

Charity Registration No. 1166958

Company Registration No. 10101086 (England and Wales)

EDUCATION SUB-SAHARAN AFRICA
ANNUAL REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2019

EDUCATION SUB-SAHARAN AFRICA

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	P Dunne C Foy J Kibazo J Rogall	(Appointed 28 January 2019)
Management	O Hahn (CEO)	
Charity number	1166958	
Company number	10101086	
Registered office	3rd Floor Chancery House St Nicholas Way Sutton Surrey SM1 1JB	
Auditor	Crowe U.K. LLP St Bride's House 10 Salisbury Square London EC4Y 8EH	
Bankers	C. Hoare & Co 37 Fleet Street London EC4P 4DQ	
Lawyers	Bates Wells Braithwaite 10 Queen Street Place London EC4R 1BE	

EDUCATION SUB-SAHARAN AFRICA

CONTENTS

	Page
Trustees' report	1 - 6
Independent auditor's report	7 - 8
Statement of financial activities	9
Balance sheet	10
Statement of cash flows	11
Notes to the financial statements	12 - 20

EDUCATION SUB-SAHARAN AFRICA

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

The trustees present their report and financial statements for the year ended 30 September 2019.

The accounts have been prepared in accordance with the accounting policies set out in note 1 to the accounts and comply with the charity's Articles of Incorporation, the Companies Act 2006 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (as amended for accounting periods commencing from 1 January 2016).

Objectives and activities

The charity's objective is for the public benefit to advance education in sub-Saharan Africa. Trustees have given due consideration to the Charity Commission's published guidance on the Public Benefit requirement under Charities Act 2011. The Charity seeks to play a vital role in transforming education: boosting the work of others, focusing on impact and outcomes and spreading best practice. In this way, the Charity aims to improve the effectiveness of investment in education, especially where systems are most challenged. The Charity's goal is to achieve transformed educational outcomes in sub-Saharan Africa by joining up, informing, inspiring and increasing impact for everyone investing in education in sub-Saharan Africa. The Charity has taken a step by step approach to its development. This started with a focus on higher education which has now been extended into tertiary education. Its ultimate aim is to work across the spectrum of education.

The trustees have paid due regard to guidance issued by the Charity Commission in deciding what activities the charity should undertake.

In the year ended 30 September 2019, the charity has focused on 4 strands of work:

1) Accessibility and visibility of African education research - African education research database

African research outputs are small in comparison to other continents, dispersed across a wide range of outlets and not easily accessible. Pursuing work commenced last year, the Charity, in partnership with the REAL Centre at the University of Cambridge, has created an open access, interactive free to all database of research undertaken by Africans on Education in Africa. This is providing easier and much greater access to research to support evidence-based decision making for policy and practice. It is also highlighting where there are gaps in research and who are the leading researchers in specific fields.

The emphasis in this year was to integrate Francophone research and to reach out to stakeholder groups on the African continent. The resource is now widely used and appreciated and constitutes an asset to advance education in Africa.

2) Demographics of faculty (pilot project in Ghana)

In the year ended 30 September 2019, the Charity completed this pilot project in partnership with the Association of African Universities (AAU), the National Council for Tertiary Education of Ghana (NCTE) and the Population Reference Bureau (PRB), supported by the MasterCard Foundation. The objective of the pilot was to improve educational data management and use to enhance governance, planning faculty recruitment and retention in the Ghanaian tertiary education sector. The analysis focused on the current faculty in all 213 public and private universities, including University colleges, in Ghana i.e. their number, gender, age and field of specialization. The project then produced a model for future faculty needs in the country for 2020 and 2025. This model is now an asset for education in Ghana, can be used for policy and financial planning and adapted for use in other countries. We have currently engaged, with the support of a new Funder, in extending the pilot to East Africa, in partnership with AAU and the Inter University council of East Africa (IUCEA).

