

Charity number: 1192231

TUTOR THE NATION
(A Charitable Incorporated Organisation)

UNAUDITED

TRUSTEES' REPORT AND FINANCIAL STATEMENTS

FOR THE PERIOD 9 NOVEMBER 2020 TO 28 FEBRUARY 2022

BAGINSKY COHEN

CHARTERED ACCOUNTANTS

**TUTOR THE NATION
(A CHARITABLE INCORPORATED ORGANISATION)**

CONTENTS

	Page
Reference and administrative details of the Charity, its Trustees and advisers	1
Trustees' report	2 - 4
Independent examiner's report	5
Statement of financial activities	6
Balance sheet	7
Notes to the financial statements	8 - 14

**TUTOR THE NATION
(A CHARITABLE INCORPORATED ORGANISATION)**

**REFERENCE AND ADMINISTRATIVE DETAILS OF THE CHARITY, ITS TRUSTEES AND ADVISERS
FOR THE PERIOD ENDED 28 FEBRUARY 2022**

TRUSTEES Jacky Lambert, Chair
 John Varley
 Ian Burman
 Nathaniel McCullagh
 Charles Bonas

CHARITY NUMBER 1192231

PRINCIPAL ADDRESS 5 St. James's Gardens
 London
 W11 4RB

**INDEPENDENT
EXAMINER** Baginsky Cohen
 Chartered Accountants
 930 High Road
 London
 N12 9RT

BANKERS CAF Bank

WEBSITE www.tutorthenation.org

**TUTOR THE NATION
(A CHARITABLE INCORPORATED ORGANISATION)**

**TRUSTEES' REPORT
FOR THE PERIOD ENDED 28 FEBRUARY 2022**

OBJECTIVES AND ACTIVITIES

Overview

Tutor The Nation was founded in November 2020 with the purpose of advancing the education of State school pupils throughout the United Kingdom at primary and secondary level by promoting and providing tutoring and mentoring services. Our aim is to enable the children we support to recognise, develop and achieve their full potential, capabilities, competencies and skills.

Mission

The Trustees recognise that social mobility across the United Kingdom is negatively impacted by the unequal provision of educational support outside of the classroom. Tutor The Nation's mission is to use the targeted provision of education and mentoring to provide disadvantaged young people with the knowledge and skills they need to achieve their goals.

Activities

In order to fulfil its charitable objects, Tutor The Nation provides completely free, online, one-on-one tutoring to students at State schools. The charity recruits, trains, and provides ongoing support to volunteer tutors, predominantly current university undergraduate and postgraduate students, to deliver this tutoring, and associated mentoring, across a wide range of GCSE and A-Level subjects.

By providing free, online tutoring, Tutor The Nation works in the public benefit by encouraging students from disadvantaged backgrounds to develop the skills they need to perform better academically, and thus achieve their desired goals - whether that is progression to university or into a career or apprenticeship. Additionally, volunteer tutors are encouraged to use tutoring to increase tutees' confidence in and passion for learning, providing pupils with the increased soft skills that they will need to develop in order to progress. These soft skills, namely an increased ability to communicate, to lead effectively, and to provide feedback, are all invaluable in allowing each volunteer tutor to progress in the workplace, and more widely as members of society.

In setting objectives and planning for activities, the Trustees have given due consideration to general guidance published by the Charity Commission relating to public benefit, including the guidance 'Public benefit: running a charity (PB2)'. In the main, Tutor The Nation's activities have consequently fallen into two categories - the delivery of our tutoring programme, and ongoing work to ensure that this delivery continues to be both sustainable and impactful.

Delivery of tutoring

Tutor The Nation provides tutoring to disadvantaged students, identified by the charity as those likely to benefit the most from our support. We approach the schools, usually via their local education authority. The schools then identify suitable beneficiaries. The decision about which schools we support is based on a number of factors, often including the pupil premium level of the school¹, the demographics of the local community, and the likelihood of other charities being able to provide help*.

