 June 2018 - 31 May 2019**  
**MUSIC AND LYRICS**

PRODUCTION EXPENDITURE	MUSIC & LYRICS 2018-2019	MUSICAL EVOLUTION 2017-2018	PRODUCTION INCOME	MUSIC & LYRICS 2018-2019	MUSICAL EVOLUTION 2017-2018
Venue Hire	500.00	500.00	Ticket Sales	2,480.09	2,276.51
Box Office Costs	112.94	97.27	Production Levies	470.00	565.00
Rehearsal Hall Hire	702.00	714.00	Donations	10.00	100.00
Advertising & Publicity	159.99	195.75	Programme Sales	122.00	142.10
Lighting	225.00	239.08	Front of House:		
Sound	450.00	276.20	- Bar	370.10	354.86
Costumes	0.00	48.74	- Raffle	145.00	125.00
Programme Printing	138.45	71.83	- Left over bar stock sold to social fund	325.68	117.68
Front of House	465.79	273.95	Sale of Costumes	0.00	8.00
Gifts	14.00	22.90	Rehearsal hall refund	24.00	
TEN Licence	21.00	21.00	Sound cheque not presented, now outdated	200.00	
<b>Total Expenditure</b>	<b>2,789.17</b>	<b>2,460.72</b>	<b>Total Income</b>	<b>4,146.87</b>	<b>3,689.15</b>
<b>Profit on Show</b>	<b>1,357.70</b>	<b>1,228.43</b>	<b>Deficit on Show</b>		
<b>Totals</b>	<b>£4,146.87</b>	<b>£3,689.15</b>		<b>£4,146.87</b>	<b>£3,689.15</b>

**HANWELL & EALING OPERATIC SOCIETY 1 June 2018 - 31 May 2019**  
**CINDERELLA**

PRODUCTION EXPENDITURE	CINDERELLA		DICK WHITTINGTON	
	2018-19		2017-2018	
Greenford Hall Hire	3,225.60		3,108.00	
Box Office Costs	456.00		262.45	
Band	600.00		600.00	
Rehearsal Hall Hire	450.00		474.00	
Advertising & Publicity	1,202.22		1,302.96	
Lighting	1,050.00		1,050.00	
Sound	442.00		515.00	
Scenery & Props	327.52		203.00	
Costumes	470.60		320.57	
Programme Printing	146.20		211.99	
Front of House:				
- Food & Drink	296.26		250.00	
- Toys	208.24		258.59	
Hoodies				
Gifts	24.20			
Sundries			23.56	
T-shirt paid into wrong account	15.00			
Audition refund for child	15.00			
<b>Total Expenditure</b>	<b>8,928.84</b>		<b>8,580.12</b>	
<b>Profit on Show</b>	<b>3,689.68</b>			
<b>Totals</b>	<b>12,618.52</b>		<b>8,580.12</b>	

  

PRODUCTION INCOME	CINDERELLA		DICK WHITTINGTON	
	2018-19		2017-2018	
Ticket Sales	9,619.93		5,950.07	
Production Levies	960.00		680.00	
Sale of Scripts	56.00		49.00	
Donations	75.00		90.00	
Programme:				
- Sales	177.60		159.00	
- Advertising	30.00			
- Sponsorship	120.00		60.00	
Front of House:				
- Food & Drink	919.49		657.10	
- Toys	353.50		243.50	
- Raffle	258.00		227.00	
- Left over bar stock sold to social fund	10.00		6.00	
Sale of Hoodies			48.14	
Sales of Photo DVDs	30.00		20.00	
Costume hire	4.00		21.00	
T-shirt paid into wrong	5.00			
<b>Total Income</b>	<b>12,618.52</b>		<b>8,210.81</b>	
<b>Deficit on Show</b>			<b>369.31</b>	
<b>Totals</b>	<b>12,618.52</b>		<b>8,580.12</b>	