3) Scholarship impact hub

In the year ended 30 September 2019 the Charity completed a pilot, focussed on scholarships for young Africans. The aim was to contribute to improving the effectiveness of investment in scholarships in Africa. Through mapping over 350 providers of scholarships for African students and identifying the characteristics of the most effective scholarship programmes the charity has established key performance indicators of scholarships for young Africans and suggested more strategic design of existing and future scholarships trends on that basis. The charity has also developed an online resource to be launched in 2020 which will provide a matching platform for funders, providers and scholars.

EDUCATION SUB-SAHARAN AFRICA

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

4) ESSA Knowledge Hub

In the year ended 30th September 2019 the charity started a new project focussed on the use of existing knowledge in education to support policy and practice in African countries. The aim of this project is to join up existing data, evidence and networks, in order to better inform decision makers and inspire them to take action on the most pressing needs.

Achievements and performance

The African education research database has proven to become relevant and useful resource for different stakeholder communities, within African education and outside. The demographics of faculty in Ghana project and others have proven the Charity's ability to join up relevant partners in order to focus on collaboration on issues of high relevance for education in Africa. The endorsement of our scholarship performance metrics by UNESCO's Global Education and Monitoring Report 2020 is a significant achievement with regards to international standards for scholarship monitoring and could contribute to change the discourse.

The charity is now established as a serious and relevant partner in the African tertiary education space.

Financial review

It is the policy of the charity that unrestricted funds should be maintained at the level equivalent to 3 months of expenditure. The trustees consider that reserves set at this level ensure that, in the event of a significant drop in funding, they will be able to continue the charity's current activities while consideration is given to ways in which additional funds may be raised. The level of unrestricted reserves stood at £45,759 at 30 September 2019 which stood below the target of £100,000 equivalent to 3 months staff and operation costs. The charity, however, has an outstanding commitment of Euros 500,000 of unrestricted funding from the Robert Bosch Stiftung which it will draw down in the financial year to 30 September 2020. The first instalment of this, Euros 300,000, was received on 3rd February 2020 bringing our reserves to the target amount of £100,000 as at 31st March 2020.

Income

During the year the charity received a blend of restricted and unrestricted funding. The largest of these were from Dubai Cares (£392,434 restricted), from Wanching Ang (£214,272 unrestricted), from the Schaufler Foundation (£125,000 restricted), Southampton Trust (£58,791 restricted) and from an anonymous individual donor (£67,000 restricted). Total income increased by 76% on last year.

The year ended on 30 September 2019 can be considered a successful year regarding the generation of income. ESSA has harvested substantial support from a major philanthropic institution with high reputation in the education sector (Dubai Cares). The purpose for future fundraising is to build a pipeline towards financial sustainability by (i) increasing ESSA's project portfolio with contributions (15-25%) to unrestricted funding through targeted philanthropic institutions, including our current funders (ii) general fundraising (iii) targeting High Net Worth Individuals, especially through contributions to unrestricted funding.

Expenditure

The total expenditure for the year was £543,477, a decrease of 5% on previous year. The restricted expenditure was £273,653 (50% of total expenditure), which includes £130,786 (24% of total expenditure) of direct program expenses across ESSA's 4 areas of work. The unrestricted expenditure was £269,824 (50% of total expenditure) which includes total staff costs of £149,291 (27% of total expenditure). The reserves at the end of the year were £568,920 made up of Unrestricted £45,759 and Restricted £523,161. The Restricted reserves represent the unspent funds that will be expended on projects and programmes in accordance with donor requirements in the following financial year.

EDUCATION SUB-SAHARAN AFRICA

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

Fundraising

During the year ended 30 September 2019, ESSA's funding was provided by philanthropic organisations as well as by High Net Worth Individuals. Our approach to fundraising has been to

- develop an overview of which philanthropic organisations are active in our field.
- be strategic about our targeting.
- engage in conversations with these organisations.
- propose areas for them to fund in accordance with their interests and fitting our needs.

During the year, ESSA's fundraising activities have been carried out by the Chair and the CEO, have involved our network and we have not engaged with any third party acting on our behalf to support fundraising activities. Through our partner and funder, the Robert Bosch Foundation we have been able to secure our current biggest funder, Dubai Cares. Through one of our other funders, a High Net Worth Individual, we have been able to secure funding from another High Net Worth Individual living in Germany.