Having registered with Tutor The Nation, each school is entitled to provide the charity with an initial cohort of 20 pupils to access tutoring through the scheme; our aim is that the cohort size should rise to 40 children per school. This cohort meets, either virtually or in-person, with a member of the Tutor The Nation team to learn about the charity and what we and they should expect. The children are subsequently matched with a tutor for their chosen subject; and tutoring begins. Our aim is to complement the work of schools, and not in any sense to substitute for it. Working in close partnership with the schools and the children they have identified, we can give significant academic support but we also aim to build on life skill development out of the classroom in a way that is both impactful and enjoyable to the tutee and the tutor.

*The online nature of our program's delivery means we are often uniquely placed to support schools in isolated areas where in-person provision of tutoring may be difficult.

**TUTOR THE NATION
(A CHARITABLE INCORPORATED ORGANISATION)**

**TRUSTEES' REPORT (CONTINUED)
FOR THE PERIOD ENDED 28 FEBRUARY 2022**

All tutoring in the 2021/22 financial year took place on Bramble, an online tutoring platform. The platform has capacity for both video calling and the use of an online whiteboard, and all tutoring sessions are recorded centrally both for the purposes of monitoring and safeguarding, and to enable pupils to access their lessons when revising.

Volunteer tutors are recruited from a number of different sources. Primarily, Tutor The Nation encourages students at universities across the country to consider volunteering. Through physical appearances at university events, advertising on university volunteering and job portals, social media outreach, and official partnerships with universities and university authorities, the charity continues to build a broad base of enthusiastic volunteers. Alongside these undergraduate and postgraduate volunteers, Tutor The Nation is fortunate to benefit from the experience of a number of retired teachers and experienced tutors who are also welcomed as volunteers.

Ensuring sustainable growth

Alongside work to support the core offering of free tutoring, Tutor The Nation has worked extensively to support the long-term viability of its service provision. Most importantly, this financial year saw the beginning of work to develop a bespoke IT platform for the administration, scheduling, and delivery of tutoring sessions, which will greatly improve our ability to scale. Work continues on this project into the next financial year and is expected to reach completion in September 2022.

In tandem with the work on a new IT platform, Tutor The Nation has also commissioned a branding agency to develop a new brand identity and website for the charity. This work is targeted at allowing Tutor The Nation to attract and recruit more university student volunteers. The new brand identity and website are scheduled to launch in time for the 2022/23 academic year.

The charity also used the 2021/22 financial year to forge strong relationships with a number of key stakeholders. Partnerships have been agreed with both the University of Oxford and the University of Cambridge, to allow for the continued recruitment of volunteers at these institutions. Similar partnerships are likely to be reached with other universities in the 2022/23 financial year.

ACHIEVEMENTS AND PERFORMANCE

In this financial year, Tutor The Nation supported 20 schools across the United Kingdom. These schools were located in a number of different areas:

Great London
Lancashire
West Midlands
Greater Manchester
Oxfordshire

Across these schools, Tutor The Nation provided three or more hours of tutoring to 280 pupils. Some pupils received up to 50 hours of free tutoring within the financial year.

The charity recruited volunteers from 59 universities, with the most volunteers coming from:

University of Oxford
University of Cambridge
University College London
University of Manchester
University of Bristol

As a result of this recruitment, Tutor The Nation ended the year with 539 approved tutors. Between them, these volunteers delivered over 3,281 tutoring sessions. Within the financial year, the charity went from delivering 110 sessions per month in March 2021 to delivering 450 in the month of February 2022.

**TUTOR THE NATION
(A CHARITABLE INCORPORATED ORGANISATION)**

**TRUSTEES' REPORT (CONTINUED)
FOR THE PERIOD ENDED 28 FEBRUARY 2022**

As a new charity, we are still developing our capacity to collect granular impact data and are planning to launch a more comprehensive impact gathering strategy for the 2022/23 academic year. With that being said, the early auguries are good. When surveyed, 95% of mentees said that they enjoy their sessions with Tutor The Nation and 83% feel more confident as a result of them. Early surveys of our volunteer base suggest that 97% of mentors look forward to their sessions each week and rate their enjoyment of each session at 8.1/10 on average.

Over the long term, the Trustees are hopeful that the charity will bring about wider societal benefit by encouraging a culture of altruism within the pupils that are supported. It is our intention to encourage these pupils to become volunteers with Tutor The Nation if they begin studying at university, and will seek to connect these 'alumni' with students from their local area. In doing so, we hope to help foster a sense of community and, by using the alumni as role models, to give young people the opportunity to demonstrate the feasibility of achieving one's goals.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Tutor The Nation is a registered charity, number 1192231. The charity is a Charitable Incorporated Organisation, governed by a constitution.