# **HANWELL & EALING OPERATIC SOCIETY    1 June 2018 - 31 May 2019** **FOOTLOOSE**

PRODUCTION EXPENDITURE	FOOTLOOSE 2018/19	MADE IN DAGENHAM 2017-2018	PRODUCTION INCOME	FOOTLOOSE 2018/19	MADE IN DAGENHAM 2017-2018
Theatre Hire	4,320.00	4,286.40	Ticket Sales	16,066.50	18,399.00
Box Office Costs	963.99	1,103.94	Production Levies	1,965.00	1,995.00
Music & Rights	4,317.41	4,301.61	Libs/Scores fees	350.00	330.00
Production Team	1,820.00	1,500.00	Donations	74.00	328.00
Rehearsal Pianist	1,845.00	945.00	Fundraising:		
Orchestra	1,960.00	2,520.00	- Barn Dance / Cabaret	424.93	1,175.18
Rehearsal Hall Hire	1,611.00	1,143.00	- Hoodies / T-shirts	0.00	59.14
Advertising & Publicity	1,274.55	1,701.46	- Quiz Night Cake Auction	122.00	110.00
Lighting	1,078.10		Programme:		
Sound	750.00		- Sales	368.36	554.22
Sound & Lighting		3,053.40	- Advertising	175.00	395.00
Set & Scenery	1,243.17	169.00	- Sponsorship	190.00	210.00
Props	0.00	574.52	Front of House Raffle	209.00	318.00
Costumes	393.20	1,050.54	Sales of Photo DVDs	32.00	8.00
Programme Printing	370.00	346.15	Sale of Costumes & Props		213.81
Programme Sponsorship Refund		10.00	Wig money reimbursed		65.00
Orchestral Music Stands	86.40	105.60	Production Levy Overpaid		5.00
Steve Pound ticket refund	33.00	14.50	T-Shirt (paid into wrong account)		31.00
Gifts	20.80	22.00	Ticket reimbursed by Steve Pound	33.00	14.50
Sundries (NODA drinks)	21.20				
Production Levy Refund		5.00			
T-Shirt (to social after being paid		31.00			
Photos for front of house board	44.85				
<b>Total Expenditure</b>	<b>22,152.67</b>	<b>22,883.12</b>	<b>Total Income</b>	<b>20,009.79</b>	<b>24,210.85</b>
<b>Profit on Show</b>		<b>1,327.73</b>	<b>Deficit on Show</b>	<b>2,142.88</b>	
<b>Totals</b>	<b>22,152.67</b>	<b>24,210.85</b>		<b>22,152.67</b>	<b>24,210.85</b>



# **HANWELL & EALING OPERATIC SOCIETY      1 June 2018 - 31 May 2019** **MAIN PROFIT & LOSS**

<b>OTHER EXPENDITURE</b>		<b>2018-2019</b>	<b>2017-2018</b>	<b>OTHER INCOME</b>		<b>2018-2019</b>	<b>2017-2018</b>
Deficit on Main Show		2,142.88		Profit on Main Show		3,689.68	1,327.73
Deficit on Pantomime			369.31	Profit on Pantomime		1,357.70	1,128.43
Deficit on Summer Show				Profit on Summer Show		75.79	424.66
Printing:				Give As You Live		24.70	66.96
- High Notes	28.32		61.08	Deposit account interest			
- General (Cast Info Packs)	70.48		21.82	Subscriptions			
- Trifold leaflet				- Membership		1,185.00	1,185.00
NODA				- Friends		30.00	40.00
- Membership	185.00		185.00	Donation		140.00	135.00
- Insurance	1,118.40		1,118.40	Hire of Costumes		74.00	10.00
Hall Hire (Launch NighvAGM	45.00		12.00	Monitors (Paid for from social account)			40.00
Ealing Arts & Leisure Membership	65.00		65.00	Sale of props for Crazy			425.00
HEOS Website Domain Name	23.98			Reimbursement by Barclays			16.78
HEOS Web space			205.50	Website domain name reimbursement			227.38
Business expenses				Unknown income from before 2016/17			24.00
Stationery / stamps	10.00		30.44	Generic HEOS Hoodies (paid into wrong account)			30.00
Christmas Meal (paid into main account by mistake)			30.00	Christmas Meal (paid into main account by mistake)			
Generic HEOS Hoodies paid into wrong account			24.00	Barn Dance ticket money from Stripe		416.70	
GDPR postage			108.93	Income from lapsed creditors 2017/18		1,567.15	
Debit by Barclays by Mistake			425.00	Workshop levy paid into wrong account, transferred to social account		8.00	
Storage Room at Northolt Methodist Church	180.00						
Barn dance ticket money from Workshop levy paid into wrong	416.70						
	8.00						
<b>Total Expenditure</b>	<b>4,293.76</b>		<b>2,656.48</b>	<b>Total Income</b>		<b>8,568.72</b>	<b>5,080.94</b>
<b>Surplus for Year</b>	<b>4,274.96</b>		<b>2,424.46</b>	<b>Deficit for the Year</b>			
<b>Totals</b>	<b>£8,568.72</b>		<b>5,080.94</b>			<b>£8,568.72</b>	