ESSA practice is in accordance with the Fundraising Regulator's guidance Code on Fundraising Practice.

No complaints have been received on ESSA's fundraising activities. ESSA has not had any practice of unreasonable intrusion on a person's privacy, of unreasonable persistence nor has it placed undue pressure on anybody to give money.

Risk Management

With the support of the executive and the Audit and Risk Committee the trustees regularly consider and examine the possible major strategic, business and operational risks to which ESSA may be exposed. Given the nature of ESSA's work the key areas of risk most relevant to ESSA are:

- Securing sufficient funding commitments and cash flow to ensure sustainability and to achieve impact objectives.
- Attracting and retaining the right staff and partnerships to be able to conduct the work as well as the management to lead and govern the organisation to the standard the board wishes.
- To ensure that payments made to partners are used for the intended purposes and deliver the desired outcomes.

ESSA's mitigation strategy is to:

- Continuously source possible funding partners and develop relationships aiming for longer term funding.
- Provide attractive jobs which provide a fulfilling sense of purpose and carry market-based remuneration as well as development opportunities for the individual.
- Charity has implemented a rigorous and proportionate set of governance procedures including a series of performance reviews. Also, grants are paid out in tranches on satisfactory completion of work.
- Proper budgeting and forecasting to monitor cashflow as well as inform the Fundraising strategy and priorities.

EDUCATION SUB-SAHARAN AFRICA

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

The Trustees have examined the possible major strategic, business and operational risks to which ESSA may be exposed. Areas of risk for ESSA currently include sourcing sufficient funding to deliver the ESSA mission and, as the Charity might only be able to offer 1 or 2-year fixed contracts, to find and retain competent and committed workers who allow us to deliver ESSA's goals.

ESSA's mitigation-strategy is to:

- continuously source possible funding partners and develop relationships, aiming for long-term increased fundraising efforts with adequate value-propositions and
- enhance our job profiles to make them more appealing and interesting attracting suitable individuals, further our contacts, widen our networks and consider working with a consultancy for a short period of recruitment drive.

The Trustees have evaluated that another possible major risk faced by the Charity is payments made to overseas bodies may not always be applied to its charitable purposes. To mitigate this risk the Trustees have implemented a rigorous and proportionate set of governance procedures which considers whether programmes and activities of the Charity are aligned with the charitable objectives of ESSA. During all stages of implementation of these programmes there is a series of performance reviews which checks, amongst other matters, that the funding paid overseas to these recipients has been applied to programme outputs in line with the guidelines originally approved. Also, funding/grant etc. will be paid in tranches on satisfactory complete along with all financial documents being received.

Trustee Statement on COVID -19

The Trustees have considered the impact of COVID-19 on the operations of the charity and have put the following additional measures in place; Safeguarding the welfare of the Employees in the day to day work by having a crisis management system in place specifically relating to Covid-19 , revised our delivery processes and timeframes, agreed with the funders revised project timetables and re-allocation of resources and put in place a series of fundraising plans to raise additional unrestricted funds.

Structure, governance and management

The charity is a company limited by guarantee incorporated under the Companies Act 2006 as a private company on the 4th April 2016 (Company Number 10101086). It was entered on the Registers of Charities on 5th May 2016.

The trustees, who are also the directors for the purpose of company law, and who served during the year and up to the date of signature of the financial statements were:

P Dunne

U Durig (Resigned 27 January 2019)

C Foy

J Kibazo

M Masire-Mwamba (Appointed 5 October 2018 and resigned 15 February 2019)

J Rogall (Appointed 28 January 2019)

Suitable candidates are identified as being possible Trustees for the Board. After diligent screening initial contact is made by the Chairman, Patrick Dunne. A conversation between the two parties takes place and if the candidate is found to be suitable and in agreement a further meeting is arranged with the director and another Board member. On completion, the Chairman writes a report to the Board highlighting the candidates merits and a final decision is made.