Trustees are appointed by the board for a term of three years by a resolution passed at a meeting of the Trustees.

STATEMENT OF TRUSTEES' RESPONSIBILITIES

The Trustees are responsible for preparing the Trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

The law applicable to charities in England & Wales requires the Trustees to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the Charity and of its incoming resources and application of resources, including its income and expenditure, for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles of the Charities SORP (FRS 102);
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards (FRS 102) have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Charity will continue in business

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the Charity's transactions and disclose with reasonable accuracy at any time the financial position of the Charity and enable them to ensure that the financial statements comply with the Charities Act 2011, the Charity (Accounts and Reports) Regulations 2008 and the provisions of the Trust deed. They are also responsible for safeguarding the assets of the Charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by order of the members of the board of Trustees on 5 July 2022 and signed on their behalf by:

Jacky Moon Lambert

Jacky Lambert (Jul 5, 2022, 11:49am)

Jacky Lambert
(Chair of Trustees)

**TUTOR THE NATION
(A CHARITABLE INCORPORATED ORGANISATION)**

**INDEPENDENT EXAMINER'S REPORT
FOR THE PERIOD ENDED 28 FEBRUARY 2022**

INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES OF TUTOR THE NATION ('the Charity')

I report to the Charity Trustees on my examination of the accounts of the Charity for the period ended 28 February 2022.

RESPONSIBILITIES AND BASIS OF REPORT

As the Trustees of the Charity, you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ('the 2011 Act').

I report in respect of my examination of the Charity's accounts carried out under section 145 of the 2011 Act and in carrying out my examination I have followed the applicable Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

INDEPENDENT EXAMINER'S STATEMENT

Your attention is drawn to the fact that the Charity has prepared the accounts in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) in preference to the Accounting and Reporting by Charities: Statement of Recommended Practice issued on 1 April 2005 which is referred to in the extant regulations but which has been withdrawn.

I understand that this has been done in order for the accounts to provide a true and fair view in accordance with the Generally Accepted Accounting Practice effective for reporting periods beginning on or after 1 January 2015.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

1. accounting records were not kept in respect of the Charity as required by section 130 of the 2011 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a 'true and fair' view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

This report is made solely to the Charity's Trustees, as a body, in accordance with Part 4 of the Charities (Accounts and Reports) Regulations 2008. My work has been undertaken so that I might state to the Charity's Trustees those matters I am required to state to them in an independent examiner's report and for no other purpose. To the fullest extent permitted by law, I do not accept or assume responsibility to anyone other than the Charity and the Charity's Trustees as a body, for my work or for this report.

Signed: *Neil Cohen*

Dated: 5 July 2022

Neil Cohen  (Jul 5, 2022, 12:27pm)

BAGINSKY COHEN
Chartered Accountants
930 High Road
London
N12 9RT

**TUTOR THE NATION
(A CHARITABLE INCORPORATED ORGANISATION)**

**STATEMENT OF FINANCIAL ACTIVITIES
FOR THE PERIOD ENDED 28 FEBRUARY 2022**

	Note	Unrestricted funds 2022 £	Total funds 2022 £
INCOME FROM:			
Donations	2	227,867	227,867
Investments	3	7	7
		<hr/>	<hr/>
TOTAL INCOME		227,874	227,874
EXPENDITURE ON:			
Charitable activities	4	190,270	190,270
		<hr/>	<hr/>
TOTAL EXPENDITURE		190,270	190,270
		<hr/>	<hr/>
NET MOVEMENT IN FUNDS		37,604	37,604
		<hr/> <hr/>	<hr/> <hr/>
RECONCILIATION OF FUNDS:			
Total funds brought forward		-	-
Net movement in funds		37,604	37,604
		<hr/>	<hr/>
TOTAL FUNDS CARRIED FORWARD		37,604	37,604
		<hr/> <hr/>	<hr/> <hr/>

The Statement of financial activities includes all gains and losses recognised in the period.

The notes on pages 8 to 14 form part of these financial statements.