None of the trustees has any beneficial interest in the company. Apart from J Kibazo, all of the trustees are members of the company and guarantee to contribute £1 in the event of a winding up.

Trustee induction and training

All new trustees receive a structured induction programme, covering all aspects of the role and the organisation. As part of this they are given copies of ESSA's Memorandum and Articles of Association, governance document, strategy, business plan, the previous year's annual accounts, the current year's budget, code of conduct and any relevant committees' terms of reference,

New trustees must complete and sign a declaration of interest, anti-bribery policy, fit and proper person's declaration and ESSA's code of conduct.

EDUCATION SUB-SAHARAN AFRICA

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

Grant making policy

ESSA will make a grant only if the non-governmental organisation or other charity meets the following criteria:

- It has registered with the relevant government authorities
- The objectives of the proposal are compatible with our mission statement and objectives
- A formal agreement is signed with ESSA

Education Sub-Saharan Africa's organisational structure

Personnel

Board of Trustees

Chief Executive Officer

Director of Knowledge & Research (commenced 1st August 2019)

Director of Finance, HR & operations (commenced 1st October 2019)

Programme managers

Exec Assistant

During the year, the Charity recruited a Director of Knowledge and Research who will be responsible for strengthening the effective delivery of our programmes and maximising the impact of the Charity's financial resources. We also recruited a Director of Finance, HR and operations who will be responsible for ensuring efficiency of the financial management and operations of the charity.

Remuneration policy for key management personnel

The pay of the Charity's two Directors is set by the CEO and the Chair of the Board of Trustees. The salary is set to be competitive and benchmarked against similar charitable organisations.

EDUCATION SUB-SAHARAN AFRICA

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

Statement of trustees' responsibilities

The trustees, who are also the directors of Education Sub-Saharan Africa for the purpose of company law, are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company Law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that year.

In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of Information to Auditors

Insofar as each of the trustees of the charity at the date of approval of this report is aware there is no relevant audit information (information needed by the charity's auditor in connection with preparing the audit report) of which the charity's auditor is unaware. Each trustee has taken all of the steps that he/she should have taken as a trustee in order to make himself/herself aware of any relevant audit information and to establish that the charity's auditor is aware of that information. This report has been prepared taking advantage of the exemptions available to small companies under Companies Act 2006.

Auditor

In accordance with the company's articles, a resolution proposing that Crowe U.K. LLP be reappointed as auditor of the company will be put at a General Meeting.

The trustees' report was approved by the Board of Trustees.



P Dunne

Trustee/Director

Dated: 14 July 2020

EDUCATION SUB-SAHARAN AFRICA

INDEPENDENT AUDITOR'S REPORT

TO THE TRUSTEES OF EDUCATION SUB-SAHARAN AFRICA

Opinion

We have audited the financial statements of Education Sub-Saharan Africa for the year ended 30 September 2019 which comprise the Statement of financial activities, Balance sheet, Statement of cashflows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 30 September 2019 and of its incoming resources and application of resources, including its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Charities Act 2011.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charity's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Charities (Accounts and Reports) Regulations 2008 require us to report to you if, in our opinion:

- the information given in the financial statements is inconsistent in any material respect with the trustees' report; or
- sufficient accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

EDUCATION SUB-SAHARAN AFRICA

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

TO THE TRUSTEES OF EDUCATION SUB-SAHARAN AFRICA

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement set out on page 6, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

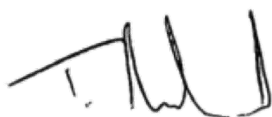
We have been appointed as auditor under section 145 of the Charities Act 2011 and report in accordance with the Act and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the charity's trustees, as a body, in accordance with Part 4 of the Charities (Accounts and Reports) Regulations 2008. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees as a body, for our audit work, for this report, or for the opinions we have formed.