TUTOR THE NATION
(A CHARITABLE INCORPORATED ORGANISATION)

BALANCE SHEET
AS AT 28 FEBRUARY 2022

	Note	2022 £	2022 £
FIXED ASSETS			
Tangible assets	8		2,287
CURRENT ASSETS			
Debtors	9	775	
Cash at bank and in hand		86,815	
		<hr/>	
		87,590	
Creditors: amounts falling due within one year	10	(52,273)	
		<hr/>	
NET CURRENT ASSETS			35,317
TOTAL NET ASSETS			<hr/> 37,604 <hr/>
CHARITY FUNDS			
Restricted funds	12		-
Unrestricted funds	12		37,604
			<hr/>
TOTAL FUNDS			<hr/> 37,604 <hr/>

The financial statements were approved and authorised for issue by the Trustees on 05 July 2022 and signed on their behalf by:

Jacky Moon Lambert

Jacky Lambert (Jul 5, 2022, 11:49am)

Jacky Lambert
(Chair of Trustees)

The notes on pages 8 to 14 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 28 FEBRUARY 2022

1. ACCOUNTING POLICIES

1.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements have been prepared in accordance with the Charities SORP (FRS 102) - Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Charities Act 2011.

The financial statements have been prepared to give a 'true and fair' view and have departed from the Charities (Accounts and Reports) Regulations 2008 only to the extent required to provide a 'true and fair' view. This departure has involved following the Charities SORP (FRS 102) published in October 2019 rather than the Accounting and Reporting by Charities: Statement of Recommended Practice effective from 1 April 2005 which has since been withdrawn.

Tutor The Nation meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

1.2 INCOME

All income is recognised once: the Charity has entitlement to the income, it is probable that the income will be received and the amount of income receivable can be measured reliably.

1.3 EXPENDITURE

Expenditure is recognised once: there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is classified by activity. The costs of each activity are made up of the total of direct costs and shared costs, including support costs involved in undertaking each activity. Direct costs attributable to a single activity are allocated directly to that activity. Shared costs which contribute to more than one activity and support costs which are not attributable to a single activity are apportioned between those activities on a basis consistent with the use of resources. Central staff costs are allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use.

Expenditure on charitable activities is incurred on directly undertaking the activities which further the Charity's objectives, as well as any associated support costs.

All expenditure is inclusive of irrecoverable VAT.

1.4 INTEREST RECEIVABLE

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the Charity; this is normally upon notification of the interest paid or payable by the institution with whom the funds are deposited.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 28 FEBRUARY 2022

1. ACCOUNTING POLICIES (CONTINUED)

1.5 TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are initially recognised at cost. After recognition, under the cost model, tangible fixed assets are measured at cost less accumulated depreciation and any accumulated impairment losses. All costs incurred to bring a tangible fixed asset into its intended working condition should be included in the measurement of cost.

Depreciation is charged so as to allocate the cost of tangible fixed assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Office equipment	-	20% per annum
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1.6 DEBTORS

Trade and other debtors are recognised at the settlement amount after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

1.7 CASH AT BANK AND IN HAND

Cash at bank and in hand includes cash and short-term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

1.8 LIABILITIES AND PROVISIONS

Liabilities are recognised when there is an obligation at the Balance sheet date as a result of a past event, it is probable that a transfer of economic benefit will be required in settlement, and the amount of the settlement can be estimated reliably.

1.9 PENSIONS

The Charity operates a defined contribution pension scheme and the pension charge represents the amounts payable by the Charity to the fund in respect of the period.

1.10 FUND ACCOUNTING

General funds are unrestricted funds which are available for use at the discretion of the Trustees in furtherance of the general objectives of the Charity and which have not been designated for other purposes.

Investment income, gains and losses are allocated to the appropriate fund.