Tim Redwood
Senior Statutory Auditor
For and on behalf of
Crowe U.K. LLP
Statutory Auditor
London

21 July 2020

Crowe U.K. LLP is eligible for appointment as auditor of the charity by virtue of its eligibility for appointment as auditor of a company under of section 1212 of the Companies Act 2006

EDUCATION SUB-SAHARAN AFRICA

STATEMENT OF FINANCIAL ACTIVITIES
INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 30 SEPTEMBER 2019

	Notes	Unrestricted funds 2019 £	Restricted funds 2019 £	Total 2019 £	Total 2018 £
<u>Income from:</u>					
Donations and legacies	3	215,033	643,225	858,258	487,766
<u>Expenditure on:</u>					
Charitable activities	4	269,824	273,653	543,477	569,966
Net (expenditure)/income for the year/		(54,791)	369,572	314,781	(82,200)
Other recognised gains and losses					
Other gains or losses	9	19,024	-	19,024	(2,822)
Net movement in funds		(35,767)	369,572	333,805	(85,022)
Fund balances at 1 October 2018		81,526	153,589	235,115	320,137
Fund balances at 30 September 2019		45,759	523,161	568,920	235,115

The statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derive from continuing activities.

EDUCATION SUB-SAHARAN AFRICA

BALANCE SHEET

AS AT 30 SEPTEMBER 2019

	Notes	2019 £	£	2018 £	£
Fixed assets					
Tangible assets	10		3,502		1,418
Current assets					
Debtors	11	6,165		3,700	
Cash at bank and in hand		606,272		265,112	
		<u>612,437</u>		<u>268,812</u>	
Creditors: amounts falling due within one year	12	<u>(47,019)</u>		<u>(35,115)</u>	
Net current assets			<u>565,418</u>		<u>233,697</u>
Total assets less current liabilities			<u>568,920</u>		<u>235,115</u>
Income funds					
Restricted funds	13	523,161		153,589	
Unrestricted funds		45,759		81,526	
		<u>568,920</u>		<u>235,115</u>	

The company is entitled to the exemption from the audit requirement contained in section 477 of the Companies Act 2006, for the year ended 30 September 2019 and the members have not required the company to obtain an audit under section 476 of the Companies Act 2006, although an audit has been carried out under section 144 of the Charities Act 2011.

The trustees acknowledge their responsibilities for ensuring that the charity keeps accounting records which comply with section 386 of the Act and for preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its incoming resources and application of resources, including its income and expenditure, for the financial year in accordance with the requirements of sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved and authorised for issue by the Trustees on 14 July 2020



P Dunne
Trustee

Company Registration No. 10101086

EDUCATION SUB-SAHARAN AFRICA

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 SEPTEMBER 2019

	Notes	2019 £	£	2018 £	£
Cash flows from operating activities					
Cash generated from/(absorbed by) operations	16		344,015		(84,778)
Investing activities					
Purchase of tangible fixed assets		(2,855)		(650)	
Net cash used in investing activities			(2,855)		(650)
Net cash used in financing activities			-		-
Net increase/(decrease) in cash and cash equivalents			341,160		(85,428)
Cash and cash equivalents at beginning of year			265,112		350,540
Cash and cash equivalents at end of year			<u>606,272</u>		<u>265,112</u>

EDUCATION SUB-SAHARAN AFRICA

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 2019

1 Accounting policies

Charity information

Education Sub-Saharan Africa is a private company limited by guarantee incorporated in England and Wales. The registered office is 3rd Floor, Chancery House, St Nicholas Way, Sutton, Surrey, SM1 1JB.

1.1 Accounting convention

The accounts have been prepared in accordance with the charity's Articles of Incorporation, the Companies Act 2006 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (as amended for accounting periods commencing from 1 January 2016). The charity is a Public Benefit Entity as defined by FRS 102.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

Having considered the financial position of the charity and future budgets and forecasts including the impact of COVID-19, the trustees are satisfied that the charity is a going concern and so have prepared the financial statements on that basis.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

1.2 Charitable funds

Unrestricted funds are available for use at the discretion of the trustees in furtherance of their charitable objectives unless the funds have been designated for other purposes.

Restricted funds are funds subject to specific expenditure instructions which are laid out by the donor that fall within the wider purposes of the charity. Details of restricted funds are shown in note 14.

1.3 Incoming resources

Income is recognised when the charity is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received.

Cash donations are recognised on receipt. Other donations are recognised once the charity has been notified of the donation, unless performance conditions require deferral of the amount. Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

Legacies are recognised on receipt or otherwise if the charity has been notified of an impending distribution, the amount is known, and receipt is expected. If the amount is not known, the legacy is treated as a contingent asset.

1.4 Resources expended

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that settlement will be required and the amount of the obligation can be measured reliably.

Grants to other organisations are accounted for when they have been committed in writing to the recipient.

All expenditure is accounted for on an accruals basis. All expenses including support costs and governance costs are allocated or apportioned to the applicable expenditure headings.

EDUCATION SUB-SAHARAN AFRICA

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

1 Accounting policies

Support costs have all been allocated between governance costs and other support costs. Governance costs comprise all costs involving the public accountability of the charity and its compliance with regulation and good practice. These costs include costs related to statutory audit and legal fees together with an apportionment of overhead and support costs.

Services received on an 'in kind' basis are accounted for at the cost the charity would otherwise have to pay for the same services.

1.5 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Computers	25% straight line
-----------	-------------------

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in net income/(expenditure) for the year.

1.6 Impairment of fixed assets

At each reporting end date, the charity reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

1.7 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts.

1.8 Financial instruments

The charity has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the charity's balance sheet when the charity becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

EDUCATION SUB-SAHARAN AFRICA

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

1 Accounting policies

Basic financial liabilities

Basic financial liabilities, including creditors are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of operations from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Derecognition of financial liabilities

Financial liabilities are derecognised when the charity's contractual obligations expire or are discharged or cancelled.

1.9 Employee benefits

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

1.10 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

2 Critical accounting estimates and judgements

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

EDUCATION SUB-SAHARAN AFRICA

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

3 Donations and legacies

	Unrestricted funds	Restricted funds	Total 2019	Total 2018
	£	£	£	£
Donations and gifts	215,033	643,225	858,258	487,766
For the year ended 30 September 2018	3,193	484,573		487,766
Donations and gifts				
Mastercard Foundation	-	-	-	177,465
Jacobs Foundation	-	-	-	179,415
Dubai Cares	-	392,434	392,434	-
The Schaufler Foundation	-	125,000	125,000	-
Southampton Row Trust	-	58,791	58,791	-
Robert Bosch	-	67,000	67,000	-
Wanching Ang	214,272	-	214,272	-
Other	761	-	761	130,886
	<u>215,033</u>	<u>643,225</u>	<u>858,258</u>	<u>487,766</u>

4 Charitable activities

	2019 £	2018 £
Staff costs	149,291	37,369
Depreciation and impairment	771	381
Administration	3,361	1,457
Communications	1,840	6,572
Conferences	6,939	14,144
Events	-	10,862
Travel & subsistence	15,894	11,553
Programmes & projects	134,248	216,100
Staffing	41,016	1,745
Services	30,713	73,740
Systems	2,162	1,505
Secondments	67,000	67,000
	<u>453,235</u>	<u>442,428</u>
Grant funding of activities (see note 5)	38,491	91,199
Share of governance costs (see note 6)	51,751	36,339
	<u>543,477</u>	<u>569,966</u>

EDUCATION SUB-SAHARAN AFRICA

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

5 Grants payable

	2019	2018
	£	£
Grants to institutions:		
Cambridge University	-	91,199
Association Ivorienne	9,373	-
Demographics of Faculty Bureau	29,118	-
	<u>38,491</u>	<u>91,199</u>

6 Support costs

	Governance costs	2019	2018
	£	£	£
Legal and professional	15,694	15,694	4,190
Accountancy	21,736	21,736	10,051
Board meetings	4,181	4,181	13,998
Audit	10,140	10,140	8,100
	<u>51,751</u>	<u>51,751</u>	<u>36,339</u>
Analysed between			
Charitable activities	<u>51,751</u>	<u>51,751</u>	<u>36,339</u>

Governance costs includes payments to the auditors of £10,140 for audit fees. No fees were paid to the auditor for other services.