TUTOR THE NATION
(A CHARITABLE INCORPORATED ORGANISATION)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 28 FEBRUARY 2022

2. INCOME FROM DONATIONS AND LEGACIES

	Unrestricted funds 2022 £	Total funds 2022 £
DONATIONS		
Fourtold	1,250	1,250
Henry Oldfield Trust	25,000	25,000
MJ Samuel Charitable Trust	3,000	3,000
Ocado	10,000	10,000
Reuben Foundation	1,000	1,000
The 29th May 1961 Charitable Trust	20,000	20,000
The Hon P N Gibson's Charity Trust	3,000	3,000
The Joseph Ettedgui Trust	25,000	25,000
The Lambert Family	10,000	10,000
The Schroder Foundation	20,000	20,000
The Souter Charitable Trust	3,000	3,000
Woodward Charitable Trust	5,000	5,000
	<u>126,250</u>	<u>126,250</u>
Other donations (9 donors and public donations)	101,617	101,617
	<u>227,867</u>	<u>227,867</u>

3. INVESTMENT INCOME

	Unrestricted funds 2022 £	Total funds 2022 £
Bank interest receivable	7	7
	<u>7</u>	<u>7</u>

TUTOR THE NATION
(A CHARITABLE INCORPORATED ORGANISATION)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 28 FEBRUARY 2022

4. ANALYSIS OF EXPENDITURE ON CHARITABLE ACTIVITIES

	Activities undertaken directly 2022 £	Total funds 2022 £
Charitable activities	190,270	190,270

ANALYSIS OF DIRECT COSTS

	Total funds 2022 £
Accountancy and independent examination	1,200
Advertising and promotional	11,488
Bank charges	120
Computer costs	1,296
DBS and criminal record checks	13,592
Depreciation	572
Insurance	1,080
Legal and professional fees	3,804
License fees	583
Printing, postage and stationery	201
Staff costs (see note 6)	99,381
Staff inductions	650
Subscriptions	581
Sundry expenses	176
Travel and accommodation	276
Tuition platform	15,660
Tuition platform - software development*	39,061
Website hosting	549
	<u>190,270</u>

* As mentioned in the Trustees report, a new platform is being developed for the administration, scheduling, and delivery of tutoring sessions. The total cost of the software development is £72,000 with an expected completion date of September 2022.

**TUTOR THE NATION
(A CHARITABLE INCORPORATED ORGANISATION)**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 28 FEBRUARY 2022**

5. INDEPENDENT EXAMINER'S REMUNERATION

	2022 £
Fees payable to the Charity's independent examiner for the independent examination of the Charity's annual accounts	1,200
Fees payable to the Charity's independent examiner in respect of: All assurance services not included above	<u>1,664</u>

6. STAFF COSTS

	2022 £
Wages and salaries	94,176
Social security costs	3,339
Contribution to defined contribution pension schemes	1,866
	<u>99,381</u>

The average number of persons employed by the Charity during the period was as follows:

	2022 No.
Charity staff	<u>3</u>

No employee received remuneration amounting to more than £60,000 in either year.

7. TRUSTEES' REMUNERATION AND EXPENSES

During the period, no Trustees received any remuneration or other benefits.

During the period ended 28 February 2022, no Trustee expenses have been incurred.

TUTOR THE NATION
(A CHARITABLE INCORPORATED ORGANISATION)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 28 FEBRUARY 2022

8. TANGIBLE FIXED ASSETS

	Office equipment £
COST OR VALUATION	
At 9 November 2020	-
Additions	2,858
	<hr/>
At 28 February 2022	2,858
	<hr/>
DEPRECIATION	
At 9 November 2020	-
Charge for the period	572
	<hr/>
At 28 February 2022	572
	<hr/>
NET BOOK VALUE	
	<hr/>
At 28 February 2022	2,286
	<hr/> <hr/>

9. DEBTORS

	2022 £
Prepayments and accrued income	775
	<hr/> <hr/>

10. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2022 £
Trade creditors	331
Accruals and deferred income	1,942
Loan payable	50,000
	<hr/>
	52,273
	<hr/> <hr/>

The loan payable of £50,000 at the period end relates to funds provided by Jacky Lambert, a Trustee of the Charity. This is an interest free loan, repayable on demand.

TUTOR THE NATION
(A CHARITABLE INCORPORATED ORGANISATION)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 28 FEBRUARY 2022

11. PENSION COMMITMENTS

The Charity operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension cost charge represents contributions payable by the group to the fund and amounted to £1,866. £nil were payable to the fund at the balance sheet date.

12. STATEMENT OF FUNDS

STATEMENT OF FUNDS - CURRENT PERIOD

	Income £	Expenditure £	Balance at 28 February 2022 £
UNRESTRICTED FUNDS			
Unrestricted funds	227,874	(190,270)	37,604