7 Trustees

None of the trustees (or any persons connected with them) received any remuneration during the year, and none were reimbursed for any expenses (2018- one was reimbursed £850).

EDUCATION SUB-SAHARAN AFRICA

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

8 Employees

Number of employees

The average monthly number of employees during the year was:

	2019	2018
	Number	Number
Management and administration	3	1
Project management and support	1	-
	<u>4</u>	<u>1</u>

Employment costs

	2019	2018
	£	£
Wages and salaries	136,497	36,475
Social security costs	10,674	594
Other pension costs	2,120	300
	<u>149,291</u>	<u>37,369</u>

9 Other gains or losses

	2019	2018
	£	£
Foreign exchange gains	<u>(19,024)</u>	<u>2,822</u>

10 Tangible fixed assets

	Computers
	£
Cost	
At 1 October 2018	2,010
Additions	2,855
	<u>4,865</u>
At 30 September 2019	4,865
Depreciation and impairment	
At 1 October 2018	592
Depreciation charged in the year	771
	<u>1,363</u>
At 30 September 2019	1,363
Carrying amount	
At 30 September 2019	<u>3,502</u>
At 30 September 2018	<u>1,418</u>

EDUCATION SUB-SAHARAN AFRICA

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

11 Debtors	2019	2018
	£	£
Amounts falling due within one year:		
Other debtors	-	1,511
Prepayments and accrued income	6,165	2,189
	<u>6,165</u>	<u>3,700</u>
12 Creditors: amounts falling due within one year	2019	2018
	£	£
Other taxation and social security	7,987	738
Trade creditors	9,800	16,731
Other creditors	5,212	2,146
Accruals and deferred income	24,020	15,500
	<u>47,019</u>	<u>35,115</u>

EDUCATION SUB-SAHARAN AFRICA

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

13 Restricted funds

The income funds of the charity include restricted funds comprising the following unexpended balances of donations and grants held on trust for specific purposes:

	Movement in funds			Balance at 30 September 2019
	Balance at 1 October 2018	Incoming resources	Resources expended	
	£	£	£	£
Accessibility and Visibility of African Research on Education	27,436	-	(11,825)	15,611
Demographics of Faculty	88,859	-	(40,938)	47,921
Pilot Scholarship Impact Hub	16,841	183,790	(85,343)	115,288
State of Statistics in Africa	20,453	-	(16,808)	3,645
Dubai Cares	-	392,435	(51,739)	340,696
Secondments	-	67,000	(67,000)	-
	<u>153,589</u>	<u>643,225</u>	<u>(273,653)</u>	<u>523,161</u>

Accessibility and Visibility of African Research on Education: This programme was established in 2016, two restricted grants were received: £75,000 from an individual donor in 2016 and CHF238,000 from the Swiss Jacobs Foundation in 2017. The £15,611 represents a balance carried forward that will be used to continue to develop the Database of Africa-based research.

Demographics of Faculty: This programme was established in 2017, with a restricted grant of US\$237,364 received from the Canadian MasterCard Foundation to carry out a pilot programme in Ghana, looking at the demand and provision side of faculty in the country in order to establish educational data for policy planning. The £47,921 represents the balance carried forward from the pilot stage and will be used in the next stage to develop planning tools.

Pilot Scholarship Impact Hub: This programme was established in 2018, with two restricted grants received from US\$125,000 an individual donor and £125,000 from the German Schaufler Foundation. The £115,289 represents the balance carried forward to be used to increase the impact of scholarships for African students.

State of statistics in Africa: programme was established in 2018, with one restricted grant received: £25,000 from an individual donor. The restricted funds are being used to map the situation of statistics at mathematical faculties in four African countries. The £3,645 represents the balance carried forward to be used to develop the next stage.

Dubai Cares: In 2019 we received a restricted grant of US\$ 500,000 (£392,434) from Dubai Cares. This will be used in our 4 strands of work: Human Capacity Building in Tertiary Education, Employability and Business, Leadership and managerial skills of leaders in Tertiary Education and Knowledge transfer and practical adoption. The balance of £340,699 represents the balance carried forward to be used in the 4 strands of work.

Secondments: A secondment for the position of "founding director" was given to ESSA from the Robert Bosch Foundation. The individual brings in 80% of their time to work with the Charity. The financial value of this secondment is estimated to be £67,000 p.a.

EDUCATION SUB-SAHARAN AFRICA

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 SEPTEMBER 2019

14 Analysis of net assets between funds

	Unrestricted funds	Restricted funds	Total	Total
	2019	2019	2019	2018
	£	£	£	£
Fund balances at 30 September 2019 are represented by:				
Tangible assets	3,502	-	3,502	1,418
Current assets/(liabilities)	42,257	523,161	565,418	233,697
	<u>45,759</u>	<u>523,161</u>	<u>568,920</u>	<u>235,115</u>

15 Related party transactions

There were no transactions with related parties during the year.

16 Cash generated from operations

	2019	2018
	£	£
Surplus/(deficit) for the year	314,781	(82,200)
Adjustments for:		
Foreign exchange differences	19,024	(2,822)
Depreciation and impairment of tangible fixed assets	771	381
Movements in working capital:		
(Increase)/decrease in debtors	(2,465)	4,206
Increase/(decrease) in creditors	11,904	(4,343)
Cash generated from/(absorbed by) operations	<u>344,015</u>	<u>(84,778)</u>

EDUCATION SUB-SAHARAN AFRICA
MANAGEMENT INFORMATION
FOR THE YEAR ENDED 30 SEPTEMBER 2019

EDUCATION SUB-SAHARAN AFRICA**DETAILED TRADING AND PROFIT AND LOSS ACCOUNT****FOR THE YEAR ENDED 30 SEPTEMBER 2019**

	2019	2018
	£	£
Cost of sales		
UF Donations and gifts	(215,033)	(3,193)
UF CA4 - Wages and salaries (use database for trustees)	103,429	36,475
UF CA4 - Social security costs	6,805	594
UF CA4 - Staff pension costs defined contribution	1,681	300
UF CA4 - Depreciation	771	381
UF CA4 - Charitable expenditure 1	3,361	1,457
UF CA4 - Charitable expenditure 3	1,840	6,572
UF CA4 - Charitable expenditure 4	6,939	14,144
UF CA4 - Charitable expenditure 5	-	10,862
UF CA4 - Charitable expenditure 6	15,894	11,553
UF CA4 - Charitable expenditure 7	3,462	27,026
UF CA4 - Charitable expenditure 8	41,016	1,745
UF CA4 - Charitable expenditure 9	30,713	73,740
UF CA4 - Charitable expenditure 10	2,162	1,505
UF CA4 - Share of governance costs	51,751	36,339
UF Foreign exchange gains	(19,024)	2,822
UF Brought forward	(81,526)	(303,848)
	<u>45,759</u>	<u>81,526</u>
Administrative expenses	369,572	137,300
Exceptional items		
RF Brought forward	153,589	16,289
	<u>568,920</u>	<u>235,115</u>
Operating profit	568,920	235,115

EDUCATION SUB-SAHARAN AFRICA

SCHEDULE OF ADMINISTRATIVE EXPENSES

FOR THE YEAR ENDED 30 SEPTEMBER 2019

	2019	2018
	£	£
Administrative expenses		
RF Donations and gifts	(643,225)	(484,573)
RF CA4 - Wages and salaries (use database for trustees)	33,068	-
RF CA4 - Social security costs	3,869	-
RF CA4 - Staff pension costs defined contribution	439	-
RF CA4 - Charitable expenditure 7	130,786	189,074
RF CA4 - Charitable expenditure 11	67,000	67,000
RF CA4 - Grants to institutions (database analysis)	38,491	91,199
	<u>(369,572)</u>	<u>(137,300)</u>
